# **Financial Results FY12/16**

# Chiome Bioscience Inc. February 14, 2017



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**Securities code: 4583** 

# Agenda



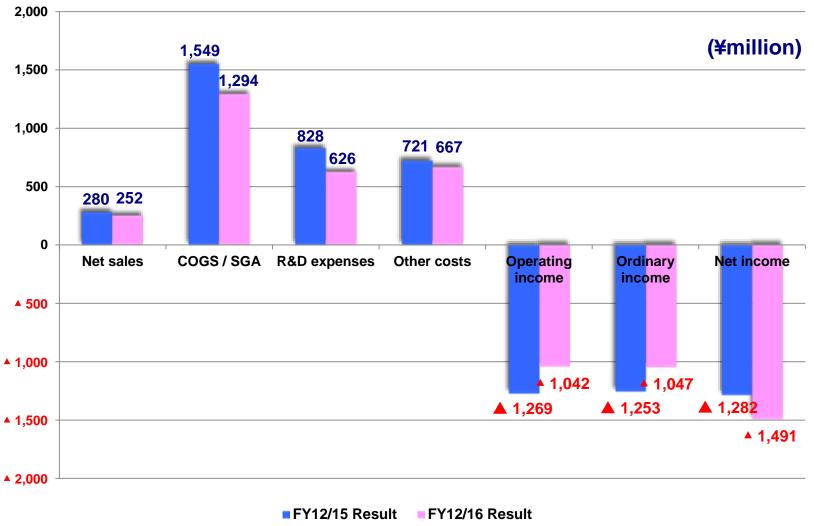
**♦**Overview of FY12/16 "Financial results"

**♦**Overview of FY12/16 "Operation highlights"



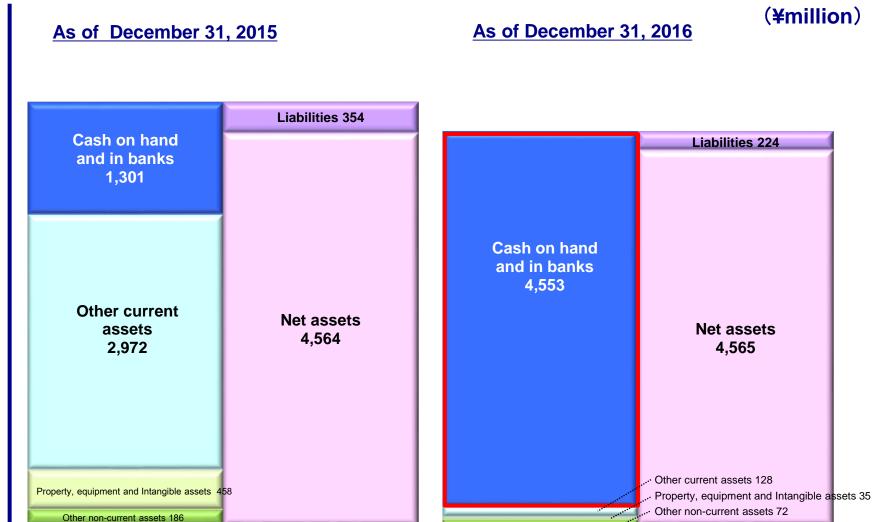
#### Financial results: Profit and Loss





#### **Financial results: Balance Sheet**





# Agenda



**◆** Overview of FY12/16 "Financial results"

**♦** Overview of FY12/16 "Operation highlights"



### **Topics of FY12/16**



#### **Drug discovery and development**

 Anti-DLK-1 antibody (LIV-1205) was put onto the pediatric preclinical testing program (PPTP) funded by the National Cancer Institute (NCI) in the US, and is under evaluation in pediatric cancer models.



A key step toward clinical development of LIV-1205

#### **Drug discovery support**

- Concluded a three-year contract research agreement with Mitsubishi Tanabe Pharm Corporation (Osaka, Japan) and Tanabe Research Laboratories U.S.A. Inc. for the discovery of novel antibodies using the ADLib® system.
- Continued collaborative and contract R&D activities with Chugai Pharmaceutical Group. Extended the contract research agreement with Chugai Pharmabody Research Pte. Ltd. (until Dec. 2021).



Secure stable income

# **Topics of FY12/16**



# Report an extraordinary loss (impairment loss)

Based on the "Accounting Standard for Impairment of Fixed Assets", Chiome recorded an extraordinary loss of impairment (¥321 million) by reducing the book value of fixed assets to recoverable value after assessment of possibility of future recovery since a signal of impairment of loss of fixed assets was seen due to continuous operation loss.

