

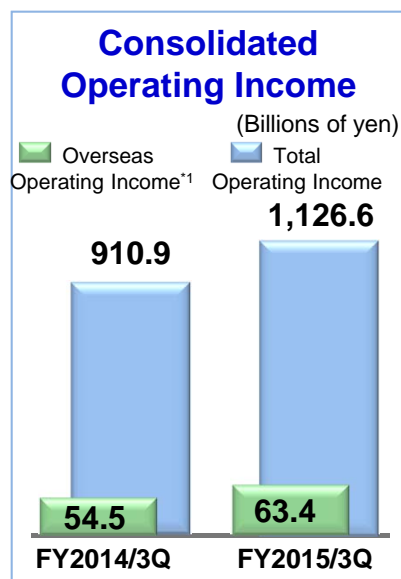
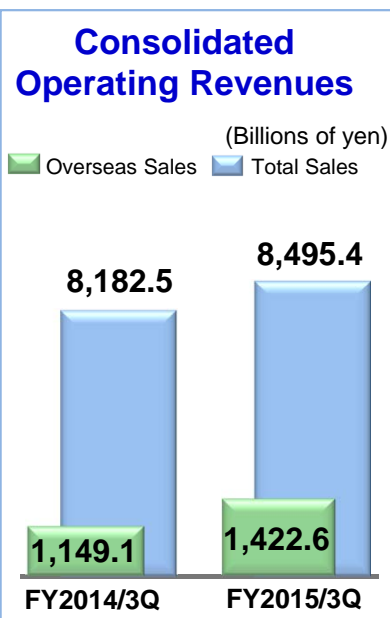


**Financial Results for the Nine Months  
Ended December 31, 2015**

February 5, 2016

The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

- \* "E" in this material represents that the figure is a plan or projection for operation.
- \*\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.
- \*\*\* "3Q" in this material represents the 9-month period beginning on April 1 and ending on December 31.



● **Both Operating Revenues and Operating Income increased, with Operating Revenues increasing for the sixth consecutive year and reaching record levels**

● **Expansion of global cloud services**

- Overseas Sales: +273.5 billion yen increase year-on-year
- Overseas Operating Income\*1: +8.9 billion yen increase year-on-year
- Enhanced competitiveness of security services
  - Intention to acquire 100% ownership of NTT Com Security

● **Enhanced Operating Revenues from network services**

➢ **Expansion of NTT's user base**

- 69.60 million mobile phone subscribers (net increase of 3.01 million subscribers)
- 19.16 million FTTH subscribers (net increase of 0.44 million subscribers) including 3.48 million subscribers to the "Hikari Collaboration Model" (net increase of 0.51 million new subscribers and 2.70 million subscribers who switched subscriptions from FLET'S Hikari to the Hikari Collaboration Model)

➢ **Growing number of Wi-Fi area owners\*2: 322 (+ 167 increase year-on-year)**

➢ **Cost reductions (fixed-line and mobile access): achieved cost reductions of 346.0 billion yen compared to FY2014/3Q**

\*1 Operating Income excludes M&A-related temporary expenses, such as depreciation costs of intangible fixed assets.

\*2 Total number of large-scale corporate or local government customers. Excludes small-scale restaurants, etc.

- Operating Revenues reached record levels, increasing for the sixth consecutive year
- Operating Income increased due to cost control measures in the Regional communications and Mobile communications segments
- Net Income increased due to an increase in Operating Income as well as the effects of Japanese tax reform

(Billions of yen)

	FY2015/3Q			FY2014/3Q	FY2015 Forecasts	% progress compared to FY2015 Forecasts
		Change year-on-year	[%]			
Operating Revenues	8,495.4	+312.8	+3.8%	8,182.5	11,400.0	74.5%
Operating Expenses	7,368.8	+97.2	+1.3%	7,271.6	10,150.0	72.6%
Operating Income	1,126.6	+215.6	+23.7%	910.9	1,250.0	90.1%
Net Income <sup>*</sup>	604.1	+154.1	+34.3%	449.9	655.0	92.2%

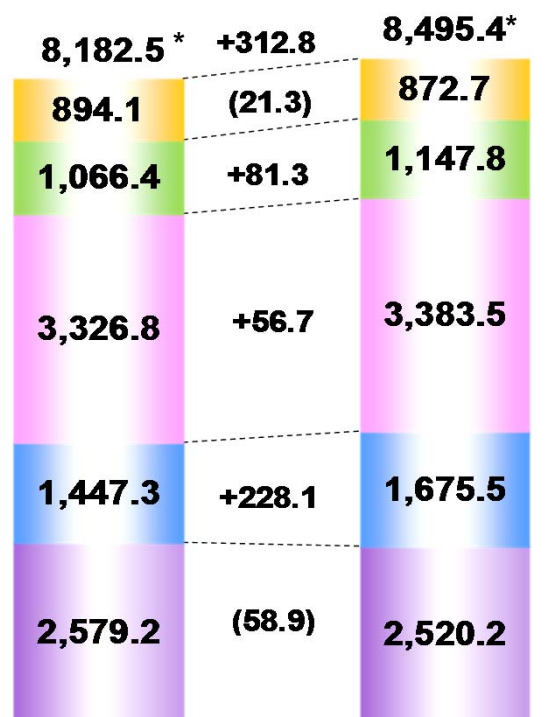
\* Net income represents net income attributable to NTT, excluding noncontrolling interests.

