



#### For Immediate Release

Real Estate Investment Trust Securities

Issuer:

NIPPON REIT Investment Corporation 1-17-18 Shinkawa, Chuo-ku, Tokyo Hisao Ishikawa Executive Officer

(Securities Code: 3296)

Asset Management Company:

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## Notice Concerning Acquisition and Leasing of Asset (JS Progres Building)

NIPPON REIT Investment Corporation ("NIPPON REIT") announces that Sojitz REIT Advisors K.K. ("SRA"), which is entrusted to manage the assets of NIPPON REIT, today decided on the following acquisition and leasing of an asset (the "Acquisition and Leasing").

## 1. Overview of acquisition

(1) To-be-acquired asset: Trust beneficiary right placing real estate in trust

(2) Asset name: JS Progres Building (the "Property")

(3) Scheduled acquisition price: 5,325 million yen

(4) Agreement conculusion date:
 (5) Acquisition date:
 (6) Seller
 January 8, 2015 (scheduled)
 January 8, 2015 (scheduled)
 Tama Chuo Sangyo K.K.

(7) Acquisition financing: Borrowings (Note)

(8) Payment date January 8, 2015 (scheduled)

(Note) Please refer to the "Notice Concerning Borrowing of funds" dated today for loan details.

## 2. Reason for the Acquisition and Leasing

SRA decided on the Acquisition and Leasing with an aim to develop a portfolio that achieves growth of asset size and secure stable revenue through investing in the Property in accordance with the asset management targets and policy set forth in the articles of incorporation of NIPPON REIT.

Furthermore, the following points of the Property were favorably rated upon the Acquisition and Leasing.

The tenants comply with the tenant screening criteria described in the Report on the Management Structure and System of the Issuer of Real Estate Investment Trust Units and Related Parties dated September 30, 2014.

#### (1)Location

The Property is located in Heiwajima of Ota-ku, Tokyo, and the surrounding area, logistics centers are accumulated because of a location the proximity to Heiwajima lamp of the Metropolitan expressway Haneda Line.

It is a 9-minute walk or so from the nearest station (Keikyu Line "Heiwajima" station), and



superior in traffic with the accessibility to Haneda Airport and Central Tokyo, through the Metropolitan expressway and highway. The property has solicitation power for back office needs of logistics company and retail company which have logistics center in the neighboring area.

#### Building

The building is a relatively large-scale office building in the neighboring area with approximately 5,000 tsubo of total floor space, 350 tsubo of standard floor area, and has highly-visible design with the fully white-tiled wall.

Its 500Kg/m² floor loading carrying capacity which is suitable for storage and packing of the product, and 134 parking lots (including 75 single-storey parking lots) match needs of tenants using commercial vehicle and tenants with product carry-in-and-out usage.

3. Overview of the Acquisition and Leasing

Overview of the Acquisition and Leasing				
Name of property		JS Progres Building		
Type of specified asset		Real estate trust beneficiary right		
Scheduled acquisition price		5,325 million yen		
Trustee		Mizuho Trust & Banking Co.,Ltd.		
Trust esta	ablishment date	January 30, 2007		
Trust exp	piration date	January 31, 2025 (scheduled)		
Location	(indication of residential address)	4-1-23 Heiwajima, Ota-ku, Tokyo		
Parcel number		9-1 Heiwajima, Ota-ku, Tokyo		
	Building coverage ratio /	70% (Note 1) / 300%		
Land	Floor area ratio			
Land	Use district	Quasi-industrial district		
	Site area	5,480.28 m <sup>2</sup>		
	Type of ownership	Ownership		
Building	Construction completion	April 1993		
	Structure / Floors	Steel-framed reinforced concrete structure		
		with flat roof B1 / 11F		
	Use	Office, Parking lot		
	Total floor space	17,868.72 m²		
Type of ownership		Ownership		
	ease company	Yugen Kaisha Forecast Leasing (scheduled)		
	naster lease	Pass-through		
Appraisa		5,400million yen		
	ate appraiser	Japan Real Estate Institute		
PML		6.9%		
Collatera	l after acquisition	None		
Status of	leasing			
L	easable floor space	11,988.14 m <sup>2</sup>		
L	eased floor space	11,988.14 m <sup>2</sup>		
Ratio of total leasable floor area in portfolio  Representative tenant		11.6% (Note 2)		
		Not disclosed (Note 3)		
	Occupancy rate	100%		
	Total number of tenants	7		
	Total rent income (annual)	406 million yen		
Deposits, etc.		269 million yen		
Special notations		Not applicable		
/A A				

(Note 1) The building coverage ratio is essentially 60%, but it is 70% due to relaxation for corner lots.

