

Fiscal Year 2016 Summary Result Presentation



Komori Corporation

P/L

(100 million ¥)

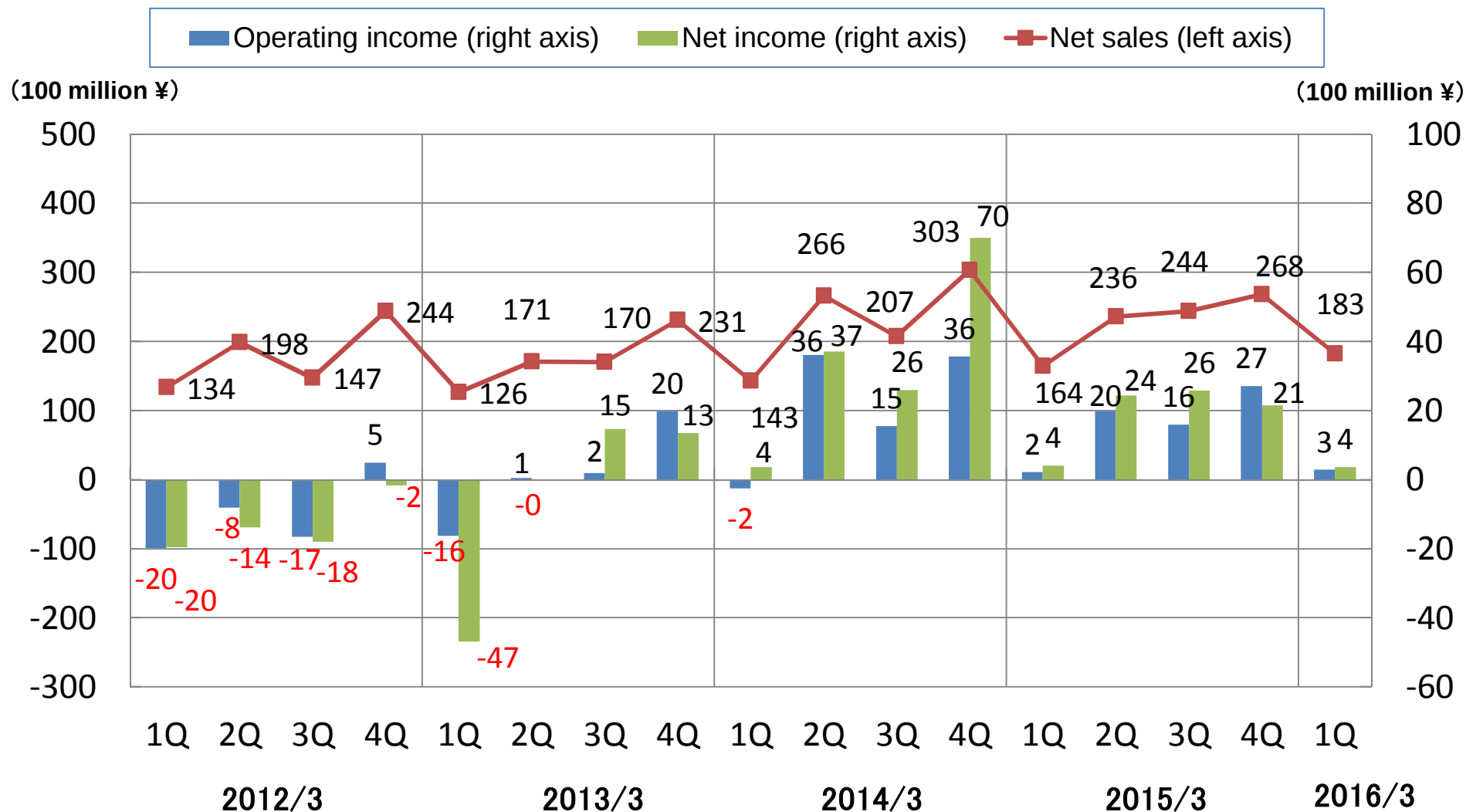
		FY2016 1Q	FY2015 1Q	Change	vs. FY15 1Q	Budget FY2016		
						1H	2H	Year Total
Order intake		264	227	37	116%	503	587	1,090
Net sales		183	164	19	111%	495	535	1,030
Operating income		3	2	1	130%	30	50	80
Ordinary income		8	2	6	441%	26	52	78
Net income		4	4	0	90%	23	55	78
FOREX :	US\$	121.34	102.14			115.00	115.00	115.00
Average (Yen)	EUR	133.86	140.01			125.00	125.00	125.00
FOREX :	US\$	122.45	101.36			115.00	115.00	115.00
End of term (Yen)	EUR	137.23	138.31			125.00	125.00	125.00

Major Assets and Liabilities

(100 million ¥)

	Jun. 30, 2015	Mar. 31, 2015	Change
Cash and deposits	417	443	-26
Notes and account receivable — trade	180	220	-40
Short-term investment securities	234	213	21
Inventories	359	315	44
Breakdown: Merchandise and finished goods	178	139	39
Property, plant and equipment	343	340	3
Intangible assets	33	30	3
Notes and account payable — trade	188	182	5
Short-term loans payable	2	2	-1
Bonds payable	100	100	0
Long-term loans payable	0	0	0
Shareholders' equity	1,314	1,322	-9
Total assets	1,862	1,846	16

Net Sales, Operating Income and Net Income



Order Intake by Region

(100 million ¥)

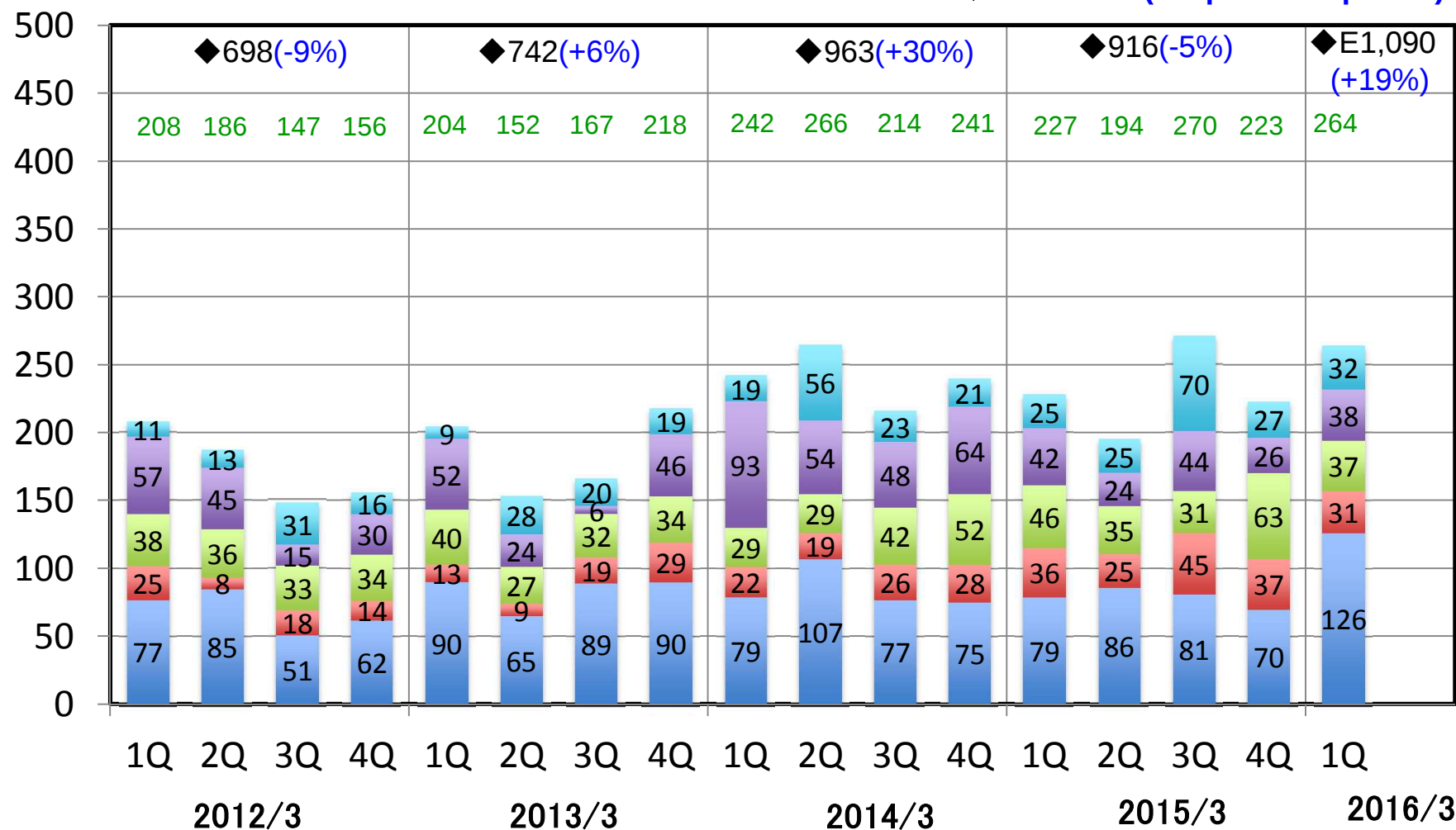
	FY2016 1Q	FY2015 1Q	vs. FY15 1Q	Budget FY2016		
				1H	2H	Year Total
Japan	126	79	160%	207	177	384
North-America	31	36	88%	78	85	163
(million USD)	(26)	(35)	74%	(68)	(74)	(142)
Europe	37	46	79%	74	73	147
(million EUR)	27	33	83%	(59)	(58)	(118)
Greater China	38	42	91%	88	98	186
Other Regions	32	25	130%	56	154	210
Total	264	227	116%	503	587	1,090

