Document and entity information

| Bocament and entity | IIIIOIIIIatioii | |
|--|-----------------|------------------------------------|
| | Mar 2017 | Dec 2016 |
| Company information | | |
| Company information | | |
| FASF member mark | | true |
| Document name | | 第3四半期決算短信 〔日本基準〕(連結) |
| Filing date | | 2017-02-07 |
| Company name | | AOYAMA TRADING Co.,Ltd. |
| Stock exchange listings | | |
| Tokyo | | true |
| Tokyo 1st section | | true |
| Tokyo 2nd section | | - |
| Tokyo Mothers | | - |
| Tokyo JASDAQ | | - |
| Tokyo PRO Market | | = |
| Tokyo Others | | - |
| Nagoya | | - |
| Nagoya 1st section | | - |
| Nagoya 2nd section | | - |
| Nagoya Centrex | | - |
| Nagoya Others | | - |
| Sapporo | | - |
| Sapporo | | - |
| Sapporo Ambitious | | - |
| Sapporo Others | | - |
| Fukuoka | | - |
| Fukuoka | | - |
| Fukuoka Q-Board | | - |
| Fukuoka Others | | - |
| Green Sheet | | - |
| Japan Securities Dealers Association | | - |
| Securities code | | 82190 |
| URL | | http://www.aoyama-s youji.co.jp |
| Business category | | |
| General Business | true | |
| Specific Business | - | |
| Fiscal Year End | 2017-03-31 | |
| Quarterly period | | 3 |
| Representative | | |
| Title | | 代表取締役社長兼執 行役員社長 |
| Name | | 青山 理 |
| Inquiries | | |
| Title | | 取締役副社長兼執行 役員副社長企画管理 本部長 |
| Name | | 宮武 真人 |
| Tel | | 084-920-0050 |
| Other | | |
| Quarterly statement filing date (as planned) | | 2017-02-13 |
| Supplemental material of quarterly results | | - |
| Way of getting | | - |
| Convening briefing of quarterly results | | - |
| Target for briefing of quarterly results | | - |
| Note to fraction processing method | | (百万円未満切捨て) |

Business Results-Quarterly operating results

| (in millions of yens) | _ | |
|--|----------|----------|
| | Dec 2016 | Dec 2015 |
| Quarterly operating results | | |
| Quarterly operating results | | |
| Consolidated operating results | | |
| Consolidated income statements information | | |
| Net sales | | |

| Net sales | 171,823 | 159,889 |
|--|---------|---------|
| % change | 7.5 | 7.7 |
| Operating income | | |
| Operating income | 8,138 | 9,148 |
| % change | -11.0 | 29.4 |
| Ordinary income | | |
| Ordinary income | 8,943 | 9,725 |
| % change | -8.0 | 2.4 |
| Profit attributable to owners of parent | | |
| Profit attributable to owners of parent | 5,214 | 5,255 |
| % change | -0.8 | -4.8 |
| Note to consolidated income statements information | | |
| Comprehensive income | | |
| Comprehensive income | 5,099 | 6,565 |
| Change in comprehensive income | -22.3 | 8.1 |
| Other consolidated operating results | | |
| Basic earnings per share (Yen) | 98.88 | 96.17 |
| Diluted earnings per share (Yen) | 98.85 | 96.13 |
| Note to consolidated operating results | | |
| Note to operating results | = | |

Business Results-Quarterly financial positions (in millions of yens)

| \mathrea \tag{\text{in triminor is }} | · c. je.i.s) | |
|--|--------------|----------|
| | Dec 2016 | Mar 2016 |
| Quarterly financial positions | | |
| Quarterly financial positions | | |
| Consolidated financial positions | | |
| Total assets | 375,705 | 399,651 |
| Net assets | 228,533 | 236,723 |
| Capital adequacy ratio (%) | 60.1 | 58.6 |
| Note to consolidated financial positions | | |
| Owner's equity | 225,719 | 234,107 |
| Note to financial positions | - | |

Business Results-Note to quarterly business results

| | Dec 2016 |
|--|----------|
| Quarterly note to business results | |
| Quarterly note to business results | |
| Note to consolidated financial results | |
| Note to consolidated financial results | - |

Quarterly Dividends (in millions of yens)

| | (III IIIIIIIIIIIII di yelis) | | | |
|--------------------------|------------------------------|----------|----------|----------|
| | | Mar 2017 | Dec 2016 | Mar 2016 |
| Quarterly dividends | | | | |
| Quarterly dividends | | | | |
| Dividends | | | | |
| Dividend per share (Yen) | | | | |
| Dividend per share (Yen) | | | | |
| First quarter | | | | |
| Result | | - | | - |
| Second quarter | | | | |
| Result | | 50.00 | | 50.00 |
| Third quarter | | | | |
| Result | | - | | - |
| Year end | | | | |
| Result | | | | 105.00 |
| Forecast | | 115.00 | | |
| Upper | | - | | |
| Lower | | - | | |
| Annual | | | | |
| Result | | | | 155.00 |
| Forecast | | 165.00 | | |
| | | | | |

| Upper | - |
|--|--------------|
| Lower | . |
| Correction of dividend forecast from the most recent dividend forecast | |
| Correction of dividend forecast from the most recent dividend forecast | |
| Annual | - |
| Note to dividends | |
| Note to dividends | |
| Annual | - |

