February 14, 2017 Koichiro Watanabe President and Representative Director Dai-ichi Life Holdings, Inc. Code: 8750 (TSE First section)

Supplementary Materials for the Nine Months Ended December 31, 2016 (The Dai-ichi Frontier Life Insurance Co., Ltd.)

# Financial Results for the Nine Months Ended December 31, 2016

The Dai-ichi Frontier Life Insurance Co., Ltd. (the "Company"; President: Hiroshi Kanai) announces its financial results for the nine months ended December 31, 2016.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

## 1. Business Highlights

### (1) Annualized Net Premiums

Policies in Force

(millions of yen except percentages)

|                               |                      | As of Decemb | per 31, 2016                 |  |
|-------------------------------|----------------------|--------------|------------------------------|--|
|                               | As of March 31, 2016 |              | % of March 31,<br>2016 total |  |
| Individual insurance          | 164,202              | 175,765      | 107.0                        |  |
| Individual annuities          | 401,635              | 500,419      | 124.6                        |  |
| Total                         | 565,838              | 676,185      | 119.5                        |  |
| Medical and survival benefits | -                    | -            | -                            |  |

**New Policies** 

(millions of yen except percentages)

|                               | Nine months ended<br>December 31, 2015 | Nine months ended<br>December 31, 2016 | % of December 31,<br>2015 total |
|-------------------------------|--|--|---------------------------------|
| Individual insurance          | 50,271                                 | 19,405                                 | 38.6                            |
| Individual annuities          | 69,440                                 | 108,143                                | 155.7                           |
| Total                         | 119,711                                | 127,548                                | 106.5                           |
| Medical and survival benefits | -                                      | -                                      | -                               |

Note: Annualized net premiums are calculated by multiplying the per-premium payments by a multiplier that depends on the premium payment terms. For single-premium contracts, the amount is calculated by dividing the premium by the duration of the policy.

### (2) Policies in Force and New Policies

#### Policies in Force

|                      | As of Marc           | ch 31, 2016        | As of December 31, 2016 |                           |                   |                           |
|----------------------|----------------------|--------------------|-------------------------|---------------------------|-------------------|---------------------------|
|                      | Number of Amount     | Number of Policies |                         | Amount                    |                   |                           |
|                      | Policies (thousands) | (millions of yen)  | (thousands)             | % of March 31, 2016 total | (millions of yen) | % of March 31, 2016 total |
| Individual insurance | 288                  | 2,089,116          | 311                     | 108.1                     | 2,255,283         | 108.0                     |
| Individual annuities | 696                  | 4,091,675          | 745                     | 107.0                     | 4,388,778         | 107.3                     |
| Group insurance      | -                    | -                  | -                       | -                         | -                 | -                         |
| Group annuities      | -                    | -                  | -                       | -                         | -                 | -                         |

Note: Policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments wher they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have comme paying out.

#### **New Policies**

|                                  | Number o    | Number of Policies                 |                   | Amount                             |                 |                               |
|----------------------------------|-------------|------------------------------------|-------------------|------------------------------------|-----------------|-------------------------------|
|                                  | (thousands) | % of<br>December 31,<br>2015 total | (millions of yen) | % of<br>December 31,<br>2015 total | New<br>Business | Net increase from conversions |
| Nine months ended December 31, 2 | 016         |                                    |                   |                                    |                 |                               |
| Individual insurance             | 33          | 39.0                               | 256,488           | 40.8                               | 256,488         | -                             |
| Individual annuities             | 67          | 58.0                               | 400,127           | 54.4                               | 400,127         | -                             |
| Group insurance                  | -           | -                                  | -                 | -                                  | -               | -                             |
| Group annuities                  | -           | -                                  | -                 | -                                  | -               | -                             |
| Nine months ended December 31, 2 | 015         |                                    |                   |                                    |                 |                               |
| Individual insurance             | 85          |                                    | 629,124           |                                    | 629,124         | -                             |
| Individual annuities             | 116         |                                    | 736,087           |                                    | 736,087         | -                             |
| Group insurance                  | -           |                                    | -                 |                                    | -               | _                             |
| Group annuities                  | -           |                                    | -                 |                                    | -               | -                             |

Note: Amount of new policies (new business) for individual annuities is equal to the amount required to fund annuity payments when they commence.

