

Supplementary Data for the Three Months Ended June 30, 2015

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The projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

1. Financial Results Summary (Consolidated)

(Billions of yen)

	A		B		C
	Three Months Ended June 30, 2014		Three Months Ended June 30, 2015		Year Ending March 31, 2016 (Forecast)
			Change B-A	Progress B/C	
Consolidated (US GAAP)					
Operating Revenues	2,640.2	2,706.5	66.2	23.8%	11,350.0
Fixed Voice Related Services	367.5	336.4	(31.1)	-	-
Mobile Voice Related Services	226.3	193.1	(33.1)	-	-
IP/Packet Communications Services	922.3	933.7	11.4	-	-
Sales of Telecommunications Equipment	227.3	223.8	(3.6)	-	-
System Integration	587.4	673.0	85.7	-	-
Other	309.4	346.4	37.0	-	-
Operating Expenses	2,342.2	2,347.7	5.5	23.1%	10,150.0
Cost of Services (excluding items shown separately below)	559.5	556.0	(3.4)	-	-
Cost of Equipment Sold (excluding items shown separately below)	198.6	196.6	(1.9)	-	-
Cost of System Integration (excluding items shown separately below)	413.1	475.8	62.6	-	-
Depreciation and Amortization	462.6	432.6	(30.0)	-	-
Impairment Loss	0.1	0.0	(0.1)	-	-
Selling, General and Administrative Expenses	708.4	686.7	(21.7)	-	-
Goodwill and Other Intangible Assets Impairment	-	-	-	-	-
Operating Income	298.0	358.8	60.8	29.9%	1,200.0
Income Before Income Taxes	306.0	367.4	61.3	31.1%	1,180.0
Net Income Attributable to NTT	149.0	193.2	44.2	30.7%	630.0
(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"					
Personnel	553.2	569.5	16.3	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	1,231.9	1,257.3	25.5	-	-
Loss on Disposal of Property, Plant and Equipment	36.0	30.0	(6.0)	-	-
Other Expenses	58.5	58.3	(0.2)	-	-
Total	1,879.5	1,915.1	35.5	-	-
EBITDA and EBITDA Margin with Reconciliation					
EBITDA (a+b)	780.6	808.2	27.6	26.3%	3,068.0
a Operating Income	298.0	358.8	60.8	29.9%	1,200.0
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	482.6	449.4	(33.2)	24.1%	1,868.0
EBITDA Margin [(c/d)X100]	29.6%	29.9%	0.3%	-	27.0%
c EBITDA (a+b)	780.6	808.2	27.6	26.3%	3,068.0
d Operating Revenues	2,640.2	2,706.5	66.2	23.8%	11,350.0
Capital Investment⁽¹⁾⁽²⁾					
Capital Investment	374.8	285.8	(89.0)	16.2%	1,760.0
(Ref.) Core Group Companies					
NTT (Holding Company)	2.3	1.1	(1.2)	5.3%	21.0
NTT East	64.8	46.1	(18.7)	15.4%	300.0
NTT West	68.3	57.9	(10.4)	20.0%	290.0
NTT Communications	23.1	28.0	4.9	20.8%	135.0
NTT DOCOMO (Consolidated)	148.5	93.1	(55.4)	14.8%	630.0
NTT DATA (Consolidated)	26.2	26.8	0.6	20.7%	130.0

Interest-Bearing Liabilities

	As of March 31, 2015	As of June 30, 2015	As of March 31, 2016 (Forecast)
Interest-Bearing Liabilities	4,406.7	4,838.1	4,200.0

Notes: (1) NTT Consolidated Capital Investment figures, excluding investments related to real estate and solar power generation operations, for "A. Three Months Ended June 30, 2014," "B. Three Months Ended June 30, 2015" and "C. Year Ending March 31, 2016 (Forecast)" are 361.2 billion yen, 276.1 billion yen and 1,660.0 billion yen, respectively.

(2) Capital Investment figures for domestic access network businesses for "A. Three Months Ended June 30, 2014" and "B. Three Months Ended June 30, 2015" and "C. Year Ending March 31, 2016 (Forecast)" are 305.1 billion yen and 223.0 billion yen and 1,328.0 billion yen respectively.

