

Third Quarter of Fiscal Year 2015 Summary Result Presentation



Komori Corporation

P/L

(100 million ¥)

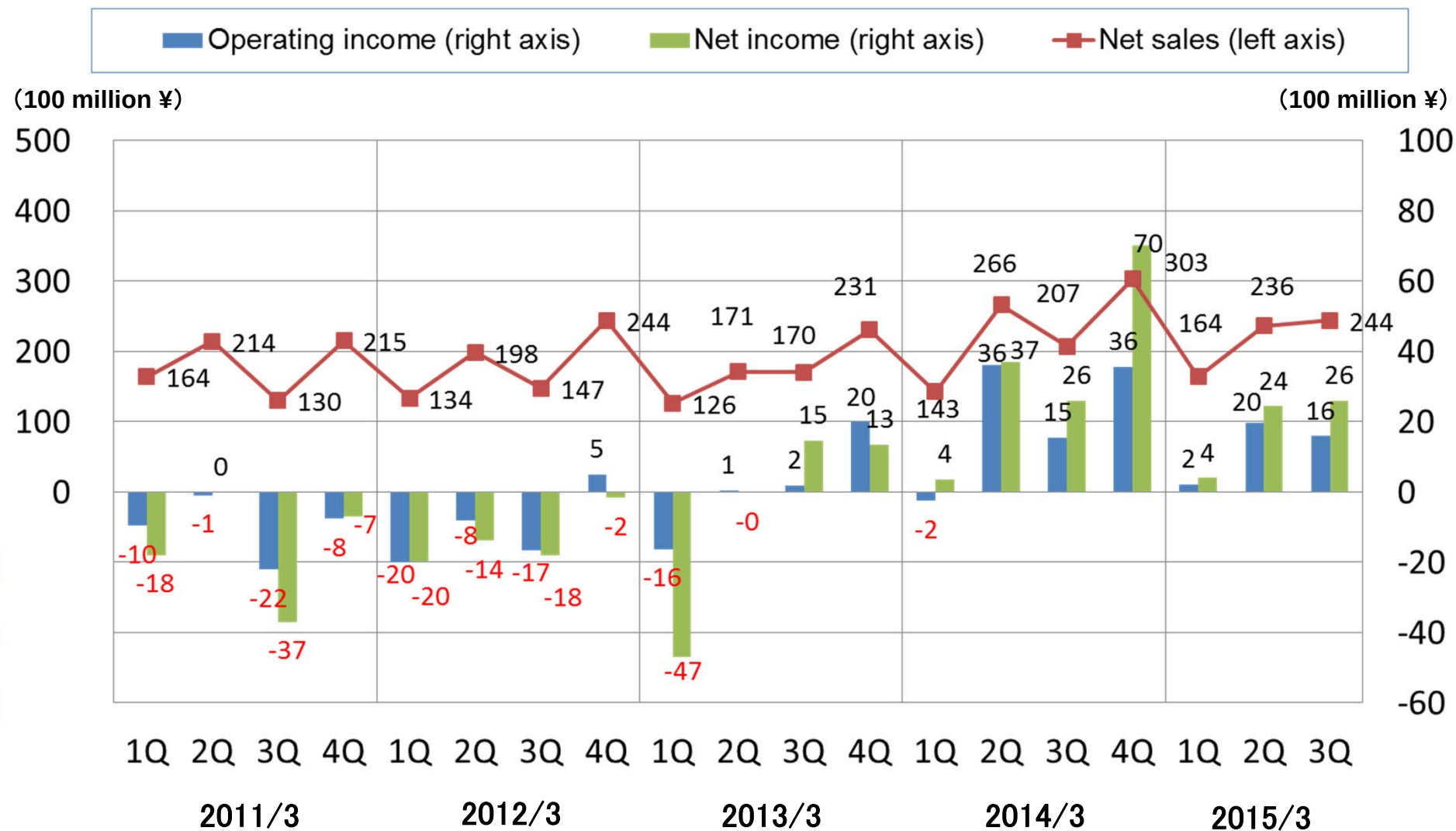
Cumulative 3Q		FY2015 3Q	FY2014 3Q	Change	vs. FY2014 3Q
Order intake		692	723	-31	96%
Net sales		645	615	29	105%
Operating income		38	49	-11	77%
Ordinary income		55	69	-15	79%
Net income		54	67	-12	81%
FOREX : Average (Yen)	US\$	107.27	99.23		
	EUR	140.50	132.13		
FOREX : End of term (Yen)	US\$	120.55	105.39		
	EUR	146.54	145.05		

Major Assets and Liabilities

(100 million ¥)

	Dec. 31, 2014	Mar. 31, 2014	Change
Cash and deposits	420	440	-20
Notes and account receivable—trade	223	247	-24
Short-term investment securities	213	220	-7
Inventories	325	259	66
Breakdown: Merchandise and finished goods	154	109	45
Property, plant and equipment	341	320	20
Intangible assets	30	23	7
Notes and account payable—trade	202	179	22
Short-term loans payable	16	16	—
Bonds payable	100	100	—
Long-term loans payable	1	—	1
Shareholders' equity	1,301	1,259	42
Total assets	1,827	1,724	103

Net Sales, Operating Income and Net Income



Order Intake by Region

(100 million ¥)

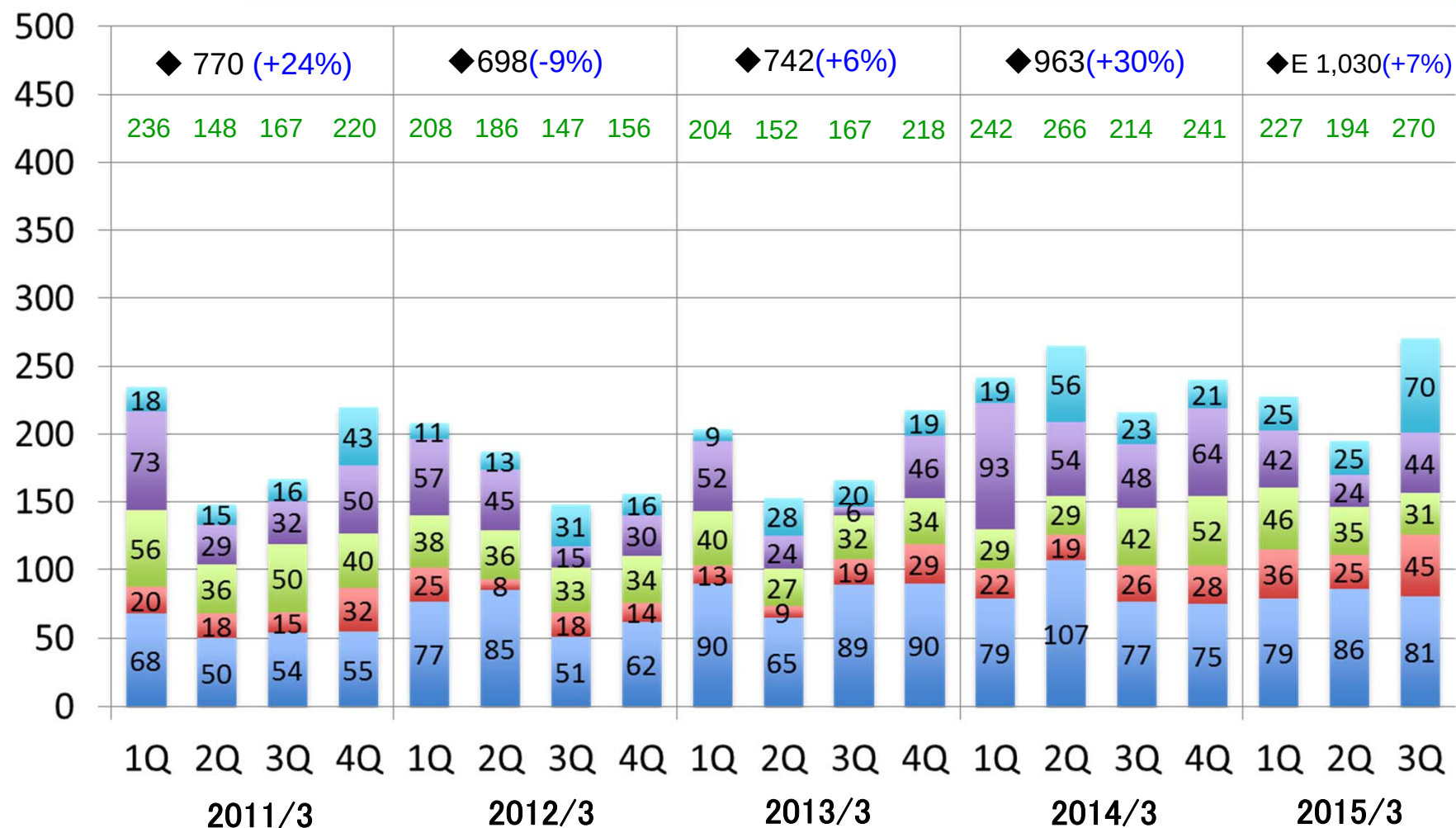
Cumulative 3Q		FY2015 3Q	FY2014 3Q	vs. FY2014 3Q
Japan		246	263	94%
North-America		105	67	157%
	(million US\$)	(98)	(68)	(145%)
Europe		112	100	113%
	(million EUR)	(80)	(75)	(106%)
Greater China		109	195	56%
Other Regions		119	98	122%
Total		692	723	96%

Order Intake by Region

◆ Year total (vs. previous period)

(100 million ¥)

