Financial Summary
Third Quarter (Nine Months) ended December 31, 2015


February 8, 2016
North Pacific Bank, Ltd.
Tokyo Stock Exchange First Section, Sapporo Securities Exchange: 8524

## I ．Financial Statements

## 1．Consolidated Balance Sheets

|  |  | $\begin{gathered} \text { As of Mar. 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { As of Dec. 31, } \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets | 資産の部 |  |  |
| Cash and due from banks | 現金預け金 | 622， 039 | 749，533 |
| Call loans and bills bought |  | 1，398 | 946 |
| Monetary claims bought | 買入金銭債権 | 16，655 | 13， 853 |
| Trading account securities | 商品有価証券 | 5， 075 | 5， 274 |
| Securities | 有価証券 | 1，787， 027 | 1，693， 027 |
| Loans and bills discounted | 貸出金 | 5，505， 045 | 5，666， 025 |
| Foreign exchanges | 外国為替 | 2， 671 | 3，359 |
| Lease receivables and investment assets | リース債惟及びリース投資資産 | 44， 721 | 45， 423 |
| Other assets | その他資産 | 84， 107 | 91， 883 |
| Property，plant and equipment | 有形固定資産 | 91， 534 | 90， 564 |
| Intangible assets | 無形固定資産 | 11， 707 | 11，331 |
| Deferred tax assets | 繰延税金資産 | 218 | 399 |
| Customers＇liabilities for acceptances and guarantees | 支払承諾見返 | 53， 515 | 51，672 |
| Allowance for loan losses | 貸倒引当金 | $(63,293)$ | $(63,043)$ |
| Total assets | 資産の部合計 | 8，162， 423 | 8，360， 251 |
| Liabilities | 負債の部 |  |  |
| Deposits | 預金 | 7，480， 252 | 7，378， 208 |
| Negotiable certificates of deposit | 譲渡性預金 | 92， 899 | 340， 808 |
| Payables under securities lending transactions | 債券貸借取引受入担保金 | 4，779 | 44， 933 |
| Borrowed money | 借用金 | 90，595 | 80， 112 |
| Foreign exchanges | 外国為替 | 13 | 83 |
| Other liabilities | その他負債 | 57， 612 | 62， 606 |
| Provision for bonuses | 賞与引当金 | 1，843 | 496 |
| Net defined benefit liability | 退職給付に係る負債 | 681 | 732 |
| Provision for reimbursement of deposits | 睡眠預金払戻損失引当金 | 1，672 | 1，466 |
| Provision for point card certificates | ポイント引当金 | 320 | 291 |
| Deferred tax liabilities | 繰延税金負債 | 7， 065 | 12，672 |
| Deferred tax liabilities for land revaluation | 再評価に係る繰延税金負債 | 3， 157 | 3， 043 |
| Acceptances and guarantees | 支払承諾 | 53，515 | 51，672 |
| Total liabilities | 負債の部合計 | 7，794， 409 | 7，977， 127 |
| Net assets | 純資産の部 |  |  |
| Capital stock | 資本金 | 121， 101 | 121， 101 |
| Capital surplus | 資本剰余金 | 72， 328 | 72， 328 |
| Retained earnings | 利益利余金 | 97， 305 | 108， 164 |
| Treasury shares | 自己株式 | （0） | （1） |
| Total shareholders＇equity | 株主資本合計 | 290， 734 | 301， 593 |
| Valuation difference on available－for－sale securities | その他有価証券評価差額金 | 66，300 | 70，394 |
| Deferred gains or losses on hedges | 繰延ヘッジ損益 | （20） | （2） |
| Revaluation reserve for land | 土地再評価差額金 | 6， 035 | 5， 794 |
| Remeasurements of defined benefit plans | 退碚給付に係る調整累計額 | 490 | 105 |
| Total valuation and translation adjustments | その他の包括利益累計額合計 | 72， 806 | 76，290 |
| Subscription rights to shares | 新株予約権 | － | 37 |
| Non－controlling interests | 非支配株主持分 | 4，473 | 5，203 |
| Total net assets | 純資産の部合計 | 368， 014 | 383， 124 |
| Total liabilities and net assets | 負債及び純資産の部合計 | 8，162， 423 | 8，360， 251 |

