

Supplementary Data for the Six Months Ended September 30, 2015

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The projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

1. Financial Results Summary (Consolidated)

(Billions of yen)

	A	B	C	[Ref.]	
	Six Months Ended September 30, 2014	Six Months Ended September 30, 2015	Year Ending March 31, 2016 (Revised Forecast)	Year Ending March 31, 2016 (Previously Announced Forecast)	
		<i>Change</i> <i>B-A</i>	<i>Progress</i> <i>B/C</i>		
Consolidated (US GAAP)					
Operating Revenues	5,373.7	5,589.0	215.3	49.0%	11,400.0
Fixed Voice Related Services	730.4	667.6	(62.8)	-	-
Mobile Voice Related Services	446.5	407.7	(38.7)	-	-
IP/Packet Communications Services	1,838.4	1,875.3	36.9	-	-
Sales of Telecommunications Equipment	485.3	463.8	(21.5)	-	-
System Integration	1,229.6	1,437.3	207.7	-	-
Other	643.5	737.3	93.7	-	-
Operating Expenses	4,782.7	4,855.5	72.8	47.8%	10,150.0
Cost of Services (excluding items shown separately below)	1,163.6	1,149.1	(14.5)	-	-
Cost of Equipment Sold (excluding items shown separately below)	426.7	431.1	4.4	-	-
Cost of System Integration (excluding items shown separately below)	865.3	1,034.5	169.1	-	-
Depreciation and Amortization	911.1	871.6	(39.5)	-	-
Impairment Loss	0.2	3.6	3.4	-	-
Selling, General and Administrative Expenses	1,415.8	1,365.5	(50.3)	-	-
Goodwill and Other Intangible Assets Impairment	-	-	-	-	-
Operating Income	590.9	733.5	142.5	58.7%	1,250.0
Income Before Income Taxes	592.2	717.4	125.3	58.8%	1,220.0
Net Income Attributable to NTT	290.3	377.3	87.0	57.6%	655.0
(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"					
Personnel	1,113.1	1,146.9	33.8	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	2,571.2	2,659.4	88.1	-	-
Loss on Disposal of Property, Plant and Equipment	74.3	61.2	(13.0)	-	-
Other Expenses	112.8	112.7	(0.1)	-	-
Total	3,871.4	3,980.2	108.8	-	-
EBITDA and EBITDA Margin with Reconciliation					
EBITDA (a+b)	1,543.7	1,637.7	94.0	52.8%	3,104.0
a Operating Income	590.9	733.5	142.5	58.7%	1,250.0
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	952.7	904.2	(48.5)	48.8%	1,854.0
EBITDA Margin [(c/d)X100]	28.7%	29.3%	0.6%	-	27.2%
c EBITDA (a+b)	1,543.7	1,637.7	94.0	52.8%	3,104.0
d Operating Revenues	5,373.7	5,589.0	215.3	49.0%	11,400.0
Capital Investment⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾					
Capital Investment	753.5	645.6	(107.8)	37.3%	1,730.0
(Ref.) Core Group Companies					
NTT (Holding Company)	5.1	3.3	(1.7)	16.0%	21.0
NTT East	128.7	102.7	(25.9)	34.2%	300.0
NTT West	140.0	121.4	(18.6)	41.9%	290.0
NTT Communications	49.0	55.0	5.9	40.8%	135.0
NTT DOCOMO (Consolidated)	292.5	219.5	(73.0)	36.6%	600.0
NTT DATA (Consolidated)	58.1	58.2	0.0	44.8%	130.0

Interest-Bearing Liabilities

	As of March 31, 2015	As of September 30, 2015	As of March 31, 2016 (Revised Forecast)	As of March 31, 2016 (Previously Announced Forecast)
Interest-Bearing Liabilities	4,406.7	4,520.4	4,200.0	4,200.0