## 2. Investment Results of General Account

## (1) Asset Composition

(millions of yen except percentages)

|  | As of Marc     | ch 31, 2016 | As of December 31, 2016 |       |
|--|----------------|-------------|-------------------------|-------|
|  | Carrying value | %           | Carrying value          | %     |
| Cash, deposits, and call loans                     | 107,633        | 2.7         | 108,541                 | 2.5   |
| Securities repurchased under resale agreements     | -              | -           | -                       | -     |
| Deposit paid for securities borrowing transactions | -              | -           | -                       | -     |
| Monetary claims bought                             | 6,093          | 0.2         | 6,089                   | 0.1   |
| Trading account securities                         | -              | -           | -                       | -     |
| Money held in trust                                | 34,670         | 0.9         | 239,839                 | 5.4   |
| Securities   | 3,752,040      | 93.0        | 3,943,693               | 89.1  |
| Domestic bonds                                     | 1,145,836      | 28.4        | 1,133,720               | 25.6  |
| Domestic stocks                                    | -              | -           | -                       | -     |
| Foreign securities                                 | 2,347,130      | 58.2        | 2,608,788               | 59.0  |
| Foreign bonds                                      | 2,339,221      | 58.0        | 2,601,838               | 58.8  |
| Foreign stocks and other securities                | 7,908          | 0.2         | 6,949                   | 0.2   |
| Other securities                                   | 259,073        | 6.4         | 201,185                 | 4.5   |
| Loans  | -              |             | -                       | -     |
| Real estate  | -              | -           | -                       | -     |
| Deferred tax assets                                | -              | -           | -                       | -     |
| Others   | 135,276        | 3.4         | 126,839                 | 2.9   |
| Reserve for possible loan losses                   | (8)            | (0.0)       | (7)                     | (0.0) |
| Total  | 4,035,705      | 100.0       | 4,424,997               | 100.0 |
| Foreign currency-denominated assets                | 2,461,055      | 61.0        | 2,747,016               | 62.1  |

(millions of yen)

