## Consolidated Financial Results <br> for the First Quarter of the Fiscal Year Ending March 31, 2016 <br> [J-GAAP]

August 6, 2015

## Company Name:

Stock exchange listing:
Stock code:
Representative:
Contact person:
Telephone:
Securities report issuing date:
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Tokyo
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Dividend payment date:
Preparation of quarterly earnings presentation material: No
Holding of quarterly earnings announcement: No
(Amounts under one million yen have been rounded down.)

1. Consolidated financial results for the first three months ended June 30, 2015 (April 1, 2015 - June 30, 2015)
(1) Consolidated financial results

|  | (Percentages show change from corresponding year-ago period.) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net IncomeAttributable toOwners of Parent |  |
|  | Million yen | \% | Million yen | \% | Million yen | \% | Million yen | \% |
| Three months ended June 30, 2015 | 358,975 | 1.1 | 11,419 | (2.4) | 15,332 | 4.7 | 8,113 | 7.7 |
| Three months ended June 30, 2014 | 355,193 | 1.7 | 11,700 | 1.9 | 14,643 | 2.5 | 7,534 | 6.7 |

Note: Comprehensive income: For the first three months ended June 30, 2015: $¥ 12,787$ million (48.8\%)
For the first three months ended June $30,2014: \not ¥ 8,592$ million ( $-60.9 \%$ )

|  | Net Income per Share | Diluted Net Income <br> per Share |  |
| :---: | ---: | ---: | :---: |
| Three months ended <br> June 30, 2015 <br> Three months ended <br> June 30, 2014 | 12.65 |  |  |

## (2) Consolidated financial position

|  | Total Assets | Net Assets | Equity Ratio |
| :---: | ---: | ---: | ---: |
|  | Million yen | Million yen | $\%$ |
| As of June 30, 2015 | $1,782,101$ | $1,115,910$ | 60.0 |
| As of March 31, 2015 | $1,809,462$ | $1,124,093$ | 59.6 |

Note: Stockholders’ equity as of June 30, 2015: $¥ 1,069,570$ million As of March 31, 2015: $¥ 1,078,828$ million

## 2. Dividends

|  | Annual Dividends (Yen) |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | First <br> Quarter-end |  |  |  |  |  | Second <br> Quarter-end | Third <br> Quarter-end | Year-end | Total |
| Year ended <br> March 31, 2015 <br> Year ending <br> March 31, 2016 | - | 16.00 | - | 16.00 | 32.00 |  |  |  |  |  |
| Year ending March 31, 2016 <br> (Forecasts) | - |  | - |  |  |  |  |  |  |  |

Note: Revisions to the most recently announced dividend forecasts during the current quarter: No

## 3. Consolidated earnings forecasts for the year ending March 31, 2016

(April 1, 2015 - March 31, 2016)
(Percentages show change from corresponding year-ago period.)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net Income Attributable to Owners of Parent |  | Net Income per Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | $\begin{aligned} & \text { Million yen } \\ & 1,510,000 \end{aligned}$ | $\begin{array}{r} \% \\ 3.3 \end{array}$ | $\begin{array}{r} \text { Million yen } \\ 52,000 \end{array}$ | $\begin{array}{r} \% \\ 7.9 \end{array}$ | Million yen $55,000$ | $\begin{array}{r} \% \\ 2.3 \end{array}$ | $\begin{array}{r} \text { Million yen } \\ 30,000 \end{array}$ | $\begin{array}{r} \% \\ 11.4 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 47.42 \end{array}$ |

Note: Revisions to the most recently announced earnings forecasts during the current quarter: No

## Other information

(1) Changes in significant subsidiaries during the current quarter (changes in specified subsidiaries resulting in change of scope of consolidation): No
(2) Application of accounting procedures peculiar to quarterly consolidated financial statement preparation: No
(3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions

1) Changes in accounting policies with revision of accounting standards: Yes
2) Changes in accounting policies other than the 1) above: No
3) Changes in accounting estimates: No
4) Restatement of revisions:

No
Note: For further details, see the section titled, "2. Summary information (notes), Changes in accounting policies, changes in accounting estimates, and restatement of revisions," on page 4.
(4) Number of common shares issued and outstanding

