

Better Health, Brighter Future



On the Road to Sustained Growth FY2015 Annual Results

May 10, 2016

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President & Chief Executive Officer

Takeda Pharmaceutical Company Limited

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Takeda Strategic Roadmap

VALUES



- **Takeda-ism**
Patient → Trust → Reputation → Business

PEOPLE



- **Patient and customer centricity**
- **Agile global organization**
- **Fostering talent**

R&D



- **Focused world class R&D**
New approaches to innovation

BUSINESS PERFORMANCE



- **Sustaining sales growth**
GI, Oncology, CNS and Emerging Markets
- **Sustaining profit growth**
Cost discipline

Strategic Roadmap will Deliver our Long-term Aspiration

We serve the needs of our patients, wherever they are.
We earn the trust of society and customers through Takeda-ism.
We are recognized as best in class because of agility and innovation,
qualities that help us build a steady pipeline and deliver growth, year on year.

No.1 GI, Top 10 Oncology, and strong CNS and EM Presence

Mid-Term (3 year) Milestones (CAGR)

Underlying Revenue:	Mid-single digit
Underlying Core Earnings:	Double digit

FY2016 Management Guidance (Growth %)

Underlying Revenue:	Mid-single digit
Underlying Core Earnings:	Low- to mid-teen
Underlying Core EPS:	Low- to mid-teen

FY2015 (Growth %)

Underlying Revenue:	+3.4%
Underlying Core Earnings:	+8.1%
Underlying Core EPS:	+21.7%

Diverse and Experienced Takeda Executive Team (TET)



Yasuchika Hasegawa
Chairman of the Board



Christophe Weber
President & CEO



Shinji Honda
Corporate Strategy Officer



Masato Iwasaki
President Japan Pharma BU



Andrew Plump
Chief Medical and Scientific Officer



Rudolf van Houten
Acting Chief Financial Officer



Christophe Bianchi
President Global Oncology BU



Ramona Sequeira
President US BU



Giles Platford
President Emerging Markets BU



Yoshihiro Nakagawa
Global General Counsel



David Osborne
Global Human Resources Officer



Rajeev Venkayya
President Global Vaccine BU



Marc Princen
President EUCAN BU



Haruhiko Hirate
Corporate Communications and Public Affairs Officer



Gerard Greco
Global Quality Officer



Thomas Wozniowski
Global Manufacturing and Supply Officer

BU: Business Unit

Looking Back on FY2015: A Year of Turnaround to Sustained Growth

FY2015: A Year of Turnaround to Sustained Growth (1/3)

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BUSINESS PERFORMANCE



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Cost discipline

1. Compliance

- Corporate philosophy
- Compliance monitoring

2. CSR and Access to Medicine Strategy

3. Customer satisfaction

- Customer Satisfaction Index

4. Talent development

- President's forum
- Global induction program
- Agile leader program
- Accelerator program
- Leadership academies

5. Diversity & Inclusion

- Japan D&I program
- "Hanamizuki Network"

FY2015: A Year of Turnaround to Sustained Growth (2/3)

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Cost discipline

6. NINLARO approved

3M earlier than PDUFA date
US, November 2015

7. ENTYVIO approved

further approvals in Asia, LatAm,
and the Middle-East; total
number of approved countries
now 48

8. BRINTELLIX* received CRL for cognition data

US, March 2016

9. Vaccines

TAK-003 (Dengue) Ph-2 data
presented

10. T-CiRA started

Japan, December 2015

* BRINTELLIX will be marketed in the United States under the new name TRINTELLIX starting in June of 2016.
The formulation, indication and dosages of TRINTELLIX remain the same as that of BRINTELLIX.

