# Quarterly Report 

2nd Quarter : 3 months ended September 30, 2015 Interim(1st Half) : 6 months ended September 30, 2015

## Consolidated (HOYA CORPORATION and Consolidated Subsidiaries)

## Part 1

2nd Quarter : from July 1 to September 30, 2015 <IFRS>

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Notes:
3. HOYA's fiscal year (FY) : from April 1 to March 31 of the following year.
4. These financial statements are excerpt translation of Japanese "Kessan Tanshin"and have been prepared for the references only of foreign investors.
5. HOYA CORPORATION started to disclose its consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) from fiscal year ended March 31, 2011, instead of generally accepted accounting principles in Japan (Japanese GAAP).

## HOYA CORPORATION

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.
We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

## HOYA

## Part. 1

## 1. Quarterly Consolidated Financial Highlights <br> HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the three months ended September 30, 2014 and 2015 (All operations *Notes)
( The yen amounts shown therein are rounded off to the nearest million.)

|  | Three months ended |  | Variance |
| :--- | ---: | ---: | ---: |
| (1)Revenue and Profit before tax | Sep. 30,2014 | Sep. 30,2015 | (\%) |
| Revenue | 121,242 | 130,165 | 7.4 |
| Profit before tax | 34,256 | 33,858 | -1.2 |
| Ratio of profit before tax(\%) | $28.3 \%$ | $26.0 \%$ |  |
| Profit for the quarter | 27,323 | 27,140 | -0.7 |
| Ratio of profit for the quarter(\%) | $22.5 \%$ | $20.9 \%$ |  |
| Profit attributable to owners of the Company | 27,150 | 27,037 | -0.4 |
| Ratio of profit attributable to owners of the Company(\%) | $22.4 \%$ | $20.8 \%$ |  |
| Basic earnings per share (yen) | 64.12 | 65.15 |  |
| Diluted earnings per share (yen) | 63.96 | 64.96 |  |
|  | As of |  |  |
| (2)Financial Position | Jun. 30,2015 | Sep. 30,2015 |  |
| Total assets | 711,034 | 717,909 |  |
| Total equity | 572,549 | 575,647 |  |
| Equity attributable to owners of the Company | 565,839 | 569,082 |  |
| Ratio of assets attributable to owners of the Company | $79.6 \%$ | $79.3 \%$ |  |
| Assets attributable to owners of the Company per share (yen) | $1,360.54$ | $1,371.31$ |  |

Three months ended

| (3) Conditions of Cash Flows | Sep. 30,2014 | Sep. 30,2015 |
| :--- | ---: | ---: |
| Net cash generated from operating activities | 31,362 | 34,436 |
| Net cash used in investing activities | $-3,787$ | $-1,588$ |
| Free cash flow | 27,575 | 32,848 |
| Net cash provided by (used in ) financing activities | $-30,488$ | $-4,952$ |
| Cash and cash equivalents at end of period | 298,925 | 347,151 |

2.Dividends per Share


## 2. Results of Operations

## 1) General Overview

During the second quarter of the consolidated fiscal year under review (the three months from July 1, 2015 through September 30, 2015), in Japan, corporate performance recovered and private capital investment improved along with the government's economic policies and additional monetary easing measures as well as the positive impact of depreciation in the yen against major currencies.

Global economic conditions remained unstable. The employment situation in the United States continued to improve along with expansion in the U.S. economy. However, performance in the economies of the European region was mixed, as causes for concern persisted, including the issues related to Greece. In the emerging countries, including China, economies were on a decelerating trend.

Amid these conditions, in the Information Technology segment of the HOYA Group, demand for semiconductor and liquid crystal panel-related products especially for telecommunications devices including smartphones and memories was favorable, and drove sales expansion in this segment. On the other hand, in the PC market, demand in the previous year, which was due to the replacement of Windows XP units, ran its course. In addition, in part because of encroachments into the market by smartphones, tablet PCs, and other devices, sales in volume terms of glass disks (substrates) for hard disk drives (HDDs), principally for use in notebook PCs, were below their levels of the same quarter of the previous year. Among imaging related products, in view of the shrinkage of the market for digital cameras, we are working to develop applications other than digital cameras, and sales overall held firm.

In the Life Care segment, sales in the eyeglass lens business expanded, mainly due to expansion in overseas markets. The contact lens retail business reported a major increase in the fiscal year under review compared with the second quarter of the previous year (the three months from July1, 2014 through September 30, 2014), when sales were significantly affected by a reactionary decline in demand following the increase in Japan's consumption tax. In the medical related products businesses, sales of medical endoscopes weakened, but, in part because of the ongoing recovery sales in the intraocular lenses for cataract surgery business, overall sales in the medical related products business were generally strong. In addition, along with the positive impact of the depreciation of the yen, segment sales rose year on year.

As a result, the Group sales for the second quarter under review were 130,165 million yen, increasing by $7.4 \%$ from the same period the previous year.

Pre-tax profit for the quarter was 33,858 million yen, while profit for the quarter was 27,140 million yen, which represented decrease of $1.2 \%$ and $0.7 \%$, respectively from last year when foreign exchange gain was reported due to the decline in the value of yen against U.S. dollar progressed in September last year.

The profit before tax ratio stood at $26.0 \%$, declined by $2.3 \%$ from $28.3 \%$ the same period the previous year.

All numbers and the rates of increase and decline are based on all continuing operations. There were no discontinued operations during the second quarter under review as well as for the same period the previous year.

## 2) Segment Overview

Performance per reportable segment is as follows. (Sales for each segment are for external customers.)

Information Technology
<Electronics related products>
Among semiconductor-related products, both advanced products and middle- and low-end products mainly for smartphones performed robustly both in volume and unit price terms. Also, in part because of the decline in the value of the yen, sales in this business increased year on year.

In the liquid crystal-related products business, demand for small and medium-sized highprecision, high-resolution masks for smartphones, and other devices remained strong, while demand for large masks for 4 K and large-screen televisions was also robust. However, sales in this business decreased year on year due to yield and other issues in production processes. In the glass disks (substrates) for HDDs business, there has been production adjustments in the HDD industry continuing from the previous quarter, sales in volume terms in this business decreased year on year; however, sales in yen terms rose year on year because of the decline in the value of the yen.
<Imaging related products>
The digital camera market, including compact digital cameras and cameras with interchangeable lenses, is continuing to shrink because of stagnation in sales accompanying the encroachment of smartphones into the market and slower growth in China due deceleration in economic growth. Amid these conditions, as a consequence of our efforts to expand sales of products for interchangeable lenses for the post-sales market and products for new applications, including surveillance cameras and action cameras, sales of imaging related products rose year on year.

As a result sales for the Information Technology segment were 47,616 million yen, increased by $5.7 \%$ from the same period the previous year. Segment-based profits (profit before tax for the quarter) stood at 19,819 million yen along with profits from sold fixed assets, an increase of $33.7 \%$ compared with the same period the previous year.

## Life Care

## <Health care related products>

In the eyeglass lenses business, sales have been weakening accompanying the shrinkage in the Japanese market due to such factors as the decline in the population and fierce competition. However, in overseas markets, policies of developing new customers and entering new markets have been successful, and sales volume has increased. In addition, sales of Seiko Optical Products, which became a consolidated subsidiary at the end of March 2014, are increasing steadily, and, because of the positive impact of the decline in the value of the yen, sales in this business showed a major increase over the same period last year.
In the contact lenses business, sales of specialty retailer Eyecity rose as a result of the opening of additional shops and strengthening of promotion activities at existing stores. Although sales were adversely impacted by the decline in demand accompanying the increase in Japan's consumption tax in the same period of the previous year, sales have recovered steadily since then, and, for the quarter under review, were up by a substantial margin year on year.
<Medical related products>
In the medical endoscopes business, a decline in demand caused by the spread of fiscal stringency policies in Europe as a whole and the effects of unstable political situation in the Middle East and Russia still remains. Sales in certain of major countries in expanded and sales in Europe as a whole increased year on year. In the North American market, shipments declined year on year because of cutbacks in medical expenditures, intensified competition, and delays of new product launches. On the other hand, sales in Asia and Oceania, mainly in China, expanded, and, as a result, sales for this business rose compared with the same quarter of the previous year. In Japan, sales decreased year on year. Overall, along with the positive effect of the depreciation in the yen, sales were above year on year.
In the intraocular lenses for cataract surgery (IOL) business, HOYA conducted a recall on its own initiative in Japan in 2013, and then resumed regular marketing of these lenses in August 2014. As a consequence, sales are recovering gradually, and, during the quarter under review, sales were substantially above the same quarter a year ago.

