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Consolidated Financial Results for the Three Months Ended March 31, 2017 (Japan GAAP) (The fiscal year ending December 31, 2017)

## Company Name: DIC Corporation

Listing Code Number: 4631
URL: http://www.dic-global.com/en/
Representative: Yoshiyuki Nakanishi, Representative Director, President and CEO
Contact Person: Hiroshi Nagai, Corporate Controller, Accounting Department
Preparation of Supplemental Explanatory Materials: Yes
Holding of Quarterly Financial Results Meeting: No
(Yen amounts are rounded to the nearest million, except for per share information)

## 1. Consolidated Financial Results for the Three Months Ended March 31, 2017 (January 1, 2017 - March 31, 2017)

(1) Consolidated operating results
(The percentages indicate the changes from the same period in the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income attributable to owners of the parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JPY (million) | \% | JPY (million) | \% | JPY (million) | \% | JPY (million) | \% |
| Three months ended March 31, 2017 | 189,010 | 0.4 | 13,130 | 6.4 | 13,250 | 9.7 | 8,839 | 28.7 |
| Three months ended March 31, 2016 | 188,228 | -6.2 | 12,343 | 17.4 | 12,083 | 15.0 | 6,866 | -19.1 |

Note: Comprehensive income (JPY million): Three months ended March 31, 2017 2,836 ( $-\%$ ),
Three months ended March 31, $2016-7,169$ ( $-\%$ )

|  | Earnings per <br> share basic | Earnings per <br> share diluted |  |
| :--- | :---: | :---: | :---: |
| Three months ended March 31, 2017 | 93.24 | - | JPY |
| Three months ended March 31, 2016 | 72.42 | - |  |

The Company implemented a consolidation of shares of common stock by a factor of 10 to 1 with July 1, 2016, as the effective date. Earnings per share basic is calculated based on the assumption that the consolidation had been implemented at the beginning of the fiscal year ended December 31, 2016.
(2) Consolidated financial position

|  | Total assets | Net assets | Shareholders' equity ratio <br> to total assets |
| :--- | :---: | :---: | :---: |
| As of March 31, 2017 | JPY (million) | JPY (million) |  |
| As of December 31, 2016 | 822,716 | 303,514 | 33.4 |

Note: Shareholders' equity (JPY million): As of March 31, 2017
275,023 As of December 31, $2016 \quad$ 278,535

## 2. Cash Dividends

|  | Cash dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | End of 1st quarter | End of 2nd quarter | End of 3rd quarter | Year-end | Annual |
|  | JPY | JPY | JPY | JPY | JPY |
| FY2016 | - | 4.00 | - | 60.00 | - |
| FY2017 | - |  |  |  |  |
| FY2017 (Plan) |  | 60.00 | - | 60.00 | 120.00 |

Note: Revision of the forecasts for the dividends payment: No
The year-end cash dividend per share for fiscal year 2016 reflects the impact of the consolidation of shares, while the annual cash dividend per share for fiscal year 2016 has been omitted. If the consolidation of shares had been taken into consideration, the annual cash dividends per share for fiscal year 2016 would be 100 yen.
3. Forecasts for Consolidated Operating Results for the Fiscal Year Ending December 31, 2017 (January 1, 2017 - December 31, 2017)
(The percentages indicate the changes from the same period in the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income attributable to owners of the parent |  | Earnings per share basic |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JPY (million) | \% | JPY (million) | \% | JPY (million) | \% | JPY (million) | \% |  | JPY |
| First half of FY2017 | 390,000 | 3.3 | 28,000 | 7.4 | 28,000 | 4.9 | 18,500 | 9.0 | 195.15 |  |
| FY2017 | 790,000 | 5.1 | 58,000 | 7.0 | 58,000 | 3.9 | 37,500 | 7.9 | 395.57 |  |

Note: Revision of the forecasts for the consolidated operating results for the fiscal year ending December 31, 2017: Yes
For details, please refer to "Analysis of Results of Operations (3) Operating Results Forecasts for Fiscal Year 2017."

