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Securities Code: 8253 May 29, 2017

To Our Shareholders with Voting Rights

Hiroshi Rinno
President and CEO
Credit Saison Co., Ltd.
1-1, Higashi-Ikebukuro 3-chome, Toshima-ku, Tokyo

#### NOTICE OF THE 67TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 67th Ordinary General Meeting of Shareholders of Credit Saison Co., Ltd. (the "Company") to be held as stated below.

If you are unable to attend the meeting, you can exercise your voting rights either in writing or over the Internet. Please consider the attached "REFERENCE DOCUMENTS FOR THE GENERAL MEETING OF SHAREHOLDERS," and exercise your voting rights by 6 p.m. on Monday, June 19, 2017 (JST).

1. Date and Time: Tuesday, June 20, 2017 at 10 a.m. (JST)

**2. Place:** Ho-O-no-Ma, 2nd Floor, Tokyo Prince Hotel

3-1, Shiba-Koen 3-chome, Minato-ku, Tokyo

Please note that the meeting place is different from last year.

#### 3. Objectives of the Meeting:

#### Matters to be reported:

- 1. Business Report, Consolidated Financial Statements, and results of audits by Accounting Auditor and the Audit & Supervisory Board on the Consolidated Financial Statements for the 67th Fiscal Term (from April 1, 2016 to March 31, 2017)
- 2. Non-consolidated Financial Statements for the 67th Fiscal Term (from April 1, 2016 to March 31, 2017)

#### Matters to be resolved:

**Proposal No. 1:** Appropriation of Surplus

**Proposal No. 2:** Partial Amendments to the Articles of Incorporation

**Proposal No. 3:** Election of Seventeen (17) Directors

**Proposal No. 4:** Election of One (1) substitute Audit & Supervisory Board Member

#### 4. Matters Related to the Exercise of Voting Rights

- (1) If you exercise your voting rights both in writing and via the Internet, only the vote via the Internet will be counted as valid.
- (2) If you exercise your voting rights via the Internet or other means multiple times, only the final vote will be counted as valid.
- (3) If you do not indicate "Approval," "Disapproval" or "Abstention" for each of the proposals when exercising your voting rights in advance, you will be deemed to have approved the proposal.
- (4) If you wish to exercise your voting rights by proxy at the meeting, another one (1) shareholder of the Company with voting rights in the meeting can attend the meeting as a proxy upon the submission of a document certifying the right of proxy.

#### 5. Other Matters Related to this Notice:

- (1) Among the documents to be provided in this Notice, the following documents are posted on the Company's website (http://www.saisoncard.co.jp) pursuant to applicable laws and regulations and Article 16 of the Articles of Incorporation of the Company. Accordingly, these Notes are not included in the attached document of the Notice.
  - 1) Notes to Consolidated Financial Statements
  - 2) Notes to Non-consolidated Financial Statements
  - Consolidated Financial Statements and Non-consolidated Financial Statements audited by the Accounting Auditor and the Audit & Supervisory Board Member include the Notes to Consolidated Financial Statements and the Notes to Non-consolidated Financial Statements.
- (2) In the event that an amendment is required on the REFERENCE DOCUMENTS FOR THE GENERAL MEETING OF SHAREHOLDERS, Business Report, or Non-consolidated or Consolidated Financial Statements prior to the date of General Meeting of Shareholders, the Company will send the amendment to shareholders via postal mail or post it on the website (http://www.saisoncard.co.jp).

### REFERENCE DOCUMENTS FOR THE GENERAL MEETING OF SHAREHOLDERS

#### **Proposals and References**

#### **Proposal No. 1:** Appropriation of Surplus

The Company's policy is to place importance upon taking steps to reinforce the business structure to boost the shareholder value of the Company. The Company is determined to maintain a certain level of internal reserve to realize this while offering appropriate, stable, and continuous distributions of dividends to the shareholders.

Under this policy and in consideration of the trends in the results for the current fiscal year and future business environment, the Company proposes to distribute year-end dividends and to appropriate surplus as follows.

- 1. Matters relating to year-end dividends
- (1) Type of dividend property

Cash

(2) Matters on the allotment of dividend property and the total amount thereof

The Company proposes to pay ¥35 of dividends per share of common stock of the Company to the shareholders.

(3) Effective date of dividends from surplus

June 21, 2017

- 2. Matters relating to the appropriation of other retained earnings
- (1) Retained earnings item to be increased and the amount of increase

General reserve

¥15,000,000,000

(2) Retained earnings item to be decreased and the amount of decrease

Retained earnings brought forward \\$15,000,000,000

### **Proposal No. 2:** Partial Amendments to the Articles of Incorporation

#### 1. Reasons for the proposal

In order to cope with the diversification of business lineup, the Company proposes that a purpose item be added to Article 2 (Purpose) of the current Articles of Incorporation.

#### 2. Details of the amendments

The Company proposes that the Articles of Incorporation be amended as shown in the table below.

(Underlining denotes amendment.)

