



**Financial Results for the Nine Months
Ended December 31, 2014**

February 6, 2015

The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

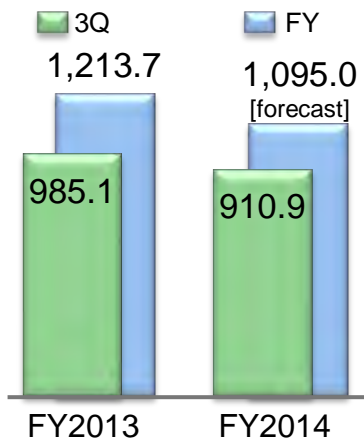
* "E" in this material represents that the figure is a plan or projection for operation.

** "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

*** "3Q" in this material represents the 9-month period beginning on April 1 and ending on December 31.

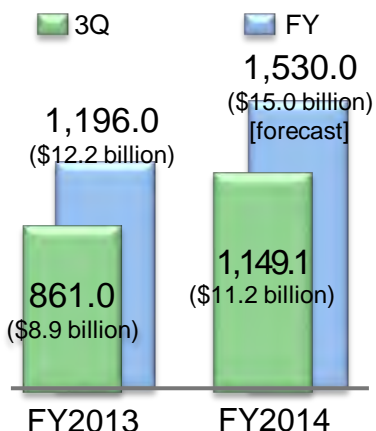
Consolidated Operating Income

(Billions of yen)



Global Revenues

(Billions of yen)



● **Operating Revenues increased for the fifth consecutive year**

● **Expansion of global cloud services**

- Overseas sales: + ¥288.1 billion increase year-on-year; steadily progressing toward its annual target of \$15.0 billion
- Cross-selling order volume: approximately \$146 million

● **Enhanced competitiveness of network services**

- **Expansion of NTT's user base**
 - 13.54 million new rate plan subscribers
 - 65.27 million mobile phone subscribers (net increase of 2.17 million)
 - 18.62 million FLET'S Hikari subscribers (net increase of 0.57 million)
 - 4.28 million Hikari TV and FLET'S TV subscribers (net increase of 0.29 million)
- **Cost reductions**
 - Fixed-line and mobile access cost reductions: NTT achieved cost reductions of ¥154.0 billion during FY2014/3Q, out of its annual target of ¥190.0 billion

● **Shareholder Returns**

- Completed ¥256.6 billion of share buybacks (mainly from the Japanese government), out of up to ¥350.0 billion in repurchases by the end of FY2015/1Q

- Operating Revenues increased for the fifth consecutive year due to the growth of overseas businesses.
- Operating Income decreased but was in line with expectations.

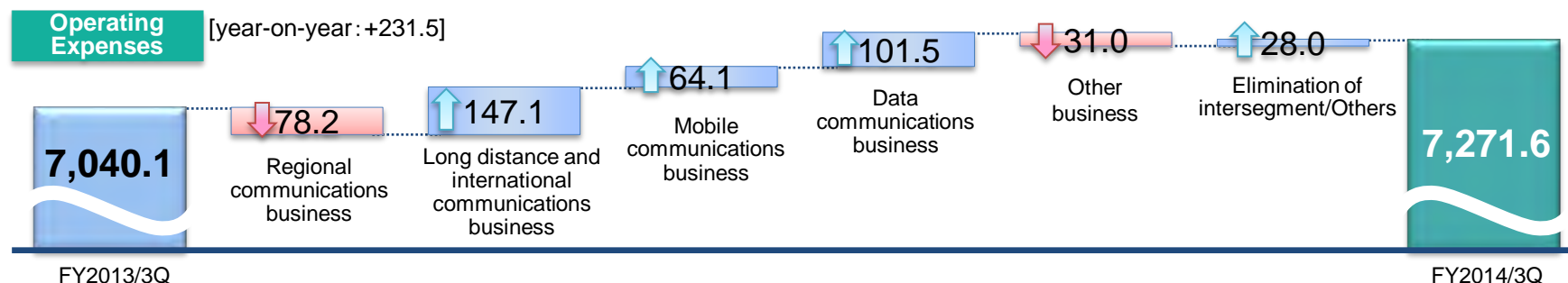
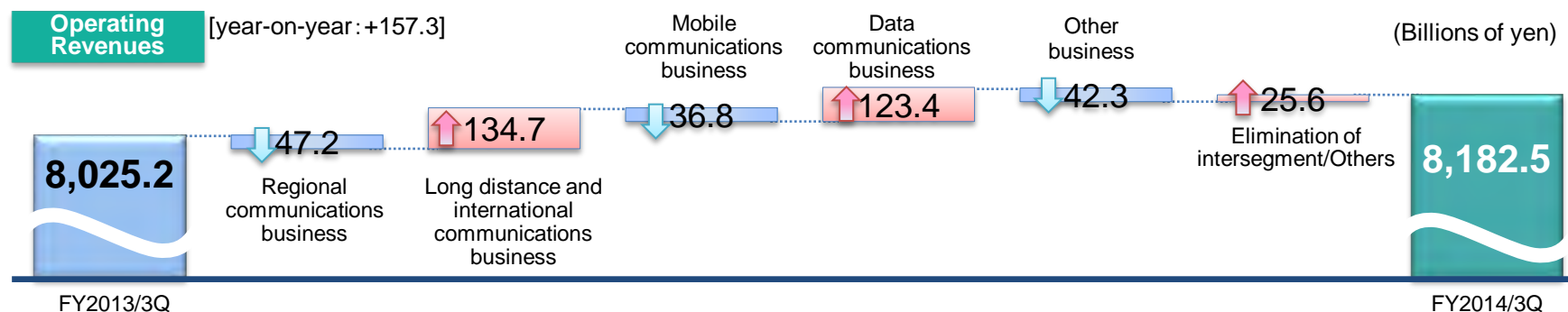
(Billions of yen)

	FY2014/3Q			FY2013/3Q	FY2014 Forecasts	% progress compared to FY2014 Forecasts
		Change year-on-year	% Year-on-Year Increase (Decrease)			
Operating Revenues	8,182.5	+157.3	+2.0%	8,025.2	11,010.0	74.3%
Operating Expenses	7,271.6	+231.5	+3.3%	7,040.1	9,915.0	73.3%
Operating Income	910.9	(74.2)	(7.5)%	985.1	1,095.0	83.2%
Net Income*	449.9	(34.4)	(7.1)%	484.3	529.0	85.1%

* Net income represents net income attributable to NTT, excluding noncontrolling interests.

FY2014/3Q Contributing Factors by Segment

- Regional communications business: Operating Income increased as a result of vastly improved operational efficiency as well as the reduction of marketing costs.
- Long distance and international communication business: Although intensifying domestic competition led to a decrease in Operating Income, overseas businesses experienced steady growth.
- Mobile communications business: Operating Revenues decreased due to the increased impact of "Monthly Support" discount programs and the effect of new rate plans, which also resulted in a decrease in Operating Income.
- Data communications business: Operating Income increased due to an improvement in gross margin in conjunction with an increase in sales, in addition to a reduction in unprofitable transactions.

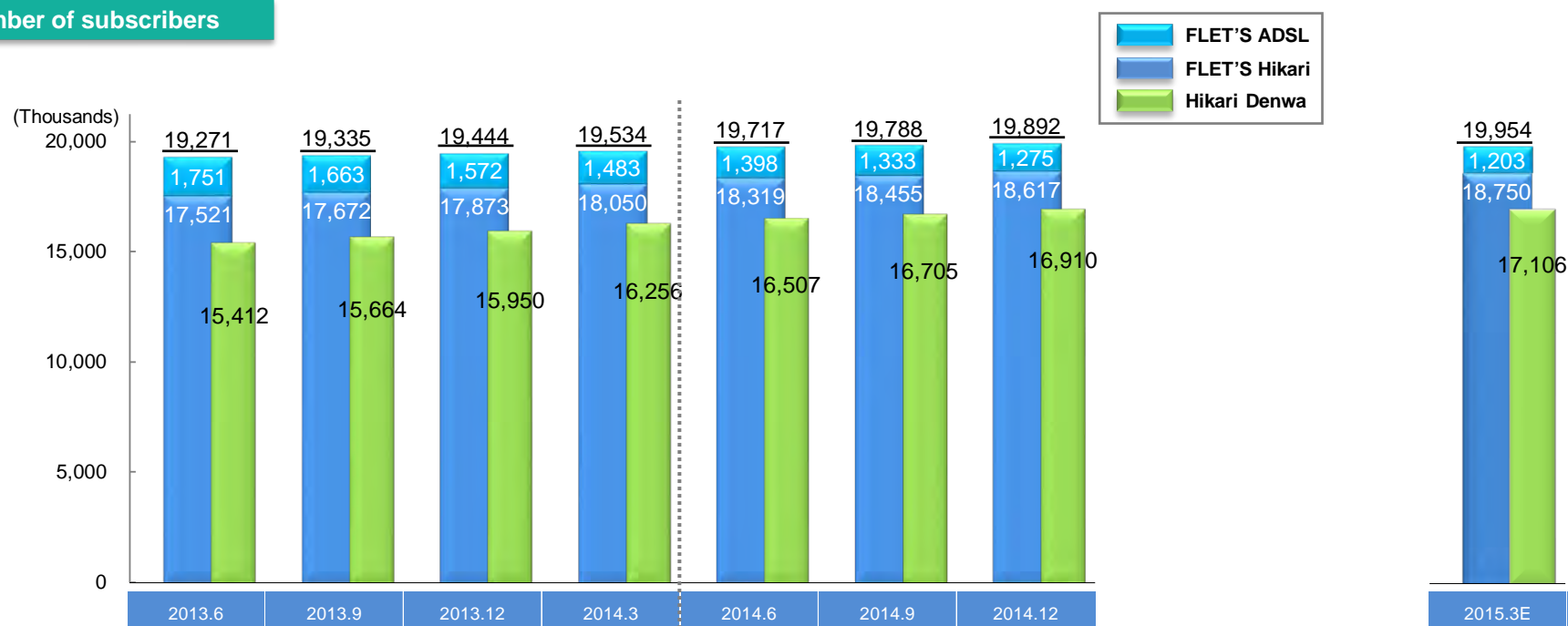


Operating Income [year-on-year: (74.2)]							
FY2013/3Q	Regional communications business	Long distance and international communications business	Mobile communications business	Data communications business	Other business	Elimination of intersegment/Others	FY2014/3Q
985.1	+31.0	-12.5	-100.9	+21.9	-11.3	-2.4	910.9

