Third Quarter of Fiscal Year 2016
Summary Result Presentation

Komori Corporation

P/L

（100 million ¥）

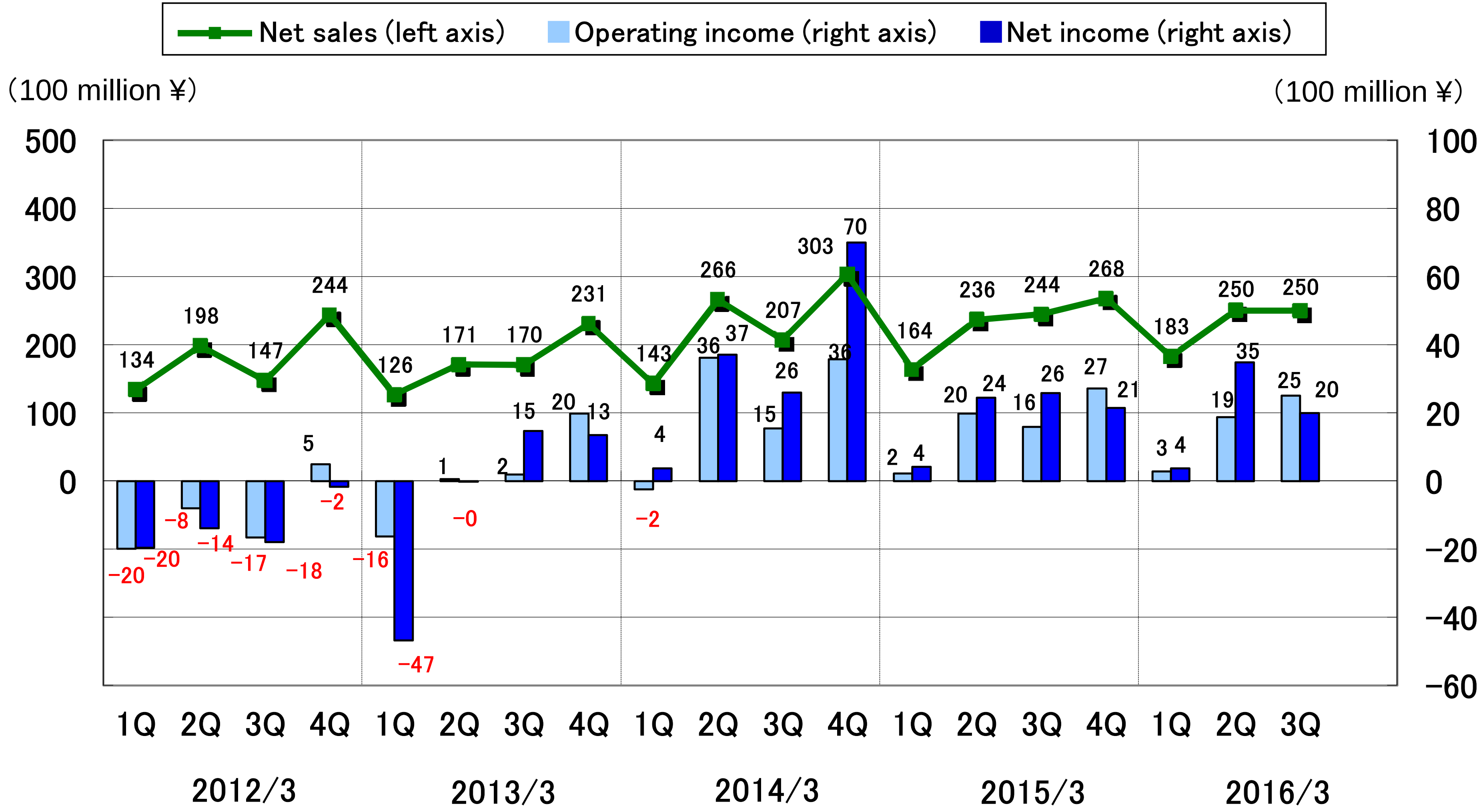
		FY2016 3Q	FY2015 3Q	Change	vs. FY2015 3Q
Order intake		729	692	37	105%
Net sales		682	645	37	106%
Operating income		47	38	9	124%
Ordinary income		52	55	−3	95%
Profit attributable to owners of parent		58	54	4	108%
FOREX : Average (Yen)	US$	121.49	107.27		
	EUR	133.67	140.5		
FOREX : End of term (Yen)	US$	120.61	120.55		
	EUR	131.77	146.54		

Major Assets and Liabilities

(100 million ¥)

	Dec. 31, 2015	Mar. 31, 2015	Change
Cash and deposits	432	443	−11
Notes and account receivable－trade	194	220	−26
Short-term investment securities	200	213	−13
Inventories	366	315	51
Breakdown: Merchandise and finished goods	190	139	50
Property, plant and equipment	348	340	8
Intangible assets	33	30	3
Notes and account payable－trade	206	182	24
Short-term loans payable	0	2	−2
Bonds payable	100	100	0
Long-term loans payable	0	0	0
Shareholders’ equity	1,356	1,322	33
Total assets	1,886	1,846	40

Net Sales, Operating Income and Profit attributable to owners of parent

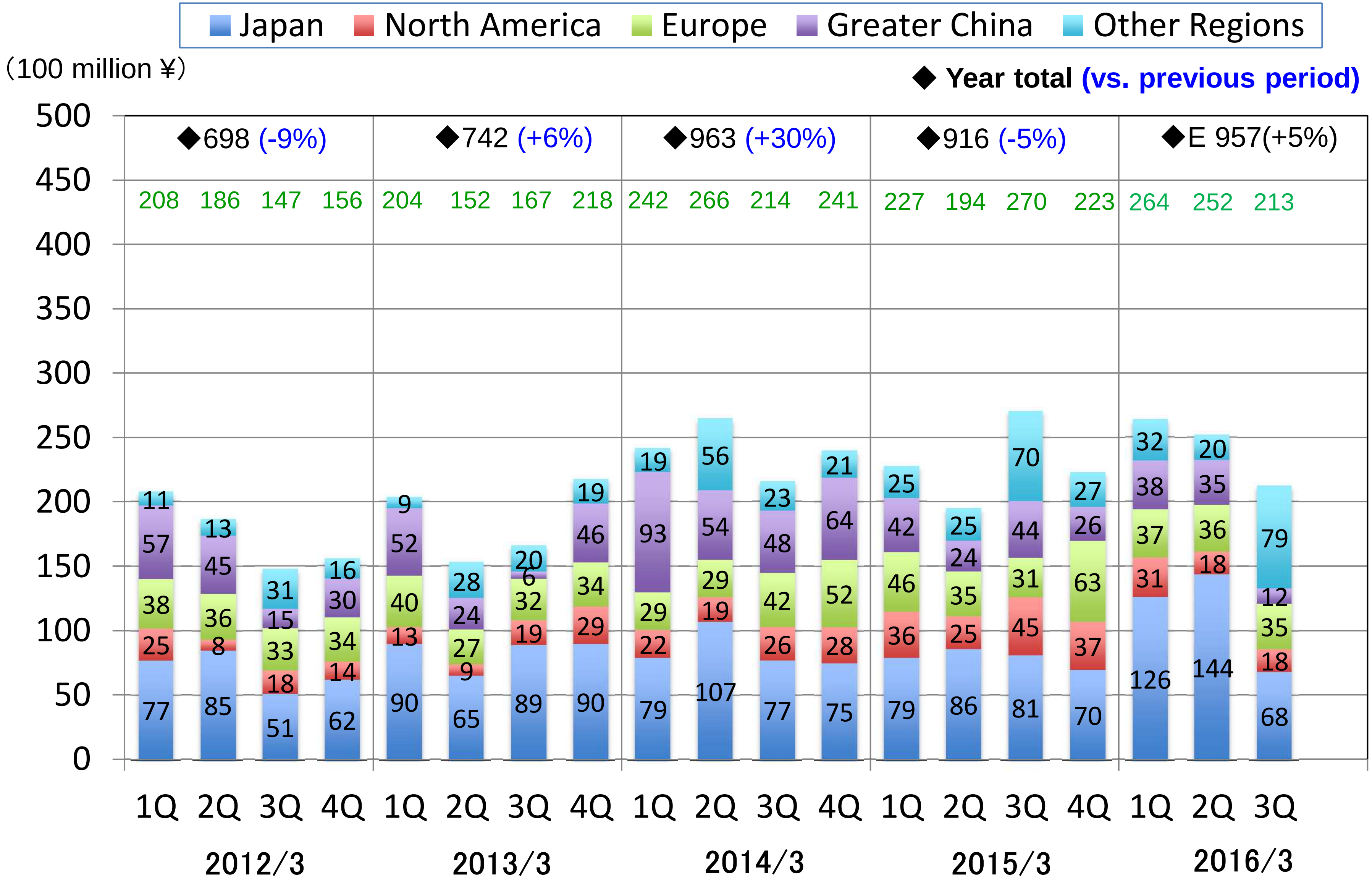


Order Intake by Region

(100 million ¥)

		FY2016 3Q	FY2015 3Q	vs. FY2015 3Q
Japan		338	246	137%
North-America		67	105	64%
	(million USD)	(55)	(98)	(56%)
Europe		108	112	96%
	(million EUR)	(80)	(80)	(101%)
Greater China		85	109	78%
Other Regions		131	119	110%
Total		729	692	105%