As a result, sales for the Life Care segment were 81,570 million yen, increased by $8.1 \%$ from the same period the previous year. Segment-based profits (profit before tax for the quarter) stood at 14,739 million yen, an increase of $11.8 \%$ compared with the same period the previous year.

Other
The Other businesses segment mainly consists of information system services offered to the HOYA Group and outside customers as well as new business development. Revenues from this segment stood at 978 million yen increased by $39.6 \%$ from the same period the previous year. Segment-based profits (profit before tax for the quarter) stood at 226 million yen, an increase of $17.6 \%$ compared with the same period the previous year.

## 3.Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Statement of Financial Position
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | $\begin{gathered} \text { As of } \\ \text { Jun. } 30,2015 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { Sep. } 30,2015 \end{gathered}$ |  | Variance |  | As ofSep. 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Property, plant and equipment-net | 126,013 |  | 117,302 |  | -8,711 |  | 126,870 |  |
| Goodwill | 10,348 |  | 8,885 |  | -1,462 |  | 10,950 |  |
| Intangible assets | 19,140 |  | 16,802 |  | -2,338 |  | 21,650 |  |
| Investments in associates | 204 |  | 187 |  | -17 |  | 185 |  |
| Long-term financial assets | 7,325 |  | 7,461 |  | 136 |  | 16,935 |  |
| Other non-current assets | 3,039 |  | 4,242 |  | 1,203 |  | 2,782 |  |
| Deferred tax assets | 10,556 |  | 11,576 |  | 1,020 |  | 12,684 |  |
| Total non-current assets | 176,624 | 24.8 | 166,454 | 23.2 | -10,170 | -5.8 | 192,056 | 28.2 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Inventories | 71,999 |  | 68,995 |  | -3,004 |  | 66,922 |  |
| Trade and other receivables | 98,482 |  | 98,391 |  | -92 |  | 97,928 |  |
| Other short-term financial assets | 18,659 |  | 18,466 |  | -192 |  | 9,624 |  |
| Income tax receivables | 351 |  | 365 |  | 15 |  | 536 |  |
| Other current assets | 17,447 |  | 16,638 |  | -809 |  | 14,688 |  |
| Cash and cash equivalents | 326,902 |  | 347,151 |  | 20,249 |  | 298,925 |  |
| Sub total | 533,840 |  | 550,006 |  | 16,167 |  | 488,624 |  |
| Assets held for sale | 570 |  | 1,448 |  | 878 |  | - |  |
| Total current assets | 534,410 | 75.2 | 551,455 | 76.8 | 17,045 | 3.2 | 488,624 | 71.8 |
| Total assets | 711,034 | 100.0 | 717,909 | 100.0 | 6,875 | 1.0 | 680,680 | 100.0 |


|  |  |  |  |  |  |  | (Millions of Yen)As ofSep. 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { Jun. } 30,2015 \end{gathered}$ |  | As ofSep. 30, 2015 |  | Variance |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |  |  |
| Share capital | 6,264 |  | 6,264 |  | - |  | 6,264 |  |
| Capital reserves | 15,899 |  | 15,899 |  | - |  | 15,899 |  |
| Treasury shares | -44,312 |  | -5,938 |  | 38,374 |  | -7,808 |  |
| Other capital reserves | -3,833 |  | -4,114 |  | -280 |  | -3,234 |  |
| Retained earnings | 551,430 |  | 535,638 |  | -15,792 |  | 512,174 |  |
| Accumulated other comprehensive | 40,392 |  | 21,332 |  | -19,060 |  | 18,212 |  |
| Equity attributable to owners of the Company | 565,839 |  | 569,082 |  | 3,242 |  | 541,508 |  |
| Non-controlling interests | 6,710 |  | 6,566 |  | -144 |  | 6,474 |  |
| Total equity | 572,549 | 80.5 | 575,647 | 80.2 | 3,098 | 0.5 | 547,982 | 80.5 |
| LIABILITIES |  |  |  |  |  |  |  |  |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing long-term debt | 35,493 |  | 35,513 |  | 20 |  | 35,696 |  |
| Other long-term financial liabilities | 3,501 |  | 3,499 |  | -2 |  | 235 |  |
| Retirement benefits liabilities | 2,151 |  | 1,942 |  | -208 |  | 1,684 |  |
| Provisions | 2,393 |  | 2,384 |  | -9 |  | 2,122 |  |
| Other non-current liabilities | 1,017 |  | 899 |  | -118 |  | 2,092 |  |
| Deferred tax liabilities | 2,682 |  | 2,186 |  | -496 |  | 3,045 |  |
| Total non-current liabilities | 47,236 | 6.6 | 46,423 | 6.5 | -813 | -1.7 | 44,874 | 6.6 |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing short-term debt | 2,049 |  | 2,088 |  | 39 |  | 2,106 |  |
| Trade and other payables | 42,063 |  | 40,925 |  | -1,138 |  | 39,546 |  |
| Other short-term financial liabilities | 812 |  | 821 |  | 9 |  | 1,337 |  |
| Income tax payables | 8,734 |  | 13,089 |  | 4,355 |  | 8,204 |  |
| Provisions | 1,194 |  | 1,141 |  | -53 |  | 999 |  |
| Other current liabilities | 36,396 |  | 37,773 |  | 1,377 |  | 35,632 |  |
| Total current liabilities | 91,249 | 12.8 | 95,838 | 13.3 | 4,590 | 5.0 | 87,824 | 12.9 |
| Total liabilities | 138,485 | 19.5 | 142,261 | 19.8 | 3,777 | 2.7 | 132,698 | 19.5 |
| Total equity and liabilities | 711,034 | 100.0 | 717,909 | 100.0 | 6,875 | 1.0 | 680,680 | 100.0 |

## (2)Quarterly Consolidated Statement of Cash Flows

(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | For the three months ended |  | Variance | Three months ended Jun. 30,2015 |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30,2014 | Sep. 30,2015 |  |  |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 34,256 | 33,858 | -398 | 30,901 |
| Depreciation and amortization | 8,719 | 8,658 | -61 | 8,865 |
| Impairment losses |  | 148 | 148 | 485 |
| Finance income | -352 | -408 | -56 | -424 |
| Finance costs | 363 | 261 | -102 | 206 |
| Share of (profits)/loss of associates | 6 | -0 | -6 | 1 |
| (Gain)/loss on sales of property, plant and equipment | -43 | -85 | -41 | -32 |
| Loss on disposal of property, plant and equipment | 58 | 66 | 8 | 65 |
| Foreign exchange (gain)/loss | -7,022 | 1,516 | 8,538 | -1,243 |
| Others | 1,796 | -2,753 | -4,549 | 55 |
| Net cash generated from operating activities (Before adjustment of movements in working capital) | 37,782 | 41,260 | 3,479 | 38,879 |
| Movements in working capital |  |  |  |  |
| Decrease/(increase) in inventories | -323 | -140 | 183 | -2,474 |
| Decrease/(increase) in trade and other receivables | -3,284 | -2,277 | 1,007 | 2,678 |
| Increase/(decrease) in trade and other payables | 24 | -548 | -572 | -328 |
| Increase/(decrease) in retirement benefits liabilities and provisions | 59 | -110 | -169 | 229 |
| Sub total | 34,258 | 38,186 | 3,928 | 38,984 |
| Interests received | 329 | 383 | 55 | 449 |
| Dividends received | 1 | 1 | -0 | 7 |
| Interests paid | -618 | -385 | 233 | -29 |
| Income taxes paid | -2,720 | -3,865 | -1,145 | -7,071 |
| Income taxes refunded | 112 | 116 | 3 | 29 |
| Net cash generated from operating activities | 31,362 | 34,436 | 3,074 | 32,368 |
| Cash flows from investing activities |  |  |  |  |
| Withdrawals of time deposit | 4,179 | 4,459 | 280 | 2,139 |
| Payments for time deposit | -4,932 | -5,143 | -210 | -553 |
| Proceeds from sales of property, plant and equipment | 343 | 102 | -241 | 58 |
| Payments for acquisition of property, plant and equipment | -3,094 | -3,744 | -650 | -4,334 |
| Proceeds from sales of investment | - | 16 | 16 | 101 |
| Payments for acquisition of investment | - | -374 | -374 | -17 |
| Payments to non-controlling interests upon merger | -1 | - | 1 | -1 |
| Proceeds from sales of subsidiary | - | - | - | 0 |
| Other proceeds | 52 | 3,567 | 3,516 | 63 |
| Other payments | -334 | -472 | -138 | -568 |
| Net cash used in investing activities | -3,787 | -1,588 | 2,199 | -3,112 |
| Cash flows from financing activities |  |  |  |  |
| Dividends paid to owners of the Company | 35 | 25 | -10 | -19,082 |
| Dividends paid to non-controlling interests | -9 | -98 | -89 | - |
| Increase (decrease) in short-term debt | -214 | 50 | 264 | 0 |
| Repayments of long-term borrowings | -325 | -61 | 264 | -69 |
| Payments for redemption of bonds | -25,033 | - | 25,033 | -11 |
| Proceeds from disposal of treasury shares | 0 | - | -0 | - |
| Payments for purchase of treasury shares | -5,290 | -5,767 | -476 | -39,281 |
| Proceeds from exercise of stock options | 348 | 899 | 551 | 683 |
| Net cash used in financing activities | -30,488 | -4,952 | 25,536 | -57,760 |
| Net increase/(decrease) in cash and cash equivalents | -2,913 | 27,896 | 30,809 | -28,504 |
| Cash and cash equivalents at the beginning of the term | 289,393 | 326,902 | 37,509 | 348,819 |
| Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies | 12,445 | -7,647 | -20,091 | 6,586 |
| Cash and cash equivalents at the end of the term | 298,925 | 347,151 | 48,226 | 326,902 |