# Operation highlights(1)



- Business development activities
- ✓ Concluded an exclusive Option Agreement with ADC Therapeutics SA (ADCT) for the development and commercialization of LIV-1205 and LIV-2008b (humanized anti-TROP-2 antibody) as antibody-drug conjugates (ADCs\*) for cancer therapy

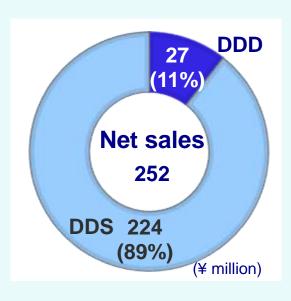
- 【R&D progresses】
- ✓ Continued research on refining the ADLib® system and run antibody selection projects using the fully human ADLib® system.

<sup>\*</sup> ADCs are monoclonal antibodies attached to biologically active drugs with c hemical linkers. By combining the unique target specific antibody with cytotoxic compound, ADCs are delivered specifically to disease area .

# **Operation highlights (2)**



- [Net sales of Drug Discovery and Development (DDD)]
- ✓ Option agreements of LIV-1205 and LIV-2008b by ADCT
- [Net sales of Drug Discovery Support (DDS)]
- ✓ Extended collaborative and contract research agreement with Chugai Pharmaceutical Group
- ✓ Concluded a contract research agreement with Mitsubishi Tanabe Pharm Corporation group for the discovery of novel antibodies
- ✓ Launched new antibody generating projects with other pharmaceutical companies



# **Operation highlights (3)**



#### (Others)

✓ Financing through third-party allotment by Merrill Lynch Japan Securities Co., Ltd.

Total amount of funds (Sep. 16, 2016~Dec. 31, 2016): 120 million JPY

#### Focus on investment that boosts the corporate value

Use of funds	Cost(million JPY)	Scheduled period of spending
Pre-IND submission and early-phase clinical development	1,300	Jan. 2017~Dec. 2019
Expansion and licensing-in of new pipelines	300	Dec. 2016~Dec. 2018
Investment in/ M&A for companies with advanced technologies for synergism	1,294	Oct. 2016~Dec. 2018

# **Subsequent events**



- [Others]
- ✓ Investment in Trans Chromosomics, Inc. (TC)

Aiming for upgrading the level of science and technology in antibody development

# Contract research agreement with Mitsubishi Tanabe Pharm Corporation



#### For the discovery of novel antibodies using ADLib® system

#### **Mitsubishi Tanabe Pharm Corporation (MTPC)**

Manufacture and sale of pharmaceuticals, centered on ethical drugs

#### Tanabe Research Laboratories U.S.A., Inc. (TRL)

◆ An independent subsidiary of MTPC whose role is to discover and develop biological drug candidates for targeting tumors and other diseases with high unmet needs



✓ For antibodies entering into development stage for therapeutics or diagnostics, business agreement will be settled separately

# Option agreement for LIV-1205 and LIV-2008b



#### ADC of LIV-1205 and LIV-2008b are in evaluation by ADCT

#### **ADC Therapeutics SA**

- ◆ A Switzerland-based company specialized in the development of ADCs in oncology field with clinical development projects
- Chiome has granted ADCT a worldwide exclusive option to develop and market such therapeutic antibody as an ADC

- ✓ Upfront payment on execution of this Option Agreement
- ✓ License fee on execution of the License Agreement based on evaluation results
- ✓ Milestone payments
- ✓ Sales tied Royalties

# **Investment in Trans Chromosomics, Inc. (TC)**



#### Aiming at refining Chiome's technology for antibody discovery

#### **Trans Chromosomics, Inc. (TC)**

- ◆ R&D and the consignment study for the medical supplies utilizing chromosome engineering technology
  - Development of animals producing a fully human antibodies
  - Development of animal models of rare genetic diseases
  - Development of animal models of human immune system

✓ Underwriting new shares from TC's third party allotment

Number of Required shares: 750 (Acquisition amount 150 million JPY, acquisition rate 6.3%)

# Pipeline - therapeutic antibody -



Project	Target	Therapeutic Area	Basic Research, Drug Discovery		Pre- clinical	Clinical	Partner	
			Target validation	Lead Selection	Lead Optimization	Studies	trials	raitiiei
LIV-1205	DLK-1	Oncology /Naked						Looking for partners
LIV-1205 L	DLK-1	Oncology /ADC						ADCT
LIV-2008	TROP-2	Oncology/ Naked						Looking for partners
LIV-2008b	TROP-2	Oncology /ADC						ADCT
ВМАА	SEMA3A	Undisclosed						Looking for partners
New PJ	Undisclosed							