Progress of Broadband Services

Number of Subscribers for Fixed Broadband Services

Number of subscribers



Changes from the preceding quarter

		FY2013				FY2014				(Thousands)	
		4-6	7-9	10-12	1-3	4-6	7-9	10-12	4-12	FY2013	FY2014E
FLET'S Hikari	*1	220	152	200	178	269	136	162	567	750	700
	Number of opened connections*2	870	707	743	811	879	683	684	2,246	3,131	3,000
FLET'S ADSL		(98)	(88)	(91)	(89)	(85)	(65)	(58)	(208)	(365)	(280)
Hikari Denwa		242	252	287	305	251	199	204	654	1,087	850

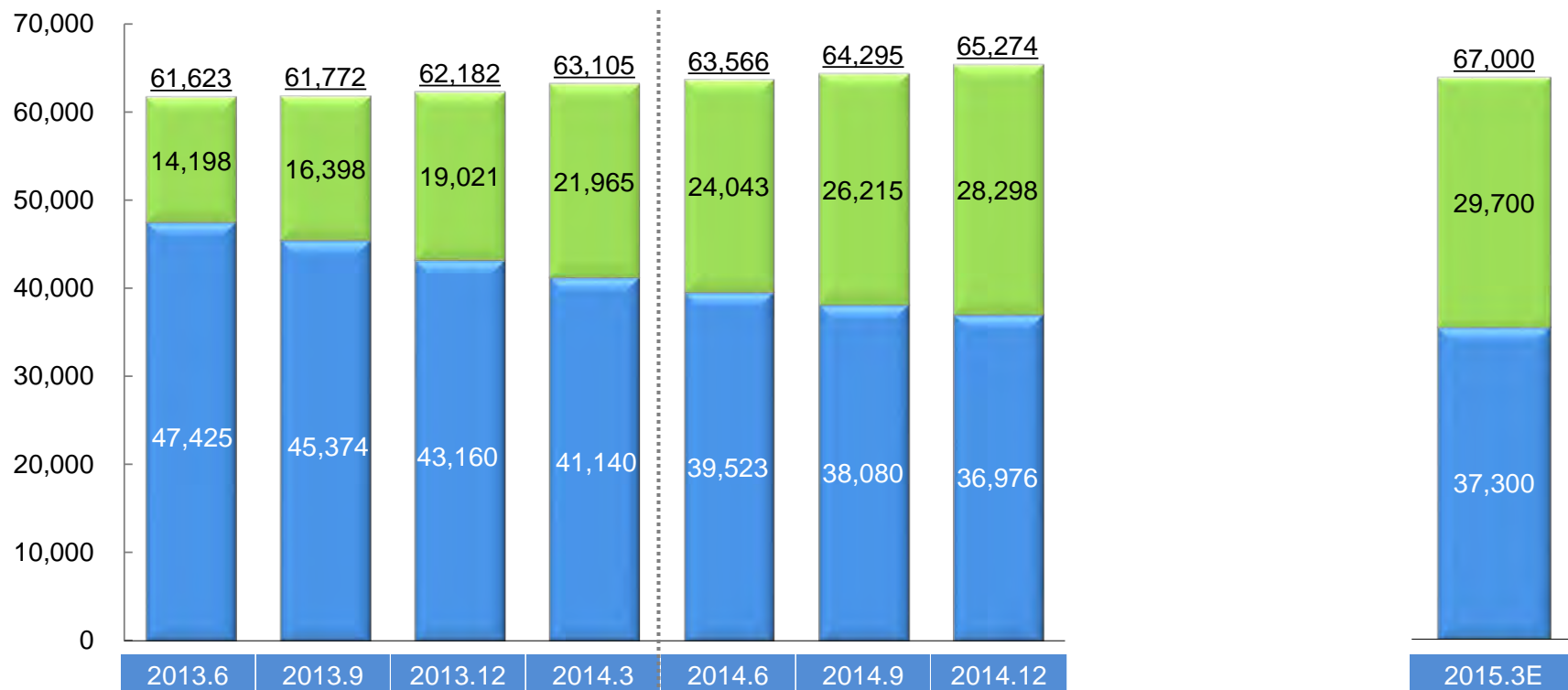
* 1 Number of FLET'S Hikari subscribers includes B FLET'S, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT East and B FLET'S, FLET'S Hikari Premium, FLET'S Hikari Mytown, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West.

* 2 Number of opened connections excludes openings due to relocations.

* 3 Number of Hikari Denwa subscribers is presented in thousands of channels.

Number of subscribers

(Thousands)



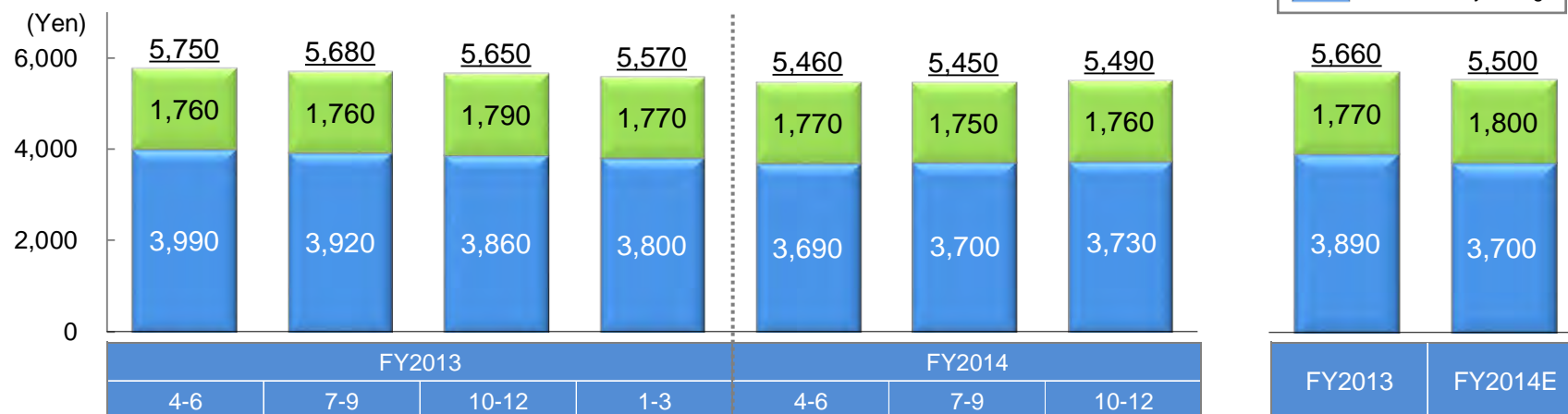
Changes from the preceding quarter

	FY2013				FY2014				FY2013	FY2014E
	4-6	7-9	10-12	1-3	4-6	7-9	10-12	4-12		
Xi+FOMA	87	149	410	924	461	729	979	2,169	1,569	3,900

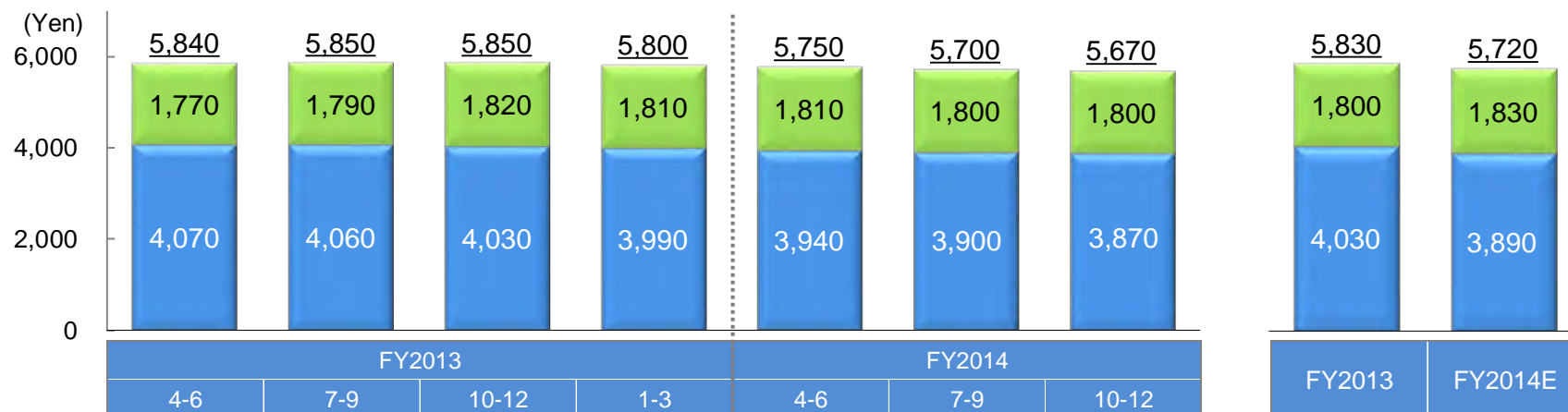
(Thousands)

* The number of communication module service subscribers is included in mobile broadband subscribers.