	(Onderming denotes amendment.)	
Current Articles of Incorporation	Proposed Amendments	
Chapter 1 General Provisions	Chapter 1 General Provisions	
Article 2 (Purpose)	Article 2 (Purpose)	
The purpose of the Company shall be to engage in the	The purpose of the Company shall be to engage in the	
following businesses.	following businesses.	
129. (Omitted)	129. (Unchanged)	
(Newly established)	30. Advertising expenses	
<u>30.</u> Any other business incidental or relating to the	31. Any other business incidental or relating to the	
businesses referred to in any of the foregoing items.	businesses referred to in any of the foregoing items.	

#### **Proposal No. 3:** Election of Seventeen (17) Directors

The term of office for seventeen (17) Directors, namely, Teruyuki Maekawa, Hiroshi Rinno, Naoki Takahashi, Hiroshi Yamamoto, Masahiro Yamashita, Sadamu Shimizu, Katsumi Mizuno, Kazuhiro Hirase, Akihiro Matsuda, Yoshihisa Yamamoto, Tatsunari Okamoto, Masako Takeda, Yoshiaki Miura, Shingo Baba, Yasuhisa Ueno, Reiko Yonezawa and Kaoru Hayashi will expire upon the conclusion of this General Meeting of Shareholders. Therefore, for further strengthening of the corporate governance system, the Company proposes the election of seventeen (17) Directors including two (2) Independent Outside Directors.

The candidates for Director are as follows:

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Mar. 1964 Apr. 1991	Joined Credit Saison Co., Ltd. General Manager, Sales No. 1 Department, and General Manager, Sales Promotion Department	
		June 1991	Director	
	Teruyuki Maekawa	Apr. 1998	Managing Director	
	(January 24, 1942)	Feb. 2001	Senior Managing Director	40.550
	Reelection	June 2002	Senior Managing Director and Representative Director	40,550
1		Apr. 2005	Executive Vice President and Representative Director	
		Mar. 2016	Chairman and Representative Director*	
		<significant Director of S</significant 	concurrent positions outside the Company> hizugin Saison Card Co., Ltd.	
	experience in and broad insighthe responsibility of running the	nt into the Com ne business as n appropriate p	nd the General Affairs Department, and has accu- apany's business as a whole. He also has a track r an Executive Vice President of the Company ove berson to enhance its corporate value sustainably,	ecord of taking on r many years. The
	inin ongoingry as a candidate	Apr. 1965	Joined THE SEIBU DEPARTMENT STORES, LTD. (currently Sogo & Seibu Co.,	
		Mar. 1982	Ltd.) Joined Credit Saison Co., Ltd., General Manager, Credit Sales Promotion Department	
	Hiroshi Rinno	Apr. 1983	Director	
	(August 5, 1942)	Apr. 1985	Managing Director	71,939
	Reelection	June 1995	Senior Managing Director	
2		June 1999	Senior Managing Director and Representative Director	
		June 2000	President and CEO*	
		June 2003	Director, Resona Bank, Ltd.	
		June 2003	Director, Resona Holdings, Inc.	
	core business. In addition, he contributing to the growth of t number of innovative products	experience in has been Presidence he Company of s and services,	and broad insight into the credit card business, the dent and CEO since 2000 and has shown strong lover many years. He also has a track record of impusuch as Eikyufumetsu Points. The Company belivalue sustainably, and has selected him ongoingly	eadership, plementing a eves that he is an

No.	Name (Date of birth)	Company a	ummary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
3	Naoki Takahashi (August 5, 1950) Reelection	Apr. 1974 Apr. 2003 Apr. 2004 Apr. 2005 June 2005 Mar. 2007 Mar. 2010 Mar. 2011	Joined The Fuji Bank, Limited (currently Mizuho Financial Group, Inc.)  Executive Officer, General Manager, Osaka Corporate Banking Division No. 2 of Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.)  Managing Executive Officer, Business Executive Officer  Joined Credit Saison Co., Ltd. as Advisor Managing Director  General Manager, Business Strategy Division Senior Managing Director  Senior Managing Director and Representative Director  Executive Vice President and Representative Director*	20,000
	As a person responsible for the implementation of business so the strategies. In addition, he has promoted the establishmed growth of the Company as a	trategies, posse has a track recent of new businonbank busine ustainably, and	Corporate Planning Division, he has led the plann essing broad insight and extensive experience in the ord as a person responsible for the Internet Busine ness models using IT technologies, contributing to ess. The Company believes that he is an appropria has selected him ongoingly as a candidate for Direction.	ne promotion of ess Division and to the overall te person to
4	Hiroshi Yamamoto (June 4, 1955) Reelection		Joined The Dai-Ichi Kangyo Bank, Ltd. (currently Mizuho Financial Group, Inc.) Counselor, Business Promotion Department, Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.) General Manager, Osaka Corporate Banking Division No. 3 General Manager, Corporate Banking Division No. 12 Executive Officer and General Manager, Corporate Banking Division No. 12 Joined Credit Saison Co., Ltd. as Advisor Director General Manager, Finance Division Managing Director Senior Managing Director* concurrent positions outside the Company> Atrium Co., Ltd.	16,600
	and broad insight into the business into a profitable business	ndidate for Dire in the Compar siness. In additi iness. The Com		any's finance