# FY2015 Contributing Factors by Segment



- : Operating Income reached record levels due to reduced marketing costs, among other factors, despite the continuation of the trend of decreasing Operating Revenues.
- : Operating Revenues increased while Operating Income decreased due to the growth in overseas businesses and anticipatory investments in growing segments.
- : In addition to the Mobile communications services revenues, both Operating Revenues and Operating Income increased due to growth in revenues from the Smart Life area and DOCOMO Hikari, and a decrease in depreciation costs from efficient investment strategies and initiatives to improve cost efficiency.
- : Both Operating Revenues and Operating Income increased as a result of sales growth.

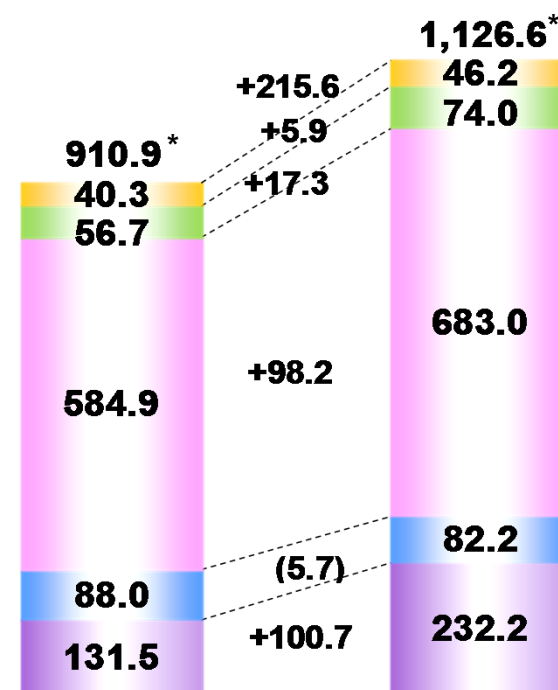
## Operating Revenues



FY2014 4-12

FY2015 4-12

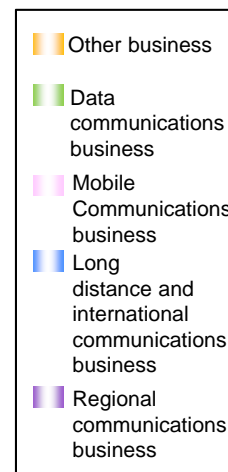
## Operating Income



FY2014 4-12

FY2015 4-12

(Billions of yen)



\*Includes adjustments such as elimination

- NTT Corporation's financial forecasts have been revised due to the sale of NTT DOCOMO shares and the distribution of surplus from NTT East.

(Billions of yen)

	FY2015 Forecasts		(Reference) Previous Forecasts (announced on Nov. 6, 2015)
	Revised Forecast	Change	
Operating Revenues	529.0	+100.0	429.0
Operating Expenses	138.0	-	138.0
Operating Income	391.0	+100.0	291.0
Net Income	681.0	+393.0	288.0