(3) Quarterly Consolidated Statement of Comprehensive Income
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | For the three months ended |  |  |  | Variance |  | For the three months ended Jun.30,2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30,2014 |  | Sep. 30,2015 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| (All operations |  |  |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |  |  |
| Sales | 121,242 | 100.0 | 130,165 | 100.0 | 8,923 | 7.4 | 126,238 | 100.0 |
| Finance income | 352 | 0.3 | 408 | 0.3 | 56 | 16.0 | 424 | 0.3 |
| Share of profit of associates | - | - | 0 | 0.0 | 0 | - | - | - |
| Other income | 633 | 0.5 | 4,387 | 3.4 | 3,753 | 592.6 | 459 | 0.4 |
| Total Revenue | 122,227 | 100.8 | 134,960 | 103.7 | 12,732 | 10.4 | 127,121 | 100.7 |
| Expenses: |  |  |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | 157 | 0.1 | -1,166 | -0.9 | -1,324 | - | -2,517 | -2.0 |
| Raw materials and consumables used | 22,235 | 18.3 | 24,355 | 18.7 | 2,119 | 9.5 | 24,416 | 19.3 |
| Employee benefits expense | 28,357 | 23.4 | 29,837 | 22.9 | 1,480 | 5.2 | 29,251 | 23.2 |
| Depreciation and amortization | 8,719 | 7.2 | 8,658 | 6.7 | -61 | -0.7 | 8,865 | 7.0 |
| Subcontracting cost | 1,485 | 1.2 | 1,696 | 1.3 | 212 | 14.3 | 1,800 | 1.4 |
| Advertising and promotion expense | 3,361 | 2.8 | 3,559 | 2.7 | 199 | 5.9 | 3,318 | 2.6 |
| Commission expense | 5,554 | 4.6 | 7,256 | 5.6 | 1,702 | 30.6 | 6,666 | 5.3 |
| Impairment losses | - | - | 148 | 0.1 | 148 | - | 485 | 0.4 |
| Finance costs | 363 | 0.3 | 261 | 0.2 | -102 | -28.1 | 206 | 0.2 |
| Share of loss of associates | 6 | 0.0 | - | - | -6 | - | 1 | 0.0 |
| Foreign exchange (gain)/loss | -6,823 | -5.6 | 1,121 | 0.9 | 7,944 | - | -2,043 | -1.6 |
| Other expenses | 24,559 | 20.3 | 25,379 | 19.5 | 820 | 3.3 | 25,771 | 20.4 |
| Total expense | 87,971 | 72.6 | 101,102 | 77.7 | 13,131 | 14.9 | 96,220 | 76.2 |
| Profit before tax | 34,256 | 28.3 | 33,858 | 26.0 | -398 | -1.2 | 30,901 | 24.5 |
| Income tax expense | 6,933 | 5.7 | 6,718 | 5.2 | -215 | -3.1 | 7,251 | 5.7 |
| Profit for the quarter from all operations | 27,323 | 22.5 | 27,140 | 20.9 | -184 | -0.7 | 23,650 | 18.7 |
| Other comprehensive income: <br> Items that will not be reclassified subsequently to profit or loss Remeasurements of the net defined benefit liability(asset) | - |  | 15 |  | 15 | - | - |  |
| Total ltems that will not be reclassified subsequently to profit or loss | - |  | 15 |  | 15 | - | - |  |
| Items that may be reclassified subsequently to profit or loss <br> Net gain on revaluation of available-for-sale financial assets Exchange differences on translation of foreign operations Share of other comprehensive income of associates Income tax relating to components of other comprehensive income | $\begin{array}{r} -136 \\ 14,827 \\ 9 \\ 156 \end{array}$ |  |  |  | $\begin{array}{r}136 \\ -34,018 \\ -27 \\ -156 \\ \hline\end{array}$ | - - - -99.9 | $\begin{array}{r} -5 \\ 10,440 \\ 3 \\ -80 \end{array}$ |  |
| Total Items that may be reclassified subsequently to profit or loss | 14,856 |  | -19,208 |  | -34,064 | - | 10,358 |  |
| Total other comprehensive income/(Ioss) | 14,856 |  | -19,193 |  | -34,049 | - | 10,358 |  |
| Total comprehensive income for the quarter | 42,179 |  | 7,947 |  | -34,233 | -81.2 | 34,008 |  |
| Profit attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 27,150 | 22.4 | 27,037 | 20.8 | -114 | -0.4 | 23,344 | 18.5 |
| Non-controlling interests | 173 | 0.1 | 103 | 0.1 | -70 | -40.4 | 306 | 0.2 |
| Total | 27,323 | 22.5 | 27,140 | 20.9 | -184 | -0.7 | 23,650 | 18.7 |
| Total comprehensive income/(loss) attributable to : Owners of the Company Non-controlling interests | $\begin{array}{r} 41,874 \\ 306 \end{array}$ |  | $\begin{array}{r} 7,992 \\ -46 \end{array}$ |  | $\begin{array}{r} -33,881 \\ -351 \end{array}$ | -80.9 | $\begin{array}{r} 33,379 \\ 629 \end{array}$ |  |
| Total | 42,179 |  | 7,947 |  | -34,233 | -81.2 | 34,008 |  |
| Basic earnings/(loss) per share (yen) <br> Continuing operations Discontinued operations | 64.12 |  | 65.15 |  | 1.03 |  | 55.33 |  |
| Basic earnings per share (yen) | 64.12 |  | 65.15 |  | 1.03 |  | 55.33 |  |
| Diluted earnings/(loss) per share (yen) Continuing operations Discontinued operations | 63.96 |  | 64.96 |  | 1.00 |  | 55.17 |  |
| Diluted earnings per share (yen) | 63.96 |  | 64.96 |  | 1.00 |  | 55.17 |  |

Notes:

1. Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  |  | 2015 B | 2015 A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  | 124,810 | 130,165 | 5,355 | 3,568 | 2.9\% |
| Profit before tax |  | 31,779 | 33,858 | 2,079 | -2,477 | -7.2\% |
| Profit for the quarter |  | 25,316 | 27,140 | 1,823 | -2,007 | -7.3\% |
| For the three months ended |  |  |  |  |  |  |
| 2. Average rates of major foreign currencies |  | Sep. 30,2014 | Sep. 30,2015 | Variance(\%) | Jun.30, |  |
| US\$ | Yen | 105.35 | 121.73 | -15.5\% | 121.73 |  |
| Euro | Yen | 137.81 | 135.59 | 1.6\% | 135.04 |  |
| Thai Baht | Yen | 3.28 | 3.40 | -3.7\% | 3.64 |  |

## (4) Segment Information

## <Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "information technology" and "life and culture" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Information Technology business, the Life Care business and the Others business, which are consistent with the above business domains

In the Information Technology business, the Group has developed an extensive range of products following the digitalization of information and the emergence of the internet. The Group produces and sells a broad array of I/O (Input/Output Device) related products in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions in accordance with the Pharmaceutical Affairs Act in Japan and other regulations, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

The Others business mainly includes the business that provides information system services and new businesses.