Quarterly Forecasts (in millions of yens)

| | (iii millions or yens) |
|---|--|
| | Mar 2017 |
| Quarterly forecasts | |
| Quarterly forecasts | |
| Title for forecasts | 3. 平成29年 3月期の 連結業績予想(平成28 年 4月 1日~平成29 年 3月31日) |
| Preamble to consolidated forecasts | |
| Preamble to forecasts | - |
| Main table of consolidated forecasts | |
| Net sales | |
| Net sales | |
| Forecast | 255,000 |
| Upper | - |
| Lower | - |
| % change | |
| Forecast | 6.2 |
| Upper | - |
| Lower | |
| Operating income | |
| Operating income | |
| Forecast | 22,000 |
| Upper | |
| Lower | - |
| % change | |
| Forecast | 3.1 |
| Upper | |
| Lower | |
| Ordinary income | |
| Ordinary income | |
| Forecast | 22,200 |
| Upper | - |
| Lower | - |
| % change | |
| Forecast | 2.6 |
| Upper | - |
| Lower | _ |
| Profit attributable to owners of parent | |
| Profit attributable to owners of parent | |
| Forecast | 11,500 |
| Upper | - |
| Lower | <u>.</u> |
| % change | |
| Forecast | -3.1 |
| Upper | |
| Lower | |
| Basic earnings per share (Yen) | |
| Basic earnings per share (Yen) | |
| Forecast | 219.84 |
| Upper | - |
| Lower | · · |
| Note to consolidated forecasts | |
| Note to forecasts | <u> </u> |
| Correction of financial forecast from the most re | ecent financial forecast |
| Correction of financial forecast from the most | |
| Forecast | - |

Notes, Quarterly-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

| | Dec 2016 |
|--|----------|
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) | |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) | |
| Others | |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) | |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries) | - |
| Note to material changes in subsidiaries during this period | |
| Note to material changes in subsidiaries during this period | - |

Notes, Quarterly-Applying of specific accounting of the consolidated quarterly financial statements

| | Dec 2016 |
|--|---|
| Applying of specific accounting of the consolidated quarterly financial statements | |
| Applying of specific accounting of the consolidated quarterly financial statements | |
| Others | |
| Applying of specific accounting of the consolidated quarterly financial statements | |
| Applying of specific accounting of the consolidated quarterly financial statements | true |
| Note to applying of specific accounting of the consolidated quarterly financial statements | |
| Note to applying of specific accounting of the consolidated quarterly financial statements | (注)詳細は、添付資料 P.5「四半期連結財務 諸表の作成に特有の 会計処理の適用」をご 覧ください。 |

Notes, Quarterly-Changes in accounting policies and accounting estimates retrospective restatement

| | Dec 2016 |
|--|--|
| Changes in accounting policies, accounting estimates and retrospective restatement | |
| Changes in accounting policies, accounting estimates and retrospective restatement | |
| Others | |
| Changes in accounting policies, accounting estimates and retrospective restatement | |
| Changes in accounting policies based on revisions of accounting standard | true |
| Changes in accounting policies other than ones based on revisions of accounting standard | - |
| Changes in accounting estimates | - |
| Retrospective restatement | - |
| Note to changes in accounting policies, accounting estimates and retrospective restatement | |
| Note to changes in accounting policies, accounting estimates and retrospective restatement | (注)詳細は、添付資料 P.5「会計方針の変更・ 会計上の見積りの変 更・修正再表示」をご 覧ください。 |

Notes, Quarterly-Number of issued and outstanding shares common stock

| | Dec 2016 | Mar 2016 | Dec 2015 |
|---|------------|------------|----------|
| Number of issued and outstanding shares (common stock) | | | |
| Number of issued and outstanding shares (common stock) | | | |
| Others | | | |
| Number of issued and outstanding shares (common stock) | | | |
| Number of issued and outstanding shares at the end of fiscal year | 55,394,016 | 55,394,016 | |

| (including treasury stock) | | | |
|--|--|-----------|------------|
| Number of treasury stock at the end of fiscal year | 3,082,389 | 1,778,346 | |
| Average number of shares | 52,732,891 | | 54,651,262 |
| Note to number of issued and outstanding shares (common stock) | | | |
| Note to number of issued and outstanding shares (common stock) | (注)期末自己株式数 及び期中中保証者 可能式数には、プラン 「株式数には、プラン 「株式給付信係る信託 切をとして、資産管理 サービス信託日の では、後 では、 では、 では、 では、 では、 では、 では、 では、 では、 では、 | | |

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.