The following is an English translation of the Notice of Convocation of the 74th Annual General Meeting of Shareholders of LIXIL Group Corporation (the "Company") to be held on June 15, 2016. The Company provides this translation for your reference and convenience only and without any warranty as to its accuracy or otherwise. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail.

(Securities Code 5938) May 30, 2016

To Our Shareholders

LIXIL Group Corporation
2-1-1 Ojima, Koto-ku, Tokyo
Yoshiaki Fujimori
Director, Representative Executive Officer and President

# Notice of Convocation of the 74th Annual General Meeting of Shareholders

You are cordially invited to attend the 74th Annual General Meeting of Shareholders of LIXIL Group Corporation (the "Company"), the details of which are as follows:

If you are unable to attend the meeting, you can exercise your voting rights by either of the following methods. Please review the "Reference Materials for General Meeting of Shareholders", which follows this notice, and exercise your voting rights.

### [Exercise of voting rights in writing]

When exercising your voting rights in writing, please indicate, on the enclosed "Voting Card," as to whether you approve or disapprove of the proposal. Please send the Voting Card back so that we receive it by no later than 3 P.M. (Japan time) on Tuesday, June 14, 2016.

### [Exercise of voting rights via the Internet, etc.]

When exercising your voting rights via the Internet, etc., please see the "Instructions on the Exercise of Voting Rights Via the Internet, etc." (from page 3 to page 4) which follows this notice, and indicate whether you approve or disapprove of the proposal by no later than 3 P.M. (Japan time) on Tuesday, June 14, 2016.

1. Date and Time: June 15, 2016 (Wednesday) at 10 A.M. (Japan time)

(Reception opens at 9 A.M. (Japan time))

2. Venue: 1-6-1 Yokoami, Sumida-ku, Tokyo

3rd Floor, KFC Hall, KOKUSAI Fashion Center Building

(Please refer to the guide map of the venue of the general meeting of shareholders at the

end) [NOTE: Please note that the venue has been changed from last year.]

3. Purpose of the meeting:

Reports

1) Reporting the contents of the business report, the contents of the consolidated financial statements and the results of the audits of the consolidated financial statements conducted by the Accounting Auditors and the Audit Committee for the 74<sup>th</sup> Fiscal Year (from April 1, 2015 to March 31, 2016).

2) Reporting the contents of the financial statements for the 74<sup>th</sup> Fiscal Year (from April 1, 2015 to March 31, 2016).

Resolution Matter

Proposal No.1: Partial Amendment of the Articles of Incorporation

Proposal No.2: Election of 12 Directors

END

- Upon attendance, please use the enclosed Voting Card as an attendance slip and submit it to the receptionist.
- Any amendments to the Reference Documents for the 74<sup>th</sup> Annual General Meeting of Shareholders, business report, financial statements or consolidated financial statements will be posted on the Company's website on the Internet (<a href="http://www.lixil.com/jp/">http://www.lixil.com/jp/</a>).
- Please note that we will be wearing light clothing (Cool Biz) on the day of the meeting. We kindly ask that you

also attend the meeting in light clothing.

### Disclosure via the Internet

The following items are posted on the Company's Internet website based on the laws and regulations as well as Article 16 of the Company's articles of incorporation, thus are not indicated (as attachments) on the Notice of Convocation of the  $74^{th}$  Annual General Meeting of Shareholders.

(1) Notes to consolidated financial statements (2) Notes to non-consolidated financial statements LIRL: http://www.lixil-com/in/

URL: <a href="http://www.lixil-com/jp/">http://www.lixil-com/jp/</a>
The consolidated financial statements and non-consolidated financial statements audited by the Accounting Auditors and the Audit Committee are the statements indicated (as attachments) on the Notice of Convocation of the 74<sup>th</sup> Annual General Meeting of Shareholders and the Notes to consolidated financial statements and Notes to non-consolidated financial statements posted on the aforementioned Company's website.

### Instructions on the Exercise of Voting Rights via the Internet, etc.

When exercising your voting rights via the Internet, etc., please confirm the following matters and exercise your voting rights.

### 1. Website for exercising voting rights

- (1) Voting rights can be exercised via the Internet only by accessing the website for exercising voting rights designated by the Company (<a href="http://www.evote.jp/">http://www.evote.jp/</a>) ("Website") from personal computers, smart phones or mobile phones (i mode, EZweb, Yahoo! Keitai)\*. (However, this service is unavailable from 2 A.M. to 5 A.M., Japan time, every day.)
  - \* "i mode" is a trademark or a registered trademark of NTT DOCOMO, INC., "EZweb" is a trademark or a registered trademark of KDDI CORPORATION and "Yahoo!" is a trademark or a registered trademark of U.S. Yahoo! Inc.
- (2) Please be aware that voting rights may not be exercised by personal computers or smart phones depending on your environment for the usage of the Internet such as if a firewall, etc., is used, antivirus software is set, a proxy server is used or if TLS encrypted communication is not specified, etc., for the Internet connection.
- (3) Please use the service of i mode, EZweb or Yahoo! Keitai when exercising your voting rights through a mobile phone. In addition, in order to ensure security, the Website is not compatible with models that are unable to perform TLS encrypted communications or models that are unable to transmit mobile phone information.
- (4) Voting rights can be exercised via the Internet until June 14, 2016 (Tuesday) at 3 P.M. (Japan time). Please exercise your vote ahead of time and contact the help desk if you have any questions.

### 2. Method of exercising voting rights via the Internet

- (1) Please enter your vote on the Website (<a href="http://www.evote.jp/">http://www.evote.jp/</a>) in accordance with the instructions on the screen using the "Login ID" and the "Tentative Password" specified in the Voting Card.
- (2) Please be aware that in order to prevent any unauthorized access (impersonation) or falsification of the contents of the exercised voting rights by anyone else, we will ask you to change the "Tentative Password" on the Website.
- (3) We will notify you of a new "Login ID" and a new "Tentative Password" each time upon convocation of a General Meeting of Shareholders.
- (4) Any costs incurred upon accessing the Website (internet access fee and the like) will be borne by you. Furthermore, if you are using mobile phones and the like, packet communication fees and other fees needed for using mobile phones and the like will also be borne by you.

### 3. Handling of voting rights when a voting right is exercised more than once

- (1) When a voting right is exercised more than once in writing and via the Internet, the contents of the voting rights exercised via the Internet will be effective.
- (2) If a voting right is exercised more than once via the Internet, the contents of the last vote will be effective. In addition, if a voting right is exercised more than once on a personal computer, smart phone, and/or mobile phone, only the contents of the last vote will be effective.

### 4. The platform of electronic exercise of voting rights for institutional investors

With respect to nominee shareholders of management investment banks, etc. (including standing proxies), if such a shareholder has applied in advance for the use of the platform of the electronic exercise of voting rights for institutional investors operated by ICJ, Inc., such shareholder may use such platform in addition to exercising its voting rights via the Internet mentioned above, as a method of exercising voting rights by electromagnetic means for any General Meeting of Shareholders of the Company.

For inquiries regarding the system for exercising voting rights via the Internet, etc.

Mitsubishi UFJ Trust and Banking Corporation

Transfer Agent Division (helpdesk)

Telephone No.: 0120-173-027 (available from 9 A.M. to 9 P.M., Japan time, toll-free)

**END** 

### Reference Materials for General Meeting of Shareholders

Proposal No. 1 Partial Amendment of the Articles of Incorporation

### 1. Reason of the Amendment

The Company became a pure holding company on October 1, 2001, and then shifted into a Company with Committees (current company with nominating committee, etc.) on June 23, 2011. Thereafter, as of July 1, 2012, the Company changed its trade name to LIXIL Group Corporation. Now, the Company would like to add to its business purposes, as proposed below, in order to enable the Company to cope with changes in the business environment and the increasingly competitive global business situation, etc., while looking ahead to the future business development of the Company, the possibility of reorganization within the group, and several other multilateral issues, to thereby maximize shareholder value and enable the Company to set up a system whereby it will be able to promptly cope with any kind of changes in the economic situation.

### 2. Content of the Amendment

It is proposed that the Articles of Incorporation should be amended as below.

(Underlined parts are to be amended)

	(Underlined parts are to be amended)
Current Provisions	After Amendment
(Purpose)	(Purpose)
Article 2 The purposes of the Company shall be to engage	Article 2 The purposes of the Company shall be to engage
in the following businesses and the Company	in the following businesses:
shall not engage in other businesses:	
(1) To control and manage the operations of the	(1) (unchanged)
companies operating business relating to	
living life in Japan and foreign countries by	
obtaining and holding the shares or the	
equities in such companies.	
(2) To control and manage the operations of the	(2) (unchanged)
companies operating business relating to	
urban environment in Japan and foreign	
countries by obtaining and holding the	
shares or the equities in such companies.	
(newly added)	(3) The manufacture and sale of aluminum
	building materials.
(newly added)	(4) The manufacture and sale of wood and
	metal fittings.
(newly added)	(5) The manufacture and sale of residential
	facilities and equipment, such as
	residential building materials and
	bathrooms, system kitchens, wash basins,
	air-conditioning units, and ventilation
(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	systems.
(newly added)	(6) The manufacture and sale of sanitary wares, bidet toilets, faucets, integrated
	toilets, water treatment facilities, resin
	bathtubs, water heaters, kitchens, heating
	products and sanitary equipment.
(newly added)	(7) The manufacture and sale of interior and
(newly added)	exterior tiles, mosaic tiles, craft tiles, floor
	tiles, large-scale building materials,
	residential drywall, paving components,
	stone, various construction materials, and
	other building materials.
(newly added)	(8) The manufacture and sale of exterior
(110.1.1) added)	products, such as gates and fences.
(newly added)	(9) The manufacture and sale of synthetic
(nonity daded)	resin building materials.
(newly added)	(10) The manufacture and sale of aluminum
(me.r.) added)	products and aluminum molding
	compounds.
(newly added)	(11) The manufacture and sale of furniture,
(/)	interior decorations, lighting equipment,
	rugs, bedding, interior goods, pet goods,

	daily necessities, and wood decks (floor
	boards).
(	
(newly added)	(12) The manufacture and sale of
	infrastructure materials, such as guardrails
( 1 11 1)	and balustrades.
(newly added)	(13) The manufacture and sale of
	waterproofing agents.
(newly added)	(14) The manufacture and sale of gardening
	materials, such as planters, decorative
	ornaments, artificial soil and other
	gardening materials.
(newly added)	(15) The manufacture and sale of disaster
	prevention equipment and devices, fire
	extinguishers and security equipment and
	devices.
(newly added)	(16) The manufacture, sale and management
	of environmental sanitation devices.
(newly added)	(17) The manufacture and sale of solar power
	generation systems.
(newly added)	(18) The manufacture and sale of medical
	devices, medical equipment,
	quasi-pharmaceutical products, cosmetics
	and food products.
(newly added)	(19) The manufacture and sale of household
(	electric appliances and other electric and
	electronic appliances, and
	communications equipment and
	measurement instruments.
(newly added)	(20) The casting, processing and sale of resin.
(newly added)	(21) The import and export of the products
(newly added)	listed in the preceding Items (3) through
	(20).
(newly added)	(22) The lease and sale of the rights regarding
(newly added)	the research and development of the
	products listed in the preceding Items (3)
	through (20).
(newly added)	(23) The maintenance, inspection, repair and
(newly added)	the provision of other services pertaining
	to the products listed in the preceding
	items (3) through (20).
(newly added)	(24) The design, construction, administration
(newly added)	and contracting of construction works.
(newly added)	(25) The design, construction, administration
(newly added)	and contracting of exterior construction
	works and waterproofing.
(newly added)	(26) The cleaning of buildings along with the
(newly added)	inspection, maintenance and management
	of buildings and various equipment and
	machinery.
(novyky oddod)	(27) Agency business of receiving and making
(newly added)	telephone calls regarding repair of
	residential facilities and equipment and
(,, ,,, , , , , , , , , , , , , , , , ,	house cleaning requests.
(newly added)	(28) The design, construction, administration
	and contracting of the construction of
	buildings, such as housings, buildings,
	apartments and stores; the design,
	construction, administration and
	contracting of works, interior and exterior
	work, doors and windows work, glass
	work, electrical works, plant works; and
	design, construction, administration and
	contracting of works relating to the

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purchase and lease of real estate and various equipment and machinery.  (newly added)	( 1 11 N	preceding Items (3) through (20).
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machinery and equipment,  (33) The sale and lease of office equipment, telecommunications equipment, computers and their peripheral equipment, and the provision of data processing services.  (newly added)  (newly add		
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software and information systems.  (35) The lease, sale and purchase of rights related to the research and development of applied technology for electronic application equipment.  (newly added)  (newly added	(newly added)	
(newly added)  (newly	(newly added)	
related to the research and development of applied technology for electronic application equipment.  (application equipment.  (a6) Services regarding the planning. production, management and administration of home pages.  (a7) Management consulting.  (newly added)	(newly added)	
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insurance.  (newly added)		
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knowhow and management systems related to the design, construction and sale of housing.  (newly added)  (ag) Operation of in-home care support businesses.  (newly added)		
related to the design, construction and sale of housing.  (13) The sale of the technology, knowhow and management systems provided in the immediately preceding item.  (143) The sale of the technology, knowhow and management systems provided in the immediately preceding item.  (144) The manufacture and sale of wood and wooden construction materials.  (145) The lease of automobiles. (146) Life nursing business for persons admitted to specified facilities and life nursing business for persons admitted to preventative nursing specified facilities under the Public Nursing Care Insurance  Law.  (147) Management of pay nursing homes. (148) Management of exclusive homes for the elderly. (149) Operation of in-home care support businesses. (149) Operation of in-home care support businesses. (150) Home-visit care and home-visit preventative care businesses. (151) Home-visit bathing service and home-visit preventative care businesses. (152) Home-visit nursing and home-visit nursing for preventative care businesses. (153) Home-visit rehabilitation and home-visit rehabilitation for preventative care businesses.	(newly added)	
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(newly added) (54) Nighttime home-visit care and	(newly added)	
community-based nighttime home-visit		
(newly added) care businesses. (55) Routine and/or occasional home-visit	(newly added)	
(newly added) (25) Routine and/of occasional nonne-visit	(IICWIY addCd)	(33) Rodune and/of occasional nome-visit

	nursing care and routine and/or occasional
	community-based home-visit nursing care
	businesses.
(newly added)	(56) Day care and preventative day care
(newly added)	businesses.
(newly added)	(57) Day care rehabilitation and preventative
(newly added)	day care rehabilitation businesses.
(111-4)	
(newly added)	(58) Medical day care business.
(newly added)	(59) Care for dementia outpatients and
	preventative care for dementia outpatients
	<u>businesses.</u>
(newly added)	(60) Community-based care and
	community-based preventative care for
	dementia outpatients businesses.
(newly added)	(61) Small-scale multifunction in-home care
	and small-scale multifunction in-home
	preventative care businesses.
(newly added)	(62) Community-based small-scale
	multifunction in-home care and
	community-based small-scale
	multifunction in-home preventative care
	businesses.
(newly added)	(63) Multi-service and community-based
(newly added)	multi-service businesses.
(newly added)	(64) Short stay care and short stay
(newly added)	· · · · · · · · · · · · · · · · · · ·
(novyly oddod)	preventative care businesses. (65) Short stay medical care and preventative
(newly added)	
( 1 11 1)	short stay medical care businesses.
(newly added)	(66) Daily life care for persons admitted to
	community-based specified facilities
	business.
(newly added)	(67) Rental of equipment for care covered by
	public aid and rental of equipment for
	preventative care covered by public aid
	businesses.
(newly added)	(68) Sale of specified equipment for care
	covered by public aid and sale of
	equipment for preventative care covered
	by public aid businesses.
(newly added)	(69) Recycling of industrial waste and general
·	waste.
(newly added)	(70) Business regarding power generation and
	the provision of electricity.
(newly added)	(71) The manufacture and sale of fertilizer and
(newly dates)	feed, and the manufacture, sale and lease
	of manufacturing facilities therefor.
	(72) The publishing, sale and printing of
(newly added)	books.
(newly added)	(73) The management of ceramic stores and
(newly added)	galleries.
(marrier added)	
(newly added)	(74) Self-reliance support and home-visit care
	regarding the promotion and maintenance
	of the health of the elderly and their
	leisure activities, and education and
	training therefor.
(newly added)	(75) Investing, lending and providing guaranty
	for business necessary for management.
(3) To conduct all other businesses relating to	(76) (unchanged)
or connected with the activities described	
in each Item above.	