Order Intake by Region

Japan North America Europe Greater China Other Regions

(100 million ¥)

◆ Year total (vs. previous period)



Order Intake by Model

(100 million ¥)

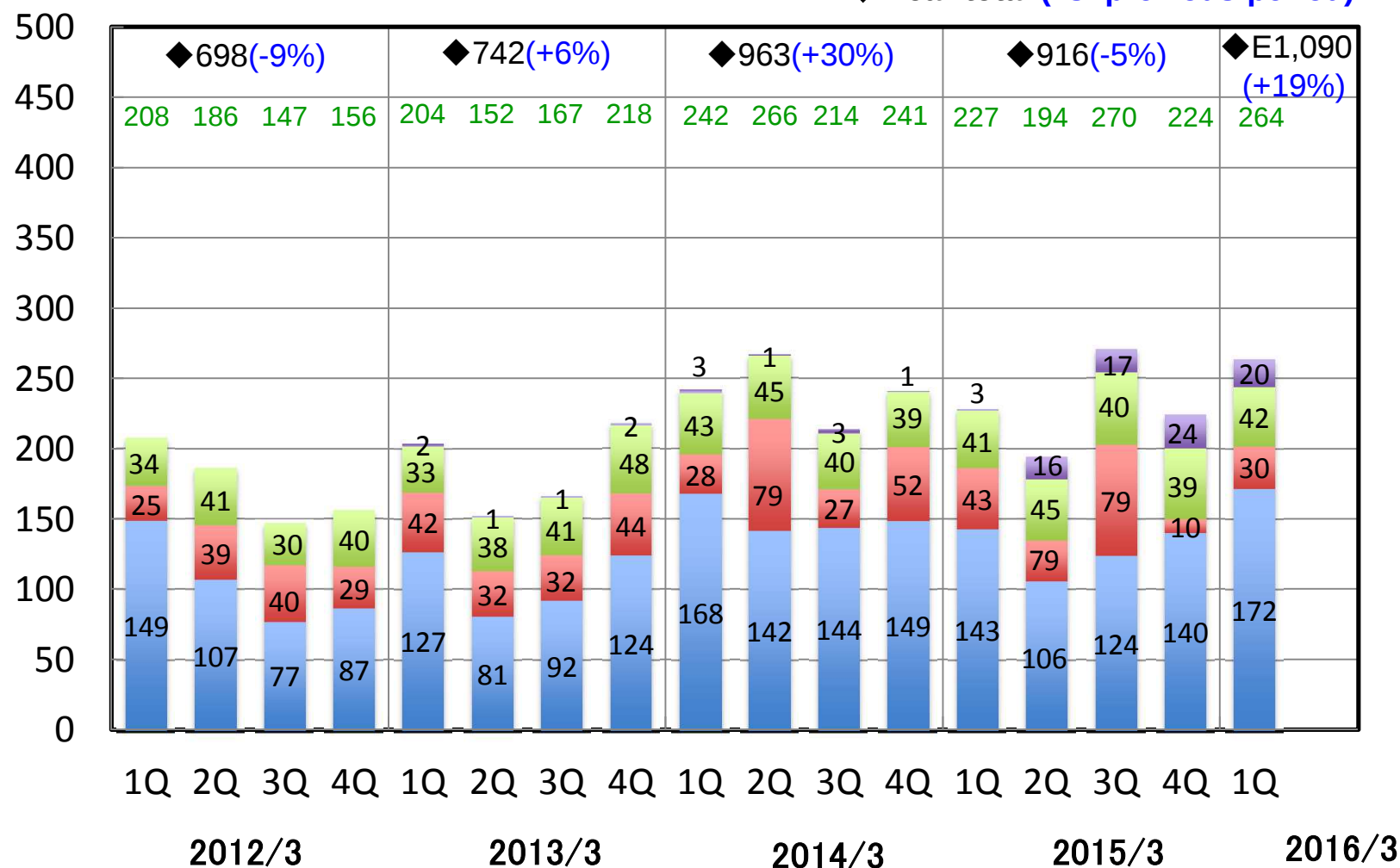
	FY2016 1Q	FY2015 1Q	vs. FY15 1Q	Budget FY2016		
				1H	2H	Year Total
Sheet-fed offset presses	172	143	120%	274	301	575
Web offset presses & Security presses	30	43	70%	79	140	219
Used presses, service & repair	42	41	103%	102	97	199
Others	20	1	—	48	49	97
Total	264	227	116%	503	587	1,090

Order Intake by Model

■ Sheet-fed offset presses ■ Web offset presses & security presses ■ Used presses, service & repair ■ Others

(100 million ¥)

◆ Year total (vs. previous period)

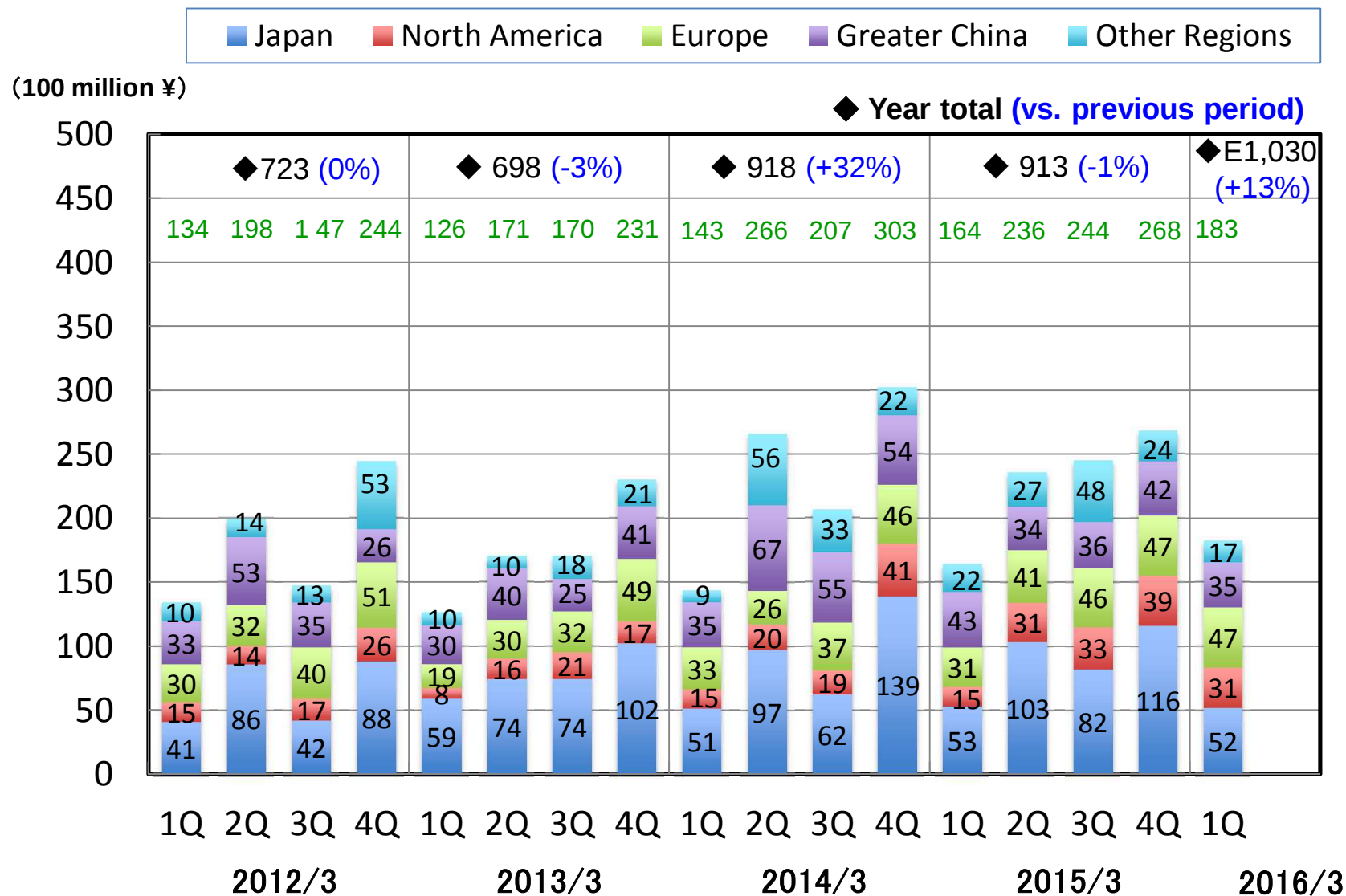


Net Sales by Region

(100 million ¥)