(Note 2) Total leasable floor area of NIPPON REIT's portfolio as of January 1, 2015 (scheduled)

: 103,724.84 m<sup>2</sup>

(Note 5) Not disclosed because consent has not been obtained from the end tenant.



Summary of the appraisal report

ummary of the appraisal				
Property name	JS Progres Building			
Appraisal value	5,400,000,000 yen			
Real estate appraiser	Japan Real Estate Institute			
Effective date	December 1, 2014			
	Details	Outline		
Appraisal Value by capitalization method	5,400,000,000 yen	Calculated by associating value based on the direct capitalization method and that based on the DCF method, both of which are considered to have the same level of canonicity		
Appraisal value	5,470,000,000 yen	,		
using the direct capitalization method	·			
Operating	502,608,000 yen			
income	, , , , , , , , , , , , , , , , , , , ,			
Potential gross income	530,278,000 yen	Recorded based on the assessed unit price of rent, etc. which can be received over a mid- and long-term		
Total of vacancy losses, etc.	27,670,000 yen	Recorded based on the assessed level of occupancy rate which is stable over a midand long-term		
Operating	188,767,000 yen	<b>y</b> *-		
expenses	, , , , , , , , , , , , , , , , , , ,			
Building management fees	35,460,000 yen	Recorded in consideration of the individuality of the target property, by reference to the scheduled building management fees, building management fees of similar properties, and the actual amount of the past years		
Utilities	70,790,000 yen	Recorded in consideration of the occupancy rate etc. of the leasing space, by reference to		
Repairs and maintenance costs	9,920,000 yen	the actual amount of the past years  Recorded, in consideration of the actual amount of the past years, maintenance plan, a level of such costs of similar properties and an annual average of repairs, maintenance and renewal costs in the engineering report,		
Property management fees	6,542,000 yen	Recorded in consideration of the rate of fees for similar properties and the individuality of the target property, by reference to rates based on the existing terms and conditions		
Leasing expenses	3,163,000 yen	Recorded based on the average annual amount of brokerage fee and advertising expenses, etc. that was assessed based on the anticipated turnover period of the tenant		
Taxes	62,124,000 yen	Assessed based on the standard taxable value and the actual amount for the year 2014		
Insurance	768,000 yen	Recorded in consideration of premiums paid for scheduled insurance money, and insurance rates of similar properties, etc.		
Others	0 yen	No specific cost to be recorded		
Net operating income	313,841,000 yen			
Non-operating	5 405 000 ven	Assessed by multiplying the number of mid-		
Non-operating   5,405,000 yen   Assessed by multiplying the number of mid				



income		and long-term stable months for deposits based on the existing leasing terms and the number of deposited months at the new execution of leasing agreements with multiplied by the occupancy rate, by the management yield. A level of management yield considered to be appropriate is 2.0% in consideration of both levels of interest rates for management and financing
Capital expenditure	18,440,000 yen	Assessed in consideration of a level of capital expenditure by similar properties, age of the building and an annual average of repairs, maintenance and renewal costs in the engineering report, based on an assumption that expected expenditure is accumulated every term on average
Net income	300,806,000 yen	
Capitalization rate	5.5%	Assessed by adding or reducing a spread derived from the locational, building and other conditions of the target property, also in consideration of future uncertainties and transaction yields of similar properties, etc.
Appraisal value using the discount cash flow method	5,330,000,000 yen	
Discount rate	5.3%	Assessed in consideration of the individuality of the target property comprehensively, by reference to investment yields of similar properties
Terminal rate	5.7%	Assessed in consideration of future trends of investment yields, risks in the target property as an investment target and general forecasts for economic growth and trends in property prices and rents, etc. comprehensively, by reference to investment yields of similar properties
Appraisal value by	5,120,000,000 yen	
cost method	04.00/	
Proportion of land	61.2% 38.8%	
Proportion of building	30.6%	

Other matters to which the appraiser paid attention in appraisal	Determined the appraisal value using the Income Capitalization Approach Value with the Value Calculated Using the Cost Method used only for reference. The decision is made that the Income Capitalization Approach Value is more persuasive because the price determination process has been
	accurately reproduced with respect to earnings.

