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(Stock Exchange Code 8237) May 9, 2017

#### **To Shareholders with Voting Rights:**

Masaki Akita Representative Director, President and Executive Operating Officer Matsuya Co., Ltd. 3-6-1 Ginza, Chuo-ku, Tokyo

#### **NOTICE OF**

#### THE 148TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 148th Annual General Meeting of Shareholders of Matsuya Co., Ltd. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend the meeting, you may exercise your voting rights in writing or via the Internet. Please review the attached Reference Documents for the General Meeting of Shareholders and exercise your voting rights by following the instructions in the "Instructions for Exercising Voting Rights" on page 9 no later than 6 p.m. on Wednesday, May 24, 2017, Japan time.

**1. Date and Time:** Thursday, May 25, 2017 at 10 a.m., Japan time

2. Place: The second floor hall of GINZA BLOSSOM Chuo Kaikan,

located at 2-15-6 Ginza, Chuo-ku, Tokyo

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

148th Fiscal Year (March 1, 2016 - February 28, 2017) and results of audits by the Accounting Auditor and the Board of Corporate Auditors of the

Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 148th Fiscal Year

(March 1, 2016 - February 28, 2017)

Proposals to be resolved:

**Proposal No. 1:** Election of 8 Directors

**Proposal No. 2:** Election of 1 Corporate Auditor

4. Exercise of voting right

- (1) If voting rights are exercised more than once via the Internet, the most recent vote will be deemed valid
- (2) If voting rights are exercised both by the Internet and in writing, votes submitted via the Internet will be deemed valid, regardless of the time and date of arrival of the vote.
- When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.
- Any revisions made to the Reference Materials for Annual General Meeting of Shareholders, Business Report, Financial Statements, and Consolidated Financial Statements will be posted on the Company's website (http://www.matsuya.com/soukai/).

# **Reference Documents for the General Meeting of Shareholders**

# **Proposals and References**

# **Proposal No. 1:** Election of 8 Directors

The terms of office of all 8 Directors will expire at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of 8 Directors is proposed.

The candidates for Directors are as follows:

Candidates for Directors (\* indicates a new candidate for Director)

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held	Special interests between the candidate and the Company
1	Masaki Akita (December 24, 1958)	May 2009  November 2014  May 2015  [Significant concu	Joined the Company Director Managing Director Senior Managing Director; General Manager, Sales Division Representative Director and Vice President; General Manager, Sales Division Representative Director and President; General Manager, Sales Division Representative Director, President and Executive Operating Officer; General Manager, Sales Division Representative Director, President and Executive Operating Officer Representative Director, President and Executive Operating Officer; General Manager, Sales Division Appointed to Representative Director, President and Executive Operating Officer (current position) arrent positions] irector and Chairman, Ginza Core Co., Ltd.	33,300	See Note 1 below

No.	Name (Date of birth)	Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held	Special interests between the candidate and the Company
2	Yasunori Obinata (September 21, 1951)	April 1975  May 2002 Operating Officer; General Manager, External Sales and Credit Business Division  May 2003 Operating Officer; General Manager, Asakusa Store  May 2007 Operating Officer; General Manager, Corporate Communications Division  May 2008 Managing Operating Officer; vice in charge of General Affairs Division; General Manager, Corporate Communications Division  May 2009 Managing Operating Officer; General Manager, Business Strategies Office; in charge of Regional Stores  May 2012 Managing Operating Officer; General Manager, Business Strategies Office; in charge of General Affairs Division, Clerical Division and Regional Stores  May 2013 Director and Managing Operating Officer; overseeing the Administration Division and Corporate Planning Office May 2015 Representative Director and Senior Executive Operating Officer; overseeing the Administration Division and Corporate Planning Office  March 2016 Appointed to Representative Director and Senior Executi Operating Officer; overseeing the Administration Division General Manager, Corporate Planning Office (current position)  [Significant concurrent positions] Representative Director and President, A table Matsuya Co., Ltd.	11,800 ve	None