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :---: | :---: | :--- |
| Information <br> Technology | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Masks and Devices for liquid-crystal displays (LCDs) <br> Glass disks for hard disk drives (HDDs), etc. |
|  | Imaging related products | Optical lenses, Optical glasses, Digital camera modules, <br> Optical Devices, Laser equipment, etc. |
|  | Health care related products | Eyeglass lenses, Contact lenses, etc. |
|  | Medical related products | Endoscopes, Medical accessories, Intraocular lenses, <br> Artificial bone, Metallic implants for orthopedics, etc. |
| Other |  | Design of information systems, etc. |

## 1. Segment revenues and results

| For the three months ended September 30, 2014 | Information Technology | Life Care | Other | Total | Adjustments | All operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue Revenue from external customers Inter-segment | $\begin{array}{r} 45,042 \\ 43 \end{array}$ | 75,493 - | 701 415 | $\begin{array}{r} 121,236 \\ 458 \end{array}$ | 7 -458 | 121,242 |
| Total | 45,085 | 75,493 | 1,116 | 121,694 | -451 | 121,242 |
| Segment profit before tax Segment profit before tax ratio | $\begin{array}{r} \hline 14,819 \\ 32.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,188 \\ 17.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 192 \\ 17.2 \% \\ \hline \end{array}$ | $\begin{array}{r} 28,198 \\ 23.2 \% \\ \hline \end{array}$ | 6,058 - | $\begin{aligned} & 34,256 \\ & 28.3 \% \\ & \hline \end{aligned}$ |
| $\begin{array}{\|l} \hline \text { Ref: Profit from ordinary } \\ \text { operating activities } \\ \% \text { of revenue } \\ \hline \end{array}$ | $\begin{array}{r} 14,546 \\ 32.3 \% \end{array}$ | $\begin{array}{r} 14,792 \\ 19.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 189 \\ 16.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 29,527 \\ 24.3 \% \\ \hline \end{array}$ | -1,098 | $\begin{array}{r} 28,429 \\ 23.4 \% \\ \hline \end{array}$ |


| For the three months <br> ended September 30, 2015 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :---: | ---: | :---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 47,616 | 81,570 | 978 | 130,165 | 1 | 130,165 |
| Inter-segment | 210 | - | 425 | 635 | -635 | - |
| Total | 47,826 | 81,570 | 1,404 | 130,800 | -635 | 130,165 |
| Segment profit before tax | 19,819 | 14,739 | 226 | 34,784 | -926 | 33,858 |
| Segment profit before tax ratio | $41.4 \%$ | $18.1 \%$ | $16.1 \%$ | $26.6 \%$ | - | $26.0 \%$ |
| Ref: Profit from ordinary |  |  |  |  |  |  |
| operating activities |  |  |  |  |  |  |
| $\%$ of revenue | 16,973 | 15,355 | 218 | 32,545 | $-1,057$ | 31,488 |

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

|  | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 2,574 | 6,077 | 277 | 8,929 | -6 | 8,923 |
| Variance | $5.7 \%$ | $8.1 \%$ | $39.6 \%$ | $7.4 \%$ | - | $7.4 \%$ |
| Inter-segment | 167 | - | 10 | 177 | -177 | - |
| Total |  | 2,741 | 6,077 | 287 | 9,106 | -184 |
| Segment profit before tax | 5,001 | 1,552 | 34 | 6,586 | $-6,985$ | -398 |
| Variance | $33.7 \%$ | $11.8 \%$ | $17.6 \%$ | $23.4 \%$ | - | $-1.2 \%$ |
| Profit from ordinary |  |  |  |  |  |  |
| operating activities | 2,427 | 563 | 29 | 3,018 | 41 | 3,059 |
| Variance | $16.7 \%$ | $3.8 \%$ | $15.1 \%$ | $10.2 \%$ | $-3.7 \%$ | $10.8 \%$ |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2015B | 2015A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 43,801 | 47,616 | 3,815 | -1,241 | -2.8\% |
| Segment profit before tax | 18,612 | 19,819 | 1,207 | 3,794 | 25.6\% |
| Life Care |  |  |  |  |  |
| Revenue from external customers | 80,041 | 81,570 | 1,529 | 4,549 | 6.0\% |
| Segment profit before tax | 13,923 | 14,739 | 816 | 735 | 5.6\% |

Ref : Results of the previous quarter are as follows:

| For the three months <br> ended Jun.30, 2015 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 45,512 | 79,830 | 894 | 126,236 | 26,238 |  |
| Inter-segment | 214 | - | 408 | 621 | -621 | - |
| Total | 45,726 | 79,830 | 1,302 | 126,857 | -619 | 126,238 |
| Segment profit before tax | 16,237 | 14,502 | 126 | 30,865 | 36 | 30,901 |
| Segment profit before tax ratio | $35.5 \%$ | $18.2 \%$ | $9.7 \%$ | $24.3 \%$ | - | $24.5 \%$ |
| Ref: Profit from ordinary |  |  |  |  |  |  |
| operating activities | 16,043 | 14,397 | 122 | 30,562 | $-1,282$ | 29,280 |
| $\%$ of revenue | $35.1 \%$ | $18.0 \%$ | $9.4 \%$ | $24.1 \%$ | - | $23.2 \%$ |

Note:Profit from ordinary operating activities is operating profit before finance income/costs, share of profits(loss) of associates, foreign exchange gain/loss and other temporary gain/loss.

## 2. Revenue from major products and services

| Revenue from external customers |  |  |  |  | (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Jun.30,2015 |  |
|  | Sep. 30,2014 |  | Sep. 30,2015 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

## Revenue from all operations

| Information Technology | 45,042 | 37.2 | 47,616 | 36.6 | 2,574 | 5.7 | 45,512 | 36.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronics related products | 33,442 | 74.2 ] | 34,549 | 72.6 ] | 1,107 | 3.3 | 33,526 | 73.7 ] |
| Imaging related products | 11,600 | 25.8 ] | 13,068 | 27.4 ] | 1,467 | 12.6 | 11,986 | 26.3 ] |
| Life Care | 75,493 | 62.3 | 81,570 | 62.7 | 6,077 | 8.1 | 79,830 | 63.2 |
| Health care related products | 56,910 | 75.4 ] | 61,487 | 75.4 ] | 4,577 | 8.0 | 59,879 | 75.0 ] |
| Medical related products | 18,583 | 24.6 ] | 20,083 | 24.6 ] | 1,500 | 8.1 | 19,951 | 25.0 ] |
| Other | 701 | 0.6 | 978 | 0.8 | 277 | 39.6 | 894 | 0.7 |
| Corporate (including R\&D) | 7 | 0.0 | 1 | 0.0 | -6 | -90.0 | 2 | 0.0 |
| Total revenue from all operations | 121,242 | 100.0 | 130,165 | 100.0 | 8,923 | 7.4 | 126,238 | 100.0 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2.Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2015 B | 2015 A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Information Technology | 43,801 | 47,616 | 3,815 | $-1,241$ | $-2.8 \%$ |
| Electronics related products | 31,568 | 34,549 | 2,981 | $-1,874$ | $-5.6 \%$ |
| Imaging related products | 12,234 | 13,068 | 834 | 633 | $5.5 \%$ |
| Life Care | 80,041 | 81,570 | 1,529 | 4,549 | $6.0 \%$ |
| Health care related products | 60,872 | 61,487 | 615 | 3,962 | $7.0 \%$ |
| Medical related products | 19,169 | 20,083 | 914 | 586 | $3.2 \%$ |