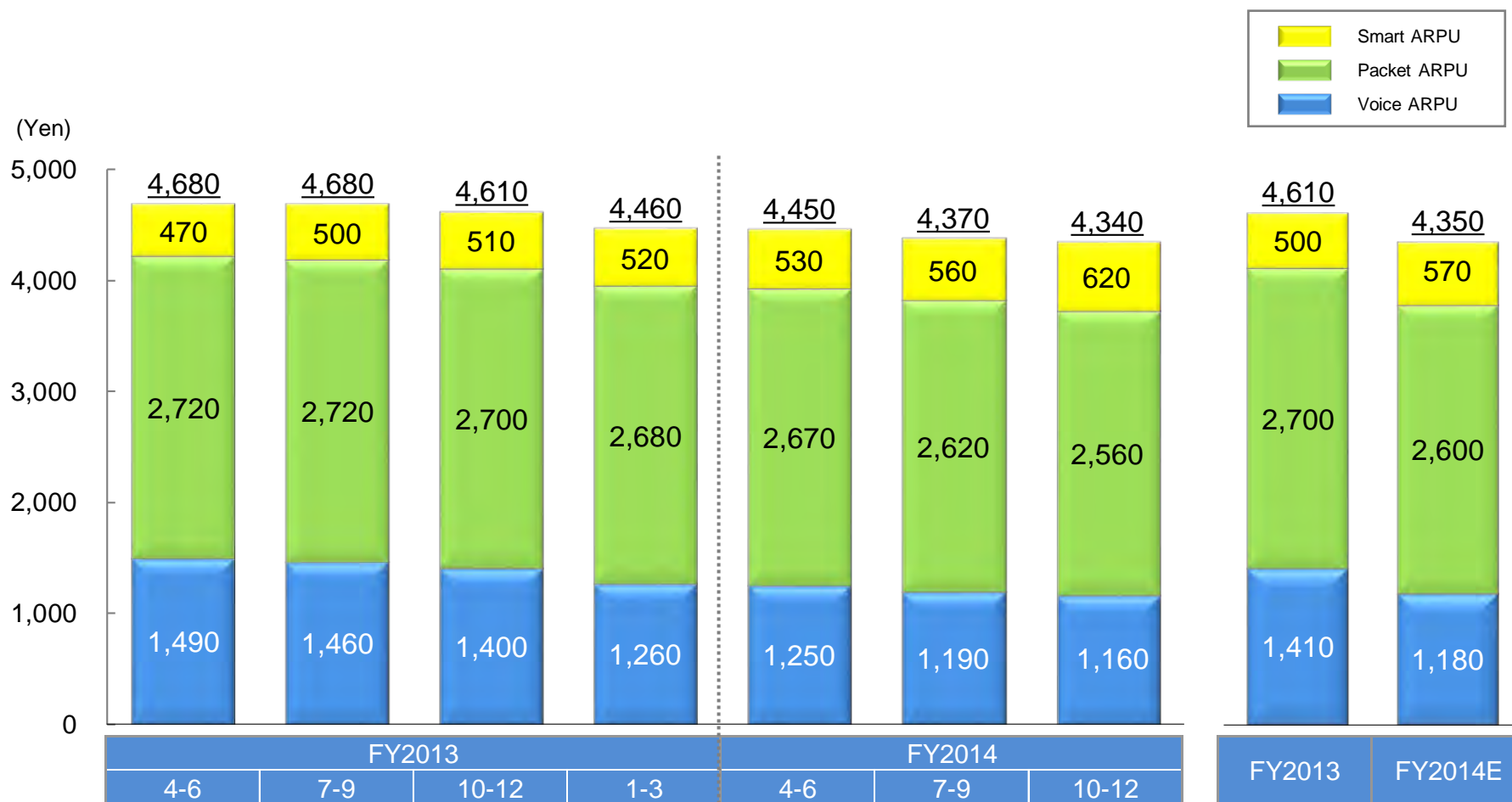
NTT East



NTT West



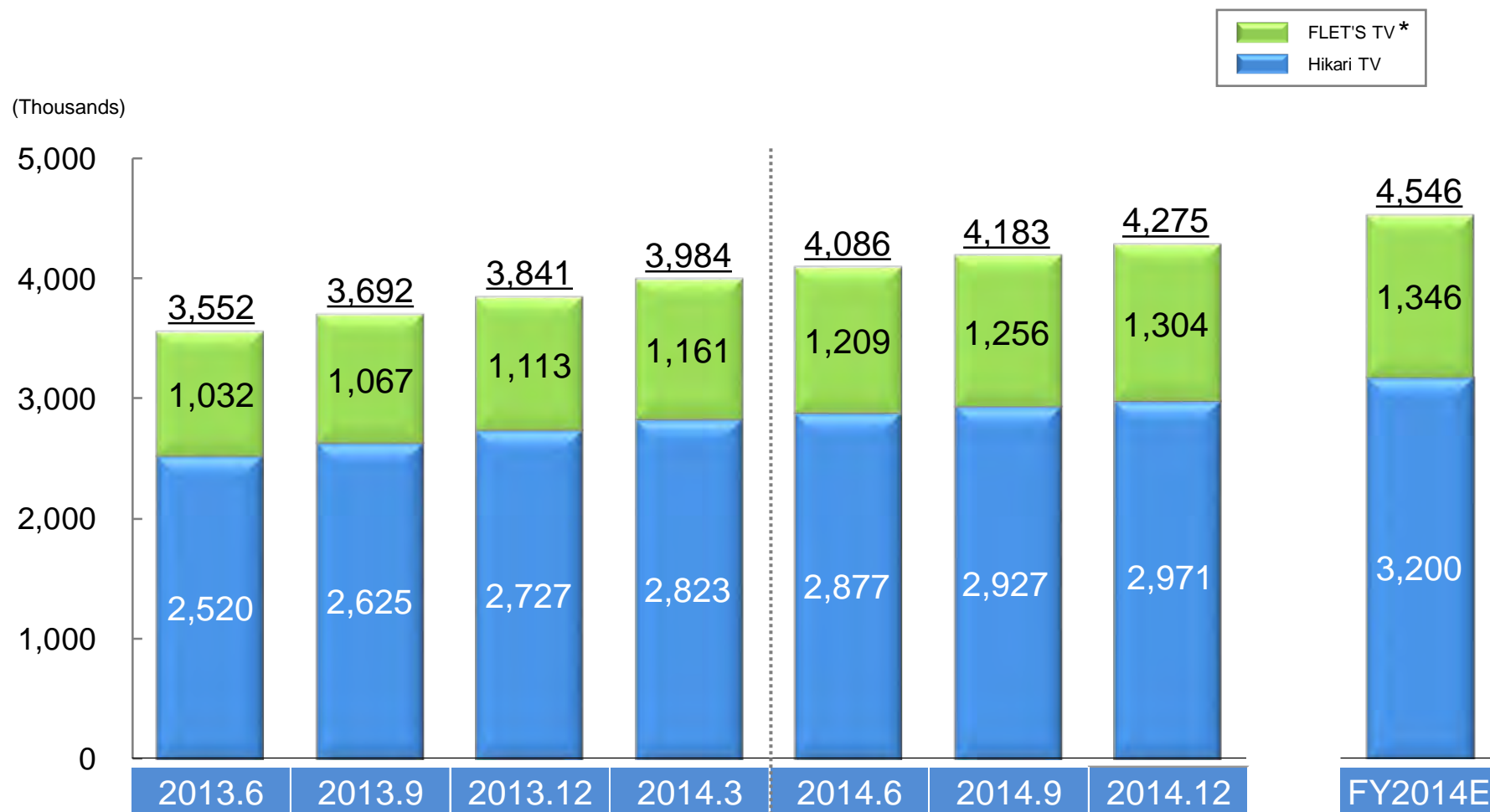
* FLET'S Hikari includes B FLET'S, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT East and B FLET'S, FLET'S Hikari Premium, FLET'S Hikari Mytown, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West. Please see page 22 regarding the calculation of ARPU.



* NTT DOCOMO's ARPU calculation methods have been changed from the second quarter of the fiscal year ending March 31, 2015. Accordingly, the ARPU data for the results for the three months ended Jun. 30, 2013 (from Apr. to Jun., 2013), the three months ended Sep. 30, 2013 (from Jul. to Sep., 2013), the three months ended Dec. 31, 2013 (from Oct. to Dec., 2013), the three months ended Mar. 31, 2014 (from Jan. to Mar., 2014), the year ended Mar. 31, 2014 and the three months ended Jun. 30, 2014 (from Apr. to Jun., 2014) presented above have also been changed.

Please see page 22 regarding the calculation of ARPU.

