# Quarterly Report 

1st Quarter : 3 months ended June 30, 2015
Consolidated (HOYA CORPORATION and Consolidated Subsidiaries)
Part .1
1st Quarter : from April 1 to June 30, 2015 <IFRS>

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Notes:

1. HOYA's fiscal year (FY) : from April 1 to March 31 of the following year.
2. These financial statements are excerpt translation of Japanese "Kessan Tanshin"and have been prepared for the references only of foreign investors.

## HOYA CORPORATION

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.
We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

## HOYA

Part. 1

## 1. Quarterly Consolidated Financial Highlights <br> HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the three months ended June 30, 2014 and 2015 (All operations *Notes)
( The yen amounts shown therein are rounded off to the nearest million.)

| (1)Revenue and Profit before tax | Three months ended |  | Variance (\%) |
| :---: | :---: | :---: | :---: |
|  | Jun. 30,2014 | Jun. 30,2015 |  |
| Revenue | 113,071 | 126,238 | 11.6 |
| Profit before tax | 22,443 | 30,901 | 37.7 |
| Ratio of profit before tax(\%) | 19.8\% | 24.5\% |  |
| Profit for the quarter | 17,962 | 23,650 | 31.7 |
| Ratio of profit for the quarter(\%) | 15.9\% | 18.7\% |  |
| Profit atributable to owners of the Company | 17,798 | 23,344 | 31.2 |
| Ratio of profit attributable to owners of the Company(\%) | 15.7\% | 18.5\% |  |
| Basic earnings per share (yen) | 41.36 | 55.33 |  |
| Diluted earnings per share (yen) | 41.26 | 55.17 |  |
|  | As of |  |  |
| (2)Financial Position | Mar. 31,2015 | Jun. 30,2015 |  |
| Total assets | 733,732 | 711,034 |  |
| Total equity | 596,095 | 572,549 |  |
| Equity attributable to owners of the Company | 590,014 | 565,839 |  |
| Ratio of assets attributable to owners of the Company | 80.4\% | 79.6\% |  |
| Assets attributable to owners of the Company per share (yen) | 1,391.77 | 1,360.54 |  |

Three months ended

| (3) Conditions of Cash Flows | Jun. 30,2014 | Jun. $\mathbf{3 0 , 2 0 1 5}$ |
| :--- | ---: | ---: |
| Net cash generated from operating activities | 17,798 | 32,368 |
| Net cash used in investing activities | $-1,455$ | $-3,112$ |
| Free cash flow | 6,343 | 29,256 |
| Net cash provided by (used in ) financing activities | $-43,731$ | $-57,760$ |
| Cash and cash equivalents at end of period | 289,393 | 326,902 |

2.Projected Results for the First Half (Six months ending September 30, 2015) for All Operations

|  | Six months ended/ending |  |  |
| :--- | ---: | ---: | ---: |
| Sep. 30,2014 | Sep.30,2015 | $(\%)$ |  |
| Revenue | 234,314 | 250,000 | 6.7 |
| Profit before tax | 56,700 | 57,000 | 0.5 |
| Profit for the term | 45,285 | 44,500 | -1.7 |
| Profit attributable to owners of the Company | 44,948 | 44,000 | -2.1 |
| Profit for the term per share (Yen) | 105.30 | 105.16 | -0.14 |

Notes:
"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations".
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.

## 2. Results of Operations

## 1) General Overview

During the first quarter of the consolidated fiscal year under review (the three months from April 1, 2015 through June 30, 2015), global economic conditions remained unstable. The employment situation in the United States continued to improve along with expansion in the U.S. economy. However, performance in the economies of the European region was mixed, as causes for concern persisted, including the issues related to Greece. In the emerging countries, including China, economies were on a decelerating trend.

In Japan, corporate performance recovered and private capital investment improved along with the government's economic policies and additional monetary easing measures as well as the positive impact of depreciation of the yen against major currencies.

Amid these conditions, in the Information Technology segment of the HOYA Group, demand for semiconductor- and liquid crystal-related products especially for telecommunications devices including smartphones and memories was favorable, and drove sales expansion in this segment. On the other hand, in the PC market, demand in the previous year, which was due to the replacement of Windows XP units, ran its course. In addition, in part because of encroachments into the market by smartphones, tablet PCs, and other devices, sales in volume terms of glass disks (substrates) for hard disk drives (HDDs), principally for use in notebook PCs, decreased, and sales volumes were below their levels of the same quarter of the previous year. Among imaging-related products, in view of the shrinkage of the market for digital cameras, we are working to develop applications other than digital cameras, and sales overall held firm.