Order Intake by Region

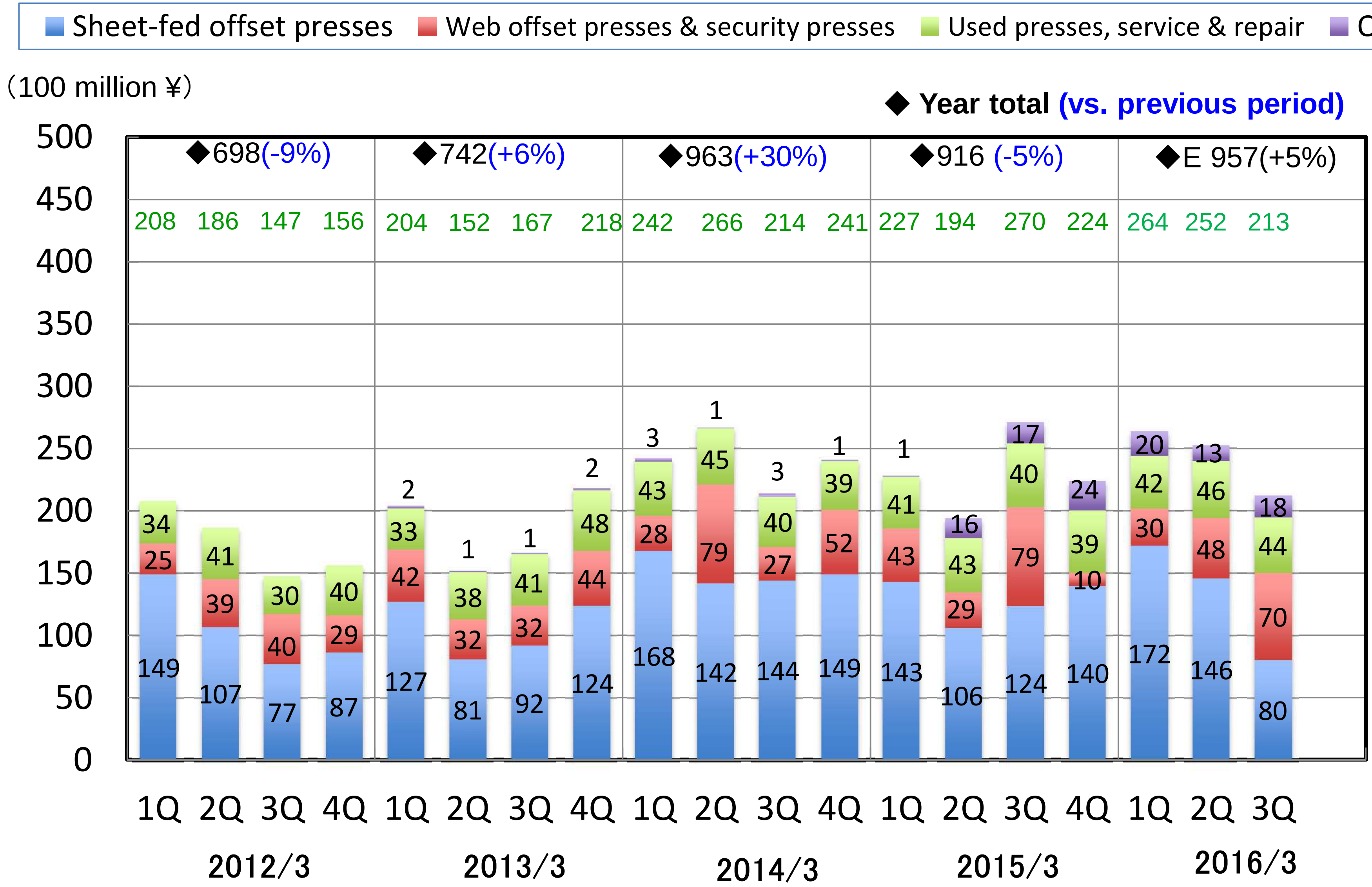


Order Intake by Model

（100 million ¥）

	FY2016 3Q	FY2015 3Q	vs. FY2015 3Q
Sheet-fed offset presses	398	373	107%
Web offset presses & Security presses	148	151	98%
Used presses, service & repair	132	135	98%
Others	51	33	153%
Total	729	692	105%

Order Intake by Model

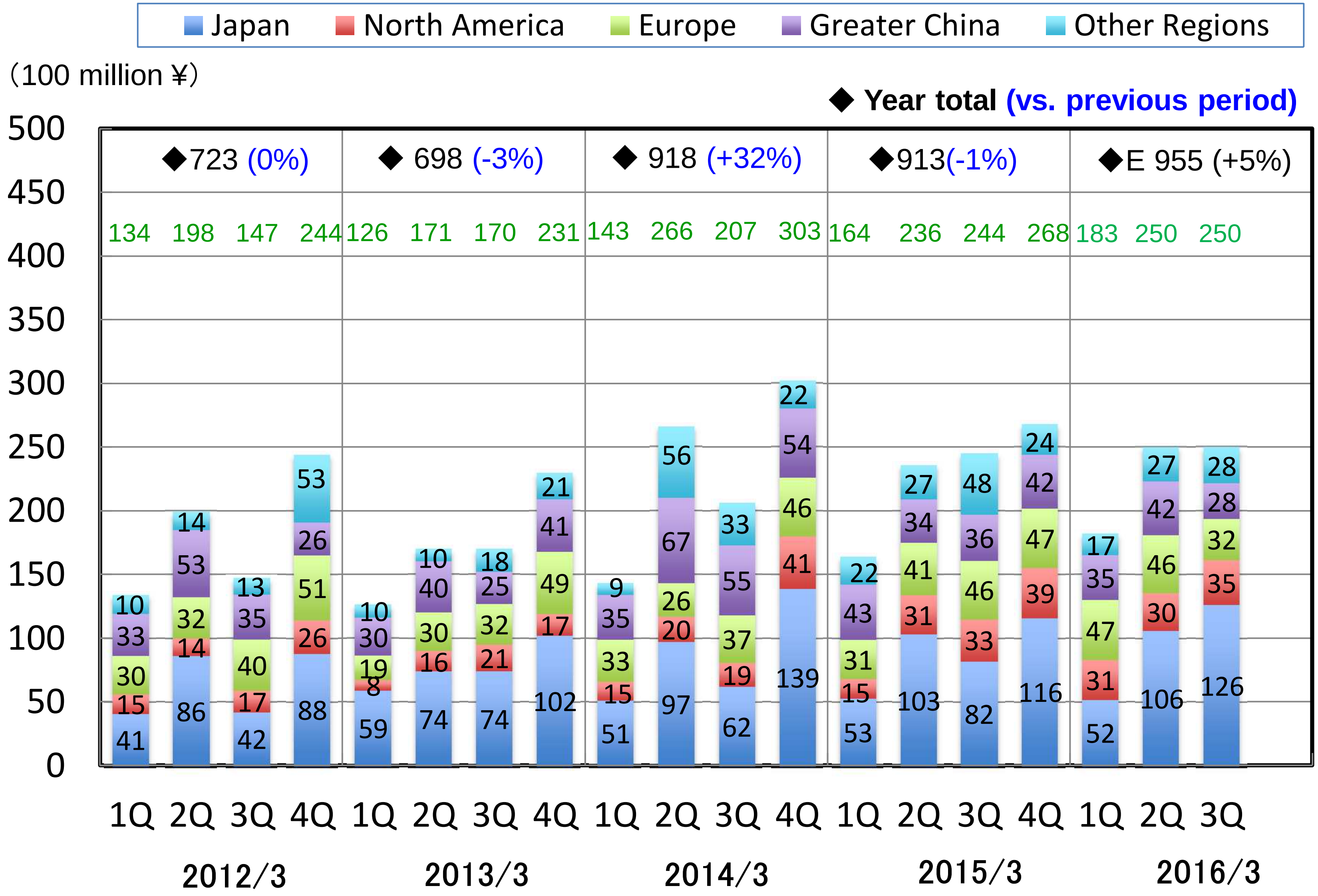


Net Sales by Region

(100 million ¥)

		FY2016 3Q	FY2015 3Q	vs. FY2015 3Q
Japan		284	238	119%
North-America		96	79	122%
	(million USD)	(79)	(73)	(108%)
Europe		125	118	106%
	(million EUR)	(94)	(84)	(111%)
Greater China		105	113	93%
Other Regions		72	97	75%
Total		682	645	106%