2. Financial Results (Business Segments)

(Billions of yen)

A		B		C	
Three Months Ended June 30, 2014	Three Months Ended June 30, 2015		Year Ending March 31, 2016 (Forecast)		
		Change B-A	Progress B/C		
Business segments ⁽¹⁾					
Regional communications business					
Operating Revenues	847.5	836.5	(11.0)	24.6%	3,400.0
Operating Expenses	806.8	765.4	(41.4)	24.1%	3,180.0
Operating Income	40.7	71.1	30.4	32.3%	220.0
Long distance and international communications business					
Operating Revenues	464.9	518.1	53.3	23.1%	2,240.0
Operating Expenses	438.4	496.9	58.5	23.2%	2,140.0
Operating Income	26.4	21.2	(5.2)	21.2%	100.0
Mobile communications business					
Operating Revenues	1,075.3	1,076.9	1.6	23.9%	4,510.0
Operating Expenses	866.7	842.1	(24.6)	22.0%	3,835.0
Operating Income	208.6	234.8	26.2	34.8%	675.0
Data communications business					
Operating Revenues	335.9	360.2	24.4	23.4%	1,540.0
Operating Expenses	327.7	341.4	13.7	23.9%	1,430.0
Operating Income	8.2	18.9	10.7	17.1%	110.0
Other business					
Operating Revenues	285.4	267.2	(18.2)	21.2%	1,260.0
Operating Expenses	275.6	256.8	(18.8)	21.1%	1,215.0
Operating Income	9.7	10.3	0.6	22.9%	45.0

Note: (1) Figures for each segment include inter-segment transactions.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A	B		C	
	Three Months Ended June 30, 2014	Three Months Ended June 30, 2015		Year Ending March 31, 2016 (Forecast)	
		Change B-A	Progress B/C		
NTT (Holding Company) (JPN GAAP)					
Operating Revenues	221.0	224.0	2.9	52.5%	427.0
Operating Expenses	31.2	30.4	(0.8)	22.4%	136.0
Operating Income	189.7	193.6	3.8	66.5%	291.0
Non-Operating Revenues	7.9	6.9	(0.9)	24.9%	28.0
Non-Operating Expenses	8.6	7.7	(0.9)	24.1%	32.0
Recurring Profit	189.0	192.8	3.7	67.2%	287.0
Net Income	188.7	192.5	3.7	66.9%	288.0
NTT East (JPN GAAP)					
Operating Revenues	432.9	429.7	(3.2)	24.9%	1,726.0
Voice Transmission Services (excluding IP) ⁽¹⁾	121.0	110.0	(11.0)	25.9%	425.0
IP Services	209.1	217.0	7.8	25.5%	852.0
Leased Circuit (excluding IP)	28.8	28.6	(0.1)	26.5%	108.0
Other	47.0	47.8	0.7	21.7%	341.0
Supplementary Business	26.7	26.2	(0.5)		
Operating Expenses	405.1	379.0	(26.1)	23.6%	1,606.0
Personnel	26.0	24.3	(1.7)	24.3%	100.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	258.6	241.5	(17.1)	23.4%	1,031.0
Depreciation and Amortization	93.2	87.9	(5.2)	25.1%	351.0
Loss on Disposal of Property, Plant and Equipment	8.0	6.3	(1.6)	12.8%	50.0
Taxes and Public Dues	19.1	18.8	(0.2)	25.5%	74.0
Operating Income	27.7	50.7	22.9	42.3%	120.0
Non-Operating Revenues	14.3	5.8	(8.5)	97.7%	6.0
Non-Operating Expenses	2.4	1.4	(0.9)	24.8%	6.0
Recurring Profit	39.7	55.0	15.3	45.9%	120.0
Net Income	28.2	40.9	12.7	51.2%	80.0
NTT West (JPN GAAP)					
Operating Revenues	385.1	374.1	(11.0)	24.7%	1,517.0
Voice Transmission Services (excluding IP) ⁽¹⁾	122.0	110.5	(11.5)	25.8%	429.0
IP Services	169.6	174.5	4.8	25.7%	680.0
Leased Circuit (excluding IP)	26.2	24.7	(1.5)	25.0%	99.0
Other	37.5	35.1	(2.4)	20.8%	309.0
Supplementary Business	29.5	29.1	(0.4)		
Operating Expenses	377.0	359.2	(17.8)	24.4%	1,472.0
Personnel	24.4	22.6	(1.7)	23.8%	95.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	241.6	230.0	(11.5)	24.6%	936.0
Depreciation and Amortization	83.5	80.5	(3.0)	25.1%	321.0
Loss on Disposal of Property, Plant and Equipment	10.0	8.7	(1.3)	16.4%	53.0
Taxes and Public Dues	17.4	17.2	(0.1)	25.8%	67.0
Operating Income	8.1	14.8	6.7	33.1%	45.0
Non-Operating Revenues	1.8	2.7	0.9	39.8%	7.0
Non-Operating Expenses	3.0	2.8	(0.2)	20.6%	14.0
Recurring Profit	6.8	14.7	7.9	38.9%	38.0
Net Income	6.2	12.2	6.0	42.4%	29.0