## Notes

(1) Changes in the scope of consolidation for significant subsidiaries during the three months ended March 31, 2017: No
(2) Adoption of accounting methods which are exceptional for quarterly consolidated financial statements: Yes
(3) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies arising from revision of accounting standards: No
2) Changes in accounting policies other than 1): No
3) Changes in accounting estimates: No
4) Restatements: No
(4) Number of shares issued (common stock)
5) Number of shares issued at the end of the period, including treasury shares

$$
\text { As of March 31, } 2017 \quad 95,156,904 \text { shares, As of December 31, } 2016 \quad 95,156,904 \text { shares }
$$

2) Number of treasury shares at the end of the period

$$
\text { As of March 31, } 2017 \quad 357,585 \text { shares, As of December 31, } 2016 \quad 356,552 \text { shares }
$$

3) Average number of shares issued during the period, excluding treasury shares

For the three months ended March 31, 2017 94,799,829 shares, For the three months ended March 31, 2016 94,807,470 shares
Each of the number of shares listed above is calculated based on the assumption that the consolidation of shares had been implemented at the beginning of the fiscal year ended December 31, 2016.

Note: Presented quarterly consolidated financial results are not subject to quarterly review procedures.
Note: Explanation of the appropriate use of performance forecasts, and other special items

## Caution concerning forward-looking statements

The above forecasts of future performance are based on information available to the Company at the present time and are subject to potential risks and uncertainty. Accordingly, the users should be aware that actual results may differ from any expressed future performance herein due to various factors.

## Analysis of Results of Operations

## (1) Overview of Operating Results

While economic conditions worldwide recovered gradually in the three months ended March 31, 2017, economic uncertainty, fluctuations in the financial and capital markets and the direction of oil prices, among others, continued to warrant caution. Moderate recovery persisted in the economies of North America and Europe. A revival was seen in Asia. Japan's economy also continued to rally steadily, despite delayed improvements in certain areas.

In this environment, consolidated net sales rose $0.4 \%$, to $¥ 189.0$ billion, despite the negative impact of foreign currency fluctuations, and flagging product prices in the previous fiscal year, as shipments remained firm.

Operating income advanced $6.4 \%$, to $¥ 13.1$ billion, as elevated sales of high-value-added products and cost reductions offset the harmful impact of higher raw materials prices.

Ordinary income rose $9.7 \%$, to $¥ 13.3$ billion, with contributing factors including an improved financial position.

Net income attributable to owners of the parent climbed $28.7 \%$, to $¥ 8.8$ billion.
(Billions of yen)

|  | Three months <br> ended <br> March 31, 2016 | Three months <br> ended <br> March 31, 2017 | Change <br> $(\%)$ | Change <br> (\%) <br> excluding the impact <br> of foreign currency <br> fluctuations |
| :--- | :---: | :---: | :---: | :---: |
| Net sales | 188.2 | $\mathbf{1 8 9 . 0}$ | $0.4 \%$ | $3.2 \%$ |
| Operating income | 12.3 | $\mathbf{1 3 . 1}$ | $\mathbf{1 3 . 3}$ | $9.4 \%$ |
| Ordinary income | 12.1 | $\mathbf{8 . 8}$ | $28.7 \%$ | $11.6 \%$ |
| Net income attributable <br> to owners of the parent | 6.9 |  | - |  |

Note: The exchange rates used to translate the results of overseas DIC Group companies for the three months ended March 31, 2017 and 2016, respectively, are as follows:
Three months ended March 31, 2017: $¥ 113.64 /$ US $\$ 1.00$ (average for the three months ended March 31, 2017)
Three months ended March 31, 2016: $¥ 116.55 /$ US $\$ 1.00$ (average for the three months ended March 31, 2016)
(2) Segment Results