FY2015: A Year of Turnaround to Sustained Growth (3/3)

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Cost discipline

11. Management Guidance met:

Underlying growth vs LY
 Revenue: + 3.4%
 Core Earnings: + 8.1%
 Core EPS: + 21.7%

OPEX under control + 0.9%

12. Growth Drivers : + 9.5%

→ the next slide

13. Focus on growth: EPS accretive deals

Respiratory divestiture, Takeda-Teva Japan JV, termination of Contrave agreement

Growth Drivers Continue to be Robust

Underlying
revenue growth

	FY14 (billion JPY)	FY15 (billion JPY)		
GI*	240.9	297.7	+23.6%	Growth Drivers Total**
Oncology***	333.0	336.4	+1.0%	+9.5%
CNS	41.5	56.9	+37.3%	Growth Drivers Total** excl. CNS
Emerging Markets*	316.3	331.4	+4.8%	+8.2%

Growth Drivers Total**

Takeda Total

52%

* Sales of pantoprazole in Emerging Markets (EM) is included in EM, but not in GI (Gastrointestinal), as it is a key driver in EM. Sales of pantoprazole in other regions is not included in this slide.

** Total GI/Oncology/CNS/EM, eliminated duplications (e.g. ADCETRIS in EM and in Oncology)

***Underlying growth of Oncology excl. VELCADE royalties is +4.4%

Growth from GI: ENTYVIO® (1/2) On Track to Exceed \$2bn MAT* Sales within FY2018



Sales of 86.2bn JPY in FY15

approx. 40,000 patients treated

>500,000 vials manufactured***

- Compelling growth in both US and EU
- US NRx and switch market share currently above 20%**

- Increasing use as first-line biologic

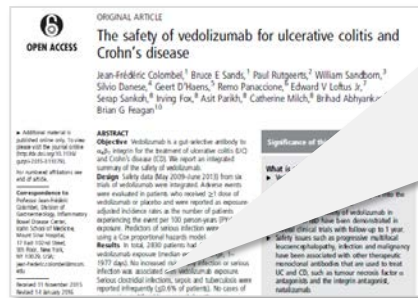
- US plant acquisition for stable supply

Long-term safety data published in *Gut*

Long-term efficacy data presented at ECCO

AGA and ECCO recommend as a first-line biologic in UC

from Gut:



In conclusion, the integrated clinical trial data set of 2932 patients with moderately to severely active UC or CD presented herein provides evidence that there are no significant safety concerns associated with vedolizumab treatment.

Colombel J-F, Sands BE, Rutgeerts P, et al. *Gut*. Published Online First: February 18, 2016. doi:10.1136/gutjnl-2015-311079

* MAT: Moving Annual Total @ constant currency

UC: Ulcerative colitis; CD: Crohn's disease, IBD: Inflammatory Bowel Disease

AGA: American Gastroenterological Association

ECCO: European Crohn's and Colitis Organisation

**SHA medical and pharmacy claims data, IBD diagnosis codes, February 2016

***includes supply for clinical studies

Takeda Pharmaceutical Company Limited

Growth from GI: ENTYVIO® (2/2) On Track to Exceed \$2bn MAT* Sales within FY2018

We aim to deliver  **Entyvio®**
vedolizumab
to more patients

Geographic Expansion

- Currently approved in 48 countries
- Preparing for launch in Brazil
- Ph-3 ongoing in Japan
- Ph-3 Clinical Trial Authorization submitted in China



Additional Data Generation

- Head-to-head with adalimumab ongoing
- Subcutaneous Ph-3 study initiated Jan 2016
- Examining potential in GvHD, PSC
- 69 IISR studies ongoing



* MAT: Moving Annual Total @ constant currency

GvHD: Graft versus Host Disease, PSC: Primary Sclerosing Cholangitis

IISR: Investigator Initiated Sponsored Research

Growth from Oncology: NINLARO® (1/2) Encouraging Start in the US since December 2015 Launch



UNIQUE

- The 1st and only oral proteasome inhibitor

EFFECTIVE

- ~6 month PFS improvement in a real-world representative population
- Efficacy in high risk patients

GOOD SAFETY PROFILE

- Low neuropathy and mostly low grade
- No cardiac safety signals have been associated with use of NINLARO

SIMPLE

- One capsule, once weekly

Growth from Oncology: NINLARO® (2/2)