- Notes: (1) NTT Consolidated Capital Investment figures, excluding investments related to real estate and solar power generation operations, for "A. Six Months Ended September 30, 2014," "B. Six Months Ended September 30, 2015" and "C. Year Ending March 31, 2016 (Revised Forecast)" are 726.4 billion yen, 622.2 billion yen and 1,630.0 billion yen, respectively.
- (2) Capital Investment figures for domestic access network businesses for "A. Six Months Ended September 30, 2014," "B. Six Months Ended September 30, 2015" and "C. Year Ending March 31, 2016 (Revised Forecast)" are 608.9 billion yen, 494.6 billion yen and 1,298.0 billion yen, respectively.
- (3) Capital Investments of NTT East, NTT West, and NTT Communications for "C. Year Ending March. 31, 2016 (Revised Forecast)" include: 142.0 billion yen for voice transmission, 21.0 billion yen for data transmission, 114.0 billion yen for leased circuits, 1.0 billion yen for telegraph, 2.0 billion yen for R&D facilities, and 20.0 billion yen for joint facilities and others for NTT East; 150.0 billion yen for voice transmission, 21.0 billion yen for data transmission, 105.0 billion yen for leased circuits, 1.0 billion yen for telegraph, 2.0 billion yen for R&D facilities, and 11.0 billion yen for joint facilities and others for NTT West; and 44.0 billion yen for cloud computing platforms, 14.4 billion yen for data networks, 9.1 billion yen for voice communications, 2.0 billion yen for applications & content, 8.5 billion yen for solution services, and 56.8 billion yen for joint facilities and others for NTT Communications.
- (4) Capital Investments of NTT East and NTT West for "C. Year Ending March. 31, 2016 (Revised Forecast)" include approximately 110.0 billion yen and 95.0 billion yen in optical fiber-related investments for NTT East and NTT West, respectively. Coverage rates of optical fiber are expected to be 95% for NTT East and 93% for NTT West as of March 31, 2016.

2. Financial Results (Business Segments)

(Billions of yen)

	A	B		C		[Ref.]
	Six Months Ended September 30, 2014	Six Months Ended September 30, 2015		Year Ending March 31, 2016 (Revised Forecast)		Year Ending March 31, 2016 (Previously Announced Forecast)
		<div> <div>Change</div> <div>Progress</div> </div>				
		<div> <div>B-A</div> <div>B/C</div> </div>				
Business segments⁽¹⁾						
Regional communications business						
Operating Revenues	1,714.4	1,680.6	(33.9)	49.4 %	3,400.0	3,400.0
Operating Expenses	1,636.2	1,526.0	(110.2)	48.4 %	3,150.0	3,180.0
Operating Income	78.3	154.6	76.3	61.8 %	250.0	220.0
Long distance and international communications business						
Operating Revenues	950.0	1,097.2	147.3	48.1 %	2,280.0	2,240.0
Operating Expenses	893.6	1,049.6	156.0	48.1 %	2,180.0	2,140.0
Operating Income	56.4	47.6	(8.8)	47.6 %	100.0	100.0
Mobile communications business						
Operating Revenues	2,173.0	2,215.0	42.1	49.3 %	4,490.0	4,510.0
Operating Expenses	1,775.2	1,753.9	(21.3)	46.3 %	3,785.0	3,835.0
Operating Income	397.8	461.2	63.4	65.4 %	705.0	675.0
Data communications business						
Operating Revenues	695.6	745.7	50.1	48.4 %	1,540.0	1,540.0
Operating Expenses	668.0	707.5	39.5	49.5 %	1,430.0	1,430.0
Operating Income	27.5	38.2	10.6	34.7 %	110.0	110.0
Other business						
Operating Revenues	591.6	567.8	(23.8)	44.7 %	1,270.0	1,260.0
Operating Expenses	568.5	540.1	(28.4)	44.3 %	1,220.0	1,215.0
Operating Income	23.1	27.6	4.6	55.3 %	50.0	45.0

Note: (1) Figures for each segment include inter-segment transactions.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