	FY2016 1Q	FY2015 1Q	vs. FY15 1Q	Budget FY2016		
				1H	2H	Year Total
Japan	52	53	98%	159	213	372
North-America	31	15	206%	93	78	171
(million USD)	(25)	(15)	174%	(81)	(68)	(149)
Europe	47	31	150%	83	77	160
(million EUR)	(35)	(22)	157%	(66)	(62)	(128)
Greater China	35	43	82%	98	80	178
Other Regions	17	22	81%	61	87	149
Total	183	164	111%	495	535	1,030

Net Sales by Region



Net Sales by Model

(100 million ¥)

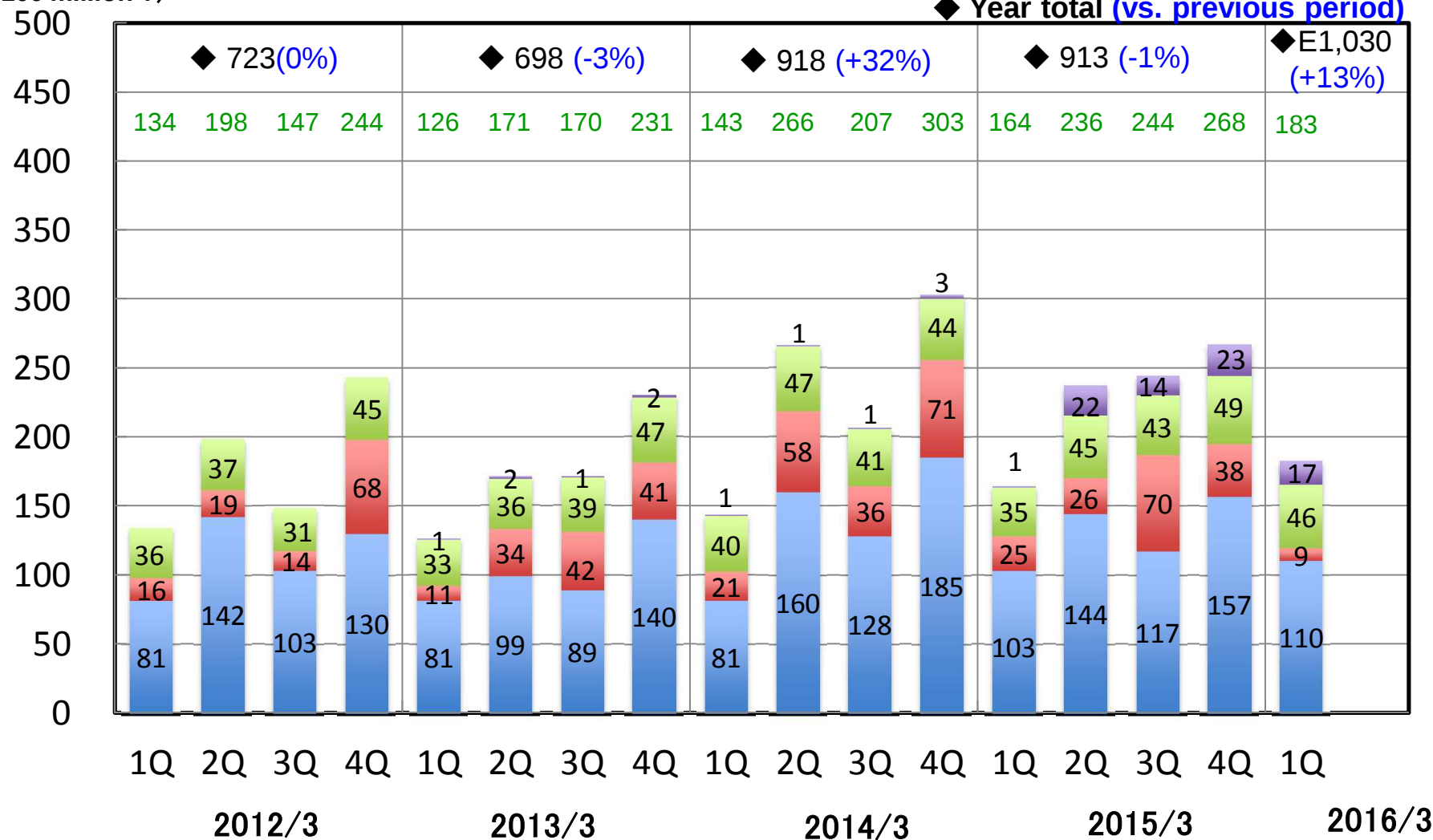
	FY2016 1Q	FY2015 1Q	vs. FY15 1Q	Budget FY2016		
				1H	2H	Year Total
Sheet-fed offset presses	110	103	107%	279	265	544
Web offset presses & Security presses	9	25	37%	82	121	203
Used presses, service & repair	46	35	134%	95	97	192
Others	17	1	—	39	52	91
Total	183	164	111%	495	535	1,030

Net Sales by Model

■ Sheet-fed offset presses ■ Web offset presses & security presses ■ Used presses service, & repair ■ Others

(100 million ¥)

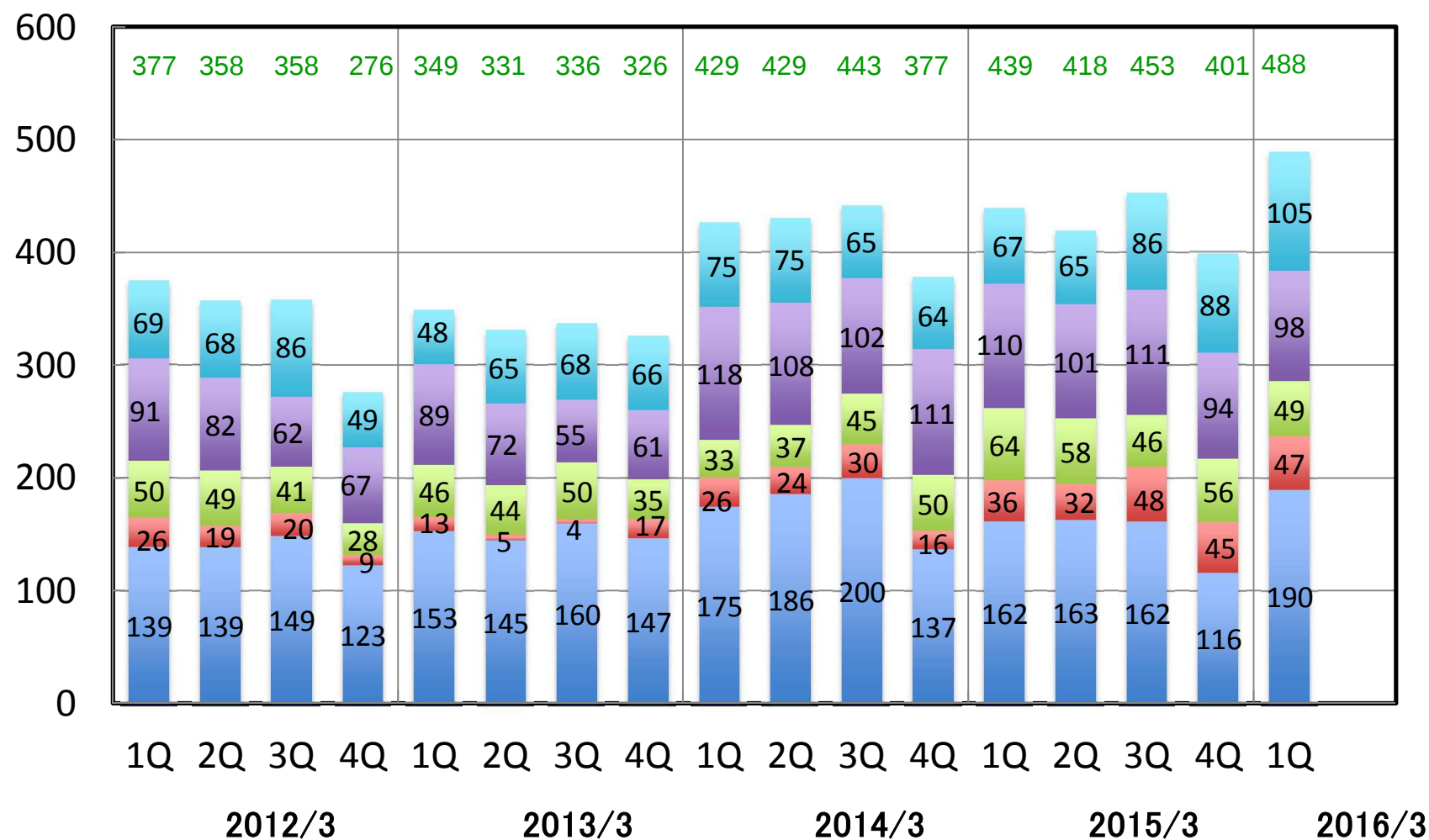
◆ Year total (vs. previous period)