Japan North America Europe Greater China Other Regions



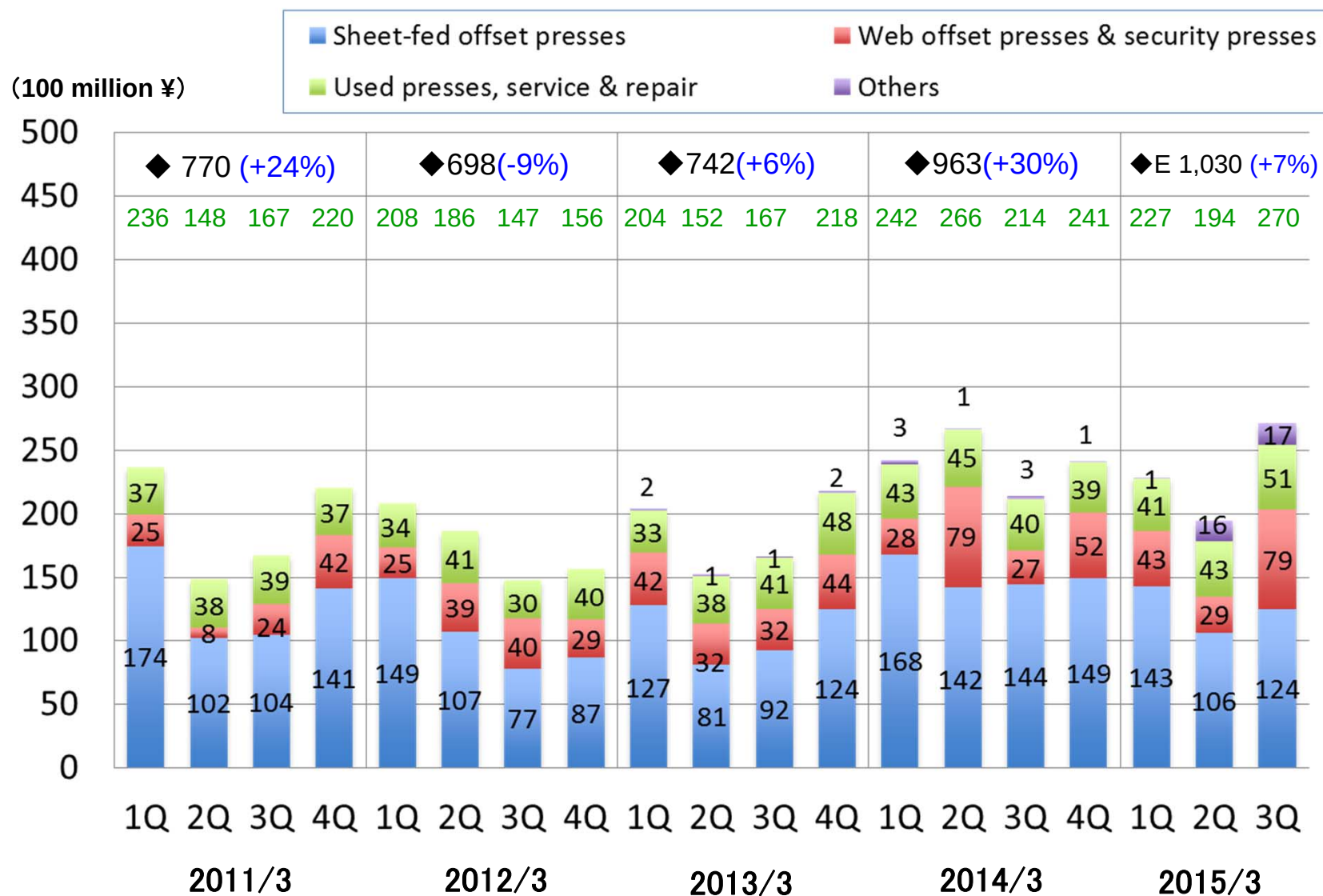
Order Intake by Model

(100 million ¥)

Cumulative 3Q	FY2015 3Q	FY2014 3Q	vs. FY2014 3Q
Sheet-fed offset presses	373	453	82%
Web offset presses & security presses	151	134	113%
Used presses, service & repair	135	129	105%
Others	33	7	499%
Total	692	723	96%

Order Intake by Model

◆ Year total (vs. previous period)



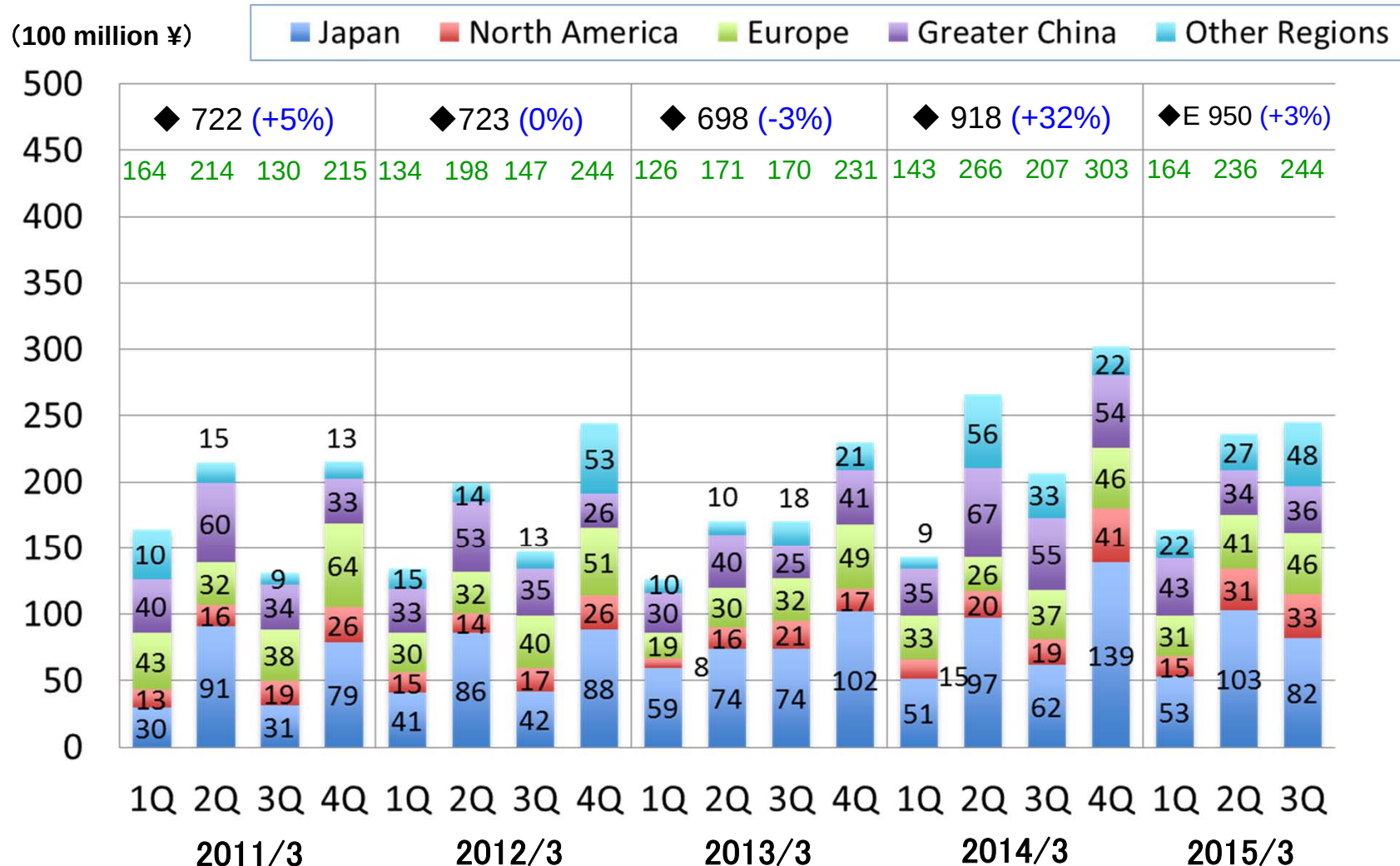
Net Sales by Region

(100 million ¥)

Cumulative 3Q		FY2015 3Q	FY2014 3Q	vs. FY2014 3Q
Japan		238	210	114%
North-America		79	54	146%
	(million US\$)	(73)	(53)	(138%)
Europe		118	96	123%
	(million EUR)	(84)	(73)	(115%)
Greater China		113	157	72%
Other Regions		97	98	99%
Total		645	615	105%

Net Sales by Region

◆ Year total (vs. previous period)