# Proposal No.2 Election of 12 Directors

All members of the Board of Directors (11) will resign upon expiration of their term of office as of the close of this General Meeting of Shareholders. Therefore, based on the decision of the Nomination Committee, the shareholders are requested to elect 12 directors.

Candidate number	Name	Position and responsibility in the Company	
1	Yoichiro Ushioda	Director, Chairman of the Board and Nomination Committee Member	Reappointment
2	Yoshizumi Kanamori	Director, Executive Officer and Senior Managing Officer in charge of finance	Reappointment
3	Yoshinobu Kikuchi	Director and Chairperson of the Audit Committee	Reappointment
4	Keiichiro Ina	Director	Reappointment
5	Hidehiko Sato	Director, Nomination Committee Member and Audit Committee Member	Reappointment / Outside
6	Tsutomu Kawaguchi	Director and Audit Committee Member	Reappointment / Outside
7	Main Kohda (real name: Tokuko Sawa)	Director and Compensation Committee Member	Reappointment / Outside
8	Barbara Judge	Director	Reappointment / Outside
9	Ryuichi Kawamoto	Representative Executive Officer and Vice President in charge of Quality, Technology and Environment	New Appointment
10	Hirokazu Yamanashi		New Appointment / Outside
11	Kinya Seto	Representative Executive Officer and Chief Operating Officer	New Appointment
12	Toshimasa Iue		New Appointment

# Candidate Number

1

Yoichiro Ushioda (December 21, 1953)

[Number of shares of the Company owned by the candidate] 9,376,220

[Area of responsibility (committee)] Nomination Committee Member

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brief personal	prome,	position and re-	sponsionity in	ше Сошран	y, and important	concurrently	neia positions

Apr. 1977	Joined the Company
Dec. 1980	Director and General Manager, Sales Planning Department
May 1984	Managing Director and Senior Manager, Product Division
Nov. 1986	Senior Managing Director in charge of public relations, human resources, business
	improvement administration, total quality control and production
Jun. 1990	Director and Vice President in charge of overseas
	businesses and product designs (Representative Director)
Sep. 1992	Director and Vice President (Representative Director)
Jun. 1993	Director and Vice President, Senior Manager, Accounting Division
	(Representative Director)
Nov. 2000	Director and Vice President in charge of accounting and finance
	(Representative Director)
Oct. 2001	Director and Vice President
Jun. 2003	Director
Nov. 2006	Director and Chairman and CEO (Representative Director)
Nov. 2006	Director and Chairman and CEO, TOSTEM CORPORATION
	(currently LIXIL Corporation) (Representative Director)
Apr. 2009	Director and President, TOSTEM CORPORATION
Jun. 2011	Director, Representative Executive Officer and Chairman, CEO and Chairperson of
	the Nomination Committee of the Company
Aug. 2011	Director, Representative Executive Officer and Chairman and Chairperson of the
	Nomination Committee
Aug. 2011	Director and Chairman, LIXIL Corporation (Representative Director)
Jun. 2012	Director, Chairman of the Board and Nomination Committee Member of the
	Company (current position)

### Reasons for nominating Mr. Ushioda as a candidate for the role of the Director

Mr. Yoichiro Ushioda has a wealth of experience and knowledge working in the important departments of the Company's group (the "Group") and has a deep understanding of the businesses and management of the Group overall. He is making an effort to strengthen the governance system with the future in mind through, among other things, leading the commencement of the Company's transition into the company with committees (current company with nomination committee, etc.). Based on the foregoing, it is expected that the Company's governance will be pursued further and the Board of Directors' supervisory function will be maintained and strengthened. For these reasons, the Company recommends him as a Director candidate.

# Candidate Number

2

Yoshizumi Kanamori (January 23, 1954)

[Number of shares of the Company owned by the candidate] 8.000

Brief personal prof	ile, position and responsibility in the Company, and important concurrently-held positions
Ann 1077	Joined the Company

Apr. 1977	Joined the Company
May 1995	General Manager, Planning Management Department, Accounting Division
Jun. 2000	Operating Officer and General Manager, Accounting Department, Accounting Division
Oct. 2001	Operating Officer and Manager, Accounting Supervisory Group
May 2004	Operating Officer and Manager, Strategy Planning Office
Feb. 2007	Operating Officer and General Manager, Accounting and Finance Department and
	Strategy Planning Office
Jun. 2007	Director in charge of accounting and finance
Feb. 2010	Director in charge of accounting
Apr. 2010	Director, Senior Managing Operating Officer and CFO
Apr. 2011	Director, Senior Managing Operating Officer and CFO in charge of accounting and
	finance
Apr. 2011	Director, Senior Managing Operating Officer and CFO, LIXIL Corporation
Jun. 2011	Director, Executive Officer and Senior Managing Officer in charge of accounting and
	finance and CFO of the Company
Nov. 2011	Director and Senior Managing Operating Officer, LIXIL Corporation
Apr. 2014	Director, Executive Officer and Senior Managing Officer in charge of finance of the
	Company (current position)

### Reasons for nominating Mr. Yoshizumi Kanamori as a candidate for the role of the Director

Mr. Yoshizumi Kanamori has been involved in the work and management of accounting and finance, etc., and has a wealth of experience and knowledge. He has demonstrated his ability as an Executive Officer and Senior Managing Director in charge of finance and, as a Director, he is making an effort to strengthen the Company's governance system through giving accurate comments from time to time. Based on the foregoing, it is expected that the Board of Directors' supervisory function will be maintained and strengthened through supervision of the Executive Officers' duties. For these reasons, the Company recommends him as a Director candidate.

## Candidate Number

# Yoshinobu Kikuchi (April 28, 1945)

Number of shares of the Company owned by the candidate 21,100

Joined the Company

[Area of responsibility (committee)] Chairperson of the Audit Committee

Jan. 1969

Dec. 1991

Jun. 2011

	Department
Nov. 1992	Manager, General Affairs Department of Residential Building Materials Division
Nov. 1998	Manager, Personnel Planning and General Affairs Department and Sales Personnel
	Planning and General Affairs Department
Jun. 1999	Managing Operating Officer and Manager, Personnel Planning and General Affairs
	Department
Oct. 2001	Managing Operating Officer and Manager, Personnel Planning Supervisory Group
Jan. 2005	Managing Operating Officer and Manager, Personnel Planning and General Affairs
	Supervisory Group and Corporate Planning Supervisory Group
Feb. 2007	Managing Operating Officer and Manager, Personnel Planning and General Affairs
	Department and Business Fostering Department
Jun. 2007	Director and Manager, Personnel Planning and General Affairs Department and

Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Manager, General Affairs Division of Personnel Planning and General Affairs

Apr. 2008	Director in charge of personnel, general and legal affairs
Apr. 2009	Director, Vice President and Operating Officer, TOSTEM CORPORATION
_	(currently LIXIL Corporation)

Jun. 2010 Vice President and Operating Officer, Housing, Real Estate and Other Business CEO in charge of personnel planning of the Company

Apr. 2011 Executive Vice President and Operating Officer in charge of personnel planning, **LIXIL** Corporation

Executive Officer, Vice President in charge of personnel planning, general affairs, legal affairs and real estate of the Company Apr. 2012 Executive Officer and Vice President in charge of real estate

Apr. 2012 Vice President and Operating Officer, LIXIL Corporation

**Business Fostering Department** 

Jun. 2012 Director and Chairperson of the Audit Committee of the Company (current position)

### Reasons for nominating Mr. Yoshinobu Kikuchi as a candidate for the role of the Director

Mr. Yoshinobu Kikuchi has been involved in the work and management of human resources and general affairs etc., for many years, and has a wealth of experience and knowledge. Currently, he gives accurate comments from time to time as a non-executive Director, has demonstrated his abilities as the Chairperson of the Audit Committee and is making an effort to strengthen the Company's governance system. Based on the foregoing, it is expected that the Board of Directors' supervisory function will be maintained and strengthened through supervision of the Executive Officers' duties. For these reasons, the Company recommends him as a Director candidate.

# Candidate Number

4

Keiichiro Ina (March 24, 1949)

[Number of shares of the Company owned by the candidate] 318,500

# Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Apr. 1974	Joined Ina Seito Co., Ltd.
	(currently LIXIL Corporation)
Jan. 1998	Director and General Manager, Aqua Business, Housing-related Division, Ina Seito Co.,
	Ltd.
Oct. 2001	Director of the Company
Apr. 2003	Director of the Company in charge of audit, IR and public relations and accounting and finance
Jul. 2006	Director of the Company in charge of IR and public relations
Apr. 2008	Director of the Company in charge of CSR
Jun. 2009	Director of the Company (current position)

# Reasons for nominating Mr. Keiichiro Ina as a candidate for the role of the Director

Mr. Keiichiro Ina has been involved in the work and management of IR and public relations etc., for many years and has a wealth of experience and knowledge. Currently, as a non-executive Director, he utilizes his experience, has demonstrated his abilities and is making an effort to strengthen the Company's governance system. Based on the foregoing, it is expected that the Board of Directors' supervisory function will be maintained and strengthened through supervision of the Executive Officers' duties. For these reasons, the Company recommends him as a candidate for the role of the Director.

# Candidate Number

5

Hidehiko Sato (April 25, 1945)

[Number of shares of the Company owned by the candidate] 6.000

[Area of responsibility (committee)] Nomination Committee Member Audit Committee Member

[Term of office served as at the end of this General Meeting of Shareholders]  $5~{
m years}$ 

### Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Apr. 1968	Joined National Police Agency
Aug. 1986	Counselor, Cabinet Legislation Bureau
Apr. 1992	Chief, Criminal Investigation Section, Metropolitan Police Department
Feb. 1995	Chief, Saitama Prefectural Police Headquarters
Dec. 1996	Superintendent, Criminal Investigation Bureau, National Police Agency
Jan. 1999	Chief, Osaka Prefectural Police Headquarters
Aug. 2002	Director-General, National Police Agency
Aug. 2004	Advisor, National Police Agency
Feb. 2005	President, Police Personnel Mutual Aid Association
Jun. 2011	Attorney (Daiichi Tokyo Bar Association) (current position)
Jun. 2011	Director (Outside Director) and Audit Committee Member of the Company
Jun. 2011	Auditor (Outside Auditor), Dainippon Sumitomo Pharma Co., Ltd.
Jun. 2013	Director (Outside Director), Dainippon Sumitomo Pharma Co., Ltd. (current position)
Jun. 2013	Director (Outside Director), Nomination Committee Member and Audit Committee
	Member of the Company (current position)
Jun. 2015	Director (Outside Director), Resona Holdings, Inc. (current position)

# Reasons for nominating Mr. Hidehiko Sato as a candidate for the role of the Outside Director

Mr. Hidehiko Sato has wide-ranging knowledge and deep insight into compliance and extensive experience in Police Agency, and currently fulfills his role as an Outside Director of the Company in a proper manner, principally in supervising decision-making on important management matters and business execution. It is for these reasons that the Company recommends him as an Outside Director candidate.

# Reasons for determining that Mr. Hidehiko Sato is able to appropriately perform the duties as an Outside Director

Although Mr. Hidehiko Sato has never been directly involved in corporate management, he has extensive experience in organizational operation in Police Agency and sufficient insight into supervision of corporate management. The Company has therefore determined that he will properly perform his duties as an Outside Director.

Candidate Number

6

Tsutomu Kawaguchi (September 28, 1946)

[Number of shares of the Company owned by the candidate]

[Area of responsibility (committee)] Audit Committee Member

[Term of office served as at the end of this General Meeting of Shareholders] 5 years

# Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Feb. 1971	Joined Chuo Audit Corporation
Mar. 1974	Registered as a certified public accountant
Jul. 1979	Partner, Chuo Audit Corporation
Mar. 1983	Representative Partner, Chuo Audit Corporation
Apr. 2002	Visiting Professor, Chuo University
Aug. 2007	Representative Partner, Grant Thornton Taiyo ASG Audit Corporation (currently
	Grant Thornton Taiyo ASG)
Jul. 2010	Auditor (Outside Auditor), FreeBit Co., Ltd. (current position)
Jun. 2011	Director (Outside Director) and Chairperson of the Audit Committee of the Company
Jun.2012	Director (Outside Director) and Audit Committee Member of the Company (current
	position)
Jun. 2014	Director (Outside Director), VINX CORP. (current position)
Mar. 2015	Director (Outside Director), Cybernet Systems Co., Ltd. (current position)

Reasons for nominating Mr. Tsutomu Kawaguchi as a candidate for the role of the Outside Director Mr. Tsutomu Kawaguchi has specialized knowledge and extensive experience in finance and accounting gained as a certified public accountant, and currently fulfills his role as an Outside Director in a proper manner, principally in supervising decision-making on important management matters and business execution. It is for these reasons that the Company recommends him as an Outside Director candidate.

# Reasons for determining that Mr. Tsutomu Kawaguchi is able to appropriately perform the duties as an Outside Director

Although Mr. Tsutomu Kawaguchi has never been directly involved in corporate management, he is well versed in corporate accounting as a certified public accountant and has sufficient insight into the supervision of corporate management. The Company has therefore determined that he will properly perform his duties as an Outside Director.

Candidate Number

7

Main Kohda (real name: Tokuko Sawa) (April 25, 1951)

[Number of shares of the Company owned by the candidate]

[Area of responsibility (committee)] Compensation Committee Member

[Term of office served as at the end of this General Meeting of Shareholders]  $3\ \mathrm{years}$ 

Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Sep. 1995	Started to work independently and work continuously up to the present date as a writer
Jan. 2003	Member of the Fiscal System Council, Ministry of Finance (Japan)
Apr. 2004	Visiting professor, Faculty of Economics, Shiga University
Mar. 2005	Member of the Council for Transport Policy, Ministry of Land, Infrastructure, Transport
	and Tourism
Nov. 2006	Member of the Tax Commission, Cabinet Office, Government of Japan
Jun. 2010	Member of the Board of Governors, Japan Broadcasting Corporation
Jun. 2012	Director (Outside Director), JAPAN TOBACCO INC. (current position)
Jun. 2013	Director (Outside Director) and Compensation Committee Member of the Company
	(current position)

### Reasons for nominating Ms. Main Kohda as a candidate for the role of the Outside Director

In addition to her profound knowledge of international finance, Ms. Main Kohda has deep insight and objective perspective as a writer and has wide-range of experiences as a member of the councils for Ministry of Finance and Ministry of Land, Infrastructure, Transport and Tourism. She currently fulfills her role as an Outside Director in a proper manner, principally in supervising decision-making on important management matters and business execution. It is for these reasons that the Company recommends her as an Outside Director candidate.

Candidate Number

8

Barbara Judge (December 28, 1946)

[Number of shares of the Company owned by the candidate]

[Term of office served as at the end of this General Meeting of Shareholders] 1 year

[Important concurrently-held positions] Chairman, United Kingdom Pension Protection Fund Chairman, United Kingdom Institute of Directors

### Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Sep. 1969	Attorney, Paul, Weiss, Rifkind, Wharton and Garrison
Feb. 1973	Attorney, Kaye, Scholer, Fierman, Hays and Handler
Sep. 1980	Commissioner, US Securities and Exchange Commission
Dec. 1983	Mainboard Executive Director, Samuel Montagu & Co. Ltd.
Oct. 1987	Senior Vice President and Group Head, Bankers Trust Company
Sep. 1990	Managing Director, Cramer Rosenthal McGlynn Inc.
Jan. 1993	Main Board Executive Director, News International plc
Apr. 1994	Deputy Chairman, Friends Provident plc
Mar. 1996	Chairman, Whitworths Group Ltd. and Scotia Haven Group
Jan. 2000	Founder and Chairman, Private Equity Investor plc
Mar. 2000	Outside Director, Portmeirion Group PLC (current position)
Sep. 2002	Director, United Kingdom Atomic Energy Authority
Jul. 2004	Chairman, United Kingdom Atomic Energy Authority
Mar. 2007	Outside Director, NV Bekaert SA
Sep. 2007	Outside Director, Magna International Inc (current position)
May. 2010	Chairman, United Kingdom Pension Protection Fund (current position)
May. 2015	Chairman, United Kingdom Institute of Directors (current position)
June.2015	Director of the Company (Outside Director) (current position)

### Reasons for nominating Ms. Barbara Judge as a candidate for the role of the Outside Director

Ms. Barbara Judge reflects a global viewpoint in the Board of Directors of the Company based on her years of extensive experience and knowledge in companies and official positions. Currently, she fulfils her role as an Outside Director sufficiently by supervising decision-making on important management matters and business execution. It is for these reasons that the Company recommends her as an Outside Director candidate.

