Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2016 (Japanese Accounting Standards)

August 10, 2015

Company Name: Accordia Golf Co., Ltd.
Listing Exchanges: First section of the Tokyo Stock Exchange
Securities Code: 2131
URL: http://www.accordiagolf.com
Representative: (Title) President & CEO (Name) Ryusuke Kamata
For Inquiries, Contact: (Title) Member of the Board and Managing Executive Officer (Name) Takabumi Suzuki
TEL: (03) 6688-1506

Planned Submission Date for the Quarterly Report: August 13, 2015
Planned Starting Date for Dividend Payments: —
Supplementary documents for quarterly results: YES
Quarterly results briefing: NO

(Rounded down to nearest million yen)

1. Consolidated Performance for the First Quarter of the Fiscal Year Ending March 31, 2016 (April 1, 2015 – June 30, 2015)

(1) Consolidated Operating Performance (Cumulative) (% indicates year-on-year change)

	Operating Revenues		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent	
	Yen millions	%	Yen millions	%	Yen millions	%	Yen millions	%
FY 3/2016 Q1	13,318	(48.5)	2,603	(42.2)	2,801	(32.4)	1,641	(42.4)
FY 3/2015 Q1	25,863	0.8	4,501	(9.0)	4,142	(10.0)	2,848	6.5

(Note) Comprehensive Income FY 3/2016 Q1: 1,642 million yen (-40.3%) FY 3/2015 Q1: 2,753 million yen (6.7%)

	Net Income per Share	Fully-Diluted Net Income per Share
	Yen	Yen
FY 3/2016 Q1	23.28	–
FY 3/2015 Q1	27.74	–

(Note) Fully-diluted net income per share for the first quarter of the fiscal year ended March 31, 2015 is not presented as there were no potential shares. Fully-diluted net income per share for the first quarter of the fiscal year ending March 31, 2016 is not presented as there are no dilutive potential shares.

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	Yen millions	Yen millions	%
FY 3/2016 Q1	160,839	46,261	28.6
FY 3/2015	157,775	47,162	29.7

Reference: Shareholders' Equity FY 3/2016 Q1: 46,009 million yen FY 3/2015: 46,902 million yen

2. Dividends

	Dividends per Share				
(Record Date)	End of Q1	End of Q2	End of Q3	Fiscal Year End	Annual
	Yen	Yen	Yen	Yen	Yen
FY 3/2015	–	5.00	–	36.00	41.00
FY 3/2016	–				
FY 3/2016 (Forecast)		0.00	–	36.00	36.00

(Note) Revisions to dividend forecasts published most recently: NO

3. Forecasts for Consolidated Performance for the Fiscal Year Ending March 31, 2016 (April 1, 2015 – March 31, 2016)

(% indicates year-on-year change)

	Operating Revenues		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent		Net Income per Share
	Yen millions	%	Yen millions	%	Yen millions	%	Yen millions	%	Yen
Interim	24,800	(40.0)	3,500	(28.1)	3,100	320.1	2,500	(31.7)	35.46
Full Year	47,800	(25.2)	7,400	1.0	6,900	95.1	4,100	(31.8)	58.15

(Note) Revisions to performance forecasts published most recently: NO

* Notes

(1) Changes in significant subsidiaries during the term under review (changes in subsidiaries via share exchange causing a change in the scope of consolidation): NO

New: -- company (company name:)

Eliminated: -- company (company name:)

(2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements: NO

(3) Changes in accounting policies and changes or restatement of accounting estimates

(i)	Changes in accounting policies associated with the revision of accounting standards, etc.:	YES
(ii)	Changes in accounting policies other than (i):	NO
(iii)	Changes in accounting estimates:	NO
(iv)	Restatement:	NO

(4) Number of shares issued (common stock)

(i)	Shares Outstanding (incl. treasury stock):	End of FY 3/2016 Q1	84,739,000 shares
		End of FY 3/2015	84,739,000 shares
(ii)	Treasury Stock:	End of FY 3/2016 Q1	14,234,378 shares
		End of FY 3/2015	14,234,378 shares
(iii)	Average Number of Shares Outstanding (cumulative of consolidated quarters)	End of FY 3/2016 Q1	70,504,622 shares
		End of FY 3/2015 Q1	102,647,700 shares

(Note) The Company cancelled 20,659,700 treasury shares in accordance with the provision of Article 178 of the Companies Act based on the resolution of a meeting of the Board of Directors, which was held on November 10, 2014. Chiefly for this reason, the average number of shares outstanding decreased 32,143,078 shares from the same period of the previous fiscal year to 70,504,622 shares.

