

January 9, 2015

# **Consolidated Financial Results** for the Nine Months ended November 30, 2014 Seven & i Holdings Co., Ltd.

(URL http://www.7andi.com/en)

Securities Code No. 3382

President and COO: Noritoshi Murata

The Company's shares are listed on the First Section of the Tokyo Stock Exchange.

Submission date of quarterly securities report scheduled: January 14, 2015

Starting date of paying dividend: -

Preparation of brief summary materials for quarterly financial results: Yes Holding of quarterly financial results presentation: Yes

Note: All amounts less than one million yen have been disregarded.

### 1. Business Results for the Nine Months ended November 30, 2014 (from March 1, 2014 to November 30, 2014)

(1) Results of Operations (cumulative)			(Millio	ns of yen, e	except per share	amounts)
	Revenues from C	Operations	<b>Operating I</b>	ncome	Ordinary	Income
Nine Months ended November 30, 2014	4,501,751	7.5%	249,455	0.1%	249,287	0.1%
Nine Months ended November 30, 2013	4,186,598	13.8%	249,143	15.1%	248,969	15.1%

	Net Inco	me	Net Income	e per Share	Diluted Ne per Sl	
Nine Months ended November 30, 2014	127,310	(0.6)%	144.01	(yen)	143.88	(yen)
Nine Months ended November 30, 2013	128,015	32.0%	144.88	(yen)	144.77	(yen)

Notes: 1. Comprehensive income:

Nine Months ended November 30, 2014: 161,651 million yen [(16.0)%]

Nine Months ended November 30, 2013: 192,442 million yen [77.3%]

2. Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

\*Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees:

Nine Months ended November 30, 2014: 7,648,730 million yen [6.5%]

Nine Months ended November 30, 2013: 7,181,647 million yen [13.6%]

(2) Financial Position

(Millions of yen, except per share amounts)

	Total Assets	Net Assets	Owners' Equity Ratio	Owners' Equity per Share
As of November 30, 2014	5,145,464	2,315,927	42.5%	2,474.92 (yen)
As of February 28, 2014	4,811,380	2,221,557	43.6%	2,371.92 (yen)

Note: Owners' equity (net assets excluding minority interests in consolidated subsidiaries and subscription rights to shares) : As of November 30, 2014: 2,187,997 million yen As of February 28, 2014: 2,095,746 million yen

### 2. Dividends

	Dividends per Share (yen)					
Record Date	First Quarter	Second Quarter	Third Quarter	Year-end	Annual	
Year ended February 28, 2014	-	33.00	-	35.00	68.00	
Year ending February 28, 2015	-	36.50	-			
Year ending February 28, 2015 (forecast)				36.50	73.00	

Note: Revision of dividends forecast during the current quarterly period: None

### 3. Forecast of Business Results for the Fiscal Year ending February 28, 2015 (from March 1, 2014 to February 28, 2015)

(Millions of yen, except per share amounts)

	Revent from Oper		Opera Incor	0	Ordinary	Income	Net Inc	come	Net In per S	
Entire Year	6,130,000	8.8%	356,000	4.8%	354,000	4.4%	184,000	4.7%	208.13	(yen)

Notes:

1. Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

2. Revision of business results forecast during the current quarterly period: None

\* The forecast of Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees: Entire Year: 10,200,000 million yen [6.3%]

### 4. Others

Added: none

(1) Changes in significant subsidiaries during the period: Yes

(changes in specific subsidiaries accompanying change in scope of consolidation):

Excluded: one company (Seven Net Shopping Co., Ltd.)

Seven Net Shopping Co., Ltd., which was a specific subsidiary of Seven & i Holdings Co., Ltd., merged on March 1, 2014. This is an absorption-type merger with Seven & i Net Media Co., Ltd., being the surviving entity.