Net Sales by Region

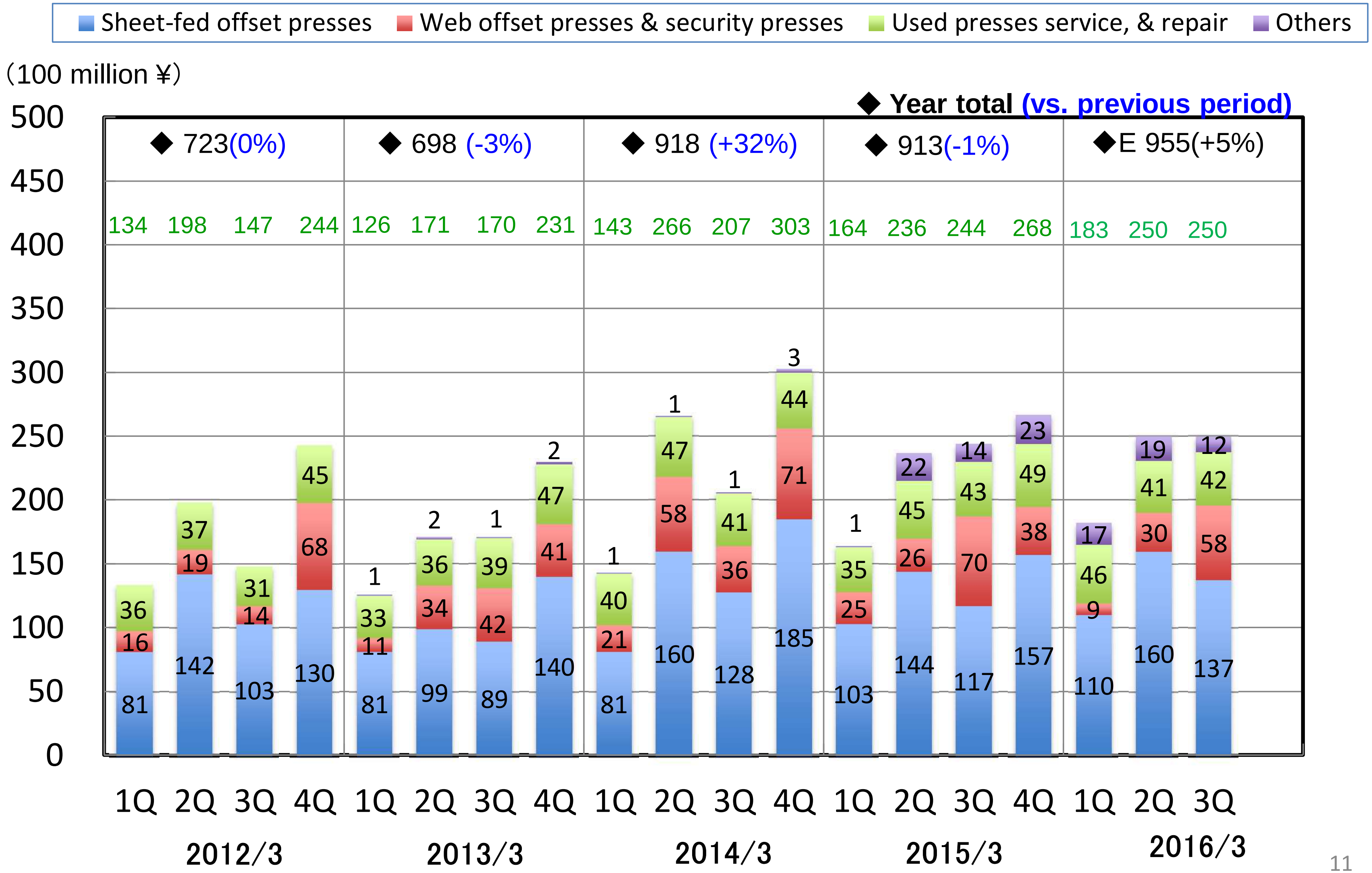


Net Sales by Model

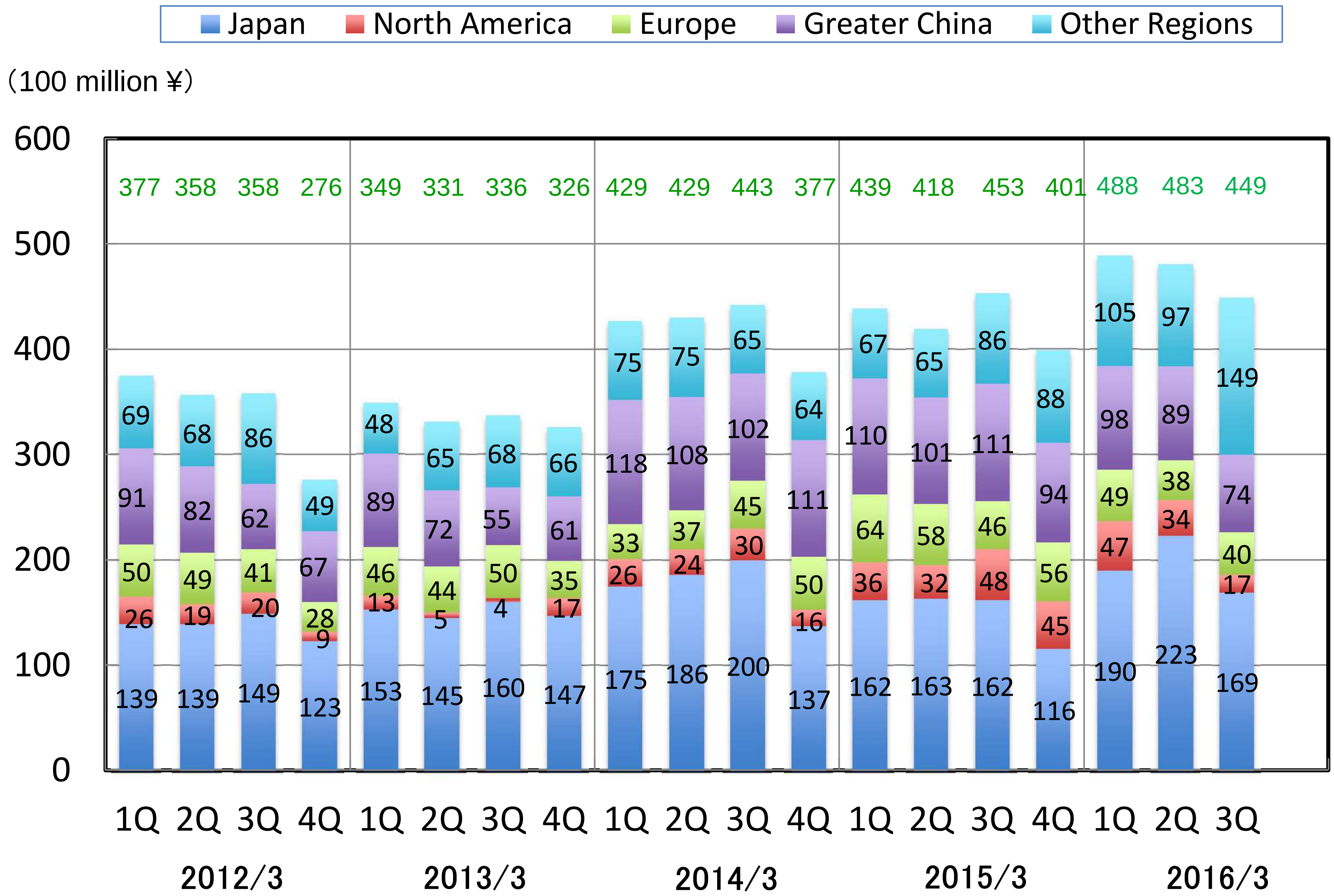
（100 million ¥）

	FY2016 3Q	FY2015 3Q	vs. FY2015 3Q
Sheet-fed offset presses	407	364	112%
Web offset presses & Security presses	98	121	81%
Used presses, service & repair	129	122	106%
Others	48	37	129%
Total	682	645	106%