# New Appointment

# Candidate Number

9

# Ryuichi Kawamoto (October 8, 1952)

[Number of shares of the Company owned by the candidate] 16,652

Brief personal pro	file, position and responsibility in the Company, and important concurrently-held positions
Apr. 1976	Joined Ina Seito Co., Ltd. (Current LIXIL Corporation)
Jan. 2000	Director, Living Space Business Division, Facilities Division Head, Ina Seito Co., Ltd.
Apr. 2003	Director, Corporate Planning Department Head and Marketing Department Head,
-	Ina Seito_Co., Ltd.
Jun. 2003	Managing Director, Corporate Planning Department Head and Marketing Department
	Head, Ina Seito Co., Ltd
Apr. 2004	Managing Director, Tile Building Materials Division Head and Marketing
<b>F</b>	Department Head, Ina Seito Co., Ltd.
Jun. 2004	Director, Managing Director and Operating Officer, Tile Building Materials Division
5 dii. 2001	Head, Ina Seito Co., Ltd.
Jun. 2006	Director, Senior Managing Director and Operating Officer, Division Head, Business
5 un. 2000	Division and Global Business, Ina Seito Co., Ltd.
Jun. 2007	Director and President, President and Operating Officer (Representative Director),
oun. 2007	Ina Seito Co., Ltd.
Apr. 2011	Director, Senior Vice President and Operating Officer, Metal & Architectural
11p1. 2011	Materials Company President, Ina Seito Co., Ltd.
Jun. 2011	Executive Officer and Vice President in charge of Metal & Architectural Materials of
oun. 2011	the Company
Jun. 2012	Director, Senior Vice President and Operating Officer, Metal & Architectural
oun. 2012	Materials Business President (Representative Director), LIXIL Corporation
Jun. 2012	Representative Executive Officer and Vice President in charge of Metal &
oun. 2012	Architectural Materials of the Company
A 0012	
Apr. 2013	Representative Executive Officer and Vice President in charge of Product
A 0010	Development / Production of the Company
Apr. 2013	Director, Senior Vice President and Operating Officer, Products Company President
A 0014	(Representative Director), LIXIL Corporation
Apr. 2014	Representative Executive Officer and Vice President in charge of Product /
1 2011	Technology Development of the Company
Apr. 2014	Director, Senior Vice President and Operating Officer and Chief Technology Officer
	(Representative Director), LIXIL Corporation
Apr. 2015	Representative Executive Officer and Vice President in charge of Quality and
	Technology of the Company
Apr. 2015	Senior Vice President and Operating Officer and Chief Technology Officer, LIXIL
	Corporation
Nov. 2015	Representative Executive Officer and Vice President in charge of Quality, Technology
	and Environment of the Company (current position)
Mar. 2016	Senior Vice President and Operating Officer, Chief Technology Officer and LIXIL
	Water Technology Chief Manufacturing Optimization Officer, LIXIL Corporation
	(current position)

## Reasons for nominating Mr. Ryuichi Kawamoto as a candidate for the role of the Director

Mr. Ryuichi Kawamoto has extensive experience and knowledge as a business manager such as serving as the Representative Director of LIXIL Corporation. As he has demonstrated his abilities as an Executive Officer and Vice President in charge of Quality, Technology and Environment (Representative Executive Officer), it is expected that he will contribute to the strengthening of the Company's governance system through his involvement in the decision-making of important management matters as a Director. For these reasons, the Company recommends him as a Director candidate.

# New Appointment / Outside

# Candidate Number 10

# Hirokazu Yamanashi (April 18, 1954)

[Number of shares of the Company owned by the candidate] 0

Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Apr. 1978

Joined Fuji Photo Film Co., Ltd. (currently FUJIFILM Holdings Corporation)

Apr. 1976	Joined Full Frioto Film Co., Ltd. (currently FOJIFILM Holdings Corporation)
Jan. 1990	Joined McKinsey & Company
Jul. 1995	Principal (Partner), McKinsey & Company
Jul. 2003	Director (Senior Partner), McKinsey & Company
Apr. 2014	Advisor in charge of Internal Affairs, AEON CO, LTD.
Apr. 2014	Executive Officer and Senior Managing Director in charge of Internal Affairs,
	AEON CO, LTD.
Feb. 2015	Executive Officer in charge of Corporate Planning, AEON CO, LTD.
Feb. 2015	Executive Officer in charge of Corporate Planning and E-Money Business, AEON
	CO, LTD.
Mar. 2016	Executive Officer, AEON CO, LTD.

Reasons for nominating Mr. Hirokazu Yamanashi as a candidate for the role of the Outside Director Mr. Hirokazu Yamanashi has specialized experience and knowledge gained through his business consultancy work and extensive experience and knowledge gained from being in charge of internal

consultancy work and extensive experience and knowledge gained from being in charge of internal affairs and serving as an executive officer in charge of business planning of a listed company. The Company believes that these experiences and knowledge will be reflected in the Board of Directors of the Company and that he will fulfil his role as the Outside Director sufficiently in the decision-making on important management matters of the Company and supervising business execution. For these reasons, the Company recommends him as an Outside Director candidate.

# New Appointment

# Candidate Number

11

Kinya Seto (June 25, 1960)

[Number of shares of the Company owned by the candidate]

[Important concurrently-held positions]
Director, President and CEO, LIXIL Corporation

### Brief personal profile, position and responsibility in the Company, and important concurrently-held positions

Apr. 1983	Joined Sumitomo Corporation
Jul. 1990	Project Manager for Special Steel Products, Sumitomo Corporation of America
	(currently Sumitomo Corporation of Americas), Detroit Office
Jul. 1992	Vice President, Precision Bar Service, INC.
May. 1997	Representative Director and President, Iron Dynamics Process International LLC
Sep. 1999	Business Planning Dept., Iron & Steel Division, No.1 e-Commerce Team Head and
	Manager, Sumitomo Corporation
Oct. 2000	Director, MonotaRO Co., Ltd.
Jun. 2001	Representative Director and President, MonotaRO Co., Ltd.
Mar. 2006	Director, Representative Executive Officer and President, MonotaRO Co., Ltd.
Nov. 2010	Director, Zoro Tools, Inc.
Aug. 2011	Representative Director and President, K-engine Corp.
Mar. 2012	Representative Director and President, Grainger Asia Pacific Co., Ltd.
Mar. 2012	Director, Representative Executive Officer and Chairman, MonotaRO Co., Ltd.
Apr. 2012	Vice President in charge of Asia Pacific, W. W. Grainger, Inc.
Oct. 2013	Senior Vice President in charge of Online Business, W. W. Grainger, Inc.
Dec. 2013	CEO, GWW UK Online Ltd. (current Razor Occam, Ltd.)
Mar. 2014	Director and Chairman, MonotaRO Co., Ltd. (current position)
Jan. 2016	Representative Executive Officer and COO of the Company (current position)
Jan. 2016	Director, President and CEO (Representative Director), LIXIL Corporation
Mar. 2016	Director, President and CEO (Representative Director) and LIXIL Water
	Technology CEO (current position), LIXIL Corporation

### Reasons for nominating Mr. Kinya Seto as a candidate for the role of the Director

Mr. Kinya Seto has demonstrated his abilities through his deep involvement in the decision-making in relation to important business execution of the Group with his strong leadership and making use of his extensive experience and wealth of knowledge as a business manager of multiple corporations. As such, it is expected that he will be able to fulfill his responsibilities of explanation to the Board of Directors as a Representative Executive Officer and contribute to the strengthening of the Company's governance system through his involvement as a Director in the decision-making on important management matters. For these reasons, the Company recommends him as a Director candidate.

# New Appointment

# Candidate Number

12

Toshimasa Iue (December 3, 1962)

[Number of shares of the Company owned by the candidate] 10,000

Brief personal	profile, position and responsibility in the Company, and important concurrently-held position
Apr. 1989	Joined SANYO Electric Co., Ltd.
Jun. 1996	Director, SANYO Electric Co., Ltd.
Jun. 1998	Managing Director, SANYO Electric Co., Ltd.
Jun. 2002	Director, Vice President and CMO (Representative Director), SANYO Electric Co., Ltd.
Jun. 2005	Director and President and COO (Representative Director), SANYO Electric Co., Ltd.
Feb. 2006	Director and President (Representative Director), SANYO Electric Co., Ltd.
Apr. 2007	Director, SANYO Electric Co., Ltd.
Jun. 2007	Special Advisor, SANYO Electric Co., Ltd.
Sep. 2009	Advisor of the Company
Feb. 2010	Vice President and Operating Officer in charge of New Businesses, Global Business
	Division Head of the Company
Apr. 2011	Vice President and Operating Officer of the Company
Apr. 2011	Director, Vice President and Operating Officer in charge of Research and
_	Development, President of International Company, LIXIL Corporation
Jun. 2011	Executive Officer and Vice President in charge of International of the Company
Apr. 2012	Director, Vice President and Operating Officer, President of Global Company, Global
_	Company Chief Manufacturing Officer, LIXIL Corporation
Jun. 2012	Executive Officer and Vice President in charge of Global of the Company
Jul. 2012	Director, Vice President and Operating Officer, President of Global Company, LIXIL
	Corporation
Oct. 2013	Director, Vice President and Operating Officer, CEO of Global Company, LIXIL
	Corporation
Apr. 2014	Executive Officer and Vice President in charge of Marketing of the Company
Apr. 2014	Director, Vice President and Operating Officer, Chief Marketing and Sales Officer,
-	LIXIL Corporation
Apr. 2015	Director, Vice President and Operating Officer, LIXIL Housing Technology CEO,
	LIXIL Corporation (current position)

# Reasons for nominating Mr. Toshimasa Iue as a candidate for the role of the Director

Mr. Toshimasa Iue has extensive experience and knowledge as a business manager such as serving as the Representative Director of a listed company. He is involved in the decision-making on the Company's important businesses such as the overseas business expansion. Currently, he is demonstrating his abilities as a Director, Vice President and Operating Officer of LIXIL Corporation. As such, it is expected that he will be able to contribute to the strengthening of the Company's governance system through his involvement as a Director in the decision-making on important management matters. For these reasons, the Company recommends him as a Director candidate.

### Notes:

- 1. The respective candidates and the Company do not share any special interests.
- 2. The Company has set forth in Article 30, Paragraph 2 of the current Articles of Incorporation that the Company may enter into an agreement with each Outside Director which limits the liability for damages of each Outside Director to the Company. Pursuant to this provision, the Company has entered into such liability limitation agreements with Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge respectively, and if the election of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge is approved at this General Meeting of Shareholders, the Company will continue its liability limitation agreements with Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge. Furthermore, if the election of Mr. Hirokazu Yamanashi is approved at this General Meeting of Shareholders, the Company will enter into a liability limitation agreement of similar content with him.

The content of such agreements can be summarized as follows:

- If any liability for damages to the Company arises as a result of an Outside Director's negligence in performing his or her duties, such Outside Director shall be liable to the Company up to the higher of 10 million yen or any amount prescribed by applicable laws and regulations.
- The aforementioned limitation of liability is applicable only if such Outside Director has acted in good-faith and has not been grossly negligent in performing his or her duties which have caused the liability.
- 3. The Company has notified each domestic stock exchange on which the Company is listed of the names of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge as independent officers, and if the election of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge are approved at this General Meeting of Shareholders, the Company will continue the notifications of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda and Ms. Barbara Judge as independent officers. In addition, if the election of Mr. Hirokazu Yamanashi is approved at this General Meeting of Shareholders, the Company will notify each relevant stock exchange of Mr. Hirokazu Yamanashi as an independent officer. Each of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi, Ms. Main Kohda, Ms. Barbara Judge and Mr. Hirokazu Yamanashi satisfies the independence criteria prescribed by the Company (next page).
- 4. With respect to the discovery of the fact that there were accounting irregularities at the Company's former subsidiary, Joyou AG (located in Germany, listed on Frankfurt Stock Exchange. Bankruptcy proceeding was commenced on July 16, 2015 at the Hanburg District Court of Germany.), between April 1, 2015 and July 16, 2015 ("Joyou Issue"), the Company has completed the key measures as scheduled. Each of Mr. Hidehiko Sato, Mr. Tsutomu Kawaguchi and Ms. Main Kohda had been giving various recommendations on a regular basis at the Board of Directors' meetings, etc., from the perspective of compliance and strengthening of internal governance, but after the Joyou Issue had come to light, each of them gave various recommendations and opinions at the Board of Directors' meetings, etc., to strengthen the Group management process and governance including recommendations with respect to the specific details of the measures to prevent recurrence. Ms. Barbara Judge was not appointed as a Director of the Company at the time when the Joyou Issue had come to light. However, after her appointment as a Director of the Company, she has given various recommendations and opinions at the Board of Directors' meetings, etc., to strengthen the Group management process and governance including recommendations with respect to the specific details of the measures to prevent recurrence.

[Reference] Independence criteria of an Outside Director of the Company

The Company prescribes below criteria for the purpose of securing of independence of an Outside Director.

- 1. The Company considers an outside director to be independent unless he or she is:
- (1) A shareholder, or an executing person of such shareholder (an executing person means an "executing person" provided in Article 2, Paragraph 3, Item 6 of the Ordinance for Enforcement of the Companies Act; the same shall apply hereafter in this page), who holds 10% or more of the voting rights of the Company;
- (2) An executive officer of a company of which the Company holds 10% or more of the voting rights;
- (3) A business partner whose transactions with the Group exceed an amount of 2% or more of the consolidated gross revenue of either the Group or such business partner in a fiscal year, or an executive officer of such business partner:
- (4) A financial institution or other major creditor which is essential for the financing of the Group and on which such financing is irreplaceably dependent on, or an executing person thereof;
- (5) A member, partner or employee of the audit firm or tax accountant firm which is an accounting auditor or accounting advisor of the Group;
- (6) A person receiving a donation or subsidy of ¥10 million or more from the Group in a fiscal year, or if the person receiving the donation or subsidy is a corporation, partnership or other organization (the "Juridical Persons, etc."), an executing person of the Juridical Persons, etc. receiving a donation or subsidy of more than 2% of the consolidated gross revenues of such Juridical Persons, etc. from the Group in a fiscal year;
- (7) A person receiving monetary payments or other financial assets of ¥10 million or more from the Group as a lawyer, accountant, tax accountant, consultant or other professional advisor, besides the director compensation, or if a person receiving such financial assets is a juridical person, partnership or other organization such as a legal professional corporation, law firm, audit corporation, tax accountant corporation or consulting firm (the "Law Firm, etc."), a person belonging to the Law Firm, etc. receiving monetary payments or other financial assets of more than 2% of the Law Firm, etc.'s annual gross revenues from the Group;
- (8) A person whose spouse, a relative within the second degree of kinship or a relative who lives with such person corresponds to any of subsections (1) through (7) of this paragraph;
- (9) A person who corresponded to any of subsections (1) through (8) of this paragraph in the past five years; or
- (10) An executing person of a company to which an executing person (meaning an executive director, executive officer, operating officer, manager or other employees, notwithstanding subsection (1) in this paragraph) of the Group serves as an officer of such company.
- 2. The Board of Directors shall monitor on an ongoing basis whether persons serving as outside directors continue to satisfy the criteria set forth in the preceding paragraph.

**END** 

(Attached Documents)

Business Report for the 74<sup>th</sup> Fiscal Year (From April 1, 2015 to March 31, 2016)

- 1. Matters regarding the current state of the company groups
  - (1) Business developments and their results

Although the employment situation improved based on implementation of the economic and fiscal policy, the Japanese economy in this consolidated fiscal year has not made the slightest progress with the sense of stagnation of the economic trend due to the weak recovery of the overseas economy and the continuance of weak consumer spending. With regards to residential investments, although the recoil reduction of last-minute demand associated with consumption tax increase recovered with the number of newly constructed homes at 920 thousand (4.6% increase compared to the same period the previous year), the standard for owned-housing construction has slumped and it has been under an extremely difficult business environment.