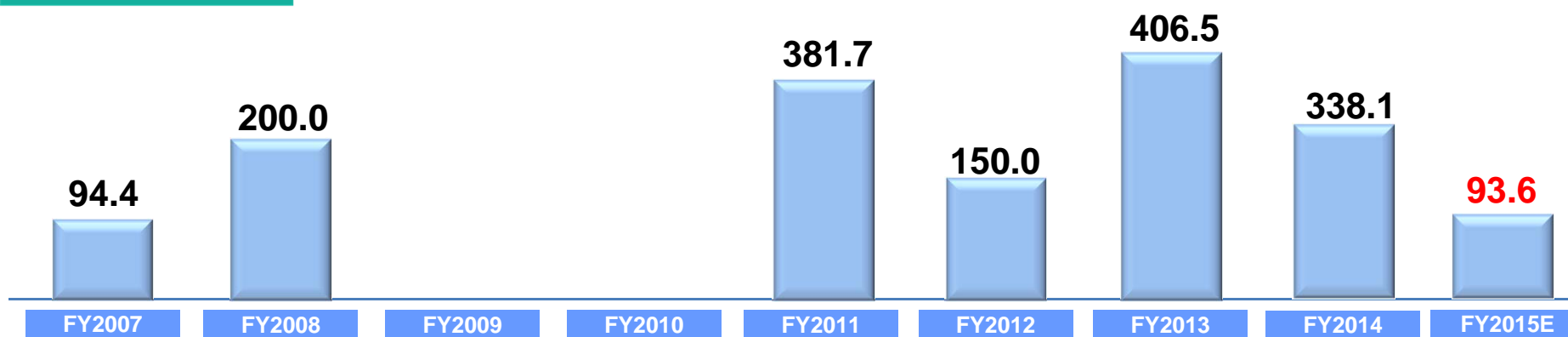
# Shareholder Returns



- Share buybacks: Concluded the repurchase of 93.6 billion yen of its treasury stock in FY2015
- Dividends : Year-end dividends of 60 yen per share, an increase of 10 yen per share over the dividend forecast at the start of FY2015, for total dividends of 110 per share for FY2015

## Share buybacks

(billions of yen)

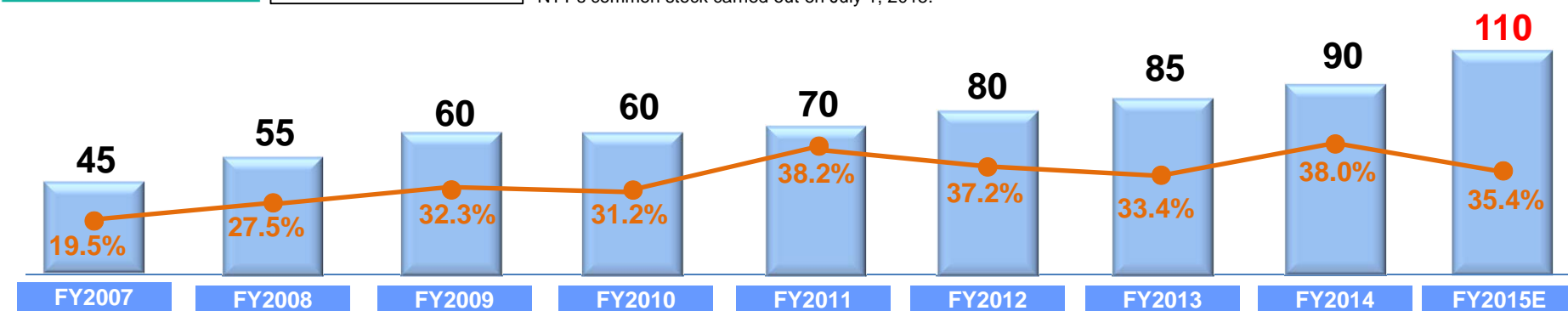


## Dividends per Share

—●— Payout ratio

Note: Dividend amounts have been retroactively adjusted to reflect the two-for-one stock split of NTT's common stock carried out on July 1, 2015.

(yen)