Net Sales by Model

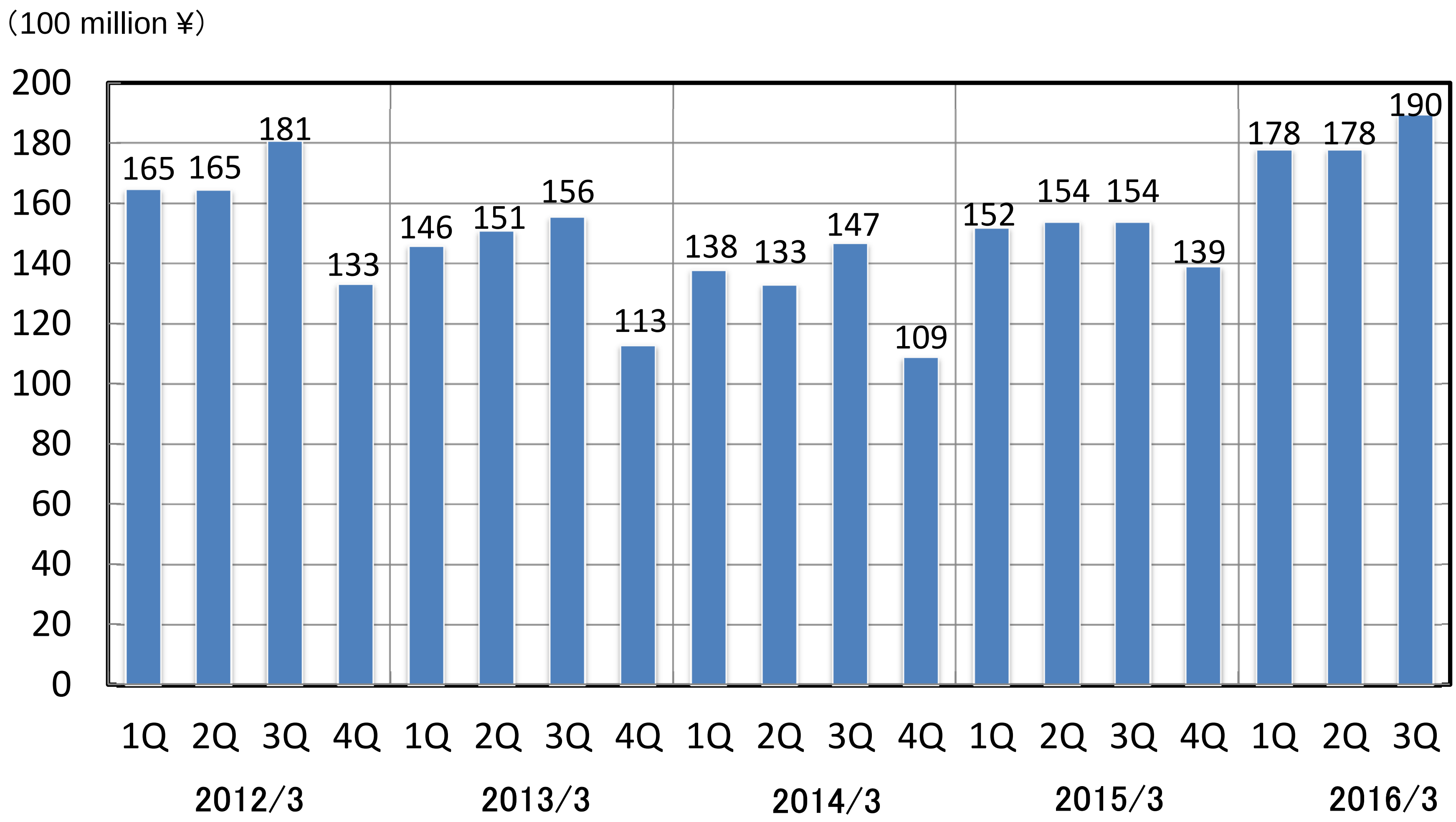


Order Backlog

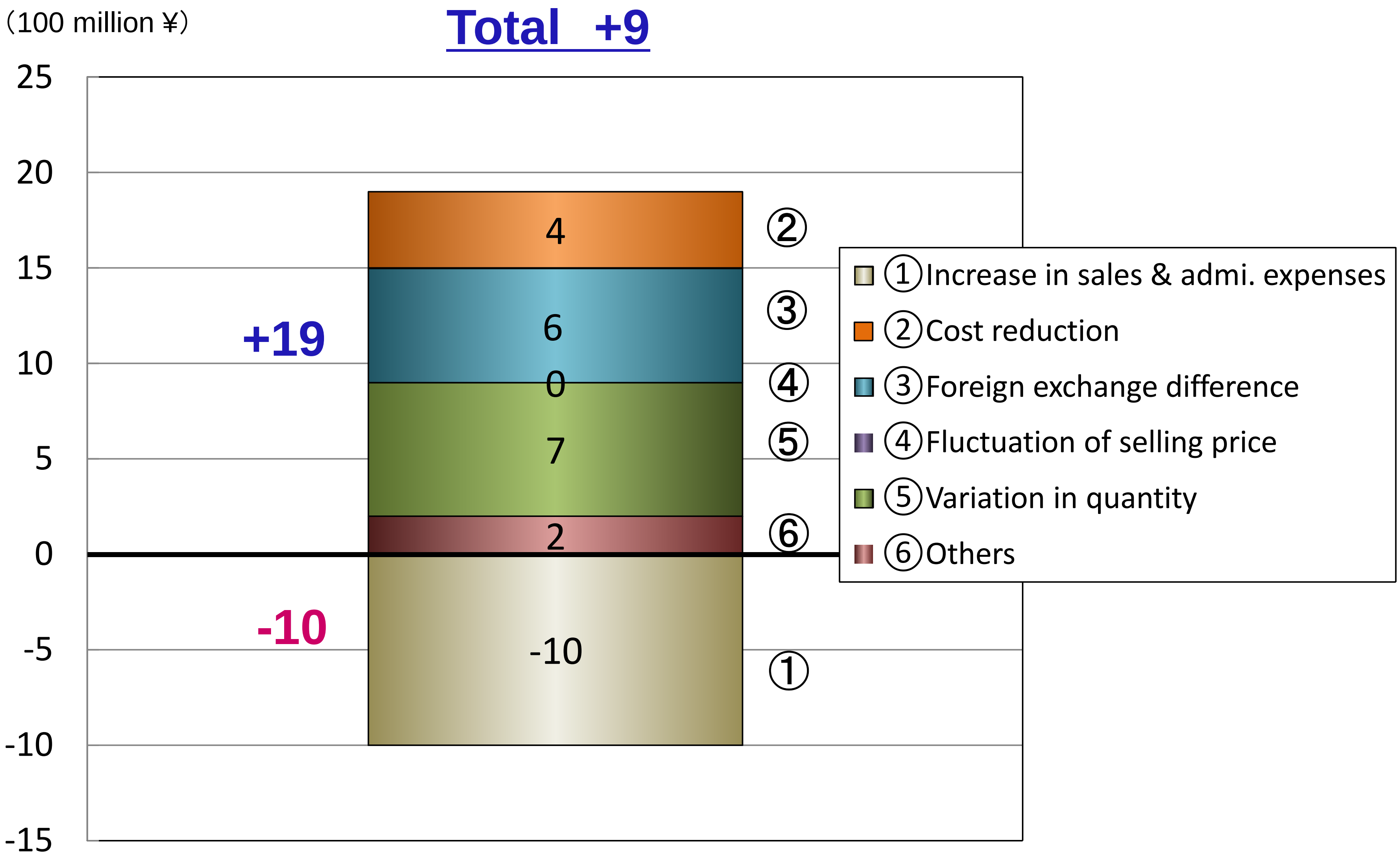


	2012/3 1Q	2Q	3Q	4Q	2013/3 1Q	2Q	3Q	4Q	2014/3 1Q	2Q	3Q	4Q	2015/3 1Q	2Q	3Q	4Q	2016/3 1Q	2Q	3Q
Total	377	358	358	276	349	331	336	326	429	429	443	377	439	418	453	401	488	483	449
Other Regions	69	68	86	49	48	65	68	66	75	75	65	64	67	65	86	88	105	97	149
Greater China	91	82	62	67	89	72	55	61	118	108	102	111	110	101	111	94	98	89	74
Europe	50	49	41	28	46	44	50	35	33	37	45	50	64	58	46	56	49	38	40
North America	26	19	20	9	13	5	4	17	26	24	30	16	36	32	48	45	47	34	17
Japan	139	139	149	123	153	145	160	147	175	186	200	137	162	163	162	116	190	223	169

Inventories（Finished Goods, Cost of Sales）



Analysis of Operating Income for 3Q FY2016 (vs. 3Q FY2015)



KOMORI

Forecast of result of operations for FY2016

(100 million ¥)

		FY2016 3Q	FY2015 3Q	Change	vs. FY2015 3Q	Forecast FY2016 year total	FY2015 year total	Change	vs. FY2015 year total
Order intake		729	692	37	105%	957	916	42	105%
Net sales		682	645	37	106%	955	913	42	105%
Operating income		47	38	9	124%	72	65	7	111%
Ordinary income		52	55	−3	95%	71	78	−7	91%
Profit attributable to owners of parent		58	54	4	108%	68	76	−8	90%
FOREX : Average (Yen)	US$	121.49	107.27			120.00	110.03		
	EUR	133.67	140.50			131.67	138.68		
FOREX : End of term (Yen)	US$	120.61	120.55			115.00	120.17		
	EUR	131.77	146.54			125.00	130.32		

Forecast of Order Intake by Region

(100 million ¥)

		FY2016 3Q	Forecast FY2016 year total	FY2015 year total	Change	vs. FY2015 year total
Japan		338	416	316	100	132%
North-America		67	102	142	-41	71%
	(million USD)	(55)	(85)	(129)	(-45)	(66%)
Europe		108	164	175	-10	94%
	(million EUR)	(80)	(125)	(126)	(-1)	(99%)
Greater China		85	111	135	-24	82%
Other Regions		131	163	147	17	111%
Total		729	957	916	42	105%

Forecast of Order Intake by Model

(100 million ¥)

	FY2016 3Q	Forecast FY2016 year total	FY2015 year total	Change	vs. FY2015 year total
Sheet-fed offset presses	398	539	514	26	105%
Web offset presses & Security presses	148	175	161	14	108%
Used presses, service & repair	132	176	184	-8	96%
Others	51	67	57	11	119%
Total	729	957	916	42	105%

Forecast of Net Sales by Region

(100 million ¥)

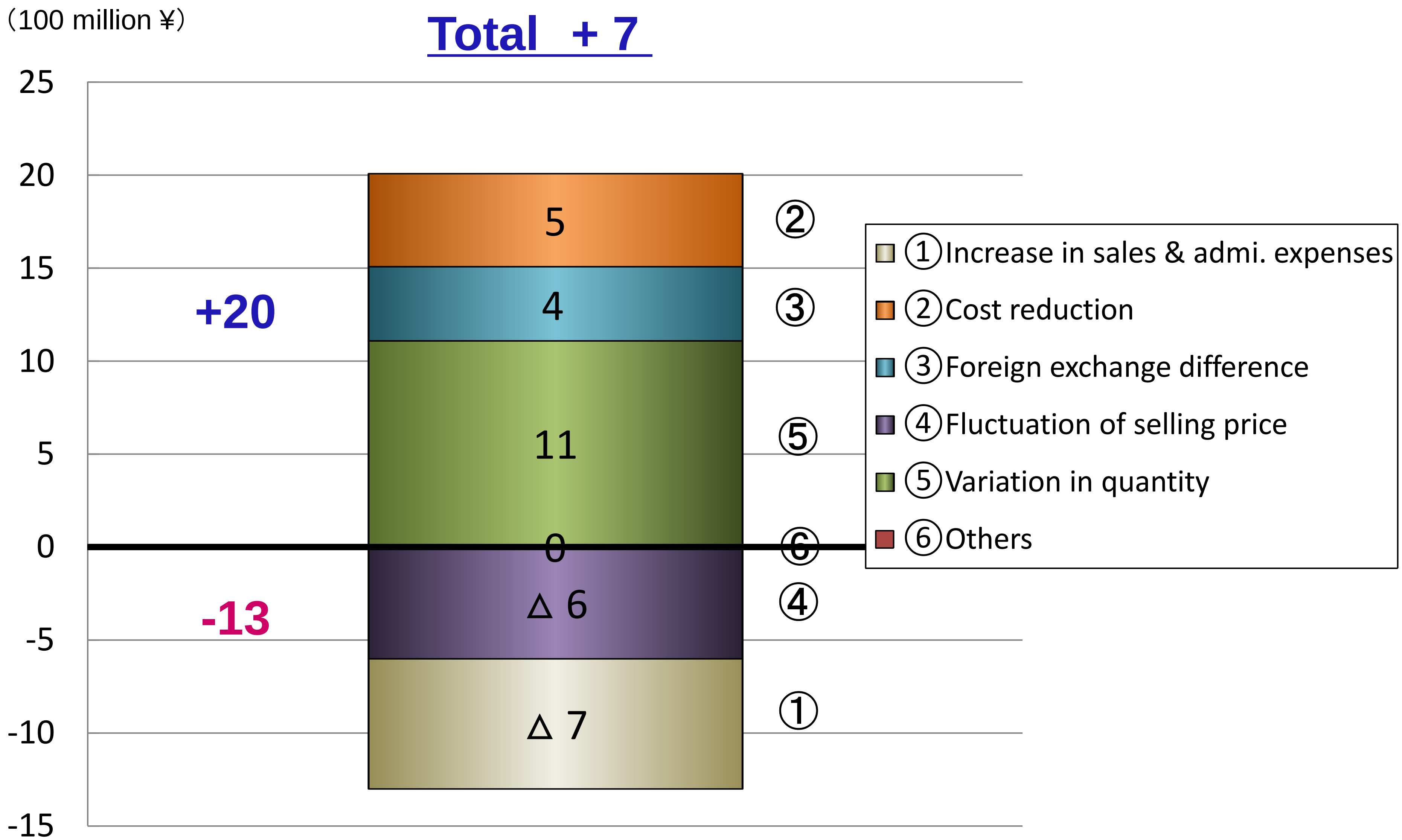
	FY2016 3Q	Forecast FY2016 year total	FY2015 year total	Change	vs. FY2015 year total
Japan	284	400	354	46	113%
North-America	96	136	118	18	115%
(million USD)	(79)	(113)	(107)	(6)	(105%)
Europe	125	171	165	6	104%
(million EUR)	(94)	(130)	(119)	(11)	(109%)
Greater China	105	132	155	-22	85%
Other Regions	72	115	121	-5	96%
Total	682	955	913	42	105%