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Apr. 1981 Oct. 2003 Mar. 2005	Joined Credit Saison Co., Ltd. General Manager, Credit Card Department General Manager, Sales Administration & Marketing Department	
	Masahiro Yamashita (March 5, 1958)	Apr. 2009 June 2010 Mar. 2012	General Manager, Solution Department No. 3 Director	13,400
5	Reelection	Mar. 2015 Mar. 2016 <significant< td=""><td>Managing Director  General Manager, Credit Card Division*  Senior Managing Director*  concurrent positions outside the Company&gt;</td><td></td></significant<>	Managing Director  General Manager, Credit Card Division*  Senior Managing Director*  concurrent positions outside the Company>	
	Planning Department of the cr experience in and broad insigh new businesses and has contril	didate for Dire Manager of the edit card busing into the busing buted to estable appropriate p	ctor] Sales Administration & Marketing Department a less, the Company's core business, possessing exness. In addition, he has a track record of driving ishing the base of the Company's credit card bus berson to enhance its corporate value sustainably,	tensive forward many iness. The
6	Sadamu Shimizu (June 18, 1965) Reelection	Vice Presider Financial Co.	Joined Credit Saison Co., Ltd. General Manager, Tokyo Branch General Manager, Sales Administration & Marketing Department General Manager, Sales Development Department General Manager, Sales Development Division Director General Manager, Finance Division* Managing Director* concurrent positions outside the Company> nt and Representative Director of Daiwa House ., Ltd. akashimaya Credit Co., Ltd.	8,700
	position of General Manager of He has accumulated abundant actual contact with customers. Manager of the Finance Division	rge of general of the Sales De experience and In recent year on, contribution	ctor] manager positions at the Company's nation-wide velopment Division, who coordinates branch ger d broad knowledge through the sales field, which s he has also developed the finance business as the g to the growth of the Company. The Company to the value sustainably, and has selected him ongoin	neral managers. It is the point of the General believes that he is

No.	Name (Date of birth)	Company a	immary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Apr. 1992 Mar. 2005 Sept. 2007	Joined Credit Saison Co., Ltd. General Manager, Saison Card Department General Manager, UC Card Department	
	Katsumi Mizuno (August 15, 1969) Reelection	Mar. 2010 Oct. 2012	General Manager, Solution Department No. 2 General Manager, Business Planning Department and General Manager, Product and Service Development Group	8,900
7		June 2013 June 2013	Director General Manager, Overseas Division	
	many years, accumulating exterior track record of advancing the growth of the Company's over	usiness plannir ensive experience overseas business.	ng of the credit card business, the Company's cornce in and broad insight into the credit card business in recent years with a global perspective, con The Company believes that he is an appropriate	ness. He has a tributing to the
	its corporate value sustamanty	Apr. 1987 Sept. 2003	Joined Credit Saison Co., Ltd.  General Manager, Nagoya Business Office, Leasing Division	
	Kazuhiro Hirase (February 14, 1965) Reelection	Mar. 2006 Mar. 2008	General Manager, Leasing Division General Manager, Leasing and Rental Business Department	8,900
8	Recitetion	June 2010 Mar. 2013	Director* General Manager, Sales Development Division	
	wide branches and offices as the accumulated extensive experied years, he has also another trace human resources can play acti	n the Compan he General Ma ence in and bro k record of con ve roles as Off ate person to e	ctor] y's lease business and has a track record of coordinager of the Sales Development Division. In additional insight into the credit card and lease business intributing to the preparation of an environment where in charge of the strategic personnel departments of the corporate value sustainably, and has seen the corporate value sustainably, and has seen the corporate value sustainably.	lition, he has es. In recent there diverse ent. The Company
		Apr. 1983 Oct. 2002	Joined The Fuji Bank, Limited (currently Mizuho Financial Group, Inc.) Joined Mizuho Corporate Bank, Ltd.	
	Akihiro Matsuda (November 5, 1960)	Apr. 2008	(currently Mizuho Bank, Ltd.) General Manager, Toyama Corporate Banking Division	
	Reelection	Apr. 2010 June 2010	Joined Credit Saison Co., Ltd. as Advisor Director*	8,600
9			General Manager, Credit Division  General Manager, Overseas Division*  concurrent positions outside the Company>	
	Chairman of HD SAISON Finance Company Ltd.			