The Group has steadily implemented various measures based on the basic policies of the Medium-Term Management Plan such as business reform of domestic growing business, globalization of the overseas business, structural reform of existing domestic business. As a part of this plan, besides transferring into a four technology business structure within LIXIL Corporation, subsidiaries such as GROHE Group S.à r.l. have been consolidated.

As a result of these activities, we were able to secure an increase in revenue for this consolidated fiscal year with net sales at ¥1,845,117 million (10.3% increase compared to the same period the previous year) because of the contributions of subsidiaries that became newly consolidated and the favorable progress in overseas business. On the operating income side, while the operating expenses increased due to currency fluctuation, increases in the price of materials, actuarial difference relating to retirement benefit obligations in the domestic subsidiaries; as a result of improvement in selling prices and new consolidation, there was an increase in operating income of ¥56,259 million (8.9% increase compared to the same period the previous year). However, ordinary income decreased to \(\frac{\pmathbf{4}}{4}8.421\) million (16.3\% decrease compared to the same period the previous year) due to aggravation of foreign exchange gain and loss, the current net loss belongs to shareholders of parent company was a loss of ¥18,664 million (the current net profit belongs to shareholders of parent company for the same period the previous year was \quantum 22,012 million) due to recording a large amount of extraordinary loss such as loss related to investment in affiliated companies, loss on valuation of stock sales, loss on step acquisitions and loss on impairment of fixed assets.

The overall conditions for each business sector are as follows. Furthermore, the business categories were previously disclosed in 9 categories, but along with transferring to the technology business structure from this consolidated fiscal year, it has been changed to 6 categories. Therefore, comparisons with the same period of the previous year have been made by rearrangements based on the business categories after the changes.

### [Water Technology Business]

In the Water Technology Business, in addition to the effect of the new consolidation, through introduction of a new product, sales in the U.S. and overseas progressed favorably and the extended sales of the integrated bathroom "SPAGE"

which was added to the product line-up for apartment remodeling was successful, there was an increase in revenues and profits, net sales were at ¥586,367 million (42.7% increase compared to the same period the previous year) with operating income at ¥50,602 million (86.1% increase compared to the same period the previous year).

# [Housing Technology Business]

In the Housing Technology Business, while we promoted sales through the sales of "ERSTER-S," a high-performance resin window which realized super insulation with a beautiful design, because of effects such as decline in demand of newly built homes, net sales was at ¥586,762 million (1.7% decrease compared to the same period the previous year), although there were improvement in selling price, there was a decrease in revenues and profits with operating profit at ¥30,421 million (15.3% decrease compared to the same period the previous year) due to currency exchange effect, sudden increase in the price of materials and increase of operating expense with regards to retirement benefit obligation.

### [Building Technology Business]

In the Building Technology Business, while increase in orders mainly in the U.S. and UK contributed to the increase in revenue with net sales at \(\frac{4}{3}46,810\) million (3.9% increase compared to the same period the previous year), since profit declined in part of properties due to slowdown of Middle Eastern and Chinese economies and allowance for doubtful accounts was recorded against receivables for long-term contract construction which are expected to be unrecoverable, the operating loss amounted to \(\frac{4}{6},376\) million (operating income of the same period the previous year was \(\frac{4}{3},929\) million).

### [Kitchen Technology Business]

In the Kitchen Technology Business, while we promoted sales through the release of the integrated kitchen "SUNVARIE (RICHELLE SI)," due to effects of factors such as slowdown of the Chinese economy, there was a decrease in revenue net sales at ¥112,666 million (0.4% decrease compared to the same period the previous year), since there was an increase in expenses to deal with the effects of damages from snow in the same period the previous year, the operating income was ¥844 million (operating loss of the same period the previous year was ¥1,767 million) and returned to profitability.

### [Distribution and Retail Business]

In the Distribution and Retail Business, although expansion continued in large home improvement stores such as "Super VIVAHOME Nagoya Minami-ten" which is a new model store which actualizes "problem solving for housing and living" and "assortment of products to respond to professional customers" by making the "Ken Depot Pro" business an affiliated company accounted for by the equity-method, there was a decrease in revenue with net sales at ¥188,766 million (5.1% decrease compared to the same period the previous year), but with the growth of the home improvement store business, there was an increase in profit with operating income was at ¥8,126 million (13.7% increase compared to the same period the previous year).

# [Housing and Services Business]

In the Housing and Services Business, by focusing on strengthening promotion of

receiving orders and sales promotion through the release of "Arietta DS," a house with world standard thermal insulation performance, there was an increase in revenue with net sales at ¥61,604 million (3.4% increase compared to the same period the previous year), but by accounting the appraisal loss of real estate for sale, there was a decrease in profit with operating income at ¥3,488 million (14.0% decrease compared to the same period the previous year).

Net sales and operating income and loss by Business

Thet sales and operating meditic	iver sales and operating meonic and loss by business						
	2015 Consolidated Accounting		2016 Consolidated Accounting		Comparison increase/decrease with same period of previous year		
Business Category	Period (April 1, 2014 to March 31, 2015)		Period (April 1, 2015 to March 31, 2016)				
	Net Sales	Operating Income and Loss	Net Sales	Operating Income and Loss	Net Sales	Operating Income and Loss	
	million JPY	million JPY	million JPY	million JPY	%	%	
Water Technology Business	410,894	27,185	586,367	50,602	42.7	86.1	
Housing Technology Business	596,683	35,930	586,762	30,421	△1.7	△15.3	
Building Technology Business	333,772	3,929	346,810	△6,376	3.9	-	
Kitchen Technology Business	113,089	△1,767	112,666	844	△0.4	-	
Distribution and Retail Business	198,827	7,144	188,766	8,126	△5.1	13.7	
Housing and Services Business etc.	59,557	4,055	61,604	3,488	3.4	△14.0	
Deletion or Common throughout Company	△39,419	△24,803	△37,860	△30,847	-	-	
Total	1,673,405	51,674	1,845,117	56,259	10.3	8.9	

# (2) Status of capital investment

The amount of capital investment for this consolidated fiscal year is \\$76,403 million. Most of the amount was for the investment in key system renovations, and the remainder was for streamlining and investment in the maintenance and renewal of facilities.

# (3) Status of financial arrangements

In this consolidated fiscal year, \$83,908 million was procured through long-term loans for appropriation to refinancing funds for consolidated subsidiaries.

- (4) Status of transfer of business, absorption-type split or incorporation-type company split

  In this consolidated fiscal year, LIXIL Corporation, which is a consolidated subsidiary, spun off the Ken Depot business which operates a general building material store for members only and established Ken Depot Corporation through incorporation-type company split method and made Ken Depot Corporation an affiliated company accounted for by the equity-method.
- (5) Status of acquisition or disposal of shares, other equity, or share option of other companies

In this consolidated fiscal year, by LIXIL Corporation acquiring shares of Grohe Group S.à r.l. and amendments being made in the shareholders agreement concluded between LIXIL Corporation and Development Bank of Japan Inc., Grohe Group S.à r.l. became a consolidated subsidiary.

Further, by LIXIL Corporation transferring all shares of AMTRONIC Pte. Ltd. which was a subsidiary, as of March 31, 2016, AMTRONIC Pte. Ltd. and its subsidiary Shanghai Meite Curtain Wall System Co., Ltd. have been deconsolidated.

(6) Status of assets and income/losses of the previous 3 fiscal years

, ,	2013	2014	2015	2016
	Consolidated	Consolidated	Consolidated	Consolidated
	Accounting	Accounting	Accounting	Accounting
Category	Period	Period	Period	Period
	(April 1, 2012	(April 1, 2013	(April 1, 2014	(April 1, 2015
	to March 31,	to March 31,	to March 31,	to March 31,
	2013)	2014)	2015)	2016)
Net sales (million JPY)	1,436,395	1,628,658	1,673,405	1,845,117
Ordinary income (million JPY)	53,063	74,937	57,862	48,421
Current net income or loss to				
shareholders of parent company	21,347	20,951	22,012	△18,664
(million JPY)				
Net income or net loss per share	73.42	72.06	75.46	△65.11
for period (JPY)	13.42	72.00	73.40	△03.11
Total assets (million JPY)	1,465,689	1,786,293	1,875,249	2,060,873
Net assets (million JPY)	566,312	601,795	613,651	637,517
Net asset per share (JPY)	1,930.02	2,041.34	2,104.27	1,894.55
Equity ratio (%)	38.3	33.2	32.1	26.4

(Note)

Based on the application of "Accounting Standard for Business Combination" (Business Accounting Standard No. 21, September 13, 2013) etc., starting from the current consolidation accounting period the item name "Net income or net loss for period" has been changed to "Current net income or loss to shareholders of parent company."

# (7) Issues to be dealt with

As to our outlook for the future, with the expansion in the effort towards the house stock market in Japan and the effort to expand the entry area through M&A and others in overseas, we believe that there will be an opportunity of high growth for the Group which has a broad business portfolio.

In such an environment, the Group will focus on pioneering the renovation market and the development of the global business, realize the growth in profits by improving the management efficiency, and will vigorously push forward towards the LIXIL VISION (management target) which is to become a "Global Leader in the building materials and housing equipment industry."

In order to realize this management target, LIXIL Corporation started from April last year a new business model which sets a high value on innovation and technology leadership by the four technology business structures of "LIXIL Water Technology," "LIXIL Housing Technology," "LIXIL Building Technology" and "LIXIL Kitchen Technology" for the purpose of maximizing the multiplicative effects by operating as one body from the global perspective of each business and seeks to achieve growth with stable profitability.

# OHandling of incorrect accounting

The Company has released "Results of Investigation on Accounting Irregularities of JOYOU" (Reported on November 16, 2015) with respect to incorrect accounting within Joyou AG (located in Germany, listed on Frankfurt Stock Exchange. Bankruptcy proceeding was commenced on July 16, 2015 at the Hanburg District Court of Germany.), a subsidiary at the time of detection in April of last year. Thereafter has reported specific implemented measures and timing for expected completion in "Status of Implementation of Recurrence Prevention Measures with respect to Joyou Issue" (Reported on January 18, 2016) and in "Completion of Recurrence Prevention Measures with respect to Joyou Issue" (Reported on May 9, 2016) reported that the key measures have been completed as scheduled. We will thoroughly enforce continued measures towards preventing recurrences and strengthen the governance within the Group. We ask for continued support of all shareholders.

\*Specific contents of recurrence prevention measures are as follows:

(Efforts made with respect to management of overseas subsidiaries)

- 1. Strengthening of the systems for management and monitoring of overseas subsidiaries by the headquarters management unit
- Establishing departments dedicated to the management of overseas subsidiaries
- Increasing the number of employees posted to overseas subsidiaries and redefining their roles
- Strengthening the so-called "lateral functions" of the headquarters management unit
- 2. Improvement of internal auditing units premised upon a global structure
- Independence and neutrality of Global Internal Control Division and ensuring a sufficient budget and staff
- Reorganization of roles and structure of the newly-established Corporate Audit Group
- Strengthening the reporting line for each internal control unit in the overseas subsidiaries
- Redefining and strengthening the Internal Audit Committee
- 3. Improvement of compliance awareness and reorganization and reinforcement of the compliance systems, including for overseas subsidiaries
- Training and pledge procedures (including overseas) of the amended LIXIL Group Code of Conduct
- Introduction of improved education and training program
- Enhancement of internal reporting systems at overseas subsidiaries
- Strengthening and reevaluating the compliance department at the Company's headquarters
- Improvement of the functions of the Group Compliance Committee
- 4. Strengthening of officer training befitting a global enterprise

(Efforts made with respect to measures regarding method for proceeding with M&As and the post-acquisition integration process)

- 1. Reevaluation of the M&A process and compliance due diligence
- 2. Dispatch of executives to subsidiaries and clarification of roles
- 3. Revision of the integration process

# (8) Principal business content

The Group, with its corporate philosophy, "The Group's superior products and services contribute to improving people's comfort and lifestyles," is developing business activities such as the Water Technology Business, Housing Technology Business, Building Technology Business, Kitchen Technology Business, Distribution and Retail Business, and Housing and Services Business etc. as the main businesses as well as other services related thereto. The principal products and goods, etc. of each business is as follows:

Business	Business Breakdown (principal products and goods, etc.)			
Category				
Water Technology Business	Plumbing fixtures (sanitation equipment, shower toilets, water faucet clasps, hand wash basin, bathtub, integrated baths, sinks, countertops, etc.)			
	Metal building materials	(sashes for residences, front doors, various shutters, gates, carports, handrails, bridge railing, protection against tides, water retaining boards, smoke insulation screens, etc.)		
Housing Technology	Wood interior building materials	(window frames, fixture materials, interior building materials, etc.)		
Business	Other building materials	(residential and office building exterior tiles, interior tiles, siding, stone, roofing materials, precut products, etc.)		
	Interior fabrics	(curtains, etc.)		
	Other	(solar power systems)		
Building Technology Business	Metal building materials	(curtain wall, sashes for office buildings and stores)		
Kitchen Technology Business	Kitchen	(integrated kitchen)		
Distribution and	Home improvement stores	(living supplies, do-it-yourself supplies, construction materials, etc.)		
Distribution and Retail Business	Comprehensive building materials center	(construction materials, tools, hardware, etc.)		
	Housing solutions	(development of franchise chains of engineering work shops, building contractor, home defect liability insurance, ground surveying and improvements, etc.)		
Housing and Services Business	Real estate	(land, buildings, property management, development support of franchise chains of property business, etc.)		
etc.	Assisted-living condominium business	(assisted-living condominiums)		
	Financial service business	(home loan)		