Note: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the three months ended June 30, 2015 include monthly charges, call charges and interconnection charges of 82.0 billion yen, 8.0 billion yen and 13.2 billion yen for NTT East, and 81.8 billion yen, 7.5 billion yen and 14.5 billion yen for NTT West, respectively.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A		B		C
	Three Months Ended June 30, 2014		Three Months Ended June 30, 2015		Year Ending March 31, 2016 (Forecast)
			Change	Progress	
			B-A	B/C	
NTT Communications (JPN GAAP)					
Operating Revenues⁽¹⁾	217.2	216.6	(0.6)	24.1%	900.0
Cloud Computing Platforms	14.5	16.7	2.1	22.1%	76.0
Data Networks	93.2	91.0	(2.2)	24.9%	366.0
Voice Communications	69.2	64.3	(4.8)	25.2%	255.0
Applications & Content	9.4	9.5	0.1	24.0%	40.0
Solution Services	26.9	31.0	4.0	21.0%	148.0
Others	3.7	3.8	0.0	25.4%	15.0
Operating Expenses	192.5	199.3	6.7	24.4%	818.0
Personnel	20.0	19.1	(0.8)	24.6%	78.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	94.5	100.9	6.3	24.4%	618.0
Communication Network Charges	48.5	49.6	1.1		
Depreciation and Amortization	25.7	25.9	0.2	24.7%	105.0
Loss on Disposal of Property, Plant and Equipment	0.6	0.4	(0.2)	8.6%	5.0
Taxes and Public Dues	3.0	3.2	0.1	26.7%	12.0
Operating Income	24.6	17.2	(7.3)	21.1%	82.0
Non-Operating Revenues	10.9	8.8	(2.1)	35.2%	25.0
Non-Operating Expenses	1.9	2.3	0.4	29.2%	8.0
Recurring Profit	33.7	23.7	(9.9)	24.0%	99.0
Net Income	22.4	16.6	(5.7)	25.2%	66.0
Dimension Data (IFRS)⁽²⁾⁽³⁾					
Operating Revenues	168.3	206.8	38.5	21.9%	945.0
Operating Expenses⁽⁴⁾	166.5	207.9	41.4	22.1%	941.5
Operating Income⁽⁵⁾	1.9	(1.0)	(2.9)	-	3.5
Net Income Attributable to Dimension Data	0.5	(2.8)	(3.3)	-	-

Notes: (1) The following are the main services included in each line item:

- Cloud Computing Platforms: "Data center services" and "Private Cloud (Enterprise Cloud, etc.)"
- Data Networks: "Closed network services (Arcstar Universal One, etc.)" and "Open network service (OCN, etc.)"
- Voice Communications: "Telephone service" and "VoIP services (050 plus, etc.)"
- Applications & Content: "Application services (Mail services, etc.)"
- Solution Services: "System integration service"

(2) Because Dimension Data's statements of income from January 1 to March 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the three months ended March 31, 2014 are stated under "A. Three Months Ended June 30, 2014," its financial results for the three months ended March 31, 2015 are stated under "B. Three Months Ended June 30, 2015" and its forecasts for the twelve months ending December 31, 2015 are stated under "C. Year Ending March 31, 2016 (Forecast)."