In the Life Care segment, sales in the eyeglass lens business expanded, mainly due to expansion in overseas markets. The contact lens retail business reported a major increase in the fiscal year under review compared with the first quarter of the previous year, when sales were significantly affected by a reactionary decline in demand following the increase in Japan's consumption tax. In the medical related products businesses, sales of medical endoscopes weakened, but, in part because of the ongoing recovery sales in the intraocular lenses for cataract surgery business, overall sales in the medical related products business were generally strong. In addition, along with the positive impact of the depreciation of the yen, segment sales rose year on year.

As a result, the Group sales for the first quarter under review totaled 126,238 million yen, increasing by $11.6 \%$ from the same period the previous year.

Pre-tax profit for the quarter was 30,901 million yen, while profit for the quarter was 23,650 million yen, which represented year-on-year gains of $37.7 \%$ and $31.7 \%$, respectively. Factors accounting for the increases in profits were the improvement in profitability of the Information Technology segment and the impact of the decline in the value of the yen, which resulted in the reporting of foreign exchange gains.
The profit before tax ratio stood at $24.5 \%$, up 4.7 points from $19.8 \%$ the same period the previous year.

All numbers and the rates of increase and decline are based on all continuing operations. There were no discontinued operations during the first quarter under review as well as for the same period the previous year.

## 2) Segment Overview

Performance per reportable segment is as follows. (Sales for each segment are for external customers.)

Information Technology
<Electronics related products>
Among semiconductor-related products, both advanced products and middle- and low-end products mainly for smartphones performed robustly both in volume and unit price terms. Also, in part because of the decline in the value of the yen, sales in this business increased year on year.

In the liquid crystal-related products business, demand for small and medium-sized highprecision, high-resolution masks for smartphones, tablet PCs, and other devices remained strong, while demand for large masks for 4 K and large-screen televisions was also robust. Accordingly, sales in this business expanded year on year.
In the glass disk (substrates) for HDDs business, the surge in PC replacement demand following the cutoff of support for Windows XP last year has run its course. In addition, this year there has been some impact from production adjustments in the HDD industry prior to the scheduled launching of Windows 10 in fall 2015. Accordingly, sales in volume terms in this business decreased year on year; however, sales in yen terms rose year on year because of the decline in the value of the ven.
<lmaging related products>
The digital camera market, including compact digital cameras and cameras with interchangeable lenses, is continuing to shrink because of stagnation in sales accompanying the encroachment of smartphones into the market and slower growth in China due to deceleration in economic growth. Amid these conditions, as a consequence of our efforts to expand sales of products for new applications, including offering interchangeable lenses for the post-sales market, surveillance cameras, and action cameras, sales of imaging-related products rose year on year.

Sales for the Information Technology segment increased by $8.3 \%$ from the same period the previous year to 45,512 million yen. Segment-based profits (profit before tax for the quarter) stood at 16,237 million yen, an increase of $26.1 \%$ compared with the same period the previous year.

## Life Care

<Health care related products>
In the eyeglass lenses business, sales are on a declining trend accompanying the shrinkage in the Japanese market due to such factors as the decline in the population and the impact of the increase in the consumption tax. However, in overseas markets, policies of developing new customers and entering new markets have been successful, and sales volume has increased. In addition, sales of Seiko Optical Products, which became a consolidated subsidiary at the end of March 2014, are increasing steadily, and, because of the positive impact of the decline in the value of the yen, sales in this business showed a major increase over the same period last year.
In the contact lenses business, sales of specialty retailer Eyecity rose as a result of the opening of additional shops and strengthening of promotion activities at existing stores. Although sales were adversely impacted by the decline in demand accompanying the increase in Japan's consumption tax in the same period of the previous year, sales have recovered steadily since then, and, for the quarter under review, were up by a substantial margin year on year.
<Medical related products>
In the medical endoscopes business, sales in certain of the major countries in Europe expanded, but, in part because of a decline in demand caused by the spread of fiscal stringency policies in Europe as a whole and the effects of the deterioration in the political situation in the Middle East and Russia, sales in Europe as a whole decreased year on year. In the North American market, shipments declined year on year because of cutbacks in medical expenditures, intensified competition, and delays of new product launches. On the other hand, sales in Asia and Oceania, mainly in China, expanded, and, as a result, sales for this business rose compared with the same quarter of the previous year. In Japan also, sales were strong and expanded year on year. Overall, despite the positive effect of the depreciation of the yen, sales were down year on year.
In the intraocular lenses for cataract surgery (IOL) business, HOYA conducted a recall on its own initiative in Japan in 2013, and then resumed regular marketing of these lenses in August 2014. As a consequence, sales are recovering gradually, and, during the quarter under review, sales were substantially above the same quarter a year ago.