Number of Subscribers for Video Services

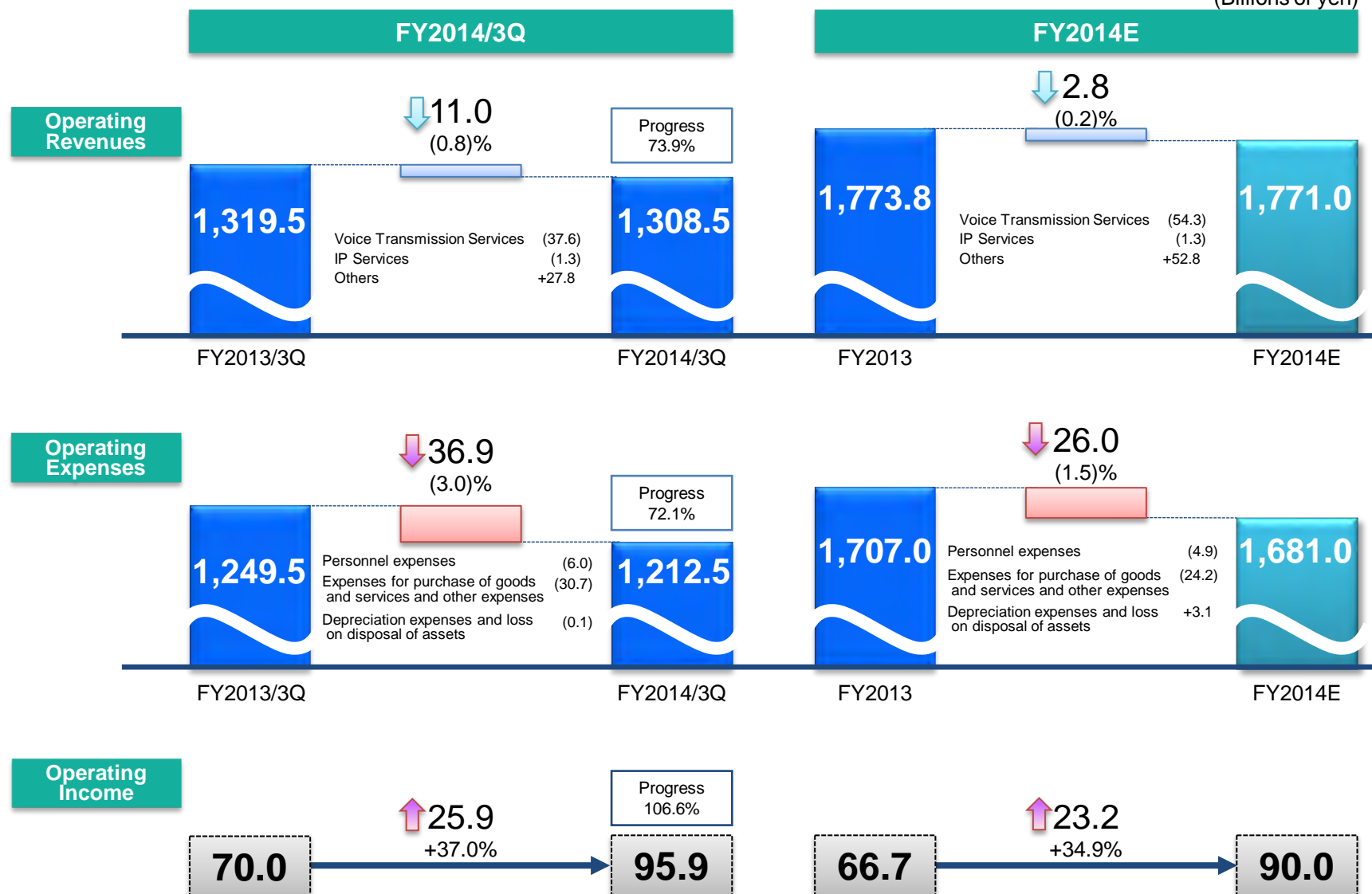


* "FLET'S TV" requires a subscription to "FLET'S TV Transmission Service," provided by NTT East and NTT West, and a subscription to Opticast Inc.'s "Opticast Facility Use Services" broadcast service.

Financial Information

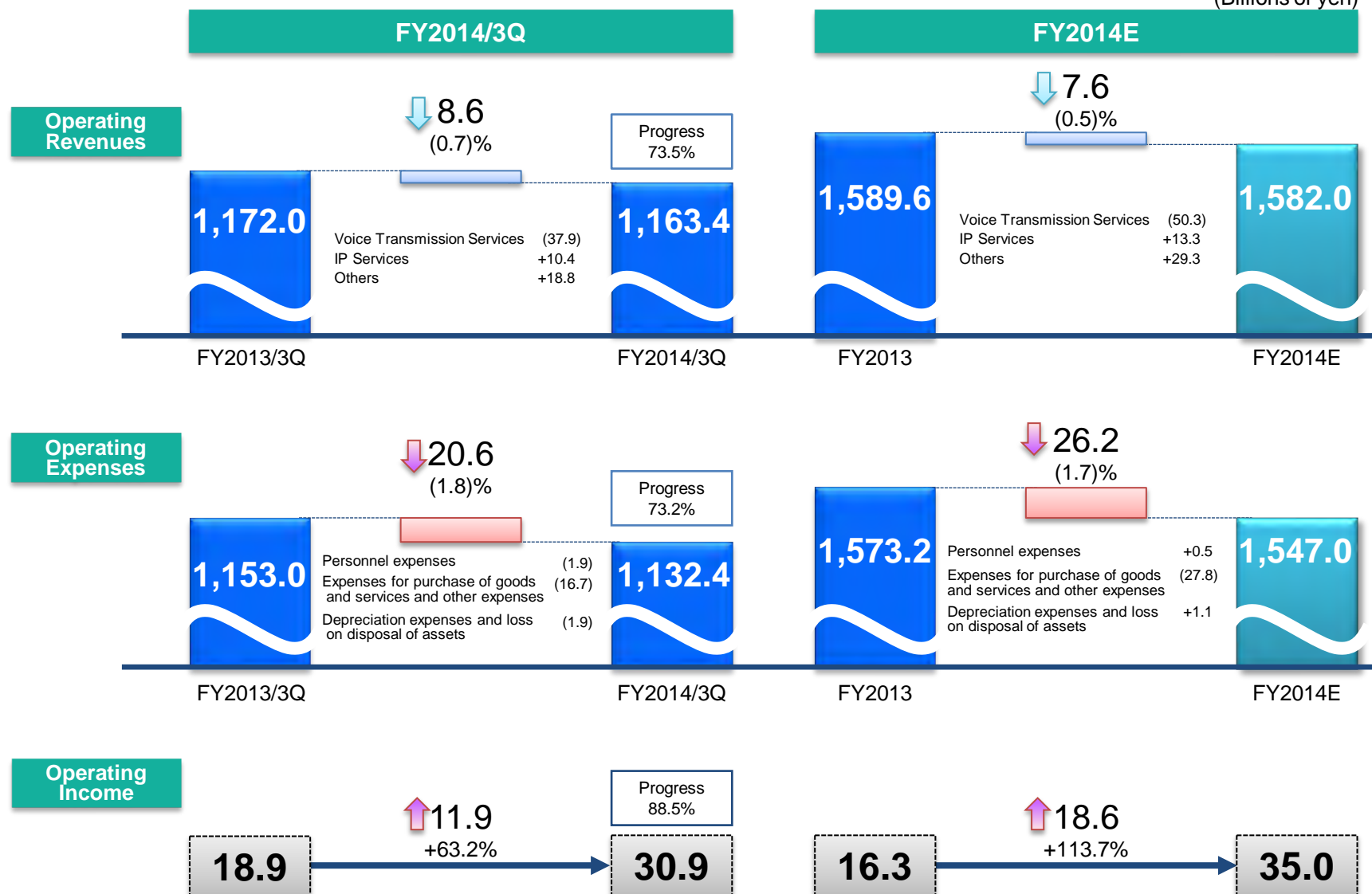
NTT East Financial Results

(Billions of yen)



NTT West Financial Results

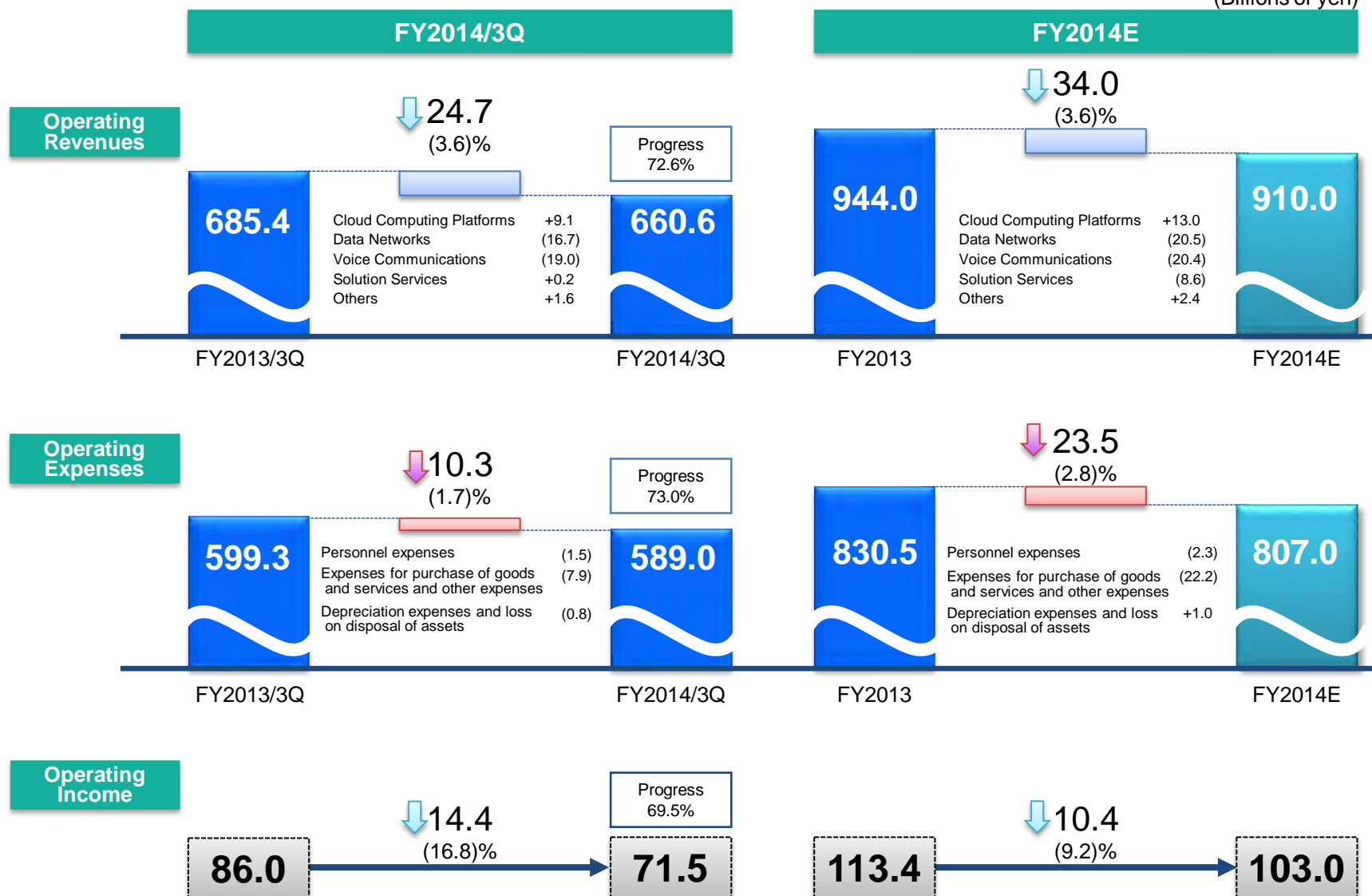
(Billions of yen)