#### LIV-1205 under PPTP



#### A key progress toward clinical development of LIV-1205

### Pediatric Preclinical Testing Program (PPTP)

http://www.ncipptc.org/

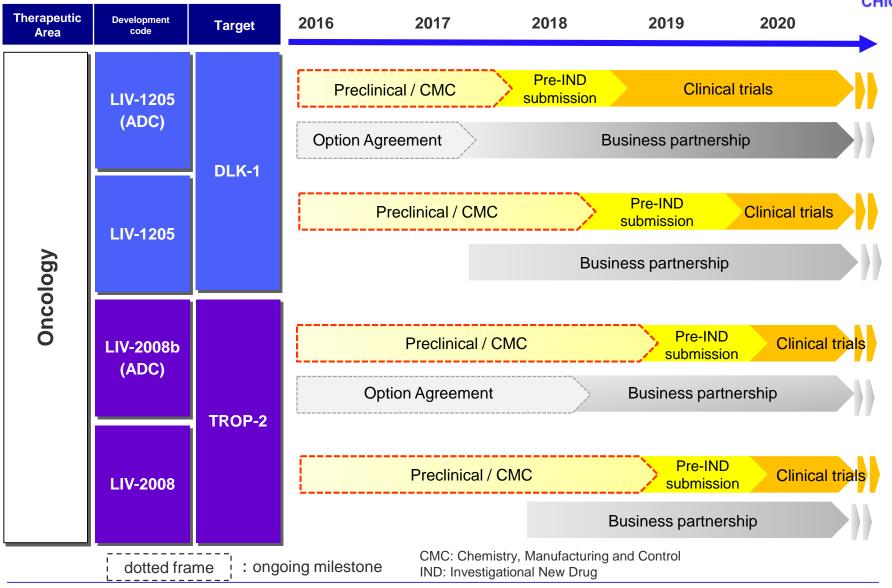


- Preclinical testing program for childhood cancers led by NCI
- Test new agents in pre-IND stage in adult
- Evaluate anticancer activity in child patient-derived xenograft model
  (PDX model). Potential candidates will be tested in clinical trials

- ✓ Started in Oct. 2016
- ✓ Preclinical development of LIV-1205 for childhood cancer

# **Development timeline**





#### Profile: LIV-1205 · LIV-2008/2008b



	LIV-1205 (Humanized anti-DLK-1 antibody)	LIV-2008/2008b (Humanized anti-TROP-2 antibody)			
Target	DLK-1	TROP-2			
Therapeutic Area	Liver cancer, lung cancer, neuroblastoma etc.	Breast cancer (TNBC), lung cancer, colorectal cancer etc.			
Characteristics	Potentially lower side effects compared to existing medication	TROP-2 is overexpressed in various types of cancer cells, suggesting its role as therapeutic target.			
Expectation	First-in-class therapeutic antibody targeting intractable cancers	Best-in-class therapeutic antibody targeting breast cancer (TNBC), lung cancer etc.			
Naked antibody	LIV-1205 exhibited a noticeable inhibitory effect on tumor growth using animal model with single-agent administration	Potent anti-tumor activity has been observed in various cancers with singleagent administration of naked antibody (LIV-2008) animal model.			
Fitness for ADC	LIV-1205 has internalization activity	LIV-2008b has internalization activity			

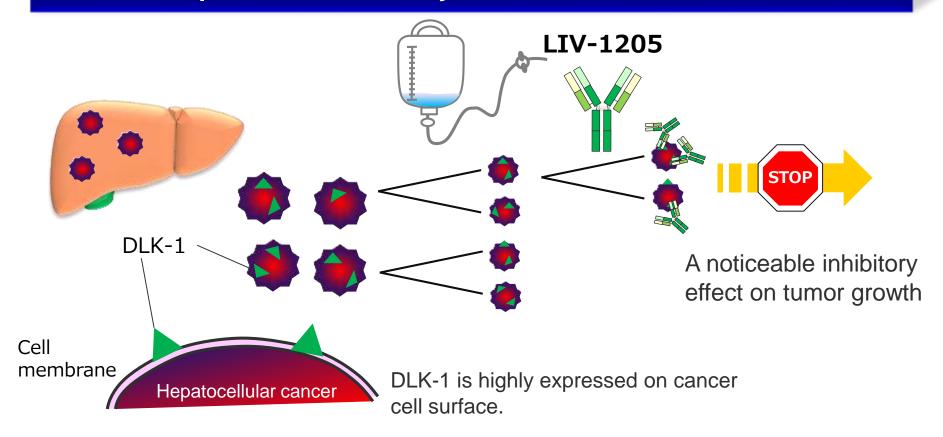
TNBC: Triple-negative breast cancer

Internalization: A phenomenon that antibodies being taken into cells after binding to the antigen