## 2．Consolidated Statements of Income

（ $¥$ millions）

|  |  | Nine months ended Dec．31， |  |
| :---: | :---: | :---: | :---: |
|  |  | 2014 | 2015 |
| Ordinary income | 経常収益 | 111， 031 | 113，171 |
| Interest income | 資金運用収益 | 61，017 | 61， 070 |
| Of which，interest on loans and discounts | うち貸出金利息 | 52，549 | 50， 294 |
| Of which，interest and dividends on securities | うち有価証券利息配当金 | 7， 939 | 10，154 |
| Fees and commissions | 役務取引等収益 | 22， 271 | 22， 850 |
| Other ordinary income | その他業務収益 | 22，783 | 24，932 |
| Other income | その他経常収益 | 4，958 | 4， 317 |
| Ordinary expenses | 経常費用 | 89， 096 | 90， 490 |
| Interest expenses | 資金調達費用 | 3，168 | 3，177 |
| Of which，interest on deposits | うち預金利息 | 1，296 | 1，293 |
| Fees and commissions payments | 役務取引等費用 | 7， 376 | 8， 525 |
| Other ordinary expenses | その他業務費用 | 18， 838 | 19，641 |
| General and administrative expenses | 営業経費 | 58， 035 | 56， 959 |
| Other expenses | その他経常費用 | 1，677 | 2，186 |
| Ordinary profit | 経常利益 | 21，935 | 22，681 |
| Extraordinary income | 特別利益 | 99 | 9 |
| Gain on disposal of non－current assets | 固定資産処分益 | 99 | 9 |
| Extraordinary losses | 特別損失 | 605 | 1， 021 |
| Loss on disposal of non－current assets | 固定資産処分損 | 204 | 177 |
| Impairment loss | 減損損失 | 401 | 843 |
| Income before income taxes | 税金等調整前四半期純利益 | 21，429 | 21，668 |
| Income taxes－current | 法人税，住民税及び事業税 | 1，481 | 2，617 |
| Income taxes－deferred | 法人税等調整額 | 5，286 | 4，551 |
| Total income taxes | 法人税等合計 | 6，768 | 7，169 |
| Profit | 四半期純利益 | 14，660 | 14，499 |
| Profit attributable to non－contorolling interests | 非支配株主に帰属する四半期純利益 | 387 | 490 |
| Profit attributable to owners of parent | 親会社株主に帰属する四半期純利益 | 14， 273 | 14，008 |

## II. Digest of financial results for Nine months ended December 31, 2015

1. Summary (Non-Consolidated)

|  | Nine months ended Dec.31, |  | Increase/ (Decrease) | Fiscial year endingMar.31, 2016(Forecasts) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2015 |  |  |
| Ordinary income | 89,489 | 91,853 | 2,364 | 119,500 |
| Core gross profit | 71,075 | 70,193 | (882) | 97,500 |
| Net interest income | 58,112 | 58,169 | 57 |  |
| Net fees and commissions | 12,095 | 11,541 | (554) |  |
| Net other operating income (excluding gains (losses) on bonds) | 866 | 481 | (385) |  |
| Expenses (excluding non-recurring losses) | 56,866 | 56,283 | (583) | 75,700 |
| Core operating profit | 14,208 | 13,910 | (298) | 21,800 |
| Credit cost | $(2,488)$ | 594 | 3,082 | 2,400 |
| Gains (losses) on securities | 2,061 | 5,852 | 3,791 |  |
| Bonds, etc | 1,887 | 3,632 | 1,745 |  |
| Stocks, etc | 173 | 2,219 | 2,046 |  |
| Net other non-recurring income (loss) (including gains (losses) on money held in trust) | 1,487 | 1,909 | 422 |  |
| Ordinary profit | 20,245 | 21,077 | 832 | 25,000 |
| Extraordinary income (losses) | (506) | (752) | (246) |  |
| Income before income taxes | 19,739 | 20,325 | 586 |  |
| Income taxes | 6,060 | 6,534 | 474 |  |
| Net income | 13,678 | 13,791 | 113 | 16,500 |
| Operating profit | 16,095 | 18,581 | 2,486 |  |

[^0]
## 2．Deposits and NCDs（Non－Consolidated）

【Average balance】

|  | Nine months ended Dec．31， |  | Increase／ <br> （Decrease） |
| :--- | ---: | ---: | ---: |
|  | 2014 | $\mathbf{2 0 1 5}(\mathrm{~A})$ | 261.8 |
| Deposits and NCDs | $7,305.9$ | $7,567.7$ | 113.9 |
| Corporate | $1,882.8$ | $1,996.7$ | 110.1 |
| Individual | $4,977.1$ | $5,087.2$ | 37.7 |
| Public sectors and <br> financial institutions | 445.9 | 483.7 |  |

## 【Outstanding balance】

|  | As of Dec．31， |  | Increase／ <br> （Decrease） |
| :---: | ---: | ---: | ---: |
|  | 2014 | $\mathbf{2 0 1 5 ( A )}$ |  |
| Deposit assets <br> Safe custody of <br> public bonds $7,492.3$ $7,739.3$ <br> Investment trusts 438.7 | 397.1 | $(41.6)$ |  |
| Total | 253.6 | 201.5 | $(52.1)$ |