## Progress of Broadband Services

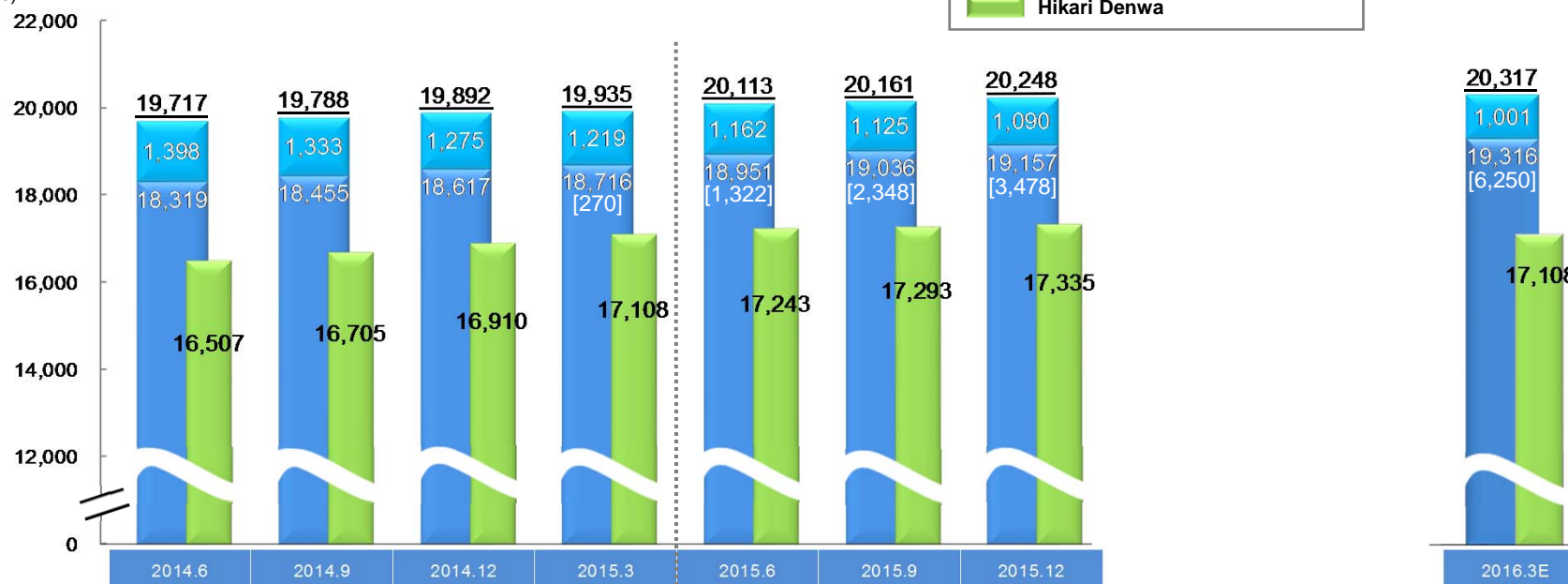


## Number of Subscribers for Fixed Broadband Services



## Number of subscribers \*1\*2

(Thousands)



## Changes from the preceding quarter

(Thousands)

		FY2014				FY2015				FY2014	FY2015E
		4-6	7-9	10-12	1-3	4-6	7-9	10-12	4-12		
FLET'S Hikari *1		269	136	162	99	235	85	121	442	665	600
	Number of opened connections *3	879	683	684	720	810	559	580	1,950	2,966	2,750
FLET'S ADSL		(85)	(65)	(58)	(56)	(58)	(37)	(35)	(129)	(264)	(218)
Hikari Denwa *4 *5		251	199	204	198	135	50	42	227	852	0

\*1 Number of FLET'S Hikari (including Hikari Collaboration Model) subscribers includes B FLET'S, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT East, B FLET'S, FLET'S Hikari Premium, FLET'S Hikari Mytown, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West, and wholesale services (Hikari Collaboration Model) provided by both NTT East and NTT West.

\*2 Figures in [ ] represent the number of subscribers to "Hikari Collaboration Model," the wholesale provision of services by NTT East and NTT West to service providers.

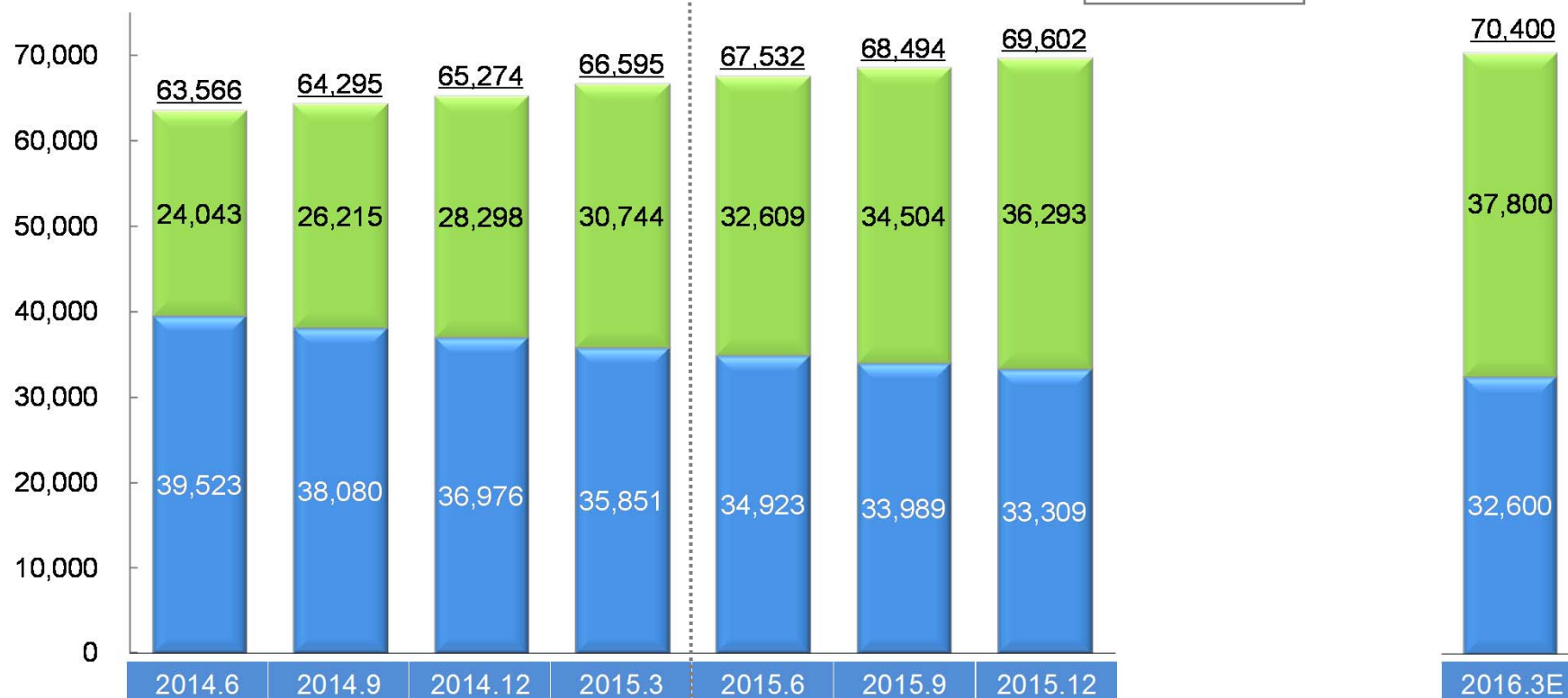
\*3 Number of opened connections excludes openings as a result of relocations.