Order Backlog

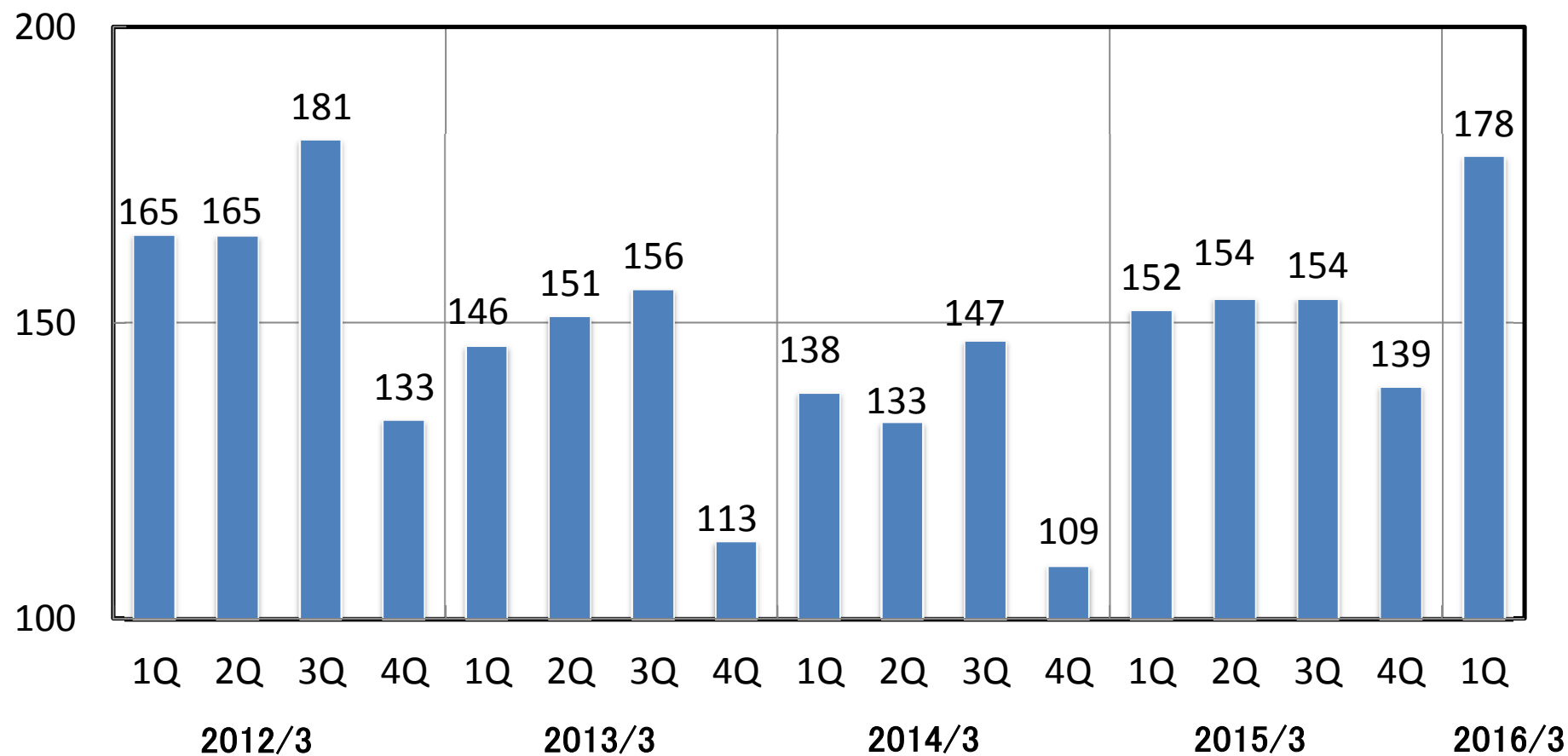
(100 million ¥)

Japan North America Europe Greater China Other Regions

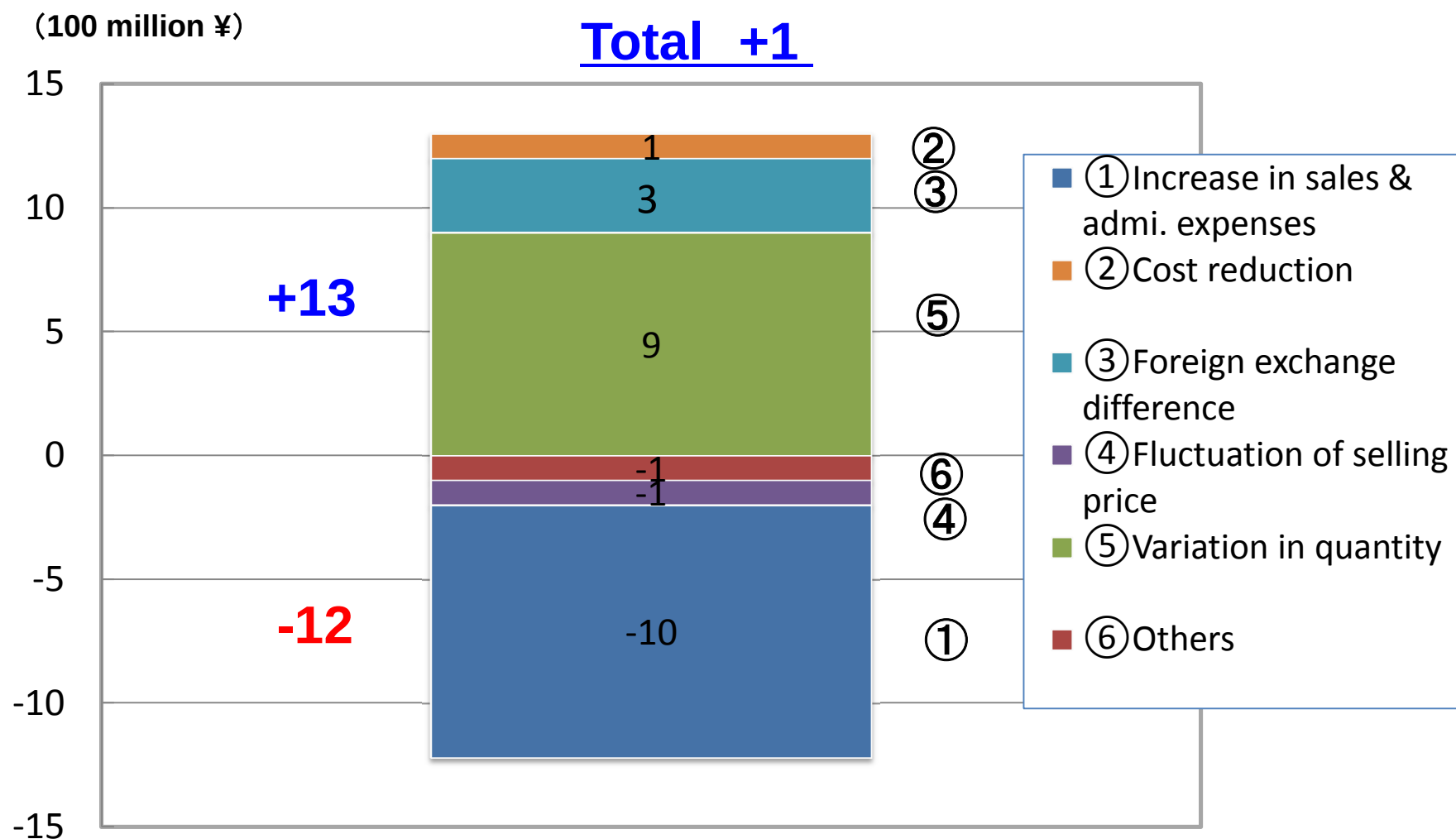


Inventories (Finished Goods, Cost of Sales)

(100 million ¥)



Analysis of Operating Income for 1Q FY2016 (vs. 1Q FY2015)