Sales for the Life Care segment increased $13.3 \%$ from the same period the previous year to total 79,830 million yen. Segment profits (profit before tax for the quarter) stood at 14,502 million yen, posting an increase of $24.4 \%$ from the same period the previous year.

Other
The Other businesses segment mainly consists of information system services offered to the HOYA Group and outside customers as well as new business development. Revenues from this segment stood at 894 million yen, which is equal to an increase in revenue of $47.2 \%$ from the same period the previous year. The segment profit totaled 126 million yen, a decrease of $1.9 \%$ compared with the same period the previous year.

## 3.Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Statement of Financial Position
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | $\begin{gathered} \text { As of } \\ \text { Mar. } 31,2015 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { Jun. } 30,2015 \\ \hline \end{gathered}$ |  | Variance |  | $\begin{gathered} \text { As of } \\ \text { Jun. } 30,2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Property, plant and equipment-net | 128,191 |  | 126,013 |  | -2,179 |  | 124,796 |  |
| Goodwill | 9,970 |  | 10,348 |  | 378 |  | 10,997 |  |
| Intangible assets | 19,661 |  | 19,140 |  | -521 |  | 22,673 |  |
| Investments in associates | 186 |  | 204 |  | 19 |  | 185 |  |
| Long-term financial assets | 7,037 |  | 7,325 |  | 288 |  | 17,366 |  |
| Other non-current assets | 3,020 |  | 3,039 |  | 19 |  | 2,526 |  |
| Deferred tax assets | 12,102 |  | 10,556 |  | -1,546 |  | 11,829 |  |
| Total non-current assets | 180,166 | 24.6 | 176,624 | 24.8 | -3,542 | -2.0 | 190,371 | 28.8 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Inventories | 68,925 |  | 71,999 |  | 3,074 |  | 63,494 |  |
| Trade and other receivables | 99,198 |  | 98,482 |  | -716 |  | 92,176 |  |
| Other short-term financial assets | 20,071 |  | 18,659 |  | -1,412 |  | 8,866 |  |
| Income tax receivables | 312 |  | 351 |  | 39 |  | 1,285 |  |
| Other current assets | 16,241 |  | 17,447 |  | 1,207 |  | 14,413 |  |
| Cash and cash equivalents | 348,819 |  | 326,902 |  | -21,917 |  | 289,393 |  |
| Sub total | 553,566 |  | 533,840 |  | -19,726 |  | 469,626 |  |
| Assets held for sale | - |  | 570 |  | 570 |  | - |  |
| Total current assets | 553,566 | 75.4 | 534,410 | 75.2 | -19,156 | -3.5 | 469,626 | 71.2 |
| Total assets | 733,732 | 100.0 | 711,034 | 100.0 | -22,698 | -3.1 | 659,997 | 100.0 |


|  |  |  |  |  |  |  | (Millions of Yen)As ofJun. 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { Mar. } 31,2015 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { Jun. 30, } 2015 \end{gathered}$ |  | Variance |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |  |  |
| Share capital | 6,264 |  | 6,264 |  | - |  | 6,264 |  |
| Capital reserves | 15,899 |  | 15,899 |  | - |  | 15,899 |  |
| Treasury shares | -5,932 |  | -44,312 |  | -38,380 |  | -32,670 |  |
| Other capital reserves | -3,736 |  | -3,833 |  | -97 |  | -3,108 |  |
| Retained earnings | 547,162 |  | 551,430 |  | 4,268 |  | 514,597 |  |
| Accumulated other comprehensive | 30,357 |  | 40,392 |  | 10,035 |  | 3,489 |  |
| Equity attributable to owners of the Company | 590,014 |  | 565,839 |  | -24,175 |  | 504,470 |  |
| Non-controlling interests | 6,081 |  | 6,710 |  | 629 |  | 6,168 |  |
| Total equity | 596,095 | 81.2 | 572,549 | 80.5 | -23,545 | -3.9 | 510,639 | 77.4 |
| LIABILITIES |  |  |  |  |  |  |  |  |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing long-term debt | 35,528 |  | 35,493 |  | -35 |  | 35,746 |  |
| Other long-term financial liabilities | 667 |  | 3,501 |  | 2,834 |  | - |  |
| Retirement benefits liabilities | 2,098 |  | 2,151 |  | 53 |  | 1,534 |  |
| Provisions | 2,262 |  | 2,393 |  | 131 |  | 2,058 |  |
| Other non-current liabilities | 1,010 |  | 1,017 |  | 6 |  | 2,148 |  |
| Deferred tax liabilities | 2,205 |  | 2,682 |  | 477 |  | 3,065 |  |
| Total non-current liabilities | 43,770 | 6.0 | 47,236 | 6.6 | 3,466 | 7.9 | 44,551 | 6.8 |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing short-term debt | 2,033 |  | 2,049 |  | 16 |  | 27,379 |  |
| Trade and other payables | 41,247 |  | 42,063 |  | 817 |  | 38,365 |  |
| Other short-term financial liabilities | 2,896 |  | 812 |  | -2,084 |  | 205 |  |
| Income tax payables | 10,913 |  | 8,734 |  | -2,179 |  | 3,994 |  |
| Provisions | 1,063 |  | 1,194 |  | 131 |  | 947 |  |
| Other current liabilities | 35,716 |  | 36,396 |  | 680 |  | 33,917 |  |
| Total current liabilities | 93,867 | 12.8 | 91,249 | 12.8 | -2,619 | -2.8 | 104,807 | 15.9 |
| Total liabilities | 137,637 | 18.8 | 138,485 | 19.5 | 848 | 0.6 | 149,358 | 22.6 |
| Total equity and liabilities | 733,732 | 100.0 | 711,034 | 100.0 | -22,698 | -3.1 | 659,997 | 100.0 |