* Explanation about the quarterly review of consolidated financial statements

This financial summary does not need to undergo a quarterly review under the Financial Instruments and Exchange Act. The quarterly consolidated financial statements under the Financial Instruments and Exchange Act have not been reviewed at the time of the announcement of this financial summary.

* Explanation on proper use of earnings forecasts and other noteworthy items

(1) The forecasts provided above have been prepared based on currently available information, and includes many uncertainties. Actual results may differ significantly from the above forecasts for various reasons.
For details, please refer to “1. (3) Information on future forecast including consolidated earnings forecast” of the accompanying materials.

○ Accompanying Materials – Contents

Accompanying Materials

1. Qualitative Information on Consolidated Results, etc. for the First Quarter Ended June 30, 2015

(1) Qualitative information on consolidated results

During the first quarter under review, the Japanese economy experienced a sustained recovery at a moderate pace on the back of monetary easing policies and economic stimulus measures known as “Abenomics.”

In the golf industry, in which the Accordia Golf group operates, demand for golfing remained generally stable, driven primarily by the economic recovery and strong demand from baby boomers.

In these circumstances, the Accordia Golf group, while taking steps to increase the number of visitors to facilities operated, pursued the basic strategies adopted in the new Medium-Term Management Plan (Accordia Vision 2017), whose final year is fiscal 2017 (“creation of capital gains based on a circulating business model” and “creation of stable cash flows from expanded outsourced management business”), and implemented the following management policies.

Golf Course Management Business

In addition to stepping up its efforts to offer customers valuable products and services at reasonable prices, as a result of measures taken to attract customers through the introduction of a golf course brand and an original points program and coordination with directly managed and affiliated driving ranges, the number of visitors to the Group’s golf courses (owned or managed under contract by the Group) totaled 2.32 million (an increase of 90,000 compared to the same period last year) for the first quarter of the fiscal year under review.

Optimization of Golf Course Portfolio through Acquisition and Sale of Golf Courses

Based on the golf course portfolio strategy of consolidating superior golf courses around major metropolitan areas and enhancing the Group’s revenue base, the Group further strengthened its screening to acquire superior golf courses from the second quarter onward. As of the end of the first quarter of the fiscal year under review, the Group operated 137 golf courses (44 courses owned by the Group and 93 courses managed under contract for operations), in addition to sponsoring one golf course in Chiba prefecture.

Driving Range Operation Business

While the number of domestic driving ranges continued to decrease, golfing demand is strong, and each of the Group’s driving ranges aim to become the top driving range in its area through the enhancement of its services, such as by providing a satisfying practice environment. The Group also enhanced synergies with its golf courses by actively expanding school operations and holding golf competitions organized by driving ranges.

As of the end of the first quarter of the fiscal year under review, the Group operated 25 driving ranges. In addition, it concluded a share transfer agreement for one driving course in Chiba prefecture. The acquisition was completed in July 2015.

Business trust-based asset-light strategy

The Company is continuing efforts to improve the revenue of its golf courses to further improve its asset efficiency, and is making intensive preparations for additional asset-light strategies for golf courses with confirmed stable profitability.

As a result, operating revenue for the first quarter of the fiscal year under review decreased 12,544,898,000 yen (48.5%) from the same period of the previous fiscal year (hereinafter “year on year”) to 13,318,907,000 yen, with the main factor being the implementation of the business trust-based asset-light strategy in August 2014 in which the Group transferred the operation of 90 golf courses under its ownership. While affected by this decline in operating revenue, operating income decreased 1,897,918,000 yen (42.2%) year on year to 2,603,587,000 yen, resulting from a decrease in operating expenses following the transfer of the operation of 90 golf courses and Group-wide cost-reduction efforts. Ordinary income decreased 1,340,529,000 yen (32.4%) year on year to 2,801,844,000 yen, driven by 460,399,000 yen in equity in earnings of affiliates from AG Trust, etc. Profit attributable to owners of the parent decreased 1,206,982,000 yen (42.4%) year on year to 1,641,450,000 yen due to 350,000,000 yen in a gain on the transfer of rights following the partial transfer of rights of the solar power business.