(9) Status of principal subsidiaries

Company Name  Capital Contribution Ratio (%) of the Company  LIXIL Corporation  34,600 million JPY LIXIL VIVA CORPORATION  LIXIL Total Hanbai Corporation  Xawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l. ASD Holding Corp.  TOSTEM THAI Co., Ltd. LIXIL Manufacturing Qhalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL GLOBAL LIXIL GLOBAL LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL PLANCA  Capital Contribution Ratio (%) of the Contribution Ratio (%) of the Contribution Ratio (%) of the Company Principal Business Principal Business Principal Business Principal Business  Manufacturing and sales of metal building materials, plumbing fixtures do-it-yourself supplies, construction materials Sales of living supplies, do-it-yourself supplies	(7) Status of principal sur	3 STATALITES		•
Company Name  Capital Ratio (%) of the Company  LIXIL Corporation  34,600 million JPY  LIXIL VIVA  CORPORATION  JPY  LIXIL Total Hanbai  Corporation  Xawashima Selkon Textiles Co., Ltd.  LIXIL Group Finance Corporation  Permasteelisa S.p.A.  Grobe Group S.à r.l.  ASD Holding Corp.  ASD Holding Corp.  JORY  ASD Holding Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL Manufacturing (Dalian) Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL Group Rinance Capital  As A,600 million JPY  100  Manufacturing and sales of interior fabric fabric  Financial services business  Manufacturing and sales of interior fabric fabric  Financial services business  Manufacturing and sales of curtain walls  Manufacturing and sales of curtain walls  Financial services business  Manufacturing and sales of metal building company of the American Standard's North American business  Manufacturing and sales of metal building materials  LIXIL Manufacturing (Dalian) Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  Z11,185,000 USD  100  Supply chain controlling company			Capital	
LIXIL Corporation  Ash (200 million JPY Sales of living supplies, do-it-yourself supplies, construction materials  LIXIL VIVA 20,000 million JPY Sales of living supplies, do-it-yourself supplies, construction materials  LIXIL Total Hanbai 74 million JPY 100 Sales of metal building materials  Corporation  Kawashima Selkon Textiles Co., Ltd.  LIXIL Group Finance 3,475 million JPY 100 Manufacturing and sales of interior fabric  LIXIL Group Finance 3,475 million JPY 100 Financial services business  Grohe Group S.à r.l. 6,900,000 EUR 100 Manufacturing and sales of curtain walls  Grohe Group S.à r.l. 57,142,000 EUR 56 Holding company of Grohe Group ASD Holding Corp. 300,933,000 USD 100 Holding company of the American Standard's North American business  TOSTEM THAI Co., Ltd. 2,767 million THB 100 Manufacturing and sales of wood interior building materials  LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL 40,700,000 USD 100 Holding company for American Standard's China business  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  LIXIL GLOBAL 40,700,000 USD 100 Manufacturing and sales of metal building materials  LIXIL GLOBAL 40,700,000 USD 100 Manufacturing and sales of metal building materials  LIXIL GLOBAL 50,000 USD 100 Manufacturing and sales of metal building materials  LIXIL GLOBAL 50,000 USD 100 Manufacturing and sales of metal building materials  LIXIL GLOBAL 50,000 USD 100 Manufacturing and sales of metal building materials			Contribution	
LIXIL Corporation  LIXIL Corporation  34,600 million JPY  LIXIL VIVA 20,000 million JPY  LIXIL Total Hanbai Corporation  Xawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l. ASD Holding Corp.  ASD Holding Corp.  TOSTEM THAI Co., Ltd.  LIXIL Manufacturing ASD Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL Globa L MANUFACTURING VIETNAM Co., Ltd. LIXIL Group Finance ASD Holding Corp.  ASD Holding Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  211,185,000 USD 100  Manufacturing and sales of metal building materials Manufacturing and sales of curtain walls Manufacturing and sales of curtain walls Manufacturing and sales of metal building materials  Holding company of the American business Manufacturing and sales of metal building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  LIXIL Globa L MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  211,185,000 USD 100  Supply chain controlling company	Company Name	Capital	Ratio (%) of	Principal Business
LIXIL Corporation  JPY  20,000 million JPY  LIXIL VIVA  CORPORATION  JPY  LIXIL Total Hanbai Corporation  Kawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l. ASD Holding Corp.  TOSTEM THAI Co., Ltd. LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLIXIL	1 2	•	the	•
LIXIL Corporation  JPY  LIXIL VIVA  CORPORATION  JPY  LIXIL Total Hanbai  Corporation  Kawashima Selkon Textiles Co., Ltd.  LIXIL Group Finance Corporation  Permasteelisa S.p.A.  Grohe Group S.à r.l.  ASD Holding Corp.  TOSTEM THAI Co., Ltd.  LIXIL Manufacturing  ASD HUMBING  PRODUCTS Ltd.  LIXIL Manufacturing  AS,000,000 USD  LIXIL Manufacturing  43,500,000 USD  VIETNAM Co., Ltd.  LIXIL Global  Manufacturing and sales of interior fixabric  Manufacturing and sales of interior fixabric  Financial services business  Manufacturing and sales of curtain walls  Holding company of Grohe Group  Holding company of the American  Standard's North American business  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building company of the American Standard's North American business  Manufacturing and sales of metal building materials  LIXIL Manufacturing  (Dalian) Corporation  A-S CHINA PLUMBING  PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  211,185,000 USD  JOO  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials  Standard's China business  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials  Standard's China business  Standard's C			Company	
LIXIL VIVA CORPORATION  LIXIL Total Hanbai Corporation Kawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l. ASD Holding Corp.  TOSTEM THAI Co., Ltd. LIXIL Manufacturing CJ, Ltd. LIXIL Manufacturing A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GlobaL MANUFACTURING VIETNAM Co., Ltd. LIXIL Glory S.ales  JPY  Dougliding materials, plumbing fixtures Sales of living supplies, do-it-yourself supplies, construction materials Sales of metal building materials  Manufacturing and sales of interior fabric Financial services business  Manufacturing and sales of curtain walls  Holding company of Grohe Group Holding company of Grohe Group Holding company of the American Standard's North American business  Manufacturing and sales of metal building materials  LIXIL Manufacturing Holding company for American Standard's China business  Holding company for American Standard's China business  Holding company for American Standard's China business  LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  211,185,000 USD 100 Supply chain controlling company	LIXIL Corporation	34,600 million		Manufacturing and sales of metal
LIXIL VIVA CORPORATION  JPY  20,000 million JPY  100 Sales of living supplies, do-it-yourself supplies, construction materials  LIXIL Total Hanbai Corporation Kawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  6,900,000 EUR 6,900,000 EUR ASD Holding Corp.  300,933,000 USD TOSTEM THAI Co., Ltd.  LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL GIOD Finance A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  20,000 million JPY 100 Manufacturing sud sales of interior fabric Financial services business Holding company of Grohe Group Manufacturing and sales of curtain walls Holding company of the American Standard's North American business Manufacturing and sales of metal building materials LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  211,185,000 USD 100 Supply chain controlling company	1	T		Č
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CORPORATION  LIXIL Total Hanbai Corporation Kawashima Selkon Textiles Co., Ltd.  LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l.  ASD Holding Corp.  JSPY  ASD Holding Corp.  JSPY  JOO  Manufacturing and sales of interior fabric Financial services business  Manufacturing and sales of curtain walls  Grohe Group S.à r.l.  ASD Holding Corp.  JSPY  JOO  Manufacturing and sales of curtain walls  Holding company of Grohe Group Holding company of the American Standard's North American business  TOSTEM THAI Co., Ltd.  LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  JSPY  JOO  Manufacturing and sales of wood interior building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  Standard's China business  Manufacturing and sales of metal building materials  LIXIL GLOBAL  40,700,000 USD  JOO  Manufacturing and sales of metal building materials  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  JSPY  JOO  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  JSPY  JOO  Manufacturing and sales of metal building materials  JSPY  JOO  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials	LIXIL VIVA	20,000 million	100	Sales of living supplies.
LIXIL Total Hanbai Corporation Kawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A. Grohe Group S.à r.l. ASD Holding Corp.  TOSTEM THAI Co., Ltd. LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  Toste Manufacturing Asales of interior fabric Financial services business  Toste Manufacturing and sales of curtain walls Manufacturing and sales of curtain walls Holding company of Grohe Group Holding company of the American Standard's North American business  Toste Manufacturing A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  Manufacturing and sales of metal building materials  Manufacturing and sales of metal building materials  Standard's China business  Manufacturing and sales of metal building materials  Standard's China business  Standard's China busine		*		O 11
Corporation Kawashima Selkon Textiles Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A. Grohe Group S.à r.l. ASD Holding Corp. TOSTEM THAI Co., Ltd. LIXIL Manufacturing Conjulation Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  S,475 million JPY ASD Manufacturing and sales of curtain walls Manufacturing and sales of curtain walls Holding company of Grohe Group Holding company of Grohe Group Holding company of the American Standard's North American business Manufacturing and sales of metal building materials Holding company for American Standard's China business Holding company for American Standard's China business Manufacturing and sales of wood interior building materials Standard's China business Standard's China business UETNAM Co., Ltd. LIXIL INTERNATIONAL  211,185,000 USD 100 Supply chain controlling company		V1 1		* **
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Co., Ltd. LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l. ASD Holding Corp.  TOSTEM THAI Co., Ltd. LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  A,906,000 USD  A,907,000 USD  G,900,000 EUR ASD Hold in JPY A6,900,000 EUR A6,900,000 USD A6,900,933,000 USD A7,900,000 USD A7,900	Corporation			
Co., Ltd.  LIXIL Group Finance Corporation Permasteelisa S.p.A.  Grohe Group S.à r.l.  ASD Holding Corp.  TOSTEM THAI Co., Ltd.  LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  A,900,000 USD  A,900,000 EUR  B,900,000 EUR  B,900	Kawashima Selkon Textiles	9,381 million JPY	100	Manufacturing and sales of interior
Corporation Permasteelisa S.p.A.  6,900,000 EUR  100  Manufacturing and sales of curtain walls  Grohe Group S.à r.l.  ASD Holding Corp.  300,933,000 USD  100  Holding company of Grohe Group  Holding company of the American Standard's North American business  TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing  (Dalian) Corporation  A-S CHINA PLUMBING  PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  211,185,000 USD  100  Supply chain controlling company	Co., Ltd.			
Corporation Permasteelisa S.p.A.  6,900,000 EUR  100  Manufacturing and sales of curtain walls  Grohe Group S.à r.l.  ASD Holding Corp.  300,933,000 USD  100  Holding company of Grohe Group  Holding company of the American Standard's North American business  TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing  (Dalian) Corporation  A-S CHINA PLUMBING  PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  211,185,000 USD  100  Supply chain controlling company	LIXIL Group Finance	3,475 million JPY	100	Financial services business
Permasteelisa S.p.A.  6,900,000 EUR  100  Manufacturing and sales of curtain walls  Grohe Group S.à r.l.  ASD Holding Corp.  300,933,000 USD  100  Holding company of Grohe Group  Holding company of the American Standard's North American business  TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing  (Dalian) Corporation  A-S CHINA PLUMBING  PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  211,185,000 USD  100  Manufacturing and sales of wood interior building materials  Standard's China business  Manufacturing and sales of metal building materials  Standard's China business				
Grohe Group S.à r.l.  ASD Holding Corp.  300,933,000 USD  TOSTEM THAI Co., Ltd.  2,767 million THB  LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd.  Walls Holding company of Grohe Group Holding company of the American Standard's North American business  100 Manufacturing and sales of metal building materials Holding company for American Standard's China business Manufacturing and sales of metal building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  Standard's China business  Standard's China business  Manufacturing and sales of metal building materials  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  211,185,000 USD  100  Supply chain controlling company	*	6.900.000 EUR	100	Manufacturing and sales of curtain
ASD Holding Corp.  300,933,000 USD  100  Holding company of the American Standard's North American business TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing (Dalian) Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  2,767 million THB  100  Manufacturing and sales of wood interior building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  Standard's North American Standard's North American building materials  100  Manufacturing and sales of metal building materials  Standard's North American Standard's North American building materials	1	, ,		· ·
ASD Holding Corp.  300,933,000 USD  100  Holding company of the American Standard's North American business TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing (Dalian) Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  2,767 million THB  100  Manufacturing and sales of wood interior building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  Standard's North American Standard's North American building materials  100  Manufacturing and sales of metal building materials  Standard's North American Standard's North American building materials	Grohe Group S.à r.l.	57,142,000 EUR	56	Holding company of Grohe Group
TOSTEM THAI Co., Ltd.  2,767 million THB  100  Manufacturing and sales of metal building materials  LIXIL Manufacturing (Dalian) Corporation  A-S CHINA PLUMBING PRODUCTS Ltd.  LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  2,767 million THB  100  Manufacturing and sales of wood interior building materials  Holding company for American Standard's China business  Manufacturing and sales of metal building materials  Standard's North American business  Manufacturing and sales of wood interior building materials  Holding company for American Standard's China business  Standard's North American business  Manufacturing and sales of wood interior building materials  Standard's North American business  Manufacturing and sales of wood interior building materials  Standard's North American business  Manufacturing and sales of wood interior building materials  Standard's North American business		T	100	
LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  43,500,000 USD 100 Manufacturing and sales of wood interior building materials Holding company for American Standard's China business Manufacturing and sales of metal building materials  USUBLET NAM Co., Ltd. LIXIL INTERNATIONAL  43,500,000 USD 100 Manufacturing and sales of metal building materials  Supply chain controlling company		, ,		
LIXIL Manufacturing (Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  43,500,000 USD 100 Manufacturing and sales of wood interior building materials Holding company for American Standard's China business Manufacturing and sales of metal building materials  USUBLET NAM Co., Ltd. LIXIL INTERNATIONAL  43,500,000 USD 100 Manufacturing and sales of metal building materials  Supply chain controlling company	TOSTEM THAI Co., Ltd.	2.767 million THB	100	Manufacturing and sales of metal
(Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  24,906,000 USD 100 Holding company for American Standard's China business Manufacturing and sales of metal building materials  Vuername Company  Supply chain controlling company		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		· ·
(Dalian) Corporation A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  A-S CHINA PLUMBING 24,906,000 USD 100 Holding company for American Standard's China business Manufacturing and sales of metal building materials  Vuername Company  Supply chain controlling company	LIXIL Manufacturing	43,500,000 USD	100	Manufacturing and sales of wood
A-S CHINA PLUMBING PRODUCTS Ltd. LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  24,906,000 USD 100 Holding company for American Standard's China business Manufacturing and sales of metal building materials  Supply chain controlling company	(Dalian) Corporation			
PRODUCTS Ltd.  LIXIL GLOBAL  MANUFACTURING  VIETNAM Co., Ltd.  LIXIL INTERNATIONAL  Standard's China business  Manufacturing and sales of metal building materials  Standard's China business  Manufacturing and sales of metal building materials  Supply chain controlling company		24,906,000 USD	100	
LIXIL GLOBAL  MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL  40,700,000 USD  100  Manufacturing and sales of metal building materials  Supply chain controlling company	PRODUCTS Ltd.	, ,		
MANUFACTURING VIETNAM Co., Ltd. LIXIL INTERNATIONAL 211,185,000 USD building materials Supply chain controlling company		40,700,000 USD	100	Manufacturing and sales of metal
VIETNAM Co., Ltd. LIXIL INTERNATIONAL 211,185,000 USD 100 Supply chain controlling company	MANUFACTURING			
LIXIL INTERNATIONAL 211,185,000 USD 100 Supply chain controlling company	VIETNAM Co., Ltd.			
		211,185,000 USD	100	Supply chain controlling company
	Pte. Ltd.	, ,		for Asian region

# (Notes)

- 1. Capital contribution ratio includes indirect ownership by subsidiaries.
- 2. On April 1, 2015, SUN WAVE CORPORATION merged with LIXIL Corporation with LIXIL Corporation as the surviving company.
- 3. LIXIL INTERNATIONAL Pte. Ltd. has been included in the Company's principal subsidiaries because it has become an important base for overseas strategy of the Group.
- 4. Including those listed above, there are 182 consolidated subsidiaries of the Company.
- 5. The status of the specified wholly owned subsidiary as of last day of this consolidated fiscal year is as follows:

Name of specified wholly owned subsidiary	LIXIL Corporation
Address of specified wholly owned subsidiary	2-1-1 Ojima, Koto-ku, Tokyo
Company's book value of the shares of	489,054 million JPY
specified wholly owned subsidiary	
Total asset amount of the Company	687,175 million JPY

(10) Principal hubs, etc.

(10) Principal hubs, etc.  Company Name		Trade Name · Location	on.
LIXIL Group Corporation	Head Office 2-1-1 Ojima, Koto-ku, Tokyo		
(the Company)	Business Office of	36 <sup>th</sup> Floor, Kasumigaseki Building, 3-2-5 Kasumigaseki,	
(the Company)	Principal Office	Chiyoda-ku, Tokyo	iig, 5-2-5 Kasuiiiigaseki,
LIXIL Corporation	Head Office	Koto-ku, Tokyo	
LIXIL Corporation	Sales Office	Hokkaido Branch	Tohoku Pronch (Miyogi)
	Sales Office	Kita Kanto Branch (Tokyo)	Tohoku Branch (Miyagi) Tokyo Branch
		Chubu Branch (Aichi)	Kansai Branch (Osaka)
		Chushikoku Branch	Kyushu Branch (Fukuoka)
		(Hiroshima)	Ryushu Brahen (Fukuoka)
		LIXIL Showroom Tokyo	
		LIXIL Showroom Osaka	
	Factory	Sukagawa Factory	Maebashi Factory (Gunma)
	1 actory	(Fukushima)	Wacoushi Lactory (Guillia)
		Shimotsuma Factory (Ibaraki)	Iwai Factory (Ibaraki)
		Tsuchiura Factory (Ibaraki)	Ishige Factory (Ibaraki)
		Fukaya Factory (Saitama)	Oyabe Factory (Toyama)
		Chita Factory (Aichi)	Enokido Factory (Aichi)
		Tokoname Higashi Factory	Uenomidori Factory (Mie)
		(Aichi)	•
		Hisai Factory (Mie)	Ariake Factory (Kumamoto)
	Other Offices	Kasumigaseki Building	Tokoname Building (Aichi)
		(Tokyo)	
LIXIL VIVA	Head Office	Urawa-ku, Saitama-shi, Saitama	L
CORPORATION			
LIXIL Total Hanbai	Head Office	Koto-ku, Tokyo	
Corporation	TT 1000		
Kawashima Selkon Textiles	Head Office	Sakyo-ku, Kyoto-shi, Kyoto	
Co., Ltd.	Hand Office	Vote lee Televi	
LIXIL Group Finance	Head Office	Koto-ku, Tokyo	
Corporation Permasteelisa S.p.A.	Head Office	Veneto (Italy)	
Grohe Group S.à r.l.	Head Office	Luxembourg	
ASD Holding Corp.	Head Office	New Jersey (United States of Ar	merica)
TOSTEM THAI Co., Ltd.	Factory	Nava Nakorn Factory (Thailand	,
LIXIL Manufacturing	Factory	Dalian Factory (China)	,
(Dalian) Corporation		(2	
A-S CHINA PLUMBING	Head Office	Cayman Islands, Grand Cayman	Island
PRODUCTS Ltd.			
LIXIL GLOBAL	Factory	Long Duc Factory (Vietnam)	
MANUFACTURING	_		
VIETNAM Co., Ltd.			
LIXIL INTERNATIONAL	Head Office	Singapore	
Pte. Ltd.			