＜Reference＞

| Individual annuity <br> insurance，etc． | 460.6 | 521.4 | 60.7 |
| :--- | ---: | ---: | ---: |


| 509.0 | 12.3 |
| ---: | ---: |

Individual annuity insurance，etc．sales reflect cumulative sales amounts．

3．Loans and bills discounted（Non－Consolidated）
【Average balance】

|  | Nine months ended Dec．31， |  | Increase／ <br>  <br>  <br> （Decrease） |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 5}(\mathrm{~A})$ |  |  |
| Loans and bills discounted | $5,436.8$ | $5,578.4$ | 141.6 |
| Enterprises | $2,464.0$ | $2,515.5$ | 51.5 |
| Individuals | $1,654.4$ | $1,666.7$ | 12.2 |
| Public sectors | $1,318.3$ | $1,396.1$ | 77.8 |


| Six months ended <br> Sep．30，2015 <br> $(B)$ | $(A)-(B)$ |
| ---: | ---: |
| $5,550.4$ | 28.0 |
| $2,488.9$ | 26.6 |
| $1,661.5$ | 5.1 |
| $1,399.8$ | $(3.7)$ |

Public sector loans include loans to land development public corporations．

【Outstanding balance】

|  | As of Dec．31， |  | Increase／ <br> （Decrease） |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2015 （A） |  |
| SMEs，etc | 3，393．3 | 3，395．3 | 1.9 |
| Loans and bills discounted | 5，539．0 | 5，716．7 | 177.6 |
| In Hokkaido | 4，969．6 | 5，035．8 | 66.1 |

（ $¥$ billions）

| As of Sep．30， <br> $2015(B)$ | $(\mathrm{A})-(\mathrm{B})$ |
| ---: | ---: |
| $3,350.6$ | 44.7 |
| $5,590.9$ | 125.8 |
| $4,944.5$ | 91.2 |

## 4. Securities (Non-Consolidated)

【Outstanding balance】

|  | As of Dec.31, |  | Increase/ <br> (Decrease) |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ (A) |  |
| Securities | $1,746.6$ | $1,691.4$ |  |


| As of Sep.30, <br> $2015(B)$ | $(A)-(B)$ |
| ---: | ---: |
| $1,646.3$ | 45.0 |

## 5. Unrealized Gains (Losses) on Securities (Non-Consolidated)

|  | As of Sep.30, 2015 |  |  |
| :--- | ---: | ---: | ---: |
|  | Net (B) | Unrealized <br> gains | Unrealized <br> losses |
| Unrealized gains <br> (losses) on securities | 90.8 | 99.1 | 8.3 |
| Stocks | 72.9 | 73.2 | 0.3 |
| Bonds | 18.9 | 19.0 | 0.1 |
| Others | $(1.1)$ | 6.8 | 7.9 |


| As of Dec.31, 2015 |  |  |  |
| ---: | ---: | ---: | ---: |
| Net (A) | (A)-(B) | Unrealized <br> gains | Unrealized <br> losses |
| 98.2 | 7.4 | 105.8 | 7.6 |
| 78.8 | 5.8 | 78.9 | 0.1 |
| 20.6 | 1.7 | 20.7 | 0.0 |
| $(1.2)$ | $(0.1)$ | 6.1 | 7.4 |
| 19,033 |  |  |  |
|  | $0.270 \%$ |  |  |

## 6. Problem Assets Based on the Financial Revitalization Law (Non-Consolidated)

|  | As of Dec.31, |  | Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2015 (A) |  |
| Bankrupt and quasi-bankrupt assets | 52.9 | 51.8 | (1.1) |
| Doubtful assets | 61.7 | 52.7 | (9.0) |
| Substandard loans | 21.3 | 18.6 | (2.7) |
| Total (a) | 136.0 | 123.2 | (12.8) |
| $\begin{array}{\|l} \hline \text { After partial direct } \\ \text { write-offs (b) * } \\ \hline \end{array}$ | 98.1 | 85.4 | (12.7) |
| Normal assets | 5,551.4 | 5,744.2 | 192.8 |
| Total claims (c) | 5,687.5 | 5,867.4 | 179.9 |
| After partial direct write-offs (d) * | 5,649.6 | 5,829.6 | 180.0 |


| As of Sep.30, <br> $2015(B)$ | (A)-(B) |
| ---: | ---: |
| 50.9 | 0.9 |
| 50.6 | 2.0 |
| 19.8 | $(1.2)$ |
| 121.4 | 1.7 |
| 84.8 | 0.5 |
| $5,619.0$ | 125.2 |
| $5,740.4$ | 126.9 |
| $5,703.8$ | 125.8 |

<Percentage of total claims>

| (a) / (c) | 2.39 | 2.09 | $(0.30)$ |
| :---: | :---: | :---: | :---: |
| (b) / (d) * | 1.73 | 1.46 | $(0.27)$ |


|  | $(\%)$ |
| ---: | ---: |
| 2.11 | $(0.02)$ |
| 1.48 | $(0.02)$ |

* Partial direct write-offs have not been implemented.

The figures as they would appear after partial direct write-offs are shown for reference.

Please be cautious this report is an English translation of the Japanese original. Please refer to the Japanese version for more information.


[^0]:    Core gross profit $=$ Net interest income + Net fees and commissions + Net other operating income(excluding gains (losses) on bonds)
    Core operating profit $=$ Core gross profit - Expenses(excluding non-recurring losses)