(2) Qualitative information on consolidated financial position

(Assets)

Total assets at the end of the first quarter increased 3,064,156,000 yen from the end of the previous fiscal year to 160,839,503,000 yen. The main factor behind the increase was a 3,391,694,000 yen increase in cash and deposits due to new loans.

(Liabilities)

Total liabilities increased 3,965,623,000 yen from the end of the previous fiscal year to 114,578,416,000 yen. The main factor behind the increase was a 4,540,000,000 yen increase in short-term loans payable due to new loans.

(Net assets)

Total net assets decreased 901,467,000 yen from the end of the previous fiscal year to 46,261,086,000 yen. The main factor behind the decrease was an 896,716,000 yen decrease in retained earnings after offsetting 1,641,450,000 yen of quarterly profit attributable to owners of the parent against 2,538,166,000 yen of dividend payments from retained earnings.

(Cash flows)

Cash and cash equivalents (hereinafter “cash”) at the end of the first quarter increased 146,248,000 yen from the end of the first quarter of the previous fiscal year to 6,876,737,000 yen.

Cash flow by the type of activities is as shown below.

(Cash flow from operating activities)

During the first quarter of the consolidated fiscal year under review, cash provided by operating activities decreased 1,285,647,000 yen compared to the first quarter of the previous consolidated fiscal year, to 328,825,000 yen. Despite a 1,915,925,000 yen decrease in income taxes paid, the main factors for the decrease were a 1,104,325,000 yen decrease in income before income taxes, a 1,017,788,000 yen decrease in the total of depreciation and amortization of goodwill, and an 827,868,000 yen decrease in the decrease (increase) in notes and accounts receivable - trade. This was due to the transfer of operations of 90 previously owned golf courses following the implementation of the business trust-based asset-light strategy.

(Cash flow from investing activities)

During the first quarter of the fiscal year under review, cash provided by investing activities stood at 1,490,666,000 yen, showing an increase of 2,702,467,000 yen from the same period of the previous fiscal year, when the cash used in investing activities was 1,211,800,000 yen. The major factors for the increase were a decline of 725,413,000 yen in the purchase of property, plants, and equipment, and 1,634,097,000 yen of proceeds from the share of profits on investments in capital, the latter of which did not occur in the same period of the previous fiscal year.

(Cash flow from financing activities)

During the first quarter of the fiscal year under review, cash provided by financing activities decreased 160,774,000 yen compared to the first quarter of the previous fiscal year to 1,572,202,000 yen. The major factors behind the decrease were a 1,188,692,000 yen decrease in the net increase (decrease) in short-term loans payable, a 2,000,622,000 yen decrease in the net increase (decrease) in commercial papers, and a 2,915,630,000 yen decrease in cash dividends paid.

(3) Information on future forecast including consolidated earnings forecast

The results for the first quarter under review were almost in line with the plan shown in the Consolidated Financial Results for the Fiscal Year Ended March 31, 2015, which was announced on May 13, 2015, and no changes were made to the consolidated earnings forecast.

2. Matters Relating to Summary Information (Notes)

(1) Changes in significant subsidiaries during the quarter under review

N/A

(2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statements

N/A

(3) Changes in accounting policies and changes or restatement of accounting estimates

(Changes in accounting policies)

(Application of the Accounting Standard for Business Combination and other standards)

The Accounting Standard for Business Combination (ASBJ Statement No. 21; September 13, 2013), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22; September 13, 2013), the Accounting Standard for Business Divestitures (ASBJ Statement No.7; September 13, 2013), and other standards have been applied from the first quarter of the consolidated fiscal year under review. The differences caused by changes in the Company's holdings in subsidiaries that continue to be in its control are recorded as capital surplus, and expenses related to acquisition are now recorded as expenses for the consolidated fiscal year in which the acquisition took place. In regards to the business combination conducted after the beginning of the first quarter of the consolidated fiscal year under review, revisions to the purchase price allocation following the determination of provisional accounting methods are now reflected in the quarterly financial statements for the quarter of the consolidated fiscal year in which the business combination occurred. In addition, the quarterly net income and other statements have been changed accordingly, and minority interest has been changed to non-controlling interests. To reflect these changes, the financial statements for the first quarter of the previous consolidated fiscal year and the previous consolidated fiscal year have been revised.