\*4 Numbers for Hikari Denwa include wholesale services provided to service providers by NTT East and NTT West.

\*5 Numbers of Hikari Denwa subscribers are presented in thousands of channels.

## Number of subscribers \*

(Thousands)

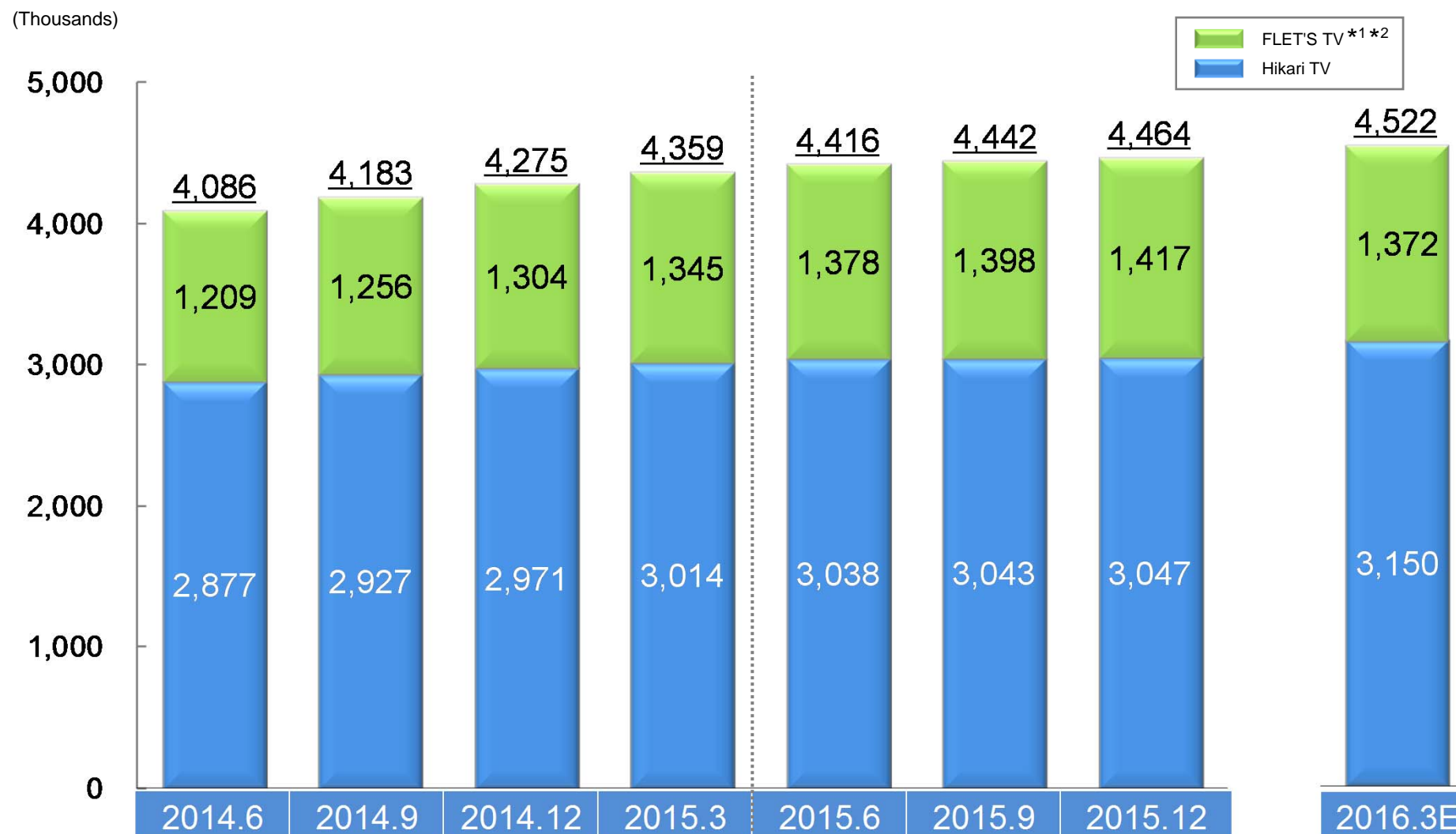


## Changes from the preceding quarter

	FY2014				FY2015				FY2014	FY2015E
	4-6	7-9	10-12	1-3	4-6	7-9	10-12	4-12		
LTE("Xi")+FOMA	461	729	979	1,322	936	962	1,108	3,006	3,490	3,800