Net Sales by Model

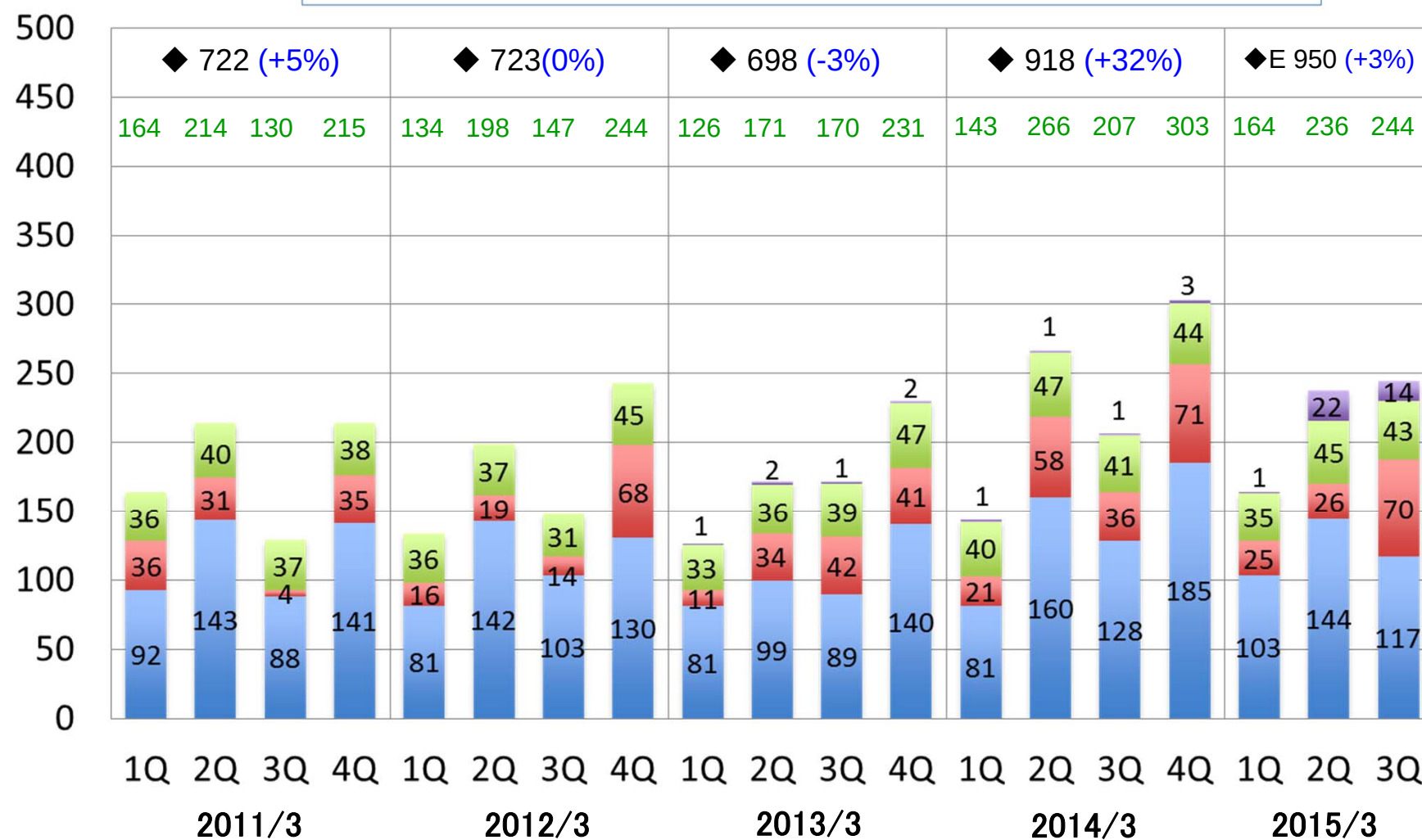
(100 million ¥)

Cumulative 3Q	FY2015 3Q	FY2014 3Q	vs. FY2014 3Q
Sheet-fed offset presses	364	369	99%
Web offset presses & security presses	122	115	106%
Used presses, service & repair	122	128	96%
Others	37	4	978%
Total	645	615	105%

Net Sales by Model

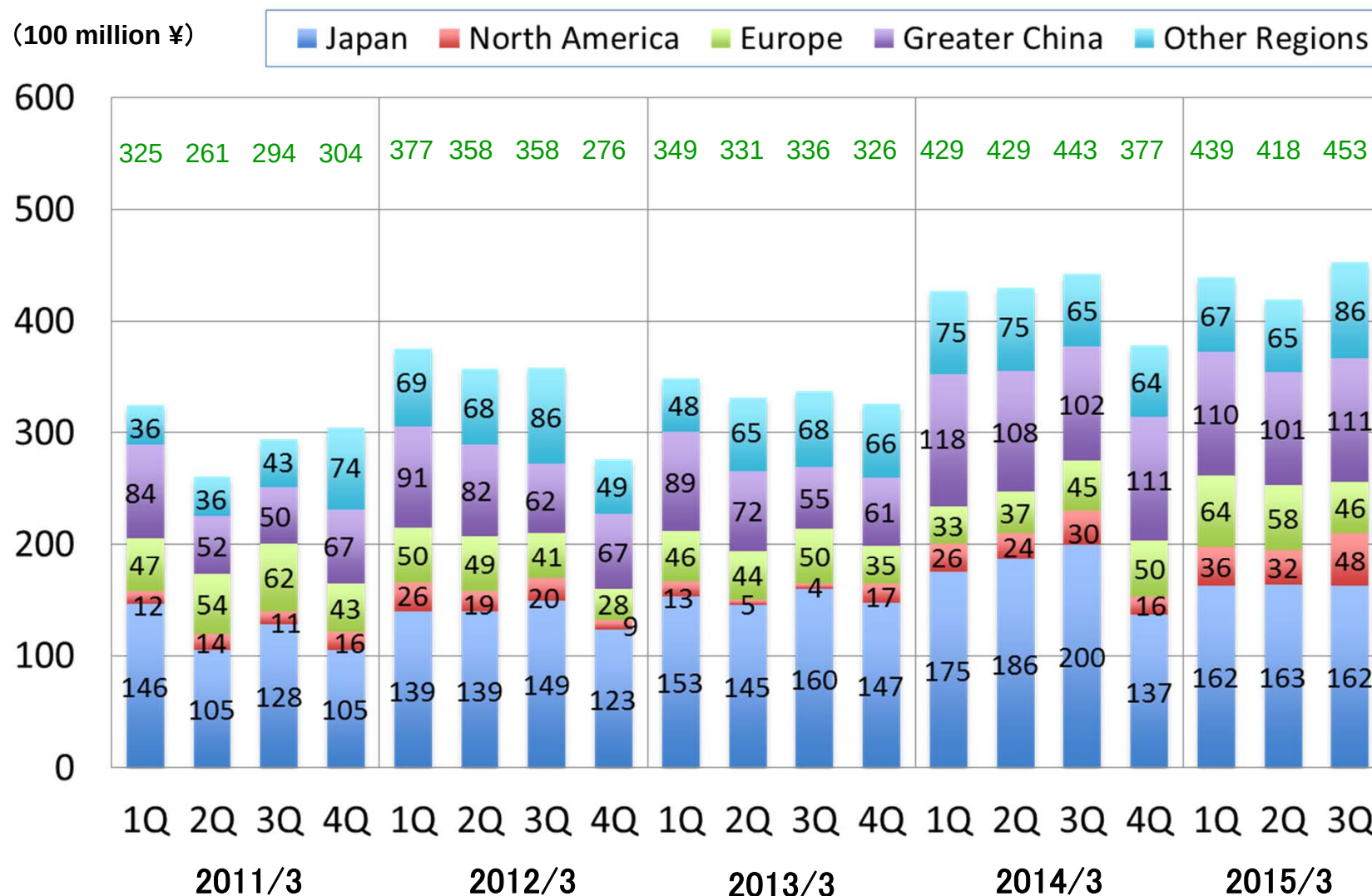
◆ Year total (vs. previous period)

(100 million ¥)