Starting from the consolidated quarterly statement of cash flows for the first quarter of the consolidated fiscal year under review, cash flows related to the acquisition/sales of subsidiary shares that do not cause a change in the scope of consolidation are shown in Cash Flows from Financing Activities, while cash flows related to expenses associated with the acquisition of shares in subsidiaries that result in a change in the scope of consolidation or expenses associated with the acquisition/sales of shares in subsidiaries that do not cause a change in the scope of consolidation are shown in Cash Flows from Operating Activities.

The application of the Accounting Standard for Business Combination and other standards follow the transitional treatment stated in paragraph 58-2 (4) of the Accounting Standard for Business Combination, paragraph 44-5 (4) of the Accounting Standard for Consolidated Financial Statements, and paragraph 57-4 (4) of the Accounting Standard for Business Divestitures. The standards are applied from the start of the first quarter of the consolidated fiscal year under review and onwards.

This change has no impact on the consolidated financial statements of the first quarter under review.

3. Consolidated Quarterly Financial Statements

(1) Consolidated quarterly balance sheet

(Thousand yen)

	Previous Consolidated Fiscal Year (As of March 31, 2015)	As of June 30, 2015
Assets		
Current Assets		
Cash and Deposits	3,485,043	6,876,737
Operating Accounts Receivable	2,380,316	2,387,386
Merchandise	1,971,423	1,968,887
Raw Materials and Supplies	121,127	147,058
Other	9,385,782	10,285,891
Allowance for Doubtful Accounts	(165,794)	(165,393)
Total Current Assets	17,177,898	21,500,567
Non-Current Assets		
Property, Plant and Equipment		
Buildings and Structures, Net	20,646,058	20,358,784
Golf Courses	42,716,094	42,731,779
Land	28,534,208	28,518,646
Other, Net	4,390,771	5,101,161
Total Property, Plant and Equipment	96,287,132	96,710,371
Intangible Assets		
Goodwill	8,930,923	8,617,647
Other	2,707,232	2,621,019
Total Intangible Assets	11,638,156	11,238,666
Investments and Other Assets		
Investment Securities	21,654,803	20,484,439
Long-Term Loans Receivable	542,428	539,428
Other	10,768,284	10,659,384
Allowance for Doubtful Accounts	(293,356)	(293,356)
Total Investments and Other Assets	32,672,159	31,389,897
Total Non-Current Assets	140,597,448	139,338,935
Total Assets	157,775,347	160,839,503

(Thousand yen)

	Previous Consolidated Fiscal Year (As of March 31, 2015)	As of June 30, 2015
Liabilities		
Current Liabilities		
Accounts Payable - Trade	1,626,977	1,844,065
Short-Term Loans Payable	500,000	5,040,000
Commercial Papers	4,998,002	4,997,742
Current Portion of Long-Term Loans Payable	12,410,304	14,410,304
Income Taxes Payable	1,780,077	1,221,941
Provision	1,332,350	1,343,935
Other	8,117,409	8,150,659
Total Current Liabilities	30,765,122	37,008,648
Non-Current Liabilities		
Long-Term Loans Payable	53,132,256	50,920,680
Deposits on Admission	9,522,968	9,434,276
Other	17,192,445	17,214,812
Total Non-Current Liabilities	79,847,670	77,569,768
Total Liabilities	110,612,792	114,578,416
Net Assets		
Shareholders' Equity		
Capital Stock	10,940,982	10,940,982
Capital Surplus	14,122,481	14,122,481
Retained Earnings	41,847,460	40,950,744
Treasury Shares	(19,928,107)	(19,928,107)
Total Shareholders' Equity	46,982,817	46,086,101
Other Cumulative Comprehensive Income		
Deferred Gains or Losses on Hedges	(81,638)	(86,221)
Foreign Currency Translation Adjustment	1,772	9,691
Total Other Cumulative Comprehensive Income	(79,866)	(76,530)
Subscription Rights to Shares	140,424	140,424
Non-Controlling Interests	119,178	111,090
Total Net Assets	47,162,554	46,261,086
Total Liabilities and Net Assets	157,775,347	160,839,503

(2) Consolidated quarterly statements of income and comprehensive income

(Consolidated statement of income for the first quarter) (Thousand yen)

