

### Building a richer future together



[Provisional Translation Only]

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May 9, 2016

Ichigo Inc. (Tokyo Stock Exchange First Section, 2337)

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### Sale of Eight Office Assets to Ichigo Office REIT

Ichigo decided today to sell eight assets (total sale price: JPY 20.9 billion) owned by its subsidiaries, Motoazabu Holdings GK Tokumei Kumiai ("Motoazabu TK") and Ikenohata Holdings GK Tokumei Kumiai ("Ikenohata TK"), to Ichigo Office REIT (8975). As announced in the July 28, 2015 release "Asset Acquisitions, New Loans, and New Subsidiary Consolidations," Ichigo acquired these assets jointly with Ichigo Office REIT and is now selling these assets fully to Ichigo Office REIT.

As a result of this transaction, Motoazabu TK and Ikenohata TK will be deconsolidated as Ichigo subsidiaries.

On today's asset sales, Ichigo expects to record consolidated revenues of JPY 20.9 billion and consolidated gross profits of JPY 348 million.

#### 1. Background

As Ichigo Office REIT's sponsor, Ichigo is working to generate win-win outcomes for both Ichigo's and Ichigo Office REIT's shareholders. Ichigo's sponsor support includes deploying Ichigo's network for asset acquisitions, asset warehousing, carrying out value-add enhancements to Ichigo Office REIT assets, and tenant leasing. Through these activities, Ichigo is expanding its stable earnings base and further increasing its capital efficiency via the growth of its asset management business.

Ichigo executed the purchase and sale of these assets to Ichigo Office REIT as part of its asset warehousing activities as Ichigo Office REIT's sponsor. With today's transaction, Ichigo Office REIT continues to execute on its action plan to "Increase portfolio size and scale and be smart in portfolio restructuring" as described in Stage V ("Lay Foundation for Sustainable Dividend Growth") of its Growth Strategy Roadmap.

#### 2. Asset Details

#### (i) Motoazabu TK Assets

<u>Ichigo Motoazabu Building</u> (Current Name: Vanguard Motoazabu Building)

Location 3 Chome, Motoazabu, Minato-ku, Tokyo

Access 9-minute walk from Hiroo Station on the Tokyo Metro Hibiya Line

Land Area  $1,022.12 \text{ m}^2$ Total Floor Area  $1,503.03 \text{ m}^2$ 

Zoning Category I Mid/High-Rise Residential

Structure RC B1/2F

Builder Komatsu Construction Co., Ltd.

Ichigo Otsuka Building (Current Name: Otsuka Saint Core Building)

Location 3 Chome, Minami-Otsuka, Toshima-ku, Tokyo

Access 4-minute walk from Otsuka Station on the JR Yamanote Line and

6-minute walk from Shin-Otsuka Station on the Tokyo Metro

Marunouchi Line

Land Area 976.82 m<sup>2</sup>
Total Floor Area 4,573.06 m<sup>2</sup>
Zoning Commercial
Structure SRC 8F

Builder Fujita Corporation

Ichigo Nagoya Building (Current Name: EME Nagoya Building)

Location 4 Chome, Meieki, Nakamura-ku, Nagoya, Aichi Prefecture Access 7-minute walk from Nagoya Station on the Nagoya Municipal

Subway Higashiyama and Sakura-dori Lines

Land Area 1,001.17 m<sup>2</sup>
Total Floor Area 7,418.12 m<sup>2</sup>
Zoning Commercial
Structure SRC/Steel B2F/8F
Builder Kajima Corporation

Ichigo Nishiki Building (Current Name: Dai 41 Ocean Building)

Location 1 Chome, Nishiki, Naka-ku, Nagoya, Aichi Prefecture

Access 3-minute walk from Fushimi Station on the Nagoya Municipal

Subway Higashiyama and Tsurumai Lines

Land Area 421.38 m<sup>2</sup>
Total Floor Area 2,600.69 m<sup>2</sup>
Zoning Commercial
Structure SRC 9F

Builder JDC Corporation

#### (ii) Ikenohata TK Assets

<u>Ichigo Ikenohata Building</u> (Current Name: MG Ikenohata Building)

Location 1 Chome, Ikenohata, Taito-ku, Tokyo

Access 3-minute walk from Yushima Station on the Tokyo Metro Chiyoda

Line, and 7-minute walk from Ueno-Hirokoji Station on the Tokyo

Metro Ginza Line

Land Area 1,120.22 m<sup>2</sup>
Total Floor Area 7,774.41 m<sup>2</sup>
Zoning Commercial
Structure SRC B1F/8F
Builder Kajima Corporation

Ichigo Ikebukuro East Building (Current Name: Higashi Ikebukuro Q Building)

Location 2 Chome, Higashi Ikebukuro, Toshima-ku, Tokyo

Access 9-minute walk from Higashi-Ikebukuro Station on the Tokyo Metro

Yurakucho Line and 12-minute walk from Ikebukuro Station on the

JR Yamanote Line

Land Area 744.66 m<sup>2</sup> Total Floor Area 3,387.35 m<sup>2</sup>

Zoning Commercial, Category I Residential

Structure SRC/RC 8F

Builder Daisue Construction Co., Ltd.