(11) Status of employees

(11) Status of employees		
Business Category	Number of	Comparison
	Employees	increase/decrease with
		end of previous
		consolidated fiscal
		year
Water Technology Business	26,223	7,599 increase
Housing Technology Business	18,668	890 decrease
Building Technology Business	8,378	275 decrease
Kitchen Technology Business	1,429	31 increase
Distribution and Retail Business	1,351	207 decrease
Housing and Services Business etc.	1,649	151 increase
Sector common throughout the Company	1,191	53 increase
Total	58,889	6,462 increase

### (Notes)

- 1. The number of employees is the number of employed staff, and does not include the number of part-time or temporary staff.
- 2. The number of employees listed as "Sector common throughout the Company" is of those employees in the management department who cannot be categorized into a specific business category.
- 3. The number of employees in "Water Technology Business" has increased by 7,599 compared to the end of previous consolidated fiscal year, but this is mainly due to the new consolidation of Grohe Group S.à r.l. and its subsidiaries.
- 4. The number of employees in "Distribution and Retail Business" has decreased by 207 compared to the end of previous consolidated fiscal year, but this is mainly due to LIXIL Corporation spinning off the Ken Depot business and establishing Ken Depot Corporation through incorporation-type company split and making Ken Depot Corporation an affiliated company accounted for by the equity-method.

(12) Status of principal lenders

Lender	Outstanding Loan Amount
	(million JPY)
Sumitomo Mitsui Banking Corporation	99,888
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	83,705
Mizuho Bank, Ltd.	57,885
Mitsubishi UFJ Trust and Banking Corporation	27,173
Sumitomo Mitsui Trust Bank, Limited	20,500
The Dai-ichi Life Insurance Company, Limited	10,000

### (Notes)

In addition to those above, there is a total of 108,600 million JPY in syndicated loans managed by Development Bank of Japan Inc. and The Bank of Tokyo-Mitsubishi UFJ, Ltd., respectively.

### (13) Basic policies regarding distribution, etc. of retained earnings

The Company standardizes on the preservation of a healthy financial strength and has as its policies, to preserve a 30% or higher dividend payout ratio at the consolidated base excluding the influence of amortization of goodwill regarding cash dividends, and to flexibly perform the acquisition of treasury stocks. With regard to this fiscal year, the year-end cash dividend per share was \mathbb{\xi}30 (\mathbb{\xi}60 for the year, including the midterm cash dividend).

2. Matters regarding the current state of the company

(1) Matters regarding stock

1 Total number of authorized shares:

1,300,000,000 shares

② Total number of issued shares:

287,007,363 shares

(excluding 26,046,892 shares of treasury stock)

③ Number of shares in 1 unit:

100 shares

4 Capital Stock:

68,121,499,340 JPY

⑤ Total number of shareholders:

44,890

(6) Top 10 shareholders:

o 10p 10 shareholders.		
Shareholder Name	Number of	Ratio of
Shareholder Name	shares held	shareholdings
	(thousand shares)	%
Japan Trustee Services Bank, Ltd. (Trust Account)	<b>※</b> 9,154	3.19
The Nomura Trust & Banking Co., Ltd. (Trust Account)	<b>※</b> 8,896	3.10
The Master Trust Bank of Japan, Ltd. (Trust Account)	<b>※</b> 8,381	2.92
The Bank of New York Mellon as Depositary Bank for DR	7,063	2.46
Holders		
(Standing Proxy The Bank of Tokyo - Mitsubishi UFJ, Ltd.)		
LIXIL Employee Stock Ownership	6,596	2.30
The Dai-ichi Life Insurance Company, Limited	6,561	2.29
(Standing Proxy Trust & Custody Services Bank, Ltd.)		
State Street Bank Client Omnibus OM04	6,373	2.22
(Standing Proxy The Hongkong and Shanghai Banking		
Corporation Limited Tokyo Branch)		
The Bank of Tokyo - Mitsubishi UFJ, Ltd.	5,798	2.02
Sumitomo Mitsui Banking Corporation	5,543	1.93
State Street Bank and Trust Company 505001	5,300	1.85
(Standing Proxy Mizuho Bank, Ltd. Settlement & Clearing		
Services Division)		

# (Notes)

- 1. The Company possesses 26,048 thousand treasury stocks but has been excluded from the top 10 shareholders above.
- 2. The ratio of shareholdings has been calculated after deducting treasury stocks.
- 3. The 💥 symbols are for those involved in the trust business.
- 4. The 8,896 thousand shares of The Nomura Trust & Banking Co., Ltd. (Trust Account) are the trust property entrusted by Yoichiro Ushioda, and based on the trust agreement, he reserves the authority to direct with regard to the exercising the voting right.
  - (2) Matters regarding stock acquisition rights, etc.
    - ① The outline of the contents of the stock acquisition rights issued as the consideration of the execution of duties held by company officers at the end of this fiscal year.

	416	41.
	The 4 <sup>th</sup> Stock Acquisition	The 5 <sup>th</sup> Stock Acquisition
	Rights	Rights
Day of the resolution of issuance	April 17, 2012	April 15, 2013
Number of stock acquisition rights	3,243	13,100
Class and number of shares to be issued	ordinary shares	ordinary shares
or transferred upon exercising stock	324,300 shares	1,310,000 shares
acquisition rights	(100 shares per 1 stock	(100 shares per 1 stock
	acquisition right)	acquisition right)
Amount to be paid in upon exercising	309 JPY	512 JPY
stock acquisition rights		
Value of properties to be contributed	1,682 JPY	2,365 JPY
upon exercising stock acquisition		
rights		
Period during which such right can be	May 10, 2014 to May 9, 2019	May 10, 2015 to May 9, 2020
exercised		
Number of holders and number of the		
acquired stock acquisition rights		
Directors (excluding Outside	1 person 858	3 people 3,900
Directors)		
Outside Directors	3 people 327	3 people 600
Executive Officers	3 people 2,058	8 people 8,600

	The 7 <sup>th</sup> Stock Acquisition	The 8 <sup>th</sup> Stock Acquisition
	Rights	Rights
Day of the resolution of issuance	May 7, 2014	November 25, 2014
Number of stock acquisition rights	8,920	420
Class and number of shares to be issued	ordinary shares	ordinary shares
or transferred upon exercising stock	892,000 shares	42,000 shares
acquisition rights	(100 shares per 1 stock	(100 shares per 1 stock
	acquisition right)	acquisition right)
Amount to be paid in upon exercising	395 JPY	468 JPY
stock acquisition rights		
Value of properties to be contributed	2,819 JPY	2,527 JPY
upon exercising stock acquisition		
rights		
Period during which such right can be	May 24, 2016 to May 23, 2021	December 13, 2016 to
exercised		December 12, 2021
Number of holders and number of the		
acquired stock acquisition rights		
Directors (excluding Outside	3 people 2,420	
Directors)		
Outside Directors	4 people 800	
Executive Officers	9 people 5,700	1 person 420

# (Notes)

The number of holders and the number of the stock acquisition rights for the three Directors who concurrently serve as Executive Officers are included and indicated with the number of holders and the number of the acquired stock acquisition rights of Executive Officers.

# ② Other stock acquisition rights

Outline of stock acquisition rights attached to convertible bond-type bonds with stock acquisition rights issued based on the resolution of the Board of Executive Officers Meeting held on February 16, 2015

(a) Stock acquisition rights attached to Euro-yen convertible bond-type bonds with stock acquisition rights due 2020

Total number of stock acquisition rights attached to bonds	Sum of 6,000 and the number of units, which is the total amount of the face value of the bonds	
	regarding substitute bond certificates with share	
	acquisition rights divided by ¥10 million	
Class and number of shares that are for	Ordinary shares of the Company	
the purpose of stock acquisition rights	The number of the ordinary shares of the Company	
	that the Company will deliver from the exercise of	
	the share acquisition rights will be the number,	
	which is the total amount of the face value of the	
	bonds regarding the exercise request divided by the	
	conversion price; provided that fractions less than	
	one share will be rounded off and adjustments by	
	cash will not be made.	
Money to be paid in exchange for stock	Payment of money is not required in exchange for	
acquisition rights	the stock acquisition rights	
Conversion price	¥3,880	
Period to exercise stock acquisition	From March 18, 2015 until February 19, 2020	
rights	(local time of the location where the exercise	
	request is accepted)	

(b) Stock acquisition rights attached to Euro-yen convertible bond-type bonds

with stock acquisition rights due 2022

Total number of stock acquisition rights attached to bonds	Sum of 6,000 and the number of units, which is the total amount of the face value of the bonds regarding substitute bond certificates with share acquisition rights divided by ¥10 million
Class and number of shares that are for the purpose of stock acquisition rights	Ordinary shares of the Company The number of the ordinary shares of the Company that the Company will deliver from the exercise of the share acquisition rights will be the number, which is the total amount of the face value of the bonds regarding the exercise request divided by the conversion price; provided that fractions less than one share will be rounded off and adjustments by cash will not be made.
Money to be paid in exchange for stock acquisition rights  Conversion price	Payment of money is not required in exchange for the stock acquisition rights  ¥3,800
Period to exercise stock acquisition rights	From March 18, 2015 until February 18, 2022 (local time of the location where the exercise request is accepted)

# (3) Matters regarding company directors and officers

# ① Directors

Position	Name	Area of Dosponsibility	Status of Important
Position	Name	Area of Responsibility	Status of Important
D: .	***************************************	N	Concurrently-held Positions
Director	Yoichiro Ushioda	Nomination Committee	
Chairman		Member	
Director	Yoshiaki Fujimori		Representative Director,
			Director, President and
			CEO, LIXIL Corporation
			Representative Director and
			Director, Grace A Co., Ltd.
Director	Takashi Tsutsui	Compensation Committee	
		Member	
Director	Yoshizumi Kanamori		
Director	Yoshinobu Kikuchi	Audit Committee Member	
Director	Keiichiro Ina		
Director	Fumio Sudo	Nomination Committee	
		Member, Compensation	
		Committee Member	
Director	Hidehiko Sato	Nomination Committee	
21100101	2114411110 2410	Member, Audit Committee	
		Member	
Director	Tsutomu Kawaguchi	Audit Committee Member	
Director	Main Kohda	Compensation Committee	
Director	Iviani Kunua	Member	
Director	Dorboro Judgo	Wiember	Chairman United Vinadam
Director	Barbara Judge		Chairman, United Kingdom
			Pension Protection Fund
			Chairman, United Kingdom
			Institute of Directors

### (Notes)

- 1. Directors Yoshiaki Fujimori, Takashi Tsutsui and Yoshizumi Kanamori concurrently hold the positions of Executive Officers.
- 2. Directors Fumio Sudo, Hidehiko Sato, Tsutomu Kawaguchi, Main Kohda and Barbara Judge are Outside Directors as prescribed in Article 2, Item 15 of the Companies Act. In addition, Directors Fumio Sudo, Hidehiko Sato, Tsutomu Kawaguchi, Main Kohda and Barbara Judge have been designated as independent officers based on the provisions of each domestic stock exchange that the Company is listed, and each stock exchange has been notified.
- 3. Director Tsutomu Kawaguchi, who is an Audit Committee Member, is licensed as a certified public accountant and has considerable knowledge regarding financial affairs and accounting.
- 4. The Company has elected Yoshinobu Kikuchi as a full-time Audit Committee Member in order to continuously and effectively receive reports from hearings to Executive Officers, etc. and the internal audit department, etc., understand information from audits of subsidiaries, etc., and attend various meetings.
- 5. Yoshiaki Fujimori resigned as Representative Director, Director, President and CEO of LIXIL Corporation as of March 31, 2016.

# ② Executive Officers

(2) Executive Officers		
Position	Name	Area of Responsibility / Status of
		Important Concurrently-held
		Positions
Executive Officer and President	Yoshiaki Fujimori	
(Representative Executive		
Officer)		
Executive Officer (Representative	Kinya Seto	Representative Director, Director,
Executive Officer)		President and CEO, LIXIL
		Corporation
Executive Officer and	Ryuichi Kawamoto	Quality, Technology and
Vice President (Representative		Environment
Executive Officer)		
Executive Officer and	Takashi Tsutsui	M&A, IR and External Affairs
Vice President		
Executive Officer and	Yosuke Yagi	Human Resources and General
Vice President		Affairs
Executive Officer and	Sachio Matsumoto	Accounting
Vice President		Representative Director and
		Director, LIXIL Corporation
Executive Officer and	Yoshizumi Kanamori	Financial Affairs
Senior Managing Officer		
Executive Officer and	Harumi Matsumura	Housing Service Business
Senior Managing Officer		Representative Director, Director,
		President, LIXIL Living Solution
		Corporation
Executive Officer and	Laurence William	Legal Affairs
Senior Managing Officer	Bates	
Executive Officer and	Hwa Jin Song	Public Affairs and Corporate
Senior Managing Officer	Montesano	Responsibility
Executive Officer	Katsuhiro Mamenari	Home Improvement Stores
		Representative Director, Director,
		CEO, LIXIL VIVA
		CORPORATION

# (Notes)

- 1. At the Board of Directors' Meeting held on June 26, 2015, both Yoshiaki Fujimori and Ryuichi Kawamoto were elected as and assumed the positions of Representative Executive Officer. In addition, at the same Board of Directors' Meeting, Yoshiaki Fujimori was elected as and assumed the position of Executive Officer and President.
- 2. Kinya Seto assumed the position of Executive Officer (Representative Executive Officer) and assumed the position of Director, President and CEO (Representative Director) of LIXIL Corporation as of January 1, 2016.

- ③ Compensation Committee policies regarding the decision involved in the calculation method of the compensation, etc. for Directors and Executive Officers
  - a. Basic policies for compensation, etc.

The Company's compensation system for Directors and Executive Officers operates on a fair compensation structure that leads each Director and Executive Officer to be motivated to execute his or her duties in order to realize the management policies in responding to shareholder mandates.

- (a) Clarify the Company's and the individual's responsibilities for business results, and institute a mechanism that reasonably rewards compensation for the achievement of objectives as motivation to achieve.
- (b) In addition to "stock price-related compensation such as stock options" that can reflect the results of increased company value in compensation, utilize a "mid- to long-term cash plan" to incentivize the achievement of mid-term business plans for Directors and Executive Officers in charge of executing business.
- (c) Make a "results-related compensation system" that reasonably reflects the consolidated business results of the group.
- (d) Perform a comparative evaluation with external objective indices in the Compensation Committee and manage in accordance with the duties and results in order to secure objectivity and transparency of the compensation system for Directors and Executive Officers.
- (e) Aim for a level that secures and draws over the long-term global human resources that is necessary and promising for the continual growth of the Company.

#### b. Compensation structure

In the compensation structure for Directors and Executive Officers, the compensation for "Directors" who govern and "Executive Officers" who are responsible for executing duties is a system of separate structures that reflect the different roles. In addition, if a Director position is concurrently held with an Executive Officer position, the compensation system for Executive Officers applies.

[Compensation structure for Directors and Executive Officers]

(a) Compensation structure for Directors

The compensation for Directors is structured on a basic compensation and stock options.

(b) Compensation structure for Executive Officers

The compensation for Executive Officers is structured on a basic compensation, a results-related compensation that reflects each of the results of a single fiscal year and mid- to long-term and stock options.

In addition, utilize incidental allowances, Tax Equalization and the like that are generally applied globally as Expatriate Packages for recruited personnel of foreign nationalities.

[Content of compensation, etc. by type]

(a) Basic compensation

The basic compensation is maintained at a reasonable level in accordance with comparisons with external objective indices, as fixed compensation by position. In addition, with regard to the basic compensation for Executive Officers, the mechanism rewards the achievement of objectives as a method that fluctuates in accordance with the achievement level of the department's results within a certain range.