(3) The conversion rate used for Dimension Data figures for the three months ended June 30, 2015 is USD1.00 = JPY119.16

(4) Operating Expenses include costs associated with NTT's acquisition of Dimension Data.

(5) Operating Income for the three months ended June 30, 2015 under US GAAP was (3.1) billion yen.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A		B		C
	Three Months Ended June 30, 2014		Three Months Ended June 30, 2015		Year Ending March 31, 2016 (Forecast)
			Change	Progress	
			B-A	B/C	
NTT DOCOMO Consolidated (US GAAP)					
Operating Revenues	1,075.3	1,076.9	1.6	23.9%	4,510.0
Telecommunications Services	703.5	675.3	(28.2)	24.5%	2,755.0
Mobile Communications Services	700.7	669.4	(31.3)	24.9%	2,687.0
Voice Revenues	229.3	196.6	(32.7)	23.6%	835.0
Packet Communications Revenues	471.3	472.7	1.4	25.5%	1,852.0
Optical-fiber broadband services and other telecommunications services	2.8	5.9	3.1	8.6%	68.0
Equipment Sales	207.0	201.3	(5.6)	21.7%	929.0
Other Operating Revenues ⁽¹⁾	164.8	200.3	35.4	24.2%	826.0
Operating Expenses	865.7	841.5	(24.2)	22.0%	3,830.0
Personnel	71.2	72.3	1.0	24.4%	296.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	546.4	537.5	(8.9)	21.4%	2,509.0
Depreciation and Amortization	167.2	145.6	(21.6)	23.3%	625.0
Loss on Disposal of Property, Plant and Equipment	16.2	11.3	(4.9)	16.9%	67.0
Communication Network Charges	54.3	64.6	10.2	22.0%	293.0
Taxes and Public Dues	10.4	10.3	(0.1)	25.7%	40.0
Operating Income	209.6	235.4	25.8	34.6%	680.0
Non-Operating Income (Loss)	2.8	5.2	2.4	74.5%	7.0
Income Before Income Taxes	212.5	240.6	28.1	35.0%	687.0
Net Income Attributable to NTT DOCOMO	136.4	168.8	32.4	35.9%	470.0
NTT DATA Consolidated (JPN GAAP)					
Operating Revenues	335.9	358.5	22.6	23.3%	1,540.0
Public & Financial IT Services	157.7	162.9	5.1	21.7%	752.0
Enterprise IT Services	62.4	66.9	4.4	23.5%	285.0
Solutions & Technologies	41.2	45.1	3.9	24.4%	185.0
Global Business	108.7	122.6	13.9	26.0%	472.0
Elimination or Corporate	(34.2)	(39.1)	(4.8)	25.4%	(154.0)
Cost of Sales	260.3	270.5	10.2	23.4%	1,155.0
Gross Profit	75.5	88.0	12.4	22.9%	385.0
Selling, General and Administrative Expenses	70.0	72.8	2.8	25.6%	285.0
Operating Income	5.5	15.1	9.6	15.1%	100.0
Non-Operating Income (Loss)	(1.1)	0.2	1.3	-	(5.0)
Recurring Profit	4.4	15.3	10.9	16.2%	95.0
Net Income Attributable to Owners of Parent	0.3	7.3	6.9	13.2%	56.0

Note: (1) With the introduction of "Optical-fiber broadband services and other telecommunications services" in the fourth quarter of the fiscal year ended March 31, 2015, Telecommunications Services revenues previously included in - "Other Operating Revenues" under "A. Three Months Ended June 30, 2014" have been retroactively reclassified as "Optical-fiber broadband services and other telecommunications services revenues."