Forecast of Net Sales by Model

(100 million ¥)

	FY2016 3Q	Forecast FY2016 year total	FY2015 year total	Change	vs. FY2015 year total
Sheet-fed offset presses	407	553	522	31	106%
Web offset presses & Security presses	98	158	160	-2	99%
Used presses, service & repair	129	176	171	5	103%
Others	48	69	60	8	114%
Total	682	955	913	42	105%

Analysis of Operating Income for FY2016 (vs. FY2015)



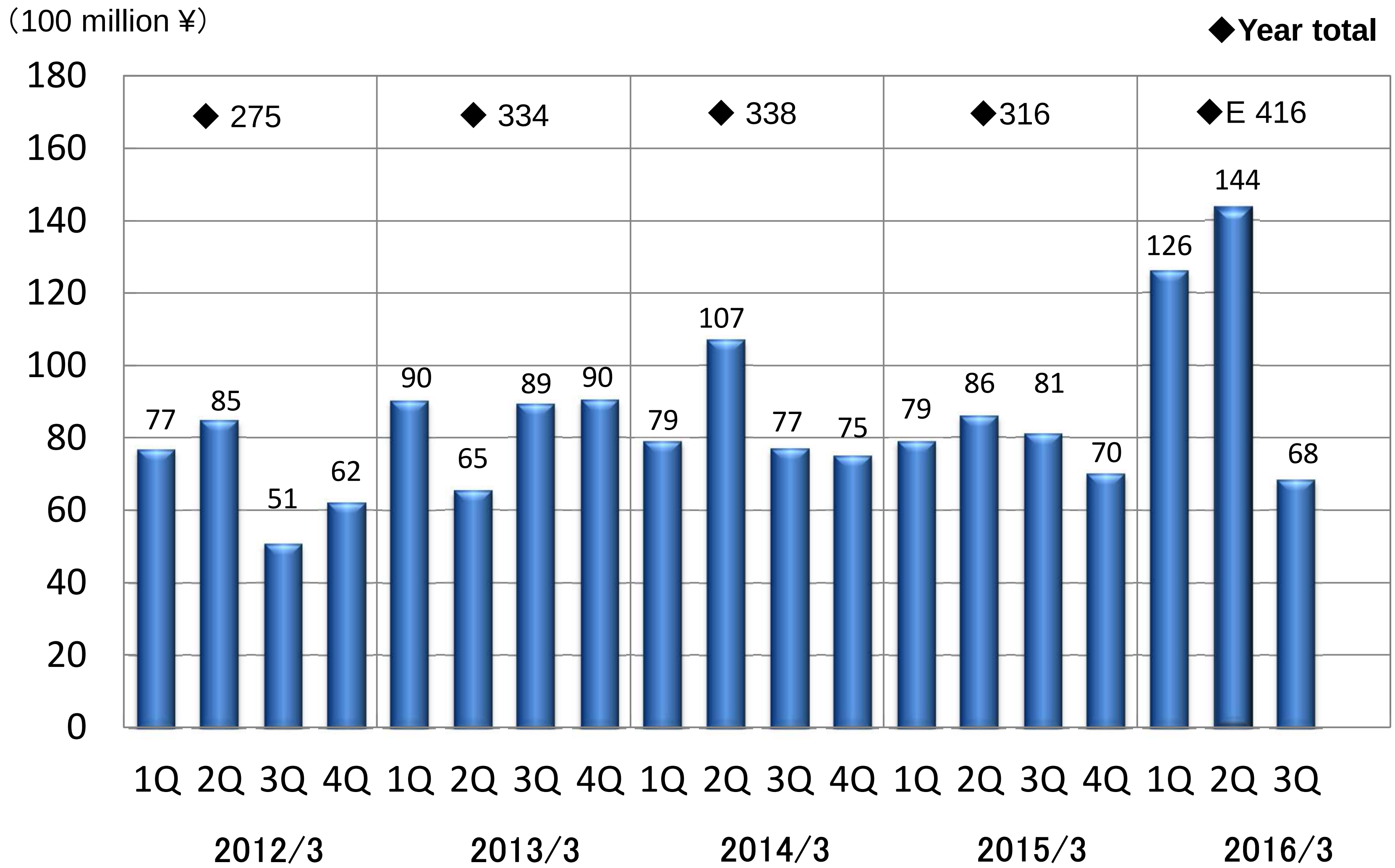
CAPEX, Depreciation and Amortization, R&D etc.

(million ¥)

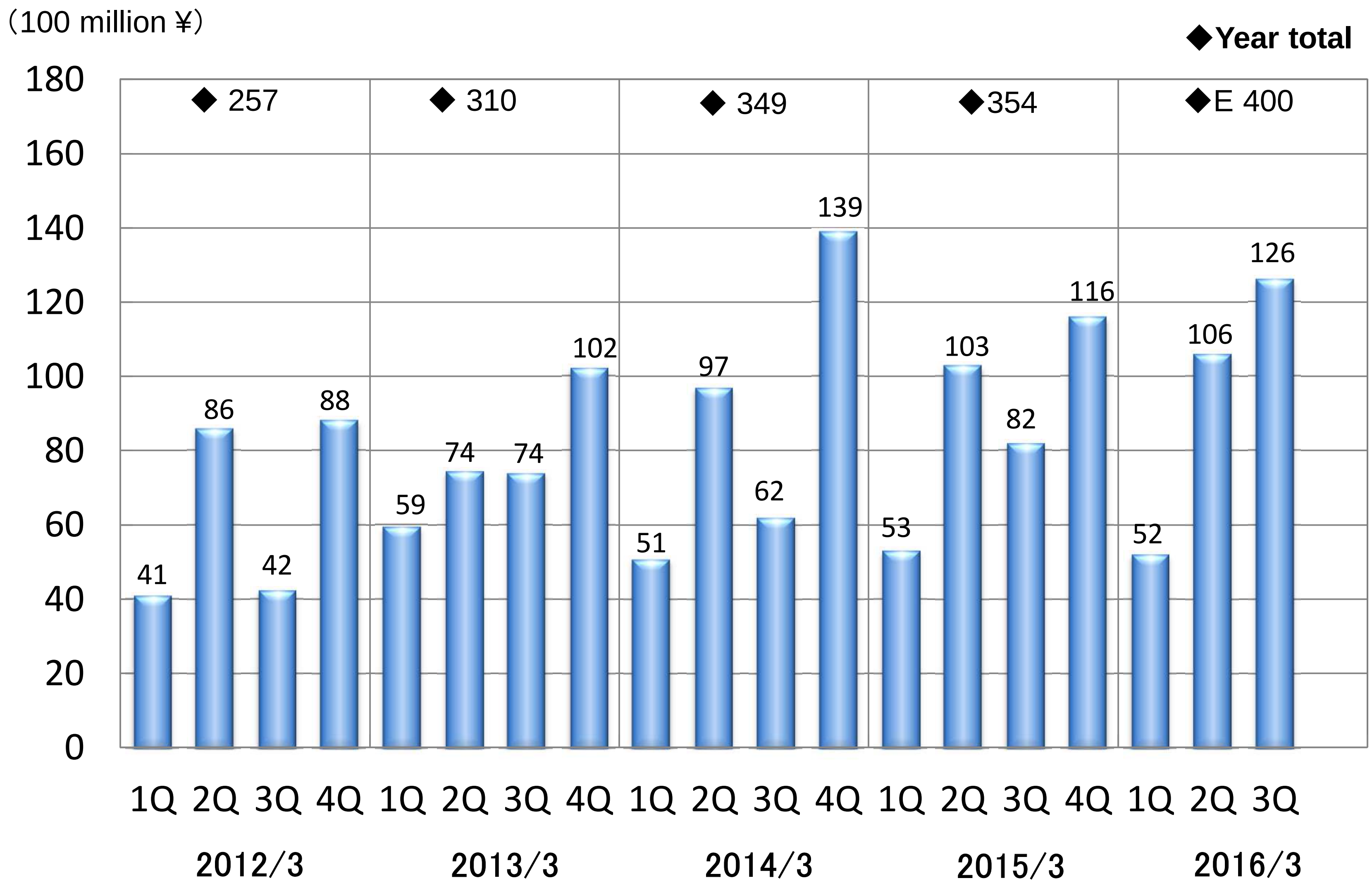
	FY2012	FY2013	FY2014	FY2015 3Q	FY2015	FY2016 3Q	FY2016 Forecast
Number of employees	2,104	1,814	1,784	2,097	2,106	2,196	2,200
Personnel expenses	16,757	14,892	16,972	14,549	19,796	15,435	20,400
Capital expenditures	692	1,881	1,367	1425	2,116	2,382	3,500
Depreciation and amortization	2,849	2,251	2,172	1,367	1,860	1477	2,000
R&D expenses	4,830	3,806	4,184	3,693	5,123	3,642	4,800
(% to net sales)	(6.7%)	(5.5%)	(4.6%)	(5.7%)	(5.6%)	(5.3%)	(5.0%)