(Thousands)

\* The number of FOMA subscribers includes communications module service subscribers



\*1 "FLET'S TV" requires a subscription to "FLET'S TV Transmission Services" provided by NTT East and NTT West, and a subscription to SKY Perfect JSAT's "SKY Perfect JSAT Facility Use Services" broadcast service.

\*2 Numbers of subscribers to "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

## Financial Information

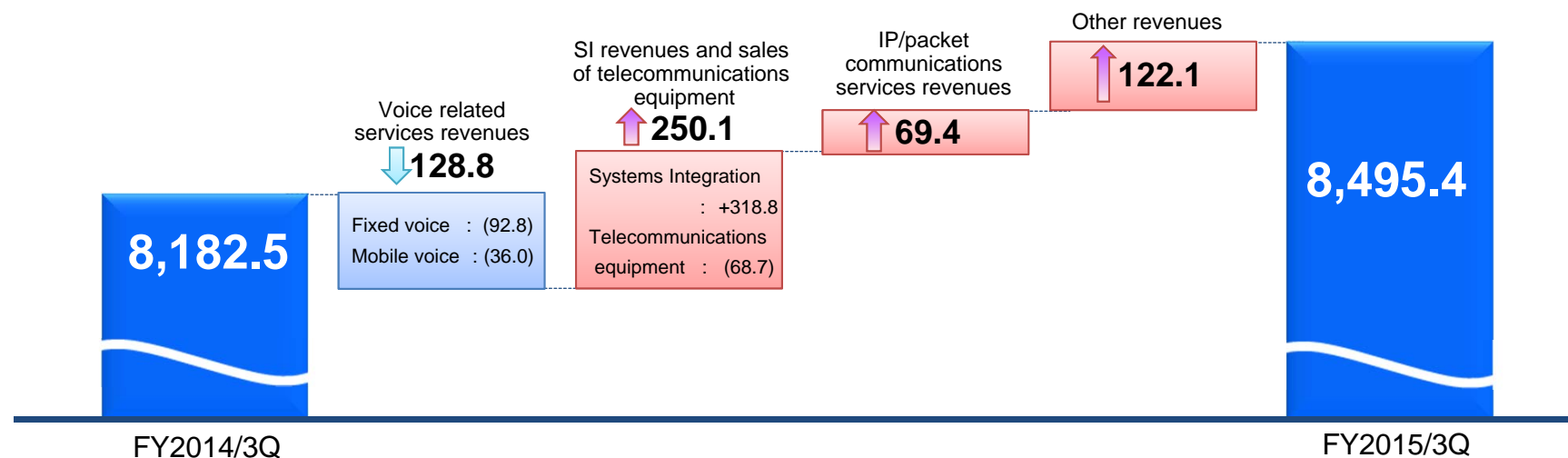
# Details of Consolidated Statement of Income



## Operating Revenues

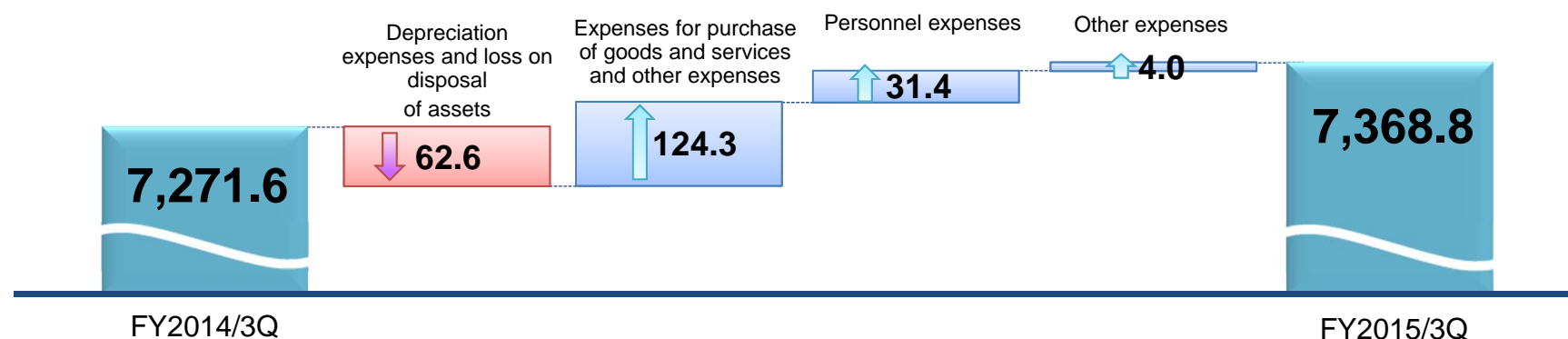
[ year-on-year : +312.8 ]

