## **Translation**

# MARUBLIN CORPORATION

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Preparation of supplementary material : Yes Holding of investor meeting : Yes

## Summary of Consolidated Financial Results for the Six Months Ended September 30, 2016 <under Japanese GAAP>

#### 1. Consolidated Financial Results for Fiscal Year Ended September 30, 2016 (April 1,2016 - September 30,2016)

(1) Consolidated Operating Results

Net Sales		Operating Income	Ordinary Income	Profit Attributable
	Net Sales	Operating Income Ordinary Income		to Owners of Parent
For the Three months ended	Millions of Yen 9	Millions of Yen 9	6 Millions of Yen %	Millions of Yen %
September 30, 2016	127,741 (13.6)	(435)	- (194) -	(379) -
September 30, 2015	147,803 19.9	1,415 53.3	1,492 162.6	827 206.5

	Earnings per Share	Earnings Per Share
	-Basic-	-Diluted-
For the Three months ended	Yen	Yen
September 30, 2016	(14.52)	-
September 30, 2015	31.65	-

#### (2) Financial Position

	Total Assets	Total Net Assets	Equity Ratio
	Millions of Yen	Millions of Yen	%
As of September 30, 2016	109,385	43,596	35.1
As of March 31, 2016	106,513	46,338	37.9

#### 2. Dividends

		Dividend Per Share					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual		
	Yen	Yen	Yen	Yen	Yen		
Year ended March 31, 2016	-	12.00	-	18.00	30.00		
Year ended March 31, 2017	-	10.00					
Year ending March 31, 2017 (Forecast)			-	15.00	25.00		

#### 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2017

Net Sales		Operating Income	Ordinary Income	Profit Attributable
	Net Sales	Net Sales Operating Income		to Owners of Parent
	Millions of Yen %	Millions of Yen %	Millions of Yen %	Millions of Yen %
Year ending March 31, 2017	270,000 (3.4)	1,900 (40.9)	2,000 (39.8)	900 (50.3)

	Earnings per Share
	-Basic-
	Yen
Year ending March 31, 2017	34.44

Note: These Financial Forecasts are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them. Marubun Corporation cautions you that a number of important factors could cause actual results to differ materially from those discussed in the forward-looking statements.

## **Consolidated Financial Statements**

(1) Consolidated Balance Sheet

As of March 31, 2016 As of September 30, 2016 Assets Current assets Cash and deposits 14,096 10,966 Notes and accounts receivable - trade 53,539 60,710 Merchandise and finished goods 24,765 23,594 Work in process 150 193 Deferred tax assets 857 812 Other 2,819 2,218 Allowance for doubtful accounts (17)(77)96,211 98,418 Total current assets Non-current assets Property, plant and equipment Buildings and structures 3,558 3,654 (2,580)Accumulated depreciation (2,537)Buildings and structures, net 1,021 1,073 Machinery, equipment and vehicles 21 21 (21)(20)Accumulated depreciation Machinery, equipment and vehicles, net 0 0 2,069 2,064 Tools, furniture and fixtures Accumulated depreciation (1,710)(1.665)Tools, furniture and fixtures, net 358 398 Land 1,633 1,633 141 141 Leased assets Accumulated depreciation (88) (75)53 Leased assets, net 65 Construction in progress 0 18 Total property, plant and equipment 3,079 3,177 Intangible assets Goodwill 504 \_ Other 342 392 Total intangible assets 342 897 Investments and other assets 3,014 2,978 Investment securities 849 Deferred tax assets 644 Other 3,221 3,063 Total investments and other assets 6,880 6,891 10,302 10,966 Total non-current assets Total assets 106,513 109,385

(Millions of Yen)

	As of March 31, 2016	As of September 30, 2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	35,921	29,401
Short-term loans payable	9,732	20,868
Current portion of long-term loans payable	2	113
Lease obligations	48	41
Income taxes payable	448	106
Provision for bonuses	860	970
Other	2,468	2,951
Total current liabilities	49,481	54,453
Non-current liabilities		
Long-term loans payable	8,500	9,045
Lease obligations	83	70
Net defined benefit liability	1,718	1,773
Provision for directors' retirement benefits	147	88
Asset retirement obligations	149	197
Other	94	160
Total non-current liabilities	10,693	11,335
Total liabilities	60,175	65,788
Net assets		
Shareholders' equity		
Capital stock	6,214	6,214
Capital surplus	6,353	6,353
Retained earnings	28,287	27,438
Treasury shares	(1,630)	(1,630)
Total shareholders' equity	39,225	38,375
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	465	415
Deferred gains or losses on hedges	(16)	(54)
Foreign currency translation adjustment	1,096	(157)
Remeasurements of defined benefit plans	(409)	(204)
Total accumulated other comprehensive income	1,135	(0)
Non-controlling interests	5,977	5,220
Total net assets	46,338	43,596
Total liabilities and net assets	106,513	109,385

(Millions of Yen)