4. Operating Data (Number of Subscribers)

Number of Subscribers

(in thousands except for Public Telephones)

	A		B		C	
	As of		As of		As of	
	March 31, 2015		June 30, 2015		March 31, 2016	
					(Forecast)	
			D		E	
			Change	Progress	Change	
			B-A	D/E	C-A	
Telephone Subscriber Lines ⁽¹⁾	21,286	20,891	(395)	24.5%	19,676	(1,610)
NTT East	10,492	10,324	(168)	20.0%	9,652	(840)
NTT West	10,794	10,567	(227)	29.5%	10,024	(770)
INS-Net ⁽²⁾	3,058	2,975	(82)	28.4%	2,768	(290)
NTT East	1,559	1,519	(40)	24.8%	1,399	(160)
NTT West	1,499	1,456	(43)	32.8%	1,369	(130)
Telephone Subscriber Lines + INS-Net	24,344	23,866	(477)	25.1%	22,444	(1,900)
NTT East	12,051	11,844	(208)	20.8%	11,051	(1,000)
NTT West	12,293	12,023	(270)	30.0%	11,393	(900)
Public Telephones	183,655	181,711	(1,944)	27.8%	176,655	(7,000)
NTT East	87,785	86,514	(1,271)	21.2%	81,785	(6,000)
NTT West	95,870	95,197	(673)	67.3%	94,870	(1,000)
FLET'S ISDN	95	93	(3)	23.0%	84	(11)
NTT East	42	41	(1)	18.3%	37	(5)
NTT West	53	52	(2)	26.9%	47	(6)
FLET'S ADSL	1,219	1,162	(58)	26.5%	1,001	(218)
NTT East	550	526	(24)	35.0%	480	(70)
NTT West	669	636	(33)	22.5%	521	(148)
FLET'S Hikari (including Hikari Collaboration Model) ⁽³⁾	18,716	18,951	235	39.2%	19,316	600
NTT East	10,403	10,476	74	18.4%	10,803	400
NTT West	8,313	8,475	162	80.8%	8,513	200
Hikari Collaboration Model	270	1,322	1,051	-	-	-
NTT East	190	954	764	-	-	-
NTT West	80	368	288	-	-	-
Hikari Denwa ⁽⁴⁾	17,108	17,243	135	-	17,108	0
NTT East	9,032	9,056	24	12.0%	9,232	200
NTT West	8,076	8,187	111	-	7,876	(200)
Conventional Leased Circuit Services	241	239	(2)	29.8%	234	(7)
NTT East	117	116	(1)	22.4%	113	(4)
NTT West	124	123	(1)	41.4%	121	(3)
High Speed Digital Services	127	121	(7)	36.0%	109	(18)
NTT East	66	62	(3)	45.8%	59	(7)
NTT West	62	58	(3)	29.9%	50	(11)
NTT Group Major ISPs ⁽⁵⁾	11,586	11,650	65	-	11,195	(391)
OCN	8,282	8,342	60	-	7,878	(404)
Plala	2,960	2,968	7	-	2,960	0
Hikari TV	3,014	3,038	24	17.9%	3,150	136
FLET'S TV Transmission Services ⁽⁴⁾	1,345	1,378	33	119.0%	1,372	28
NTT East	877	887	10	34.4%	907	30
NTT West	468	490	22	-	465	(3)
Mobile ⁽⁶⁾	66,595	67,532	936	28.3%	69,900	3,305
New Billing Plan	17,827	20,812	2,985	-	-	-
LTE (Xi)	30,744	32,609	1,864	29.8%	37,000	6,256
FOMA ⁽⁷⁾	35,851	34,923	(928)	31.5%	32,900	(2,951)
sp-mode	28,160	29,094	934	25.0%	31,900	3,740
i-mode	22,338	21,512	(826)	25.5%	19,100	(3,238)

Notes: (1) Number of Telephone Subscriber Lines is the total of individual lines and central station lines (Subscriber Telephone Light Plan is included).

(2) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases roughly ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions (including subscriptions to the "INS-Net 64 Lite Plan").

(3) Number of "FLET'S Hikari (including Hikari Collaboration Model)" subscribers includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West and subscribers to the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

The comparative results for the three months ended June 30, 2015 compared to the three months ended June 30, 2014 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 397 thousand lines and 413 thousand lines, respectively; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West were 75 thousand lines and 39 thousand lines, respectively; and the numbers of switchover lines for NTT East and NTT West were 693 thousand lines and 251 thousand lines, respectively.