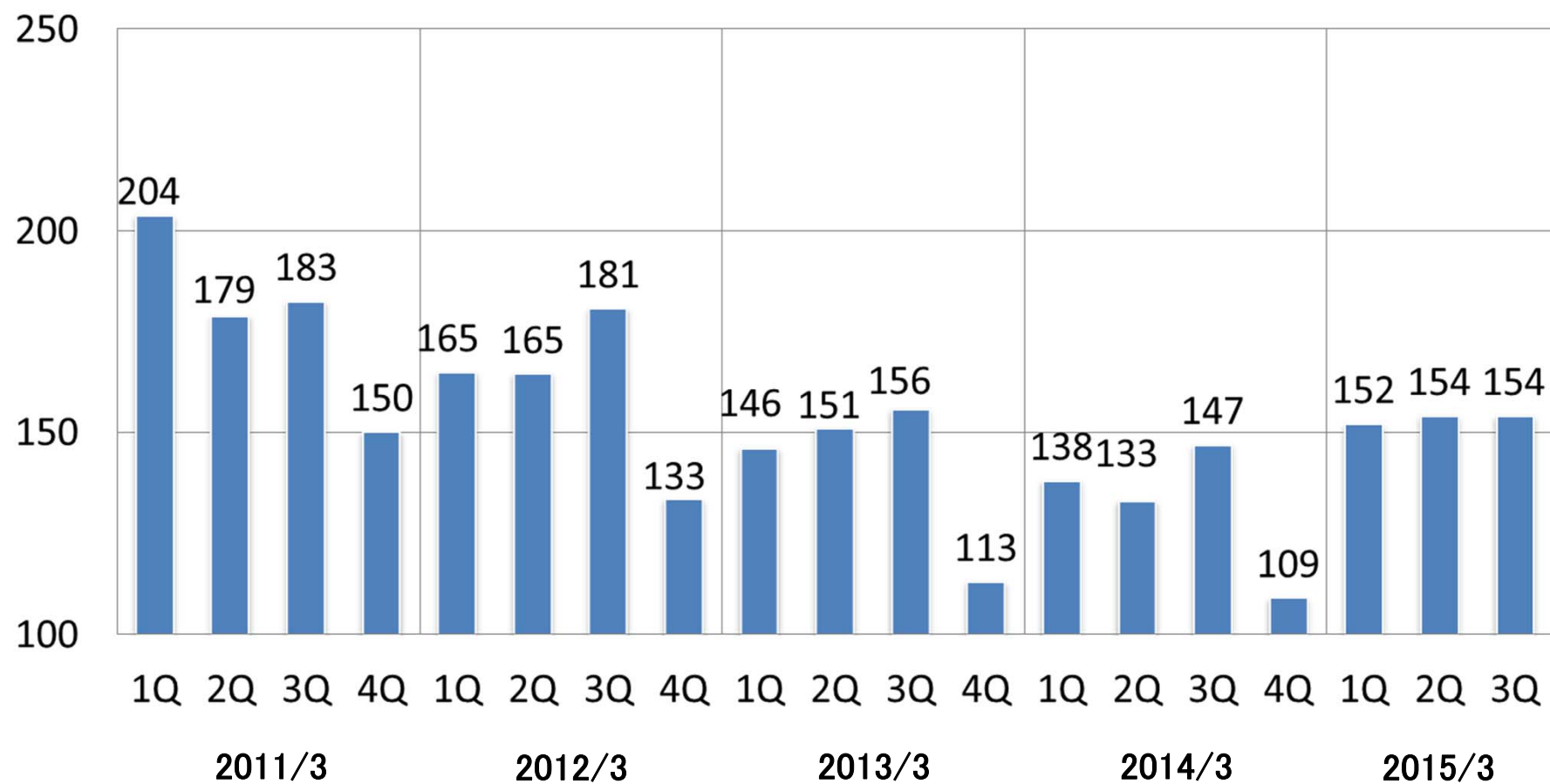
Order Backlog

(100 million ¥)



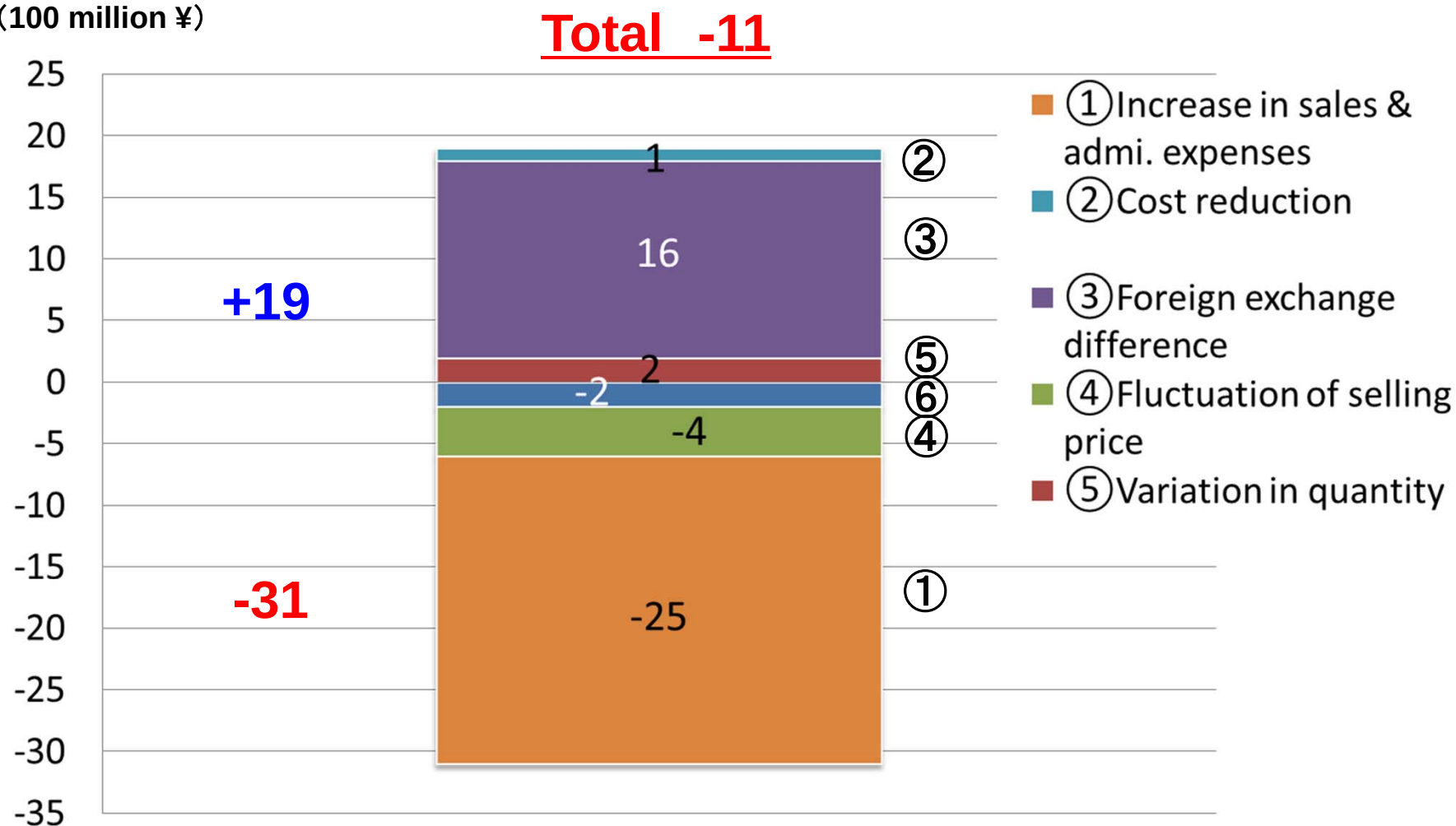
Inventories (Finished Goods, Cost of Sales)

(100 million ¥)



Analysis of Operating Income for 3Q FY2015 (vs. 3Q FY2014)

(100 million ¥)



Forecast of result of operations for FY2015

(100 million ¥)

		FY2015 3Q	FY2014 3Q	vs. FY2014 3Q	Forecast FY2015	FY2014 year total	Change	vs. FY2014 year total
Order intake		692	723	96%	1,030	963	67	107%
Net sales		645	615	105%	950	918	32	103%
Operating income		38	49	77%	65	85	-20	77%
Ordinary income		55	69	79%	65	101	-36	64%
Net income		54	67	81%	59	137	-78	43%
FOREX : Average (Yen)	US\$	107.27	99.23		101.89	100.00		
	EUR	140.50	132.13		137.19	134.01		
FOREX : End of term (Yen)	US\$	120.55	105.39		100.00	102.92		
	EUR	146.54	145.05		135.00	141.65		

Forecast of Order Intake by Region

(100 million ¥)

	FY2015 3Q	Forecast FY2015	FY2014 year total	Change	vs. FY2014 year total
Japan	246	384	338	46	114%
North-America	105	151	95	56	158%
(million US\$)	(98)	(148)	(95)	(53)	(156%)
Europe	112	168	152	16	111%
(million EUR)	(80)	(122)	(113)	(9)	(108%)
Greater China	109	159	260	-101	61%
Other Regions	119	168	119	49	142%
Total	692	1,030	963	67	107%

Forecast of Net Sales by Region

(100 million ¥)

	FY2015 3Q	Forecast FY2015	FY2014 year total	Change	vs. FY2014 year total
Japan	238	378	349	29	108%
North-America	79	131	95	36	138%
(million US\$)	(73)	(129)	(96)	(34)	(135%)
Europe	118	165	143	22	116%
(million EUR)	(84)	(120)	(107)	(14)	(113%)
Greater China	113	158	211	-53	75%
Other Regions	97	118	120	-2	98%
Total	645	950	918	32	103%

Capex, Depreciation and Amortization, R&D etc.

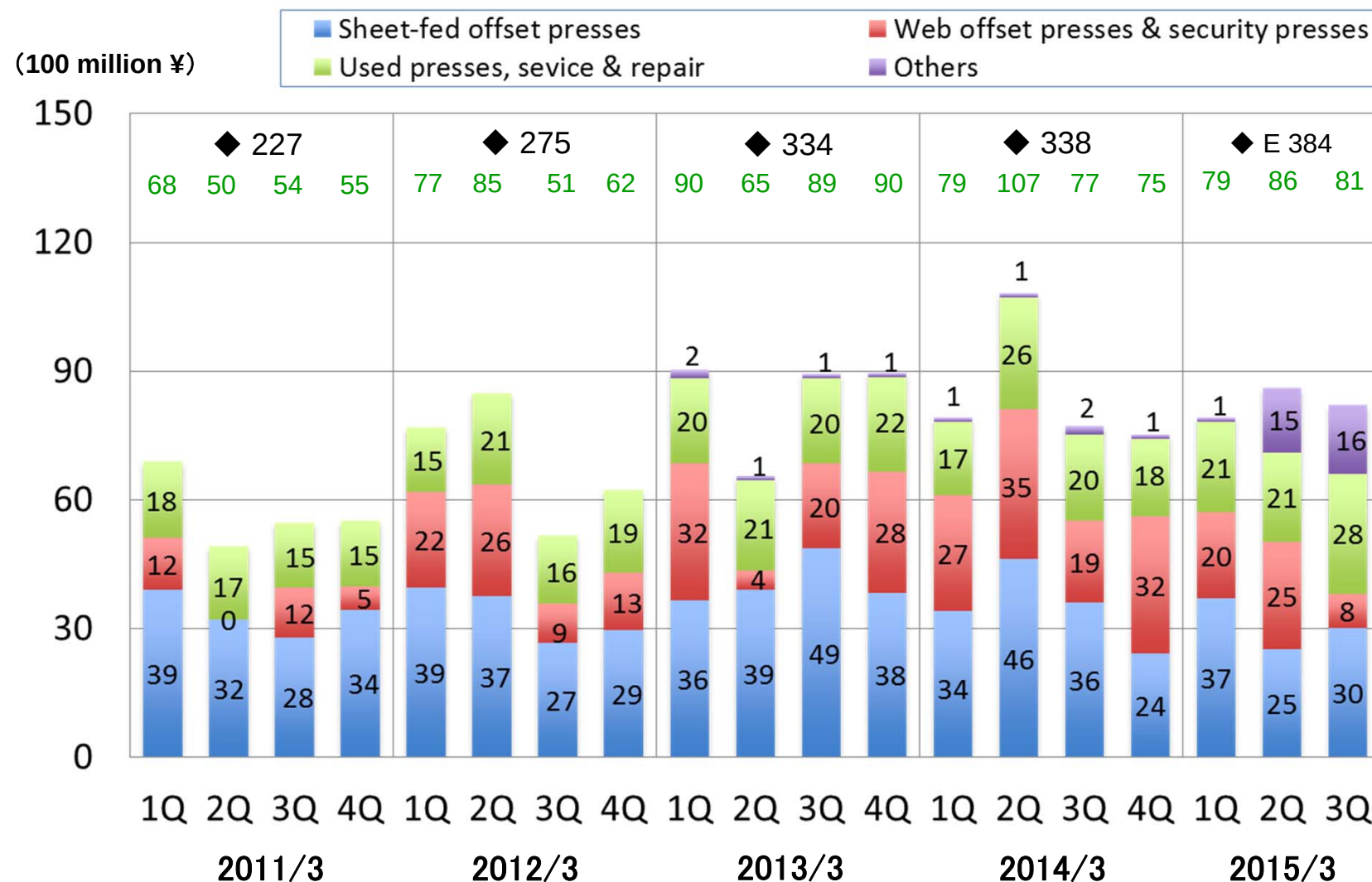
(100 million ¥)