(Billions of yen)



## Operating Expenses

[ year-on-year : +97.2 ]



# Details of Consolidated Balance Sheet



March 31, 2015

December 31, 2015

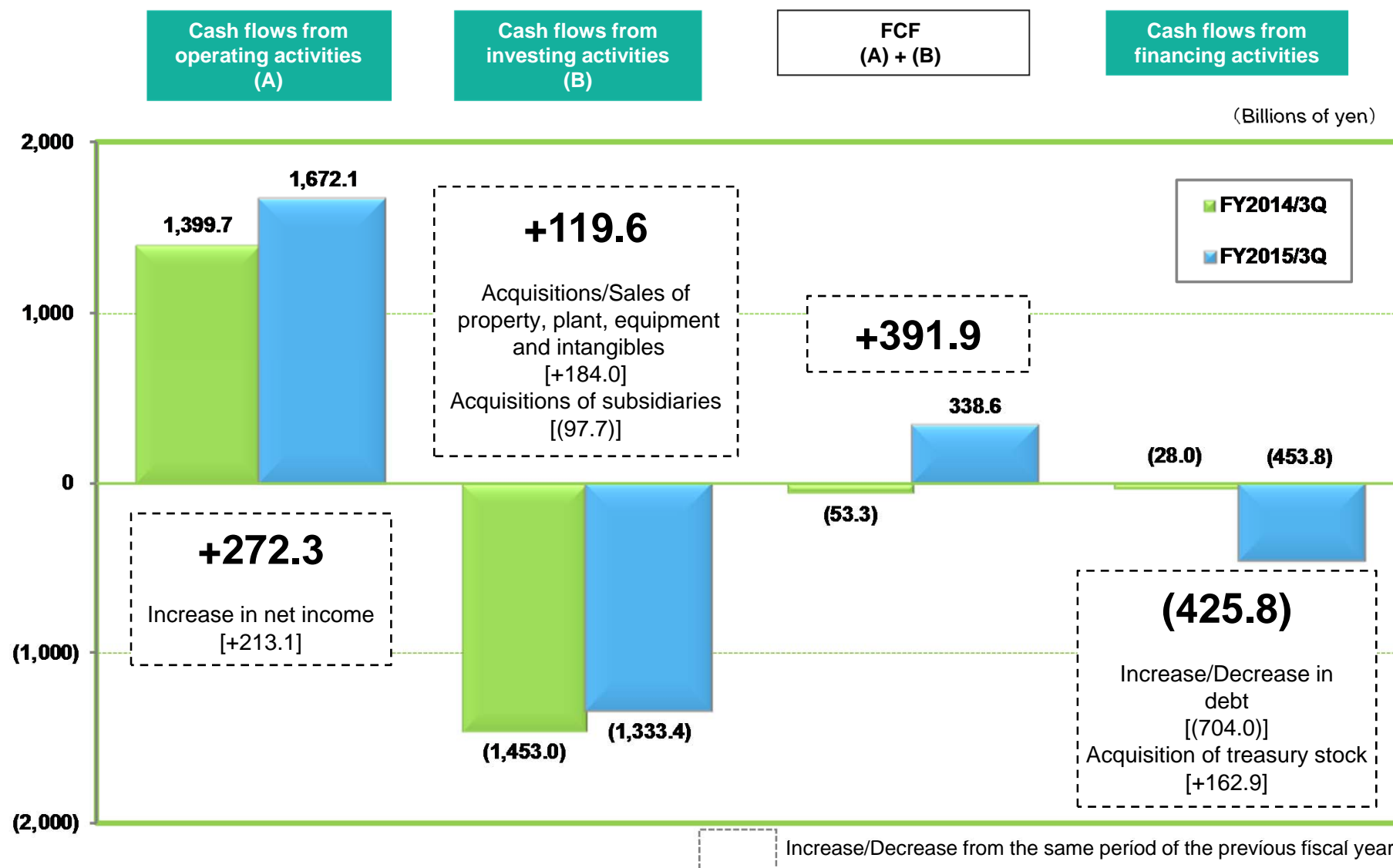
(Billions of yen)

