## Summary of Financial Results of the Third Quarter of the Fiscal Year ending May 31, 2016 [Japanese standards] (Consolidated)

Company name: SHINWA ART AUCTION CO., LTD. Stock Exchange listings: Tokyo

Securities code:
Representative:
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Scheduled date of filing of quarterly report:
April 14, 2016
Scheduled date of payment of dividend:
N/A
Preparation of supplementary references regarding quarterly results: No
Holding the briefing of quarterly results:

1. Financial Results of the Third Quarter of the Fiscal Year ending May 31, 2016 (Jun. 1, 2015 - Feb. 29, 2016)
(1) Consolidated results of operations (cumulative total)

|  | Net Sales |  | Operating income |  | Ordinary income |  | Income attributable to owners of parent |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million yen | \% | Million yen | \% | Million yen | \% | Million yen |  | \% |
| 3Q FY05/2016 | 2,456 | 88.0 | 134 | - | 115 | - | 33 | - |  |
| 3Q FY05/2015 | 1,306 | 54.9 | $\triangle 122$ | - | $\triangle 131$ | - | $\triangle 98$ | - |  |

(Note) Comprehensive income
3Q FY05/2016: $\quad 33$ million yen ( $-\%$ )
3Q FY05/2015: $\quad \triangle 102$ million yen $(-\%)$

|  | Quarterly Net income <br> per share | Diluted quarterly net <br> income per share |
| :---: | ---: | :---: |
| 3Q FY05/2016 | Yen | Yen |
| 3Q FY05/2015 | $\triangle 17.89$ | 5.85 |

(Note) Amount of "Diluted quarterly net income per share" is not disclosed for 3Q FY05/2015 because, although there were residual securities, net loss per share has been posted.
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | ---: | ---: | ---: | ---: |
|  | Million yen | Million yen | $\%$ | Yen |
| 3Q FY05/2016 | 3,052 | 1,639 | 53.6 | 285.19 |
| FY05/2015 | 3,360 | 1,640 | 48.5 | 285.56 |

(Reference) Shareholders equity: 3Q FY05/2016: 1,634 million yen

## 2. Dividends

|  | Annual dividend per share |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1Q-end | 2Q-end | 3Q-end | Year-end | Total |  |
| FY05/2015 |  | Yen | Yen |  | Yen | Yen |
| FY05/2016 | - | 0.00 | - | 6.00 | 6.00 |  |
| FY05/2016 (forecasts) | - | 0.00 | - |  |  |  |
|  |  |  |  | 6.00 | 6.00 |  |

(NOTE) Revisions to dividend forecasts published most recently: None
3. Consolidated performance forecasts for the Fiscal Year ending May 31, 2016
(Jun. 1, 2015 - May 31, 2016)

|  | Net sales |  | Operating income |  | Ordinary income |  | Income attributable to owners of parent |  | Net profit per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million yen | \% | Million yen | \% | Million yen | \% | Million yen | \% | Yen |
| Full term | 3,297 | 11.9 | 263 | 238.3 | 247 | 369.4 | 160 | 878.8 | 27.95 |

(NOTE) Revisions to performance forecasts published most recently: None

## FOR TRANSLATION PURPOSE ONLY

## *Notes

(1) Changes in important subsidiaries during the current consolidated cumulative period: None (changes in specific subsidiaries resulting in modifications of the consolidation scope)
(2) Application of special accounting methods to the preparation of quarterly financial statement: None
(2) Changes in accounting principles, changes and restatements of accounting estimates

1) Changes in accounting principles caused by revision of accounting standards:
2) Changes other than 1 ):

Yes
estimates
Yes
4) Restatements: None
(Note) Please see the appendix page 5, "2. Matters regarding Summary Information (Notes), (3) Changes in accounting principles, changes and restatements of accounting estimates."
(3) Number of outstanding shares (common shares)