	FY2011	FY2012	FY2013	FY2014 3Q	FY2014	FY2015 3Q	FY2015 Budget
Number of employees	2,138	2,104	1,814	1,786	1,784	2,097	2,100
Personnel expenses	16,673	16,757	14,892	12,229	16,972	14,549	19,000
Capital expenditures	1,286	692	1,881	995	1,367	1,425	2,900
Depreciation and amortization	3,083	2,849	2,251	1,676	2,171	1,367	1,800
R&D expenses	4,320	4,830	3,806	2,962	4,184	3,693	4,500
(% to net sales)	(6.0%)	(6.7%)	(5.5%)	(4.8%)	(4.6%)	(5.7%)	(4.7%)

Appendix:
Detailed Order Intake and Net Sales by Region

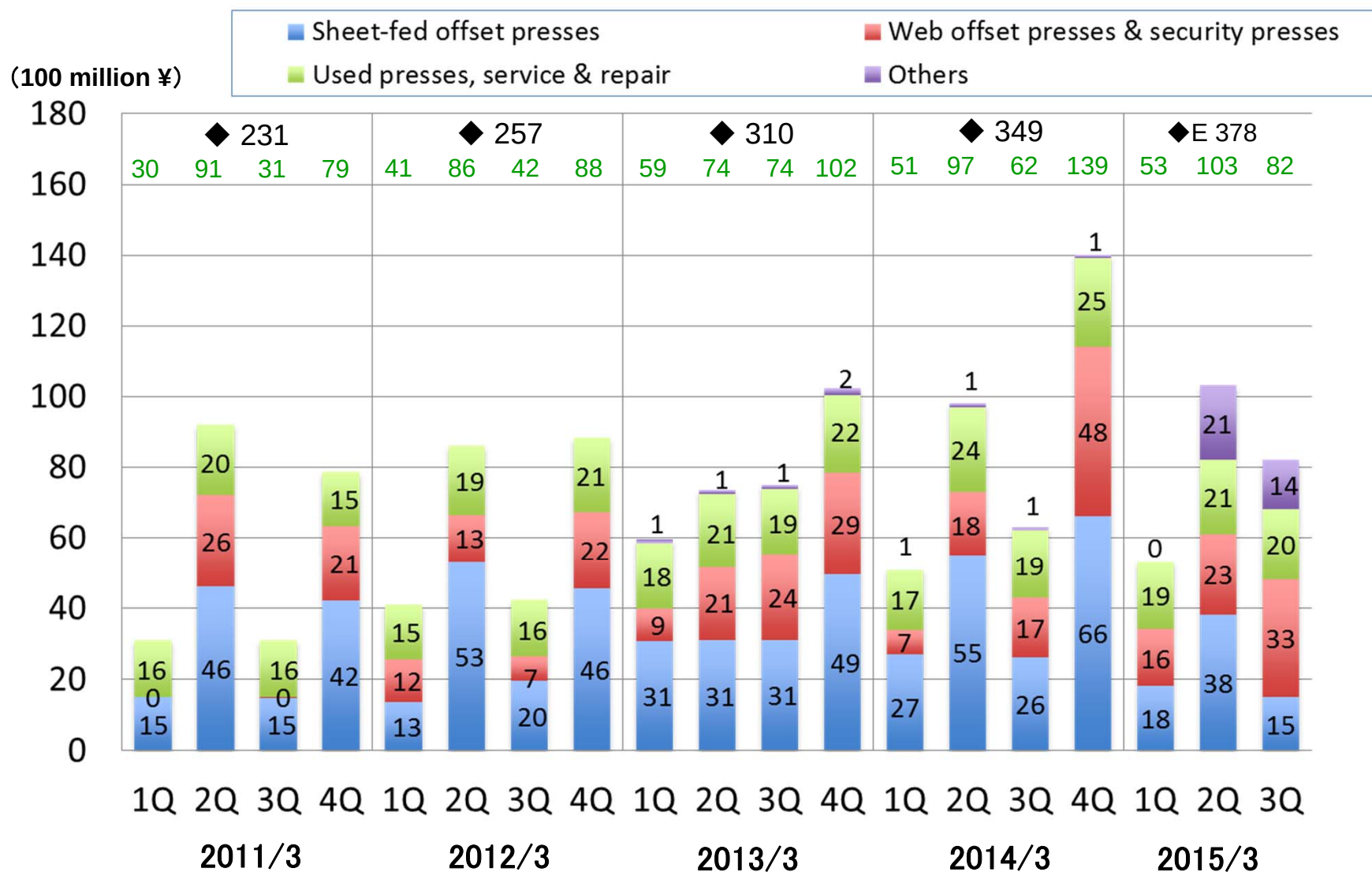
Order Intake in Japanese Market

◆ Year total



Net Sales in Japanese Market

◆ Year total



Order Intake in North American Market

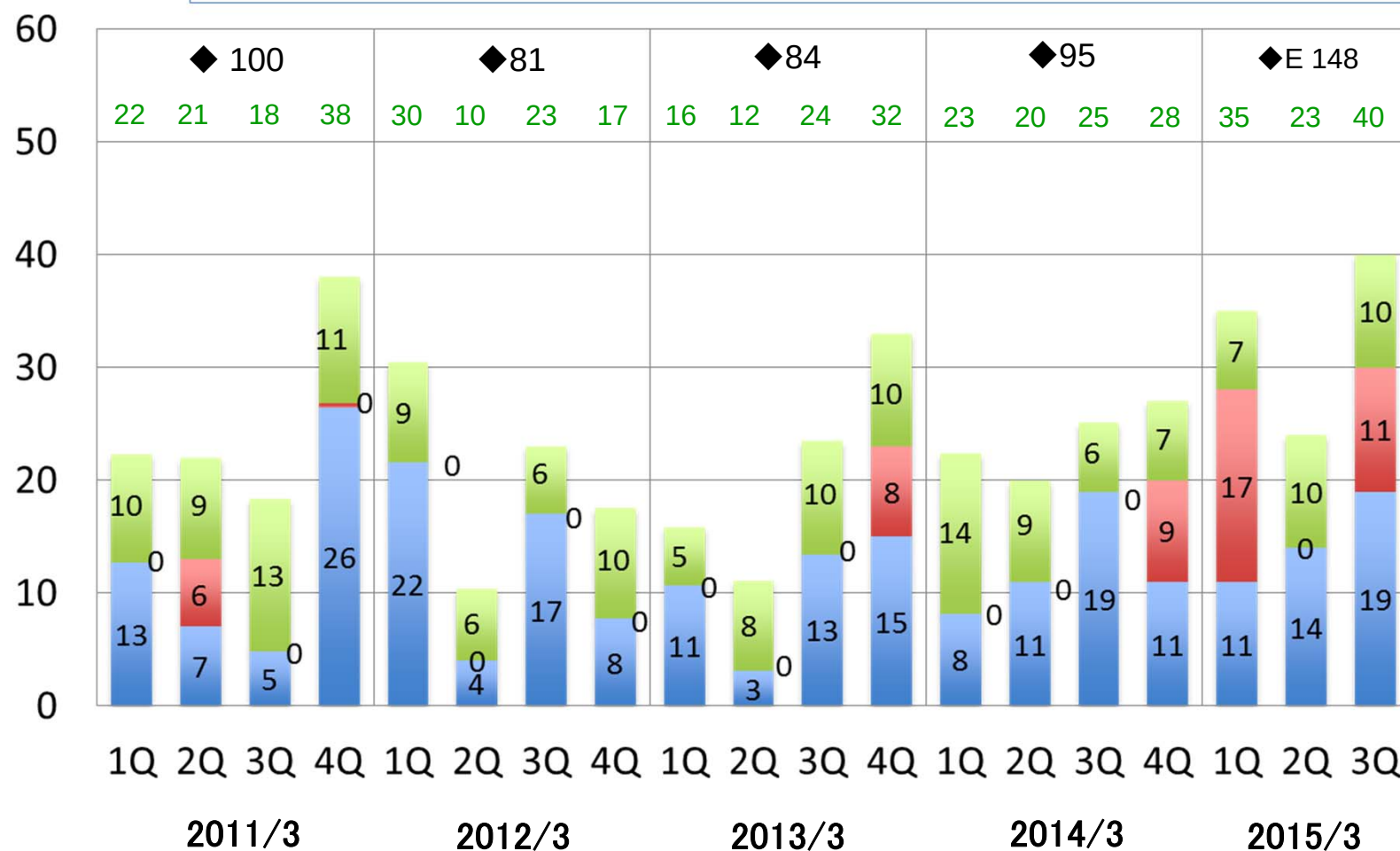
◆ Year total

(million \$)