### **LIV-1205**



# LIV-1205 binds to DLK-1 expressed on cancer cell surface and inhibits its proliferation activity



DLK-1 is a positive regulator of stem cell and precursor cell growth and differentiation

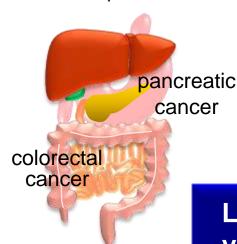
#### LIV-2008/LIV-2008b



The expression of TROP-2 on various cancer cell surface is associated with tumor malignancy

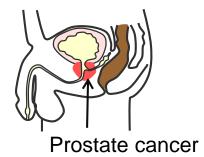
#### A novel therapeutic target for cancer

Elevated expression of TROP-2 compared to normal tissues has been observed in various type of cancer, including breast cancer (TNBC), colorectal cancer, pancreatic cancer, prostate cancer, lung cancer, etc.







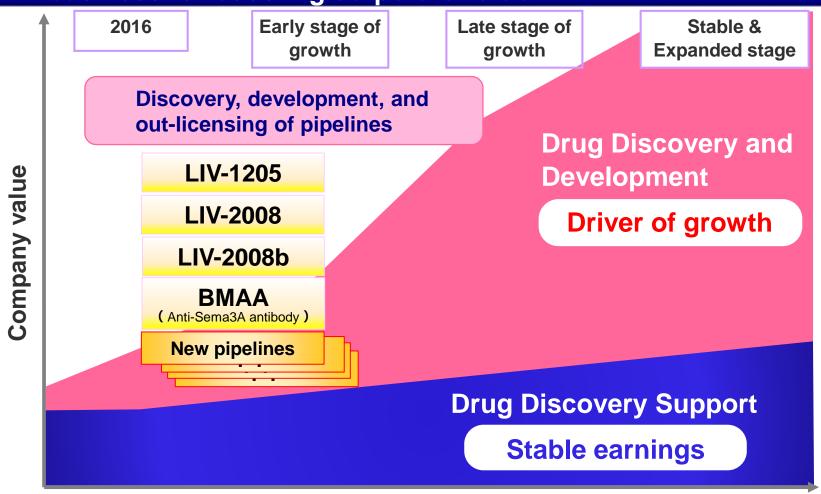


LIV-2008/LIV-2008b bind to TROP-2 that express on various intractable solid tumor cell surfaces and inhibit cancer proliferation activity

# Long-term business strategy



# Focused investment on Drug Discovery and Development business for boosting corporate value



**Time** 

#### Maximize the value of Drug Discovery and Development segment



Secure funds for operation and maximize efficiency of investment by reforming operational structure and focusing on selected business

Secure stable earnings by promoting Drug Discovery Support

Shape the organization to achieve higher efficiency that can afford early clinical development costs, boosting corporate value

- > Concentrate on drug development programs targeting unmet medical needs and collect data required for out-licensing
- Expand pipelines by actively introducing novel targets and discovery technologies through collaboration or alliance.

#### **Our mission**



For all people around the world who are waiting for new medication

1<sup>st</sup> Stage We strive for creating novel technologies for drug discovery based on genetic diversity

2<sup>nd</sup> Stage

We deliver innovative medicines

3<sup>rd</sup> Stage We bring revolutionary innovation into the medical care

We aim for "a conversion into business model that produces high-added value"

#### **Our vision**



# Contribute to human society

We will be, "A healthcare innovator that pursues 100% treatment efficacy"

Key milestones toward our vision

2018 Countermeasures against pandemic infectious diseases

2023 Fulfill the ultimate personalized medicine



#### **Ethics & Transparency**

**Evolution & Creation** 

#### Chiasma & Global Exchange

We strive to be a sound, well-respected company that values human life. We strive to create the future through the development of each person and the company as a whole.

We are committed to the transcendence of national and international borders.



#### **Disclaimer**



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