Financial Results (Holding Company and Subsidiary)						(Amount in million yen)
	A	B		C	[Ref.]	
	Six Months Ended September 30, 2014	Six Months Ended September 30, 2015		Year Ending March 31, 2016 (Revised Forecast)	Year Ending March 31, 2016 (Previously Announced Forecast)	
		<div><div>Change</div><div>Progress</div></div>				
		<div><div>B-A</div><div>B/C</div></div>				
NTT (Holding Company) (JPN GAAP)						
Operating Revenues	254.2	256.5	2.3	59.8%	429.0	
Operating Expenses	63.9	61.3	(2.5)	44.5%	138.0	
Operating Income	190.3	195.2	4.9	67.1%	291.0	
Non-Operating Revenues	15.6	14.1	(1.4)	50.6%	28.0	
Non-Operating Expenses	18.0	15.6	(2.4)	48.8%	32.0	
Recurring Profit	187.9	193.8	5.8	67.5%	287.0	
Net Income	476.0	193.1	(282.8)	67.1%	288.0	
NTT East (JPN GAAP)						
Operating Revenues	871.2	859.5	(11.6)	49.9%	1,721.0	
Voice Transmission Services (excluding IP) ⁽¹⁾	239.8	218.2	(21.5)	51.4%	425.0	
IP Services	418.1	431.4	13.2	50.6%	852.0	
Leased Circuit (excluding IP)	57.0	55.1	(1.8)	53.6%	103.0	
Other	96.6	95.4	(1.1)	45.3%	341.0	
Supplementary Business	59.5	59.1	(0.3)			
Operating Expenses	811.8	757.5	(54.3)	48.4%	1,566.0	
Personnel	50.1	48.1	(1.9)	49.7%	97.0	
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	524.5	483.8	(40.7)	48.4%	999.0	
Depreciation and Amortization	184.3	173.9	(10.3)	50.3%	346.0	
Loss on Disposal of Property, Plant and Equipment	16.2	15.1	(1.0)	30.3%	50.0	
Taxes and Public Dues	36.6	36.4	(0.1)	49.3%	74.0	
Operating Income	59.3	101.9	42.6	65.8%	155.0	
Non-Operating Revenues	20.8	12.0	(8.7)	93.0%	13.0	
Non-Operating Expenses	5.3	2.8	(2.4)	48.0%	6.0	
Recurring Profit	74.9	111.1	36.2	68.6%	162.0	
Net Income	46.8	78.1	31.2	73.7%	106.0	
NTT West (JPN GAAP)						
Operating Revenues	776.4	754.6	(21.7)	49.4%	1,527.0	
Voice Transmission Services (excluding IP) ⁽¹⁾	242.1	218.9	(23.1)	51.0%	429.0	
IP Services	340.4	350.7	10.3	50.8%	690.0	
Leased Circuit (excluding IP)	52.1	48.4	(3.6)	49.0%	99.0	
Other	74.7	70.4	(4.2)	44.2%	309.0	
Supplementary Business	66.9	66.0	(0.9)			
Operating Expenses	759.4	717.1	(42.2)	49.0%	1,463.0	
Personnel	48.5	44.9	(3.6)	49.9%	90.0	
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	491.4	460.2	(31.1)	49.4%	932.0	
Depreciation and Amortization	165.5	159.7	(5.7)	49.8%	321.0	
Loss on Disposal of Property, Plant and Equipment	20.1	18.7	(1.3)	35.4%	53.0	
Taxes and Public Dues	33.7	33.3	(0.3)	49.8%	67.0	
Operating Income	17.0	37.5	20.4	58.6%	64.0	
Non-Operating Revenues	3.1	3.4	0.3	49.3%	7.0	
Non-Operating Expenses	6.1	6.6	0.4	47.3%	14.0	
Recurring Profit	13.9	34.3	20.3	60.3%	57.0	
Net Income	6.3	26.3	19.9	61.2%	43.0	

Note: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the six months ended September 30, 2015 include monthly charges, call charges and interconnection charges of 163.0 billion yen, 15.7 billion yen and 26.3 billion yen for NTT East, and 162.4 billion yen, 14.7 billion yen and 28.8 billion yen for NTT West, respectively.