NTT Communications Financial Results

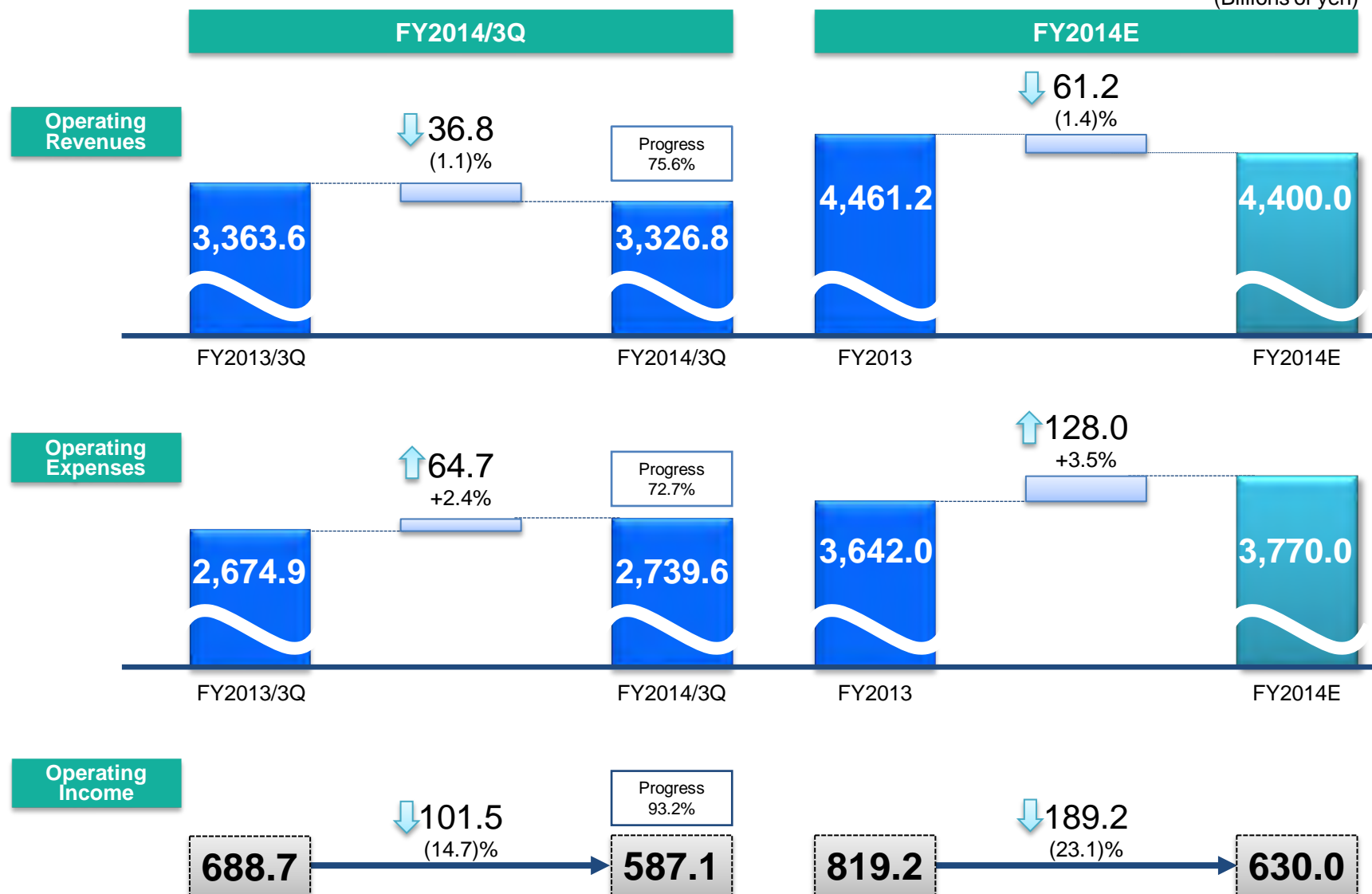


(Billions of yen)

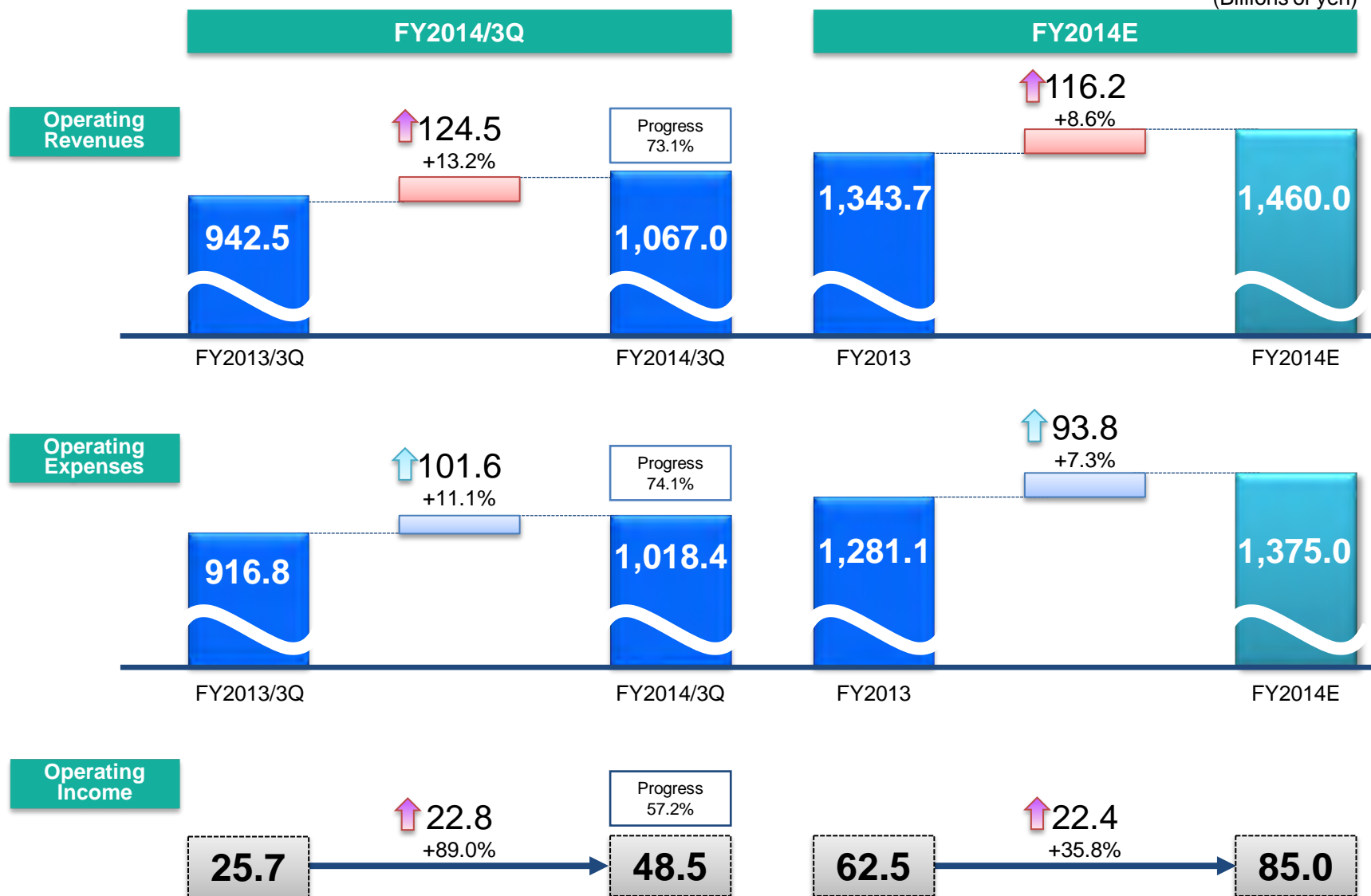


NTT DOCOMO Financial Results

(Billions of yen)

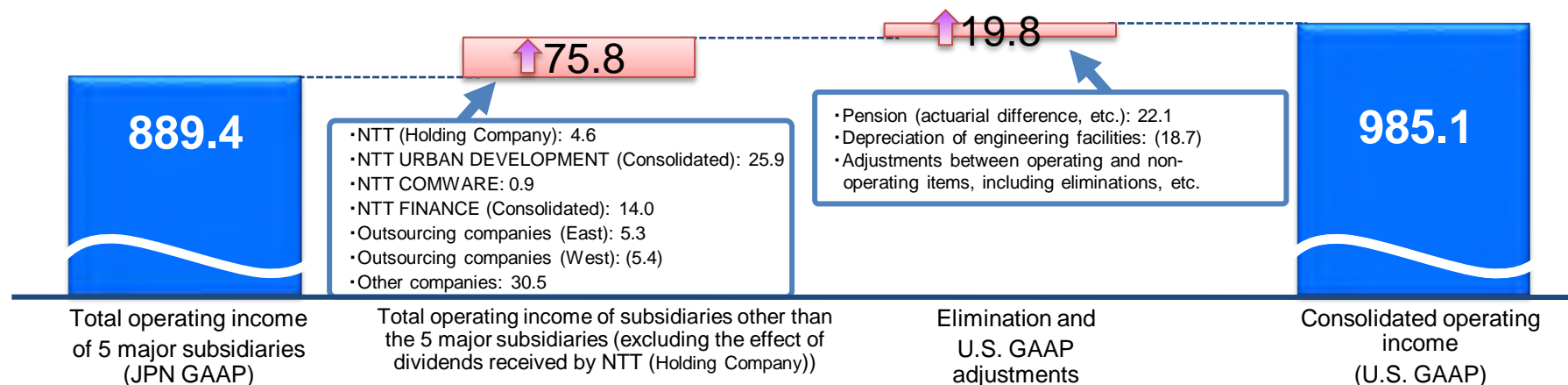


(Billions of yen)