■ Sheet-fed offset presses

■ Web offset presses

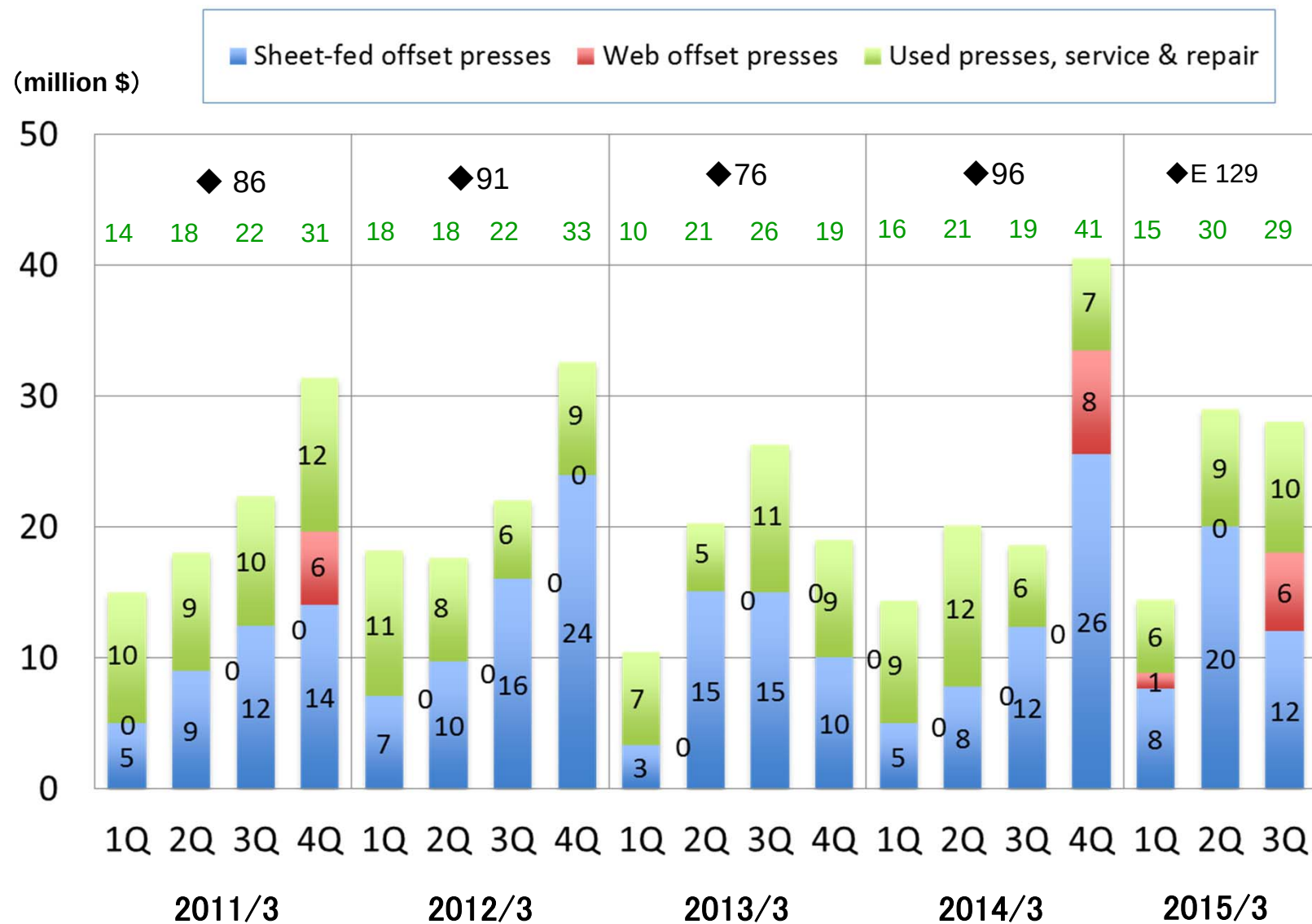
■ Used presses, service & repair



Net Sales in North American Market

◆ Year total

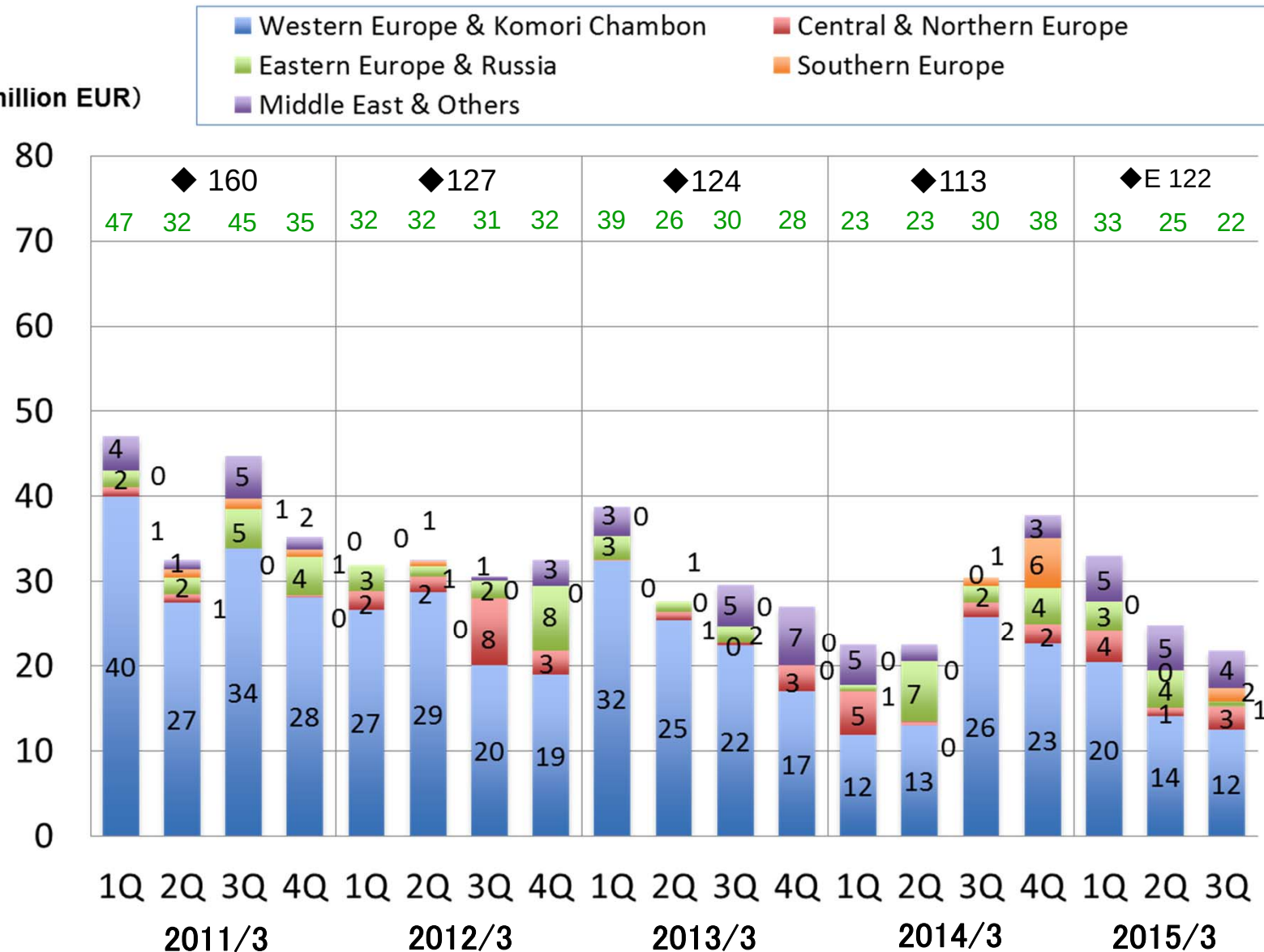
(million \$)