#### (b) Results-related compensation

Utilize a short-term results-related compensation reflecting the results of a single fiscal year and a mid- to long-term results-related compensation that rewards the achievement of mid-term business plans and conduct operations where the execution of business of each Executive Officer does not lean towards only short-term results.

The results-related compensation of a single fiscal year is distributed once per year as a bonus in connection with the results of the fiscal year.

The results-related compensation of the mid- to long-term is distributed after the end of the subject period on the condition that the mid-term business plan is achieved to a certain extent that is determined in advance.

## (c) Stock options

Stock options are determined based on company results and position, etc., as a mid- to long-term incentive from the view of the shareholder.

#### (d) Other

Compensation for the difference in compensation of the previous position and additional benefits such as cost of living assistance and medical insurance assistance as expatriates may be paid to recruited personnel.

# ④ Total amount of compensation, etc. of Directors and Executive Officers for this fiscal year

Category	Number of People	Amount of Compensation, etc.
		(million JPY)
Director	8	318
Executive Officer	11	1,485
Total	19	1,803

#### (Notes)

- 1. The amount of compensation, etc. above indicates the amount that includes the compensation, etc. paid for by the Company's subsidiaries, in addition to the compensation, etc. that is paid for by the Company.
- 2. The amount of compensation, etc. and the number of the 3 Directors who concurrently serve as Executive Officers at the end of this fiscal year are included and indicated with the amount of compensation, etc. and the number of the Executive Officers.
- 3. The results-related compensation for a single fiscal year of \(\frac{\pmath{\frac{4}}16\) million (for 2 people) added up in this fiscal year and the transfer amount of allowance for bonuses for directors and officers regarding long-term results-related compensation of \(\frac{\pmath{\pmath{\pmath{\frac{5}}66\)}}{566\) million (for 11 people) are included in the amount of compensation, etc. for Executive Officers.
- 4. The compensation by stock option of ¥220 million (¥75 million for 7 Directors (¥17 million for 4 Outside Directors included), ¥144 million for 10 Executive Officers) added up in this fiscal year is included in the amount of compensation, etc. for Directors and Executive Officers.

# (5) Matters regarding Outside Directors

a. Status of main activities of each Outside Director

Category	Name	Status of Main Activities
Director	Fumio Sudo	Has attended 16 of the 18 Board of Directors' Meetings held this fiscal year; has accordingly made remarks necessary for discussing bills, etc. based on his high level of insight and wide knowledge and viewpoint regarding corporate management from his abundant experience as a manager for many years.
Director	Hidehiko Sato	Has attended all 18 Board of Directors' Meetings and 16 of 18 Audit Committee meetings held this fiscal year; has accordingly made remarks necessary for discussing bills, etc. based on his abundant experience in the Police Agency and his high level of insight and wide knowledge and viewpoint of compliance.
Director	Tsutomu Kawaguchi	Has attended all 18 Board of Directors' Meetings and all 18 Audit Committee meetings held this fiscal year; has accordingly made remarks necessary for discussing bills, etc. based on his professional insight and abundant experience regarding financial affairs and accounting obtained through his work as a certified public accountant.
Director	Main Kohda	Has attended all 18 Board of Directors' Meetings held this fiscal year; has accordingly made remarks necessary for discussing bills, etc. based on her deep insight and objective viewpoint as an author in addition to her high vision on international finance.
Director	Barbara Judge	Was elected at the Annual General Meeting of Shareholders held on June 26, 2015; has attended all 11 Board of Directors' Meetings held since assuming office on the same date; has accordingly made remarks necessary for discussing bills, etc. from a global perspective based on her abundant experience and insight in business and public service for many years.

# b. Overview of the content of the agreement limiting liability

The Company has instituted provisions regarding agreements limiting the liability of Outside Directors in the Articles of Incorporation. Based on the Articles of Incorporation, the Company has entered into agreements limiting liability with all of the Outside Directors, and its overview is as follows:

(Agreements limiting the liability of Outside Directors)

With respect to liability for damages from neglecting his or her duties, after entering into this agreement, an Outside Director is liable for the higher amount of either \$10 million or an amount prescribed by law and regulations where such duties are performed in good faith and there is no gross negligence.

c. Total amount of compensation, etc. of Outside Directors and Outside Auditors for this fiscal year

Category	Number of People	Amount of Compensation, etc.
		(million JPY)
Directors	5	87

## (4) Matters regarding the Accounting Auditor

① Name: Deloitte Touche Tohmatsu LLC

② Amount of compensation, etc. of Accounting Auditor

Amount of compensation, etc. involved in audit certification services that the Company should pay	78 million JPY
Total amount of money and other profits on property that the Company and Company's subsidiaries should pay	831 million JPY

#### (Notes)

- 1. In the audit agreement between the Company and the Accounting Auditor, the amount of auditing compensation for the audit based on the "Companies Act" and audit based on the "Financial Instruments and Exchange Act" are not distinguished, and because they substantively cannot be distinguished, the total amount of such is stated in the amount of compensation, etc. In addition, the amount of compensation for audits, etc. regarding correction of financial results of past fiscal year is included in the amount of compensation and the like for this fiscal year.
- 2. The Audit Committee made its decision of agreement with respect to the amount of compensation of Accounting Auditors, etc. upon conducting necessary verifications as to whether or not the contents of the audit plan of the Accounting Auditors, the status of execution of duties of the Accounting Auditors and calculation basis of the compensation estimate, etc. are appropriate.
- 3. Of the principal subsidiaries of the Company, Permasteelisa S.p.A., Grohe Group S.à r.l., ASD Holding Corp., TOSTEM THAI Co., Ltd., LIXIL Manufacturing (Dalian) Corporation, A-S CHINA PLUMBING PRODUCTS Ltd., LIXIL GLOBAL MANUFACTURING VIETNAM Co., Ltd. and LIXIL INTERNATIONAL Pte. Ltd. have been audited by certified public accountants or auditing firms other than the Company's Accounting Auditor.
  - ③ Content of non-auditing services

The content of non-auditing services is advisory and guidance services regarding the introduction of the International Financial Reporting Standards, etc.

4 Policy to determine dismissal or refusal to reappoint Accounting Auditors

If circumstances arise that are reasonably suspicious so that the fairness with regard to the work performed by the Accounting Auditor cannot be secured, the policy at the Company provides for the dismissal or refusal to reappoint such Accounting Auditor.

- (5) System to ensure the adequacy of business and summary of the operation status of such system
  - ① System to ensure the adequacy of business
    - The main contents of the system regarding internal controls and risk management are as follows. Furthermore, these have been resolved as the basic policy concerning the internal controls system based on the Companies Act at the Board of Directors' Meeting held on April 20, 2015:
    - a. System to ensure that the performance of duties by Executive Officers and employees and Directors and employees of the Company's subsidiaries complies with the laws and regulations and the Articles of Incorporation

The Company and the Company's subsidiaries (the "Group") will establish guidelines for actions as a code of ethics for the entire group, and will conduct a read-through and an oath to comply for all employees including officers once per year. In addition, the Company will institute a common

whistle-blowing system for the Group's employees can directly make reports to the Company's Legal Affairs department or outside lawyers.

Furthermore, the Company does not acknowledge nor has any relationship with anti-societal forces. In order to prevent damages by anti-societal forces, the Company will deal with the pressures as an organization and approach them with a firm attitude.

b. System regarding the storage and management of information involving the performance of duties by Executive Officers

The Company will retain and manage written documents, etc. based on the laws and regulations and internal company rules. Based on the rules, Directors and Audit Committee Members may access those written documents, etc. at any time.

In addition, information security management rules and personal information protection policies are established with regard to handling the management of information.

c. System for rules and others regarding the management of the Group's risk of loss

The Group has established and is managing risk management rules, etc. and along with constantly observing the risks it carries, the Risk Management Department confirms and gives guidance on the status of its handling through risk management meetings, etc.

In addition, the Company has it periodically report the status of the Group's risks as well as requests the attendance of the Group and receives reports at the quarterly performance review meeting, etc. Furthermore, with respect to the business continuity plan, the Group executes the BCP (Business Continuity Plan) Manual and instruction and training based on such manual.

d. System to ensure that the performance of duties of Executive Officers of the Company and the Directors, etc. of the Company's subsidiaries are carried out efficiently

The Board of Directors of the Company establish the division of duties of the Executive Officers and clarify the areas that each Executive Officer will be responsible for. In addition, a board of Executive Officers attended by all Executive Officers will be convened regularly and will conduct flexible decision-making involved in basic and important matters regarding the execution of duties. Furthermore, various committees will be set up as subordinate bodies of the board of Executive Officers and will evaluate the entire group's business strategies and investment items and attempt to expedite the decision-making.

In addition, a medium-term business plan and a short-term plan covering the entire Group will be established. The work for such establishment will value the autonomous business judgment and independence of the Company's subsidiaries and support their decisions.

e. Other systems to ensure the adequacy of the Group's business operations

The Company values the autonomy of the operations of the group companies and will periodically receive reports of the business conditions and conduct authorizations of important matters.

In addition, in order to ensure the accuracy and adequacy of the consolidated financial statements, an internal control system will be maintained and operated appropriately.

f. Directors and employees who should assist with the duties of the Audit Committee

The Company will have at least one employee support the duties of the Audit Committee office.

In addition, Directors who should support the Audit Committee will not be placed.

g. Independence from the Executive Officers of the Directors and employees in (f.) above and matters regarding securing the effectiveness of instructions of Audit Committee Members to such employees

The appointments, transfers, evaluations, etc. of such employees will be discussed in advance by the Audit Committee Members and the Personnel Department Head. In addition, instructions that are necessary for auditing services from the Audit Committee and Audit Committee Members to such employees will be properly handled by each department to ensure the effectiveness of such instructions.

h. System for Executive Officers and employees of the Company to report to the Audit Committee, and other systems regarding reporting to the Audit Committee

If an Executive Officer discovers a fact that is likely to cause significant damages to the company, he/she will immediately report it to an Audit Committee Member.

When an Audit Committee Member receives an important report, opinion or document from an Executive Officer or an Accounting Auditor or someone else, he/she will report it to the Audit Committee.

Representative Executive Officers and Audit Committee Members will periodically exchange opinions regarding findings from an audit. In addition, the Legal Affairs Department will periodically report to the Audit Committee regarding the status of whistle-blowing.

Audit Committee Members will attend regular Board of Directors' Meetings and receive reports on the status of the Executive Officers' periodic execution of duties at the Board of Directors' Meeting.

Executive Officers and employees will report to the Audit Committee Member the status of the execution of duties through hearings, etc. of the Audit Committee.

i. System for the Company's subsidiaries' Directors, Auditors, members executing business, persons to perform the duties of Article 598, Paragraph 1 of the Companies Act and employees and those who receive reports from such persons to report to the Audit Committee of the Company.

The Company will regularly hold quarterly performance review meetings, etc. attended by the Company's Audit Committee Members, the subsidiaries' Directors and Auditors, etc. and endeavor for the sharing of important information for business, as well as require the subsidiaries to attend and report to extraordinary Audit Committee meetings of the Company if important events occur at the Company's subsidiaries.

j. System to ensure that a person reporting to the Company's Audit Committee does not receive unfair treatment on the grounds of having made such report

Set forth in the Group's whistle-blowing system operation rules that directors, officers and employees of the Company Group can directly make a report to the Compliance Committee of which the person representing the Company's Audit Committee Member is a constituent member and make that method of directly reporting, etc. widely known within the Group. In addition, expressly state the prohibition of dismissals and other disadvantageous treatments due to having made such report or other report to the Audit

Committee.

k. Matters concerning the policy regarding the procedures for pre-payment or repayment of expenses arising with respect to the execution of the duties of the Audit Committee of the Company and other disposition of expenses or liabilities arising with respect to the execution of such duties

When the Audit Committee makes a claim for the repayment of expenses under Article 404 of the Companies Act is made against the Company with respect to its execution of duties, the Company will bear such expenses upon deliberation in the department in charge. In addition, a budget of a certain amount will be established every year to disburse the expenses for execution of such duties.

1. Other systems to ensure that the audit by the Audit Committee is carried out effectively

The Audit Committee will periodically receive reports regarding the contents of the audit from the Company's Accounting Auditors and the Company's internal audit department, along with periodically convening the Group's Board of Auditors with the Auditors of each group company and attempting to work together.

② Operation status of system to ensure adequacy of business

The Company endeavors for the maintenance of an internal control system and its appropriate operation under the above policy. The principal initiatives thought to be important for internal controls implemented in this fiscal year are as follows:

a. Initiatives concerning compliance

Revision of the LIXIL Group Code of Conduct from a global perspective and ensure that it is widely known by implementing its distribution, instruction and training. In addition, along with aiming for the strengthening of the compliance organization, the effects of the various compliance measures and activities are regularly confirmed in the Compliance Committee.

b. Initiatives concerning the management of the risk of loss

The status of the system of the new fiscal year and review of expected risks are reported through risk management meetings, etc., and with respect to crises and disasters, the understanding of and status of handling the occurred risk are timely reported and confirmed.

c. Initiatives concerning appropriateness and efficiency of executing duties

Board of Directors' Meetings are held at least once every month and important matters are deliberated and reports on principal execution status are received. In addition, decisions on execution, etc. have been carrying out the efficient execution of business based on the rules concerning duties and authority.

d. Initiatives concerning the Audit Committee audits

The Audit Committee members will attend important meetings such as Board of Directors' Meetings and Board of Executive Officers' Meetings and are receiving reports regarding information that is necessary for audits as necessary.

In addition, reports are received and cooperation is made through periodic meetings of the group Audit Committee, Accounting Auditors Information Exchange Meetings, Representative Executive Officer Opinion Exchange Meetings, etc.

# (6) Basic policy regarding governance of a stock company

As the Company believes it to be desirable for many of the shareholders to possess shares for the mid- to long-term, it is striving to implement measures that can be supported by shareholders by improving business results and increasing the business value. As such, no particular defensive measures against hostile takeovers have been established.

# O This Business Report is stated as follows:

- 1. Amounts stated in million JPY units are shown by omitting the digits that are less than a million JPY.
- 2. The numbers of shares in thousand share units are shown by omitting the digits that are less than one thousand shares.
- 3. If there is nothing in particular to state for "1. Matters regarding the current state of the company groups" and "2. Matters regarding the current state of the company," the conditions as of March 31, 2016 are stated.