|  | Net sales |  |  |  | Operating income (loss) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended <br> March 31, 2016 | Three months ended <br> March 31, 2017 | Change (\%) | Change (\%) excluding the impact of foreign currency fluctuations | Three months ended <br> March 31, 2016 | Three months ended March 31, 2017 | Change <br> (\%) | Change <br> (\%) <br> excluding <br> the impact of foreign currency fluctuations |
| Printing Inks | 94.3 | 89.9 | -4.6\% | -0.9\% | 4.3 | 4.0 | -7.1\% | $-3.7 \%$ |
| Fine Chemicals | 32.4 | 34.3 | 5.8\% | 8.3\% | 3.0 | 4.2 | 40.6\% | 53.3\% |
| Polymers | 44.3 | 46.9 | 6.0\% | 7.0\% | 4.5 | 4.5 | -0.2\% | 1.9\% |
| Compounds | 15.3 | 15.0 | -2.0\% | 1.4\% | 1.3 | 0.8 | -39.4\% | $-34.3 \%$ |
| Application <br> Materials | 12.5 | 12.8 | 1.8\% | 2.7\% | 0.3 | 0.8 | 2.6 times | 2.7 times |
| Others, <br> Corporate and eliminations | (10.6) | (9.9) | - | - | (1.1) | (1.2) | - | - |
| Total | 188.2 | 189.0 | 0.4\% | 3.2\% | 12.3 | 13.1 | 6.4\% | 11.6\% |

Segment results in key markets are as follows. Year-on-year percentage changes in squared parentheses represent increases or decreases excluding the impact of foreign currency fluctuations. Interregional transactions within the Printing Inks segment are included. Accordingly, the aggregates of regional net sales and operating income figures for the Printing Inks segment differ from the figures presented above.

## Printing Inks

Japan

| Net sales | $¥ 18.9$ billion | Change | $-4.5 \%$ |
| :--- | ---: | ---: | ---: |
| Operating income | $¥ 1.1$ billion | Change | $1.9 \%$ |

Sales of packaging inks benefited from firm shipments. Nonetheless, overall sales in Japan decreased, reflecting factors such as the erosion of sales prices in the previous fiscal year and diminished demand for publishing inks and news inks.

Operating income edged up. Reasons for this result included cost reductions and an improved product mix.

## The Americas and Europe

| Net sales | $¥ 57.9$ billion | Change | $-5.7 \%$ | $[-0.6 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 2.0$ billion | Change | $-7.6 \%$ | $[-1.9 \%]$ |

Although shipments of packaging inks advanced, sales in North America and Europe were flat, with causes including waning demand for news inks. Sales in Central and South America rose, buoyed by robust shipments of packaging inks. As a result, overall sales in the Americas and Europe were essentially level in local currency terms, but declined after translation, hampered by factors such as foreign currency fluctuations.

Despite the ongoing implementation of rationalization measures, operating income decreased, reflecting sales results and increases in raw materials prices, among others.

## Asia and Oceania

| Net sales | $¥ 15.2$ billion | Change | $-1.4 \%$ | $[2.0 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 1.0$ billion | Change | $-12.2 \%$ | $[-10.5 \%]$ |

While shipments of packaging inks were solid, sales in the PRC were pushed down by such factors as flagging demand for publishing inks and news inks and other factors. In Southeast Asia, sales were up in all product categories. Sales in Oceania fell, with causes including fading demand for news inks. Sales in India increased, bolstered by brisk shipments of publishing inks and packaging inks. For these and other reasons, overall sales in Asia and Oceania were up in local currency terms, but down after translation, owing to foreign currency fluctuations.

Operating income declined, a consequence of rising prices for raw materials and other factors.

## Fine Chemicals

| Net sales | $¥ 34.3$ billion | Change | $5.8 \%$ | $[8.3 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 4.2$ billion | Change | $40.6 \%$ | $[53.3 \%]$ |

In pigments, sales were lifted by a steep increase in shipments of functional pigments, including those for color filters and cosmetics. Sales of TFT LCs rose substantially, reflecting favorable shipments and the fact that the corresponding period of the previous fiscal year was a transitional period between new product releases. These factors supported higher segment sales.

Segment operating income was up substantially, underpinned by an improved product mix, among others.

Polymers

| Net sales | $¥ 46.9$ billion | Change | $6.0 \%$ | $[7.0 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 4.5$ billion | Change | $-0.2 \%$ | $[1.9 \%]$ |

Sales in Japan rose, bolstered by increased shipments of high-value-added products, polystyrene and other products. Sales overseas were up sharply, thanks to generally firm shipments. For these and other reasons, segment sales advanced.