## 3. Information about geographical areas

Revenue from external customers


Revenue from all operations

| Total revenue from all operations | 121,242 | 100.0 | 130,165 | 100.0 | 8,923 | 7.4 | 126,238 | 100.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 37,758 | 31.1 | 39,655 | 30.5 | 1,897 | 5.0 | 37,875 | 30.0 |
| Americas | 16,842 | 13.9 | 19,006 | 14.6 | 2,164 | 12.8 | 18,469 | 14.6 |
| Europe | 25,213 | 20.8 | 25,261 | 19.4 | 48 | 0.2 | 26,587 | 21.1 |
| Asia/Oceania | 40,188 | 33.1 | 44,579 | 34.2 | 4,391 | 10.9 | 41,935 | 33.2 |
| Others | 1,241 | 1.0 | 1,664 | 1.3 | 423 | 34.1 | 1,371 | 1.1 |

Note: Geographical areas are based on the location of customers.
<Reference>
Supplementary data for 2nd Quarter: from July 1 to September 30, 2015
The breakdown of changes in revenue and profit before tax

| (Millions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14-2Q | FY15-2Q | Variance | Foreign exchange | Adjustment | Others |
| Revenue | 121,242 | 130,165 | 8,923 | 5,355 |  | 3,568 |
| Information Technology | 45,042 | 47,616 | 2,574 | 3,815 |  | -1,241 |
| $\begin{array}{l}\text { Electronics related products } \\ \text { Imaging related products }\end{array}$ | $\begin{aligned} & 33,442 \\ & 11,600 \end{aligned}$ | $\begin{aligned} & 34,549 \\ & 13,068 \end{aligned}$ | $\begin{aligned} & 1,107 \\ & 1,467 \end{aligned}$ | $\begin{array}{r} 2,981 \\ 834 \end{array}$ |  | $\begin{array}{r} -1,874 \\ 633 \end{array}$ |
| Life Care | 75,493 | 81,570 | 6,077 | 1,529 |  | 4,549 |
| 且 $\begin{aligned} & \text { Health care related products } \\ & \text { Medical related products }\end{aligned}$ | $\begin{aligned} & 56,910 \\ & 18,583 \end{aligned}$ | $\begin{aligned} & 61,487 \\ & 20,083 \end{aligned}$ | $\begin{aligned} & 4,577 \\ & 1,500 \\ & \hline \end{aligned}$ | $\begin{aligned} & 615 \\ & 914 \end{aligned}$ |  | $\begin{array}{r} 3,962 \\ 586 \end{array}$ |
| Profit before tax | 34,256 | 33,858 | -398 | 2,079 | (1) $-3,458$ | 981 |
| Information Technology <br> Life Care <br> Other, adjustment (Corporate) | $\begin{array}{r} 14,819 \\ 13,188 \\ 6,250 \end{array}$ | $\begin{array}{r} 19,819 \\ 14,739 \\ -701 \end{array}$ | $\begin{gathered} 5,001 \\ 1,552 \\ -6,951 \end{gathered}$ | $\begin{array}{r} 1,207 \\ 816 \\ 56 \end{array}$ | (2) 2,574 <br> (3) 989 <br> (4) $-7,020$ | 1,220 -254 14 |
|  | 6,250 | -701 | -6,951 | 56 |  | 14 |

<All operations $\sim$ Adjustments to "Profit from ordinary operating activities">

|  | All operations |  |  |
| :--- | ---: | ---: | ---: |
|  | FY14-2Q | FY15-2Q | Variance |
| Profit before tax | 34,256 | 33,858 | -398 |
| Adjustments 5,827 2,369 <br> Finance income $-3,458$  <br> Finance costs 352 408 <br> Share of loss of associates -363 -261$\quad 102$ |  |  |  |
| Foreign exchange (gain)/loss | 6,823 | $-1,121$ | $-7,944$ |
| Impairment losses |  | -148 | -148 |
| Others | -979 | 3,491 | 4,470 |

<Segment $\sim$ Adjustments to "Profit from ordinary operating activities">

|  | Information Technology |  |  | Life Care |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14-2Q | FY15-2Q | Variance | FY14-2Q | FY15-2Q | Variance | FY14-2Q | FY15-2Q | Variance |
| Profit before tax | 14,819 | 19,819 | 5,001 | 13,188 | 14,739 | 1,552 | 6,250 | -701 | -6,951 |
| Adjustments | 273 | 2,847 | (2) 2,574 | -1,605 | -616 | (3) 989 | 7,159 | 139 | (4) $-7,020$ |
| Finance income | 95 | 93 | -1 | 81 | 69 | -11 | 176 | 245 | 69 |
| Finance costs | -77 | -82 | -5 | -130 | -116 | 14 | -156 | -63 | 93 |
| Share of loss of associates | -1 | -0 | 1 | -5 | 0 | 5 | 0 | - | -0 |
| Foreign exchange (gain)/loss | 510 | -118 | -628 | -720 | -241 | 479 | 7,033 | -762 | -7,796 |
| Impairment losses |  |  |  |  | -148 | -148 |  |  |  |
| Others | -254 | 2,953 | (5) 3,207 | -830 | -180 | 650 | 105 | 718 | (6) 613 |
| Profit from ordinary operating activities | 14,546 | 16,973 | 2,427 | 14,792 | 15,355 | 563 | -909 | -839 | 70 |

## HOYA

## Part. 2

## 1. Interim Consolidated Financial Highlights <br> HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the six months ended September 30, 2014 and 2015 (All operations *Notes)
( The yen amounts shown therein are rounded off to the nearest million.)

|  | Six months ended |  | Variance <br> (1)Revenue and Profit before tax |
| :--- | ---: | ---: | ---: |
| Revenue | Sep. 30,2014 | Sep. 30,2015 | (\%) |
| Profit before tax | 234,314 | 256,403 | 9.4 |
| Ratio of profit before tax(\%) | 56,700 | 64,759 | 14.2 |
| Profit for the term | $24.2 \%$ | $25.3 \%$ | 12.2 |
| Ratio of profit for the term(\%) | 45,285 | 50,790 | $19.8 \%$ |
| Profit attributable to owners of the Company | $19.3 \%$ | 50,381 | 12.1 |
| $\quad$ Ratio of profit attributable to owners of the Company(\%) | 44,948 | $19.2 \%$ | $19.6 \%$ |
| Basic earnings per share (yen) | 105.30 | 120.40 |  |
| Diluted earnings per share (yen) | 105.04 | 120.05 |  |
|  | As of |  |  |
| (2)Financial Position | Mar.31,2015 | Sep. 30,2015 |  |
| Total assets | 733,732 | 717,909 |  |
| Total equity | 596,095 | 575,647 |  |
| Equity attributable to owners of the Company | 590,014 | 569,082 |  |
| Ratio of assets attributable to owners of the Company | $80.4 \%$ | $79.3 \%$ |  |
| Assets attributable to owners of the Company per share (yen) | $1,391.77$ | $1,371.31$ |  |


| (3) Conditions of Cash Flows | Six months ended |  |
| :--- | ---: | ---: |
|  | Sep. 30,2014 | Sep. 30,2015 |
| Net cash used in investing activities | 49,160 | 66,804 |
| Net cash provided by (used in ) financing activities | $-15,242$ | $-4,700$ |
| Cash and cash equivalents at end of period | $-74,219$ | $-62,712$ |

2.Dividends per Share

|  | Year ended |  |
| :--- | ---: | ---: |
|  | Mar.31,2015 | Mar.31,2016 |
| Interim (Yen) | 30.00 | 30.00 |
| Year-end (Yen) | 45.00 | $\mathrm{~N} / \mathrm{A}$ |
| Annual (Yen) | 75.00 | $\mathrm{~N} / \mathrm{A}$ |
| Notes: |  |  |
| "All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations". |  |  |
| These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual <br> results, performance or achievements to differ materially from that anticipated in these statements. These factors include <br> changes in economic conditions, trends in our major markets, or currency exchange rates. |  |  |