3. Financial Results (Holding Company and Subsidiaries)

3. Financial Results (Holding Company and Subsidiaries)						(Billions of yen)
A		B			C	[Ref.]
Six Months Ended September 30, 2014		Six Months Ended September 30, 2015			Year Ending March 31, 2016 (Revised Forecast)	Year Ending March 31, 2016 (Previously Announced Forecast)
		Change		Progress		
		B-A	B/C			
NTT Communications (JPN GAAP)						
Operating Revenues ⁽¹⁾	439.2	441.9	2.7	48.6%	910.0	900.0
Cloud Computing Platforms	29.9	33.8	3.8	44.5%	76.0	76.0
Data Networks	186.2	182.7	(3.4)	50.1%	365.0	366.0
Voice Communications	137.3	128.9	(8.4)	50.4%	256.0	255.0
Applications & Content	19.0	19.4	0.4	48.6%	40.0	40.0
Solution Services	58.8	69.2	10.3	43.8%	158.0	148.0
Others	7.7	7.7	(0.0)	51.5%	15.0	15.0
Operating Expenses	391.4	401.9	10.4	48.5%	828.0	818.0
Personnel	39.7	38.3	(1.3)	49.8%	77.0	78.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	196.2	203.8	7.6	48.4%	629.0	618.0
Communication Network Charges	96.9	100.5	3.5			
Depreciation and Amortization	51.2	51.8	0.6	49.4%	105.0	105.0
Loss on Disposal of Property, Plant and Equipment	1.4	1.0	(0.3)	20.7%	5.0	5.0
Taxes and Public Dues	5.8	6.3	0.4	52.7%	12.0	12.0
Operating Income	47.7	40.0	(7.7)	48.8%	82.0	82.0
Non-Operating Revenues	18.2	15.9	(2.2)	63.7%	25.0	25.0
Non-Operating Expenses	3.9	4.1	0.1	51.3%	8.0	8.0
Recurring Profit	62.0	51.8	(10.2)	52.4%	99.0	99.0
Net Income	40.7	36.5	(4.1)	55.4%	66.0	66.0
Dimension Data (IFRS) ⁽²⁾⁽³⁾						
Operating Revenues	346.1	454.0	107.9	48.0%	945.0	945.0
Operating Expenses ⁽⁴⁾	340.3	454.3	114.0	48.2%	941.5	941.5
Operating Income ⁽⁵⁾	5.8	(0.3)	(6.1)	-	3.5	3.5
Net Income Attributable to Dimension Data	4.5	(4.1)	(8.6)	-	-	-

Notes: (1) The following are the main services included in each line item:

- Cloud Computing Platforms: "Data center services" and "Private Cloud (Enterprise Cloud, etc.)"
- Data Networks: "Closed network services (Arcstar Universal One, etc.)" and "Open network service (OCN, etc.)"
- Voice Communications: "Telephone services" and "VoIP services (050 plus, etc.)"
- Applications & Content: "Application services (Mail services, etc.)"
- Solution Services: "System integration services"

(2) Because Dimension Data's statements of income from January 1 to December 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the six months ended June 30, 2014 are stated under "A. Six Months Ended September 30, 2014," its financial results for the six months ended June 30, 2015 are stated under "B. Six Months Ended September 30, 2015" and its forecasts for the twelve months ending December 31, 2015 are stated under "C. Year Ending March. 31, 2016 (Revised Forecast)."

(3) The conversion rate used for Dimension Data figures for the six months ended September 30, 2015 is USD1.00 = JPY120.30

(4) Operating Expenses include costs associated with NTT's acquisition of Dimension Data.

(5) Operating Income for the six months ended September 30, 2015 under US GAAP was (6.5) billion yen.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A	B		C		[Ref.]
	Six Months Ended September 30, 2014	Six Months Ended September 30, 2015		Year Ending March 31, 2016 (Revised Forecast)		Year Ending March 31, 2016 (Previously Announced Forecast)
		<div>ChangeProgress</div>				
		B-A		B/C		
NTT DOCOMO Consolidated (US GAAP)						
Operating Revenues	2,173.0	2,215.0	42.0	49.3%	4,490.0	4,510.0
Telecommunications Services	1,393.4	1,382.3	(11.1)	49.6%	2,786.0	2,755.0
Mobile Communications Services	1,387.8	1,366.5	(21.2)	50.0%	2,734.0	2,687.0
Voice Revenues	452.6	413.6	(39.0)	49.7%	832.0	835.0
Packet Communications Revenues	935.2	952.9	17.8	50.1%	1,902.0	1,852.0
Optical-fiber Broadband Services and Other Telecommunications Services	5.6	15.8	10.2	30.3%	52.0	68.0
Equipment Sales	441.9	416.8	(25.0)	48.7%	856.0	929.0
Other Operating Revenues ⁽¹⁾	337.7	415.8	78.1	49.0%	848.0	826.0
Operating Expenses	1,773.4	1,752.4	(21.0)	46.4%	3,780.0	3,830.0
Personnel	141.4	144.3	2.9	49.9%	289.0	296.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	1,140.0	1,135.3	(4.7)	45.7%	2,485.0	2,509.0
Depreciation and Amortization	323.4	297.1	(26.3)	47.8%	622.0	625.0
Loss on Disposal of Property, Plant and Equipment	33.6	22.5	(11.1)	38.8%	58.0	67.0
Communication Network Charges	114.8	132.9	18.2	46.5%	286.0	293.0
Taxes and Public Dues	20.2	20.2	0.1	50.6%	40.0	40.0
Operating Income	399.6	462.6	63.0	65.2%	710.0	680.0
Non-Operating Income (Loss)	4.5	(10.0)	(14.5)	143.0%	(7.0)	7.0
Income Before Income Taxes	404.1	452.6	48.5	64.4%	703.0	687.0
Net Income Attributable to NTT DOCOMO	259.5	317.1	57.6	64.7%	490.0	470.0
NTT DATA Consolidated (JPN GAAP)						
Operating Revenues ⁽²⁾	695.8	743.2	47.4	48.3%	1,540.0	1,540.0
Public & Social Infrastructure	173.1	176.7	3.5	44.7%	395.0	-
Financial	231.6	236.6	4.9	46.8%	506.0	-
Enterprise & Solutions	171.6	186.5	14.9	49.6%	376.0	-
Global	221.5	252.6	31.1	53.5%	472.0	-
Elimination or Corporate	(102.1)	(109.3)	(7.2)	52.3%	(209.0)	-
Cost of Sales	535.5	566.6	31.1	49.1%	1,155.0	1,155.0
Gross Profit	160.3	176.6	16.2	45.9%	385.0	385.0
Selling, General and Administrative Expenses	138.2	145.5	7.2	51.1%	285.0	285.0
Operating Income	22.0	31.1	9.0	31.1%	100.0	100.0
Non-Operating Income (Loss)	(2.4)	0.1	2.6	-	(5.0)	(5.0)
Ordinary income	19.5	31.2	11.6	32.9%	95.0	95.0
Net Income Attributable to Owners of Parent	7.1	15.7	8.6	28.1%	56.0	56.0