1) Number of common shares outstanding at end of each period (including treasury shares)
2) Number of treasury shares at end of each period
3) Average number of shares outstanding during the period (cumulative from the start of the fiscal year)

| As of June 30, 2015 | $680,480,693$ <br> shares | As of March 31, 2015 | $700,480,693$ <br> shares |
| :--- | ---: | :--- | ---: |
| As of June 30, 2015 | $44,755,868$ <br> shares | As of March 31, 2015 | $56,647,614$ <br> shares |
| Three months ended <br> June 30, 2015 | $641,278,967$ <br> shares | Three months ended <br> June 30,2014 | 643,892,261 <br> shares |

Presentation of implementation status for quarterly review procedures
The quarterly review procedure based on the Financial Instruments and Exchange Act does not apply to these Consolidated Financial Results, and the quarterly review procedure based on the Financial Instruments and Exchange Act was completed as of the release of these Consolidated Financial Results.

Explanation regarding appropriate use of earnings forecasts and other special notes
Forward-looking statements in this report, including earnings forecasts, are based on assumptions about economic conditions, market trends, and other factors at the time the report was prepared. Actual results may differ significantly due to a variety of factors.

See the "1. Qualitative information on the consolidated results for the current quarter, (3) Explanation of the consolidated earnings forecasts" on page 3 for information about earnings forecasts.

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## 1. Qualitative information on the consolidated results for the current quarter

## (1) Explanation of the consolidated financial results

Japan's economy maintained a gradual recovery trend during the first three months of the fiscal year, aided by the economic and monetary policies of the Japanese government and Bank of Japan. However, the economy has still not reached a full-fledge recovery, due partly to sluggish consumer spending and higher prices for imported products due to the weak yen.

The printing industry continued to face a tough business environment, due partly to a decline in order prices on account of weak printing demand and stiffer competition, and higher raw material prices.

In this environment, the DNP Group (DNP), based on its P\&I Solutions business vision, worked to expand its business by creating products and services that respond to societal changes from consumer and global perspectives under the slogan, "Today's Innovation is Tomorrow's Basic."

As a result of these efforts, consolidated net sales for the first three months grew 1.1\% year on year to $¥ 358.9$ billion, consolidated operating income fell $2.4 \%$ to $¥ 11.4$ billion, consolidated ordinary income grew $4.7 \%$ to $¥ 15.3$ billion, and net income attributable to parent company shareholders grew $7.7 \%$ to $¥ 8.1$ billion.

Business segment results are presented below.
DNP changed its reportable business segments effective from the first quarter of the current fiscal year, and comparison and analysis of first quarter performance are based on the new reportable business segments.

## [PRINTING]

## Information Communication

In the Books and Magazines business, amid a continued slump in the publications market, sales of both books and magazines decreased year on year, despite aggressive sales promotion activities.

In the Commercial Printing business, sales were on par with the previous year, despite sluggish sales of flyers, pamphlets, and other printed materials, due to growth for POP and other sales promotion-related tools.

In the Business Forms business, sales increased year on year on firm sales for smart cards for financial institutions and electronic money, and for Information Processing Services (IPS; ranging from data entry to printing and shipment of personalized mail and other items).

In the Imaging Communication business, which transferred to this segment from the Lifestyle and Industrial Supplies segment in April 2015, sales rose sharply from the previous year due to strong sales in North American and European markets for dye-sublimation thermal transfer printing media for photo printers (color ink ribbons and receiver paper), and to a focus on cultivating demand in Southeast Asian markets.

In the Education and Publications Distribution business, sales increased over last year thanks to efforts to expand the library support business and the "honto" hybrid bookstore network that combines physical bookstores, online bookstores, and e-book sales services.

As a result of the above, overall segment sales grew $2.8 \%$ year on year to $¥ 199.8$ billion and operating income grew $24.6 \%$ to $¥ 7.3$ billion.

## Lifestyle and Industrial Supplies

In the Packaging business, paper packaging fell below year-ago levels, but overall sales increased from the previous year on firm sales for plastic film packaging and paper cups, and sales growth for PET bottle aseptic filling systems.

In the Lifestyle Materials business, DNP focused on sales of eco-friendly products and other products that use its proprietary Electron Beam coating technology, but sales decreased year
on year, affected by a reaction to front-loaded demand resulting from the consumption tax hike.
In the Industrial Supplies business, sales increased from the previous year on strong sales for photovoltaic module components and lithium-ion battery components.

