discrepancy between this translated document and the original Japanese document, the latter shall prevail.

## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2016 (Based on Japanese GAAP)

February 14, 2017
Company name: Human Holdings Co., Ltd.
Stock exchange listing: Tokyo
Stock code: 2415 URL http://www.athuman.com/
Representative: Representative Director, President and CEO Tomonari Sato
Inquiries: Director, Corporate Planning Division Yasuhiro Sato
Yasuhiro Sato
TEL 03-6846-8002
Scheduled date to file Quarterly Securities Report:
February 14, 2017
Scheduled date to commence dividend payments:
Preparation of supplementary material on quarterly financial results: Yes
Holding of quarterly financial results meeting: No
(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2016 (from April 1, 2016 to December 31, 2016)
(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to <br> owners of parent |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |  |
| Nine months ended December 31, 2016 | 55,033 | 8.4 | 1,299 | 0.4 | 1,418 | $(0.3)$ | 749 |  |
| Nine months ended December 31, 2015 | 50,773 | 10.1 | 1,294 | $(17.0)$ | 1,421 | $(15.0)$ | 741 |  |
| $(21.5)$ |  |  |  |  |  |  |  |  |


|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| Nine months ended December 31, 2016 | 68.87 | - |
| Nine months ended December 31,2015 | 68.17 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of December 31, 2016 | 33,595 | 8,590 | 25.6 |
| As of March 31, 2016 | 31,960 | 8,097 | 25.3 |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Year ended March 31, 2016 | - | 0.00 | - | 20.00 | 20.00 |
| Year ending March 31, 2017 | - | 0.00 |  |  |  |
| Year ending March 31, 2017 (Forecast) |  |  | - | 26.50 | 26.50 |

3. Forecast of consolidated financial results for the year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to <br> owners of parent |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Earnings per share |  |  |  |  |  |  |  |
| Full year | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
|  | 76,371 | 10.6 | 2,287 | 21.4 | 2,335 | 10.8 | 1,442 | 35.6 |

## 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2016 (changes in specified subsidiaries resulting in the change in scope of consolidation):
(2) Application of special accounting methods for preparing quarterly consolidated financial statements:
(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of December 31, 2016 | $10,987,200$ shares | As of March 31, 2016 | $10,987,200$ shares |
| :--- | :--- | :--- | :--- |

Number of treasury shares at the end of the period

| As of December 31, 2016 | 108,921 shares | As of March 31, 2016 | 108,921 shares |
| :--- | :--- | :--- | :--- |

Average number of shares during the period (cumulative from the beginning of the fiscal year)

| Nine months ended December 31, 2016 | $10,878,279$ shares | Nine months ended December 31, 2015 | $10,878,279$ shares |
| :---: | :---: | :---: | :---: |

Quarterly consolidated financial statements

## Consolidated balance sheets

|  | As of March 31, 2016 | As of December 31, 2016 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 15,095,189 | 16,652,870 |
| Notes and accounts receivable - trade | 8,273,488 | 8,002,189 |
| Merchandise | 395,438 | 498,365 |
| Supplies | 27,734 | 30,859 |
| Other | 1,109,178 | 861,071 |
| Allowance for doubtful accounts | $(7,624)$ | $(6,933)$ |
| Total current assets | 24,893,405 | 26,038,423 |
| Non-current assets |  |  |
| Property, plant and equipment | 3,019,659 | 3,253,067 |
| Intangible assets |  |  |
| Goodwill | 381,207 | 332,216 |
| Other | 707,564 | 724,187 |
| Total intangible assets | 1,088,771 | 1,056,403 |
| Investments and other assets |  |  |
| Guarantee deposits | 1,939,747 | 2,234,365 |
| Other | 1,051,316 | 1,069,344 |
| Allowance for doubtful accounts | $(32,537)$ | $(55,795)$ |
| Total investments and other assets | 2,958,525 | 3,247,913 |
| Total non-current assets | 7,066,957 | 7,557,385 |
| Total assets | 31,960,362 | 33,595,808 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 247,741 | 263,465 |
| Short-term loans payable | 550,000 | 250,000 |
| Current portion of long-term loans payable | 1,217,526 | 1,648,874 |
| Advances received | 10,557,774 | 8,530,560 |
| Accounts payable - other | 5,009,778 | 6,395,594 |
| Income taxes payable | 346,806 | 105,101 |
| Provision for bonuses | 732,226 | 441,003 |
| Asset retirement obligations | 2,264 | 57,928 |
| Other | 2,138,545 | 2,860,410 |
| Total current liabilities | 20,802,664 | 20,552,938 |
| Non-current liabilities |  |  |
| Long-term loans payable | 2,225,420 | 3,509,677 |
| Provision for directors' retirement benefits | 410,854 | 421,944 |
| Asset retirement obligations | 250,461 | 299,884 |
| Other | 173,194 | 220,788 |
| Total non-current liabilities | 3,059,930 | 4,452,294 |
| Total liabilities | 23,862,595 | 25,005,232 |