Encouraging Start in the US since December 2015 Launch



**1,400 patients treated in US,
88% market coverage achieved**

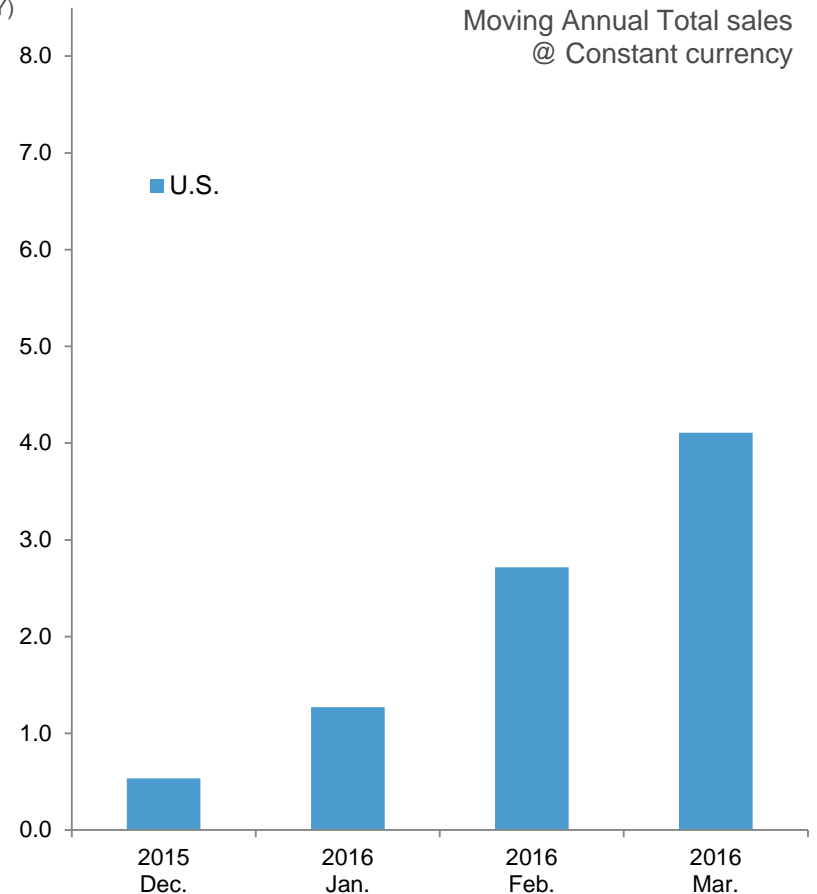
**EU submission
under review**

**Orphan designation
in Japan**

**5 pivotal Ph-3;
40 IISR studies ongoing**

IISR: Investigator Initiated Sponsored Research

Revenue
(billion JPY)



FY2016 and beyond: Relentless Execution of our Strategic Roadmap

FY2016: A Year of Strategic Focus to Sustain Growth (1/4)

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R&D



- **Focused world class R&D**

New approaches to innovation

BUSINESS PERFORMANCE



- **Sustaining sales growth**

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- **Sustaining profit growth**

Cost discipline

1

**Reinforce compliance
monitoring across all
countries**

2

**Roll out CSR and
Access to Medicine
strategy**

FY2016: A Year of Strategic Focus to Sustain Growth (2/4)

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3

Improve patient and customer satisfaction (e.g. digital)

4

Strengthen global talent development programs

5

Implement Japan Diversity & Inclusion acceleration plans

FY2016: A Year of Strategic Focus to Sustain Growth (3/4)

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6

Sustain R&D investment with sharpened TA focus and modality* diversification

7

Progress dengue vaccine program

Sharpen Therapeutic Area Focus and Modality Diversification in R&D

Oncology

GI

CNS

Psychiatry

Neurology
(partnering)

Specialty CV

Vaccines

Takeda will take new approaches to innovation, further driving the shift of modalities beyond small molecules to biologics and regenerative medicine, etc. in the future.