<u>Ichigo Fushimi Building</u> (Current Name: HF Fushimi Building)

Location 1 Chome, Nishiki, Naka-ku, Nagoya, Aichi Prefecture

Access 4-minute walk from Fushimi Station on the Nagoya Municipal

Subway Higashiyama and Tsurumai Lines

Land Area 770.43 m<sup>2</sup>
Total Floor Area 6,290.43 m<sup>2</sup>
Zoning Commercial
Structure SRC B1F/9F

Builder Kajima Corporation

Ichigo Minami Morimachi Building (Current Name: Sun Center Building)

Location 1 Chome, Matsugaecho, Kita-ku, Osaka

Access 6-minute walk from Osaka-Tenmangu Station on the JR Tozai Line

Land Area 661.54 m<sup>2</sup>
Total Floor Area 3,858.09 m<sup>2</sup>
Zoning Commercial
Structure Steel/RC B1F/9F

Builder Joint Venture of Konoike Construction Co., Ltd. and Yutaka

Kensetsu Kogyo KK

# 3. Buyer Overview

Name Ichigo Office REIT Investment Corporation (8975)

Address 1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo Representative Yoshihiro Takatsuka, Representative Director Asset Manager Ichigo Real Estate Investment Advisors Co., Ltd.

# 4. Seller Overview

# Motoazabu TK

Company Name	Motoazabu Holdings GK Tokumei Kumiai		
Address	1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo		
TK Operator	Motoazabu Holdings GK		
Representative	Managing Member: Ippan Shadan Hojin Star Holding Manager: Mariko Hirano		
Business	Acquisition, holding, sale, lease, and management of trust beneficiary interest and real estate, and other ancillary services		
Paid-In Capital	JPY 100,000		
Establishment Date	July 28, 2015		
Relationship to Parent Company	The TK does not have any capital, personnel, or business relationship of note to Ichigo.		
Business and Financial Conditions in Past Three Years	Since the TK was recently established on July 28, 2015, there are no past earnings results.		

# Ikenohata TK

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Company Name	Ikenohata Holdings GK Tokumei Kumiai		
Address	1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo		
TK Operator	Ikenohata Holdings GK		
Representative	Managing Member: Ippan Shadan Hojin Star Holding Manager: Hiroshi Sasaki		
Business	Acquisition, holding, sale, lease, and management of trust beneficiary interest and real estate, and other ancillary services		
Paid-In Capital	JPY 100,000		
Establishment Date	July 28, 2015		
Relationship to Parent Company	The TK does not have any capital, personnel, or business relationship of note to Ichigo.		
Business and Financial Conditions in Past Three Years	Since the TK was recently established on July 28, 2015, there are no past earnings results.		

### 5. Sale Prices

(i)	Motoazabu TK-Owned Assets		
	Ichigo Motoazabu Building	JPY 1.89 billion	
	Ichigo Otsuka Building	JPY 2.74 billion	
	Ichigo Nagoya Building	JPY 3.42 billion	
	Ichigo Nishiki Building	JPY 1.33 billion	
	Sub-Total (4 assets)	JPY 9.38 billion	

(ii)	Ikenohata TK-Owned Assets	
	Ichigo Ikenohata Building	JPY 5.13 billion
	Ichigo Ikebukuro East Building	JPY 3.01 billion
	Ichigo Fushimi Building	JPY 2.34 billion
	Ichigo Minami Morimachi Building	JPY 1.04 billion
	Sub-Total (4 assets)	JPY 11.52 billion

Total (8 assets) JPY 20.9 billion

Contract Date May 9, 2016 Expected Settlement Date May 24, 2016

# 6. Earnings Outlook

On today's asset sales, Ichigo expects to record FY17/2 consolidated revenues of JPY 20.9 billion and consolidated gross profits of JPY 348 million, amounts which have already been reflected in Ichigo's FY17/2 full-year consolidated forecast announced on April 19, 2016. Going forward, Ichigo will receive asset management fees on these assets as the manager of Ichigo Office REIT.

### 7. Other

For further details, please refer to today's release from Ichigo Office REIT, "Acquisition of Eight Office Assets".