Appendix:
Detailed Order Intake and Net Sales by Region

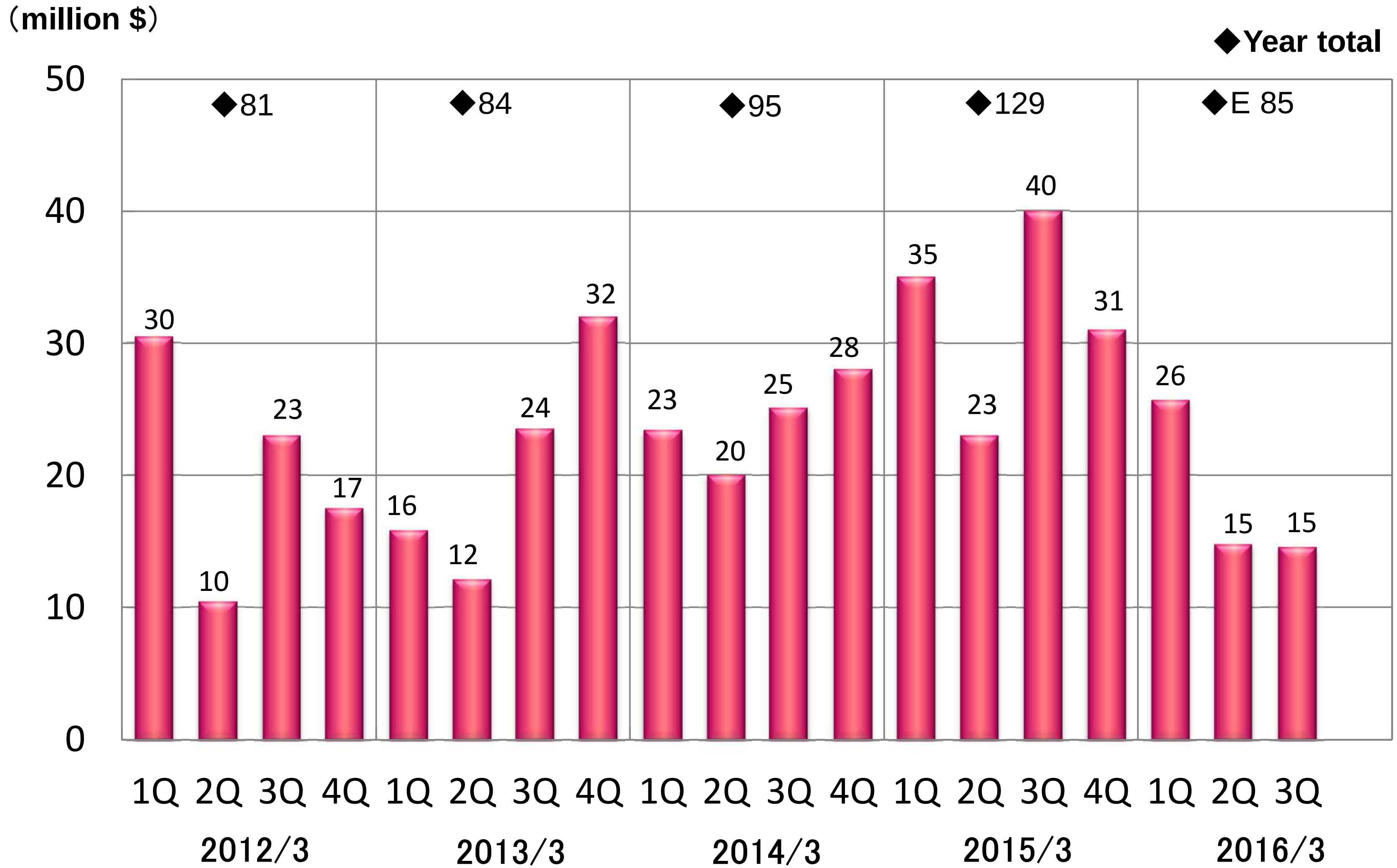
Order Intake in Japanese Market



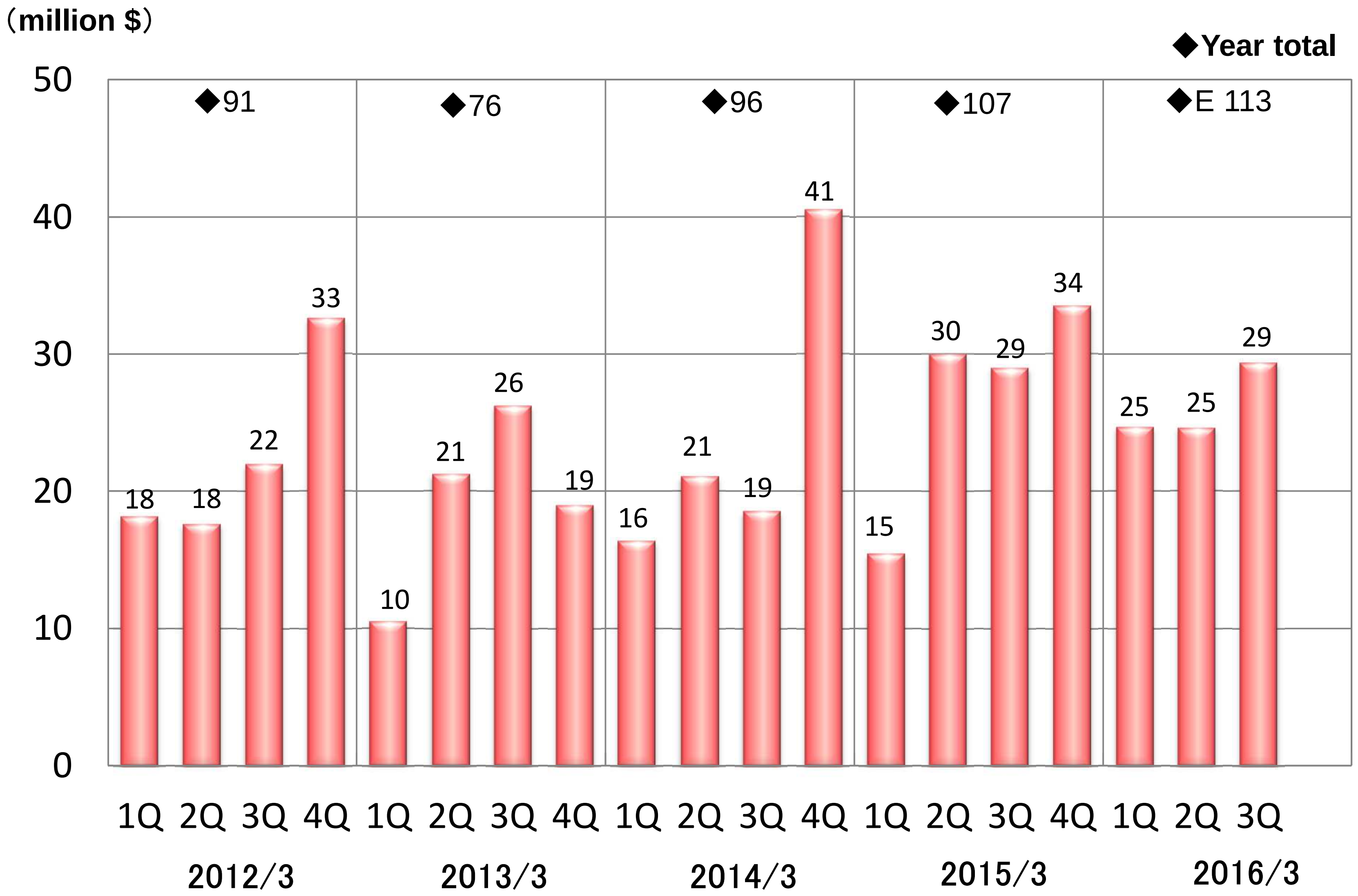
Net Sales in Japanese Market



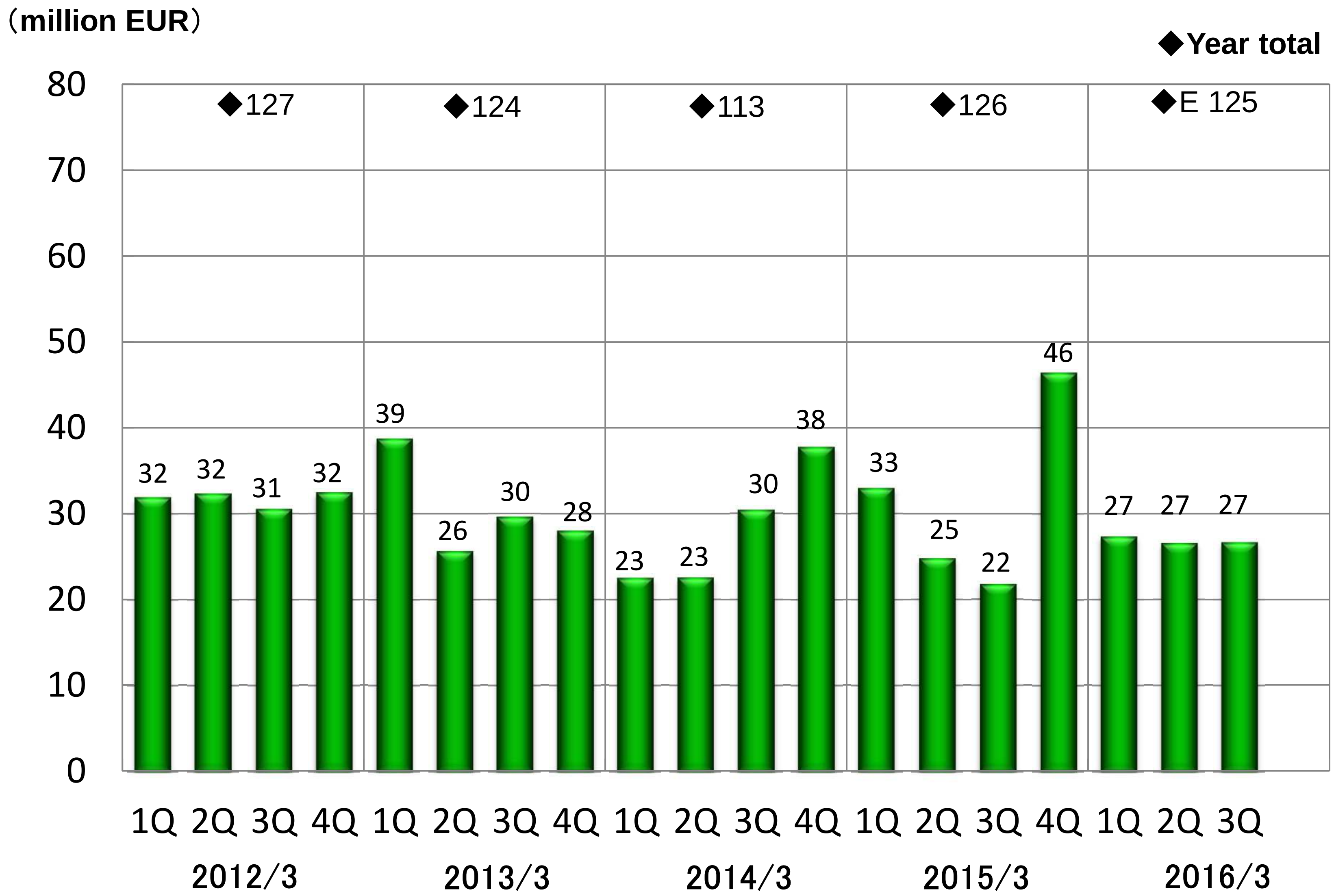
Order Intake in North American Market