|  |            |            |         |                | illions of ye |
|--|------------|------------|---------|----------------|---------------|
|  | Book value | Fair value | (       | Gains (losses) |               |
| SD 1 21 2016                                   |            |            |         | Gains          | Losses        |
| of December 31, 2016                           |            |            |         |                |               |
| Bonds held to maturity                         |            | -          | -       | -              |               |
| Policy-reserve-matching bonds                  | 2,877,646  | 2,962,752  | 85,106  | 110,890        | 25,7          |
| Stocks of subsidiaries and affiliates          | -          | -          | -       | -              |               |
| Securities available for sale                  | 1,047,622  | 1,065,188  | 17,566  | 33,286         | 15,7          |
| Domestic bonds                                 | 303,391    | 321,415    | 18,024  | 18,574         | 5-            |
| Domestic stocks                                | -          | -          | -       | -              |               |
| Foreign securities                             | 543,742    | 536,498    | (7,244) | 7,778          | 15,0          |
| Foreign bonds                                  | 543,742    | 536,498    | (7,244) | 7,778          | 15,0          |
| Foreign stocks and other securities            | -          | -          | -       | -              |               |
| Other securities                               | 194,488    | 201,185    | 6,696   | 6,844          | 1             |
| Monetary claims bought                         | 6,000      | 6,089      | 89      | 89             |               |
| Certificates of deposit                        | -          | -          | -       | -              |               |
| Others   | -          | -          | -       | -              |               |
| otal   | 3,925,268  | 4,027,940  | 102,672 | 144,177        | 41,5          |
| Domestic bonds                                 | 1,115,696  | 1,190,635  | 74,939  | 78,179         | 3,2           |
| Domestic stocks                                | -          | -          | -       | -              |               |
| Foreign securities                             | 2,609,083  | 2,630,030  | 20,947  | 59,063         | 38,1          |
| Foreign bonds                                  | 2,609,083  | 2,630,030  | 20,947  | 59,063         | 38,1          |
| Foreign stocks and other securities            | -          | -          | -       | -              |               |
| Other securities                               | 194,488    | 201,185    | 6,696   | 6,844          | 1             |
| Monetary claims bought                         | 6,000      | 6,089      | 89      | 89             |               |
| Certificates of deposit                        | -          | -          | -       | -              |               |
| Others   | -          | -          | -       | -              |               |
| of March 31, 2016                              |            | <u>'</u>   | Į.      | <u> </u>       |               |
| Bonds held to maturity                         | _          | _          | _       | _              |               |
| Policy-reserve-matching bonds                  | 2,582,535  | 2,745,305  | 162,770 | 164,228        | 1,4           |
| Stocks of subsidiaries and affiliates          | -          | -          | -       | -              | ,             |
| Securities available for sale                  | 1,107,635  | 1,167,690  | 60,054  | 60,893         | 8             |
| Domestic bonds                                 | 325,341    | 351,845    | 26,504  | 26,531         |               |
| Domestic stocks                                | 323,311    | -          | 20,301  | 20,331         |               |
| Foreign securities                             | 531,655    | 550,677    | 19,021  | 19,532         | 5             |
| Foreign bonds                                  | 531,655    | 550,677    | 19,021  | 19,532         | 5             |
| Foreign stocks and other securities            | 331,033    | 550,077    | 17,021  | 17,552         |               |
| Other securities                               | 244,638    | 259,073    | 14,435  | 14,736         | 3             |
| Monetary claims bought                         | 6,000      | 6,093      | 93      | 93             |               |
| Certificates of deposit                        | 0,000      | 0,073      | 73      | 73             |               |
| Others   | -          | -          | -       | -              |               |
| ottal  | 2 600 170  | 2 012 006  | 222 925 | 225 121        | 2.2           |
| Domestic bonds                                 | 3,690,170  | 3,912,996  | 222,825 | 225,121        | 2,2           |
|  | 1,119,332  | 1,218,220  | 98,888  | 99,105         | 2             |
| Domestic stocks                                | 2 220 100  | 2 420 600  | 100,400 | - 111 106      | 1.5           |
| Foreign securities                             | 2,320,199  | 2,429,608  | 109,408 | 111,186        | 1,7           |
| Foreign bonds                                  | 2,320,199  | 2,429,608  | 109,408 | 111,186        | 1,7           |
| Foreign stocks and other securities            | -          | -          | -       | -              |               |
| Other securities                               | 244,638    | 259,073    | 14,435  | 14,736         | 3             |
| IManatamy alaima hayaht                        | 6,000      | 6,093      | 93      | 93             |               |
| Monetary claims bought Certificates of deposit | 0,000      | 3,072      |         |                |               |

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Law.

\*Book values of securities for which it is not practicable to determine fair value are as follows:

Not applicable.

### (3) Fair Value Information on Money Held in Trust

(millions of yen)

|                         | Carrying value on the | Fair value |          | Gains (losses) |        |  |
|-------------------------|-----------------------|------------|----------|----------------|--------|--|
|                         | balance sheet         | Tan value  |          | Gains          | Losses |  |
| As of December 31, 2016 | 239,839               | 239,839    | (16,984) | 1,027          | 18,012 |  |
| As of March 31, 2016    | 34,670                | 34,670     | (990)    | 10             | 1,001  |  |

Note: 1. Fair value equivalents appearing in this table are based on prices calculated using a reasonable method by trustees of money held in trust.

2. Gains (losses) are valuation gains (losses) that were included in the statement of earnings.

(millions of yen)

|   | As of Marc                          | ch 31, 2016                | As of December 31, 2016 |                          |  |
|---|-------------------------------------|----------------------------|-------------------------|--------------------------|--|
|   | Carrying value on the balance sheet | If losses) included in the | tha balanaa abaat       | (losses) included in the |  |
| Money held in trust for investment purposes | 34,670                              | (990)                      | 239,839                 | (16,984)                 |  |

<sup>\*</sup>Information on money held in trust classified as held-to-maturity, policy-reserve-matching, or other money held in trust are as follows:

Not applicable.