## (2)Quarterly Consolidated Statement of Cash Flows

(HOYA Corporation and its subsidiaries)
(Millions of Yen)

(3) Quarterly Consolidated Statement of Comprehensive Income
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | For the three months ended |  |  |  | Variance |  | For the three months ended Mar. 31,2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun. 30,2014 |  | Jun. 30,2015 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| All operations |  |  |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |  |  |
| Sales | 113,071 | 100.0 | 126,238 | 100.0 | 13,166 | 11.6 | 127,440 | 100.0 |
| Finance income | 360 | 0.3 | 424 | 0.3 | 63 | 17.5 | 1,203 | 0.9 |
| Other income | 844 | 0.7 | 459 | 0.4 | -385 | -45.6 | 1,188 | 0.9 |
| Total Revenue | 114,276 | 101.1 | 127,121 | 100.7 | 12,845 | 11.2 | 129,831 | 101.9 |
| Expenses: |  |  |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | -2,795 | -2.5 | -2,517 | -2.0 | 277 | -9.9 | 1,637 | 1.3 |
| Raw materials and consumables used | 22,681 | 20.1 | 24,416 | 19.3 | 1,735 | 7.6 | 23,358 | 18.3 |
| Employee benefits expense | 27,895 | 24.7 | 29,251 | 23.2 | 1,356 | 4.9 | 29,925 | 23.5 |
| Depreciation and amortization | 8,304 | 7.3 | 8,865 | 7.0 | 561 | 6.8 | 8,911 | 7.0 |
| Subcontracting cost | 1,783 | 1.6 | 1,800 | 1.4 | 17 | 0.9 | 1,600 | 1.3 |
| Advertising and promotion expense | 3,078 | 2.7 | 3,318 | 2.6 | 240 | 7.8 | 2,899 | 2.3 |
| Commission expense | 5,502 | 4.9 | 6,666 | 5.3 | 1,164 | 21.2 | 6,364 | 5.0 |
| Impairment losses | - | - | 485 | 0.4 | 485 | - | 286 | 0.2 |
| Finance costs | 313 | 0.3 | 206 | 0.2 | -107 | -34.2 | 318 | 0.2 |
| Share of loss of associates | 12 | 0.0 | 1 | 0.0 | -10 | -87.7 | 3 | 0.0 |
| Foreign exchange (gain)/loss | 470 | 0.4 | -2,043 | -1.6 | -2,513 | -534.2 | 595 | 0.5 |
| Other expenses | 24,589 | 21.7 | 25,771 | 20.4 | 1,182 | 4.8 | 28,627 | 22.5 |
| Total Expenses | 91,832 | 81.2 | 96,220 | 76.2 | 4,387 | 4.8 | 104,522 | 82.0 |
| Profit before tax | 22,443 | 19.8 | 30,901 | 24.5 | 8,458 | 37.7 | 25,309 | 19.9 |
| Income tax expense | 4,481 | 4.0 | 7,251 | 5.7 | 2,769 | 61.8 | 6,795 | 5.3 |
| Profit for the quarter from all operations | 17,962 | 15.9 | 23,650 | 18.7 | 5,688 | 31.7 | 18,513 | 14.5 |
| Other comprehensive income: <br> Items that will not be reclassified subsequently to profit or loss <br> Remeasurements of the net defined benefit liability(asset) Income tax relating to components of other comprehensive income | - - |  | - |  | - | - | $\begin{array}{r}-206 \\ 39 \\ \hline\end{array}$ |  |
| Total Items that will not be reclassified subsequently to profit or loss | - |  | - |  | - | - | -167 |  |
| Items that may be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Net gain on revaluation of available-for-sale financial assets | -27 |  | -5 |  | 22 | -83.0 | -609 |  |
| Exchange differences on translation of foreign operations | -6,418 |  | 10,440 |  | 16,858 | -262.7 | -17,720 |  |
| Share of other comprehensive income of associates | -8 |  | 3 |  | 10 | -135.1 | 6 |  |
| Income tax relating to components of other comprehensive income | -16 |  | -80 |  | -63 | 392.5 | -393 |  |
| Total Items that may be reclassified subsequently to profit or loss | -6,469 |  | 10,358 |  | 16,827 | -260.1 | -18,715 |  |
| Total other comprehensive income/(loss) | -6,469 |  | 10,358 |  | 16,827 | -260.1 | -18,882 |  |
| Total comprehensive income for the quarter | 11,493 |  | 34,008 |  | 22,515 | 195.9 | -369 |  |
| Profit attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 17,798 | 15.7 | 23,344 | 18.5 | 5,546 | 31.2 | 18,953 | 14.9 |
| Non-controlling interests | 164 | 0.1 | 306 | 0.2 | 142 | 86.5 | -440 | -0.3 |
| Total | 17,962 | 15.9 | 23,650 | 18.7 | 5,688 | 31.7 | 18,513 | 14.5 |
| Total comprehensive income/(loss) attributable to : Owners of the Company Non-controlling interests | $\begin{array}{r} 11,437 \\ 56 \end{array}$ |  | $\begin{array}{r} 33,379 \\ 629 \end{array}$ |  | 21,942 574 | 191.8 $1,027.4$ | 699 $-1,067$ |  |
| Total | 11,493 |  | 34,008 |  | 22,515 | 195.9 | -369 |  |
| Basic earnings/(loss) per share (yen) <br> $\quad$ Continuing operations <br> Discontinued operations | 41.36 |  | 55.33 |  | 13.97 |  | 44.72 |  |
| Basic earnings per share (yen) | 41.36 |  | 55.33 |  | 13.97 |  | 44.72 |  |
| $\begin{array}{\|l} \hline \text { Diluted earnings/(loss) per share (yen) } \\ \text { Continuing operations } \\ \text { Discontinued operations } \\ \hline \end{array}$ | 41.26 |  | 55.17 |  | 13.91 |  | 44.58 |  |
| Diluted earnings per share (yen) | 41.26 |  | 55.17 |  | 13.91 |  | 44.58 |  |