1) Number of shares outstanding at the end of the period (including treasury stock)

3Q FY05/2016: $\quad 6,594,900$ shares
FY05/2015: $\quad 6,562,900$ shares
2) Number of treasury stock at the end of the period

3Q FY05/2016: $\quad 862,800$ shares
FY05/2015: $\quad 854,800$ shares
3) Average number of shares outstanding during the period (quarterly cumulative)

3Q FY05/2016: $\quad 5,718,617$ shares
3Q FY05/2015: $\quad 5,659,138$ shares

## * Presentation concerning implementation status of quarterly review procedures

These quarterly financial results are not the subject of a quarterly review procedure based on the Financial Instruments and Exchange Act, and at the time of disclosing these quarterly financial results, review procedures regarding the quarterly financial statements based on the Financial Instruments and Exchange Act had not been completed.

## * Explanation regarding appropriate use of the earnings forecast and other special notes

Descriptions about the future such as performance forecasts contained in this document are based on information currently available to the Company and certain presumptions considered to be reasonable, and therefore actual business performance and other elements may differ substantially due to various factors. For preconditions for performance forecasts and precaution statements in using such forecasts, please see the appendix, page 4, "1. Qualitative Information regarding the Current Quarter: (3) Descriptions regarding future prospects such as consolidated performance forecasts".

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## 1. Qualitative Information regarding the Current Quarter

## (1) Descriptions regarding operating results

During the current third quarter consolidated cumulative period (Jun. 1, 2015 - Feb. 29, 2016), Japanese economy has shown steady trend in overall personal spending, and has some sign of shift from quantitative improvement to qualitative improvement found in the employment situation due to solid corporate performance, resulting in gradual upward momentum as a whole. However, geopolitical risks are increasing overseas which have become a risk factor for Japanese economy being continuously depressed, along with concern about economic slowdown in Asian emerging countries, natural resource exporting countries and others, as well as decline in crude oil price.

Amid such environment, the Group has endeavored to offer excellent articles including mainly high-priced art objects to auctions as part of its main business of auction related business, and to recommend art collectors comprising mainly of wealthy class that they should participate in auctions. In addition, the Group concentrated its efforts in the new category of energy related business to sales of low-pressure type photovoltaic installations, and moreover, decided to enter into the field of medical tourism as part of its another new business category of supporting medical institutions, so that the Group could build up its structure to ensure stable profitability at an early stage.

The operating results for each business segment are as follows.
Since the beginning of the current consolidated fiscal period, the Group has renamed its former "Renewable energy related business" to "Energy related business".
(1) Auction related business

In the current third quarter consolidated cumulative period, handling volume was 2,597,846,000 yen (down $7.1 \%$ YoY), net sales was $686,210,000$ yen (down $4.4 \% \mathrm{YoY}$ ), and segment loss was $40,035,000$ yen (decreased as compared to the segment loss of 110,400 yen in the previous year). These actual performance values are, however, due to seasonal variable factors in that many of auctions are held in the second quarter and the fourth quarter of auction related business, and as such those values are as having been anticipated within the range of performance forecasts for the current consolidated fiscal year.

The operating results for each business category are as follows.