(4) Numbers of subscribers for "Hikari Denwa" and "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

(5) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(6) Number of Mobile (including "LTE (Xi)" and "FOMA") service subscribers includes communication module service subscribers.

(7) Effective March 3, 2008, FOMA services became mandatory for subscription to "2in1" services. Such FOMA service subscriptions to "2in1" services are included in the number of FOMA service subscribers and, as a result, are also included in the number of Mobile service subscribers.

4. Operating Data (ARPU)

Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, fixed-line (Telephone Subscriber Lines and INS-NET) and FLET'S Hikari, by the number of active subscribers to the relevant services.

In the case of NTT Group's mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from its mobile communications business segment, such as revenues from LTE(Xi) mobile phone services, FOMA mobile phone services and "docomo Hikari" services, that are incurred consistently each month, by the number of active users to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

	(Yen)			
	Three Months Ended June 30, 2014 (From April to June, 2014)	Three Months Ended June 30, 2015 (From April to June, 2015)	Year Ended March 31, 2015	Year Ending March 31, 2016 (Forecast)
NTT East ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾				
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,710	2,660	2,700	2,660
FLET'S Hikari ARPU ⁽⁶⁾	5,460	5,590	5,490	5,430
Basic Monthly Charge	3,690	3,860	3,730	3,770
Optional Services	1,770	1,730	1,760	1,660
NTT West ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾				
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,660	2,620	2,650	2,610
FLET'S Hikari ARPU ⁽⁶⁾	5,750	5,550	5,680	5,330
Basic Monthly Charge	3,940	3,770	3,880	3,610
Optional Services	1,810	1,780	1,800	1,720
NTT DOCOMO ⁽⁷⁾⁽⁸⁾⁽⁹⁾				
Aggregate ARPU	4,210	4,010	4,100	4,100
Voice ARPU (LTE(Xi)+FOMA)	1,340	1,120	1,280	1,200
Data ARPU	2,870	2,890	2,820	2,900
Packet ARPU (LTE(Xi)+FOMA)	2,870	2,870	2,820	2,820
"docomo Hikari" ARPU	-	20	-	80

- Notes:
- (1) We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.
 - Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.
 - FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which include "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West. In addition, "FLET'S Hikari" also includes the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.
 - "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.
 - (2) Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and FLET'S Hikari ARPU.
 - (3) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.
 - Quarterly Results: Sum of number of active subscribers* for each month.
 - FY Results: Sum of number of active subscribers* for each month from April to March.
 - FY Forecast: Sum of the average expected active number of subscribers during the fiscal year ((number of subscribers at March 31, 2015 + number of expected subscribers at March 31, 2016)/2)x12
 - *active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2
 - (4) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for fixed-line (Telephone Subscriber Lines + INS-NET Subscriber Lines).
 - (5) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.
 - (6) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscriptions, which includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West, and the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.
 - (7) The following is the formula we use to compute ARPU for NTT DOCOMO.
 - Aggregate ARPU = Voice ARPU + Packet ARPU + "docomo Hikari" ARPU
 - Voice ARPU : Voice ARPU Related Revenues (basic monthly charges, voice communication charges) / number of active users
 - Packet ARPU : Packet ARPU Related Revenues (basic monthly charges, packet communication charges) / number of active users
 - "docomo Hikari" ARPU : A part of Other Operating Revenues (basic monthly charges, voice communication charges) / number of active users
 - (8) Numbers of active users used in the ARPU calculation of NTT DOCOMO are as below.
 - Quarterly Results: Sum of number of active users* for each month during the relevant quarter
 - FY Results/FY Forecast: Sum of number of active users*/expected number of active users* for each month from April to March.
 - *active users = (number of users at end of previous month + number of users at end of the current month)/2
 - (9) The number of "users" used to calculate ARPU is the total number of subscriptions, excluding the subscriptions listed below:
 - Subscriptions of communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs); and
 - Data Plan subscriptions in the case where the customer contracting for such subscription in his/her name also has a subscription for "Xi" or "FOMA" services in his/her name.