Note: (1) With the introduction of "Optical-fiber broadband services and other telecommunications services" in the fourth quarter of the fiscal year ended March 31, 2015, Telecommunications Services revenues previously included in "Other Operating Revenues" under "A. Six Months Ended September 30, 2014" have been retroactively reclassified as "Optical-fiber broadband services and other telecommunications services revenues."

(2) Pursuant to organizational reforms implemented on July 1, 2015, NTT DATA restructured its disclosure segments starting from the second quarter of the fiscal year ending March 31, 2016. The numerical values provided reflect the changes made to the segments. In addition, Operating Revenues for the fiscal year ended March 31, 2015 were 1511.8 billion yen (408.7 billion yen for the Public & Social Infrastructure segment, 496.2 billion yen for the Financial segment, 366.1 billion yen for the Enterprise & Solutions segment, and 464.5 billion yen for the Global segment).

4. Operating Data

Number of Subscribers

(in thousands except for Public Telephones)

	A	B	C			D		[Ref.]
	As of March 31, 2015 (From April 2014 to March 2015)	As of June 30, 2015 (From April to June 2015)	As of September 30, 2015			As of March 31, 2016 (Revised Forecast)		As of March 31, 2016 (Previously Announced Forecast)
			<div><div><i>E</i></div><div><i>Change</i></div><div><i>C-A</i></div></div>		<div><div><i>Progress</i></div><div><i>E/F</i></div></div>	<div><div><i>F</i></div><div><i>Change</i></div><div><i>D-A</i></div></div>		
Telephone Subscriber Lines ⁽¹⁾	21,286	20,891	20,580	(706)	43.8%	19,676	(1,610)	19,676
NTT East	10,492	10,324	10,181	(311)	37.1%	9,652	(840)	9,652
NTT West	10,794	10,567	10,399	(394)	51.2%	10,024	(770)	10,024
INS-Net ⁽²⁾	3,058	2,975	2,906	(151)	52.2%	2,768	(290)	2,768
NTT East	1,559	1,519	1,483	(76)	47.3%	1,399	(160)	1,399
NTT West	1,499	1,456	1,423	(76)	58.2%	1,369	(130)	1,369
Telephone Subscriber Lines + INS-Net	24,344	23,866	23,486	(857)	45.1%	22,444	(1,900)	22,444
NTT East	12,051	11,844	11,664	(387)	38.7%	11,051	(1,000)	11,051
NTT West	12,293	12,023	11,822	(470)	52.2%	11,393	(900)	11,393
Public Telephones	183,655	181,711	179,428	(4,227)	60.4%	176,655	(7,000)	176,655
NTT East	87,785	86,514	85,071	(2,714)	45.2%	81,785	(6,000)	81,785
NTT West	95,870	95,197	94,357	(1,513)	151.3%	94,870	(1,000)	94,870
FLET'S ISDN	95	93	90	(5)	45.6%	84	(11)	84
NTT East	42	41	40	(2)	43.8%	37	(5)	37
NTT West	53	52	51	(3)	47.0%	47	(6)	47
FLET'S ADSL	1,219	1,162	1,125	(95)	43.3%	1,001	(218)	1,001
NTT East	550	526	510	(41)	58.0%	480	(70)	480
NTT West	669	636	615	(54)	36.3%	521	(148)	521
FLET'S Hikari (including Hikari Collaboration Model) ⁽³⁾⁽⁴⁾⁽⁵⁾	18,716	18,951	19,036	320	53.4%	19,316	600	19,316
NTT East	10,403	10,476	10,510	107	26.8%	10,803	400	10,803
NTT West	8,313	8,475	8,526	213	106.6%	8,513	200	8,513
Hikari Collaboration Model	270	1,322	2,348	2,077	34.7%	6,250	5,980	-
NTT East	190	954	1,637	1,447	38.1%	3,990	3,800	-
NTT West	80	368	711	630	28.9%	2,260	2,180	-
Hikari Denwa ⁽⁶⁾	17,108	17,243	17,293	185	-	17,108	0	17,108
NTT East	9,032	9,056	9,068	37	-	9,032	0	9,232
NTT West	8,076	8,187	8,225	149	-	8,076	0	7,876