## 2.Interim Consolidated Financial Statements

(1) Interim Consolidated Statement of Financial Position

| (HOYA Corporation and its subsidiaries) |  |  |  |  | (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { Mar. 31, } 2015 \end{gathered}$ |  | As ofSep. 30, 2015 |  | Variance |  | $\begin{gathered} \text { As of } \\ \text { Sep. } 30,2014 \end{gathered}$ |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Property, plant and equipment-net | 128,191 |  | 117,302 |  | -10,890 |  | 126,870 |  |
| Goodwill | 9,970 |  | 8,885 |  | -1,085 |  | 10,950 |  |
| Intangible assets | 19,661 |  | 16,802 |  | -2,859 |  | 21,650 |  |
| Investments in associates | 186 |  | 187 |  | 1 |  | 185 |  |
| Long-term financial assets | 7,037 |  | 7,461 |  | 424 |  | 16,935 |  |
| Other non-current assets | 3,020 |  | 4,242 |  | 1,222 |  | 2,782 |  |
| Deferred tax assets | 12,102 |  | 11,576 |  | -526 |  | 12,684 |  |
| Total non-current assets | 180,166 | 24.6 | 166,454 | 23.2 | -13,712 | -7.6 | 192,056 | 28.2 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Inventories | 68,925 |  | 68,995 |  | 70 |  | 66,922 |  |
| Trade and other receivables | 99,198 |  | 98,391 |  | -807 |  | 97,928 |  |
| Other short-term financial assets | 20,071 |  | 18,466 |  | -1,604 |  | 9,624 |  |
| Income tax receivables | 312 |  | 365 |  | 53 |  | 536 |  |
| Other current assets | 16,241 |  | 16,638 |  | 397 |  | 14,688 |  |
| Cash and cash equivalents | 348,819 |  | 347,151 |  | -1,669 |  | 298,925 |  |
| Sub total | 553,566 |  | 550,006 |  | -3,559 |  | 488,624 |  |
| Assets held for sale | - |  | 1,448 |  | 1,448 |  | - |  |
| Total current assets | 553,566 | 75.4 | 551,455 | 76.8 | -2,111 | -0.4 | 488,624 | 71.8 |
| Total assets | 733,732 | 100.0 | 717,909 | 100.0 | -15,823 | -2.2 | 680,680 | 100.0 |


|  |  |  |  |  |  |  | (Millions of Yen)As ofSep. 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As ofMar. 31, 2015 |  | As ofSep. 30, 2015 |  | Variance |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |  |  |
| Share capital | 6,264 |  | 6,264 |  | - |  | 6,264 |  |
| Capital reserves | 15,899 |  | 15,899 |  | - |  | 15,899 |  |
| Treasury shares | -5,932 |  | -5,938 |  | -6 |  | -7,808 |  |
| Other capital reserves | -3,736 |  | -4,114 |  | -377 |  | -3,234 |  |
| Retained earnings | 547,162 |  | 535,638 |  | -11,524 |  | 512,174 |  |
| Accumulated other comprehensive income/(loss) | 30,357 |  | 21,332 |  | -9,025 |  | 18,212 |  |
| Equity attributable to owners of the Company | 590,014 |  | 569,082 |  | -20,932 |  | 541,508 |  |
| Non-controlling interests | 6,081 |  | 6,566 |  | 485 |  | 6,474 |  |
| Total equity | 596,095 | 81.2 | 575,647 | 80.2 | -20,447 | -3.4 | 547,982 | 80.5 |
| LIABILITIES |  |  |  |  |  |  |  |  |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing long-term debt | 35,528 |  | 35,513 |  | -15 |  | 35,696 |  |
| Other long-term financial liabilities | 667 |  | 3,499 |  | 2,831 |  | 235 |  |
| Retirement benefits liabilities | 2,098 |  | 1,942 |  | -155 |  | 1,684 |  |
| Provisions | 2,262 |  | 2,384 |  | 122 |  | 2,122 |  |
| Other non-current liabilities | 1,010 |  | 899 |  | -112 |  | 2,092 |  |
| Deferred tax liabilities | 2,205 |  | 2,186 |  | -19 |  | 3,045 |  |
| Total non-current liabilities | 43,770 | 6.0 | 46,423 | 6.5 | 2,653 | 6.1 | 44,874 | 6.6 |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing short-term debt | 2,033 |  | 2,088 |  | 55 |  | 2,106 |  |
| Trade and other payables | 41,247 |  | 40,925 |  | -321 |  | 39,546 |  |
| Other short-term financial liabilities | 2,896 |  | 821 |  | -2,075 |  | 1,337 |  |
| Income tax payables | 10,913 |  | 13,089 |  | 2,177 |  | 8,204 |  |
| Provisions | 1,063 |  | 1,141 |  | 78 |  | 999 |  |
| Other current liabilities | 35,716 |  | 37,773 |  | 2,057 |  | 35,632 |  |
| Total current liabilities | 93,867 | 12.8 | 95,838 | 13.3 | 1,971 | 2.1 | 87,824 | 12.9 |
| Total liabilities | 137,637 | 18.8 | 142,261 | 19.8 | 4,624 | 3.4 | 132,698 | 19.5 |
| Total equity and liabilities | 733,732 | 100.0 | 717,909 | 100.0 | -15,823 | -2.2 | 680,680 | 100.0 |

## (2) Interim Consolidated Statement of Cash Flows

| (HOYA Corporation and its subsidiaries) |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the six months ended |  | Variance | The year ended <br> Mar. 31,2015 |
|  | Sep. 30,2014 | Sep. 30,2015 |  |  |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 56,700 | 64,759 | 8,059 | 118,249 |
| Depreciation and amortization | 17,023 | 17,523 | 500 | 34,852 |
| Impairment losses | - | 633 | 633 | 286 |
| Finance income | -712 | -832 | -120 | -2,296 |
| Finance costs | 676 | 467 | -209 | 1,209 |
| Share of (profits)/loss of associates | 17 | 1 | -16 | 10 |
| (Gain)/loss on sales of property, plant and equipment | -188 | -117 | 71 | -612 |
| Loss on disposal of property, plant and equipment | 62 | 131 | 69 | 282 |
| Foreign exchange (gain)/loss | -6,451 | 272 | 6,723 | -12,559 |
| Others | 1,048 | -2,698 | -3,746 | 4,776 |
| Net cash generated from operating activities (Before adjustment of movements in working capital) | 68,175 | 80,139 | 11,965 | 144,196 |
| Movements in working capital |  |  |  |  |
| Decrease/(increase) in inventories | -1,879 | -2,613 | -734 | -701 |
| Decrease/(increase) in trade and other receivables | -564 | 401 | 965 | -736 |
| Increase/(decrease) in trade and other payables | -1,387 | -876 | 511 | -314 |
| Increase/(decrease) in retirement benefits liabilities and provisions | -156 | 119 | 275 | -349 |
| Sub total | 64,187 | 77,170 | 12,982 | 142,095 |
| Interests received | 669 | 832 | 163 | 1,399 |
| Dividends received | 38 | 8 | -30 | 53 |
| Interests paid | -648 | -414 | 234 | -1,001 |
| Income taxes paid | -15,198 | -10,936 | 4,262 | -27,354 |
| Income taxes refunded | 112 | 145 | 33 | 187 |
| Net cash generated from operating activities | 49,160 | 66,804 | 17,644 | 115,380 |
| Cash flows from investing activities |  |  |  |  |
| Withdrawals of time deposit | 7,682 | 6,597 | -1,085 | 14,082 |
| Payments for time deposit | -7,068 | -5,696 | 1,373 | -14,988 |
| Proceeds from sales of property, plant and equipment | 372 | 161 | -211 | 2,118 |
| Payments for acquisition of property, plant and equipment | -7,142 | -8,077 | -935 | -18,385 |
| Proceeds from sales of investment | - | 117 | 117 | 1,920 |
| Payments for acquisition of investment | -58 | -391 | -333 | -58 |
| Payments for acquisition of subsidiaries | - | - | - | -281 |
| Payments to non-controlling interests upon merger | -1 | -1 | 1 | -2 |
| Payments for business transfer | - | - | - | -1,855 |
| Proceeds from sales of subsidiary | - | 0 | 0 | - |
| Payments for loan to affiliates | -8,500 | - | 8,500 | -8,500 |
| Other proceeds | 205 | 3,630 | 3,425 | 611 |
| Other payments | -731 | -1,040 | -309 | -2,050 |
| Net cash used in investing activities | -15,242 | -4,700 | 10,542 | -27,387 |
| Cash flows from financing activities |  |  |  |  |
| Dividends paid to owners of the Company | -19,415 | -19,057 | 357 | -32,103 |
| Dividends paid to non-controlling interests | -9 | -98 | -89 | -9 |
| Increase (decrease) in short-term debt | -214 | 50 | 264 | -215 |
| Repayments of long-term borrowings | -408 | -130 | 277 | -578 |
| Payments for redemption of bonds | -25,076 | -11 | 25,065 | -25,126 |
| Proceeds from disposal of treasury shares | 0 | - | -0 | 0 |
| Payments for purchase of treasury shares | -30,032 | -45,048 | -15,016 | -30,035 |
| Proceeds from exercise of stock options | 934 | 1,582 | 648 | 2,137 |
| Net cash used in financing activities | -74,219 | -62,712 | 11,506 | -85,929 |
| Net increase/(decrease) in cash and cash equivalents | -40,300 | -608 | 39,692 | 2,064 |
| Cash and cash equivalents at the beginning of the term | 331,094 | 348,819 | 17,726 | 331,094 |
| Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies | 8,131 | -1,060 | -9,192 | 15,662 |
| Cash and cash equivalents at the end of the term | 298,925 | 347,151 | 48,226 | 348,819 |