- (2) Application of specific accounting for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates or restatements
  - 1. Changes due to amendment of accounting standards: None
  - 2. Changes due to other reasons: None
  - 3. Changes in accounting estimates: None
  - 4. Restatements: None
- (4) Number of shares outstanding (common stock)

1. Number of shares outstanding at the end of period (including treasury stock)

- As of November 30, 2014: 886,441,983 shares As of February 28, 2014: 886,441,983 shares
- 2. Number of treasury stock at the end of period As of November 30, 2014: 2,373,970 sharesAs of February 28, 2014: 2,876,349 shares
- 3. Average number of shares during the period (cumulative quarterly consolidated period) As of November 30, 2014: 884,063,363 shares As of November 30, 2013: 883,563,997 shares

### NOTICE REGARDING QUARTERLY REVIEW PROCEDURES FOR THE QUARTERLY FINANCIAL RESULTS

This quarterly financial results statement is exempt from the quarterly review procedures based upon the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial results statement, the quarterly review procedure based upon the Financial Instruments and Exchange Act has not been completed.

### FORWARD LOOKING STATEMENTS

1. The forecast for the year ending February 28, 2015 is based on Seven & i Holdings' hypotheses, plans and estimates at the date of publication. It is possible that some uncertain factors will cause the Company's future performance to differ significantly from the contents of the forecast.

2. Brief summary for the third quarter of FY2015 is posted on the Company's website (http://www.7andi.com/en/ir/library/kh/201502.html). The presentation materials related to financial results which will be used on financial results presentation planned to be held on January 9, 2015, will be posted as soon as possible after the presentation.

### **Attached Materials**

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## 5. Consolidated Quarterly Financial Statements

### (1) Consolidated Quarterly Balance Sheets

(Millions of yen)

	February 28, 2014	(Millions of yen)
	-	November 30, 2014
	Amount	Amount
ASSETS		
Current assets	1,899,556	2,131,556
Cash and bank deposits	792,986	928,238
Notes and accounts receivable, trade	327,072	366,264
Trade accounts receivable - financial services	66,230	70,545
Marketable securities	150,000	30,000
Merchandise and finished goods	198,847	217,195
Work in process	210	32
Raw materials and supplies	3,060	3,059
Prepaid expenses	42,984	52,358
Deferred income taxes	40,812	44,136
Other	282,880	425,456
Allowance for doubtful accounts	(5,529)	(5,731)
Non-current assets	2,911,623	3,013,785
Property and equipment	1,709,990	1,814,484
Buildings and structures, net	749,201	800,233
Furniture, fixtures and equipment, net	232,991	259,873
Land	681,651	712,030
Lease assets, net	18,491	14,065
Construction in progress	25,171	26,443
Other, net	2,482	1,838
Intangible assets	467,947	471,217
Goodwill	277,943	272,469
Software	43,428	51,149
Other	146,576	147,598
Investments and other assets	733,685	728,083
Investments in securities	189,102	190,842
Long-term loans receivable	17,868	16,636
Prepaid pension cost	31,822	33,006
Long-term leasehold deposits	402,878	396,437
Advances for store construction	591	1,064
Deferred income taxes	32,836	30,461
Other	65,552	65,841
Allowance for doubtful accounts	(6,966)	(6,206)
Deferred assets	200	122
New organization costs	14	3
Business commencement expenses	186	119
TOTAL ASSETS	4,811,380	5,145,464