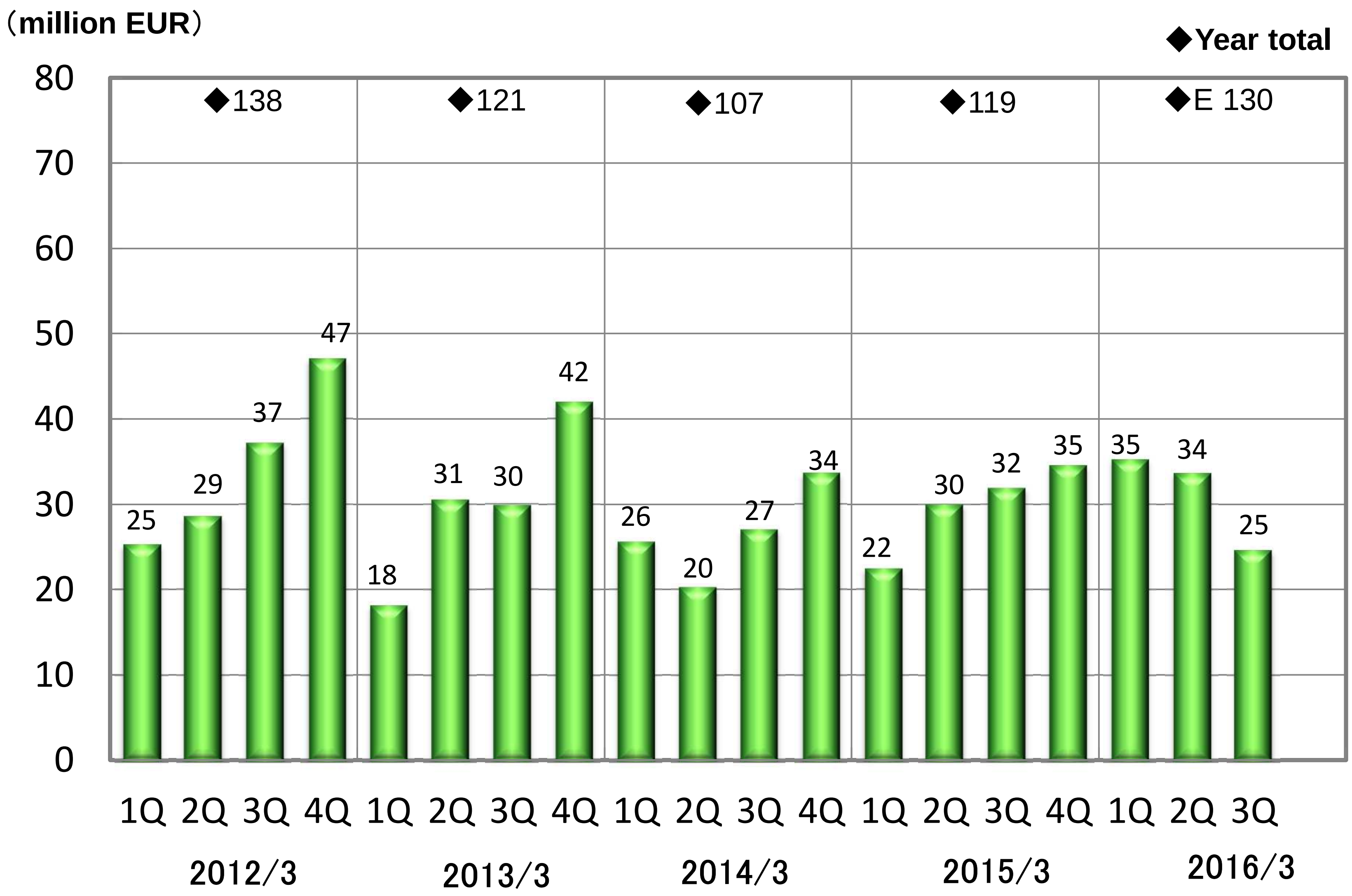
Net Sales in North American Market



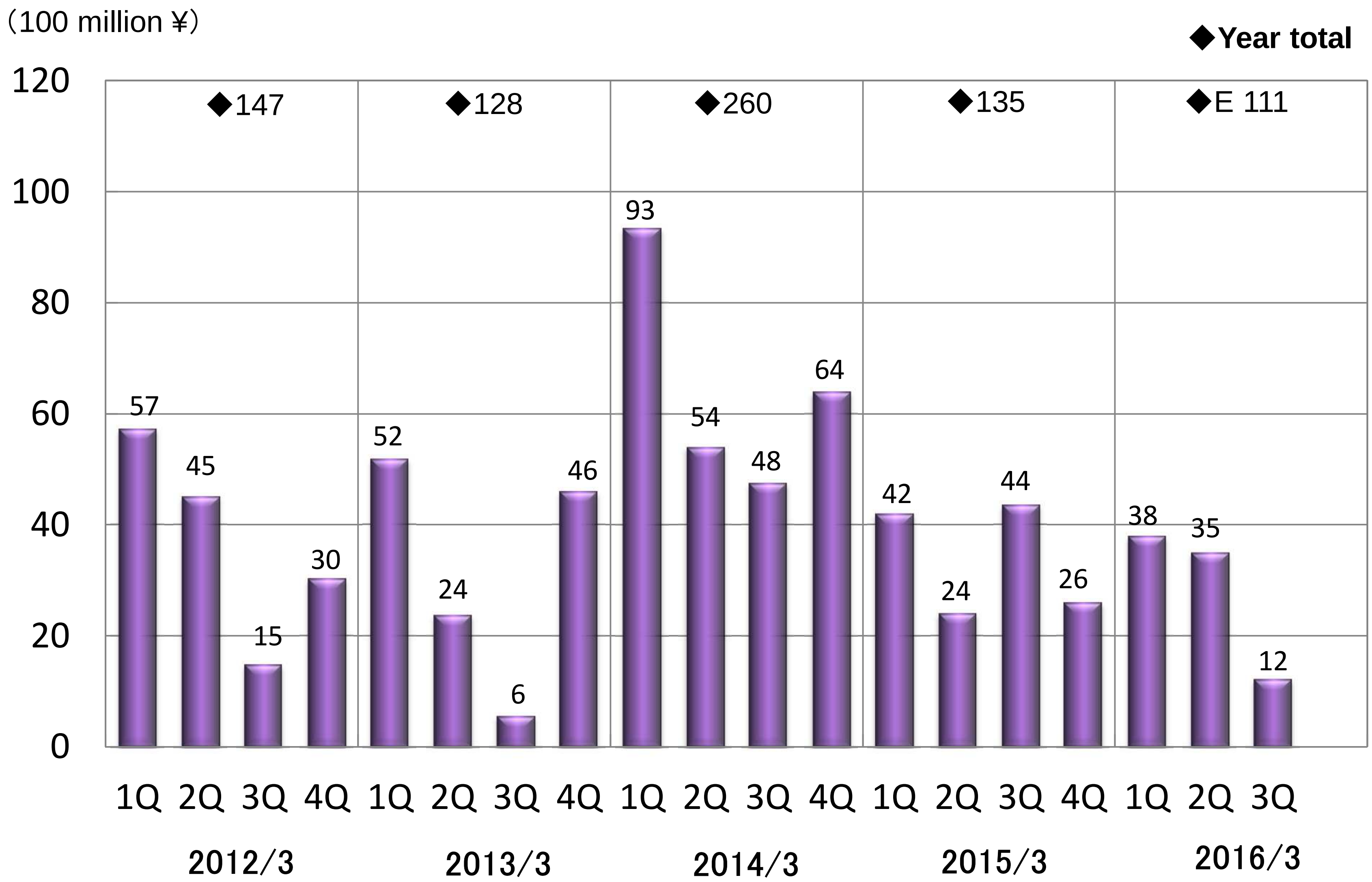
Order Intake in European Market



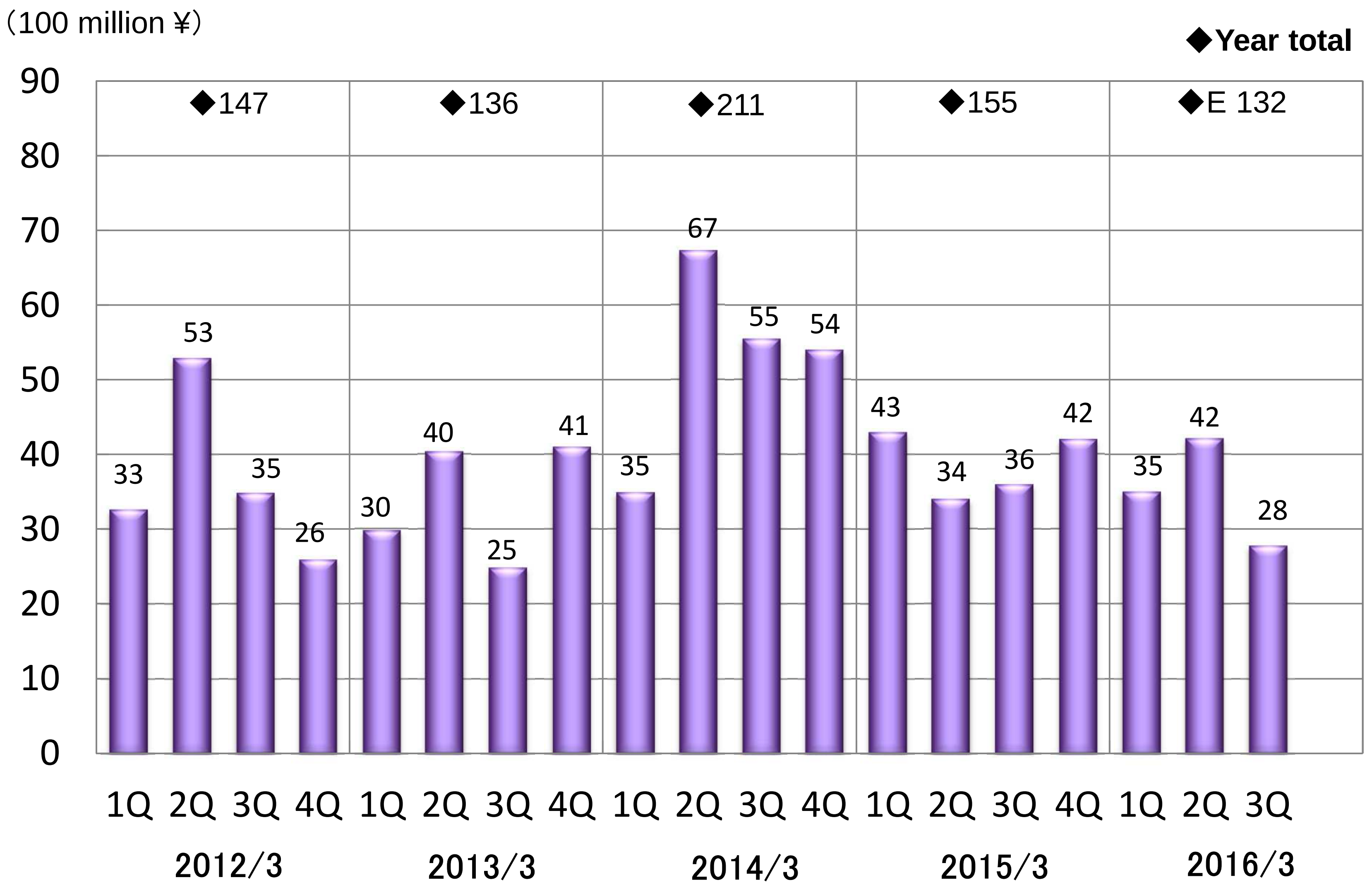
Net Sales in European Market



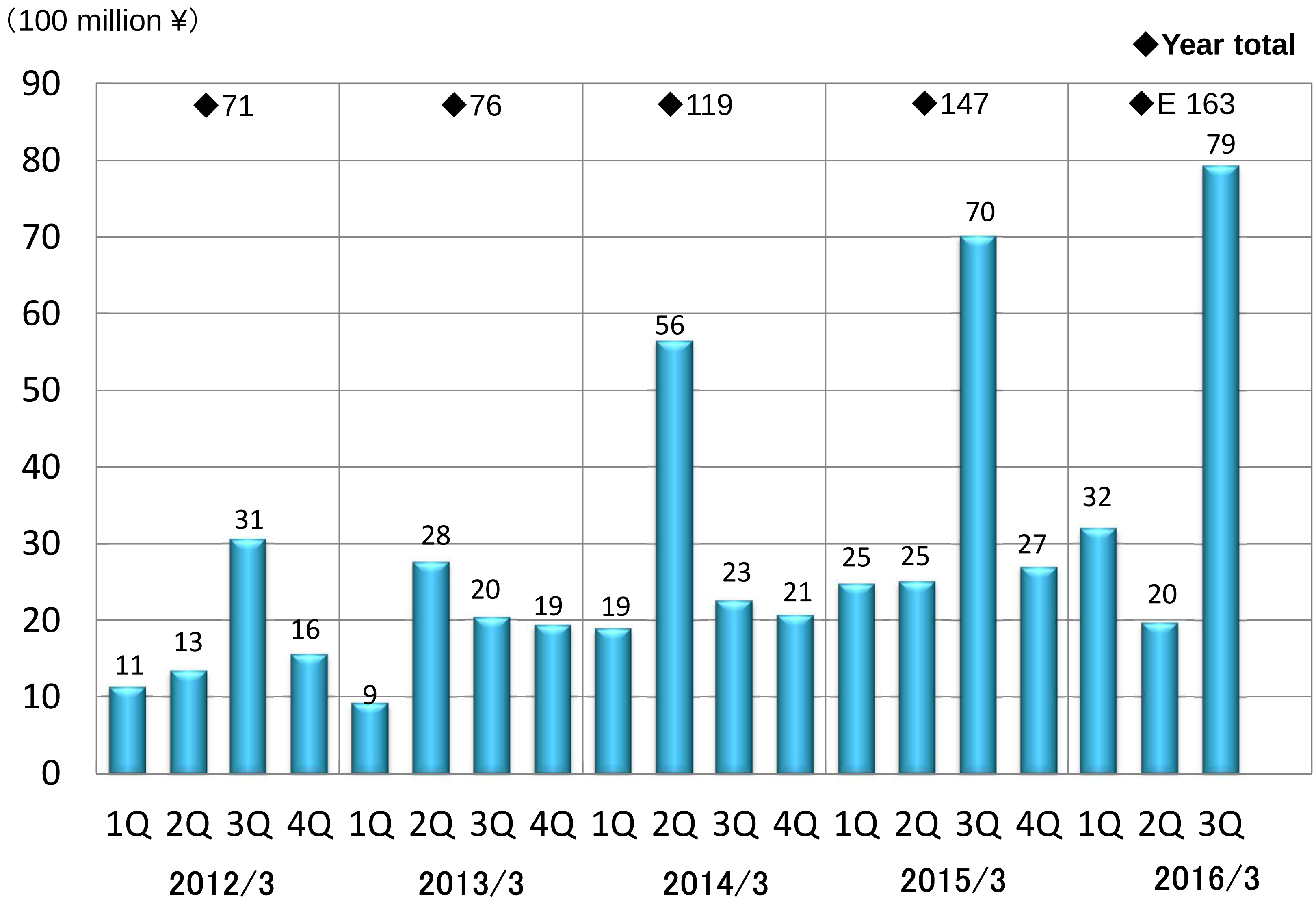
Order Intake in Chinese Market