As a result of the above, overall segment sales grew $3.3 \%$ year on year to $¥ 95.1$ billion and operating income grew $7.2 \%$ to $¥ 3.2$ billion.

## Electronics

In the LCD Color Filter business, DNP worked to acquire demand for small- and medium-sized filters for smartphones and tablets, but sales fell below year-ago levels on sluggish sales for TV filters.

Semiconductor photomask sales decreased from last year, despite tapping into firm overseas demand, as a result of sluggish sales in Japan.

In the Optical Films business, sales increased for LCD polarizing plate films, but overall sales decreased year on year on declines for films used in other applications.

As a result of the above, overall segment sales fell $8.2 \%$ year on year to $¥ 52.9$ billion and operating income fell $15.9 \%$ to $¥ 5.4$ billion.

## [BEVERAGES]

## Beverages

The soft drink industry continued to face a tough market environment, due partly to price competition among manufacturers. However, DNP worked to expand sales by releasing new products and stepping up efforts in the vending machine business.

As a result of the above, sales increased for tea beverages and I LOHAS, a brand of mineral water that uses a lightweight PET bottle, and overall segment sales grew $2.9 \%$ year on year to $¥ 12.4$ billion and operating losses totaled $¥ 0.1$ billion, versus a loss of $¥ 0.2$ billion a year earlier.

## (2) Explanation of the consolidated financial position

Total assets at the end of the first quarter decreased by $¥ 27.3$ billion from the end of the previous fiscal year to $¥ 1,782.1$ billion, due mainly to a decrease for cash and time deposits.

Total liabilities decreased by $¥ 19.1$ billion from the end of the previous fiscal year to $¥ 666.1$ billion, due mainly to decreases in short-term bank loans and reserve for bonuses.

Net assets decreased by $¥ 8.1$ billion from the end of the previous fiscal year to $¥ 1,115.9$ billion, due mainly to a decrease in retained earnings.

As a result of the above, the equity ratio rose from $59.6 \%$ at the end of the previous fiscal year to $60.0 \%$.

## (3) Explanation of the consolidated earnings forecasts

Our earnings forecasts for the fiscal year ending March 2016 are unchanged from the forecasts announced on May 14, 2015.

## 2. Summary information (notes)

## Changes in accounting policies, changes in accounting estimates, and restatement of revisions

## (Changes in accounting policies)

Starting in the first quarter of the current fiscal year, DNP is applying the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013), the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013), and other accounting standards. As a result, DNP now records any differences resulting from changes in its ownership interests in subsidiaries subject to ongoing control under capital surplus, and records acquisition-related costs as expenses in the fiscal year in which they are incurred. Furthermore, for business combinations carried out on or after the beginning of the first quarter of the current fiscal year, DNP now reflects the updated acquisition cost allocation based on finalization of the provisional accounting treatment in the quarterly consolidated financial statements for the fiscal quarter in which the business combination occurs. In addition, DNP has made changes in the presentation of quarterly net income and other items and has changed from presenting minority interests to presenting non-controlling interests. To reflect these changes in presentation, DNP has restated the quarterly consolidated financial statements and full-year consolidated financial statements for the first quarter of the previous fiscal year and for the full previous fiscal year.

DNP is applying the Accounting Standard for Business Combinations and other accounting standards in line with transitional measures stipulated in Paragraph 58-2 (4) of the Accounting Standard for Business Combinations, Paragraph 44-5 (4) of the Accounting Standard for Consolidated Financial Statements, and Paragraph 57-4 (4) of the Accounting Standard for Business Divestitures, and this application is effective from the start of the first quarter of the current fiscal year and into the future.

These changes have an immaterial impact on the quarterly financial statements for the first quarter of the current fiscal year.