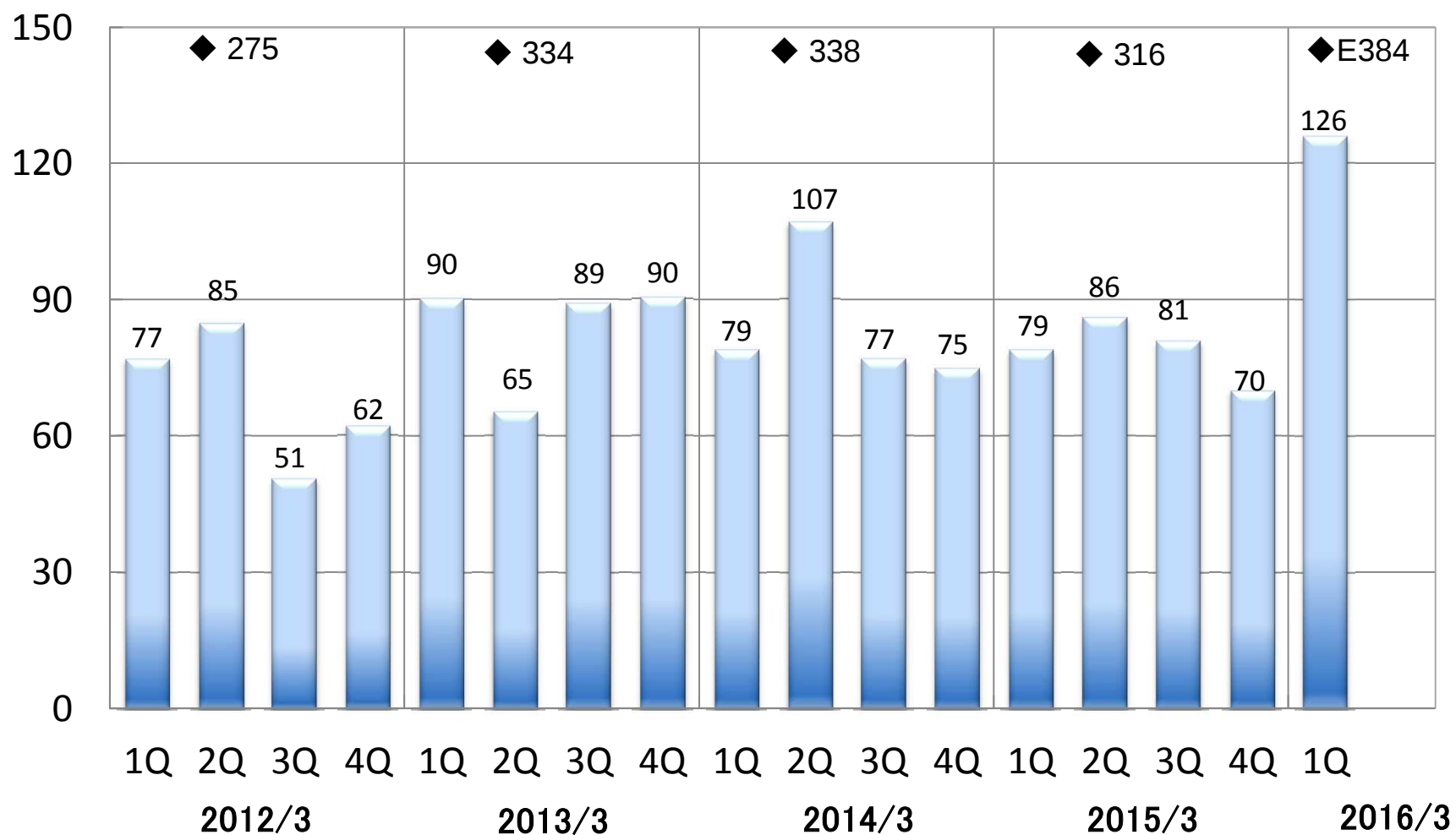


Appendix:
Detailed Order Intake and Net Sales by Region

Order Intake in Japanese Market

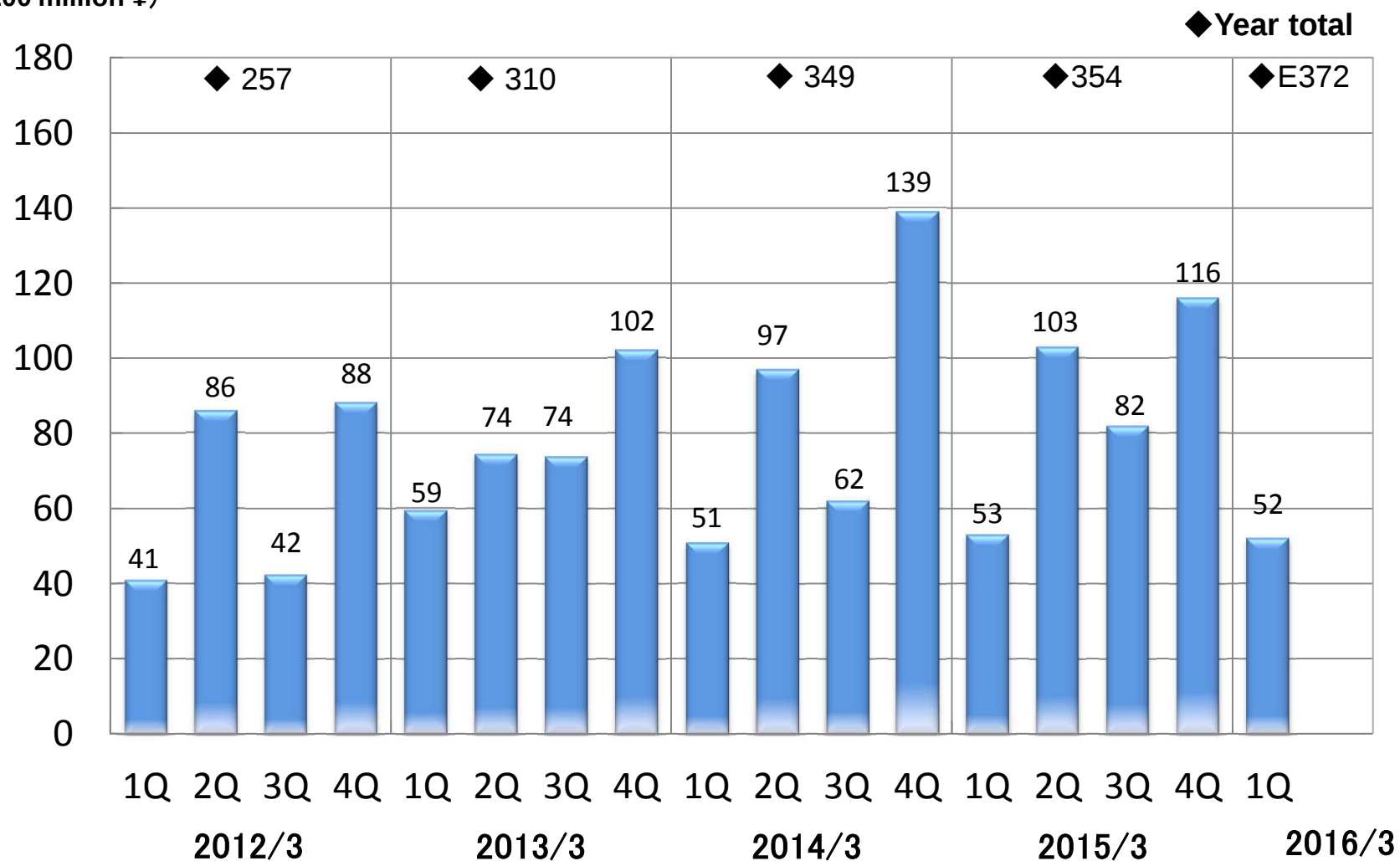
(100 million ¥)