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held	Special interests between the candidate and the Company
3	Ichiro Ueno (February 4, 1959)	April 1982 March 2005  May 2007 March 2009  March 2010  March 2011 May 2011 March 2013  May 2013  May 2015  September 2015  March 2016	Joined the Company Operating Officer; Assistant Manager in charge of General Store Merchandise Operating Officer; General Manager, Asakusa Store Operating Officer; General Manager, Sales Planning Division Operating Officer; General Manager, General Store Sales Promotion Division Operating Officer, General Store Manager Director and Operating Officer; General Store Manager Director and Operating Officer; in charge of Corporate Business Development Division Director and Operating Officer; General Manager, Corporate Planning Office Director and Managing Operating Officer; General Manager, Corporate Planning Office Director and Managing Operating Officer, General Manager, Corporate Planning Office; in charge of Accounting Division and Clerical Division Appointed to Director and Managing Operating Officer; General Manager, Sales Division (current position)	7,800	None
4	Takehiko Furuya (August 17, 1973)	April 1996 July 2001 May 2011  March 2013 November 2014  May 2015  March 2016  [Significant concured Representative Dico., Ltd.	Joined The Bank of Tokyo-Mitsubishi, Ltd. (currently The Bank of Tokyo-Mitsubishi UFJ, Ltd.) Joined the Company Director and Operating Officer; Head, the Secretariat of the Structural Reform Promotion Committee; General Manager, General Store Women's Wear Division I Director and Operating Officer; General Store Manager Director and Operating Officer; Associate General Manager, Sales Division; General Store Manager Director and Managing Operating Officer; General Manager, Sales Division; General Store Manager Appointed to Director and Managing Operating Officer; in charge of Group Business Planning Division and Business Strategies Office (current position) Irrent positions] rector, President and Executive Operating Officer, Scandex	146,900	None

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held	Special interests between the candidate and the Company
5	Akiko Kawai (April 28, 1960)	April 1983 May 2014 July 2014	Joined the Company Operating Officer; Head, the Secretariat of the Structural Reform Promotion Committee; General Manager, General Store Sales Promotion Division Operating Officer; Head, the Secretariat of the Structural Reform Promotion Committee; Assistant Manager in charge of Store Operation of General Store	2,500	None
		September 2014  May 2015	Operating Officer; Head, the Secretariat of the Structural Operating Promotion Committee; Associate Store Manager (Store Operation) Appointed to Director and Operating Officer; Head, the Secretariat of the Structural Reform Promotion Committee; Associate Store Manager (Store Operation) (current position)		
6	Yoshizumi Nezu (October 26, 1951)	April 1974 Joined Tobu Railway Co., Ltd.  June 1999 President, Tobu Railway Co., Ltd. (current position)  May 2002 Appointed to Outside Director, the Company (current position)  [Significant concurrent positions]  President, Tobu Railway Co., Ltd.  Outside Director, TOKYU CORPORATION  Outside Director, JAPAN POST BANK Co., Ltd.  External Audit & Supervisory Board Member, Fukoku Mutual Life Insurance Company  Independent Audit & Supervisory Board Member, Marubeni Corporation		22,000	See Note 2 below
7	Hitoshi Kashiwaki (September 6, 1957)	April 1981  April 1994  June 1997  June 2001  April 2003  June 2003  April 2004  April 2012  December 2012  March 2016  May 2016  [Significant concu	Joined Recruit Center Co., Ltd. (currently Recruit Holdings Co., Ltd.) General Manager, Finance Division Board Director Board Director and Managing Corporate Executive Officer Representative Director and Managing Corporate Executive Officer (COO) President, Representative Director and COO President, Representative Director and CEO Board Director and Advisor Outside Director, Suntory Beverage & Food Limited Appointed to Outside Director, ASICS Corporation (current position) Appointed to Outside Director, the Company (current position)	900	None

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held	Special interests between the candidate and the Company
		April 1980	Joined Tokio Marine and Fire Insurance Co., Ltd. (currently Tokio Marine & Nichido Fire Insurance Co., Ltd.)		
		July 2009	Deputy Manager, Keiyo Branch; General Manager, Funabashi Branch		
		August 2011	General Manager, Travel Business Department		
		July 2012	Executive Director; General Manager, Travel Business		
8	Masako Yoshida		Department	_	None
(*)	(June 11, 1961)	June 2013	Executive Officer; General Manager, Travel Business Department		110110
	[Signif	April 2015	Appointed to Executive Officer; General Manager, Chiba Branch (current position)		
		[Significant concu	arrent positions]		
		Executive Officer	r; General Manager, Chiba Branch, Tokio Marine & Nichido		
		Fire Insurance Co	o., Ltd.		