Notwithstanding the aforementioned sales results, segment operating income remained on a par. Factors behind this result included soaring raw materials prices.

Compounds

| Net sales | $¥ 15.0$ billion | Change | $-2.0 \%$ | $[1.4 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 0.8$ billion | Change | $-39.4 \%$ | $[-34.3 \%]$ |

Despite healthy shipments, sales of polyphenylene sulfide (PPS) compounds were flat, owing to weaker sales prices in the previous fiscal year and foreign currency fluctuations. Sales of jet inks decreased, reflecting the negative impact of foreign currency fluctuations. Owing to these and other factors, sales were largely level in local currency terms, but slipped after translation as a consequence of foreign currency fluctuations, among others.

Segment operating income fell, with causes including sales results and costs associated with advanced investments.

Application Materials

| Net sales | $¥ 12.8$ billion | Change | $1.8 \%$ | $[2.7 \%]$ |
| :--- | ---: | ---: | ---: | ---: |
| Operating income | $¥ 0.8$ billion | Change | 2.6 times | $[2.7$ times] |

Sales rose, thanks to increased shipments of hollow-fiber membrane modules and health foods, as well as to other factors.

Segment operating income soared, spurred by an improved product mix and efforts to reduce costs, among others.
(3) Operating Results Forecasts for Fiscal Year 2017

The Company has revised its operating results forecasts for fiscal year 2017, published on February 14, 2017, as shown in the table below.

| (Billions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First half of FY2016 | First half of FY2017 (Forecasts) | Change (\%) | FY2016 | FY2017 (Forecasts) | Change (\%) |
| Net sales | 377.7 | $\begin{gathered} 390.0 \\ {[385.0]} \end{gathered}$ | 3.3\% | 751.4 | $\begin{gathered} 790.0 \\ {[770.0]} \end{gathered}$ | 5.1\% |
| Operating income | 26.1 | $\begin{gathered} 28.0 \\ {[28.0]} \end{gathered}$ | 7.4\% | 54.2 | $\begin{gathered} 58.0 \\ {[58.0]} \end{gathered}$ | 7.0\% |
| Ordinary income | 26.7 | $\begin{gathered} 28.0 \\ {[28.0]} \end{gathered}$ | 4.9\% | 55.8 | $\begin{gathered} 58.0 \\ {[58.0]} \end{gathered}$ | 3.9\% |
| Net income attributable to owners of the parent | 17.0 | $\begin{gathered} 18.5 \\ {[18.5]} \end{gathered}$ | 9.0\% | 34.8 | $\begin{gathered} 37.5 \\ {[37.5]} \end{gathered}$ | 7.9\% |

Note: Forecasts in squared parentheses are those published on February 14, 2017.

## Reasons for Revision of Operating Results Forecasts

The Company's decision to revise its operating results forecasts for fiscal year 2017 was prompted by the direction of currency exchange rate fluctuations and other factors.

## Disclaimer Regarding Forward-Looking Statements

Statements herein, other than those of historical fact, are forward-looking statements that reflect management's projections based on information available as of the publication date. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ from such statements. These risks and uncertainties include, but are not limited to, economic conditions in Japan and overseas, market trends, raw materials prices, interest rate trends, currency exchange rates, conflicts, litigations, disasters and accidents, as well as the possibility the Company will incur special losses related to the restructuring of its operations.