|  | 3Q FY05/2016 (consolidated cumulative period) June 1, 2015 - February 29, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Volume (thousand yen) | $\begin{aligned} & \text { YoY } \\ & (\%) \end{aligned}$ | Net sales (thousand yen) | $\begin{aligned} & \text { YoY } \\ & \text { (\%) } \end{aligned}$ | Auction(s) held | Items offered | Successful bids | Sell through rate (\%) |
| Modern Art Auction | 1,311,360 | $\triangle 11.4$ | 289,949 | $\triangle 0.3$ | 4 | 468 | 405 | 86.5 |
| Modern Ceramics Auction | 250,585 | 39.2 | 51,175 | 11.5 | 4 | 703 | 660 | 93.9 |
| Modern Art Part II Auction | 211,370 | 38.9 | 47,672 | 22.4 | 4 | 1,273 | 1,154 | 90.7 |
| Other auctions | 592,841 | $\triangle 11.0$ | 117,605 | $\triangle 21.7$ | 9 | 3,394 | 2,173 | 64.0 |
| Auctions business - total | 2,366,156 | $\triangle 4.5$ | 506,402 | $\triangle 3.7$ | 21 | 5,838 | 4,392 | 75.2 |
| Private sale | 171,327 | $\triangle 30.8$ | 136,259 | $\triangle 10.1$ |  |  |  |  |
| Others | 60,362 | $\triangle 16.1$ | 43,547 | 7.9 |  |  |  |  |
| Other auction related business total | 231,690 | $\triangle 27.5$ | 179,807 | $\triangle 6.3$ |  |  |  |  |
| Auction related business - total | 2,597,846 | $\triangle 7.1$ | 686,210 | $\triangle 4.4$ |  |  |  |  |

(Note) 1. One of major factors causing divergence with respect to YoY ratios of handling volume and of net sales is increase/decrease in merchandise sales. Merchandise sales constitute the Group's net sales, like commission income on successful auction bid price, income from catalog sales and annual membership fee do, and therefore if an article is sold from our stock, its sales price (successful bid price in case of being sold by auction) shall be allocated to net sales, as merchandise sales.
2. As part of the structure of auction-related business, many of auctions would be held during second and fourth quarter periods each year, and therefore there appear some seasonal fluctuations in performance for each quarter consolidated fiscal period.

## i) Auction business

During the current third quarter consolidated cumulative period, the Company held 21 auctions in total. These include Modern Art Auction, Modern Ceramics Auction, Modern Art Part II Auction, and Bags/Jewellery \& Watches Auction, each of which was held four times, as well as Wine Auction held twice, and European Decorative Art Auction, Post-War \& Contemporary Art Auction, and also Noritake Kinashi Auctions as a special one, each of which was held once.

Modern Art Auction, our principal business, has seen decrease in numbers of items offered by $17.5 \%$ YoY and decrease in numbers of successful bids by $12.5 \%$ YoY, whereas average successful bid value slightly increased by $1.6 \%$ YoY. In addition, ratio of successful bid value relative to the estimated minimum sum was as high as $138.6 \%$ on average.

As for Modern Ceramics Auction, both numbers of items offered and of successful bids increased by $3.7 \%$ and $4.1 \%$, respectively YoY. Especially in the current third quarter consolidated cumulative fiscal period, two auctions was held including antique art auction and achieved good results, in which average successful bid value substantially increased by $35.0 \%$ YoY, and in addition, ratio of successful bid value relative to the estimated minimum sum was as high as $140.4 \%$ on average.

As for Modern Art Part II Auction, both numbers of items offered and of successful bids increased by $16.4 \%$ and $16.2 \%$, respectively YoY. Average successful bid value increased by $19.8 \%$ YoY, and ratio of successful bid value relative to the estimated minimum sum was as high as $133.5 \%$ on average.

With respect to other auctions, Wine Auction achieved significant performance growth over the previous year, and holding a Post-War \& Contemporary Art Auction contributed to the revenues; however, both handling volume and net sales in this category decreased as compared to the previous year in which a special auction titled "Shiko Munakata - Twenty Two Lots From A Private Collection" was held.
ii) Other auction related business

Private Sale department put continuous efforts to deal actively during the current third quarter consolidated cumulative period. Elsewhere, services for purchasing precious metals were also carried out actively, which unfortunately resulted in decrease in both handling volume and net sales as compared to the previous year.

## (2) Energy related business

With respect to sales of low-pressure type photovoltaic power generation installations of 50 kW class, 60 of those were sold during the current third quarter consolidated cumulative period.