#### (Notes)

- Relationship between the Company and the candidate for Director Mr. Masaki Akita
   Mr. Masaki Akita is Representative Director and Chairman of Ginza Core Co., Ltd., between which the Company is in competitive relationship in certain areas, and with which the Company engages in building leasing transactions, etc.
- Relationship between the Company and the candidate for Director Mr. Yoshizumi Nezu
   The Company has real estate lease transactions, etc. concerning the operation of Asakusa Store with Tobu Railway Co.,
   Ltd., where Mr. Yoshizumi Nezu serves as President.
- 3. Mr. Yoshizumi Nezu, Mr. Hitoshi Kashiwaki and Ms. Masako Yoshida are candidates for Outside Directors as stipulated in Article 2, Paragraph 3, Item 7 of the Ordinance for Enforcement of the Companies Act.
- 4. The Company has designated Mr. Hitoshi Kashiwaki as an independent director as stipulated by the rules of the Tokyo Stock Exchange, and has registered him as such with the Exchange. If he is reelected, he will remain as an independent director. Ms. Masako Yoshida is a candidate for an independent director.
- 5. Reasons for nomination as candidates for Directors
  - (1) Mr. Masaki Akita was nominated as a candidate based on our belief that he is well-suited to serve as a Director due to his considerable knowledge and experience regarding the overall management including the department store business, group business planning, and corporate governance, as well as his outstanding leadership that has brought the Group together.
  - (2) Mr. Yasunori Obinata was nominated as a candidate based on our belief that he is well-suited to serve as a Director due to his considerable knowledge and experience regarding overall management including the department store business, group business planning, and corporate governance.
  - (3) Mr. Ichiro Ueno was nominated as a candidate based on our belief that he is well-suited to serve as a Director due to his considerable knowledge and experience regarding each of our businesses including the department store business, which will enable him to engage in the management of the Company with a broad perspective.
  - (4) Mr. Takehiko Furuya was nominated as a candidate based on our belief that he is well-suited to serve as a Director due to his considerable knowledge and experience regarding each of our businesses including the department store business, which will enable him to engage in the management of the Company with a broad perspective.
  - (5) Ms. Akiko Kawai was nominated as a candidate based on our belief that she is well-suited to serve as a Director due to her considerable knowledge and experience regarding merchandise policy planning, marketing and store operation in the department store business.
  - (6) Mr. Yoshizumi Nezu was nominated as a candidate for Outside Director so that his excellent knowledge and in-depth experience as an experienced corporate manager will be reflected in the Company's management.
  - (7) Mr. Hitoshi Kashiwaki was nominated as a candidate for Outside Director so that his excellent knowledge and in-depth experience as an experienced corporate manager will be reflected in the Company's management.
  - (8) Ms. Masako Yoshida was nominated as a candidate for Outside Director so that her rich experience and broad knowledge accumulated at a general insurance company will be reflected in the Company's management.
- 6. Number of years as Outside Director since each candidate for Outside Director assumed office
  - (1) Mr. Yoshizumi Nezu will have served as Outside Director for 15 years at the conclusion of this year's Annual General Meeting of Shareholders.
  - (2) Mr. Hitoshi Kashiwaki will have served as Outside Director for one year at the conclusion of this year's Annual

General Meeting of Shareholders.