<sup>\*</sup>Information on money held in trust for investment purposes is as follows:

## 3. Non-Consolidated Balance Sheets

(millions of yen)

|                                  | As | s of March 31, 2016<br>(Summarized) | As | of December 31, 2016 |
|----------------------------------|----|-------------------------------------|----|----------------------|
|                                  |    | Amount                              |    | Amount               |
| (ASSETS)                         |    |                                     |    |                      |
| Cash and deposits                |    | 118,431                             |    | 115,644              |
| Monetary claims bought           |    | 6,093                               |    | 6,089                |
| Money held in trust              |    | 34,670                              |    | 239,839              |
| Securities                       |    | 5,836,582                           |    | 6,064,190            |
| [Government bonds]               | ]  | 637,292 ]                           | ]  | 576,753 ]            |
| [Local government bonds]         | ]  | 13,352 ]                            | ]  | 14,022 ]             |
| [Corporate bonds]                | ]  | 495,191 ]                           | ]  | 542,944 ]            |
| [Foreign securities]             | ]  | 2,363,646 ]                         | ]  | 2,624,994 ]          |
| Tangible fixed assets            |    | 296                                 |    | 257                  |
| Intangible fixed assets          |    | 2,710                               |    | 3,762                |
| Reinsurance receivables          |    | 72,577                              |    | 61,794               |
| Other assets                     |    | 60,926                              |    | 62,503               |
| Reserve for possible loan losses |    | (8)                                 |    | (7)                  |
| Total assets                     |    | 6,132,279                           |    | 6,554,075            |

(millions of yen)

|   | As of March 31, 2016<br>(Summarized) | As of December 31, 2016 |
|---|--------------------------------------|-------------------------|
|   | Amount                               | Amount                  |
| (LIABILITIES)   |                                      |                         |
| Policy reserves and others  | 5,948,138                            | 6,254,170               |
| Reserves for outstanding claims   | 6,975                                | 7,365                   |
| Policy reserves   | 5,941,162                            | 6,246,804               |
| Reinsurance payable   | 20,932                               | 154,269                 |
| Other liabilities   | 53,419                               | 42,098                  |
| Corporate income tax payable  | 410                                  | 713                     |
| Lease liabilities   | 218                                  | 195                     |
| Other liabilities   | 52,790                               | 41,188                  |
| Reserve for employees' retirement benefits  | 192                                  | 224                     |
| Reserve for retirement benefits of directors, executive officers and corporate auditors | 4                                    | 4                       |
| Reserve for price fluctuations  | 6,773                                | 9,241                   |
| Deferred tax liabilities  | 16,899                               | 4,960                   |
| Total liabilities   | 6,046,359                            | 6,464,969               |
| (NET ASSETS)  |                                      |                         |
| Capital stock   | 117,500                              | 117,500                 |
| Capital surplus   | 67,500                               | 67,500                  |
| Legal capital surplus   | 67,500                               | 67,500                  |
| Retained earnings   | (142,234)                            | (108,499)               |
| Other retained earnings   | (142,234)                            | (108,499)               |
| Retained earnings brought forward   | (142,234)                            | (108,499)               |
| Total shareholders' equity  | 42,765                               | 76,500                  |
| Net unrealized gains on securities, net of tax  | 43,155                               | 12,606                  |
| Total of valuation and translation adjustments  | 43,155                               | 12,606                  |
| Total net assets  | 85,920                               | 89,106                  |
| Total liabilities and net assets  | 6,132,279                            | 6,554,075               |

## 4. Non-Consolidated Statements of Earnings

(millions of yen)

