Consolidated Financial Results for the Three Months Ended March 31, 2016 (Japan GAAP) (Fiscal year ending December 31, 2016)

May 13, 2016
Stock Exchange: Tokyo
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## Company Name: DIC Corporation

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URL: http://www.dic-global.com/en/
Representative: Yoshiyuki Nakanishi, Representative Director, President and CEO
Contact Person: Hiroshi Nagai, Corporate Controller, Accounting Department
Preparation of Supplemental Explanatory Materials: Yes
Holding of Quarterly Financial Results Meeting: No

## 1. Consolidated Financial Results for the Three Months Ended March 31, 2016 (January 1, 2016 - March 31, 2016)

Note: Yen amounts are rounded to the nearest million, except for per share information.
(1) Consolidated operating results

|  | Net sales | Operating income |  | Ordinary income |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

Note: Comprehensive income (JPY million): Three months ended March 31, 2016 -7,169 ( $-\%$ ), Three months ended March 31, 2015 4,765 ( $-\%$ )

|  | Earnings per <br> share basic | Earnings per <br> share diluted |  |
| :--- | :---: | :---: | :---: |
| Three months ended March 31, 2016 | 7.24 |  | JPY |
| Three months ended March 31, 2015 | 8.82 | - |  |

Note: The percentages of changes represent rate of increases or decreases from the results of the corresponding period of the previous fiscal year.
(2) Consolidated financial position

|  | Total assets | Net assets | Shareholders' equity ratio <br> to total assets |
| :--- | :---: | :---: | :---: |
| As of March 31, 2016 | JPY (million) | JPY (million) |  |
| As of December 31, 2015 | 759,279 | 278,126 | 33.1 |

Note: Shareholders' equity (JPY million): As of March 31, 2016 251,147, As of December 31, 2015 262,467

## 2. Cash Dividends

|  | Cash dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | End of 1st quarter | End of 2nd quarter | End of 3rd quarter | Year-end | Annual |
| FY2015 | JPY | $\begin{array}{\|l\|} \hline \\ \hline 4.00 \end{array}$ | JPY | $\begin{array}{ll} \hline & \text { JPY } \\ 4.00 & \end{array}$ | $\begin{array}{ll} \hline & \text { JPY } \\ 8.00 & \end{array}$ |
| FY2016 | - |  |  |  |  |
| FY2016 (Plan) |  | 4.00 | - | 40.00 | - |

Note: Revision of the forecasts for the dividends payment: No
The Company shall consolidate its common stocks by a factor of 10 to 1 with July 1, 2016, as the effective date. Accordingly, the forecast for year-end cash dividend per share for the fiscal year 2016 reflects the impact of this consolidation, while the forecast for annual cash dividend per share for the fiscal year 2016 has been omitted. Had the consolidation of shares not been taken into consideration, the forecast for year-end and annual cash dividends per share for the fiscal year 2016 would be 4 yen and 8 yen, respectively. For further details, please refer to "Explanation of the appropriate use of performance forecasts, and other special items."
3. Forecasts for Consolidated Operating Results for the Fiscal Year Ending December 31, 2016 (January 1, 2016 - December 31, 2016)

|  | Net sales | Operating income |  | Ordinary income | Net income attributable to <br> owners of the parent | Earnings per <br> share basic |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| FY2016 First half | JPY (million) | $\%$ | JPY (million) | $\%$ | JPY (million) | $\%$ | JPY (million) | $\%$ |
| FY2016 | 380,000 | -7.2 | 25,000 | 10.8 | 23,000 | 5.4 | 11,000 | -28.0 |

Note: Revision of the forecasts for the consolidated operating results for the fiscal year ending December 31, 2016: Yes
The forecast for earnings per share basic for the fiscal year 2016 reflects the impact of consolidation of shares. For further details, please refer to "Explanation of the appropriate use of performance forecasts, and other special items."

## Notes

(1) Changes in the scope of consolidation for significant subsidiaries during the three months ended March 31, 2016: No
(2) Adoption of accounting methods which are exceptional for quarterly consolidated financial statements: Yes
(3) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies arising from revision of accounting standards: Yes
2) Changes in accounting policies other than 1 ): No
3) Changes in accounting estimates: No
4) Restatements: No
(4) Number of common stocks
5) Number of common stocks issued at the end of period, including treasury shares

As of March 31, 2016 951,569,048 shares, As of December 31, 2015 965,372,048 shares
2) Number of treasury shares at the end of period

$$
\text { As of March 31, } 2016 \quad 3,496,965 \text { shares, As of December 31, } 2015 \quad 17,294,751 \text { shares }
$$

3) Average number of common stocks issued during period, excluding treasury shares

For the three months ended March 31, 2016 948,074,705 shares, For the three months ended March 31, 2015 961,923,726 shares
Note: Implementation status of quarterly review procedures
Although these quarterly consolidated financial results are not subject to quarterly review procedures based on the Financial Instruments and Exchange Law, the quarterly consolidated financial statements review procedures have been completed at the time of disclosure of these financial results.