Although levels of sales and cost of sales per installation have been lower than as originally planned, they had only small impact on overall profit. On the other hand, demands aiming at application of taxation system for promoting investment on productivity improvement equipment that has been anticipated since previous year have indeed emerged from late June last year, and then from July, Ministry of Economy, Trade and Industry has started to give permission for relevant photovoltaic installations, after which favorable performance in sales has been observed.

In addition, selling out Hokita Photovoltaic Station owned by one of our subsidiary, electric power selling business by using its own photovoltaic installations and other business have contributed to the Group's performance, leading to net sales of $1,767,870,000$ yen (increase by $200.3 \%$ YoY) and segment income of $175,524,000$ yen (in contrast to the segment loss of $9,400,000$ yen in the previous year) in the current third quarter consolidated cumulative period.

It should be noted that, as announced in "Notices concerning likelihood of inability of or delay in debt-collection at one of the Company's subsidiaries" dated March 15, 2016, one of the Company's subsidiaries has concerns about collecting certain amount of accounts receivable, and therefore in the current third quarter consolidated cumulative period, provision of allowance for doubtful accounts of 27,534,000 yen was allocated as extraordinary losses.

## Others

In the business category of supporting medical institutions, medical fee loans factoring business has been provisionally frozen, and as part of medical related business, specific negotiations are underway with medical institutions providing high-level medical services/examinations and with affiliated medical institutions, in order to establish medical tourism that presents cutting-edge medical technologies and high quality medical services to wealthy class in Asia, including Japan, as the Group's pillar of profitability. In the current third quarter consolidated fiscal period, the Company acquired a Hong Kong based company as its sub-subsidiary, which has executed a business tie-up with Coporate Business Network Limited having settlement capabilities handling China UnionPay credit cards in Hong Kong, and these companies have decided to establish a new joint venture. It intends mainly to attract inbound tourists from China and other Asian countries visiting Japan for receiving medical services, and establishing such joint venture aims at building up credit card settlement platform for those services. Moreover, training courses for of medical coordinators and of medical interpreters have started.

Further, the Company has started another business as a nonlife insurance agent from the current third quarter consolidated fiscal period.

In such context, performance of the current third quarter consolidated cumulative period achieved substantial increase in both revenues and earnings as compared to the previous year. It comprises net sales of 2,456,618,000 yen (increase by $88.0 \%$ and $1,149,745,000$ yen YoY), operating income of $134,350,000$ yen (increase by $256,915,000$ yen as compared to loss of $122,565,000$ yen in the previous year), ordinary income of $115,575,000$ yen (increase by $246,860,000$ yen as compared to loss of $131,285,000$ yen in the previous year), and quarterly net income attributable to owners of parent of $33,687,000$ yen (increase by $131,787,000$ yen as compared to loss of $98,099,000$ yen in the previous year).

## (2) Descriptions regarding financial position

(Assets)
Total assets was $3,052,398,000$ yen at the end of the current third quarter consolidated fiscal period, i.e. decrease by $308,363,000$ yen as compared to the end of previous consolidated fiscal year. It comprises mainly increase in cash and deposits by $318,697,000$ yen, decrease in accounts receivable - other from auction business by $242,725,000$ yen and in machinery, equipment and vehicles by $271,406,000$ yen, increase in merchandise by $278,915,000$ yen, and increase in advance payments by $228,040,000$ yen.
(Liabilities)
Total liabilities was $1,412,572,000$ yen at the end of the current third quarter consolidated fiscal period, i.e. decrease by $307,363,000$ yen as compared to the end of previous consolidated fiscal year. It comprises mainly decrease in accounts payable - auction business by $325,076,000$ yen, decrease in long-term loans payable (including current portion) by 277,764,000 yen, increase in short-term loans payable $239,500,000$ yen, and increase in provision for directors' bonuses by $53,090,000$ yen.
(Net assets)
Total net assets was $1,639,826,000$ yen at the end of the current third quarter consolidated fiscal period, i.e. decrease by $1,000,000$ yen as compared to the end of previous consolidated fiscal year. It comprises mainly increase in capital stock by $3,714,000$ yen, increase in capital surplus by $3,714,000$ yen, decrease in subscription rights to shares by $5,365,000$ yen, and decrease by $2,125,000$ yen due to increase in treasury shares.