## 4. Overview of the seller

Name	Tama Chuo Sangyo K.K.
Location	3-11-21 Shibasakicho. Tachikawa-city, Tokyo
Title and name of	Shinya Ozawa, President
representative	
Capital	12,500 thousand yen
Major Shareholders and	Not disclosed (Note)
Portion	
Date of establishment	February 26, 1965



Total asset	Not disclosed (Note)		
Net asset	Not disclosed (Note)		
Line of Business	Real Estate transaction and leasing		
Relationship with NIPPON I	REIT or SRA		
Capital relationship Personnel relationship Business relationship	There is no capital relationship, personnel relationship or business relationship to be stated between NIPPON REIT or SRA and the concerned company. In addition, there is no capital relationship, personnel relationship or business relationship to be specially noted between associated persons and associated companies of NIPPON REIT or SRA and associated persons and associated company.		
Related-party status	The concerned company does not fall under the category of related party of NIPPON REIT or SRA. In addition, associated persons and associated companies of the concerned company do not fall under the category of a related party of NIPPON REIT or SRA.		

(Note) Not disclosed because consent has not been obtained from the end tenant.

## 5. Acquirer's profile

The seller of the Property does not fall under the category of a special related party of the asset management company.

# 6. Overview of brokerage Not applicable

#### 7. Settlement method

Settlement shall be in a lump sum at the time of the Acquisition and Leasing using debt financing.

### 8. Schedule of acquisition

December 24, 2014 Decision on acquisition
January 8, 2015 Concludes an agreer

Concludes an agreement to purchase the real estate trust

beneficiary right. (scheduled)

Acquisition of the trust beneficiary right and settlement of the

payment. (scheduled)

#### 9. Future outlook

As The Acquisition and Leasing will take place in the fiscal period ending June 2015, the forecast of the management status for the fiscal period ending December 2014 remains unchanged.



## [Explanation of matters stated in table 3. Overview of the Acquisition and Leasing]

- \*\*Location (indication of residential address)" is the indication of residential address of the real estate that is the trust property. In addition, if there is no indication of residential address, the building location in the registry (if several, then one of the locations) is stated.
- "Building coverage ratio" and "Floor area ratio" of land are, in principle, the figures provided in accordance with related laws and regulations, such as the Building Standards Act and the City Planning Act, and rounded to the nearest whole number. Depending on the real estate that is the trust property, there are cases where "Building coverage ratio" and "Floor area ratio" are subject to certain relaxation measures or restriction measures. In addition, where there are several floor area ratios that apply to a site, the floor area ratio is stated by converting to one that applies to the entire site.
- "Use district" of land is the type of use district listed in Article 8, Paragraph 1, Item 1 of the City Planning Act.
- ¥ "Site area" of land is based on that stated in the registry and may differ from the present state.
- \*Type of ownership" of land is the type of rights held by the trustee of the real estate trust for the real estate that is the trust property.
- "Construction completion" of building is the date of new construction in the registry. In addition, the date of extension, reconstruction, etc. are also stated, if any.
- "Structure / Floors" of building is based on that stated in the registry.
- **Ÿ** "Use" of building is the major type of building in the registry.
- \*Total floor space" of building is based on that stated in the registry, and annex buildings are separately stated, if any.
- "Type of ownership" of building is the type of rights held by the trustee of the real estate trust for the trust beneficiary right above.
- \*Master lease company" is the company that has concluded or the company that is scheduled to conclude a master lease agreement that is valid as of today for the real estate that is the trust property.
- "Type of master lease" is the main type of master lease agreement concluded or scheduled to be concluded as of today, where "Pass-through" is a master lease agreement in which the master lease company shall pay the same amount of rent as the rent payable by end tenants to the master lease company and "Rent guaranteed" is a master lease agreement in which the master lease company shall pay a fixed amount of rent.
- <sup>¥</sup> "Appraisal value" is the appraisal value stated in the appraisal report prepared by Japan Real Estate Institute. with December 1, 2014 as the effective date of appraisal as requested as part of due diligence upon acquisition of the Property by the Issuer, and rounded down to the nearest million yen.
- "PML" is the PML (Probable Maximum Loss) calculated in the evaluation of seismic risk analysis conducted by Tokio Marine & Nichido Risk Consulting Co., Ltd. as requested as part of due diligence upon acquisition of the Property by the Issuer. Furthermore, "Probable Maximum Loss" means the probable maximum loss that may result from an earthquake and, herein, refers to the extent of damage that may be suffered due to an earthquake of the assumed maximum scale (earthquake with a probability of occurring once in 475 years =earthquake with a 10% probability of occurrence in 50 years) in the assumed scheduled use period (50 years = useful life of a general building), expressed as the estimated cost of restoring such damage as a percentage (%) of the replacement cost.
- ¥ "Collateral after acquisition" is whether or not collateral is scheduled to be established after acquisition of the real estate trust beneficiary right.
- \*\* "Status of leasing" is based on the figures and information provided by the previous owner or previous trust beneficiary, etc. of the real estate that is the trust property regarding the content, etc. of the lease agreement, etc. that is valid as of October 31, 2014, unless otherwise stated.
- \*\*Leasable floor space" is the floor space regarded as being available for leasing based on the lease agreement or building drawing, etc. of the building of each asset as of October 31, 2014 for the real estate that is the trust property.
- <sup>¥</sup> "Leased floor space" is the sum total of the leased floor space indicated in each lease contract or each provisional lease contract for the real estate that is the trust property as of October 31, 2014. However, in cases where a pass-through type master lease agreement