◆ Year total

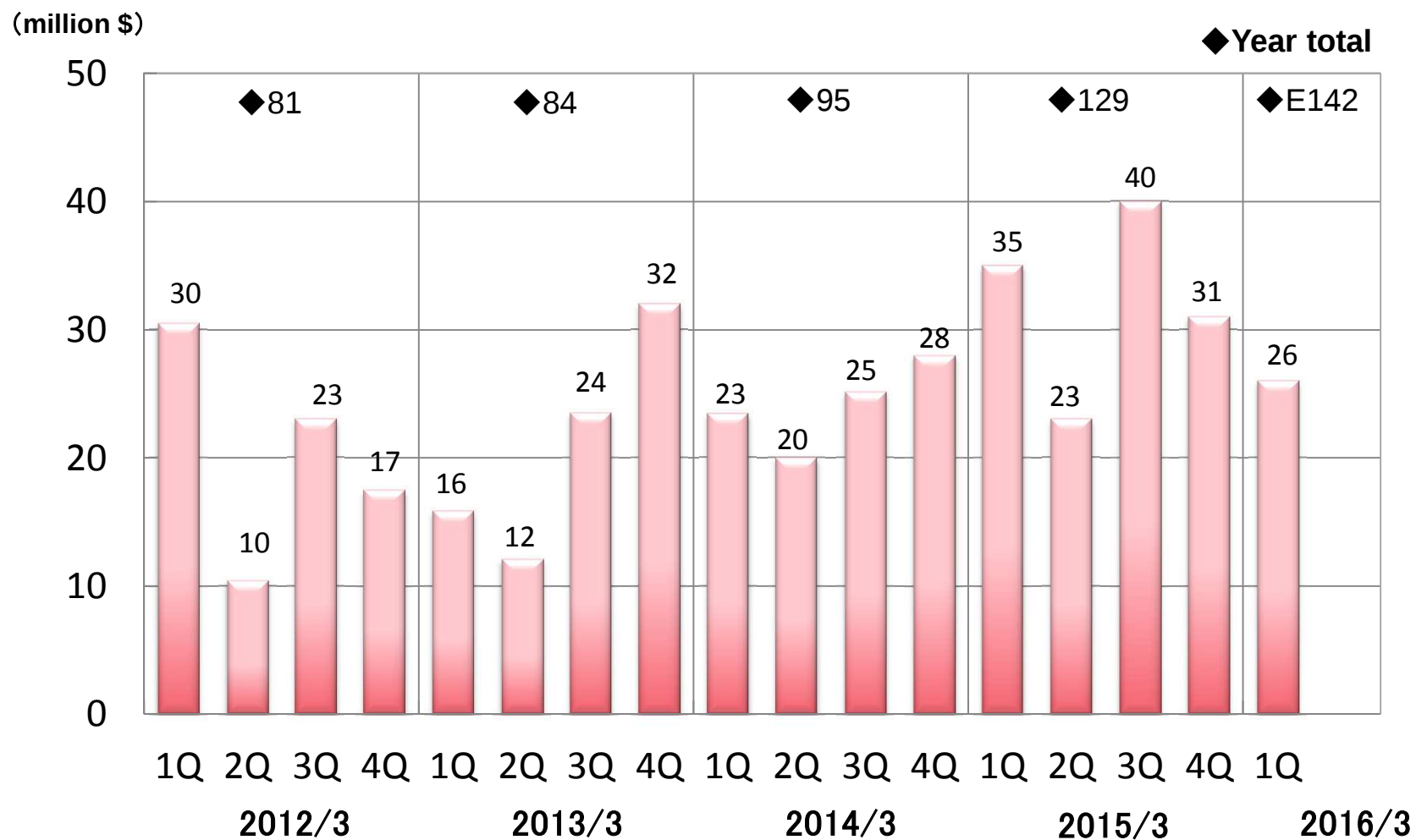


Net Sales in Japanese Market

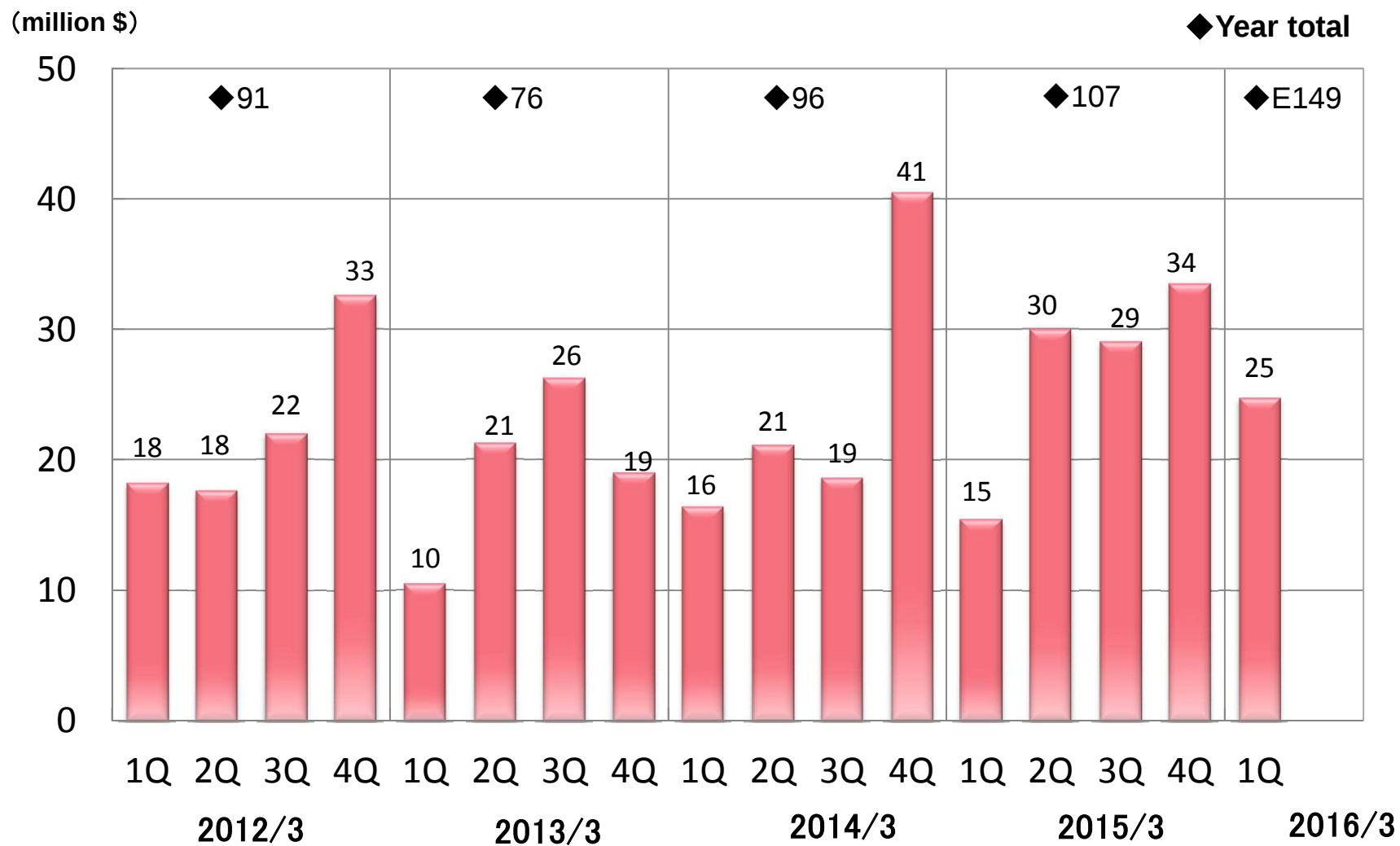
(100 million ¥)