Notes:

1. Effect of exchange rate change on net sales and incomes ("2015 A" is the actual value of this period. " 2015 B " is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  |  | 2015 B | 2015 A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  | 119,074 | 126,238 | 7,164 | 6,003 | 5.3\% |
| Profit before tax |  | 28,533 | 30,901 | 2,368 | 6,090 | 27.1\% |
| Profit for the quarter |  | 21,498 | 23,650 | 2,152 | 3,536 | 19.7\% |
| For the three months ended |  |  |  |  |  |  |
| 2. Average rates of major foreign currencies |  | Jun. 30,2014 | Jun. 30,2015 | Variance(\%) | Mar. 31 | 015 |
| US\$ | Yen | 101.88 | 121.73 | -19.5\% | 119.23 |  |
| Euro | Yen | 139.46 | 135.04 | 3.2\% | 132.62 |  |
| Thai Baht | Yen | 3.14 | 3.64 | -15.9\% | 3.67 |  |

## (4) Segment Information

## <Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "information technology" and "life and culture" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Information Technology business, the Life Care business and the Others business, which are consistent with the above business domains.

In the Information Technology business, the Group has developed an extensive range of products following the digitalization of information and the emergence of the internet. The Group produces and sells a broad array of I/O (Input/Output Device) related products in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions in accordance with the Pharmaceutical Affairs Act in Japan and other regulations, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

The Others business mainly includes the business that provides information system services and new businesses.