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Apr. 1988 Mar. 2006	Joined Credit Saison Co., Ltd. General Manager, System Planning Department	
	Yoshihisa Yamamoto (March 10, 1965)	Mar. 2007 Mar. 2008	Deputy Head of System Division General Manager, System Planning Department	7,400
10	Reelection	June 2011	Director*	
			concurrent positions outside the Company> bubitous Co., Ltd.	
	insight into systems, supervisi	nt experience ing the develop	n the Company's system divisions. He has accuning the Company's trunk system. The Company te value sustainably, and has selected him ongoin	believes that he is
		Apr. 1990	Joined Credit Saison Co., Ltd.	
		Mar. 2005	General Manager, Affinity Card Division	
	Tatsunari Okamoto	Mar. 2007	General Manager, Solution Promotion Department	
	(April 26, 1967)	Mar. 2008	General Manager, Solution Department No. 1	11,900
	Reelection	June 2011	Director*	
11		Mar. 2017	General Manager, Credit Division*	
11			concurrent positions outside the Company> IC Card Co., Ltd.	
	American Express® Card, and broad insight into the credit ca companies through the credit of	n the business I other operation and business. Heard business.	of Company's affinity cards with client companions over many years, accumulating extensive expe has a track record of contributing to mutual growth Company believes that he is an appropriate pated him ongoingly as a candidate for Director.	erience in and owth with partner
		Jan. 1989	Joined Credit Saison Co., Ltd.	
		Mar. 2008	General Manager, Human Resources Department	
	Masako Takeda (March 31, 1968)	Mar. 2013	General Manager, Strategic Human Resources Department	
		June 2014	Director*	4,300
	Reelection	Mar. 2015	General Manager, Career Development Office, Strategic Human Resources Department*	
12		Mar. 2016	General Manager, Sales Development Division*	
	ts corporate han resources can be track record to Sales he is an as a candidate for			

No.	Name (Date of birth)	Company a	ammary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Apr. 1990 Oct. 2001 Oct. 2006	Joined Credit Saison Co., Ltd. General Manager, Kanagawa Branch Executive Vice President and Representative Director, Shizugin Saison Card Co., Ltd.	
	Yoshiaki Miura (September 2, 1966)	Mar. 2011 Mar. 2013	General Manager, Internet Strategic Planning Department General Manager, Internet Business Division and General Manager, Internet Strategic Planning Department	2,500
13	Reelection	Mar. 2015	General Manager, Internet Business Division and General Manager, Business Incubation Department	_,,,,,,
		Mar. 2016	General Manager, Internet Business Division	
		June 2016	Director*	
			concurrent positions outside the Company> ervisory Board Member of Takashimaya Credit	
	and the use of information te popular content and flexible	chnology. He he cooperation with riate person to e	prience in and broad insight into the development as contributed to the growth of the Internet busines the venture firms with high technological skills. The enhance its corporate value sustainably, and has seen	ess by using e Company
		Apr. 1997	Joined Credit Saison Co., Ltd.	
		Mar. 2007	General Manager, Planning Department	
		May 2012	General Manager, Finance and Accounting Department	
	Shingo Baba (January 17, 1971)	Mar. 2015	General Manager, Business Planning Department	
	(January 17, 1971)	June 2016	Director*	1,800
14	Reelection	Audit and Su Card Co., Lt	concurrent positions outside the Company> upervisory Board Member of Shizugin Saison d. upervisory Board Member of Seven CS Card	
		Service Co.,	Ltd. ervisory Board Member of HD SAISON	
	experience in and broad insigneed of leading various init rebuilding its business portfolior	pany's finance ght into the corp iatives, including lios. The Comp	ector] & accounting, and corporate planning divisions a corate divisions. In his management experience, hing the strengthening of the Company's financial plany believes that he is an appropriate person to end him ongoingly as a candidate for Director.	e has a track osition and

No.	Name (Date of birth)	Company a	ummary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
15	Kaoru Hayashi (December 26, 1959) Reelection Outside	Aug. 1995 July 2002 June 2003 Nov. 2004 Apr. 2012 June 2012 Oct. 2012 Apr. 2013 Oct. 2015 June 2016 July 2016 Sept. 2016 Sept. 2016 May 2017 <significant ceo,="" chairman="" director,="" group="" mo<="" of="" representation="" td=""><td>Representative Director, Digital Garage, Inc. Representative Director and Chairman, Kakaku.com, Inc. Chairman of the Board, Kakaku.com, Inc.* Representative Director, President and Group CEO, Digital Garage, Inc. Representative Director, Chairman, VeriTrans Inc. Director, Monex Group. Inc.* Representative Director, Chairman and President, ECONTEXT, INC. Representative Director, Chairman, Open Network Lab* Director President and Chairman, econtext Asia Limited* Outside Director, Credit Saison Co., Ltd.* Director, DG Daiwa Ventures, Inc.* Representative Director, President, BI. Garage, Inc.* Representative Director, President Executive Officer and Group CEO, Digital Garage, Inc.* Representative Director and Chairman, DG Incubation, Inc.* concurrent positions outside the Company&gt; ve Director, President Executive Officer and Digital Garage, Inc. the Board, Kakaku.com, Inc. nex Group. Inc.</td><td>0</td></significant>	Representative Director, Digital Garage, Inc. Representative Director and Chairman, Kakaku.com, Inc. Chairman of the Board, Kakaku.com, Inc.* Representative Director, President and Group CEO, Digital Garage, Inc. Representative Director, Chairman, VeriTrans Inc. Director, Monex Group. Inc.* Representative Director, Chairman and President, ECONTEXT, INC. Representative Director, Chairman, Open Network Lab* Director President and Chairman, econtext Asia Limited* Outside Director, Credit Saison Co., Ltd.* Director, DG Daiwa Ventures, Inc.* Representative Director, President, BI. Garage, Inc.* Representative Director, President Executive Officer and Group CEO, Digital Garage, Inc.* Representative Director and Chairman, DG Incubation, Inc.* concurrent positions outside the Company> ve Director, President Executive Officer and Digital Garage, Inc. the Board, Kakaku.com, Inc. nex Group. Inc.	0
		Director Pres	sident and Chairman, econtext Asia Limited	