Order Intake in European Market

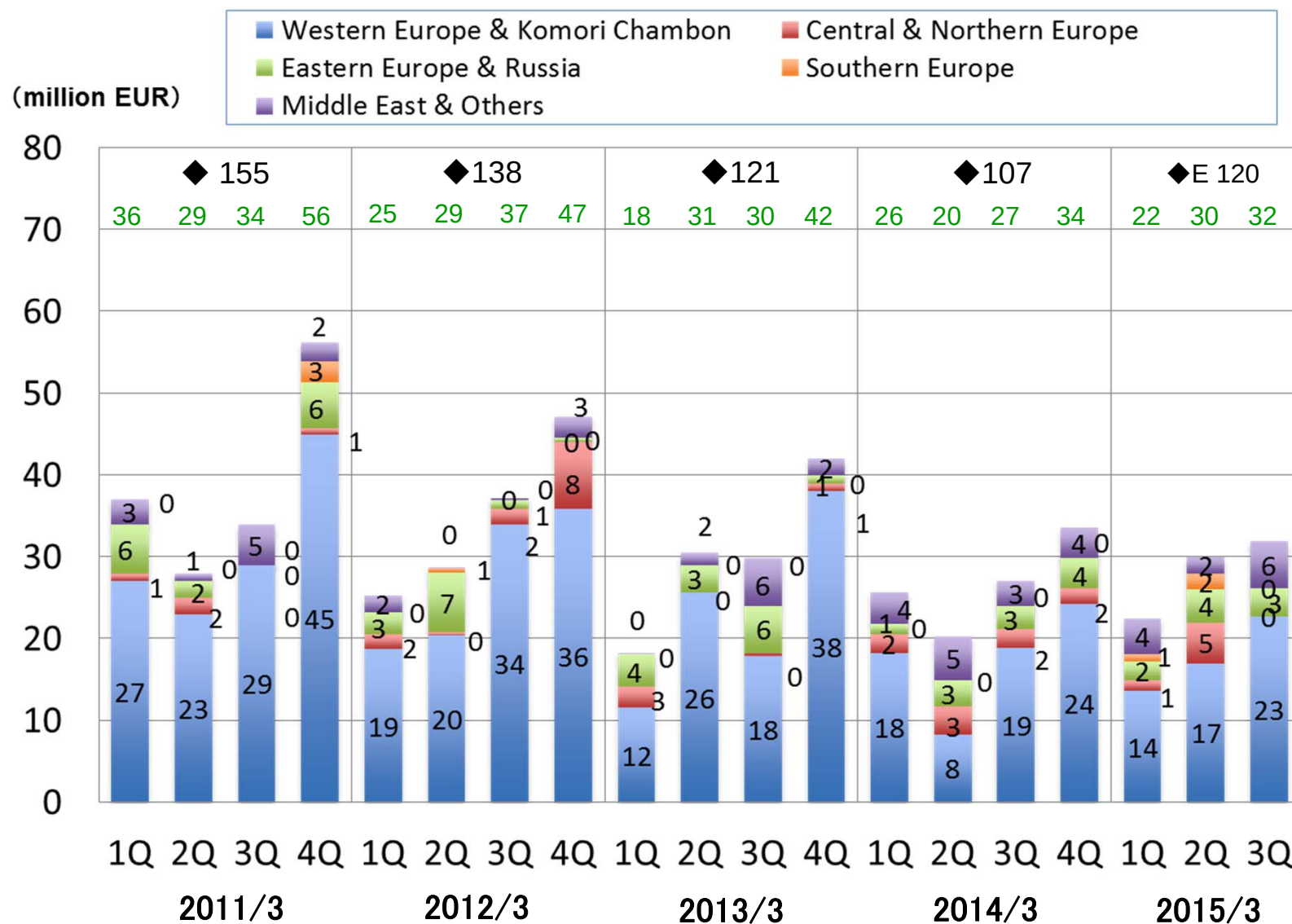
◆ Year total

(million EUR)



Net Sales in European Market

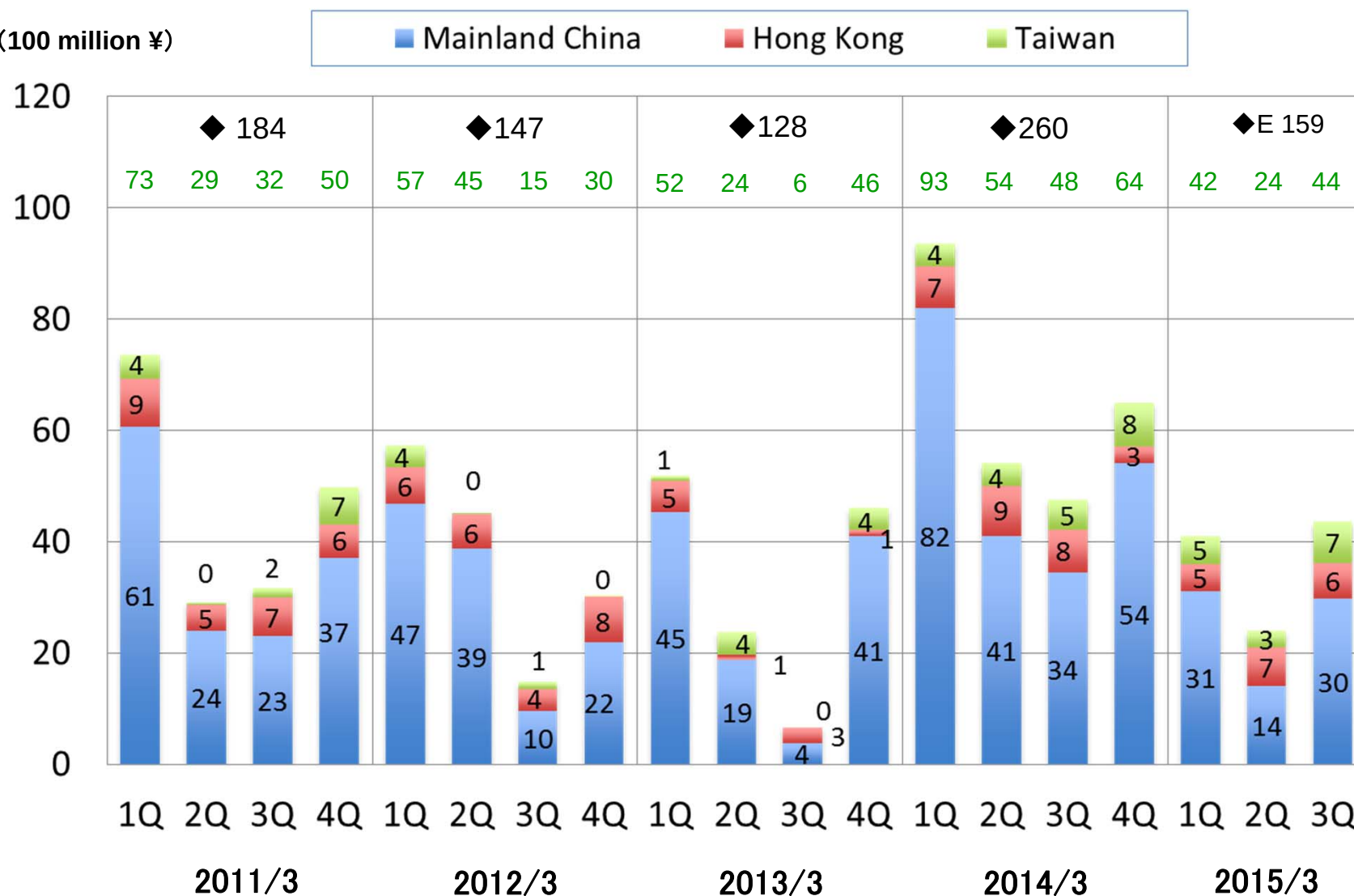
◆ Year total



Order Intake in Chinese Market

◆ Year total

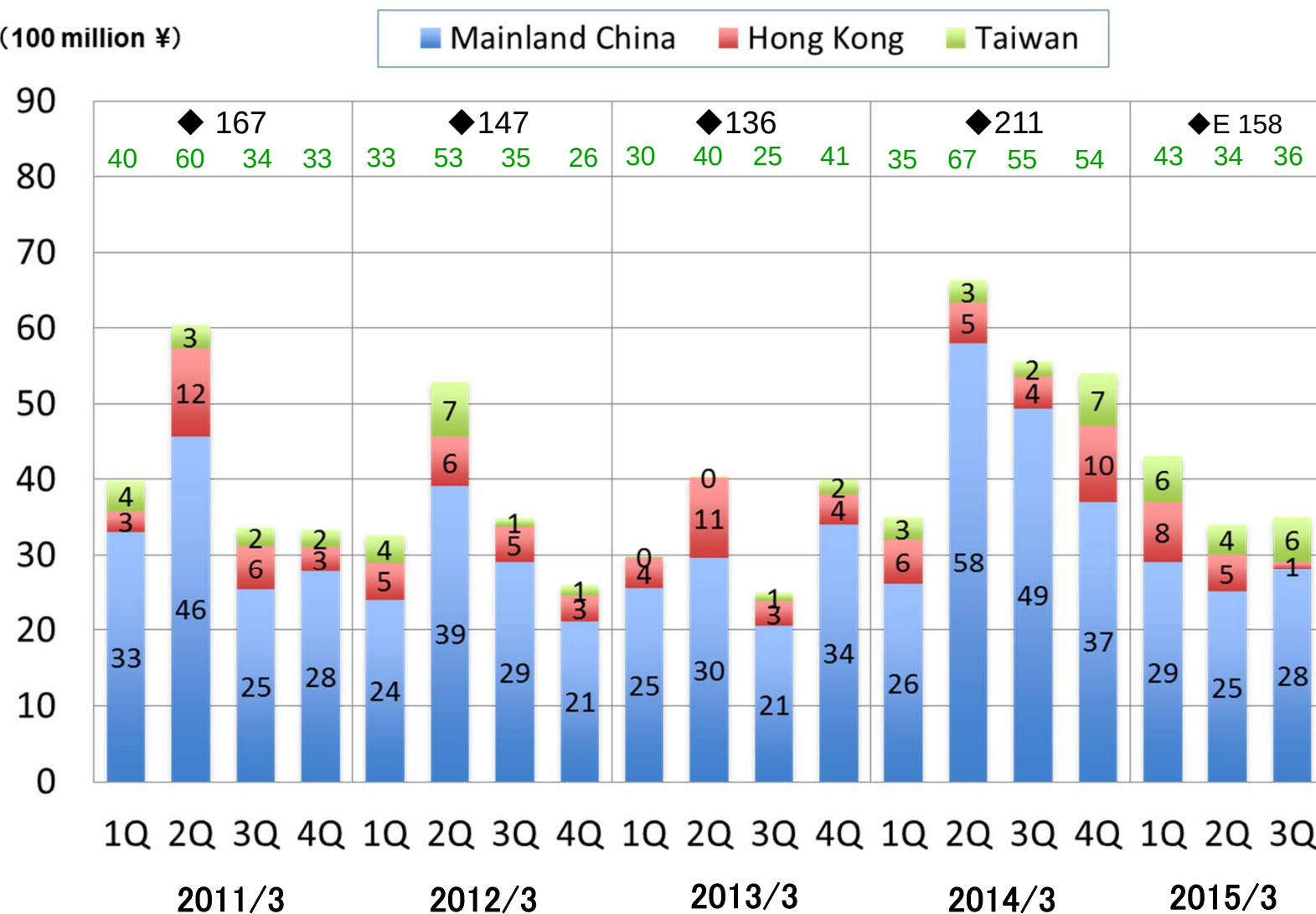
(100 million ¥)