	First Quarter of the Fiscal Year Ended March 31, 2015 (From April 1, 2014 to June 30, 2014)	First Quarter of the Fiscal Year Ending March 31, 2016 (From April 1, 2015 to June 30, 2015)
Operating Revenues	25,863,806	13,318,907
Operating Expenses		
Business Expenses	20,148,092	9,761,239
Selling, General, and Administrative Expenses	1,214,207	954,080
Total Operating Expenses	21,362,299	10,715,319
Operating Income	4,501,506	2,603,587
Non-Operating Income		
Interest Income	85	4,456
Equity in Earnings of Affiliates	–	460,399
Rent Income	20,345	33,973
Dues and Other Incentive Payments	10,127	496
Other	30,380	49,670
Total Non-Operating Income	60,939	548,997
Non-Operating Expenses		
Interest Expense	374,058	306,634
Syndicate Loan Fees	–	8,500
Other	46,013	35,606
Total Non-Operating Expenses	420,071	350,740
Ordinary Income	4,142,373	2,801,844
Extraordinary Income		
Gain on Sale of Non-Current Assets	69	435
Gain on Insurance Adjustment	75,345	58
Gain on Sale of Shares of Subsidiaries and Associates	2,715	–
Compensation Income	–	32,639
Gain on Forgiveness of Debts	26,124	264
Gain on Transfer of Rights	–	350,000
Total Extraordinary Income	104,254	383,397
Extraordinary Losses		
Loss on Sale and Retirement of Non-Current Assets	4,580	15,653
Loss on Disaster	4,534	289
Compensation Expenses	–	36,110
Total Extraordinary Losses	9,114	52,053
Income before Income Taxes	4,237,514	3,133,188
Income Taxes - Current	687,631	1,164,730
Income Taxes - Deferred	696,393	329,035
Total Income Taxes	1,384,025	1,493,765
Net Income	2,853,488	1,639,422
Profit (Loss) Attributable to Non-Controlling Interests	5,055	(2,027)
Profit Attributable to Owners of Parent	2,848,433	1,641,450

(Consolidated statement of comprehensive income for the first quarter) (Thousand yen)

	First Quarter of the Fiscal Year Ended March 31, 2015 (From April 1, 2014 to June 30, 2014)	First Quarter of the Fiscal Year Ending March 31, 2016 (From April 1, 2015 to June 30, 2015)
Net Income	2,853,488	1,639,422
Other Comprehensive Income		
Deferred Gains or Losses on Hedges	(99,994)	–
Share of Other Comprehensive Income of Entities Accounted for Using Equity Method	–	3,336
Total Other Comprehensive Income	(99,994)	3,336
Comprehensive Income	2,753,494	1,642,759
Comprehensive Income Attributable to		
Comprehensive Income Attributable to Owners of the Parent	2,748,438	1,644,786
Comprehensive Income Attributable to Non-Controlling Interests	5,055	(2,027)

(3) Consolidated quarterly statement of cash flows

(Thousand yen)

	First Quarter of the Fiscal Year Ended March 31, 2015 (From April 1, 2014 to June 30, 2014)	First Quarter of the Fiscal Year Ending March 31, 2016 (From April 1, 2015 to June 30, 2015)
Cash Flows from Operating Activities		
Net Income before Taxes	4,237,514	3,133,188
Depreciation	1,401,068	718,671
Amortization of Goodwill	648,667	313,276
Increase (Decrease) in Allowance for Doubtful Accounts	(12,065)	(401)
Increase (Decrease) in Provision for Bonuses	483,030	276,661
Increase (Decrease) in Provision for Point Card Certificates	(37,283)	(117,442)
Increase (Decrease) in Provision for Shareholder Benefit Program	(182,390)	(191,307)
Interest Income	(85)	(4,456)
Interest Expense	374,058	306,634
Share of (Profit) Loss of Entities Accounted for Using Equity Method	–	(460,399)
Loss (Gain) on Sales and Retirement of Non-Current Assets	4,510	15,218
Loss (Gain) on Sale of Shares of Subsidiaries and Associates	(2,715)	–
Gain on Transfer of Rights	–	(350,000)
Decrease (Increase) in Notes and Accounts Receivable - Trade	820,798	(7,069)
Increase (Decrease) in Notes and Accounts Payable - Trade	561,098	217,087
Increase (Decrease) in Accounts Payables - Other	(172,532)	(606,576)
Increase (Decrease) in Unearned Revenue	(1,519,951)	(424,994)
Other	(804,602)	(248,338)
Subtotal	5,799,120	2,569,751
Interest Income Received	85	14,181
Interest Expenses Paid	(316,636)	(302,936)
Income Taxes Paid	(3,868,096)	(1,952,171)
Net Cash Provided by Operating Activities	1,614,472	328,825
Cash Flows from Investing Activities		
Purchase of Property, Plant and Equipment	(1,061,095)	(335,682)
Proceeds from Sales of Property, Plant and Equipment	70	15,927
Purchase of Intangible Assets	(8,871)	(47,036)
Proceeds from Withdrawal of Time Deposits	7,500	–
Purchase of Shares of Subsidiaries	(150,000)	–
Proceeds from Sales of Shares of Subsidiaries Resulting in Change in Scope of Consolidation	2,073	–
Proceeds from Transfer of Rights	–	350,000
Proceeds from Share of Profits on Investments in Capital	–	1,634,097
Decrease (Increase) in Short-Term Loans Receivable	13,270	(59,800)
Other	(14,746)	(66,839)
Net Cash Provided by (Used in) Investing Activities	(1,211,800)	1,490,666