	February 28, 2014	November 30, 2014
	Amount	Amount
	7 mount	Tiniount
LIABILITIES		
Current liabilities	1,628,167	1,872,63
Notes and accounts payable, trade	383,972	458,77
Short-term loans	116,147	134,71
Current portion of long-term loans	100,775	47,22
Current portion of bonds	20,000	59,99
Income taxes payable	62,625	15,77
Accrued expenses	97,543	129,84
Deposits received	154,795	248,42
Allowance for sales promotion expenses	16,909	22,16
Allowance for bonuses to employees	14,773	4,26
Allowance for bonuses to Directors and		
Audit & Supervisory Board Members	372	20
Allowance for loss on future collection of	2,932	2,49
gift certificates Provision for sales returns	205	17
	205	17
Deposits received in banking business	403,062	428,01
Other	254,051	320,55
Non-current liabilities	961,656	956,90
Bonds	364,987	304,99
Long-term loans	332,485	383,54
Deferred income taxes	51,220	54,20
Allowance for accrued pension and	6,853	7,25
severance costs Allowance for retirement benefits to Directors and	.,	.,
Audit & Supervisory Board Members	2,019	2,04
Deposits received from tenants and	55.046	56.05
franchised stores	55,046	56,95
Asset retirement obligations	60,376	63,55
Other	88,666	84,35
TOTAL LIABILITIES	2,589,823	2,829,53
NET ASSETS		
Shareholders' equity	2,081,295	2,147,31
Common stock	50,000	50,00
Capital surplus	526,850	527,47
Retained earnings	1,511,555	1,575,72
Treasury stock, at cost	(7,109)	(5,87
Total accumulated other comprehensive income	14,450	40,68
Unrealized gains (losses) on available-for-sale	10,672	16,68
securities, net of taxes	10,072	10,00
Unrealized gains (losses) on hedging derivatives, net of taxes	(6)	7
Foreign currency translation adjustments	3,785	23,91
Subscription rights to shares	1,944	2,42
Minority interests in consolidated subsidiaries	123,866	125,50
TOTAL NET ASSETS	2,221,557	2,315,92
TOTAL LIABILITIES AND NET ASSETS	4,811,380	5,145,46

### (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income Consolidated Quarterly Statements of Income

Consolidated Quarterly Statements of Income		(Millions of ye
	Nine Months ended November 30, 2013	Nine Months ended November 30, 2014
	Amount	Amount
Revenues from operations	4,186,598	4,501,751
Net sales	3,472,906	3,720,559
Cost of sales	2,745,399	2,929,268
Gross profit on sales	727,507	791,290
Operating revenues	713,692	781,192
Gross profit from operations	1,441,199	1,572,482
Selling, general and administrative expenses	1,192,056	1,323,027
Operating income	249,143	249,455
Non-operating income	10,187	8,385
Interest income	4,201	4,423
Equity in earnings of affiliates	2,685	476
Other	3,300	3,485
Non-operating expenses	10,361	8,552
Interest expenses	4,914	4,880
Interest on bonds	2,118	1,997
Other	3,328	1,674
Ordinary income	248,969	249,287
Special gains	2,566	3,184
Gain on sales of property and equipment	624	2,004
Subsidy income	1,881	
Compensation income for expropriation	-	686
Other	60	493
Special losses	19,969	24,601
Loss on disposals of property and equipment	6,406	11,070
Impairment loss on property and equipment	6,698	8,602
Special expenses related to consumption	-	2,030
tax rate change		
Other	6,864	2,897
Income before income taxes and minority interests Total income taxes	231,566 93,731	227,871
	<b>93,131</b> 93,139	94,943
Income taxes - current		
Income taxes - deferred	591	(2,046
Income before minority interests	137,835	134,973
Minority interests in net income of consolidated subsidiaries	9,820	7,663
Net income	128,015	127,310

# **Consolidated Quarterly Statements of Comprehensive Income**

		(Millions of yen)
	Nine Months ended November 30, 2013	Nine Months ended November 30, 2014
	Amount	Amount
Income before minority interests	137,835	134,973
Other comprehensive income		
Unrealized gains (losses) on available-for-sale securities, net of taxes	5,510	6,055
Unrealized gains (losses) on hedging derivatives, net of taxes	0	199
Foreign currency translation adjustments	49,013	20,338
Share of other comprehensive income of associates accounted for using equity method	82	85
Total other comprehensive income	54,606	26,677
Comprehensive income	192,442	161,651
Comprehensive income attributable to Shareholders of the parent	181,258	153,541
Minority interests	11,183	8,109