Conventional Leased Circuit Services	241	239	237	(4)	59.0%	234	(7)	234
NTT East	117	116	115	(2)	51.9%	113	(4)	113
NTT West	124	123	122	(2)	70.1%	121	(3)	121
High Speed Digital Services	127	121	119	(8)	43.4%	109	(18)	109
NTT East	66	62	62	(4)	57.1%	59	(7)	59
NTT West	62	58	58	(4)	34.9%	50	(11)	50
NTT Group Major ISPs ⁽⁷⁾	11,586	11,650	11,609	23	-	11,356	(230)	11,195
OCN	8,282	8,342	8,290	7	-	8,028	(255)	7,878
Plala	2,960	2,968	2,974	14	-	2,960	(0)	2,960
Hikari TV	3,014	3,038	3,043	29	21.6%	3,150	136	3,150
FLET'S TV Transmission Services ⁽⁶⁾	1,345	1,378	1,398	54	195.0%	1,372	28	1,372
NTT East	877	887	894	17	57.0%	907	30	907
NTT West	468	490	504	37	-	465	(3)	465
Mobile ⁽⁸⁾	66,595	67,532	68,494	1,898	49.9%	70,400	3,805	69,900
New Billing Plan	17,827	20,812	23,777	5,950	-	-	-	-
LTE ("Xi")	30,744	32,609	34,504	3,760	53.3%	37,800	7,056	37,000
FOMA ⁽⁹⁾	35,851	34,923	33,989	(1,862)	57.3%	32,600	(3,251)	32,900
sp-mode	28,160	29,094	30,209	2,049	53.4%	32,000	3,840	31,900
i-mode	22,338	21,512	20,581	(1,757)	57.8%	19,300	(3,038)	19,100

Notes: (1) Number of Telephone Subscriber Lines is the total of individual lines and central station lines (Subscriber Telephone Light Plan is included).

(2) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases roughly ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions (including subscriptions to the "INS-Net 64 Lite Plan").

(3) Number of "FLET'S Hikari (including Hikari Collaboration Model)" subscribers includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West and subscribers to the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

(4) The comparative results for the six months ended September 30, 2015 compared to the six months ended September 30, 2014 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 695 thousand lines and 675 thousand lines, respectively, for a total of 1,369 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West were 200 thousand lines and 101 thousand lines, respectively, for a total of 301 thousand lines; and the numbers of switchover lines for NTT East and NTT West were 1,267 thousand lines and 536 thousand lines, respectively, for a total of 1,803 thousand lines.

(5) The comparative forecast "As of March 31, 2016 (Revised Forecast)" for the year ending March 31, 2016 compared to the results for the year ended March 31, 2015 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West are expected to be 1,650 thousand lines and 1,100 thousand lines, respectively, for a total of 2,750 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West are expected to be 850 thousand lines and 400 thousand lines, respectively, for a total of 1,250 thousand lines; and the numbers of switchover lines for NTT East and NTT West are expected to be 3,000 thousand lines and 1,800 thousand lines, respectively, for a total of 4,800 thousand lines.

(6) Numbers of subscribers for "Hikari Denwa" and "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

(7) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(8) Number of Mobile (including "LTE ("Xi")" and "FOMA") service subscribers includes communication module service subscribers.