	First Quarter of the Fiscal Year Ended March 31, 2015 (From April 1, 2014 to June 30, 2014)	First Quarter of the Fiscal Year Ending March 31, 2016 (From April 1, 2015 to June 30, 2015)
Cash Flows from Financing Activities		
Net Increase (Decrease) in Short-Term Loans Payable	5,728,692	4,540,000
Net Increase (Decrease) in Commercial Papers	1,992,459	(8,162)
Repayments of Long-Term Loans Payable	(345,526)	(211,576)
Cash Dividends Paid	(5,148,002)	(2,232,372)
Repayments of Finance Lease Obligations	(410,214)	(450,505)
Dividends Paid to Non-Controlling Interests	(26,496)	(6,060)
Repayments of Long-Term Deposits Received	(57,936)	(59,121)
Net Cash Provided by Financing Activities	1,732,976	1,572,202
Net Increase (Decrease) in Cash and Cash Equivalents	2,135,648	3,391,694
Beginning Cash & Cash Equivalents Balance	4,594,840	3,485,043
Ending Cash & Cash Equivalents Balance	6,730,488	6,876,737

(4) Notes on quarterly consolidated financial statements

(Notes concerning the going concern assumption)

N/A

(Notes concerning extreme changes in shareholders' equity)

N/A

4. Supplementary Information

(1) Production, orders received, and sales

Production

There are no applicable items, as the Corporate Group is mainly engaged in the golf business.

Segment information and geographical information are not provided, as the Group is engaged solely in the golf business and related business, and does not have consolidated subsidiaries or representative offices located in countries or regions outside of Japan. The figures stated are sales by revenue category (hereinafter referred to as "sales performance").

Purchasing Activities as Cost of Goods

Purchasing activities as cost of goods for the first quarter of the fiscal year ending March 2016 is as follows.

Revenue Category	Purchases (thousand yen)	Compared to Same Period in Previous Fiscal Year (%)
Products (Golf Equipment, etc.)	831,062	15.8
Raw Materials, etc. (Restaurants)	797,951	(52.3)
Total	1,629,014	(31.9)

(Notes)
1. Amounts indicated are based on purchases prices.
2. The above figures do not include consumption tax, etc.
3. As golf is an outdoor sport, purchases by the Corporate Group tend to be high in the first and third quarters when the climate is moderate (spring and autumn, respectively) and low in the second and fourth quarters when the climate is extreme (summer and winter, respectively).
4. The significant decrease in Raw Materials, etc. (Restaurants) compared to the same period in the previous fiscal year is due to the decrease in owned golf courses.

Orders Received

There are no applicable items, as the Corporate Group is mainly engaged in the golf business.

Sales Performance

Sales performance by revenue category for the first quarter of the fiscal year ending March 2016 is as follows.

Revenue Category	Sales (thousand yen)	Compared to Same Period in Previous Fiscal Year (%)
Golf Course Operation	8,034,519	(53.2)
Restaurants	2,383,276	(57.6)
Golf Equipment Sales	1,270,654	8.1
Other	1,630,456	(13.2)
Total	13,318,907	(48.5)

(Notes)
1. The above figures do not include consumption tax, etc.
2. As golf is an outdoor sport, sales of the Corporate Group tend to be high in the first and third quarters when the climate is moderate (spring and autumn, respectively) and low in the second and fourth quarters when the climate is extreme (summer and winter, respectively).
3. The significant decrease in Golf Course Operation and Restaurants compared to the same period in the previous fiscal year is due to the decrease in owned golf courses.