(3) Interim Consolidated Statement of Comprehensive Income

| (HOYA Corporation and its subsidiaries) |  |  |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the six months ended |  |  |  | Variance |  | $\begin{gathered} \text { For the year } \\ \text { ended } \\ \text { Mar. } 31,2015 \\ \hline \end{gathered}$ |  |
|  | Sep. 30,2014 |  | Sep. 30,2015 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| All operations |  |  |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |  |  |
| Sales | 234,314 | 100.0 | 256,403 | 100.0 | 22,089 | 9.4 | 489,961 | 100.0 |
| Finance income | 712 | 0.3 | 832 | 0.3 | 120 | 16.8 | 2,296 | 0.5 |
| Other income | 1,477 | 0.6 | 4,846 | 1.9 | 3,369 | 228.1 | 3,476 | 0.7 |
| Total Revenue | 236,503 | 100.9 | 262,080 | 102.2 | 25,577 | 10.8 | 495,733 | 101.2 |
| Expenses: |  |  |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | -2,638 | -1.1 | -3,684 | -1.4 | -1,046 | 39.7 | -479 | -0.1 |
| Raw materials and consumables used | 44,916 | 19.2 | 48,771 | 19.0 | 3,854 | 8.6 | 91,862 | 18.7 |
| Employee benefits expense | 56,252 | 24.0 | 59,087 | 23.0 | 2,835 | 5.0 | 115,218 | 23.5 |
| Depreciation and amortization | 17,023 | 7.3 | 17,523 | 6.8 | 500 | 2.9 | 34,852 | 7.1 |
| Subcontracting cost | 3,268 | 1.4 | 3,497 | 1.4 | 229 | 7.0 | 6,317 | 1.3 |
| Advertising and promotion expense | 6,439 | 2.7 | 6,877 | 2.7 | 439 | 6.8 | 12,363 | 2.5 |
| Commission expense | 11,055 | 4.7 | 13,921 | 5.4 | 2,866 | 25.9 | 23,521 | 4.8 |
| Impairment losses | - | - | 633 | 0.2 | 633 | - | 286 | 0.1 |
| Finance costs | 676 | 0.3 | 467 | 0.2 | -209 | -30.9 | 1,209 | 0.2 |
| Share of loss of associates | 17 | 0.0 | 1 | 0.0 | -16 | -92.2 | 10 | 0.0 |
| Foreign exchange (gain)/loss | -6,353 | -2.7 | -921 | -0.4 | 5,431 | -85.5 | -11,840 | -2.4 |
| Other expenses | 49,148 | 21.0 | 51,149 | 19.9 | 2,002 | 4.1 | 104,165 | 21.3 |
| Total Expenses | 179,803 | 76.7 | 197,321 | 77.0 | 17,518 | 9.7 | 377,484 | 77.0 |
| Profit before tax | 56,700 | 24.2 | 64,759 | 25.3 | 8,059 | 14.2 | 118,249 | 24.1 |
| Income tax expense | 11,414 | 4.9 | 13,969 | 5.4 | 2,555 | 22.4 | 25,308 | 5.2 |
| Profit for the quarter from all operations | 45,285 | 19.3 | 50,790 | 19.8 | 5,505 | 12.2 | 92,941 | 19.0 |
| Other comprehensive income: <br> Items that will not be reclassified subsequently to profit or loss <br> Remeasurements of the net defined benefit liability(asset) Income tax relating to components of other comprehensive income | - |  | 15 |  | 15 | - | -206 39 |  |
| Total Items that will not be reclassified subsequently to profit or loss | - |  | 15 |  | 15 | - | -167 |  |
| Items that may be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Net gain on revaluation of available-for-sale financial assets | -163 |  | -4 |  | 159 | -97.3 | -698 |  |
| Exchange differences on translation of foreign operations | 8,409 |  | -8,752 |  | -17,160 | - | 21,265 |  |
| Share of other comprehensive income of associates | 1 |  | -15 |  | -16 | - | 7 |  |
| Income tax relating to components of other comprehensive income | 140 |  | -79 |  | -220 | - | -236 |  |
| Total Items that may be reclassified subsequently to profit or loss | 8,387 |  | -8,850 |  | -17,237 | - | 20,339 |  |
| Total other comprehensive income/(Ioss) | 8,387 |  | -8,835 |  | -17,222 | - | 20,172 |  |
| Total comprehensive income for the quarter | 53,673 |  | 41,955 |  | -11,717 | -21.8 | 113,112 |  |
| Profit attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 44,948 | 19.2 | 50,381 | 19.6 | 5,432 | 12.1 | 92,804 | 18.9 |
| Non-controlling interests | 337 | 0.1 | 409 | 0.2 | 72 | 21.4 | 137 | 0.0 |
| Total | 45,285 | 19.3 | 50,790 | 19.8 | 5,505 | 12.2 | 92,941 | 19.0 |
| Total comprehensive income/(loss) attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 53,311 |  | 41,372 |  | -11,939 | -22.4 | 113,144 |  |
| Non-controlling interests | 362 |  | 584 |  | 222 | 61.4 | -32 |  |
| Total | 53,673 |  | 41,955 |  | -11,717 | -21.8 | 113,112 |  |
| Basic earnings/(loss) per share (yen) |  |  |  |  |  |  |  |  |
| Continuing operations | 105.30 |  | 120.40 |  | 15.10 |  | 218.23 |  |
| Discontinued operations | - |  | - |  | - |  | - |  |
| Basic earnings per share (yen) | 105.30 |  | 120.40 |  | 15.10 |  | 218.23 |  |
| Diluted earnings/(loss) per share (yen) |  |  |  |  |  |  |  |  |
| Continuing operations | 105.04 |  | 120.05 |  | 15.01 |  | 217.63 |  |
| Discontinued operations | - |  | - |  | - |  | - |  |
| Diluted earnings per share (yen) | 105.04 |  | 120.05 |  | 15.01 |  | 217.63 |  |

Notes:

1. Effect of exchange rate change on net sales and incomes ("2015 A" is the actual value of this period. " 2015 B " is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)


## (4) Segment Information

## <Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "information technology" and "life and culture" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Information Technology business, the Life Care business and the Others business, which are consistent with the above business domains

In the Information Technology business, the Group has developed an extensive range of products following the digitalization of information and the emergence of the internet. The Group produces and sells a broad array of I/O (Input/Output Device) related products in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions in accordance with the Pharmaceutical Affairs Act in Japan and other regulations, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

The Others business mainly includes the business that provides information system services and new businesses.