## Note: Explanation of the appropriate use of performance forecasts, and other special items

## Caution concerning forward-looking statements

The above forecasts of future performance are based on information available to the Company at the present time and are subject to potential risks and uncertainty. Accordingly, the users should be aware that actual results may differ from any expressed future performance herein due to various factors.

## Cash dividends and operating results forecasts following consolidation of shares

At the 118th Annual General Meeting of Shareholders held on March 29, 2016, a proposal for the consolidation of shares was approved. Accordingly, the Company shall consolidate its common stocks by a factor of 10 to 1 with July 1, 2016, as the effective date. Had the consolidation of shares not been taken into consideration, the forecasts for cash dividends and consolidated operating results for the fiscal year ending December 31, 2016, are as follows:

1. Cash dividends per share forecasts for the fiscal year 2016

End of 2nd quarter: 4 yen (Note1)
Year-end: 4 yen
2. Consolidated operating results forecasts for the fiscal year 2016
(Earnings per share basic)
End of 2nd quarter: 11.60 yen
Year-end: 26.37 yen
(Notes)

1. The cash dividend for the end of 2 nd quarter will be paid in accordance with the number of common stocks before the consolidation of shares.
2. The annual cash dividend for the fiscal year 2016 (without reflecting the impact of the consolidation of shares) is 8 yen.

## Analysis of Results of Operations

## (1) Overview of Operating Results

In the three months ended March 31, 2016, moderate economic recovery persisted in North America and Europe. In Asia, the pace of growth in the People’s Republic of China (PRC) decelerated gradually, although a revival was seen in Southeast Asia. Conditions in India remained on a gentle upswing. Japan's economy showed signs of weakening, despite the fact that production and exports remained level.

In this environment, consolidated net sales declined $6.2 \%$, to $¥ 188.2$ billion.

Operating income advanced $17.4 \%$, to $¥ 12.3$ billion, as results benefited from cost reductions and an improved product mix, among others.

Ordinary income increased $15.0 \%$, to $¥ 12.1$ billion.

Net income attributable to owners of the parent fell $19.1 \%$, to $¥ 6.9$ billion.

|  | Three months <br> ended <br> March 31, 2015 | Three months <br> ended <br> March 31, 2016 | Change <br> (\%) | Change <br> (\%) <br> excluding the impact <br> of foreign currency <br> fluctuations |
| :--- | :---: | :---: | :---: | :---: |
| Net sales | 200.6 | $\mathbf{1 8 8 . 2}$ | $\mathbf{1 2 . 3}$ | $-6.2 \%$ |

Note: The exchange rates used to translate the results of overseas DIC Group companies for the three months ended March 31, 2016 and 2015, respectively, are as follows:
Three months ended March 31, 2016: ¥116.55/US\$1.00 (average for the three months ended March 31, 2016)
Three months ended March 31, 2015: ¥119.21/US\$1.00 (average for the three months ended March 31, 2015)
(2) Segment Results

| (Billions of yen) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales |  |  |  | Operating income (loss) |  |  |  |
|  | Three months ended March 31, 2015 | Three months ended March 31, 2016 | Change (\%) | Change (\%) excluding the impact of foreign currency fluctuations | Three months ended <br> March 31, 2015 | Three months ended March 31, 2016 | Change (\%) | Change (\%) excluding the impact of foreign currency fluctuations |
| Printing Inks | 100.0 | 94.3 | -5.8\% | 1.4\% | 2.9 | 4.3 | 51.3\% | 57.4\% |
| Fine Chemicals | 35.3 | 32.4 | -8.3\% | -5.5\% | 3.7 | 3.0 | -20.0\% | -17.9\% |
| Polymers | 47.4 | 44.3 | -6.7\% | -4.2\% | 3.1 | 4.5 | 45.9\% | 52.3\% |
| Compounds | 15.3 | 15.3 | 0.0\% | 3.5\% | 1.2 | 1.3 | 7.6\% | 10.0\% |
| Application <br> Materials | 13.6 | 12.5 | -8.1\% | -7.1\% | 0.7 | 0.3 | -60.3\% | -60.4\% |
| Others, <br> Corporate and eliminations | (11.0) | (10.6) | - | - | (1.1) | (1.1) | - | - |
| Total | 200.6 | 188.2 | -6.2\% | -1.1\% | 10.5 | 12.3 | 17.4\% | 24.2\% |

Note: Effective from January 1, 2016, DIC has revised its segmentation to coincide with the launch of its new medium-term management plan, DIC108. Accordingly, certain figures for the three months ended March 31, 2015, have been restated.