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :---: | :---: | :--- |
| Information <br> Technology | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Masks and Devices for liquid-crystal displays (LCDs) <br> Glass disks for hard disk drives (HDDs), etc. |
|  | Imaging related products | Optical lenses, Optical glasses, Digital camera modules, <br> Optical Devices, Laser equipment, etc. |
|  | Health care related products | Eyeglass lenses, Contact lenses, etc. |
|  | Medical related products | Endoscopes, Medical accessories, Intraocular lenses, <br> Artificial bone, Metallic implants for orthopedics, etc. |
| Other |  |  |
| Design of information systems, etc. |  |  |

## 1. Segment revenues and results

Millions of Yen)

| For the three months <br> ended June 30, 2014 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 42,025 | 70,433 | 607 | 113,065 | 6 | 113,071 |
| Inter-segment | 56 | -0 | 431 | 487 | -487 | - |
| Total | 42,082 | 70,432 | 1,038 | 113,552 | -481 | 113,071 |
| Segment profit before tax | 12,873 | 11,659 | 129 | 24,661 | $-2,217$ | 22,443 |
| Segment profit before tax ratio | $30.6 \%$ | $16.6 \%$ | $12.4 \%$ | $21.7 \%$ | - | $19.8 \%$ |


| Ref: Profit from ordinary |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| operating activities | 13,413 | 11,564 | 124 | 25,101 | $-1,588$ | 23,513 |
| $\%$ of revenue | $31.9 \%$ | $16.4 \%$ | $11.9 \%$ | $22.1 \%$ | - | $20.8 \%$ |


| For the three months ended June 30, 2015 | Information Technology | Life Care | Other | Total | Adjustments | All operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 45,512 | 79,830 | 894 | 126,236 | 2 | 126,238 |
| Inter-segment | 214 | - | 408 | 621 | -621 | - |
| Total | 45,726 | 79,830 | 1,302 | 126,857 | -619 | 126,238 |
| Segment profit before tax | 16,237 | 14,502 | 126 | 30,865 | 36 | 30,901 |
| Segment profit before tax ratio | 35.5\% | 18.2\% | 9.7\% | 24.3\% | - | 24.5\% |
| Profit from ordinary |  |  |  |  |  |  |
| operating activities | 16,043 | 14,397 | 122 | 30,562 | -1,282 | 29,280 |
| \% of revenue | 35.1\% | 18.0\% | 9.4\% | 24.1\% | - | 23.2\% |

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

|  | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 3,487 | 9,397 | 287 | 13,171 | -5 | 13,166 |
| $\quad$ Variance | $8.3 \%$ | $13.3 \%$ | $47.2 \%$ | $11.6 \%$ | - | $11.6 \%$ |
| Inter-segment | 157 | 0 | -24 | 134 | -134 | - |
| $\quad$ Total | 3,644 | 9,397 | 263 | 13,305 | -138 | 13,166 |
| Segment profit before tax | 3,364 | 2,843 | -2 | 6,204 | 2,253 | 8,458 |
| Variance | $26.1 \%$ | $24.4 \%$ | $-1.9 \%$ | $25.2 \%$ | - | $37.7 \%$ |
| Profit from ordinary |  |  |  |  |  |  |
| operating activities | 2,630 | 2,833 | -2 | 5,461 | 306 | 5,767 |
| $\quad$ Variance |  |  |  |  |  |  |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. " 2015 B" is the nominal
value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2015 B | 2015 A | Influences | Real <br> change | $(\%)$ |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 40,834 | 45,512 | 4,679 | $-1,192$ | $-2.8 \%$ |
| Segment profit before tax ratio | 14,630 | 16,237 | 1,607 | 1,757 | $13.7 \%$ |
| Life Care | 77,364 | 79,830 | 2,465 | 6,932 | $9.8 \%$ |
| Revenue from external customers | 13,714 | 14,502 | 788 | 2,055 | $17.6 \%$ |
| Segment profit before tax ratio |  |  |  |  |  |

Ref : Results of the previous quarter are as follows:

| For the three months <br> ended Mar.31, 2015 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue | 45,378 | 81,057 | 996 | 127,432 | 8 | 127,440 |
| Revenue from external customers | 95 | 0 | 457 | 552 | -552 | - |
| Inter-segment | 45,473 | 81,057 | 1,453 | 127,984 | -544 | 127,440 |
| Total | 12,333 | 13,302 | 248 | 25,883 | -575 | 25,309 |
| Segment profit before tax | $27.1 \%$ | $16.4 \%$ | $17.1 \%$ | $20.2 \%$ | - | $19.9 \%$ |
| Segment profit before tax ratio |  |  |  |  |  |  |
| Profit from ordinary | 14,038 | 15,900 | 225 | 30,163 | $-1,918$ | 28,245 |
| operating activities | $19.6 \%$ | $15.5 \%$ | $23.6 \%$ | - | $22.2 \%$ |  |

Note:Profit from ordinary operating activities is operating profit before finance income/costs, share of profit(loss) of associates, foreign exchange gain/loss and other temporary gain/loss.