is scheduled to be concluded, the sum total of the leased floor space of end tenants indicated in each sublease contract or each provisional sublease contract for the real estate that is the trust property as of October 31, 2014. Furthermore, because there are cases where leased floor space indicated in lease contracts, etc. includes the portion not included in total floor space, there are cases where total leased floor space may exceed total floor space.

- "Occupancy rate" is the ratio of the leased floor space to the leasable floor space for the real estate that is the trust property as of October 31, 2014, and rounded to one decimal place.
- "Total number of tenants" is the sum total of the number of tenants (Note 1) in the lease agreement of the real estate that is the trust property indicated in each lease agreement for the real estate that is the trust property as of October 31, 2014. Furthermore, in cases where a pass-through type master lease agreement is scheduled to be concluded for the concerned asset, the total number of end tenants (Note 1) is stated. However, even in the case of a pass-through type master lease agreement, in cases where the sub lessee subleasing the entire property from the master lease company has been entrusted with property management and shall pay fixed rent to the master lease company, the total number of tenants is stated as 1.
- "Total rent income (annual)" is the annual rent, or the amount annualized by multiplying the monthly rent by 12, for the building indicated in each lease contract or each provisional lease contract for the real estate that is the trust property as of October 31, 2014 (Note 2), and rounded down to the nearest million yen. However, in cases where a pass-through type master lease agreement is scheduled to be concluded between the master lease company and the lessor, etc. in which, in principle, the rent, etc. from end tenants is received as is, the annual rent, or the amount annualized by multiplying the monthly rent by 12, indicated in each sublease contract or each provisional sublease contract with end tenants for the real estate that is the trust property as of October 31, 2014 (Note 2), and rounded down to the nearest million yen is stated.
- "Deposits, etc." is the sum total amount of tenant leasehold and security deposits required based on each lease agreement for the real estate that is the trust property as of October 31, 2014 (limited to the tenant leasehold and security deposits based on the lease agreement for the leasing space occupied as of October 31, 2014), and rounded down to the nearest million yen. In cases where a master lease agreement is scheduled to be concluded for the concerned asset, the sum total amount of tenant leasehold and security deposits required based on the lease agreement concluded with end tenants, and rounded down to the nearest million yen is stated.
  - (Note 1) Excluding warehouse, signboard, parking lot, etc.
  - (Note 2) For the real estate that is the trust property under several lease agreements, the sum total amount thereof. In addition, common area maintenance charges are included, but storage shed, signboard, parking lot, etc. usage fees are not included, and free-rent is not taken into account (excluding consumption taxes).
- <Attachment>
   Portfolio summary
   Photo of exterior of real estate that is the Property
   Map of Specified real estate that is the Property
- \*This material is distributed to the press club of the Tokyo Stock Exchange (Kabuto Club), the press club of the Ministry of Land, Infrastructure, Transport and Tourism, and the press club for construction trade publications of the Ministry of Land, Infrastructure, Transport and Tourism.
- \* NIPPON REIT Investment Corporation website: http://www.nippon-reit.com/

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# (Attachment) Portfolio summary

As of Jan.8, 2015 (Scheduled)

[by Asset type]

<u>. ,                                     </u>	71 2			
Asset type		No. of properties	Acquisition price (Scheduled)	
			Acquisition price	Ratio
			( million yen )	
	Office	15	61,255	77.3%
R	esidence	7	17,960	22.7%
	Total	22	79,215	100.0%

[by Area]

[by / tica]			
Area	No. of properties	Acquisition price (Scheduled)	
		Acquisition price (million yen)	Ratio
Central 6 wards of Tokyo	13	61,960	78.2%
3 Major Metropolitan Areas	7	15,045	19.0%
Ordinance-designated Cities, etc.	2	2,210	2.8%
Total	22	79,215	100.0%



① Photo of exterior of real estate that is the trust Property



2 Map of real estate that is the trust Property