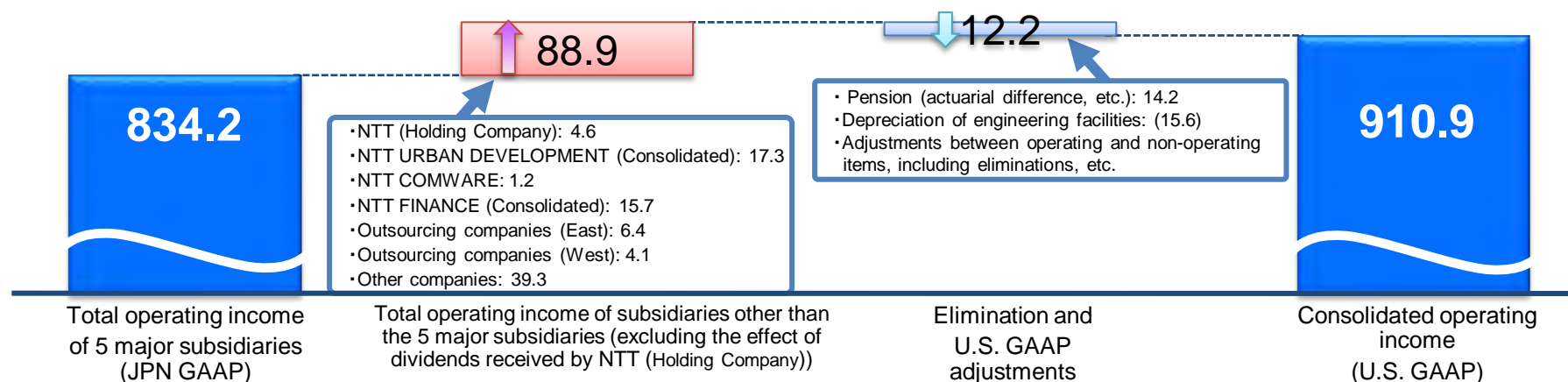


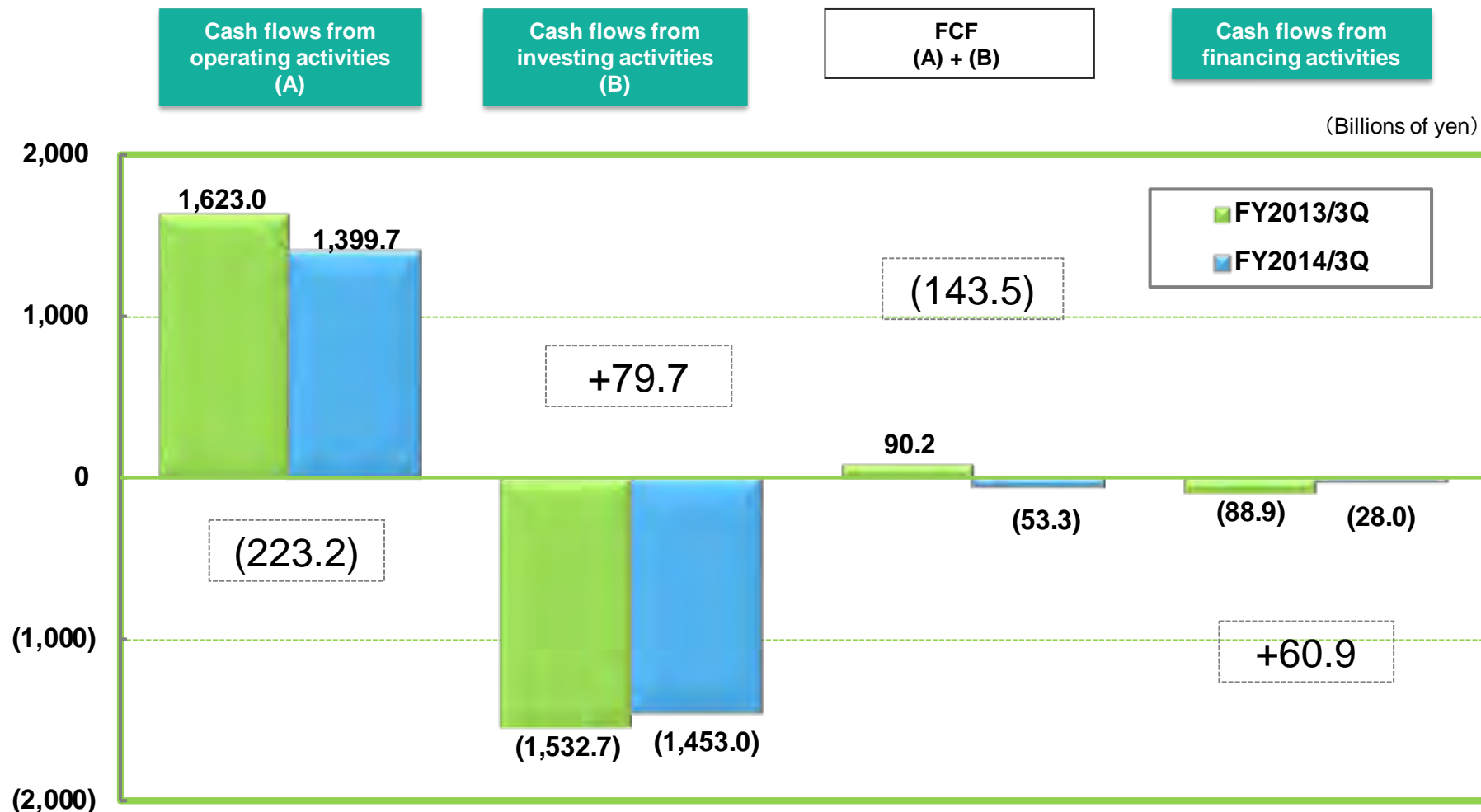
FY2013/3Q

(Billions of yen)