## (2) Consolidated Statements of Income

(_)	(Millions of Ye			
	Six months ended	Six months ended		
	September 30, 2015	September 30, 2016		
Net sales	147,803	127,741		
Cost of sales	138,854	119,408		
Gross profit	8,948	8,333		
Selling, general and administrative expenses	7,533	8,768		
Operating income (loss)	1,415	(435)		
Non-operating income				
Interest income	9	21		
Dividend income	29	21		
Share of profit of entities accounted for using equity method	191	212		
Foreign exchange gains	—	125		
Miscellaneous income	144	81		
Total non-operating income	374	462		
Non-operating expenses				
Interest expenses	95	125		
Sales discounts	79	52		
Foreign exchange losses	50	_		
Miscellaneous loss	71	44		
Total non-operating expenses	297	221		
Ordinary income (loss)	1,492	(194)		
Extraordinary income				
Gain on sales of non-current assets	51	0		
Gain on sales of investment securities	26	—		
Gain on sales of real estate for investment	561	-		
Gain on bargain purchase	27	_		
Other	27	-		
Total extraordinary income	693	0		
Extraordinary losses				
Loss on sales and retirement of non-current assets	0	15		
Impairment loss	739	-		
Loss on step acquisitions	10	_		
Other	4	2		
Total extraordinary losses	755	17		
Profit (loss) before income taxes	1,431	(212)		
Income taxes	477	(1)		
Profit (loss)	953	(210)		
Profit attributable to non-controlling interests	126	168		
Profit (loss) attributable to owners of parent	827	(379)		

### Consolidated statements of comprehensive income

Consolidated statements of comprehensive income		
-		(Millions of Yen)
	Six months ended	Six months ended
	September 30, 2015	September 30, 2016
Profit (loss)	953	(210)
Other comprehensive income		
Valuation difference on available-for-sale securities	(242)	(50)
Deferred gains or losses on hedges	(40)	(37)
Foreign currency translation adjustment	190	(2,104)
Remeasurements of defined benefit plans, net of tax	(99)	204
Total other comprehensive income	(192)	(1,986)
Comprehensive income	760	(2,197)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	567	(1,515)
Comprehensive income attributable to non-controlling	193	(682)

	(Millions of Ye			
	Six months ended	Six months ended		
Cash flows from operating activities	September 30, 2015	September 30, 2016		
Profit (loss) before income taxes	1,431	(212)		
Depreciation	1,451	188		
Impairment loss	739	100		
Amortization of goodwill		56		
Increase (decrease) in allowance for doubtful accounts	2	50		
Increase (decrease) in provision for bonuses	50	(11)		
Increase (decrease) in provision for directors' retirement	50	(11)		
benefits	(129)	(59)		
Increase (decrease) in net defined benefit liability	(172)	221		
Increase (decrease) in net defined benefit asset	(112)			
Interest and dividend income	(38)	(43)		
Interest expenses	95	125		
Foreign exchange losses (gains)	231	(863)		
Share of (profit) loss of entities accounted for using equity				
method	(191)	(212)		
Loss (gain) on sales of investment securities	(26)	_		
Loss (gain) on sales of investment securities	(561)	_		
Gain on bargain purchase	(301)	_		
Loss (gain) on sales and retirement of non-current assets	(50)	14		
Loss (gain) on step acquisitions	(50)	14		
Decrease (increase) in notes and accounts receivable - trade	493	(3,385)		
Decrease (increase) in inventories	(2,691)	3,510		
Increase (decrease) in notes and accounts payable - trade	(2,091)	(6,398)		
Other, net	279	1,013		
Subtotal	(938)	(6,004)		
Interest and dividend income received	(938)			
		181		
Interest expenses paid	(95)	(128)		
Income taxes paid	(390)	(557)		
Income taxes refund	5	4		
Net cash provided by (used in) operating activities	(1,332)	(6,505)		
Cash flows from investing activities		(200)		
Payments into time deposits	(327)	(208)		
Proceeds from withdrawal of time deposits	282	230		
Purchase of securities	(372)	(219)		
Purchase of property, plant and equipment	(85)	(109)		
Purchase of intangible assets	(15)	(29)		
Purchase of investment securities	(631)	(12)		
Proceeds from sales of investments in real estates	1,266	-		
Purchase of shares of subsidiaries resulting in change in scope	_	(286)		
of consolidation		· · · ·		
Proceeds from purchase of shares of subsidiaries resulting in	122	-		
change in scope of consolidation				
Other, net	320	27		
Net cash provided by (used in) investing activities	560	(607)		
Cash flows from financing activities				
Net increase (decrease) in short-term loans payable	(6,235)	5,759		
Proceeds from long-term loans payable	30	-		
Repayments of long-term loans payable	(65)	(58)		
Cash dividends paid	(339)	(470)		
Dividends paid to non-controlling interests	(115)	(73)		
Other, net	(18)	(13)		
Net cash provided by (used in) financing activities	(6,744)	5,143		
Effect of exchange rate change on cash and cash equivalents	78	(1,103)		
Net increase (decrease) in cash and cash equivalents	(7,438)	(3,072)		
Cash and cash equivalents at beginning of period	21,512	13,702		
Cash and cash equivalents at beginning of period				

# **Consolidated Segment Information**

# **Business Segments**

Six Months Ended Septen	(M	(illions of Yen)				
	Business segments reported				Consolidated	
	Electronic	Electronic	Total	Tetal	Adjustment	Statements of
	Devices	Systems	Total		Income	
Net Sales						
(1) Outside Customers	129,599	18,203	147,803	-	147,803	
(2) Inter-segment	0	108	108	(108)	-	
Total Sales	129,599	18,312	147,911	(108)	147,803	
Segment Income(loss)	1,086	334	1,420	(4)	1,415	

# Six Months Ended September 30, 2016

(Millions of Yen)

	Business segments reported				Consolidated
	Electronic Devices	Electronic Systems	Total	Adjustment	Statements of Income
Net Sales					
(1) Outside Customers	105,536	22,205	127,741	-	127,741
(2) Inter-segment	9	165	174	(174)	-
Total Sales	105,545	22,370	127,916	(174)	127,741
Segment Income(loss)	(983)	553	(430)	(5)	(435)