| (millions of yen)  |                   |                   |  |  |  |
|--|-------------------|-------------------|--|--|--|
|  | Nine months ended | Nine months ended |  |  |  |
|  | December 31, 2015 | December 31, 2016 |  |  |  |
|  | Amount            | Amount            |  |  |  |
| ORDINARY REVENUES  | 1,520,309         | 866,900           |  |  |  |
| Premium and other income   | 1,451,786         | 723,878           |  |  |  |
| [Premium income]   | [ 1,298,341 ]     | [ 629,953 ]       |  |  |  |
| Investment income  | 68,519            | 143,015           |  |  |  |
| [Interest and dividends]   | [ 59,978 ]        | [ 76,941 ]        |  |  |  |
| [Gains on sale of securities]                                    | [ 8,277 ]         | [ 19,251 ]        |  |  |  |
| [Gains on investment in separate accounts]                       | [ - ]             | [ 46,393 ]        |  |  |  |
| Other ordinary revenues  | 3                 | 6                 |  |  |  |
| ORDINARY EXPENSES  | 1,470,465         | 826,553           |  |  |  |
| Benefits and claims  | 394,259           | 421,557           |  |  |  |
| [Claims]   | [ 16,423 ]        | [ 22,814 ]        |  |  |  |
| [Annuities]  | [ 14,582 ]        | [ 41,896 ]        |  |  |  |
| [Benefits]   | [ 32,139 ]        | [ 35,194 ]        |  |  |  |
| [Surrender values]   | [ 163,616 ]       | [ 116,675 ]       |  |  |  |
| [Other refunds]  | [ 3,288 ]         | [ 2,068 ]         |  |  |  |
| Provision for policy reserves and others                         | 850,559           | 306,032           |  |  |  |
| Provision for reserves for outstanding claims                    | 1,441             | 390               |  |  |  |
| Provision for policy reserve                                     | 849,118           | 305,642           |  |  |  |
| Investment expenses  | 142,764           | 54,106            |  |  |  |
| [Interest expenses]  | [ 3 ]             | [ 2]              |  |  |  |
| [Losses on money held in trust]                                  | [ 3,842 ]         | [ 16,984 ]        |  |  |  |
| [Losses on investment in trading securities]                     | [ 1,456 ]         | [ 6,019 ]         |  |  |  |
| [Losses on sale of securities]                                   | [ 621 ]           | [ 1,911 ]         |  |  |  |
| [Derivative transaction losses]                                  | [ 7,116 ]         | [ 14,740 ]        |  |  |  |
| [Losses on investment in separate accounts]                      | [ 56,402 ]        | [ - ]             |  |  |  |
| Operating expenses   | 74,363            | 40,489            |  |  |  |
| Other ordinary expenses  | 8,518             | 4,367             |  |  |  |
| ORDINARY GAIN  | 49,843            | 40,347            |  |  |  |
| EXTRAORDINARY LOSSES   | 2,088             | 2,473             |  |  |  |
| Losses on disposal of fixed assets                               | -                 | 5                 |  |  |  |
| Provision for reserve for price fluctuations                     | 2,088             | 2,468             |  |  |  |
| Gain before income taxes   | 47,755            | 37,873            |  |  |  |
| Corporate income taxes - current Total of corporate income taxes | 4,343<br>4,343    | 4,138<br>4,138    |  |  |  |
| Net income for the period  | 43,412            | 33,734            |  |  |  |
| The medic for the period   | 73,712            | 33,734            |  |  |  |

#### As of December 31, 2016

- 1. Securities lent under lending agreements are included in the balance sheets. Total balance of securities lent as of December 31, 2016 was 281,782 million yen.
- 2. Amounts of financial instruments recorded on the balance sheet, their fair values, and differences between the two are as follows:

(millions of yen)

|   | Carrying amount on balance sheet | Fair value | Difference |
|---|----------------------------------|------------|------------|
| (1) Cash and deposits                                 | 115,644                          | 115,644    | -          |
| (2) Monetary claims bought                            | 6,089                            | 6,089      | -          |
| (3) Money held in trust                               | 239,839                          | 239,839    | -          |
| (4) Securities  | 6,064,190                        | 6,149,297  | 85,106     |
| (a) Trading securities                                | 2,127,445                        | 2,127,445  | -          |
| (b) Policy-reserve-matching bonds                     | 2,877,646                        | 2,962,752  | 85,106     |
| (c) Other securities                                  | 1,059,098                        | 1,059,098  | -          |
| Assets total  | 6,425,764                        | 6,510,871  | 85,106     |
| Derivative transactions                               |                                  |            |            |
| (a) Derivative transactions to which hedge accounting |                                  |            |            |
| is not applied  | (23,860)                         | (23,860)   | -          |
| Derivative transactions total                         | (23,860)                         | (23,860)   | =          |

Note: Derivative transactions include those attributable to money held in trust and foreign securities (investment trusts).