FY2016: A Year of Strategic Focus to Sustain Growth (4/4)

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8

Continue to deliver on
ENTYVIO's potential

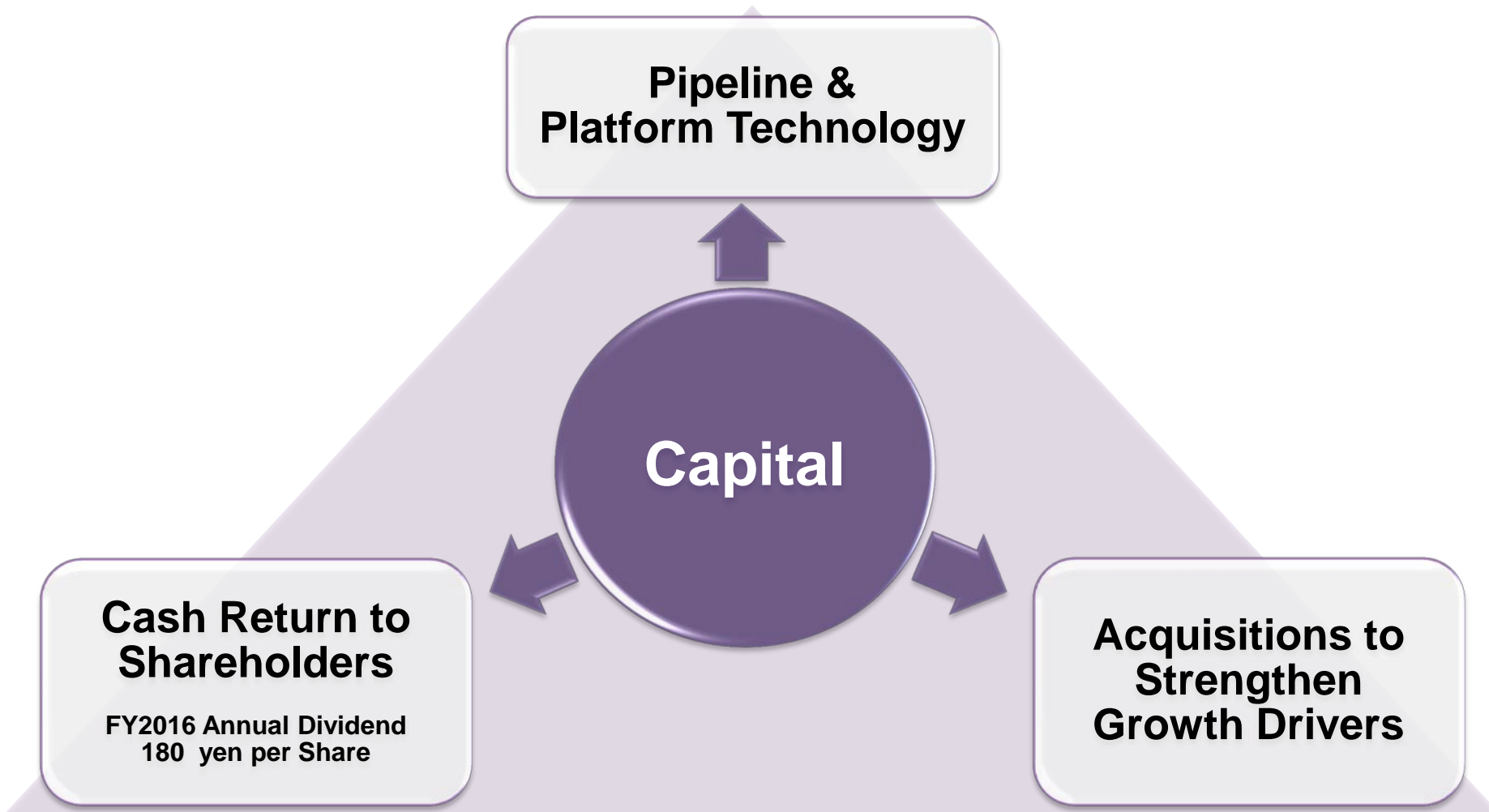
9

Launch NINLARO
in key markets;
approvals in 37 countries
& under review in 27
add'l countries
by FY16 end

10

Capital allocation
aligned with strategy

Capital Allocation Aligned with Strategic Ambitions



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Takeda IR Day in June 2016



Thursday June 9th, 2016

12:45-17:45

8th floor, Tokyo Office with a focus on R&D strategy and oncology

More details soon...

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THANK YOU



Takeda Pharmaceutical Company Limited