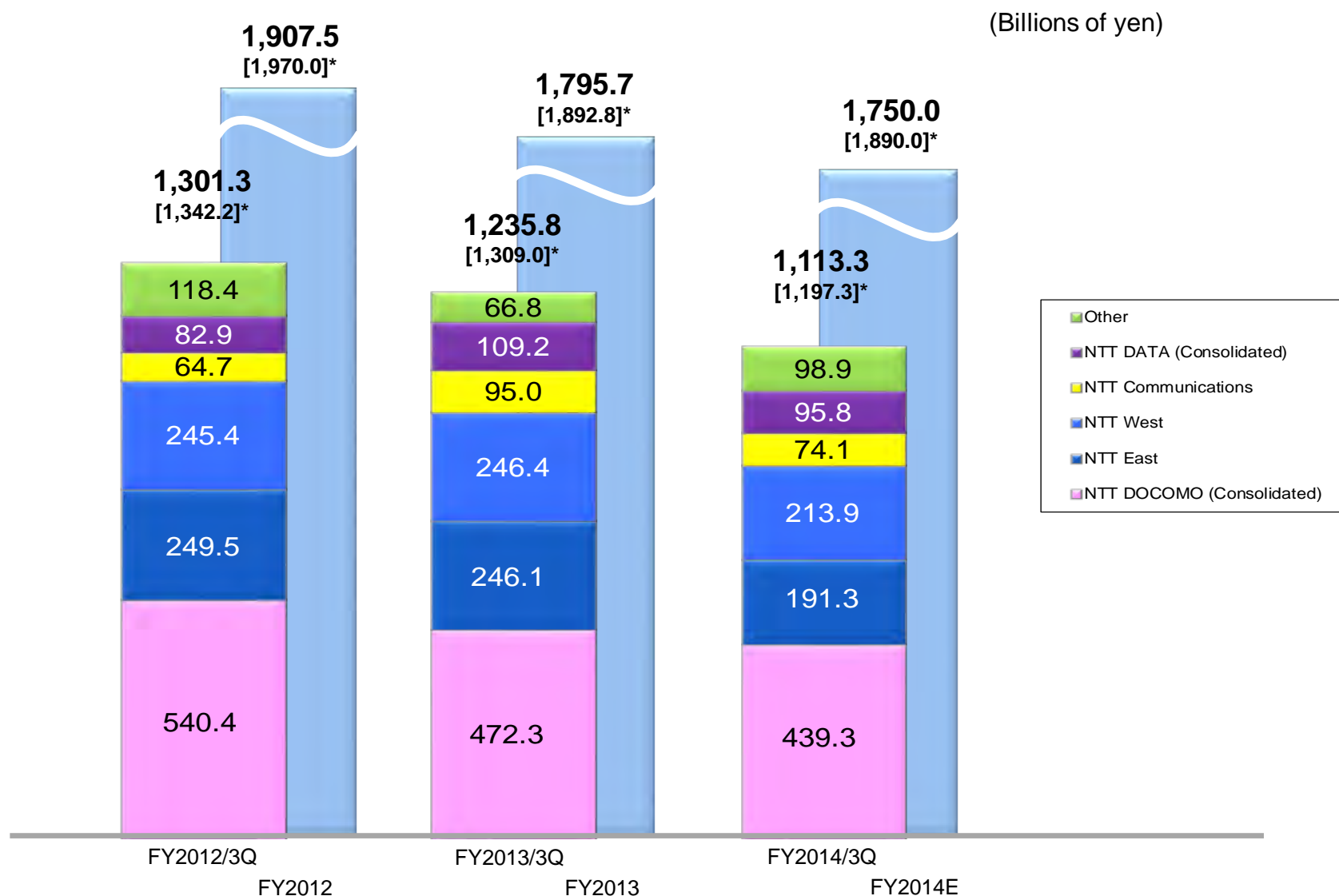
FY2014/3Q





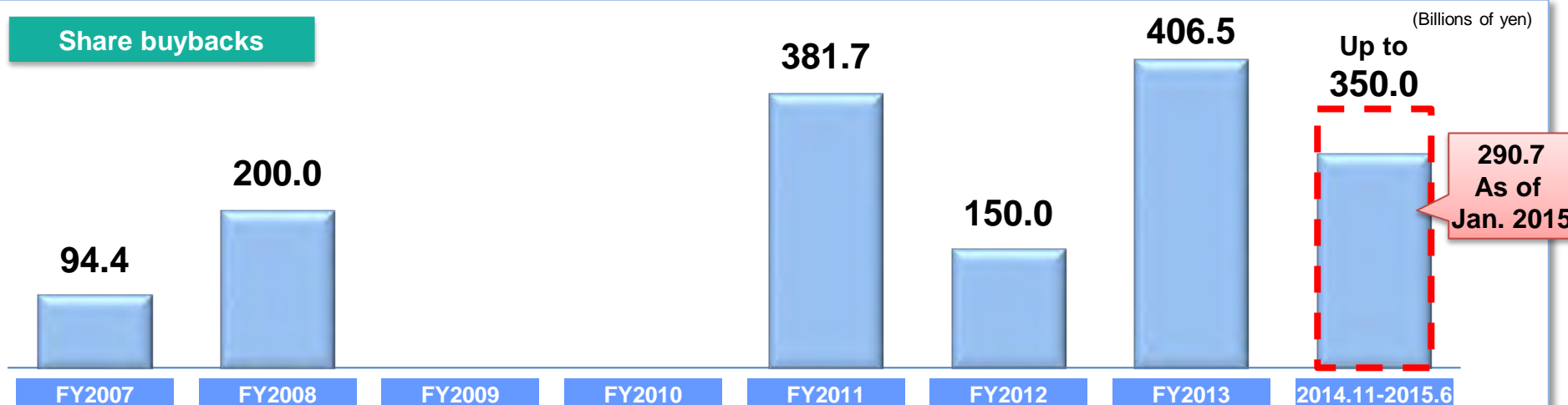
□ Increase/Decrease from the same period of the previous fiscal year

Appendices

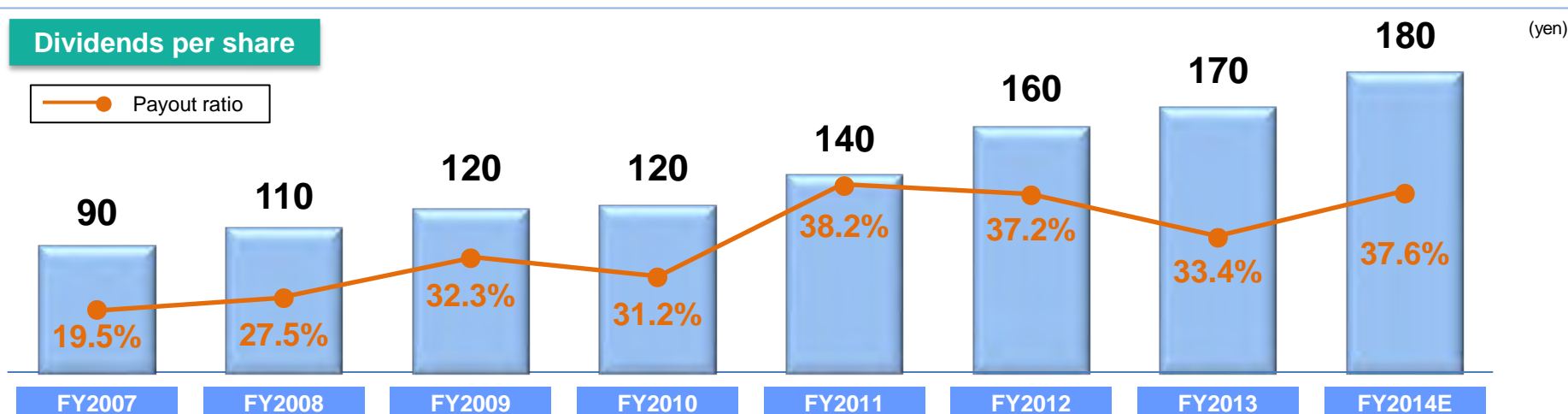


* Figures in [] include investments related to real estate and solar power generation operations.

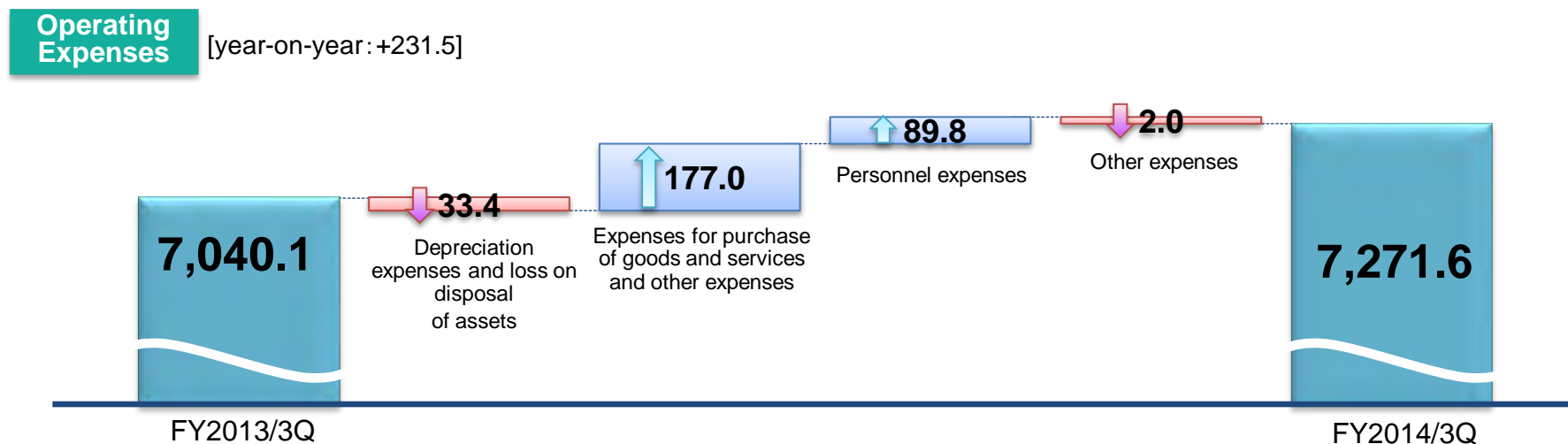
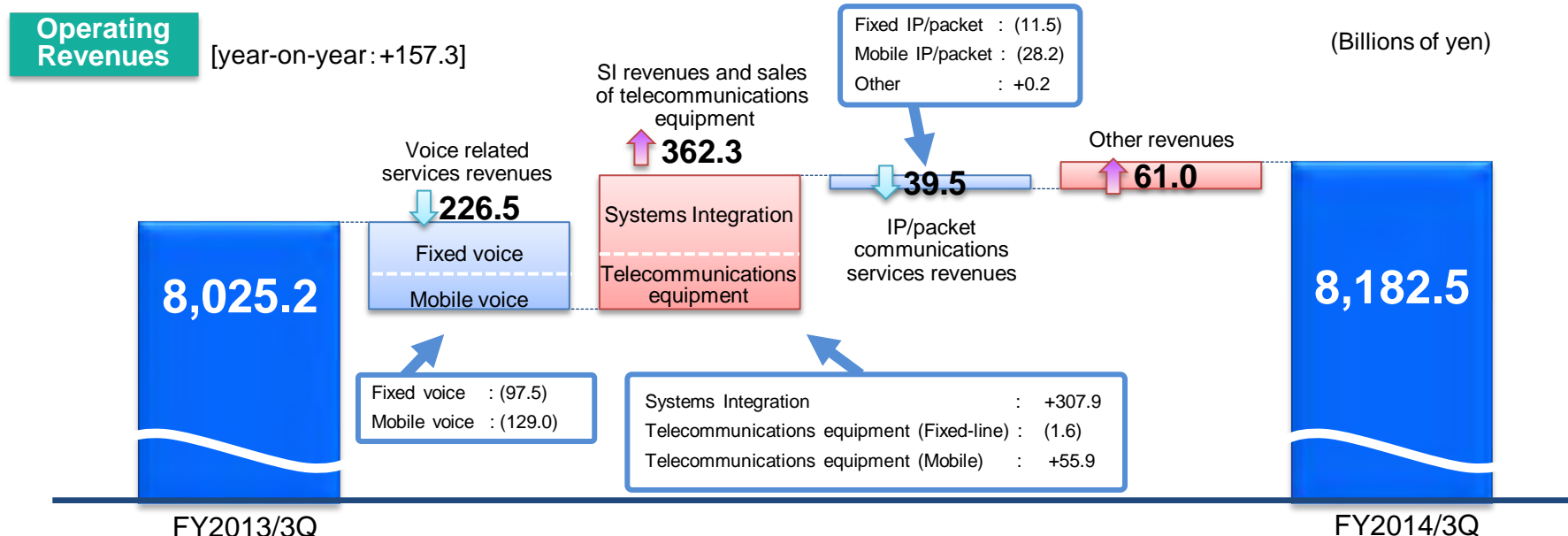
Share buybacks



Dividends per share



FY2014/3Q Details of Financial Results (Per Item)