20,702.4

20,749.4

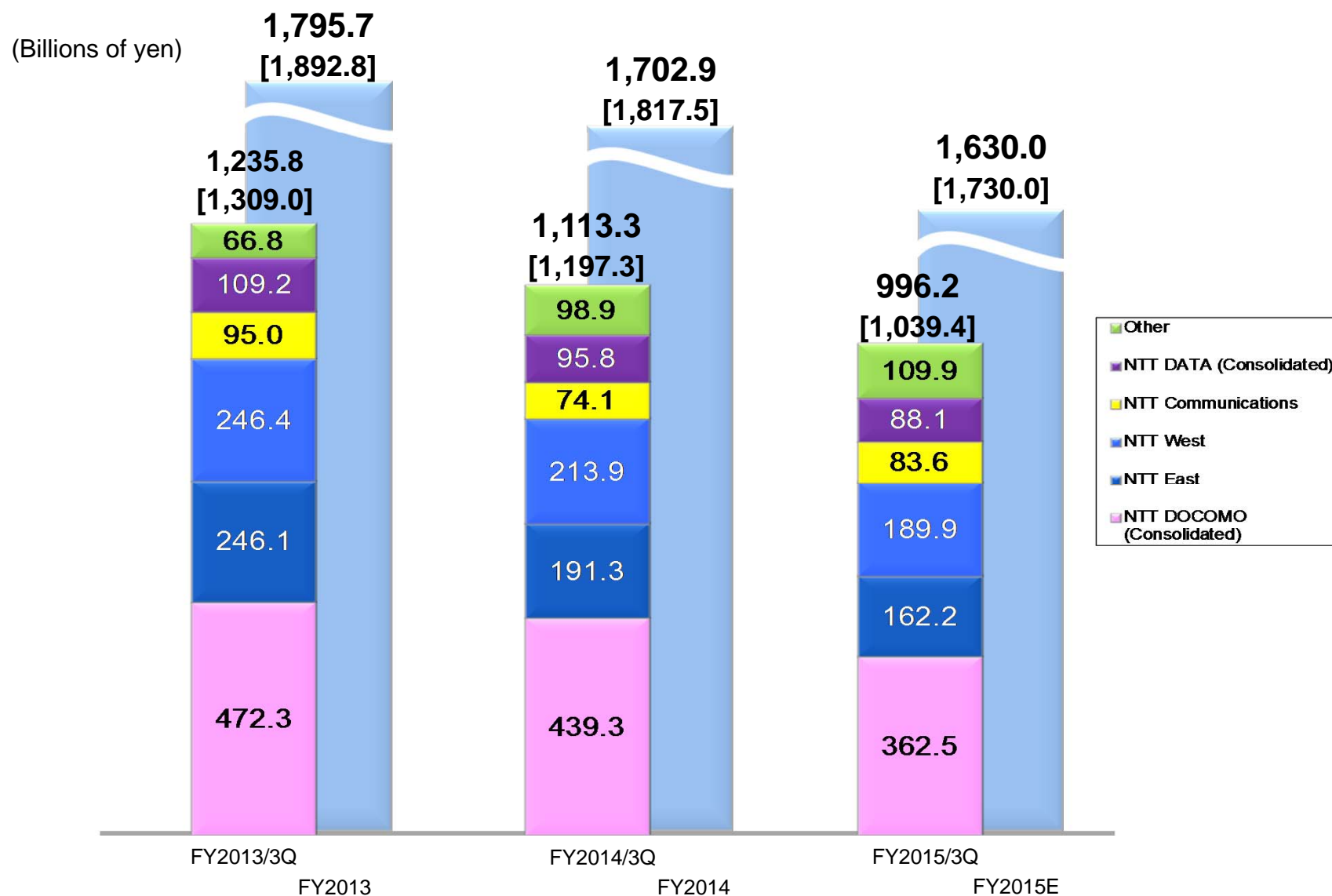
Assets 20,702.4	Liabilities 9,624.3		Assets 20,749.4 [+47.0]	Liabilities 9,351.8 [(272.5)]
Notes and accounts receivable, trade 2,663.0	Accounts Payable, Trade 1,579.6		Notes and accounts receivable, trade 2,794.8 [+131.8]	Accounts Payable, Trade 1,189.7 [(389.9)]
Inventories 390.5	Interest-Bearing Debt 4,406.7		Inventories 485.8 [+95.3]	Interest-Bearing Debt 4,446.2 [+39.5]
Depreciable Assets (property, plant and equipment) 8,097.7	Liability for employees' retirement benefits 1,388.0		Depreciable Assets (property, plant and equipment) 7,851.0 [(246.7)]	Liability for employees' retirement benefits 1,433.6 [+45.6]
Goodwill 1,186.2	Other 28.3		Goodwill 1,260.3 [+74.2]	Other 50.0[+21.7]
	<b>Equity 11,049.8</b>			<b>Equity 11,347.6 [+297.8]</b>
	Retained Earnings 5,126.7			Retained Earnings 4,940.6 [(186.1)]
	Treasury Stock (497.7)			Treasury Stock (0.8) [+496.9]

# Details of Consolidated Cash Flows





# Details of Capital Investment



\* Figures in [ ] include investments related to real estate and solar power generation operations.