## (3) Descriptions regarding future prospects such as consolidated performance forecasts

With respect to performance forecasts for the fiscal year ending May 31, 2016, upon consideration of actual results of the current third quarter consolidated cumulative period and the present business circumstances and business environment at this point, current financial position is largely within the performance forecasts as announced on December 21, 2015, and there is no change in such forecasts at this point.

Meanwhile, actual performance in the future may differ from these forecasts, influenced by a wide variety of factors.

## 2. Matters regarding Summary Information (Notes)

## (1) Changes in important subsidiaries during the current consolidated cumulative period

In the current third quarter consolidated fiscal period, although there is no change in any specific subsidiary, APEC CO., LTD., a consolidated subsidiary of SHINWA, has acquired the entire shares of SHINWA MEDICO HONG KONG LIMITED (former LYS BLANC, H.K. CO., LIMITED) and therefore it has been included in the scope of consolidation. Also, Shinwa Myanmar Co., Ltd. has been established and included in the scope of consolidation from the current third quarter consolidated fiscal period.

## (2) Application of special accounting methods to the preparation of quarterly consolidated financial statement

Not applicable.

## (3) Changes in accounting principles, changes and restatements of accounting estimates

Changes in accounting principles
(Application of Accounting Standard for Business Combination, etc.)
"Accounting Standard for Business Combination" (Corporate Accounting Standard No. 21 of September 13, 2013), "Accounting Standard for Consolidated Financial Statements" (Corporate Accounting Standard No. 22 of September 13, 2013), and "Accounting Standard for Business Divestitures" (Corporate Accounting Standard No. 7 of September 13, 2013) have been applied to the Group's accounting method since the first quarter consolidated fiscal period, and therefore balance amount due to change in equity interest which the Group has in its subsidiaries in case of continuous control over them is allocated as capital surplus and expenses related to acquisition are allocated as having been incurred during the consolidated fiscal year during which such acquisition took place. With respect to business combination to be carried out after the beginning of the first quarter consolidated fiscal period, accounting method has been revised so that allocation amount of acquisition cost readjusted due to ascertainment of provisional accounting treatment should be reflected on the quarterly consolidated financial statements for the quarterly consolidated fiscal period during which relevant business combination took place. In addition, the manner in which quarterly net profit and others are represented has been revised; and reference to "minority shareholders" has been changed to as "non-controlling shareholders". In order to reflect such changes in representation, quarterly consolidated financial statements for the third quarter of the previous consolidated cumulative fiscal period and consolidated financial statements for the previous consolidated fiscal year were reconstructed accordingly.

Application of Accounting Standards for Business Combination and for others are in compliance with the transitional treatments as set out in Accounting Standard for Business Combination, Sec. 58-2 (4), Accounting Standard for Consolidated Financial Statements, Sec. 44-5 (4), and Accounting Standard for Business Divestitures, Sec. 57-4 (4), having been applied since the beginning of the first quarter consolidated fiscal period and onwards.

These have no effect on the Group's loss/profit.
Changes in accounting estimates
(Inventories)
The Company has formerly, concerning evaluation standards for inventories, treated book values having been periodically written down in principle based on certain rates as those to be presented on the balance sheet, if certain period of time has passed since acquisition of any relevant inventory. However, taking current status of holding inventories and selling situation into account, and in order to reflect the fact of decline in profitability due to inventories more properly on the financial position and operating results, the Company decided to make change to certain period of time and certain rates for writing down book values since the first quarter consolidated fiscal period.

