

Third quarter of fiscal year ending March 31, 2017 Financial Results Briefing Supplementary Materials

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The statements contained in this material, which refer to current plans and projections, other than historical facts, represent forward-looking statements made at the discretion of top management based on information currently available.

Therefore, please note that the actual results may considerably differ from those projected due to various factors.

February 6, 2017



NICHIAS Corporation

FY2017 Performance Overview



(Billions of yen)

	FY2016				FY2017								
	H1	3Q		Full year	1Q	2Q	H1	3Q			H2	Full year	
	Results	Results	Cumulative Results	Results	Results	Results	Results	Results	Cumulative Results	YOY change	Forecast (Nov. 7)	Forecast (Nov. 7)	YOY change
Net sales	81.3	41.4	122.8	170.4	39.2	45.5	84.7	45.3	130.0	5.9%	90.3	175.0	2.7%
Operating income	6.7	3.2	9.9	15.1	3.9	5.0	8.9	5.4	14.3	44.1%	8.4	17.3	14.5%
	8.2%	7.7%	8.1%	8.9%	9.9%	11.0%	10.5%	11.9%	11.0%		9.3%	9.9%	
Ordinary income	7.1	3.2	10.3	15.5	3.6	4.7	8.4	6.0	14.3	39.0%	8.4	16.8	8.5%
	8.8%	7.7%	8.4%	9.1%	9.3%	10.4%	9.9%	13.2%	11.0%		9.4%	9.6%	
Profit attributable to owners of parent	4.5	2.1	6.6	6.7	2.4	3.3	5.7	4.1	9.7	47.1%	5.6	11.3	69.4%
	5.5%	5.1%	5.4%	3.9%	6.1%	7.2%	6.7%	9.0%	7.5%		6.3%	6.5%	
Dividend(yen)	9.0			21.0			12.0				12.0	24.0	
Dividend payout ratio	25.0%			40.5%			28.0%				28.5%	28.3%	

• During the first three quarters of the fiscal year under review (April 1, 2016 to December 31, 2016), net sales and profits increased. This was particularly true for the Advanced Products Division, where demand was strong for products related to semiconductor production equipment, and the Building Materials Division, where demand was strong in the non-housing sector, including fire-resistant covering materials.

Segment	Overview
Energy and Industrial Plants	<ul style="list-style-type: none">▪ Construction and sales divisions performed strongly by answering to maintenance demands.
Industrial Products	<ul style="list-style-type: none">▪ Demand was strong for fluoropolymer resin products and sealing material products.
Advanced Products	<ul style="list-style-type: none">▪ Demand was strong for products related to semiconductor production equipment.
Autoparts	<ul style="list-style-type: none">▪ Overseas demand was strong, particularly in North America.
Building Materials	<ul style="list-style-type: none">▪ Demand increased for fire-resistant covering materials.▪ There was an increase in completed large-scale floor installation projects.