|  | As of March 31, 2016 | As of December 31, 2016 |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 1,299,900 | 1,299,900 |
| Capital surplus | 809,900 | 809,900 |
| Retained earnings | 6,055,524 | 6,552,512 |
| Treasury shares | $(66,314)$ | $(66,314)$ |
| Total shareholders' equity | 8,099,009 | 8,595,998 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(1,242)$ | (64) |
| Foreign currency translation adjustment | - | $(5,358)$ |
| Total accumulated other comprehensive income | $(1,242)$ | $(5,422)$ |
| Total net assets | 8,097,767 | 8,590,575 |
| Total liabilities and net assets | 31,960,362 | 33,595,808 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)
Consolidated statements of income (cumulative)

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | Nine months ended | Nine months ended |
|  | December 31, 2015 | December 31, 2016 |
| Net sales | 50,773,949 | 55,033,508 |
| Cost of sales | 36,560,894 | 39,823,995 |
| Gross profit | 14,213,055 | 15,209,512 |
| Selling, general and administrative expenses | 12,918,900 | 13,909,681 |
| Operating income | 1,294,154 | 1,299,831 |
| Non-operating income |  |  |
| Interest income | 1,394 | 2,959 |
| Dividend income | 2,141 | 3,498 |
| Subsidy income | 24,362 | 45,325 |
| Compensation income | 66,094 | - |
| Other | 78,767 | 85,879 |
| Total non-operating income | 172,760 | 137,663 |
| Non-operating expenses |  |  |
| Interest expenses | 15,218 | 13,598 |
| Loss on cancellation of rental contracts | 13,693 | - |
| Other | 16,167 | 5,786 |
| Total non-operating expenses | 45,079 | 19,384 |
| Ordinary income | 1,421,835 | 1,418,109 |
| Extraordinary income |  |  |
| Gain on sales of investment securities | - | 2,285 |
| Total extraordinary income | - | 2,285 |
| Extraordinary losses |  |  |
| Loss on retirement of non-current assets | 5,739 | 6,268 |
| Loss on sales of investment securities | - | 1,444 |
| Impairment loss | 29,555 | 51,192 |
| Provision of allowance for doubtful accounts | - | 37,286 |
| Total extraordinary losses | 35,294 | 96,191 |
| Profit before income taxes | 1,386,541 | 1,324,203 |
| Income taxes | 644,996 | 575,033 |
| Profit | 741,544 | 749,169 |
| Profit attributable to owners of parent | 741,544 | 749,169 |

## Consolidated statements of comprehensive income (cumulative)

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | Nine months ended | Nine months ended |
|  | December 31, 2015 | December 31, 2016 |
| Profit | 741,544 | 749,169 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(6,363)$ | 1,178 |
| Foreign currency translation adjustment | - | (847) |
| Total other comprehensive income | $(6,363)$ | 330 |
| Comprehensive income | 735,181 | 749,500 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 735,181 | 749,500 |
| Comprehensive income attributable to non-controlling interests | - | - |