[Reason for selection as a candidate for Outside Director]

He has accumulated extensive experience in and broad insight into IT, marketing, and FinTech as founder and manager of Digital Garage, Inc., an Internet service company. The Company believes that he can provide timely and appropriate advice on its management, and has selected him ongoingly as a candidate for Outside Director. He serves as Representative Director of Digital Garage, Inc and also as CEO of Digital Garage, Inc and its group companies. The Company and Digital Garage Group have signed a basic agreement for a business alliance to collaborate on an incubation business and a marketing business. Though the Company has business relationship with Digital Garage Group, the annual transaction amount is insignificant in terms of the Company's total consolidated business transactions (less than 1%). He serves as Outside Director of the Company and the term of office will be one year upon the conclusion of this General Meeting of Shareholders.

No.	Name (Date of birth)	Company	ammary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
16	Naoki Togashi (October 24, 1960) New candidate Outside Independent	Apr. 1984 Jan. 1999 Apr. 2007 June 2010 Mar. 2011 June 2014 Apr. 2017 <significant director,="" nil<="" oliver="" representati="" td="" wym=""><td>Joined The Bank of Japan President, Future Financial Strategy Corp. Trustee, Japan Association of Corporate Executives* Japan Representative Partner, Oliver Wyman Group Director, Nikko Asset Management Co., Ltd.* Director, NAGAHORI CORPORATION* Representative Director, Japan Representative Partner, Oliver Wyman Group* concurrent positions outside the Company&gt; ve Director, Japan Representative Partner, an Group cko Asset Management Co., Ltd.</td><td>0</td></significant>	Joined The Bank of Japan President, Future Financial Strategy Corp. Trustee, Japan Association of Corporate Executives* Japan Representative Partner, Oliver Wyman Group Director, Nikko Asset Management Co., Ltd.* Director, NAGAHORI CORPORATION* Representative Director, Japan Representative Partner, Oliver Wyman Group* concurrent positions outside the Company> ve Director, Japan Representative Partner, an Group cko Asset Management Co., Ltd.	0
	[Reason for selection as a can	Trustee, Japa	GAHORI CORPORATION an Association of Corporate Executives	

[Reason for selection as a candidate for Outside Director]

He has been involved in strategic consulting in a broad financial area in Japan and abroad as a management consultant. He has extensive experience in and broad insight into corporate management. The Company believes that he can provide timely and appropriate advice on its management, and has selected him as a candidate for Outside Director.

#### [Matters concerning independence]

If the election of Togashi is approved, the Company plans to register him as an independent director/auditor with the Tokyo Stock Exchange (TSE) as he satisfies the requirements for an independent director/auditor, as stipulated by the TSE. The Company has no human, capital, business and other relationships with Oliver Wyman Group, where he serves as Representative Director, Japan Representative and Partner. The Company deems his independence is secured.

No.	Name (Date of birth)	Company a	Career summary, title and area of responsibility in the Company and significant concurrent positions outside the Company  (The asterisk (*) refers to current position.)	
		Apr. 1988	Joined Mitsui Trust and Banking Company, Limited (currently Sumitomo Mitsui Trust Bank, Limited)	
	Nana Otsuki	Jan. 2000	Head, Credit Rating Team for Financial Institutions in Japan and South Korea, Standard and Poor's Ratings Japan K.K.	
	(September 17, 1964) (Name on family register:	Dec. 2005	Managing Director, Research Division, UBS Securities Japan Co., Ltd.	
	Nana Matsukawa)  New candidate  Outside	June 2011	Managing Director, Head, Finance and Domestic Demand-Related Sector, Research Division, Merrill Lynch Japan Securities Co., Ltd.	0
	Independent	Sept. 2015	Professor, Faculty of Economics, Nagoya University of Commerce and Business*	
	•	Jan. 2016	Executive Officer, Monex, Inc.*	
17		Executive Of	concurrent positions outside the Company> ficer, Monex, Inc. culty of Economics, Nagoya University of nd Business	

She has served domestic and foreign financial institutions as analyst over many years. She has extensive experience in and broad insight into analysis of the domestic and overseas financial markets, overseas stock markets and others. The Company believes that she can provide timely and appropriate advice on its management, and has selected her as a candidate for Outside Director.