### (3) Consolidated Quarterly Statements of Cash Flows

(Millions of yen)

		(Millions of ye
	Nine Months ended November 30, 2013	Nine Months ender November 30, 2014
	Amount	Amount
Cash flows from operating activities:		
Income before income taxes and minority interests	231,566	227,871
Depreciation and amortization	108,498	126,690
Impairment loss on property and equipment	6,698	8,602
Amortization of goodwill	13,896	14,085
Interest income	(4,201)	(4,423
Interest expenses and interest on bonds	7,033	6,878
Equity in losses (earnings) of affiliates	(2,685)	(476
Gain on sales of property and equipment	(624)	(2,004
Loss on disposals of property and equipment	6,406	11,070
Subsidy income	(1,881)	
Decrease (increase) in notes and accounts receivable, trade	(45,603)	(38,264
Decrease (increase) in trade accounts receivable,	(2.0.40)	(4.21)
financial services	(2,940)	(4,314
Decrease (increase) in inventories	(22,948)	(16,953
Increase (decrease) in notes and accounts payable, trade	67,351	72,424
Increase (decrease) in deposits received	53,231	60,274
Net increase (decrease) in loans in banking business	3,100	3,000
Net increase (decrease) in corporate bonds in banking business	55,000	(20,000
Net increase (decrease) in deposits received in banking business	46,720	24,953
Net decrease (increase) in call loan in banking business	(11,500)	(5,000
Net increase (decrease) in call money in banking business	(48,900)	12,000
Net change in ATM-related temporary accounts	(43,458)	(63,985
Other	32,374	33,919
Sub-total	447,133	446,347
Interest and dividends received	2,681	3,059
Interest paid	(6,997)	(6,915
Income taxes paid	(88,397)	(141,460
Net cash provided by operating activities	354,419	301,031
Cash flows from investing activities:		
Acquisition of property and equipment	(226,245)	(220,546
Proceeds from sales of property and equipment	3,460	7,551
Acquisition of intangible assets	(11,428)	(20,852
Payment for purchase of investments in securities	(98,687)	(20,852)
Proceeds from sales of investments in securities	99,355	29,740
Payment for purchase of investments in subsidiaries	(446)	(351
Proceeds from sales of investments in subsidiaries resulting	(110)	(55)
in change in scope of consolidations	-	377
Payment for long-term leasehold deposits	(20,390)	(19,119
Refund of long-term leasehold deposits	29,992	27,803
Proceeds from deposits from tenants	29,992	3,925
Refund of deposits from tenants	(2,805)	(1,793
Payment for acquisition of business	(8,088)	(1,793)
•	(6,671)	(7,119
	(0,0/1)	(7,115
Payment for time deposits Proceeds from withdrawal of time deposits		10.225
Proceeds from withdrawal of time deposits Other	10,414 (4,192)	10,237 (3,250

		(Millions of yen)
	Nine Months ended November 30, 2013	Nine Months ended November 30, 2014
	Amount	Amount
Cash flows from financing activities:		
Net increase (decrease) in short-term loans	(17,200)	8,562
Proceeds from long-term debts	66,100	83,650
Repayment of long-term debts	(44,430)	(85,193)
Proceeds from commercial paper	193,638	12,659
Payment for redemption of commercial paper	(200,997)	(12,659)
Proceeds from issuance of bonds	99,700	-
Payment for redemption of bonds	(40,000)	-
Capital contribution from minority interests	0	26
Dividends paid	(58,025)	(62,910)
Dividends paid for minority interests	(3,240)	(3,209)
Other	(11,117)	(11,747)
Net cash provided by (used in) financing activities	(15,573)	(70,821)
Effect of exchange rate changes on cash and cash equivalents	5,507	4,107
Net increase (decrease) in cash and cash equivalents	111,330	18,093
Cash and cash equivalents at beginning of period	800,087	921,432
Cash and cash equivalents at end of period	911,418	939,526

