

March 8, 2017

## Treasure Factory Announces Monthly Sales Summary (February 2017)

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|------|--|
| Name | Treasure Factory Co., Ltd. (Securities Code: 3093) |

|                   |                   | Net Sales (%) |                    | No. of Stores          |               |              |
|-------------------|-------------------|---------------|--------------------|------------------------|---------------|--------------|
|                   |                   | All Stores    | Existing<br>Stores | Stores Newly<br>Opened | Stores Closed | Total Stores |
|                   | Mar. 2016         | 106.1         | 98.3               | 0                      | 0             | 91 (4)       |
|                   | Apr. 2016         | 107.6         | 100.4              | 0                      | 0             | 91 (4)       |
|                   | May 2016          | 105.2         | 98.3               | 1                      | 0             | 92 (4)       |
|                   | Jun. 2016         | 105.0         | 98.9               | 1                      | 0             | 93 (4)       |
|                   | Jul. 2016         | 106.8         | 100.0              | 1                      | 0             | 94 (4)       |
|                   | Aug. 2016         | 97.2          | 89.6               | 2                      | 0             | 96 (4)       |
|                   | First Half Total  | 104.8         | 97.7               | 5                      | 0             | 96 (4)       |
|                   | Sep. 2016         | 97.0          | 91.0               | 1                      | 0             | 97 (4)       |
|                   | Oct. 2016         | 104.0         | 97.2               | 0                      | 0             | 97 (4)       |
|                   | Nov. 2016         | 103.0         | 96.6               | 0                      | 0             | 97 (4)       |
|                   | Dec. 2016         | 101.9         | 95.0               | 2                      | 0             | 99 (4)       |
|                   | Jan. 2017         | 101.4         | 95.3               | 0                      | 0             | 99 (4)       |
|                   | Feb. 2017         | 99.0          | 93.7               | 0                      | 0             | 99 (4)       |
|                   | Second Half Total | 101.3         | 94.9               | 3                      | 0             | 99 (4)       |
| Fiscal Year Total |                   | 102.9         | 96.3               | 8                      | 0             | 99 (4)       |

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison

## [Monthly comment]

In February, sales of home appliances, apparel, brand-name items, etc. were lower than the previous year, and net sales for existing stores decreased year-on-year. In addition, since there was one less business day than previous year due to the previous year being a leap year, this is speculated to have an impact of around -2.8% on the year-on-year comparison of net sales of existing stores.

## [Information on opening and closing stores]

Not applicable

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<sup>\*</sup>Figures in brackets indicate the number of franchise stores