Net derivative assets and liabilities arising from derivative transactions are reported as a net value. A negative total indicates a net liability.

Fair values of financial instruments are calculated as follows:

(a) Cash and deposits

Deposits are recorded at book value as all deposits have no maturities and their book values approximate their fair values.

(b) Monetary claims bought

Fair value of monetary claims bought is based on the reasonably calculated price.

(c) Money held in trust

Information on securities and derivative transactions appear below in "(d) Securities" and "(e) Derivative transactions", respectively.

(d) Securities

Fair value of bonds is based on the price on stock exchanges. Fair value of mutual funds is based on unit price.

(e) Derivative transactions

For foreign exchange forward contracts, futures market prices on the book closing date are used as fair value.

For currency swap contracts and interest rate swap contracts, amounts discounted to present value are used as fair value.

For total return swap contracts, amounts calculated by using indices on the book closing date are used as fair value.

For futures transactions and other market traded instruments, securities exchange market closing prices are used as fair value.

#### Notes to the Non-Consolidated Statements of Earnings

#### Nine months ended December 31, 2016

1. Net gain per share for the nine months ended December 31, 2016 was 18,235,006.75 yen. Fully diluted net gain per share is not reported because the Company has no residual shares.

## 5. Breakdown of Ordinary Profit (Fundamental Profit)

(millions of yen)

|   |  | (IIIIIIons or yen)                     |
|---|--|--|
|   | Nine months ended<br>December 31, 2015 | Nine months ended<br>December 31, 2016 |
| Fundamental profit A  | 38,091                                 | 61,751                                 |
| Capital gains   | 92,196                                 | 30,994                                 |
| Gains on money held in trust                                      | -                                      | -                                      |
| Gains on investment in trading securities                         | -                                      | -                                      |
| Gains on sale of securities                                       | 8,277                                  | 19,251                                 |
| Derivative transaction gains                                      | -                                      | -                                      |
| Foreign exchange gains  | -                                      | -                                      |
| Others  | 83,918                                 | 11,742                                 |
| Capital losses  | 85,799                                 | 53,203                                 |
| Losses on money held in trust                                     | 3,842                                  | 16,984                                 |
| Losses on investment in trading securities                        | 1,456                                  | 6,019                                  |
| Losses on sale of securities                                      | 621                                    | 1,911                                  |
| Losses on valuation of securities                                 | -                                      | -                                      |
| Derivative transaction losses                                     | 7,116                                  | 14,740                                 |
| Foreign exchange losses   | 72,762                                 | 13,547                                 |
| Others  | -                                      | -                                      |
| Net capital gains (losses) B                                      | 6,397                                  | (22,208)                               |
| Fundamental profit plus net capital gains (losses) A + B          | 44,488                                 | 39,542                                 |
| Other one-time gains  | 5,355                                  | 805                                    |
| Reinsurance income  | -                                      | -                                      |
| Reversal of contingency reserve                                   | 5,355                                  | 805                                    |
| Reversal of specific reserve for possible loan losses             | -                                      | -                                      |
| Others  | -                                      | -                                      |
| Other one-time losses   | -                                      | -                                      |
| Ceding reinsurance commissions                                    | -                                      | -                                      |
| Provision for contingency reserve                                 | -                                      | -                                      |
| Provision for specific reserve for possible loan losses           | -                                      | -                                      |
| Provision for specific reserve for loans to refinancing countries | -                                      | -                                      |
| Write-down of loans   | -                                      | -                                      |
| Others  | -                                      | -                                      |
| Other one-time profits (losses)                                   | 5,355                                  | 805                                    |
| Ordinary profit $A + B + C$                                       | 49,843                                 | 40,347                                 |

Note: 1. Fundamental profit includes the amount below.

|  | Nine months ended<br>December 31, 2015 | Nine months ended<br>December 31, 2016 |
|--|--|--|
| Adjustment of the portion valued in exchange rate fluctuations of foreign-currency denominated insurance's liability | (83,918)                               | (11,742)                               |

2. Other capital gains include the amount below.

|  | Nine months ended<br>December 31, 2015 | Nine months ended<br>December 31, 2016 |
|--|--|--|
| Adjustment of the portion valued in exchange rate fluctuations of foreign-currency denominated insurance's liability | 83,918                                 | 11,742                                 |

3. The Company invests in derivative financial instruments (including investments in money held in trust, foreign securities (investment trusts) ) for the purpose of mitigating the guaranteed minimum benefit risk on individual variable annuities. These transactions are included in gains (losses) on money held in trust and gains (losses) on investment in trading securities.