### (4) Doubts on the Premise of Going Concern

None

#### (5) Segment Information

#### 1. Information on Revenues from Operations and Income (Loss) by Reportable Segment

Nine Months ended Nove	ember 30, 20	13 (From M	/		ber 30, 2013)			(M	illions of yen
	Reportable segments							Adjustments	Consolidated
	Convenience store operations	Superstore operations	Department store operations	Food services	Financial services	Others	Total	(Note 1)	total (Note 2)
Revenues from operations									
Revenues									
1. Customers	1,910,935	1,476,769	624,270	58,699	100,074	15,849	4,186,598	-	4,186,598
2. Intersegment	357	6,802	1,092	634	18,455	22,205	49,548	(49,548)	
Total	1,911,293	1,483,572	625,363	59,333	118,529	38,055	4,236,146	(49,548)	4,186,598
Segment income (loss)	197,596	17,062	(1,673)	237	34,451	2,029	249,703	(559)	249,143

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Notes:

1. The adjustments on segment income (loss) of (559) million yen are eliminations of intersegment transactions and certain

expense items that are not allocated to reportable segments.

2. Segment income (loss) is reconciled with the operating income in the Consolidated Quarterly Statements of Income.

#### Nine Months ended November 30, 2014 (From March 1, 2014 to November 30, 2014)

Nine Months ended November 30, 2014 (From March 1, 2014 to November 30, 2014) (Millions of yen)											
	Reportable segments								Adjustments	Consolidated	
	Convenience store operations	Superstore operations	Department store operations	Food services	Financial services	Mail order services	Others	Total	(Note 1)	total (Note 2)	
<b>Revenues from operations</b>											
Revenues											
1. Customers	2,074,675	1,481,196	625,460	60,158	110,322	132,083	17,852	4,501,751	-	4,501,751	
2. Intersegment	518	5,977	1,695	570	23,444	154	22,942	55,303	(55,303)	-	
Total	2,075,194	1,487,174	627,156	60,729	133,766	132,238	40,794	4,557,054	(55,303)	4,501,751	
Segment income (loss)	209,637	9,452	(1,721)	(398)	36,966	(5,228)	2,805	251,512	(2,057)	249,455	

Notes:

1. The adjustments on segment income (loss) of (2,057) million yen are eliminations of intersegment transactions and certain expense items that are not allocated to reportable segments.

2. Segment income (loss) is reconciled with the operating income in the Consolidated Quarterly Statements of Income.

#### 2. Impairment of Fixed Assets and Goodwill by Reportable Segment

No significant items to be reported.

#### (Reference)

Revenues from operations and operating income by geographic area segments are as described below.

### Nine Months ended November 30, 2013 (From March 1, 2013 to November 30, 2013)

	Japan	North America	Others	Total before eliminations	Eliminations	Illions of yen) Consolidated total
Revenues from operations						
Revenues						
1. Customers	2,715,401	1,384,560	86,636	4,186,598	-	4,186,598
2. Intersegment	583	97	-	681	(681)	-
Total	2,715,985	1,384,658	86,636	4,187,280	(681)	4,186,598
Operating income (loss)	218,416	31,576	(872)	249,121	22	249,143

# Nine Months ended November 30, 2014 (From March 1, 2014 to November 30, 2014) (Millions of ven)

Operating income (loss)	214,293	36,943	(1,781)	249,455	(0)	249,455
Total	2,907,301	1,501,629	94,565	4,503,497	(1,745)	4,501,751
2. Intersegment	783	127	834	1,745	(1,745)	-
1. Customers	2,906,518	1,501,501	93,731	4,501,751	-	4,501,751
Revenues						
Revenues from operations						
	Japan	North America	Others	Total before eliminations	Eliminations	Consolidated total

Notes:

1. The classification of geographic area segments is determined according to geographical distances.

2. "Others" consists of the business results in the People's Republic of China, etc.

#### (6) Notes on Significant Changes in the Amount of Shareholders' Equity

None