This has resulted in, as compared to those according to the previous methods, decrease in cost of sales by $95,822,000$ yen in the current third quarter consolidated cumulative period, and accordingly increase in operating income and ordinary income by the same amount and also increase in quarterly net profit before income taxes by the same amount.
3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Balance Sheets

|  | Previous consolidated fiscal year (May 31, 2015) | Current second quarter consolidated fiscal period (February 29, 2016) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 1,446,531 | 1,127,834 |
| Accounts receivable - trade | 52,734 | 33,923 |
| Accounts receivable - other from auction business | 261,616 | 18,891 |
| Merchandise | 352,947 | 631,863 |
| Work in process | 292,581 | 247,960 |
| Advance payments | 139,975 | 368,015 |
| Other | 163,762 | 216,202 |
| Allowance for doubtful accounts | $\triangle 395$ | $\triangle 34$ |
| Total current assets | 2,709,754 | 2,644,656 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures (net) | 5,770 | 4,644 |
| Machinery, equipment and vehicles (net) | 528,525 | 257,118 |
| Land | 22,500 | 30,500 |
| Other (net) | 3,616 | 2,609 |
| Total property, plant and equipment | 560,412 | 294,872 |
| Investments and other assets |  |  |
| Other | 104,523 | 154,281 |
| Allowance for doubtful accounts | $\triangle 13,928$ | $\triangle 41,411$ |
| Total investments and other assets | 90,595 | 112,869 |
| Total non-current assets | 651,008 | 407,742 |
| Total assets | 3,360,762 | 3,052,398 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 31,896 | 33,497 |
| Accounts payable - auction business | 403,362 | 78,286 |
| Short-term loans payable | 361,500 | 601,000 |
| Current portion of long-term loans payable | 287,227 | 37,852 |
| Income taxes payable | 43,365 | 72,798 |
| Provision for bonuses | 18,446 | 11,077 |
| Provision for directors' bonuses | - | 53,090 |
| Other | 172,273 | 154,829 |
| Total current liabilities | 1,318,070 | 1,042,430 |
| Non-current liabilities |  |  |
| Long-term loans payable | 318,728 | 290,339 |
| Liabilities on retirement benefits | 37,800 | 40,750 |
| Asset retirement obligations | 7,497 | - |
| Other | 37,839 | 39,052 |
| Total non-current liabilities | 401,864 | 370,141 |
| Total liabilities | 1,719,935 | 1,412,572 |


|  | Previous consolidated fiscal year (May 31, 2015) | (Thousand yen; $\triangle$ means negative) <br> Current second quarter consolidated fiscal period <br> (February 29, 2016) |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 926,742 | 930,457 |
| Capital surplus | 532,026 | 535,740 |
| Retained earnings | 394,484 | 393,922 |
| Treasury shares | $\triangle 221,530$ | $\triangle 223,655$ |
| Total shareholders' equity | 1,631,723 | 1,636,465 |
| Accumulated other comprehensive income |  |  |
| Foreign currency translation adjustment | $\triangle 1,708$ | $\triangle 1,708$ |
| Total accumulated other comprehensive income | $\triangle 1,708$ | $\triangle 1,708$ |
| Subscription rights to shares | 9,893 | 4,528 |
| Non-controlling interests | 919 | 541 |
| Total net assets | 1,640,827 | 1,639,826 |
| Total liabilities and net assets | 3,360,762 | 3,052,398 |