# Consolidated Balance Sheet (As of March 31, 2016)

Assets		Liabilities	ons or reny
Subject	Amount	Subject	Amount
Current assets	876,280	Current liabilities	759,300
Cash and deposits	151,833	Notes and accounts payable	234,240
Notes and accounts	412,780	Short-term loans payable	194,162
receivable		Accounts payable-other	86,096
Goods and products	133,403	Income tax payable	18,063
Work in progress	19,645	Allowance for bonuses	22,855
Raw materials and supplies	47,176	Allowance for losses related	2,044
Other inventories	19,886	to plant reorganizations	
Short-term loans receivable	6,323	Asset retirement obligations	365
Deferred tax assets	15,375	Others	201,473
Others	73,279		
Allowance for doubtful	$\triangle$ 3,425	Long-term liabilities	664,055
receivables		Corporate bonds	70,000
		Convertible bond-type bonds	120,000
		with stock acquisition rights	
Fixed asset	1,184,593	Long-term loans payable	242,027
Property, plant and	518,931	Deferred tax liabilities	88,084
equipment		Liabilities for employee's	74,715
Buildings and structures	176,735	retirement benefits	
Machinery and vehicles	103,656	Asset retirement obligations	6,606
Land	185,270	Others	62,621
Construction in progress	11,059	Total liabilities	1,423,356
Others	42,209	Net assets	
		Shareholders' equity	504,366
		Capital stock	68,121
Intangible fixed assets	509,375	Capital surplus	261,671
Goodwill	192,016	Earned surplus	229,405
Assets related to trademarks	196,723	Treasury stock	△ 54,831
Others	120,635	Other accumulated	39,382
		comprehensive income	
		Valuation difference on	14,747
Investments and other fixed	156,286	available-for-sale securities	
assets	_	Deferred gains (loss) on	△ 5,175
Investment securities	72,785	derivatives under hedge	
Long-term loans receivable	2,948	accounting	
Deferred tax assets	33,014	Foreign currency translation	29,810
Assets for employee's	1,072	adjustment	
retirement benefits		Stock acquisition rights	4,056
Others	87,439	Non- controlling interests	89,711
Allowance for doubtful	$\triangle$ 40,975	Total net assets	637,517
receivables			,
Total assets	2,060,873	Total liabilities and net assets	2,060,873

# **Consolidated Statement of Income**

From April 1, 2015 to March 31, 2016

	(1	Jnit: Millions of Y
Account Item	Amo	
Net sales		1,845,117
Cost of sales		1,321,656
Gross income		523,460
Selling, general and administrative expenses		467,201
Operating income		56,259
Non-operating income		,
Interest income	1,696	
Dividend income	1,471	
Rent income	7,098	
Others	7,962	18,228
Non-operating expenses		
Interest expenses	6,557	
Rental cost	4,588	
Loss on investment by the equity-method	1,136	
Foreign exchange loss	1,550	
Loss on valuation of derivatives	53	
Investigation cost	4,767	
Others	7,412	26,065
Ordinary income		48,421
Extraordinary gains		
Gain on sales of fixed assets	7,496	
Gain on sales of investment securities	319	
Gain on sales of stocks of associated	2,871	10,687
companies		
Extraordinary losses		
Loss on sales or disposal of fixed assets	2,454	
Loss on valuation of investment securities	2,565	
Loss on valuation of stocks of associated	1,126	
companies	,	
Loss on sales of investment securities	8	
Loss on sales of stocks of associated	6,615	
companies		
Loss on factory restructurings	3,249	
Loss on impairment of fixed assets	5,662	
Loss related to investment in associated	27,937	
companies		
Loss on step acquisitions	6,306	55,926
Gain before income taxes		3,182
Income taxes-current	27,101	
Income taxes-deferred	△ 11,730	15,371
Current net loss		12,189
Current net income belongs to		6,475
non-controlling shareholders		
Current net loss belongs to shareholders of		18,664
parent company		

# **Consolidated Statement of Changes in Equity**

From April 1, 2015 to March 31, 2016

	Shareholders' Equity						
	Capital stock	Capital surplus	Earned surplus	Treasury stock	Total Shareholder's equity		
Balance as at April 1, 2015	68,121	261,712	264,570	Δ 56,204	538,199		
Changes during the consolidated fiscal year							
Dividends from surpluses			Δ 17,190		Δ 17,190		
Current net loss belongs to shareholders of parent company			Δ 18,664		Δ 18,664		
Increases resulting from exclusion of subsidiaries from consolidation			661		661		
Acquisition of treasury stock				Δ 31	Δ 31		
Disposal of treasury stock		0		0	1		
Execution of stock acquisition right		79		1,403	1,482		
Increases associated with change of fiscal year of consolidated subsidiary			29		29		
Changes in equity interest of parent company with regard to transactions with non-controlling shareholders		Δ 120			Δ 120		
Net change in non-shareholders' equity items for the consolidated fiscal year							
Total change during the consolidated fiscal year	ı	Δ 41	Δ 35,164	1,373	Δ 33,832		
Balance as at March 31, 2016	68,121	261,671	229,405	Δ 54,831	504,366		

	(	Other Accumulated Cor	mprehensive Income				Total Net Assets
	Valuation difference on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustment	Total other accumulated comprehensive income	Stock Acquisition Rights	Non-controlling interest	
Balance as at April 1, 2015	14,226	Δ 512	50,650	64,364	3,498	7,589	613,651
Changes during the consolidated fiscal year							
Dividends from surpluses							Δ 17,190
Current net loss belongs to shareholders of parent company							Δ 18,664
Increases resulting from exclusion of subsidiaries from consolidation							661
Acquisition of treasury stock							Δ 31
Disposal of treasury stock							1
Execution of stock acquisition right							1,482
Increases associated with change of fiscal year of consolidated subsidiary							29
Changes in equity interest of parent company with regard to transactions with non-controlling shareholders							Δ 120
Net change in non-shareholders' equity items for the consolidated fiscal year	520	Δ 4,662	Δ 20,840	Δ 24,981	558	82,121	57,698
Total change during the consolidated fiscal year	520	Δ 4,662	Δ 20,840	Δ 24,981	558	82,121	23,866
Balance as at March 31, 2016	14,747	Δ 5,175	29,810	39,382	4,056	89,711	637,517

# **Balance Sheet**

(As of March 31, 2016)

Assets		Liabilities	llions of Yen)
Account Item	Amount	Account Item	Amount
Account tem	Amount	Account from	Amount
Current assets	153,613	Current liabilities	1,317
Cash and deposits	6	Accounts payable-other	483
Accounts receivable –other	406	Income tax payable	564
Income tax refund	1,502	Allowance for bonuses	97
receivable	1,002	Others	170
Short-term loans receivable	151,666	o the s	170
Others	31	Long-term liabilities	192,453
3 41313	01	Corporate bonds	70,000
Fixed assets	533,561	Convertible bond-type	120,000
Property, plant and	7	bonds with stock acquisition	120,000
equipment	,	rights	
Buildings	4	Deferred tax liabilities	1,813
Tools, Furniture and	3	Allowance for bonuses for	571
Fixtures		directors and officers	0,1
T Medios		Others	68
Intangible fixed assets	0	o the s	00
	Ū	Total liabilities	193,770
Investments and other assets	533,553	Net Assets	,
Investment securities	12,672	Shareholders' equity	486,177
Stocks of associated	520,861	Capital stock	68,121
companies		Capital surplus	323,006
Long-term prepaid	2	Capital surplus reserve	12,182
Expenses		Other capital surplus	310,824
Guarantee deposits	17	Earned surplus	149,880
		Earned surplus reserve	4,847
		Other earned surplus	145,032
		Other reserve	140,000
		Deferred earned surplus	5,032
		Treasury stock	△54,831
		Valuation and translation	3,171
		difference, etc.	
		Valuation difference on	3,171
		available-for-sale securities	
		Stock acquisition right	4,056
		Total net assets	493,404
Total assets	687,175	Total liabilities and net assets	687,175

# **Statement of Income**

(From April 1, 2015 to March 31, 2016 )

		(Unit: Millions of Yen)
Account Item	Amo	ount
Operating revenue  Dividend income from associated companies	11,995	11,995
Operating expenses		
General and administrative expenses	2,642	2,642
Operating income		9,353
Non-operating income		
Interest income	674	
Dividend income	347	
Income from guarantee fee	164	
Others	61	1,248
Non-operating expenses		
Corporate bond interest expenses	297	
Others	57	355
Ordinary income		10,246
Extraordinary income		
Reversal of allowance for loss on investment, etc. in associated companies	1,594	1,594
Income before tax		11,840
Income taxes-current	1,513	
Income taxes-deferred	△1,557	△ 43
Net income		11,884

# Statement of Changes in Equity (From April 1, 2015 ) (to March 31, 2016)

	Shareholders' Equity									
		Capital Surplus				Earned surplus				
	Capital stock					Other earn	ned surplus			
		Capital Surplus Reserve	Other capital surplus	Total capital surplus	Earned surplus reserve	Other reserve	Deferred earned surplus	Total earned surplus		
Balance as of April 1, 2015	68,121	12,182	310,745	322,927	4,847	140,000	10,338	155,186		
Changes during the fiscal year										
Dividends from surpluses							△ 17,190	Δ 17,190		
Net income							11,884	11,884		
Acquisition of treasury stock										
Disposal of treasury stock			0	0						
Execution of stock acquisition right			79	79						
Net change in non-shareholders' equity items for the fiscal year										
Total change during the fiscal year	-		79	79	_	_	Δ 5,306	Δ 5,306		
Balance as of March 31, 2016	68,121	12,182	310,824	323,006	4,847	140,000	5,032	149,880		

	Shareholder	s' Equity	Valuation and Transla	tion Difference, etc.		
	Treasury stock	Total shareholder's equity	Valuation difference on available-for-sale securities	Total valuation and translation difference, etc.	Stock Acquisition Rights	Total Net Assets
Balance as of April 1, 2015	Δ 56,204	490,030	5,048	5,048	3,498	498,577
Changes in the fiscal year						
Dividends from surpluses		Δ 17,190				Δ 17,190
Net income		11,884				11,884
Acquisition of treasury stock	Δ 31	Δ 31				Δ 31
Disposal of treasury stock	0	1				1
Execution of stock acquisition right	1,403	1,482				1,482
Net change in non-shareholders' equity items for the fiscal year			Δ 1,877	Δ 1,877	558	Δ 1,318
Total change for the fiscal year	1,373	Δ 3,853	Δ 1,877	Δ 1,877	558	Δ 5,172
Balance as of March 31, 2016	Δ 54,831	486,177	3,171	3,171	4,056	493,404

# INDEPENDENT AUDITORS' REPORT

May 9, 2016

# To Board of LIXIL Group Corporation

## **Deloitte Touche Tohmatsu LLC**

Designated Unlimited Liability Partner, Engagement Partner,

Certified Public Accountant:

# Yasuyuki Onaka

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:

# Koji Inagaki

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:

## Junichi Yamanobe

Pursuant to Article 444, Paragraph 4 of the Companies Act, we have audited the consolidated financial statements of LIXIL Group Corporation (the "Company") for the consolidated fiscal year from April 1, 2015 to March 31, 2016, namely, the consolidated balance sheet, the consolidated statements of income, the consolidated changes in equity and the notes to consolidated financial statements.

# Management Responsibility for the Consolidated Financial Statements

Management responsibility is to create and properly notice consolidated financial statements in accordance with accounting principles generally accepted in Japan. This includes the operation and maintenance of internal control that management determined necessary to create and properly notice consolidated financial statements without material misstatement caused by dishonesty or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

During an audit, a procedure to obtain audit evidence concerning the amount and disclosure of consolidated financial statements is conducted. An audit procedure is selected and applied, at our discretion, based on an assessment of the risk of material misstatement occurring in the consolidated financial statements caused by dishonesty or error. The purpose of an audit is not to express an opinion about the availability of internal control; however, our firm does review internal control relating to the creation and proper notification of consolidated financial statements in order to plan a proper audit procedure according to the situation at the time of conducting the risk assessment. An audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation.

We believe that we have obtained necessary and appropriate audit evidence which has become the basis for our opinion.

# **Audit Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and consolidated subsidiaries from April 1, 2015 to March 31, 2016, and the results of their operations for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Interests

Our firm and the engagement partners do not have any financial interest in the Company for which disclosure is required under the provisions of the Certified Public Accountants Act.

# INDEPENDENT AUDITORS' REPORT

May 9, 2016

# To Board of LIXIL Group Corporation

# **Deloitte Touche Tohmatsu LLC**

Designated Unlimited Liability Partner, Engagement Partner,

Certified Public Accountant:

## Yasuyuki Onaka

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:

#### Koji Inagaki

Designated Unlimited Liability Partner, Engagement Partner. Certified Public Accountant:

# Junichi Yamanobe

Pursuant to Article 436, Paragraph 2, Item 1 of the Companies Act, we have audited the financial statements of LIXIL Group Corporation (the "Company") for the 74th fiscal year from April 1, 2015 to March 31, 2016, namely, the balance sheet, the statements of income and changes in equity, and the notes to non-consolidated financial statements and the annexed detailed statements.

Management Responsibility for the Financial Statements, etc.

Management responsibility is to create and properly notice financial statements and the annexed detailed statements in accordance with accounting principles generally accepted in Japan. This includes the operation and maintenance of internal control that management determined necessary to create and properly notice financial statements and the annexed detailed statements without material misstatement caused by dishonesty or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements and the annexed detailed statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the annexed detailed statements are free of material misstatement.

During an audit, a procedure to obtain audit evidence concerning the amount and disclosure of financial statements and the annexed detailed statements is conducted. An audit procedure is selected and applied, at our discretion, based on an assessment of the risk of material misstatement occurring in the financial statements and the annexed detailed statements caused by dishonesty or error. The purpose of an audit is not to express an opinion about the availability of internal control; however, our firm does review internal control relating the creation and proper notification of financial statement and the annexed detailed statements in order to plan a proper audit procedure according to the situation at the time of conducting the risk assessment. An audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement and the annexed detailed statements presentation.

We believe that we have obtained necessary and appropriate audit evidence which has become

the basis for our opinion.

# **Audit Opinion**

In our opinion, the financial statements and the annexed detailed statements referred to above present fairly, in all material respects, the financial position of the Company from April 1, 2015 to March 31, 2016, and the results of its operations for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Interests

Our firm and the engagement partners do not have any financial interest in the Company for which disclosure is required under the provisions of the Certified Public Accountants Act.

# **Audit Report**

The Audit Committee has audited the performance of duties by the Directors and Executive Officers for the 74th fiscal year from April 1, 2015 to March 31, 2016, and we report the methods and results of the audit as follows:

#### 1. Methods and content of the audit

The Audit Committee received periodic reports from the Directors, Executive Officers and employees, etc., requested further explanations as necessary, and voiced its opinions, with regard to the content of the resolutions of the Board of Directors regarding the matters set forth in Article 416, Paragraph 1, Item 1, Parts (b) and (e) of the Companies Act and the construction and operating conditions of the established system (internal control system) based on such resolutions; and executed the audit through the following methods:

- (a) attended important meetings, received reports on matters regarding the execution of their duties from the Directors and Executive Officers, etc., requested further explanations as necessary, inspected important approval documents, etc., and investigated the status of the business operations and assets of the head office and principal place of business in accordance with the policies and division of duties, etc. established by the Audit Committee and upon coordination with the company's internal auditing department and internal control governing department. With respect to the subsidiary companies, the Audit Committee took steps to facilitate communications and the exchange of information with the Directors and Auditors, etc. of the subsidiary companies and received reports on the business operations from the subsidiary companies as necessary.
- (b) while monitoring and verifying that the Accounting Auditor has maintained its independence and conducted appropriate audits, the Audit Committee received reports from the Accounting Auditor regarding the execution of its duties and requested further explanations as necessary. Furthermore, the Audit Committee received notification from the Accounting Auditor that it was taking steps to prepare the "system for ensuring proper execution of duties" (as set forth in the items of Article 131 of the Rules of Company Accounting) in accordance with the "Quality Control Standards for Audits" (adopted by the Business Accounting Council on October 28, 2005), etc., requesting further explanations as necessary.

Based on the above methods, the Audit Committee examined the business reports and the annexed detailed statements thereof, financial statements (balance sheet, statement of income, statement of changes in equity, and notes to non-consolidated financial statements) and the annexed detailed statements thereof, and consolidated financial statements (consolidated balance sheet, consolidated statement of income, consolidated statement of changes in equity, and notes to consolidated financial statements) relating to the fiscal year under review.

- 2. Results of the audit
- (1) Results of the audit of business reports, etc.: In our opinion:
- (a) The business report and annexed detailed statements accurately present the state of the company pursuant to the laws and regulations and the Articles of Incorporation;
- (b) Neither improper actions in execution of duties by the Directors and Executive Officers, nor material facts violating the laws and ordinances or the Articles of Incorporation were found;
- (c) The contents of the resolutions adopted by the Board of Directors regarding the internal control system were appropriate, and no matters that would need to be pointed out regarding the contents of the business report on such internal control system, along with the execution of duties by the Directors and Executive Officers, were found.

- (d) As described in the business reports, we have confirmed that, after incorrect accounting from overseas subsidiaries was revealed, the Company has been enforcing continued measures towards preventing any recurrence of such issues and that the situation has been steadily improving. We will continue to monitor the status thereof.
- (2) Results of the audit of financial statements and annexed detailed statements
  In our opinion, the audit methods used and the results reported by Deloitte Touche Tohmatsu
  LLC, the Accounting Auditor, are appropriate and reasonable.
- (3) Results of the audit of consolidated financial statements In our opinion, the audit methods used and the results reported by Deloitte Touche Tohmatsu LLC, the Accounting Auditor, are appropriate and reasonable.

May 16, 2016

Audit Committee, LIXIL Group Corporation Audit Committee Member: Yoshinobu Kikuchi Audit Committee Member: Hidehiko Sato Audit Committee Member: Tsutomu Kawaguchi

(Note) Among the Audit Committee Members, Hidehiko Sato and Tsutomu Kawaguchi are Outside Directors, as prescribed in Article 2, Item 15, and Article 400, Paragraph 3 of the Companies Act.