#### [Matters concerning independence]

If the election of Otsuki is approved, the Company plans to register her as an independent director/auditor with the Tokyo Stock Exchange (TSE) as she satisfies the requirements for an independent director/auditor, as stipulated by the TSE. She serves as Executive Officer of Monex, Inc. The Company has business relationship with Monex, Inc. on the issuance business of affinity cards. Monex, Inc. is a joint investor in Monex-Saison-Vanguard Investment Partners, Inc., in which the Company invests. However, the annual transaction amount is insignificant in terms of the Company's total consolidated business transactions (less than 0.1%) and the Company deems her independence is secured.

Notes: 1. Other than those mentioned above, no special interests exist between the above candidates for Director and the Company.

- 2. Kaoru Hayashi, Naoki Togashi, and Nana Otsuki are candidates for Outside Director.
- 3. The Company has concluded an agreement with Kaoru Hayashi, limiting his liability for damages towards the Company to the extent specified by Article 423, Paragraph 1 of the Companies Act, pursuant to Article 427, Paragraph 1 of the Act. If the reelection of Kaoru Hayashi is approved, the Company intends to continue the same liability limitation agreement with him. In addition, if the election of Naoki Togashi and Nana Otsuki is approved, the Company intends to conclude the same liability limitation agreement with them.
- 4. Kaoru Hayashi is scheduled to resign as Director of Monex Group, Inc. on June 24, 2017.

#### **Proposal No. 4** Election of One (1) substitute Audit & Supervisory Board Member

The Company proposes the election of one (1) substitute Audit & Supervisory Board Member in case the number of Audit & Supervisory Board Members falls short of the number stipulated by the laws and regulations.

The effective term of office of this election will expire at the beginning of the next General Meeting of Shareholders.

The substitute Audit & Supervisory Board Member shall assume his office on condition that the number of Audit & Supervisory Board Members falls short of the number stipulated by the laws and regulations, and the term of office of the substitute Audit & Supervisory Board Member shall be the remaining term of office of the retired Audit & Supervisory Board Member, according to the Company's Articles of Incorporation.

The Company has obtained approval of this proposal from the Audit & Supervisory Board.

The candidate for substitute Audit & Supervisory Board Member is as follows:

Name (Date of birth)		Career summary, title and area of responsibility in the Company and significant concurrent positions outside the Company			
	Mar. 1970	Joined Credit Saison Co., Ltd.			
	Feb. 2001	General Manager, Human Resources Department			
	June 2001	Director			
	Feb. 2004	Managing Director			
Kazufusa Inada (February 13, 1946)	Mar. 2005	Managing Director, General Manager, Credit Card Division	9,500		
New candidate	Mar. 2007	Managing Director, General Manager, Administrative Division	3,500		
	Feb. 2010	President and Representative Director, Saison Fundex Corporation			
	Jan. 2016	Resigned as President and Representative Director, Saison Fundex Corporation			

[Reason for selection as a candidate for substitute Member of the Audit & Supervisory Board]

He has served as General Manager of the Credit Card Division and the Administrative Division and as manager of the corporate planning and finance departments of the Company. He has extensive experience and broad insight. He has also managed a subsidiary as President and is familiar with the Company Group's operations. The Company believes that he is an appropriate person to execute audit services for the Company.

Notes:

- 1. No special interests exist between the above candidate and the Company.
- 2. If Kazufusa Inada assumes the post of a Member of the Audit & Supervisory Board, the Company plans to conclude an agreement with Inada, limiting his liability for damages towards the Company to the extent specified by Article 423, Paragraph 1 of the Companies Act, pursuant to Article 427, Paragraph 1 of the Act.

### **Consolidated Balance Sheet**

(As of March 31, 2017)

(Millions of yen)

A		T 1.4.1151	(Millions of yen)
Assets	Amount	Liabilities	Amount
Account item  Current assets	Amount 2,207,412	Account item Current liabilities	Amount 1,016,629
Cash and deposits	63,266	Notes and accounts payable – trade	238,190
·	-	Short-term loans payable	229,960
Accounts receivable – installment	1,769,438	Current portion of long-term loans payable	69,885
Lease investment assets	227,760	Current portion of bonds	50,000
Other trade receivables	490	Commercial papers	358,000
Operational investment securities	33,099	Lease obligations	524
Real estate for sale	101,674	Income taxes payable	9,589
Purchased receivables	12,437	Provision for bonuses	2,315
Other inventories	1,170	Provision for directors' bonuses	157
Deferred tax assets	18,408	Provision for loss on interest repayment	9,445
Short-term loans receivable	3,997	Allowance for losses on collecting gift tickets	144
Other	21,690	Deferred installment income	9,028
Allowance for doubtful accounts	(46,020)	Other	39,388
Non-current assets	511,154	Non-current liabilities	1,256,539
	_	Bonds payable	255,000
Property, plant and equipment	71,150	Long-term loans payable	852,899
Buildings, net	24,673	Long-term loans payable under credit fluidity	20,000
Land	39,774	Lease obligations	1,209
Leased assets, net	1,354	Provision for directors' retirement benefits	133
Construction in progress	1,094	Provision for loss on guarantees	6,418
Other, net	4,252	Allowance for losses on warranty of defects	14 94,033
Intangible assets	200,622	Provision for point card certificates Provision for loss on interest repayment	21,148
Leasehold right	970	Asset retirement obligations	445
Software	5,745	Other	5,238
Leased assets	309	Total liabilities	2,273,168
Software in progress	193,309	Net assets	,,
Other	287	Shareholders' equity	410,773
Investments and other assets	239,382	Capital stock	75,929
Investments and other assets	168,339	Capital surplus	85,634
	-	Retained earnings	302,087
Long-term loans receivable	11,258	Treasury shares	(52,879)
Guarantee deposits	5,439	Accumulated other comprehensive income	34,290
Liquidation business assets	32,456	Valuation difference on available-for-sale securities	35,315
Deferred tax assets	21,397	Deferred gains or losses on hedges	(649)
Other	3,468	Foreign currency translation adjustment	(374)
Allowance for doubtful accounts	(2,977)	Subscription rights to shares	0
Deferred assets	1,484	Non-controlling interests	1,818
Bond issuance cost	1,484	Total net assets	446,882
Total assets	2,720,051	Total liabilities and net assets	2,720,051