Note that revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in ARPU calculation.

(Ref.) NTT DOCOMO Conventional ARPU

	(Yen)			
	Three Months Ended June 30, 2014 (From April to June, 2014)	Three Months Ended June 30, 2015 (From April to June, 2015)	Year Ended March 31, 2015	Year Ending March 31, 2016 (Forecast)
Mobile Aggregate ARPU ⁽¹⁰⁾⁽¹¹⁾⁽¹²⁾	4,450	4,290	4,370	4,310
Voice ARPU (LTE(Xi)+FOMA)	1,250	1,020	1,180	1,090
Packet ARPU (LTE(Xi)+FOMA)	2,670	2,610	2,600	2,540
Smart ARPU (LTE(Xi)+FOMA)	530	660	590	680

- (10) The following is the formula we use to compute Conventional ARPU for NTT DOCOMO.

- Mobile Aggregate ARPU ("LTE(Xi)+FOMA") = Voice ARPU ("LTE(Xi)+FOMA") + Packet ARPU ("LTE(Xi)+FOMA") + Smart ARPU ("LTE(Xi)+FOMA").
- NTT DOCOMO's Voice ARPU ("LTE(Xi)+FOMA") is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "LTE(Xi)+FOMA" services, our Packet ARPU ("LTE(Xi)+FOMA") is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "LTE(Xi)+FOMA" services, and our Smart ARPU ("LTE(Xi)+FOMA") is based on operating revenues from a part of Other Operating Revenues attributable to "LTE(Xi)+FOMA" wireless communications services (revenues from content, collection of charges, mobile phone insurance service, advertising and others).

- (11) Revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in Conventional ARPU calculation.

- (12) Numbers of active subscribers used in the Conventional ARPU calculation of NTT DOCOMO are as below.

- Quarterly Results: Sum of number of active subscribers* for each month
- FY Results/FY Forecast: Sum of number of active subscribers*/expected number of active subscribers* for each month from April to March.
- *active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2

4. Operating Data (Number of Employees)

Number of Employees		(Persons)		
	A As of June 30, 2014	B As of June 30, 2015	C As of March 31, 2016 (Forecast)	
				Change B-A
NTT Consolidated	246,050	247,800	244,050	1,750
Core Group Companies				
NTT (Holding Company)	2,900	2,850	2,800	(50)
NTT East	6,050	5,400	4,900	(650)
NTT West	5,000	4,750	4,500	(250)
NTT Communications	7,000	6,600	6,500	(400)
NTT DOCOMO (Consolidated)	26,250	27,050	27,000	800
NTT DATA (Consolidated)	76,450	78,650	80,350	2,200
(Reference) Outsourcing Companies				
East Outsourcing Companies ⁽¹⁾⁽²⁾	28,050	27,200	24,850	(850)
West Outsourcing Companies ⁽³⁾	28,950	26,900	24,400	(2,050)

- Notes: (1) Figures for East Outsourcing Companies under "A. As of June 30, 2014" include employees from the consolidated prefectural outsourcing companies (NTT EAST-TOKYO and others), NTT-ME and NTT EAST SOLUTIONS.
- (2) NTT revised the scope of the term "East Outsourcing Companies" as of July 1, 2014 due to a reorganization within NTT East Group. As a result of this change, figures for East Outsourcing Companies under "B. As of June 30, 2015" and "C. As of March 31, 2016 (Forecast)" include employees from the consolidated regional subsidiaries (NTT EAST-MINAMIKANTO and others), NTT-ME and NTT EAST SERVICE. Further, the number of employees of NTT EAST SERVICE includes 750 employees who were transferred from NTT SOLCO, NTT HOKKAIDO TELEMART and Telwel East Japan, in addition to the employees who were transferred from the consolidated prefectural outsourcing companies. In addition, NTT EAST SOLUTIONS has since merged into NTT EAST-MINAMIKANTO.
- (3) Figures for West Outsourcing Companies include employees from NTT BUSINESS SOLUTIONS, NTT MARKETING ACT, NTT NEOMEIT, NTT FIELDTECHNO and NTT BUSINESS ASSOCIE WEST.