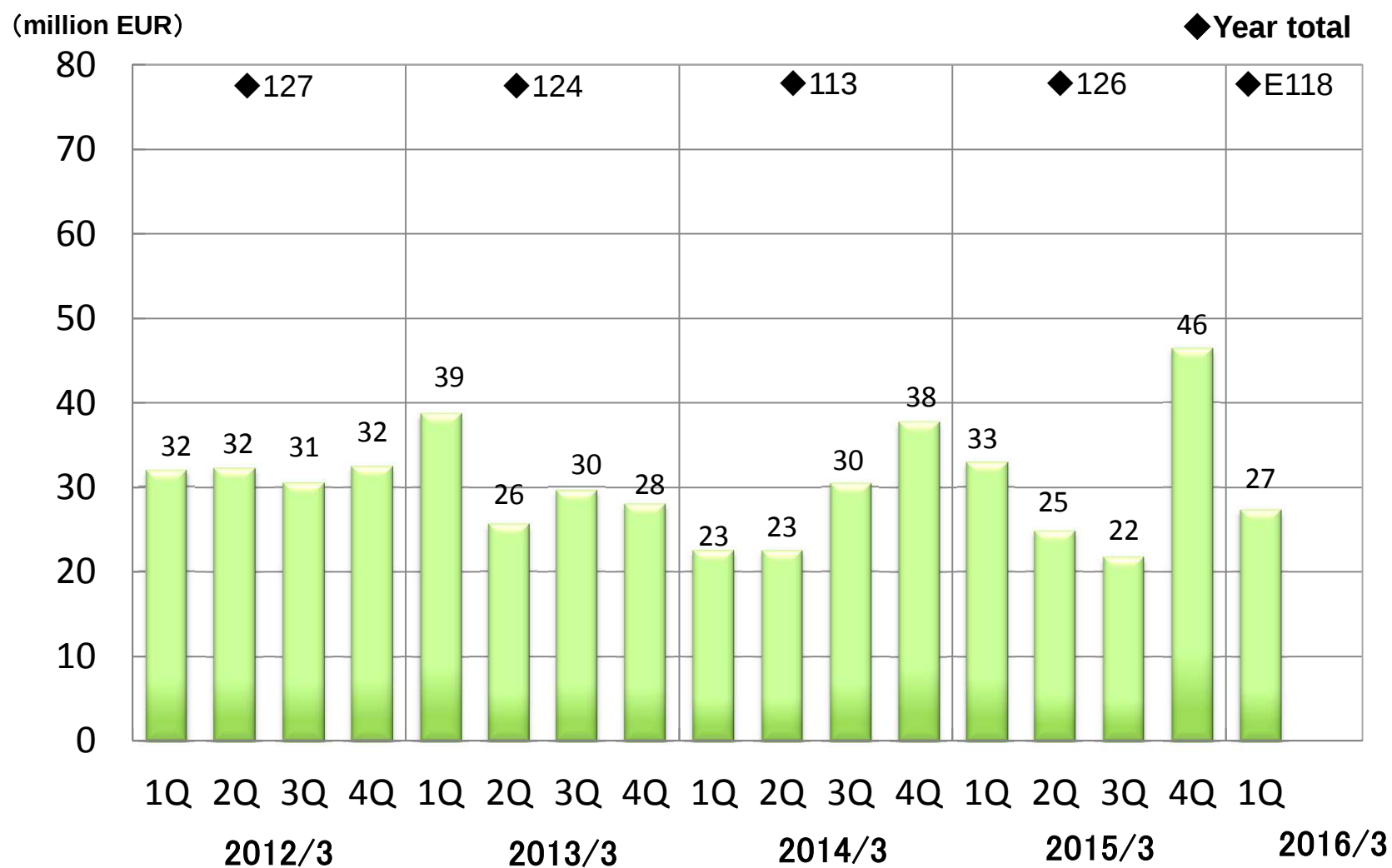
Order Intake in North American Market



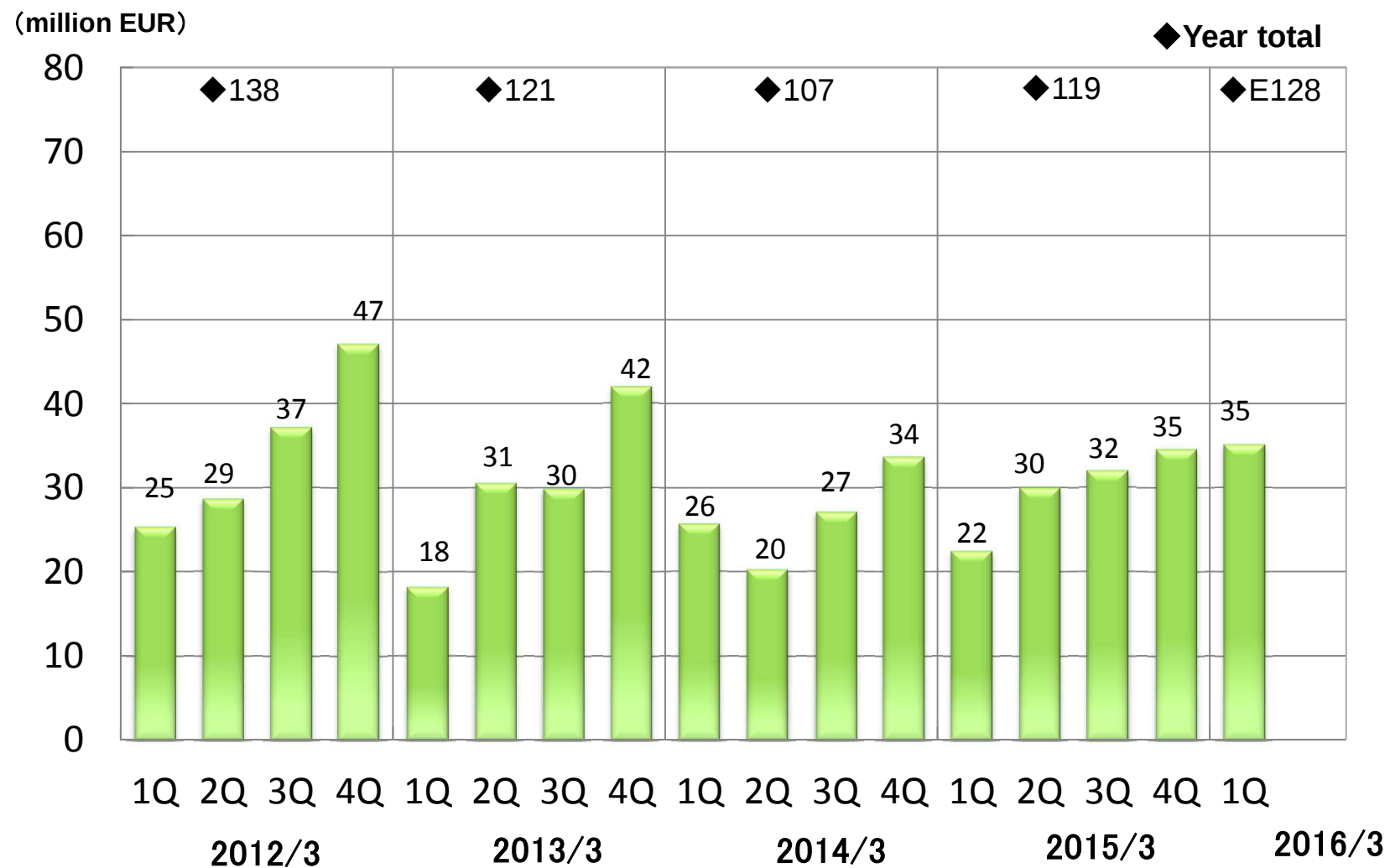
Net Sales in North American Market



Order Intake in European Market



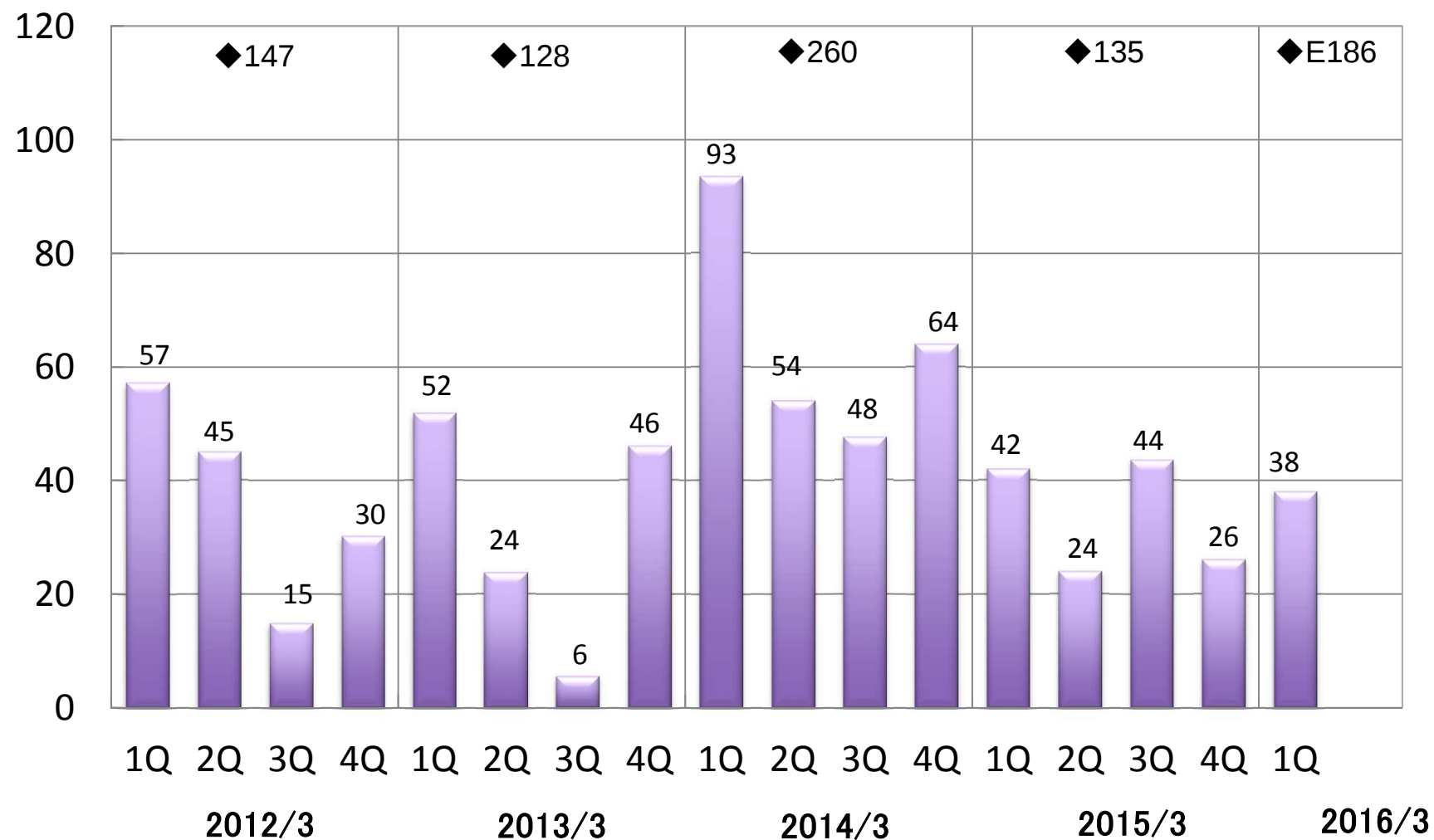
Net Sales in European Market



Order Intake in Chinese Market

(100 million ¥)