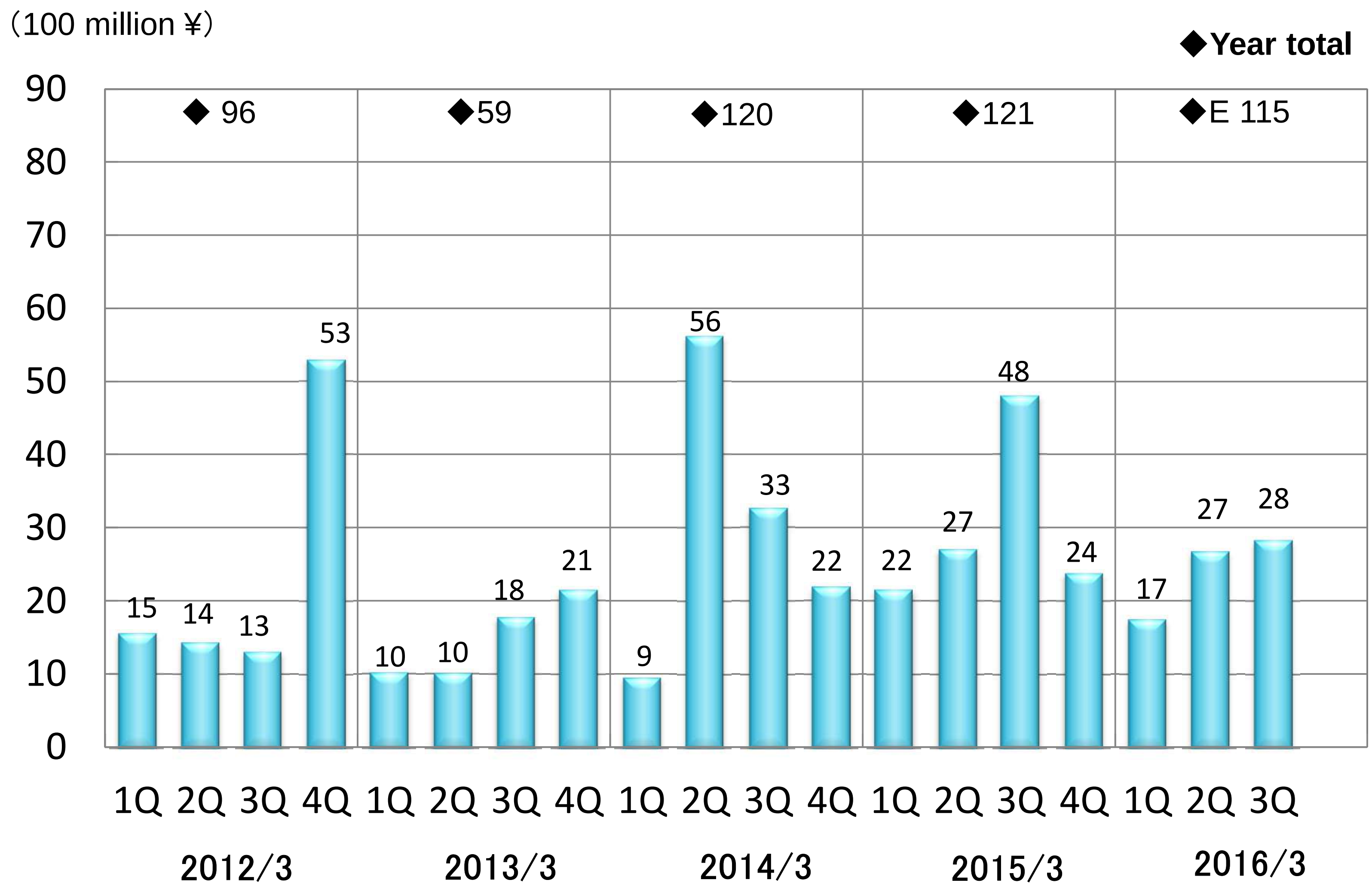
Net Sales in Chinese Market



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



Contact

Mr. Yasuhiro Chiba
General Manager of Finance Department (IR section)

E-mail: Yasuhiro_Chiba@komori.co.jp

KOMORI

KOMORI CORPORATION