## 3. Quarterly consolidated financial statements

## (1) Quarterly consolidated balance sheets

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and time deposits | 210,979 | 179,793 |
| Notes and trade receivables | 366,068 | 347,682 |
| Merchandise and finished products | 97,231 | 100,486 |
| Work in progress | 28,278 | 29,323 |
| Raw materials and supplies | 22,395 | 24,194 |
| Other | 38,990 | 37,164 |
| Allowance for doubtful accounts | (822) | $(1,012)$ |
| Total current assets | 763,122 | 717,631 |
| Fixed assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 184,639 | 182,708 |
| Machinery and equipment, net | 98,913 | 95,958 |
| Land | 154,093 | 154,082 |
| Construction in progress | 41,457 | 46,785 |
| Other, net | 33,686 | 33,174 |
| Total property, plant and equipment | 512,790 | 512,710 |
| Intangible fixed assets |  |  |
| Other | 30,583 | 31,687 |
| Total intangible fixed assets | 30,583 | 31,687 |
| Investments and other assets |  |  |
| Investment securities | 397,116 | 411,319 |
| Other | 114,364 | 117,165 |
| Allowance for doubtful accounts | $(8,514)$ | $(8,413)$ |
| Total investments and other assets | 502,966 | 520,072 |
| Total fixed assets | 1,046,340 | 1,064,470 |
| TOTAL ASSETS | 1,809,462 | 1,782,101 |

## LIABILITIES

Current liabilities
Notes and trade payables
Short-term bank loans
Reserve for bonuses
Other
Total current liabilities
Long-term liabilities
Bonds
Long-term debt
Net defined benefit liability
Deferred tax liabilities
Other
Total long-term liabilities
TOTAL LIABILITIES
NET ASSETS
Stockholders' equity

| Common stock | 114,464 | 114,464 |
| :--- | ---: | ---: |
| Capital surplus | 144,898 | 144,359 |
| Retained earnings | 737,241 | 701,622 |
| Treasury stock | $(94,386)$ | $(71,561)$ |
| Total stockholders' equity | 902,217 | 888,885 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale | 147,914 | 156,106 |
| securities | $(0)$ | 5 |
| Net deferred gains (losses) on hedges | 7,247 | 5,711 |
| Foreign currency translation adjustments | 21,449 | 18,861 |
| Remeasurements of defined benefit plans | 176,610 | 180,685 |
| Total accumulated other comprehensive | 16 | 16 |
| income | 45,248 | 46,324 |
| Stock acquisition rights | $1,124,093$ | $1,115,910$ |
| Non-controlling interests | $1,809,462$ | $1,782,101$ |

(2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income
Quarterly consolidated statements of income
First three months of the fiscal years
(Million yen)

|  | Three months ended June 30, 2014 | Three months ended June 30, 2015 |
| :---: | :---: | :---: |
| Net sales | 355,193 | 358,975 |
| Cost of sales | 286,573 | 289,489 |
| Gross profit | 68,620 | 69,485 |
| Selling, general and administrative expenses | 56,919 | 58,066 |
| Operating income | 11,700 | 11,419 |
| Non-operating income |  |  |
| Interest and dividend income | 2,498 | 3,357 |
| Equity in earnings of affiliates | 1,114 | 1,120 |
| Other | 1,351 | 1,088 |
| Total non-operating income | 4,965 | 5,566 |
| Non-operating expense |  |  |
| Interest expense | 612 | 634 |
| Other | 1,410 | 1,019 |
| Total non-operating expenses | 2,022 | 1,653 |
| Ordinary income | 14,643 | 15,332 |
| Extraordinary gains |  |  |
| Gain on sale of fixed assets | 25 | 40 |
| Gain on sale of investment securities | 3,665 | - |
| Other | 1 | 83 |
| Total extraordinary gains | 3,692 | 123 |
| Extraordinary losses |  |  |
| Loss on sale or disposal of fixed assets | 427 | 234 |
| Loss on business integration | 4,342 | - |
| Other | 232 | 71 |
| Total extraordinary losses | 5,002 | 305 |
| Income before income taxes and non-controlling interests | 13,332 | 15,150 |
| Current income taxes | 1,902 | 1,564 |
| Deferred income taxes | 3,022 | 4,688 |
| Total income taxes | 4,925 | 6,252 |
| Net income | 8,407 | 8,897 |
| Net income attributable to non-controlling shareholders | 873 | 784 |
| Net income attributable to parent company shareholders | 7,534 | 8,113 |