## 6. Solvency Margin Ratio

(millions of yen)

|   | As of March 31, 2016 | As of December 31, 2016 |
|---|----------------------|-------------------------|
| Total solvency margin (A)   | 348,758              | 378,084                 |
| Common stock, etc   | 42,765               | 76,500                  |
| Reserve for price fluctuations  | 6,773                | 9,241                   |
| Contingency reserve   | 114,644              | 113,839                 |
| General reserve for possible loan losses  | 8                    | 7                       |
| (Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90% * | 54,049               | 15,809                  |
| Net unrealized gains (losses) on real estate × 85%*   | -                    | -                       |
| Policy reserves in excess of surrender values   | 188,894              | 206,662                 |
| Qualifying subordinated debt  | -                    | -                       |
| Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt                | (53,056)             | (38,649)                |
| Excluded items  | (5,320)              | (5,325)                 |
| Others  | -                    | -                       |
| Total Risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)   | 133,391              | 141,197                 |
| Insurance risk R <sub>1</sub>   | 46                   | 58                      |
| 3rd sector insurance risk R <sub>8</sub>  | -                    | -                       |
| Assumed investment yield risk R <sub>2</sub>  | 29,556               | 29,668                  |
| Guaranteed minimum benefit risk R <sub>7</sub>  | 24,180               | 22,803                  |
| Investment risk R <sub>3</sub>  | 75,767               | 84,611                  |
| Business risk R <sub>4</sub>  | 3,886                | 4,114                   |
| Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$   | 522.9%               | 535.5%                  |

<sup>\*</sup> Multiplied by 100% if losses.

Note: 1. The figures as of March 31, 2016 are calculated based on Articles 86 and 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No.50, Ministry of Finance, 1996.

The figures as of December 31, 2016 are calculated by using the method which is deemed appropriate taking the regulations and announcement above into account.

2. Guaranteed minimum benefit risk is calculated by the standard method.

## 7. Separate Account Status

#### (1) Separate Account Assets by Product

(millions of yen)

|                               | As of March 31, 2016 | As of December 31, 2016 |
|-------------------------------|----------------------|-------------------------|
| Individual variable insurance | 45,597               | 59,995                  |
| Individual variable annuities | 2,052,238            | 2,069,156               |
| Group annuities               | -                    | -                       |
| Separate account total        | 2,097,835            | 2,129,152               |

### (2) Policies in Force

#### A. Individual Variable Insurance

(millions of ven except number of policies)

|  | As of March 31, 2016 |         | As of December 31, 2016 |         |
|--|----------------------|---------|-------------------------|---------|
|  | Number of policies   | Amount  | Number of policies      | Amount  |
| Variable insurance (defined term type) | -                    | -       | -                       | -       |
| Variable insurance (whole life type)   | 40                   | 294,847 | 50                      | 381,222 |
| Total                                  | 40                   | 294,847 | 50                      | 381,222 |

Notes: The outstanding policies in force for individual variable insurance include those managed in general account.

#### B. Individual Variable Annuities

(millions of yen except number of policies)

|                               | As of March 31, 2016 |           | As of Decem        | ber 31, 2016 |
|-------------------------------|----------------------|-----------|--------------------|--------------|
|                               | Number of policies   | Amount    | Number of policies | Amount       |
| Individual variable annuities | 576                  | 3,501,656 | 612                | 3,696,532    |

Notes: 1. Total policy amount in force for individual annuities is equal to the sum of (a) the amount required to fund annuity payments when they commence for annuities that have not yet commenced paying out and (b) policy reserves for annuities that have commenced paying out.

## **8. Consolidated Financial Summary**

Not applicable.

<sup>2.</sup> The outstanding policies in force for individual variable annuities include those managed in general account.