Segment results in key markets are as follows. Year-on-year percentage changes in squared parentheses represent increases or decreases excluding the impact of foreign currency fluctuations. Interregional transactions within the Printing Inks segment are included. Accordingly, the aggregates of regional net sales and operating income figures for the Printing Inks segment differ from the figures presented above.

Printing Inks
Japan

| Net sales | $¥ 19.8$ billion | Change | $1.9 \%$ |
| :--- | ---: | ---: | ---: |
| Operating income | $¥ 1.0$ billion | Change | 2.2 times |

Sales of packaging inks expanded favorably. As a consequence, sales in Japan rose.

Operating income soared, underpinned by the aforementioned sales results, as well as by the positive impact of cost reductions and an improved product mix, among others.

## The Americas and Europe

| Net sales | $¥ 61.4$ billion | Change | $-7.5 \%$ | $[1.3 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 2.1$ billion | Change | $51.9 \%$ | $[56.5 \%]$ |

Despite satisfactory results for packaging inks, sales in Europe and North America were level, as demand for publishing inks and news inks waned. Sales in Central and South America advanced, buoyed by brisk shipments of packaging inks and publishing inks. For these and other reasons, overall sales in the Americas and Europe edged up in local currency terms, but declined after translation, owing to the appreciation of the yen.

Rationalization efforts and an improved product mix were two of several factors that spurred a sharp increase in operating income.

## Asia and Oceania

| Net sales | $¥ 15.4$ billion | Change | $-11.3 \%$ | $[-2.7 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 1.1$ billion | Change | $12.4 \%$ | $[24.7 \%]$ |

Sales in the PRC decreased, despite steady shipments of packaging inks, owing to flagging demand for publishing inks and news inks. Robust sales of publishing inks and packaging inks underpinned an increase in sales in Southeast Asia. In Oceania, sales declined as robust results for publishing inks were insufficient to counter flagging demand for news inks. Sales in India were down, with contributing factors including falling sales of publishing inks. For these and other reasons, overall sales in Asia and Oceania slipped.

Cost reductions and an improved product mix, among others, supported a gain in operating income.

## Fine Chemicals

| Net sales | $¥ 32.4$ billion | Change | $-8.3 \%$ | $[-5.5 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 3.0$ billion | Change | $-20.0 \%$ | $[-17.9 \%]$ |

In pigments, sales in Japan were level, owing to firm shipments, led by pigments for color filters. Pigment sales in the Americas and Europe decreased, despite healthy shipments of functional pigments, as demand for other products flagged. Sales of TFT LCs fell, hampered by a slow start for new products, coupled with the impact of production adjustments, among others. As a consequence, segment sales were down.

Segment operating income declined, reflecting the aforementioned sales results and other factors.

Polymers

| Net sales | $¥ 44.3$ billion | Change | $-6.7 \%$ | $[-4.2 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 4.5$ billion | Change | $45.9 \%$ | $[52.3 \%]$ |

Despite firm demand overall, sales in Japan declined as a consequence of sales price reductions for polystyrene and other products. Sales overseas were also down, hindered by factors such as falling demand from customers in the electrical and electronics industries. For these and other reasons, segment sales decreased.

Cost reductions, among others, sparked a substantial increase in segment operating income.

Compounds

| Net sales | $¥ 15.3$ billion | Change | $0.0 \%$ | $[3.5 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 1.3$ billion | Change | $7.6 \%$ | $[10.0 \%]$ |

Sales of polyphenylene sulfide (PPS) compounds rose, bolstered by higher shipments overseas, as well as by a favorable recovery in demand in Japan. Sales of jet inks were also up, reflecting steadily expanding shipments in both Japan and overseas. While these results supported an increase in local currency terms, segment sales were level after translation, owing to the appreciation of the yen.

An improved product mix was among multiple factors contributing to higher segment operating income.