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :---: | :---: | :--- |
| Information <br> Technology | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Masks and Devices for liquid-crystal displays (LCDs) <br> Glass disks for hard disk drives (HDDs), etc. |
|  | Imaging related products | Optical lenses, Optical glasses, Digital camera modules, <br> Optical Devices, Laser equipment, etc. |
|  | Health care related products | Eyeglass lenses, Contact lenses, etc. |
|  | Medical related products | Endoscopes, Medical accessories, Intraocular lenses, <br> Artificial bone, Metallic implants for orthopedics, etc. |
| Other |  |  |
| Design of information systems, etc. |  |  |

## 1. Segment revenues and results

(Millions of Yen)

| For the six months <br> ended September 30, 2014 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 87,067 | 145,925 | 1,308 | 234,301 | 13 | 234,314 |
| Inter-segment | 99 | - | 846 | 946 | -946 | - |
| Total | 87,166 | 145,925 | 2,155 | 235,246 | -932 | 234,314 |
| Segment profit before tax | 27,692 | 24,847 | 320 | 52,859 | 3,841 | 56,700 |
| Segment profit before tax ratio | $31.8 \%$ | $17.0 \%$ | $14.9 \%$ | $22.5 \%$ | $-24.2 \%$ |  |


| Ref: Profit from ordinary |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| operating activities | 27,959 | 26,356 | 313 | 54,628 | $-2,686$ | 51,942 |
| $\%$ of revenue | $32.1 \%$ | $18.1 \%$ | $14.5 \%$ | $23.2 \%$ | $-2.2 \%$ |  |


| For the six months <br> ended September 30, 2015 | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 93,129 | 161,400 | 1,872 | 256,401 | 256,403 |  |
| Inter-segment | 424 | - | 833 | 1,257 | $-1,257$ | - |
| Total | 93,552 | 161,400 | 2,705 | 257,657 | $-1,254$ | 256,403 |
| Segment profit before tax | 36,056 | 29,241 | 352 | 65,649 | -890 | 64,759 |
| Segment profit before tax ratio | $38.5 \%$ | $18.1 \%$ | $13.0 \%$ | $25.5 \%$ | - | $25.3 \%$ |
| Profit from ordinary |  |  |  |  |  |  |
| operating activities | 33,016 | 29,752 | 339 | 63,107 | $-2,339$ | 60,768 |
| $\%$ of revenue | $35.3 \%$ | $18.4 \%$ | $12.5 \%$ | $24.5 \%$ | -23.7 |  |

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

|  | Information <br> Technology | Life Care | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 6,061 | 15,475 | 564 | 22,100 | -11 | 22,089 |
| $\quad$ Variance | $7.0 \%$ | $10.6 \%$ | $43.1 \%$ | $9.4 \%$ | - | $9.4 \%$ |
| Inter-segment | 324 | - | -14 | 311 | -311 | - |
| $\quad$ Total | 6,386 | 15,475 | 551 | 22,411 | -322 | 22,089 |
| Segment profit before tax | 8,364 | 4,395 | 31 | 12,790 | $-4,731$ | 8,059 |
| $\quad$ Variance | $30.2 \%$ | $17.7 \%$ | $9.8 \%$ | $24.2 \%$ | - | $14.2 \%$ |
| Profit from ordinary |  |  |  |  |  |  |
| operating activities | 5,057 | 3,396 | 26 | 8,479 | 347 | 8,826 |
| $\quad$ Variance |  |  |  |  |  |  |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal
value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2015B | 2015A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 84,635 | 93,129 | 8,493 | -2,432 | -2.8\% |
| Segment profit before tax ratio | 33,217 | 36,056 | 2,839 | 5,525 | 20.0\% |
| Life Care |  |  |  |  |  |
| Revenue from external customers | 157,375 | 161,400 | 4,025 | 11,450 | 7.8\% |
| Segment profit before tax ratio | 27,637 | 29,241 | 1,605 | 2,790 | 11.2\% |

## 2. Revenue from major products and services



## Revenue from all operations

| Information Technology | 87,067 | 37.2 | 93,129 | 36.3 | 6,061 | 7.0 | 180,164 | 36.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronics related products | 64,261 | 73.8 ] | 68,075 | 73.1 ] | 3,813 | 5.9 | 134,469 | 74.6 ] |
| Imaging related products | 22,806 | 26.2 ] | 25,054 | 26.9 ] | 2,248 | 9.9 | 45,695 | 25.4 ] |
| Life Care | 145,925 | 62.3 | 161,400 | 62.9 | 15,475 | 10.6 | 306,653 | 62.6 |
| Health care related products | 108,790 | 74.6 ] | 121,366 | 75.2 ] | 12,576 | 11.6 | 227,322 | 74.1 ] |
| Medical related products | 37,135 | 25.4 ] | 40,034 | 24.8 ] | 2,899 | 7.8 | 79,331 | 25.9 |
| Other | 1,308 | 0.6 | 1,872 | 0.7 | 564 | 43.1 | 3,117 | 0.6 |
| Corporate (including R\&D) | 13 | 0.0 | 2 | 0.0 | -11 | -81.6 | 27 | 0.0 |
| Total revenue from all operations | 234,314 | 100.0 | 256,403 | 100.0 | 22,089 | 9.4 | 489,961 | 100.0 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2.Effect of Exchange Rate Change on Net Sales and Incomes ("2015 A" is the actual value of this period. "2015 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2015 B | 2015 A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Information Technology | 84,635 | 93,129 | 8,493 | $-2,432$ | $-2.8 \%$ |
| Electronics related products | 61,428 | 68,075 | 6,646 | $-2,833$ | $-4.4 \%$ |
| Imaging related products | 23,207 | 25,054 | 1,847 | 401 | $1.8 \%$ |
| Life Care | 157,375 | 161,400 | 4,025 | 11,450 | $7.8 \%$ |
| Health care related products | 119,397 | 121,366 | 1,968 | 10,608 | $9.8 \%$ |
| Medical related products | 37,978 | 40,034 | 2,056 | 842 | $2.3 \%$ |

## 3. Information about geographical areas

Revenue from external customers
(Millions of Yen)

| For the six months ended |  |  |  | Variance |  | For the year ended <br> Mar. 31,2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep. 30,2014 |  | Sep. 30,2015 |  |  |  |  |  |
| Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

Revenue from all operations

| Total revenue from all operations | 234,314 | 100.0 | 256,403 | 100.0 | 22,089 | 9.4 | 489,961 | 100.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 71,142 | 30.4 | 77,529 | 30.2 | 6,387 | 9.0 | 145,312 | 29.7 |
| Americas | 32,979 | 14.1 | 37,476 | 14.6 | 4,496 | 13.6 | 71,026 | 14.5 |
| Europe | 50,383 | 21.5 | 51,849 | 20.2 | 1,466 | 2.9 | 104,788 | 21.4 |
| Asia/Oceania | 77,380 | 33.0 | 86,514 | 33.7 | 9,134 | 11.8 | 162,675 | 33.2 |
| Others | 2,430 | 1.0 | 3,035 | 1.2 | 605 | 24.9 | 6,160 | 1.3 |

Note: Geographical areas are based on the location of customers.
<Reference>
Supplementary data for Interim Period: from April 1 to September 30, 2015
The breakdown of changes in revenue and profit before tax

<All operations ~ Adjustments to "Profit from ordinary operating activities">

|  | All operations |  |  |
| :--- | ---: | ---: | ---: |
|  | FY14-1H | FY15-1H | Variance |
| Profit before tax | 56,700 | 64,759 | 8,059 |
| Adjustments | 4,758 | 3,991 | $(1)$ |
| Finance income | -767 |  |  |
| Finance costs | 712 | 832 | 120 |
| Share of loss of associates | -676 | -467 | 209 |
| Foreign exchange (gain)/loss | -17 | -1 | 16 |
| Impairment losses | 6,353 | 921 | $-5,431$ |
| Others | -633 | -633 |  |
| Orofit from ordinary operating | 51,942 | 60,768 | 8,826 |

<Segment ~ Adjustments to "Profit from ordinary operating activities">

|  | Information Technology |  |  | Life Care |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14-1H | FY15-1H | Variance | FY14-1H | FY15-1H | Variance | FY14-1H | FY15-1H | Variance |
| Profit before tax | 27,692 | 36,056 | 8,364 | 24,847 | 29,241 | 4,395 | 4,161 | -539 | -4,700 |
| Adjustments | -267 | 3,040 | (2) 3,307 | -1,510 | -510 | (3) 999 | 6,534 | 1,461 | (4) $-5,073$ |
| Finance income | 186 | 207 | 21 | 151 | 156 | 6 | 376 | 469 | 93 |
| Finance costs | -146 | -168 | -21 | -213 | -184 | 29 | -316 | -115 | 202 |
| Share of loss of associates | -1 | -0 | 1 | -10 | -1 | 9 | -7 | - | 7 |
| Foreign exchange (gain)/loss | 300 | 261 | -38 | -657 | 387 | 1,044 | 6,710 | 274 | -6,437 |
| Impairment losses |  |  |  |  | -633 | -633 |  |  |  |
| Others | -605 | 2,740 | (5) 3,345 | -780 | -235 | 545 | -229 | 833 | (6) 1,062 |
| Profit from ordinary operating activities | 27,959 | 33,016 | 5,058 | 26,356 | 29,752 | 3,395 | -2,373 | -2,000 | 373 |