## 2. Revenue from major products and services

| Revenue from external customers |  |  |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Mar. 31,2015 |  |
|  | Jun. 30,2014 |  | Jun. 30,2015 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| Revenue from all operations |  |  |  |  |  |  |  |  |
| Information Technology | 42,025 | 37.2 | 45,512 | 36.1 | 3,487 | 8.3 | 45,378 | 35.6 |
| Electronics related products | 30,820 | 73.3 ] | 33,526 | 73.7 ] | 2,706 | 8.8 | 34,167 | 75.3 ] |
| Imaging related products | 11,206 | 26.7 ] | 11,986 [ | 26.3 ] | 781 | 7.0 | 11,211 [ | 24.7 ] |
| Life Care | 70,433 | 62.3 | 79,830 | 63.2 | 9,397 | 13.3 | 81,057 | 63.6 |
| Health care related products | 51,880 | 73.7 ] | 59,879 | 75.0 ] | 7,999 | 15.4 | 60,227 | 74.3 ] |
| Medical related products | 18,552 | 26.3 ] | 19,951 | 25.0 ] | 1,399 | 7.5 | 20,830 | 25.7 ] |
| Other | 607 | 0.5 | 894 | 0.7 | 287 | 47.2 | 996 | 0.8 |
| Corporate (including R\&D) | 6 | 0.0 | 2 | 0.0 | -5 | -72.7 | 8 | 0.0 |
| Total revenue from all operations | 113,071 | 100.0 | 126,238 | 100.0 | 13,166 | 11.6 | 127,440 | 100.0 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2.Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2015 B | 2015 A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Information Technology | 40,834 | 45,512 | 4,679 | $-1,192$ | $-2.8 \%$ |
| Electronics related products | 29,816 | 33,526 | 3,710 | $-1,004$ | $-3.3 \%$ |
| Imaging related products | 11,017 | 11,986 | 969 | -188 | $-1.7 \%$ |
| Life Care | 77,364 | 79,830 | 2,465 | 6,932 | $9.8 \%$ |
| Health care related products | 58,556 | 59,879 | 1,323 | 6,676 | $12.9 \%$ |
| Medical related products | 18,808 | 19,951 | 1,143 | 256 | $1.4 \%$ |

## 3. Information about geographical areas

Revenue from external customers

|  |  |  |  |  |  | (Million | Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the three months ended |  |  |  | Variance |  | For the three months ended <br> Mar. 31,2015 |  |
| Jun. 30,2014 |  | Jun. 30,2015 |  |  |  |  |  |
| Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

Revenue from all operations

| Total revenue from all operations | 113,071 | 100.0 | 126,238 | 100.0 | 13,166 | 11.6 | 127,440 | 100.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 33,384 | 29.5 | 37,875 | 30.0 | 4,490 | 13.5 | 37,612 | 29.5 |
| Americas | 16,137 | 14.3 | 18,469 | 14.6 | 2,332 | 14.5 | 20,013 | 15.7 |
| Europe | 25,169 | 22.3 | 26,587 | 21.1 | 1,418 | 5.6 | 25,986 | 20.4 |
| Asia/Oceania | 37,192 | 32.9 | 41,935 | 33.2 | 4,743 | 12.8 | 41,388 | 32.5 |
| Others | 1,189 | 1.1 | 1,371 | 1.1 | 182 | 15.3 | 2,442 | 1.9 |

Note: Geographical areas are based on the location of customers.

## 4. Projected Results for the First Half (All Operations)

(Six months ending Sep. 30, 2014)

|  | Millions of Yen |  | variance <br> (\%) |
| :---: | :---: | :---: | :---: |
|  | Six months ended/ending |  |  |
|  | Sep.30,2014 | Sep.30,2015 |  |
| Revenue | 234,314 | 250,000 | 6.7 |
| Profit before tax | 56,700 | 57,000 | 0.5 |
| Profit for the term | 45,285 | 44,500 | -1.7 |
| Profit attributable to owners of the Company | 44,948 | 44,000 | -2.1 |
| Basic earnings per share (Yen) | 105.30 | 105.16 | -0.14 |

Ref: for the 2nd quarter

1. Year-on-year comparison

Millions of Yen

|  | Millions of Yen |  | variance (\%) |
| :---: | :---: | :---: | :---: |
|  | Three months ended/ending |  |  |
|  | Sep.30,2014 | Sep.30,2015 |  |
| Revenue | 121,242 | 123,762 | 2.1 |
| Profit before tax | 34,256 | 26,099 | -23.8 |
| Profit for the term | 27,323 | 20,850 | -23.7 |
| Profit attributable to owners of the Company | 27,150 | 20,656 | -23.9 |
| Basic earnings per share (Yen) | 64.12 | 49.83 | -14.29 |