## Application Materials

| Net sales | $¥ 12.5$ billion | Change | $-8.1 \%$ | $[-7.1 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 0.3$ billion | Change | $-60.3 \%$ | $[-60.4 \%]$ |

Robust shipments sustained an increase in sales of hollow-fiber membrane modules and health foods. Nonetheless, segment sales declined, as sluggish demand for products used in smartphones hampered sales of industrial adhesive tapes.

Segment operating income fell, with contributing factors including the aforementioned sales results.
(3) Operating Results Forecasts for the Fiscal Year Ending December 31, 2016
(Billions of yen)
$\left.\begin{array}{|l||r|r|r|r|r|c|}\hline & \begin{array}{c}\text { First half of } \\ \text { FY2015 }\end{array} & \begin{array}{c}\text { First half of } \\ \text { FY2016 } \\ \text { (Forecasts) }\end{array} & \begin{array}{c}\text { Change } \\ \text { (\%) }\end{array} & \text { FY2015 } & \begin{array}{c}\text { FY2016 } \\ \text { (Forecasts) }\end{array} & \begin{array}{c}\text { Change } \\ \text { (\%) }\end{array} \\ \hline \hline \text { Net sales } & 409.6 & \mathbf{3 8 0 . 0} & -7.2 \% & 820.0 & \mathbf{8 0 0 . 0} & -2.4 \% \\ \text { [870.0] }\end{array}\right]$

Note: Forecasts in squared parentheses are those published on February 12, 2016.

## Reasons for Revision of Operating Results Forecasts

Owing to the negative impact of currency exchange rate fluctuations and product price declines, DIC has revised its net sales forecasts as shown in the table above. However, with benefits expected from cost reductions and an improved product mix, the Company has not revised its operating income forecasts.

## Disclaimer Regarding Forward-Looking Statements

Statements herein, other than those of historical fact, are forward-looking statements that reflect management's projections based on information available as of the publication date. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ from such statements. These risks and uncertainties include, but are not limited to, economic conditions in Japan and overseas, market trends, raw materials prices, interest rate trends, currency exchange rates, conflicts, litigations, disasters and accidents, as well as the possibility the Company will incur special losses related to the restructuring of its operations.

Consolidated Quarterly Balance Sheet
(Millions of yen)

|  | As of December 31, 2015 | As of March 31, 2016 |
| :---: | :---: | :---: |
| (Assets) |  |  |
| Current assets |  |  |
| Cash and deposits | 15,363 | 32,250 |
| Notes and accounts receivable-trade | 221,006 | 200,261 |
| Merchandise and finished goods | 87,947 | 85,966 |
| Work in process | 9,369 | 9,648 |
| Raw materials and supplies | 52,245 | 51,659 |
| Other | 33,382 | 35,375 |
| Allowance for doubtful accounts | $(10,654)$ | $(10,481)$ |
| Total current assets | 408,658 | 404,678 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 95,879 | 92,116 |
| Machinery, equipment and vehicles, net | 70,226 | 66,712 |
| Tools, furniture and fixtures, net | 9,605 | 9,240 |
| Land | 50,775 | 50,282 |
| Construction in progress | 6,660 | 6,109 |
| Total property, plant and equipment | 233,145 | 224,459 |
| Intangible assets |  |  |
| Goodwill | 906 | 775 |
| Software | 6,470 | 6,044 |
| Other | 3,880 | 3,528 |
| Total intangible assets | 11,256 | 10,347 |
| Investments and other assets |  |  |
| Investment securities | 37,075 | 33,909 |
| Net defined benefit asset | 24,885 | 25,873 |
| Other | 64,235 | 61,013 |
| Allowance for doubtful accounts | (397) | $(1,000)$ |
| Total investments and other assets | 125,798 | 119,795 |
| Total non-current assets | 370,199 | 354,601 |
| Total assets | 778,857 | 759,279 |