# **Consolidated Statement of Income** (From April 1, 2016 to March 31, 2017)

(Millions of yen)

	<u> </u>	(Millions of yen)
Account item	Amou	unt
Operating revenue		210.224
Income from the credit service business		210,336
Income from the lease business revenue		13,241
Income from the finance business		31,072
Income from the real estate related business		
Revenue from the real estate related business	37,487	
Cost of the real estate related business	23,868	13,619
Income from the entertainment business		
Revenue from the entertainment business	58,686	
Cost of the entertainment business	48,290	10,396
Financial revenue		279
Total operating revenue		278,944
Operating expenses		
Selling, general and administrative expenses		236,661
Financial expenses		11,069
Total operating expenses		247,730
Operating profit		31,213
Non-operating income		22,016
Non-operating expenses		164
Ordinary profit		53,065
Extraordinary income		_
Settlements received	11,475	
Gain on sales of investment securities	1,905	
Other	39	13,420
Extraordinary losses		
Loss on valuation of investment securities	3,638	
Loss on disposal of non-current assets	298	
Impairment loss	159	
Loss on valuation of membership	1	
Other	181	4,279
Profit before income taxes		62,207
Income taxes – current	9,370	
Income taxes – deferred	9,034	18,404
Profit		43,802
Profit attributable to non-controlling interests		1,549
Profit attributable to owners of parent		42,253
N. 4 . 61 . 4 . 111: 14. 1		

# Consolidated Statement of Changes in Equity (From April 1, 2016 to March 31, 2017)

(Millions of yen)

	Shareholders' equity							
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of current period	75,929	85,634	265,554	(52,885)	374,232			
Changes of items during period								
Dividends of surplus			(5,719)		(5,719)			
Profit attributable to owners of parent			42,253		42,253			
Purchase of treasury shares				(1)	(1)			
Disposal of treasury shares		0		8	8			
Net changes of items other than shareholders' equity								
Total changes of items during period	_	0	36,533	6	36,540			
Balance at end of current period	75,929	85,634	302,087	(52,879)	410,773			

	Accu	mulated other co	omprehensive in	come			
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income	Subscription rights to shares	Non- controlling interests	Total net assets
Balance at beginning of current period	46,301	(1,665)	(152)	44,483	0	272	418,988
Changes of items during							
period							
Dividends of surplus							(5,719)
Profit attributable to owners of parent							42,253
Purchase of treasury shares							(1)
Disposal of treasury shares							8
Net changes of items other than shareholders' equity	(10,986)	1,015	(222)	(10,192)	_	1,546	(8,646)
Total changes of items during period	(10,986)	1,015	(222)	(10,192)	_	1,546	27,894
Balance at end of current period	35,315	(649)	(374)	34,290	0	1,818	446,882

### **Non-consolidated Balance Sheet**

(As of March 31, 2017)

(Millions of yen)