7. Details of the liability limitation agreements concluded with each Director are as follows.

The Company has concluded an agreement with each of Messrs. Yoshizumi Nezu and Hitoshi Kashiwaki to limit their liabilities for damages pursuant to Article 423, Paragraph 1 of the Companies Act to the predetermined amount of four million yen or more, or the minimum liability amount as stipulated by laws and regulations, whichever is higher, for cases falling under the requirements specified in laws and regulations. If their reelection is approved, the Company intends to continue the aforementioned liability limitation agreement with each of them.

In addition, if the election of Ms. Masako Yoshida is approved, the Company intends to conclude an agreement with her to limit her liability pursuant to Article 423, Paragraph 1 of the Companies Act to the predetermined amount of four million yen or more, or the minimum liability amount as stipulated by laws and regulations, whichever is higher, for cases falling under the requirements specified in laws and regulations.

#### **Proposal No. 2:** Election of 1 Corporate Auditor

Corporate Auditor Mr. Takashi Ito will resign at the conclusion of this year's Annual General Meeting of Shareholders. Accordingly, the election of 1 Corporate Auditor is proposed.

As the candidate for Corporate Auditor will be elected as a substitute to Mr. Takashi Ito, his term of office shall be the remaining term of office of the retired Corporate Auditor, in accordance with the Articles of Incorporation of the Company.

The Board of Corporate Auditors has previously given its approval to the submission of this proposal to this Annual General Meeting of Shareholders.

The candidate for Corporate Auditor is as follows:

Candidate for Corporate Auditor (\* indicates a new candidate for Corporate Auditor)

No.	Name (Date of birth)	Career summary, positions and significant concurrent positions		Number of shares of the Company held	Special interests between the candidate and the Company
		April 1974	Joined NIPPON SIGNAL CO., LTD.		
		April 1997	General Manager, Automatic Fare Collection Systems Sales		
			Division, Sales and Marketing Head Office		
		June 2000	Executive Officer; General Manager, Automatic Fare		
			Collection Systems Division		
	Yohei Furuhata (May 28, 1949)	June 2003	Executive Officer; General Manager, Automatic Fare		
			Collection Systems Division; General Manager, Visionary		
			Business Center		
		June 2004	Director and Senior Executive Officer; in charge of		
			Visionary Business Center and Automatic Fare Collection		
1			Systems Business	-	None
(*)		June 2006	Director and Deputy Chief Executive Officer; in charge of		
			Corporate Strategy, Business Audit, Visionary Business		
		I 2000	Center; General Manager, Visionary Business Center President, Chief Operative Officer		
		June 2008 June 2012	<u>-</u>		
		June 2012	President, Chief Executive Officer and Chief Operative Officer		
		April 2015	President, Chief Executive Officer		
		April 2015 June 2016	Appointed to Chairman, Chief Executive Officer (current		
		Julie 2010	position)		
		[Significant con	position) neurrent positions		
		- 0	ef Executive Officer, NIPPON SIGNAL CO., LTD.		

#### (Notes)

- 1. Mr. Yohei Furuhata is a candidate for Outside Auditor as stipulated in Article 2, Item 16 of the Companies Act.
- 2. Mr. Yohei Furuhata is a candidate for an independent auditor as stipulated by the rules of the Tokyo Stock Exchange.
- Reasons for nomination as a candidate for Corporate Auditor
   Mr. Yohei Furuhata was nominated as a candidate for Outside Auditor so that his abundant experience and broad insight as an experienced corporate manager will be reflected in the Company's audits.
- 4. Details of the liability limitation agreements with Corporate Auditors are as follows. If the election of Mr. Yohei Furuhata is approved, the Company intends to conclude an agreement with him to limit his liabilities pursuant to Article 423, Paragraph 1 of the Companies Act to the predetermined amount of four million yen or more, or the minimum liability amount as stipulated by laws and regulations, whichever is higher, for cases falling under the requirements specified in laws and regulations.

# **Instructions for Exercising Voting Rights**

# If you are attending the meeting in person

Please submit the enclosed Voting Rights Exercise Form at the meeting venue reception desk.

When attending the meeting, please bring this convocation notice with you.