Details of Consolidated Balance Sheet

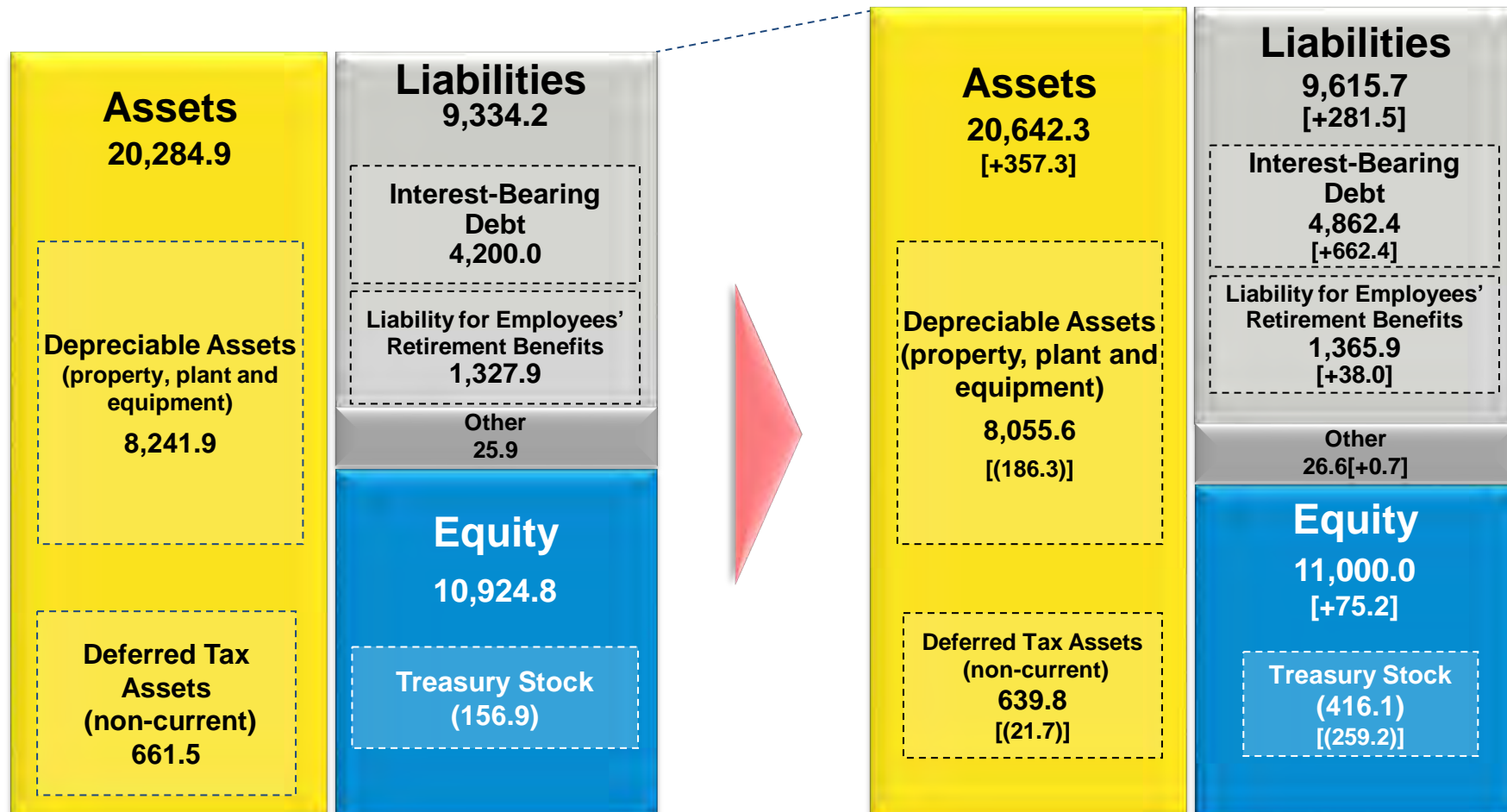
March 31, 2014

20,284.9

(Billions of yen)

December 31, 2014

20,642.3



(Billions of yen)

	NTT ⁽¹⁾ Consolidated (U.S. GAAP)	NTT (Holding Company) Non-Consolidated (JPN GAAP)	NTT East Non-Consolidated (JPN GAAP)	NTT West Non-Consolidated (JPN GAAP)	NTT Com Non-Consolidated (JPN GAAP)	NTT DOCOMO Consolidated (U.S. GAAP)	NTT DATA Consolidated (JPN GAAP)
Operating Revenues	8,182.5	372.1	1,308.5	1,163.4	660.6	3,326.8	1,067.0
Change year-on-year (% change)	157.3 2.0%	(17.1) (4.4)%	(11.0) (0.8)%	(8.6) (0.7)%	(24.7) (3.6)%	(36.8) (1.1)%	124.5 13.2%
Forecasts for FY2014 (% progress)	11,010.0 74.3%	412.0 90.3%	1,771.0 73.9%	1,582.0 73.5%	910.0 72.6%	4,400.0 75.6%	1,460.0 73.1%
Operating Expenses	7,271.6	95.3	1,212.5	1,132.4	589.0	2,739.6	1,018.4
Change year-on-year (% change)	231.5 3.3%	(4.8) (4.9)%	(36.9) (3.0)%	(20.6) (1.8)%	(10.3) (1.7)%	64.7 2.4%	101.6 11.1%
Forecasts for FY2014 (% progress)	9,915.0 73.3%	140.0 68.1%	1,681.0 72.1%	1,547.0 73.2%	807.0 73.0%	3,770.0 72.7%	1,375.0 74.1%
Operating Income	910.9	276.8	95.9	30.9	71.5	587.1	48.5
Change year-on-year (% change)	(74.2) (7.5)%	(12.2) (4.2)%	25.9 37.0%	11.9 63.2%	(14.4) (16.8)%	(101.5) (14.7)%	22.8 89.0%
Forecasts for FY2014 (% progress)	1,095.0 83.2%	272.0 101.8%	90.0 106.6%	35.0 88.5%	103.0 69.5%	630.0 93.2%	85.0 57.2%
Income Before Income Taxes⁽²⁾	910.2	273.6	110.3	26.8	88.0	595.0	45.3
Change year-on-year (% change)	(113.9) (11.1)%	(10.1) (3.6)%	20.4 22.7%	(0.7) (2.8)%	(14.3) (14.0)%	(108.6) (15.4)%	16.9 59.5%
Forecasts for FY2014 (% progress)	1,075.0 84.7%	268.0 102.1%	103.0 107.1%	28.0 96.0%	113.0 77.9%	639.0 93.1%	75.0 60.5%
Net Income	449.9⁽³⁾	561.2	70.7	16.6	57.6	381.9⁽⁴⁾	21.7
Change year-on-year (% change)	(34.4) (7.1)%	278.3 98.4%	12.8 22.2%	(1.8) (9.8)%	(11.4) (16.5)%	(48.3) (11.2)%	11.6 114.6%
Forecasts for FY2014 (% progress)	529.0 85.1%	558.0 100.6%	62.0 114.1%	19.0 87.6%	72.0 80.1%	420.0 90.9%	37.0 58.8%

(1) NTT has 920 consolidated subsidiaries and accounts for 122 companies under the equity method.

(2) "Income Before Income Taxes" for NTT (Holding Company), NTT East, NTT West, NTT Communications and NTT DATA represents their recurring profits.

(3) "Net Income" for NTT Consolidated represents "Net income attributable to NTT, excluding noncontrolling interests."

(4) "Net Income" for NTT DOCOMO represents "Net income attributable to NTT DOCOMO, excluding noncontrolling interests."

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, FLET'S Hikari, by the number of Active Subscribers to the relevant services.

In the case of NTT Group's mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from its mobile communications business segment, such as revenues from Xi mobile phone services and FOMA mobile phone services, that are incurred consistently each month (i.e., basic monthly charges and voice/packet transmission charges), by the number of Active Subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

For a complete discussion on the calculation of ARPU, please see the "Supplementary Data for the Nine Months Ended December 31, 2014."

Notes:

- (1) FLET'S Hikari ARPU of NTT East and NTT West is calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.
 - "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.
- (2) For purposes of calculating FLET'S Hikari ARPU, number of subscribers is determined based on the number of "FLET'S Hikari" subscribers, including subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.
- (3) The following is the formula we use to compute ARPU for mobile business conducted by NTT DOCOMO.
 - Mobile Aggregate ARPU ("Xi"+"FOMA") = Voice ARPU ("Xi"+"FOMA") + Packet ARPU ("Xi"+"FOMA") + Smart ARPU ("Xi"+"FOMA").
 - NTT DOCOMO's Voice ARPU ("Xi"+"FOMA") is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "Xi"+"FOMA" services, our Packet ARPU ("Xi"+"FOMA") is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "Xi"+"FOMA" services, and our Smart ARPU ("Xi"+"FOMA") is based on operating revenues from a part of Other Operating Revenues attributable to "Xi"+"FOMA" wireless communications services (revenues from content, collection of charges, mobile phone insurance service, advertising and others).
- (4) Subscriptions for and revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in the Mobile Aggregate ARPU calculation.
- (5) NTT DOCOMO's ARPU calculation methods have been changed from the second quarter of the fiscal year ending March 31, 2015. Accordingly, the ARPU data for the results for the three months ended Jun. 30, 2013 (from Apr. to Jun., 2013), the three months ended Sep. 30, 2013 (from Jul. to Sep., 2013), the three months ended Dec. 31, 2013 (from Oct. to Dec., 2013), the three months ended Mar. 31, 2014 (from Jan. to Mar., 2014), the year ended Mar. 31, 2014 and the three months ended Jun. 30, 2014 (from Apr. to Jun., 2014) have also been changed.
- (6) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.
 - 1Q Results: Sum of number of active subscribers* for each month from April to June
 - 2Q Results: Sum of number of active subscribers* for each month from July to September
 - 3Q Results: Sum of number of active subscribers* for each month from October to December
 - 4Q Results: Sum of number of active subscribers* for each month from January to March
 - Nine Month Results: Sum of number of active subscribers* for each month from April to December
 - FY Results: Sum of number of active subscribers* for each month from April to March
 - FY (Forecast): Sum of the sum of actual number of active subscribers at the end of each month from April to September and the average expected active number of subscribers during the second half of the fiscal year ((number of subscribers at September 30, 2014 + number of expected subscribers at March 31, 2015)/2)x6.
- (7) Numbers of active subscribers used in the ARPU calculation of NTT DOCOMO are as below.
 - 1Q Results: Sum of number of active subscribers* for each month from April to June
 - 2Q Results: Sum of number of active subscribers* for each month from July to September
 - 3Q Results: Sum of number of active subscribers* for each month from October to December
 - 4Q Results: Sum of number of active subscribers* for each month from January to March
 - Nine Month Results: Sum of number of active subscribers* for each month from April to December
 - FY Results: Sum of number of active subscribers* for each month from April to March
 - FY (Forecast): Sum of expected number of active subscribers* for each month from April to March
- (8) Forecasts for the year ending March 31, 2015 have not been changed from those announced in the financial results for the six months ended September 30, 2014.

*Active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2