A		r (.1.115)	(Millions of yen)
Assets Account item	Amount	Liabilities Account item	Amount
Current assets	Amount 2,279,618	Current liabilities	Amount 1,001,154
	49,156	Notes payable – trade	1,001,134
Cash and deposits		Accounts payable – trade	237,930
Accounts receivable – installment	1,697,415	Short-term loans payable	229,760
Lease investment assets	227,821	Current portion of long-term loans	,,,,,,
Operational investment securities	31,411	payable	68,700
Merchandise	113	Current portion of bonds	50,000
Supplies	994	Commercial papers	358,000
Prepaid expenses	1,054	Lease obligations	441
Deferred tax assets	16,957	Accounts payable – other	3,517
Short-term loans receivable from		Accrued expenses	15,180
subsidiaries and associates	277,190	Income taxes payable	7,188
Accounts receivable – other	16,166	Deposits received	6,947
Other	2,811	Unearned revenue	198
Allowance for doubtful accounts	(41,475)	Provision for directors' homoses	1,500 128
Non-current assets	342,541	Provision for directors' bonuses	8,826
Property, plant and equipment	15,383	Provision for loss on interest repayment Allowance for losses on collecting gift	0,020
Buildings, net	5,689	tickets	144
Vehicles, net	0	Deferred installment income	9,028
Equipment, net	1,325	Other	3,661
Land	6,904	Non-current liabilities	1,248,012
	1,168	Bonds payable	255,000
Leased assets, net		Long-term loans payable	849,499
Construction in progress	295	Long-term loans payable under credit fluidity	20,000
Intangible assets	105,956	Lease obligations	1,151
Leasehold right	14	Provision for loss on guarantees	6,128
Software	4,117	Provision for point card certificates	94,033
Leased assets	309	Provision for loss on interest repayment	19,996
Software in progress	101,262	Guarantee deposits received	726
Other	253	Other	1,477 2,249,166
Investments and other assets	221,202	Total liabilities	2,249,100
Investment securities	84,380	Net assets	344,031
Shares of subsidiaries and associates	55,029	Shareholders' equity Capital stock	75,929
Investments in capital	0	Capital surplus	84,100
Investments in capital of subsidiaries and		Legal capital surplus	82,497
associates	6,227	Other capital surplus	1,602
Long-term loans receivable	10,000	Retained earnings	236,596
Long-term loans receivable from		Legal retained earnings	3,020
subsidiaries and associates	37,456	Other retained earnings	233,576
Long-term prepaid expenses	669	General reserve	200,455
Guarantee deposits	2,927	Retained earnings brought forward	33,121
Deferred tax assets	23,354	Treasury shares	(52,594)
Other	1,167	Valuation and translation adjustments	30,445
Allowance for doubtful accounts	(9)	Valuation difference on available-for-	21.005
Deferred assets	1,484	sale securities	31,095
Bond issuance cost	1,484	Deferred gains or losses on hedges	(649)
	2,623,644	Total net assets  Total liabilities and net assets	374,477 2,623,644
Total assets	4,043,044	i otal nadmines and net assets	4,043,044

# Non-consolidated Statement of Income (From April 1, 2016 to March 31, 2017)

(Millions of ven)

		(Millions of yen)
Account item	Amount	
Operating revenue		
Income from the credit service business		
Revenue from credit card business	124,655	
Credit card cashing revenue	33,053	
Loan certificates revenue	1,098	
Business agency revenue	25,773	
Income from the credit-related services	9,374	193,955
Income from the lease business revenue		13,249
Income from the finance business		
Revenue from credit guarantee	16,528	
Finance related revenue	10,063	26,592
Income from the real estate related business		
Revenue from the real estate related business	21	
Cost of the real estate related business	1	19
Financial revenue		4,820
Total operating revenue		238,637
Operating expenses		
Selling, general and administrative expenses		203,038
Financial expenses		,
Interest expenses	9,772	
Other	1,509	11,282
Total operating expenses	, , , ,	214,320
Operating profit		24,316
Non-operating income		4,026
Non-operating expenses		132
Ordinary profit		28,210
Extraordinary income		,
Settlements received	6,647	
Gain on sales of investment securities	1,905	
Reversal of allowance for doubtful accounts	88	8,640
Extraordinary losses		5,0.0
Loss on valuation of investment securities	3,115	
Loss on disposal of non-current assets	271	
Impairment loss	50	
Other	148	3,585
Profit before income taxes	110	33,265
Income taxes – current	5,958	33,203
Income taxes – deferred	6,260	12,219
Profit	0,200	21,045
Note: And other Classification and william and an in-		21,010

# Non-consolidated Statement of Changes in Equity (From April 1, 2016 to March 31, 2017)

(Millions of yen)

	Shareholders' equity									
		Ca	pital surp	plus Retained earnings						
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings		Retained earnings brought forward	Total retained earnings	Treasury shares	Total share- holders' equity
Balance at beginning of current period	75,929	82,497	1,602	84,099	3,020	181,455	36,795	221,270	(52,601)	328,698
Changes of items during period										
Provision of general reserve						19,000	(19,000)	_		_
Dividends of surplus							(5,719)	(5,719)		(5,719)
Profit							21,045	21,045		21,045
Purchase of treasury shares									(1)	(1)
Disposal of treasury shares			0	0					8	8
Net changes of items other than shareholders' equity										
Total changes of items during period	-	I	0	0	-	19,000	(3,673)	15,326	6	15,333
Balance at end of current period	75,929	82,497	1,602	84,100	3,020	200,455	33,121	236,596	(52,594)	344,031

	Valuat			
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	Total net assets
Balance at beginning of current period	32,395	(1,665)	30,729	359,428
Changes of items during period				
Provision of general reserve				-
Dividends of surplus				(5,719)
Profit				21,045
Purchase of treasury shares				(1)
Disposal of treasury shares				8
Net changes of items other than shareholders' equity	(1,300)	1,015	(284)	(284)
Total changes of items during period	(1,300)	1,015	(284)	15,049
Balance at end of current period	31,095	(649)	30,445	374,477