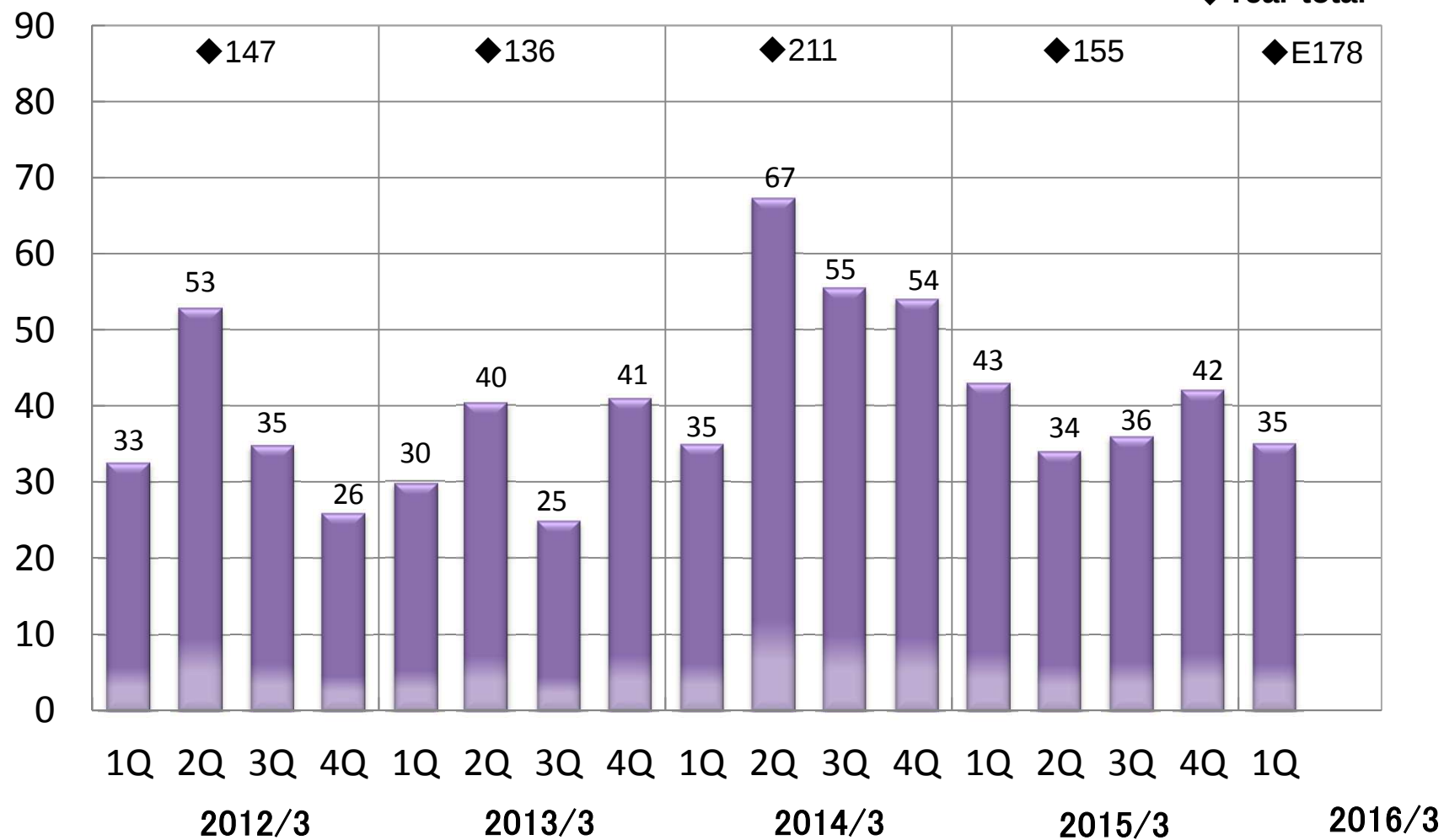
◆ Year total



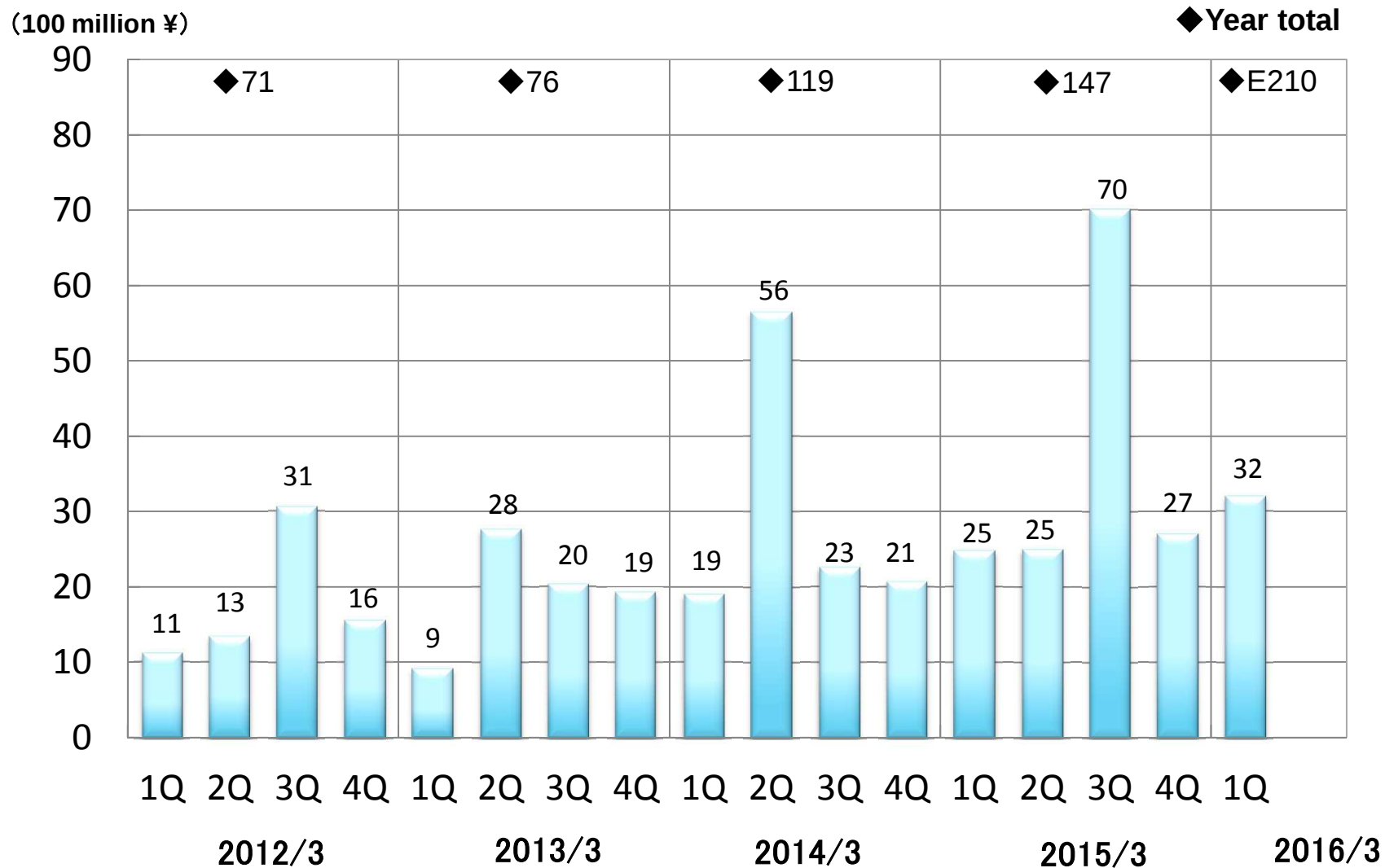
Net Sales in Chinese Market

(100 million ¥)

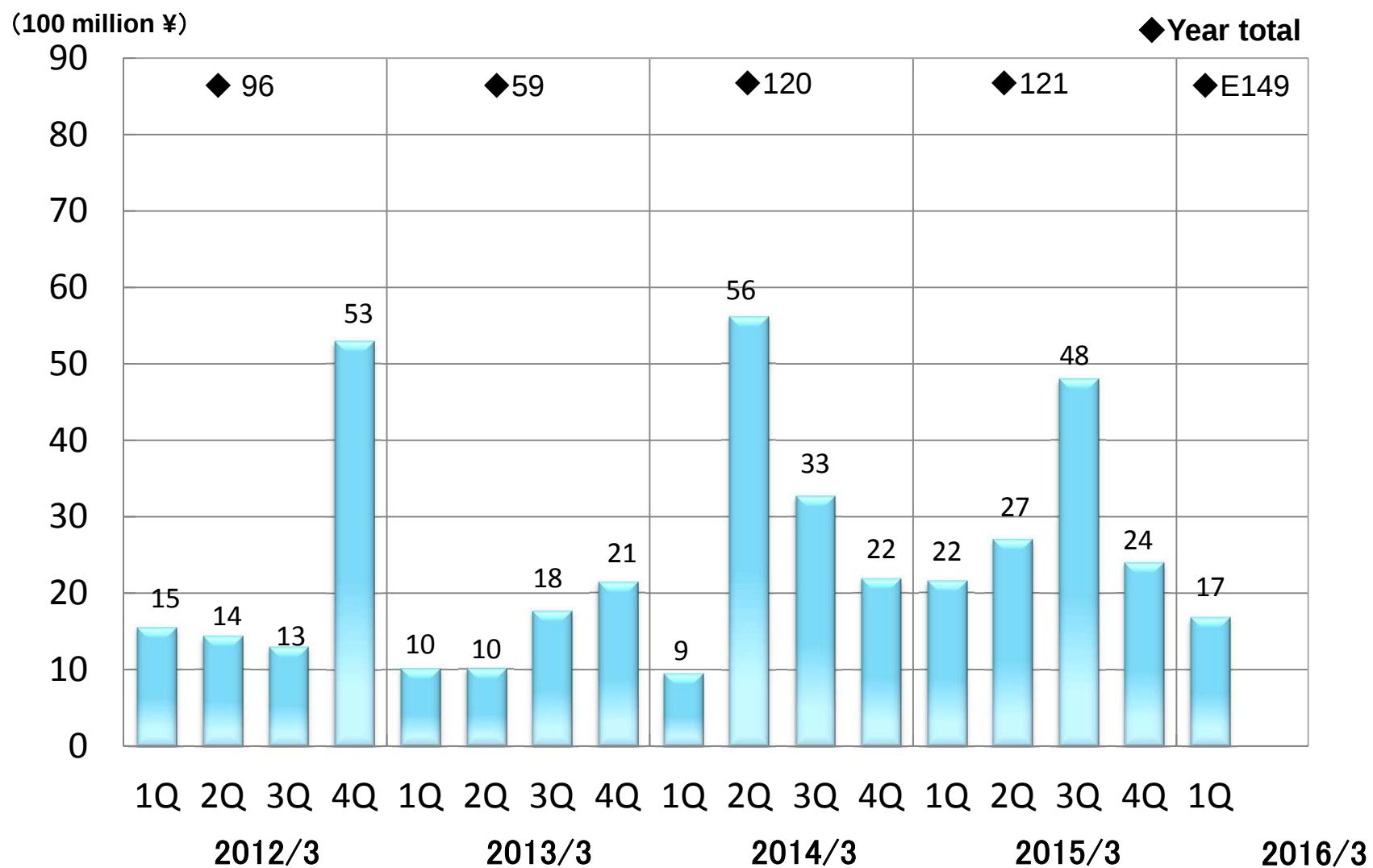
◆ Year total



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



Contact

Mr. Yasuhiro Chiba
General Manager of Finance Department (IR section)

E-mail: Yasuhiro_Chiba@komori.co.jp

Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.