(2) Quarterly Consolidated Statements of Income and Statement of Comprehensive Income
(Quarterly Consolidated Statements of Income)
(For the third quarter consolidated cumulative period)
$\left.\begin{array}{lrr}\hline & & \begin{array}{c}\text { Current (hird quarter } \\ \text { consolidated cumulative } \\ \text { period } \\ \text { (onsolidated cumulative quarter } \\ \text { period } \\ \text { (June 1, 2014 }\end{array} \\ \text { February 29, 2016) }\end{array}\right)$
(Quarterly Consolidated Statement of Comprehensive Income)
(For the third quarter consolidated cumulative period)

|  |  | (Thousand yen) |
| :---: | :---: | :---: |
|  | Previous third quarter consolidated cumulative period <br> (June 1, 2014 - <br> February 28, 2015) | Current third quarter <br> consolidated cumulative <br> period <br> (June 1, 2015- <br> February 29, 2016) |
| Net loss ( $\triangle$ ) | $\triangle 102,559$ | 33,309 |
| Other comprehensive income |  |  |
| Total other comprehensive income | - | - |
| Comprehensive income | $\triangle 102,559$ | 33,309 |
| (detail) |  |  |
| Comprehensive income attributable to owners of parent | $\triangle 98,099$ | 33,687 |
| Comprehensive income attributable to non-controlling interests | $\triangle 4,459$ | $\triangle 377$ |

(3) Notes on Quarterly Consolidated Financial Statements
(Going Concern Assumption)
Not applicable.
(Notes in Case of Significant Changes in the Amount of Shareholders' Equity)
Not applicable.
(Segment Information, etc.)
【Segment Information】
I. Previous third quarter consolidated cumulative period (June 1, 2014 - February 28, 2015)

1. Information on amount of net sales and of income or loss for each reportable segment.

|  | Reportable segments |  |  | Others <br> (see Note) | Total |
| :--- | ---: | :---: | :---: | :---: | :---: |
|  | Auction related <br> business | Energy related <br> business | Subtotal |  |  |
| Net sales | 717,844 | 588,717 | $1,306,561$ | 312 | $1,306,873$ |
| Segment income or <br> loss $(\triangle)$ | $\triangle 110,400$ | $\triangle 9,400$ | $\triangle 119,801$ | $\triangle 2,763$ | $\triangle 122,565$ |

(Note) The category "Others" refers to business segment not included in the reportable segments, which includes the business category of supporting medical institutions.
2. Difference between the total amount of income/loss of reportable segments and the amount presented on the Quarterly Consolidated Statements of Income; and main contents of said difference (items in relation to adjustment of difference)
Total amount of Segment income or loss $(\triangle)$ is in agreement with the operating loss $(\triangle)$ presented on the Quarterly Consolidated Statements of Income.
3. Information on impairment loss of non-current assets or goodwill, etc. for each reportable segment. Not applicable.
II. Current third quarter consolidated cumulative period (June 1, 2015 - February 29, 2016)

1. Information on amount of net sales and of income/loss for each reportable segment.

|  | Reportable segments |  |  | (Thousand yen) |  |
| :--- | ---: | :---: | :---: | :---: | :---: |
|  | Auction related <br> business | Energy related <br> business <br> (see Note 1) | Subtotal |  | Total |
| Net sales | 686,210 | $1,767,870$ | $2,454,080$ | 2,538 | $2,456,618$ |
| Segment income or <br> loss $(\triangle)$ | $\triangle 40,035$ | 175,524 | 135,489 | $\triangle 1,138$ | 134,350 |

(Note) 1 Since the current third quarter consolidated cumulative period, segment name has been changed from "Renewable energy related business" to "Energy related business".
It should be noted that segment information for the previous third quarter consolidated cumulative period is presented with the newly-changed name of the reportable segment. Such change was made only to the name, and there is no change to the reportable segment itself.
2. The category "Others" refers to business segment not included in the reportable segments, which includes the business category of supporting medical institutions.
2. Difference between the total amount of income/loss of reportable segments and the amount presented on the Quarterly Consolidated Statements of Income; and main contents of said difference (items in relation to adjustment of difference)
Total amount of Segment income or loss $(\triangle)$ is in agreement with the operating loss presented on the Quarterly Consolidated Statements of Income.
3. Information on impairment loss of non-current assets or goodwill, etc. for each reportable segment.

Not applicable.