Consolidated Quarterly Balance Sheet

|  | As of December 31, 2015 | As of March 31, 2016 |
| :---: | :---: | :---: |
| (Liabilities) |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 95,569 | 94,927 |
| Short-term loans payable | 82,262 | 79,194 |
| Commercial papers | 4,000 | 4,000 |
| Current portion of bonds | 8,000 | 8,000 |
| Income taxes payable | 8,347 | 3,871 |
| Provision for bonuses | 6,914 | 6,035 |
| Other | 66,188 | 65,372 |
| Total current liabilities | 271,280 | 261,399 |
| Non-current liabilities |  |  |
| Bonds payable | 20,000 | 20,000 |
| Long-term loans payable | 139,900 | 148,297 |
| Net defined benefit liability | 32,833 | 30,230 |
| Asset retirement obligations | 1,213 | 1,179 |
| Other | 23,774 | 20,048 |
| Total non-current liabilities | 217,720 | 219,754 |
| Total liabilities | 489,000 | 481,153 |
| (Net assets) |  |  |
| Shareholders' equity |  |  |
| Capital stock | 96,557 | 96,557 |
| Capital surplus | 94,161 | 94,094 |
| Retained earnings | 137,071 | 135,433 |
| Treasury shares | $(5,911)$ | $(1,195)$ |
| Total shareholders' equity | 321,878 | 324,889 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 3,688 | 1,976 |
| Deferred gains or losses on hedges | (73) | 34 |
| Foreign currency translation adjustment | $(29,925)$ | $(46,073)$ |
| Remeasurements of defined benefit plans | $(33,101)$ | $(29,679)$ |
| Total accumulated other comprehensive income | $(59,411)$ | $(73,742)$ |
| Non-controlling interests | 27,390 | 26,979 |
| Total net assets | 289,857 | 278,126 |
| Total liabilities and net assets | 778,857 | 759,279 |

Consolidated Quarterly Statement of Income
(Millions of yen)

|  | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { March 31, } 2015 \end{aligned}$ | Three months ended <br> March 31, 2016 |
| :---: | :---: | :---: |
| Net sales | 200,587 | 188,228 |
| Cost of sales | 156,421 | 143,553 |
| Gross profit | 44,166 | 44,675 |
| Selling, general and administrative expenses |  |  |
| Employees' salaries and allowances | 11,341 | 10,893 |
| Provision of allowance for doubtful accounts | 599 | 369 |
| Provision for bonuses | 1,175 | 1,137 |
| Retirement benefit expenses | 459 | 459 |
| Other | 20,077 | 19,474 |
| Total selling, general and administrative expenses | 33,651 | 32,332 |
| Operating income | 10,515 | 12,343 |
| Non-operating income |  |  |
| Interest income | 266 | 145 |
| Dividends income | 141 | 187 |
| Foreign exchange gains | 578 | - |
| Equity in earnings of affiliates | 594 | 732 |
| Other | 698 | 610 |
| Total non-operating income | 2,277 | 1,674 |
| Non-operating expenses |  |  |
| Interest expenses | 1,512 | 950 |
| Foreign exchange losses | - | 400 |
| Other | 773 | 584 |
| Total non-operating expenses | 2,285 | 1,934 |
| Ordinary income | 10,507 | 12,083 |
| Extraordinary income |  |  |
| Gain on bargain purchase | - | 78 |
| Gain on sales of subsidiaries and affiliates securities | 2,359 | - |
| Compensation income | 706 | - |
| Gain on sales of non-current assets | 557 | - |
| State subsidy | 255 | - |
| Total extraordinary income | 3,877 | 78 |
| Extraordinary loss |  |  |
| Loss on disposal of non-current assets | 509 | 2,162 |
| Provision of allowance for doubtful accounts | - | 632 |
| Severance costs | 1,853 | 435 |
| Loss on reduction of non-current assets | 168 | - |
| Total extraordinary loss | 2,530 | 3,229 |
| Income before income taxes and non-controlling interests | 11,854 | 8,932 |
| Income taxes | 2,749 | 1,382 |
| Net income | 9,105 | 7,550 |
| Net income attributable to non-controlling interests | 617 | 684 |
| Net income attributable to owners of the parent | 8,488 | 6,866 |

Consolidated Quarterly Statement of Comprehensive Income
(Millions of yen)

|  | Three months ended <br> March 31, 2015 | Three months ended <br> March 31, 2016 |
| :---: | :---: | :---: |
| Net income | 9,105 | 7,550 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 3 | $(1,745)$ |
| Deferred gains or losses on hedges | 85 | 107 |
| Foreign currency translation adjustment | $(6,394)$ | $(15,853)$ |
| Remeasurements of defined benefit plans, net of tax | 2,181 | 3,451 |
| Share of other comprehensive income of associates accounted for using equity method | (215) | (679) |
| Total other comprehensive income | $(4,340)$ | $(14,719)$ |
| Comprehensive income | 4,765 | $(7,169)$ |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of the parent | 4,334 | $(7,465)$ |
| Comprehensive income attributable to non-controlling interests | 431 | 296 |