Date and time of the Meeting: Thursday, May 25, 2017, at 10 a.m. Japan time

# If you are unable to attend the meeting in person

Exercising voting rights in writing by postal mail

Please indicate your vote for or against the proposals on the enclosed Voting Rights Exercise Form and return it so that it is received by 6 p.m. on Wednesday, May 24, 2017, Japan time

Exercising Voting Rights via the Internet

Please access the website for exercise of voting rights and exercise your voting rights no later than 6 p.m. on Wednesday, May 24, 2017, Japan time.

(For details of the method to exercise your voting rights, please refer to the instructions on pages 10 through 11.)

## <u>Instructions for Exercising Voting Rights via the Internet, etc.</u>

If you are exercising your voting rights via the Internet, please confirm the following instructions before exercising your voting rights.

If you intend to attend the meeting in person, you are not required to exercise your voting rights either in writing by postal mail (Voting Rights Exercise Form) or via the Internet.

## 1. Website for exercising voting rights

- (1) Voting rights may only be exercised via the Internet by accessing the website for exercising voting rights designated by the Company (<a href="http://www.evote.jp/">http://www.evote.jp/</a>), which is accessible from a personal computer, a smartphone or a mobile phone (i-mode, EZweb and Yahoo! Keitai)\*. (Service is suspended between 2 a.m. and 5 a.m. on all days.)
  - \* i-mode, EZweb, and Yahoo! are trademarks or registered trademarks of NTT DOCOMO, INC., KDDI CORPORATION and Yahoo! Inc., respectively.
- (2) Certain personal computers or smartphones may not be able to run the website for exercising voting rights due to the installation of firewall for Internet connection, antivirus software, or proxy server, etc.
- (3) Exercise of voting rights via a mobile phone is only available using i-mode, EZweb, or Yahoo! Keitai services. Even if access to one of the above services is available, some shareholders may not be able to use the service if the mobile phone model is incapable of sending information for security reasons, or because of encrypted communication (SSL communication).
- (4) Exercise of voting rights via the Internet will be accepted until 6 p.m. on Wednesday, May 24, 2017, Japan time. However, you are cordially requested to exercise your voting rights earlier. Please call the Help Desk for any inquiries concerning the exercise of voting rights.

#### 2. Exercising voting rights via the Internet

- (1) On the website for exercising voting rights (http://www.evote.jp/), enter the "login ID" and "temporary password" printed on the Voting Rights Exercise Form to indicate your vote for or against each proposal following the on-screen guidance.
- (2) To prevent persons who are not shareholders (impostors) from illegally accessing the website and altering the content of voting selections, we ask shareholders who use the website to change their "temporary passwords" on the website for exercising voting rights.
- (3) You will be provided with a new "login ID" and "temporary password" each time a General Meeting of Shareholders is convened.

# 3. Handling of multiple votes

- (1) If you exercise your voting rights both by postal mail and via the Internet, we will consider the Internet vote to be the valid vote.
- (2) If you exercise your voting rights via the Internet multiple times, we will consider the most recent vote to be the valid vote. In the case when you exercise your voting rights multiple times by using a personal computer, a smartphone or a mobile phone, we will consider the most recent vote to be the valid vote.

# 4. Costs arising from accessing the website for exercising voting rights

Any costs arising from accessing the website for exercising voting rights (dial-up access fees and phone charges, etc.) will be borne by the shareholder. In case you are exercising voting rights using a mobile phone, Internet connection fees and other fees required for using the mobile phone will be borne by the shareholder as well.

For inquiries concerning operation of systems, please contact:

Mitsubishi UFJ Trust and Banking Corporation, Securities Agency Division (Help Desk)

• Toll-free service phone number in Japan: 0120-173-027 (Business hours: 9 a.m. – 9 p.m.)

# **[Voting Rights Exercise Platform]**

In addition to the above method to exercise voting rights via the Internet, nominee shareholders such as trust and custody services banks (including standing proxies) may use the Voting Rights Exercise Platform operated by ICJ, Inc., a joint company established by the Tokyo Stock Exchange, Inc. and other companies, as an electromagnetic means of exercising voting rights at the Company's General Meeting of Shareholders. Please note that this service is only available for those who requested in advance.