Net Sales in Chinese Market

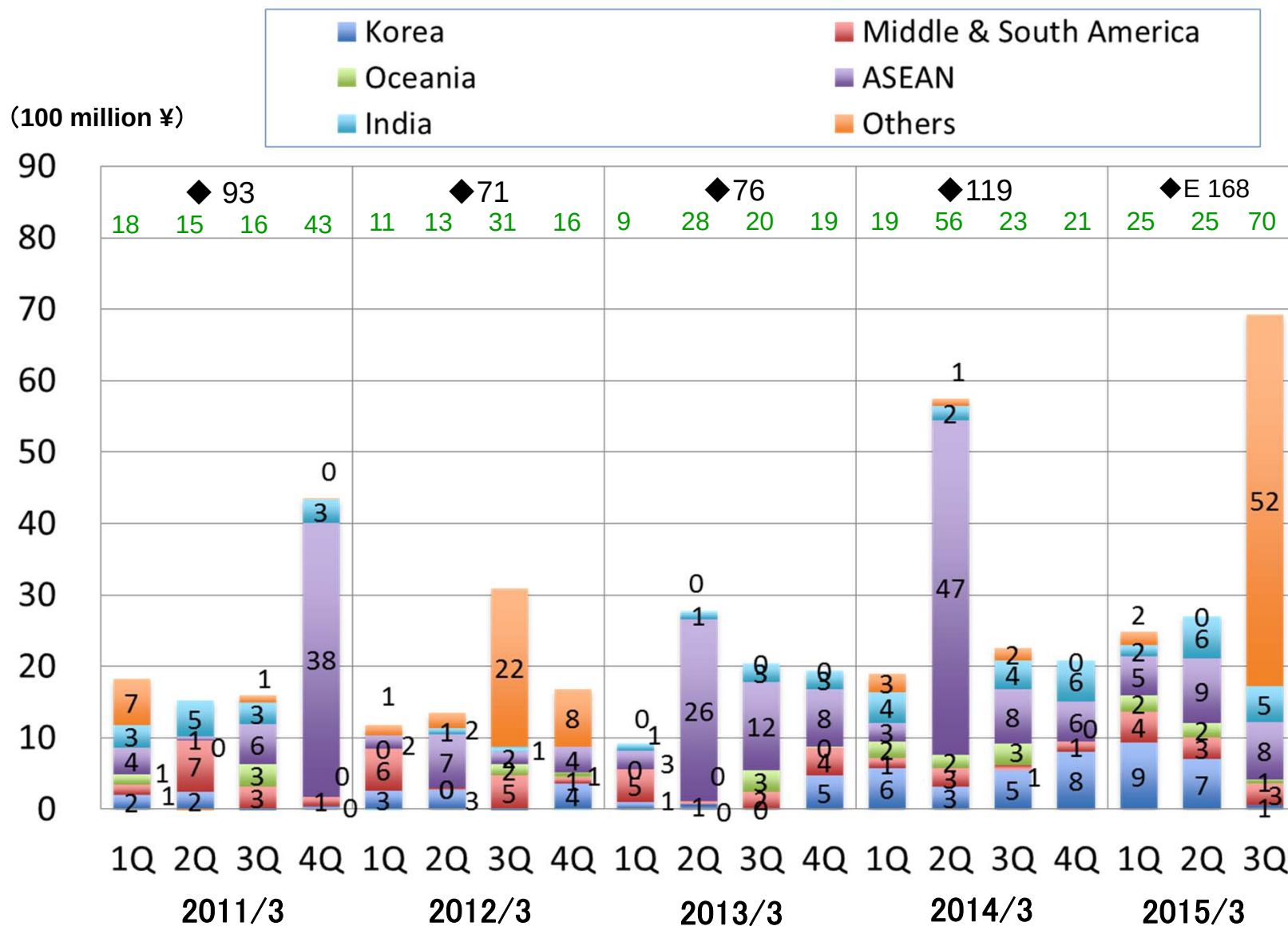
◆ Year total

(100 million ¥)



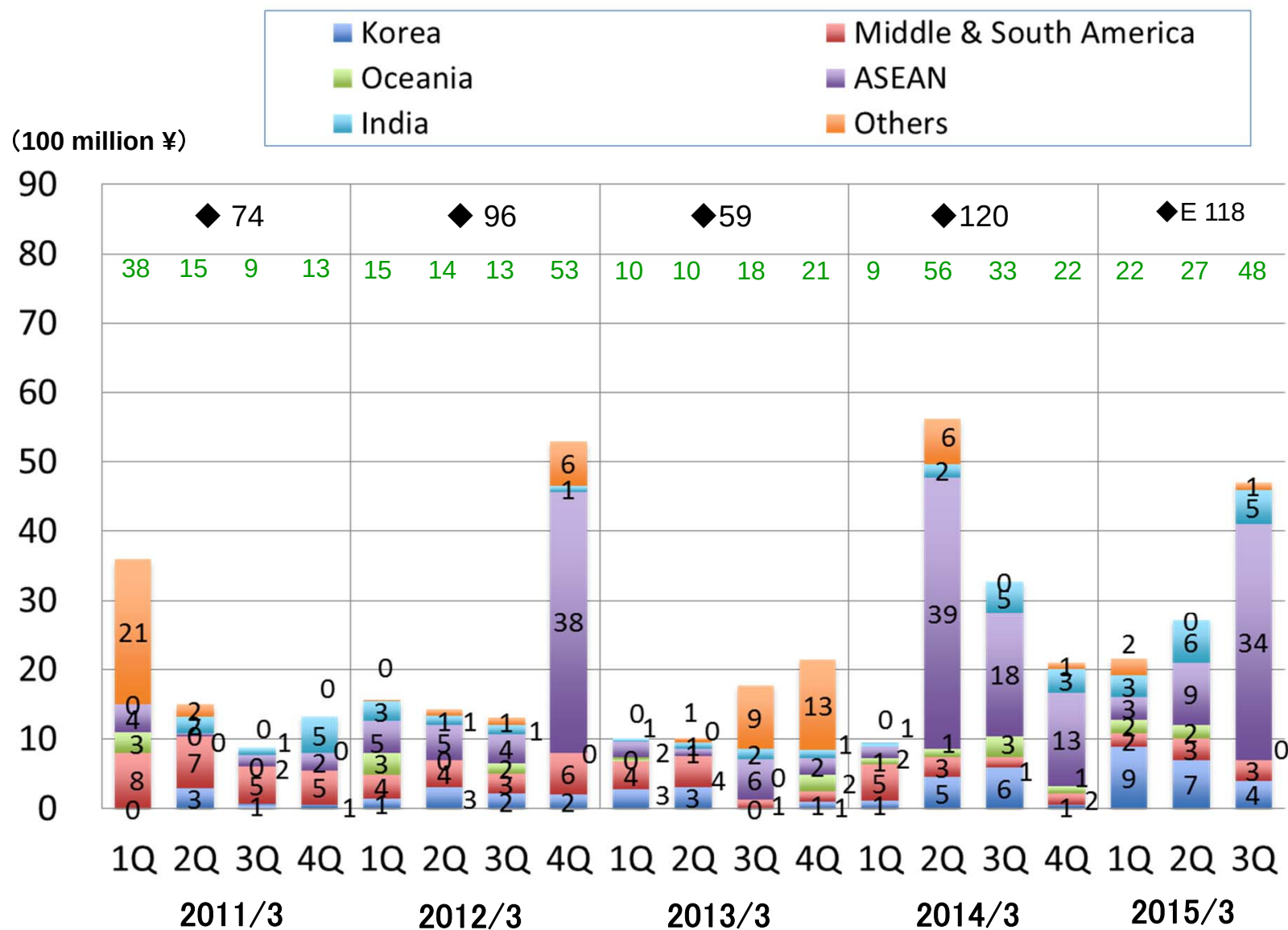
Order Intake in Other Regions' Markets

◆ Year total



◆ Year total

Net Sales in Other Regions' Markets



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.