Consolidated Quarterly Balance Sheet
(Millions of yen)

|  | As of December 31, 2016 | As of March 31, 2017 |
| :---: | :---: | :---: |
| (Assets) |  |  |
| Current assets |  |  |
| Cash and deposits | 17,241 | 59,875 |
| Notes and accounts receivable-trade | 215,369 | 204,714 |
| Merchandise and finished goods | 82,611 | 82,344 |
| Work in process | 9,461 | 9,879 |
| Raw materials and supplies | 53,605 | 54,925 |
| Other | 31,289 | 33,748 |
| Allowance for doubtful accounts | $(10,839)$ | $(10,548)$ |
| Total current assets | 398,737 | 434,937 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 92,092 | 91,510 |
| Machinery, equipment and vehicles, net | 66,342 | 64,262 |
| Tools, furniture and fixtures, net | 10,142 | 10,689 |
| Land | 50,169 | 49,752 |
| Construction in progress | 7,915 | 9,395 |
| Total property, plant and equipment | 226,660 | 225,608 |
| Intangible assets |  |  |
| Goodwill | 501 | 416 |
| Software | 4,878 | 4,540 |
| Other | 3,563 | 3,781 |
| Total intangible assets | 8,942 | 8,737 |
| Investments and other assets |  |  |
| Investment securities | 41,007 | 67,988 |
| Net defined benefit asset | 28,074 | 28,243 |
| Other | 62,895 | 58,645 |
| Allowance for doubtful accounts | $(1,487)$ | $(1,442)$ |
| Total investments and other assets | 130,489 | 153,434 |
| Total non-current assets | 366,091 | 387,779 |
| Total assets | 764,828 | 822,716 |

Consolidated Quarterly Balance Sheet

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | As of December 31, 2016 | As of March 31, 2017 |
| (Liabilities) |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 94,392 | 105,339 |
| Short-term loans payable | 96,391 | 77,702 |
| Commercial papers | - | 56,000 |
| Income taxes payable | 4,153 | 4,612 |
| Provision for bonuses | 7,050 | 6,334 |
| Other | 63,353 | 55,144 |
| Total current liabilities | 265,339 | 305,131 |
| Non-current liabilities |  |  |
| Bonds payable | 30,000 | 30,000 |
| Long-term loans payable | 109,918 | 134,726 |
| Net defined benefit liability | 28,072 | 26,236 |
| Asset retirement obligations | 1,334 | 1,309 |
| Other | 23,148 | 21,800 |
| Total non-current liabilities | 192,472 | 214,071 |
| Total liabilities | 457,811 | 519,202 |
| (Net assets) |  |  |
| Shareholders' equity |  |  |
| Capital stock | 96,557 | 96,557 |
| Capital surplus | 94,094 | 94,094 |
| Retained earnings | 159,541 | 162,692 |
| Treasury shares | $(1,213)$ | $(1,217)$ |
| Total shareholders' equity | 348,979 | 352,126 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 5,248 | 5,622 |
| Deferred gains or losses on hedges | (187) | 20 |
| Foreign currency translation adjustment | $(48,626)$ | $(57,089)$ |
| Remeasurements of defined benefit plans | $(26,879)$ | $(25,656)$ |
| Total accumulated other comprehensive income | $(70,444)$ | $(77,103)$ |
| Non-controlling interests | 28,482 | 28,491 |
| Total net assets | 307,017 | 303,514 |
| Total liabilities and net assets | 764,828 | 822,716 |

Consolidated Quarterly Statement of Income
(Millions of yen)
$\left.\left.\begin{array}{|l|r|r|}\hline & & \\ \text { Three months } \\ \text { ended }\end{array}\right] \begin{array}{c}\text { Three months } \\ \text { ended } \\ \text { March, } 2017 \\ \text { March, 2016 }\end{array}\right]$

Consolidated Quarterly Statement of Comprehensive Income
(Millions of yen)

|  | Three months ended March, 2016 | Three months ended March, 2017 |
| :---: | :---: | :---: |
| Net income | 7,550 | 9,515 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(1,745)$ | 404 |
| Deferred gains or losses on hedges | 107 | 206 |
| Foreign currency translation adjustment | $(15,853)$ | $(8,905)$ |
| Remeasurements of defined benefit plans, net of tax | 3,451 | 1,226 |
| Share of other comprehensive income of associates accounted for using equity method | (679) | 390 |
| Total other comprehensive income | $(14,719)$ | $(6,679)$ |
| Comprehensive income | $(7,169)$ | 2,836 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of the parent | $(7,465)$ | 2,180 |
| Comprehensive income attributable to non-controlling interests | 296 | 656 |