(9) Effective March 3, 2008, FOMA services became mandatory for subscription to "2in1" services. Such FOMA service subscriptions to "2in1" services are included in the number of FOMA service subscribers and, as a result, are also included in the number of Mobile service subscribers.

4. Operating Data

Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, fixed-line (telephone subscriber lines and INS-NET) and FLET'S Hikari, by the number of active subscribers to the relevant services.

In the case of NTT Group's mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from its mobile communications business segment, such as revenues from LTE("Xi") mobile phone services, FOMA mobile phone services and "docomo Hikari" services, that are incurred consistently each month, by the number of active users to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

					(Yen)		
	Three Months Ended June 30, 2015 (From April to June 2015)	Three Months Ended September 30, 2015 (From July to September 2015)	Six Months Ended September 30, 2014 (From April to September 2014)	Six Months Ended September 30, 2015 (From April to September 2015)	Year Ended March 31, 2015	Year Ending March 31, 2016 (Revised Forecast)	Year Ending March 31, 2016 (Previously Announced Forecast)
NTT East ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾							
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,660	2,660	2,710	2,660	2,700	2,660	2,660
FLET'S Hikari ARPU ⁽⁶⁾	5,590	5,550	5,460	5,570	5,490	5,450	5,430
Basic Monthly Charge	3,860	3,850	3,700	3,860	3,730	3,790	3,770
Optional Services	1,730	1,700	1,760	1,710	1,760	1,660	1,660
NTT West ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾							
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,620	2,610	2,660	2,610	2,650	2,610	2,610
FLET'S Hikari ARPU ⁽⁶⁾	5,550	5,490	5,730	5,520	5,680	5,350	5,330
Basic Monthly Charge	3,770	3,730	3,930	3,750	3,880	3,630	3,610
Optional Services	1,780	1,760	1,800	1,770	1,800	1,720	1,720
NTT DOCOMO ⁽⁷⁾⁽⁸⁾⁽⁹⁾⁽¹⁰⁾							
Aggregate ARPU	4,010	4,190	4,160	4,100	4,100	4,160	4,100
Voice ARPU (LTE("Xi")+FOMA)	1,120	1,240	1,310	1,180	1,280	1,210	1,200
Data ARPU	2,890	2,950	2,850	2,920	2,820	2,950	2,900
Packet ARPU (LTE("Xi")+FOMA)	2,870	2,910	2,850	2,890	2,820	2,890	2,820
"docomo Hikari" ARPU	20	40	-	30	-	60	80

Notes: (1) We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.

- Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.

- FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.

- "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West. In addition, "FLET'S Hikari" also includes the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

- "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.

(2) Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and FLET'S Hikari ARPU.

(3) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.

- Quarterly Results: Sum of number of active subscribers* for each month in the relevant quarter
- Six-month Results (from April to September): Sum of number of active subscribers* for each month from April to September
- FY Results : Sum of number of active subscribers* for each month from April to March
- FY Forecast (Previously Announced Forecast): Sum of the average expected active number of subscribers during the fiscal year {(number of subscribers at March 31, 2015 + number of expected subscribers at March 31, 2016)/2}x12
- FY Forecast (Revised Forecast): Sum of number of active subscribers* for each month from April to September and sum of the average expected active number of subscribers* for each month from October to March

*active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2

(4) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for fixed-line services (Telephone Subscriber Lines + INS-NET Subscriber Lines).

(5) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.

(6) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscribers, which includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West, and the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

(7) The following is the formula we use to compute ARPU for NTT DOCOMO.

- Aggregate ARPU = Voice ARPU + Packet ARPU + "docomo Hikari" ARPU
- Voice ARPU: Voice ARPU Related Revenues (basic monthly charges, voice communication charges) / No. of active users
- Packet ARPU: Packet ARPU Related Revenues (basic monthly charges, packet communication charges) / No. of active users
- "docomo Hikari" ARPU: A part of Other Operating Revenues (basic monthly charges, voice communication charges) / No. of active users

(8) Numbers of active users used in the ARPU calculation of NTT DOCOMO are as below.

- Quarterly Results: Sum of number of active users* for each month in the relevant quarter
- Six-month Results (from April to September): Sum of number of active users* for each month from April to September
- FY Results/FY Forecast (Previously Announced Forecast/Revised Forecast): Sum of number of active users*/expected number of active users* for each month from April to March

*active users = (number of users at end of previous month + number of users at end of current month)/2

(9) The number of "users" used to calculate ARPU is the total number of subscriptions, excluding the subscriptions listed below:

- Subscriptions to communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs); and
- Data Plan subscriptions which the customer contracting for such subscription in his/her name also has a subscription for "Xi" services in his/her name.