## Quarterly consolidated statements of comprehensive income First three months of the fiscal years

|  | Three months ended June 30, 2014 | Three months ended June 30, 2015 |
| :---: | :---: | :---: |
| Net income | 8,407 | 8,897 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 786 | 8,033 |
| Net deferred gains on hedges | 6 | 40 |
| Foreign currency translation adjustments | (581) | $(2,285)$ |
| Remeasurements of defined benefit plans | (925) | $(3,552)$ |
| Share of other comprehensive income of affiliates accounted for using equity method | 898 | 1,654 |
| Total other comprehensive income | 184 | 3,890 |
| Comprehensive income | 8,592 | 12,787 |
| Attributable to: |  |  |
| Shareholders of parent company | 7,528 | 12,187 |
| Non-controlling shareholders | 1,063 | 600 |

## (3) Notes regarding quarterly consolidated financial statements

## [Notes on premise of a going concern]

None

## [Significant changes in shareholders' equity]

Treasury stock increased by $¥ 10,597$ million during the first quarter of the current fiscal year, due mainly to share repurchases based on a resolution passed by the Board of Directors on May 14, 2015.

Additionally, retained earnings decreased by $¥ 33,422$ million and treasury stock decreased by $¥ 33,422$ million during the first quarter of the current fiscal year due to the cancellation of treasury stock on May 28, 2015 based on a resolution passed by the Board of Directors on May 14, 2015.

## [Segment information, etc.]

I. First three months of previous fiscal year (April 1, 2014 - June 30, 2014)

Information on sales and income/loss by reporting segment

|  |  |  |  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reporting segment |  |  |  |  | Adjustment |  |
|  | Information Communication | Lifestyle and Industrial Supplies | Electronics | Beverages | Total |  | quarterly consolidated statements of income ${ }^{\text {Note } 2}$ |
| Net sales <br> Outside customers Inter-segment | $\begin{array}{r} 193,570 \\ 898 \end{array}$ | $\begin{array}{r} 91,877 \\ 251 \end{array}$ | $57,648$ | $\begin{array}{r} 12,095 \\ 2 \end{array}$ | $\begin{array}{r} 355,193 \\ 1,152 \end{array}$ | $(1,152)$ | $355,193$ |
| Total | 194,469 | 92,129 | 57,648 | 12,097 | 356,345 | $(1,152)$ | 355,193 |
| Segment income (loss) | 5,864 | 3,018 | 6,444 | (275) | 15,051 | $(3,351)$ | 11,700 |

Notes: 1. Segment income (loss) is adjusted for costs related to basic research not assignable to a reporting segment or costs of research shared by different segments.
2. Segment income (loss) is adjusted to reflect operating income as reported on the quarterly consolidated statements of income.
II. First three months of current fiscal year (April 1, 2015 - June 30, 2015)

1. Information on sales and income/loss by reporting segment

|  |  |  |  |  |  |  | Amounts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reporting segment |  |  |  |  | $\underset{\text { Note } 1}{\text { Adjustment }}$ |  |
|  | Information Communication | Lifestyle and Industrial Supplies | Electronics | Beverages | Total |  | Amounts reported on quarterly consolidated statements of income ${ }^{\text {Note } 2}$ |
| Net sales <br> Outside customers <br> Inter-segment | $\begin{array}{r} 198,617 \\ 1,277 \end{array}$ | $\begin{array}{r} 94,977 \\ 196 \end{array}$ | $52,934$ | $\begin{array}{r} 12,445 \\ 8 \end{array}$ | $\begin{array}{r} 358,975 \\ 1,482 \end{array}$ | - $(1,482)$ | $358,975$ |
| Total | 199,895 | 95,174 | 52,934 | 12,454 | 360,457 | $(1,482)$ | 358,975 |
| Segment income (loss) | 7,307 | 3,235 | 5,420 | (180) | 15,782 | $(4,363)$ | 11,419 |

Notes: 1. Segment income (loss) is adjusted for costs related to basic research not assignable to a reporting segment or costs of research shared by different segments.
2. Segment income (loss) is adjusted to reflect operating income as reported on the quarterly consolidated statements of income.
2. Changes in reportable business segments, etc.

DNP changed its reportable business segments effective from the first quarter of the current fiscal year.

DNP transferred the Imaging Communication business (includes photo printing) from the Lifestyle and Industrial Supplies segment to the Information Communication segment in April 2015.

Segment information for the first three months of the previous fiscal year has been prepared based on the new reportable business segments.