2. Quarter-on-quarter comparison

Millions of Yen
Three months ended/ending variance

|  | June 30,2015 | Sep.30,2015 | (\%) |
| :--- | ---: | ---: | ---: |
| Revenue | 126,238 | 123,762 | -2.0 |
| Profit before tax | 30,901 | 26,099 | -15.5 |
| Profit for the term | 23,650 | 20,850 | -11.8 |
| Profit attributable to owners of the Company | 23,344 | 20,656 | -11.5 |
| Basic earnings per share (Yen) | 55.33 | 49.83 | -5.50 |

Notes:
To calculate expected profit for the term per share, expected profit for the term is devided by expected average number of shares through the term.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.
<Reference>
Supplementary data for 1st Quarter: from April 1 to June 30, 2015
The breakdown of changes in revenue and profit before tax

| (Millions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14-1Q | FY15-1Q | Variance | Foreign exchange | Adjustment | Others |
| Revenue | 113,071 | 126,238 | 13,166 | 7,164 |  | 6,003 |
| Information Technology | 42,025 | 45,512 | 3,487 | 4,679 |  | -1,192 |
| Electronics related products <br> Imaging related products | $\begin{aligned} & 30,820 \\ & 11,206 \end{aligned}$ | $\begin{aligned} & 33,526 \\ & 11,986 \end{aligned}$ | $\begin{array}{r} 2,706 \\ 781 \end{array}$ | $\begin{array}{r} 3,710 \\ 969 \end{array}$ |  | $\begin{array}{r} -1,004 \\ -188 \end{array}$ |
| Life Care | 70,433 | 79,830 | 9,397 | 2,465 |  | 6,932 |
| \| $\begin{aligned} & \text { Health care related products } \\ & \text { Medical related products }\end{aligned}$ | $\begin{aligned} & 51,880 \\ & 18,552 \end{aligned}$ | $\begin{aligned} & 59,879 \\ & 19,951 \end{aligned}$ | $\begin{aligned} & 7,999 \\ & 1,399 \end{aligned}$ | $\begin{aligned} & 1,323 \\ & 1,143 \end{aligned}$ |  | $\begin{array}{r} 6,676 \\ 256 \\ \hline \end{array}$ |
| Profit before tax | 22,443 | 30,901 | 8,458 | 2,368 | (1) 2,691 | 3,399 |
| Information Technology | 12,873 | 16,237 | 3,364 | 1,607 |  | 1,024 |
| Life Care | 11,659 | 14,502 | 2,843 | 788 | (3) 10 | 2,044 |
| Other, adjustment (Corporate) | -2,089 | 162 | 2,251 | -27 | (4) 1,947 | 330 |

<All operations $\sim$ Adjustments to "Profit from ordinary operating activities">

|  | All operations |  |  |
| :--- | ---: | ---: | ---: |
|  | FY14-1Q | FY15-1Q | Variance |
| Profit before tax | 22,443 | 30,901 | 8,458 |
| Adjustments | $-1,070$ | 1,621 | $(1)$ |
| Finance income | 360 | 424 | 63 |
| Finance costs | -313 | -206 | 107 |
| Share of loss of associates | -12 | -1 | 10 |
| Foreign exchange (gain)/loss | -470 | 2,043 | 2,513 |
| Impairment losses |  | -485 | -485 |
| Others | -635 | -152 | 483 |
| Profit from ordinary operating | 23,513 | 29,280 | 5,767 |
| activities |  |  |  |

<Segment $\sim$ Adjustments to "Profit from ordinary operating activities">

|  | Information Technology |  |  | Life Care |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14-1Q | FY15-1Q | Variance | FY14-1Q | FY15-1Q | Variance | FY14-1Q | FY15-1Q | Variance |
| Profit before tax | 12,873 | 16,237 | 3,364 | 11,659 | 14,502 | 2,843 | -2,089 | 162 | 2,251 |
| Adjustments | -540 | 193 | (2) 733 | 95 | 105 | (3) 10 | -625 | 1,323 | (4) 1,947 |
| Finance income | 91 | 113 | 22 | 70 | 86 | 16 | 199 | 224 | 25 |
| Finance costs | -69 | -86 | -16 | -83 | -68 | 15 | -161 | -52 | 109 |
| Share of loss of associates | -0 | -0 | -0 | -5 | -1 | 4 | -7 | 0 | 7 |
| Foreign exchange (gain)/loss <br> Impairment losses | -210 | 379 | 589 | 63 | 628 -485 | 565 -485 | -323 | 1,036 | 1,359 |
| Others | -352 | -213 | 138 | 49 | -54 | -104 | -333 | 115 | 448 |
| Profit from ordinary operating activities | 13,413 | 16,043 | 2,631 | 11,564 | 14,397 | 2,833 | -1,464 | -1,160 | 304 |