Note that revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in ARPU calculations.

(10) The "Year Ending March 31, 2016 (Previously Announced Forecast)" for NTT DOCOMO is the forecast announced at the end of the first quarter of the fiscal year ending March 31, 2016.

(Ref.) NTT DOCOMO Conventional ARPU

					(Yen)		
	Three Months Ended June 30, 2015 (From April to June 2015)	Three Months Ended September 30, 2015 (From July to September 2015)	Six Months Ended September 30, 2014 (From April to September 2014)	Six Months Ended September 30, 2015 (From April to September 2015)	Year Ended March 31, 2015	Year Ending March 31, 2016 (Revised Forecast)	Year Ending March 31, 2016 (Previously Announced Forecast)
Mobile Aggregate ARPU ⁽¹¹⁾⁽¹²⁾⁽¹³⁾							
Voice ARPU (LTE("Xi")+FOMA)	4,290	4,450	4,410	4,370	4,370	4,400	4,310
Packet ARPU (LTE("Xi")+FOMA)	1,020	1,130	1,230	1,070	1,180	1,090	1,090
Smart ARPU (LTE("Xi")+FOMA)	2,610	2,630	2,640	2,620	2,600	2,610	2,540
	660	690	540	680	590	700	680

(11) The following is the formula we use to compute Conventional ARPU for NTT DOCOMO.

- Mobile Aggregate ARPU ("LTE("Xi")"+"FOMA") = Voice ARPU ("LTE("Xi")"+"FOMA") + Packet ARPU ("LTE("Xi")"+"FOMA") + Smart ARPU ("LTE("Xi")"+"FOMA").
- NTT DOCOMO's Voice ARPU ("LTE("Xi")"+"FOMA") is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "LTE("Xi")"+"FOMA" services, our Packet ARPU ("LTE("Xi")"+"FOMA") is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "LTE("Xi")"+"FOMA" services, and our Smart ARPU ("LTE("Xi")"+"FOMA") is based on operating revenues from a part of Other Operating Revenues attributable to "LTE("Xi")"+"FOMA" wireless communications services (revenues from content, collection of charges, mobile phone insurance service, advertising and others).

(12) Revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in Conventional ARPU calculation.

(13) Numbers of active subscribers* used in the Conventional ARPU calculation of NTT DOCOMO are as below.

- Quarterly Results: Sum of number of active subscribers* for each month in the relevant quarter
- Six-month Results (from April to September): Sum of number of active subscribers* for each month from April to September
- FY Results/FY Forecast (Previously Announced Forecast/Revised Forecast): Sum of number of active subscribers*/expected number of active subscribers* for each month from April to March

*active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2

4. Operating Data

Number of Employees

	A	B	C	(Persons)
	As of	As of	As of	[Ref.]
	September 30, 2014	September 30, 2015	March 31, 2016 (Revised Forecast)	As of March 31, 2016 (Previously Announced Forecast)
		<i>Change</i> <i>B-A</i>		
NTT Consolidated	246,750	249,450	245,650	244,050
Core Group Companies				
NTT (Holding Company)	2,900	2,850	2,800	2,800
NTT East	5,550	5,150	4,800	4,900
NTT West	4,700	4,600	4,500	4,500
NTT Communications	6,750	6,550	6,450	6,500
NTT DOCOMO (Consolidated)	26,200	26,500	26,400	27,000
NTT DATA (Consolidated)	76,700	80,150	81,600	80,350
(Reference) Outsourcing Companies				
East Outsourcing Companies ⁽¹⁾	29,350	27,450	24,800	24,850
West Outsourcing Companies ⁽²⁾	29,200	27,000	24,450	24,400

Notes: (1) Figures for East Outsourcing Companies include employees from NTT EAST - MINAMIKANTO, NTT EAST - KANSHINESTU, NTT EAST - TOHOKU, NTT EAST - HOKKAIDO, NTT - ME and NTT EAST SERVICE.

(2) Figures for West Outsourcing Companies include employees from NTT BUSINESS SOLUTIONS, NTT MARKETING ACT, NTT NEOMEIT, NTT FIELDTECHNO and NTT BUSINESS ASSOCIE WEST.