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## (Translation)

Securities Code 8316 June 8, 2017

To Shareholders with Voting Rights

Takeshi Kunibe President Sumitomo Mitsui Financial Group, Inc. 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

# NOTICE OF CONVOCATION OF THE 15<sup>th</sup> ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

You are cordially invited to attend the 15<sup>th</sup> Ordinary General Meeting of Shareholders of Sumitomo Mitsui Financial Group, Inc. (the "Company"), which will be held as stated below.

If you are unable to attend the meeting, you can exercise your voting rights by mail or via the Internet. Please review the "Reference Documents for the General Meeting of Shareholders" and exercise your voting rights by following the instructions on page 2.

#### Particulars

Date and Time: 10:00 a.m. on Thursday, June 29, 2017 (Japan time)
 Place: 10:00 a.m. on Thursday, June 29, 2017 (Japan time)
 the Head Office of the Company (Sumitomo Mitsui Banking Corporation Head Office Building) at 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan
 Agenda of the Meeting: Matters to be reported: (1) Business Report, Consolidated Financial Statements for the 15<sup>th</sup> Fiscal Year (from April 1, 2016 to March 31, 2017) and results of the audit of the Consolidated Financial Statements by the Accounting Auditor and the Board of Corporate Auditors
 Non-Consolidated Financial Statements for the 15<sup>th</sup> Fiscal Year (from April 1, 2016 to March 31, 2017)

**Proposal No. 1:** Appropriation of Surplus

Proposal No. 2: Partial Amendments to the Articles of Incorporation

Proposal No. 3: Election of Seventeen Directors

The Business Report, Consolidated Financial Statements, Non-Consolidated Financial Statements, official copies of the Accounting Auditor's reports and the Board of Corporate Auditors' report to be provided to shareholders upon notice of the Ordinary General Meeting of Shareholders are as stated in the attached "Business Report for the 15<sup>th</sup> Fiscal Year."

The notes to the Consolidated Financial Statements and the Non-Consolidated Financial Statements are available on the Company's website on the Internet (http://www.smfg.co.jp) in accordance with laws, regulations, and Article 25 of the Articles of Incorporation, and therefore are not included in "Business Report for the 15<sup>th</sup> Fiscal Year."

The Consolidated Financial Statements and the Non-Consolidated Financial Statements contained in "Business Report for the 15<sup>th</sup> Fiscal Year" are part of the Consolidated Financial Statements and the Non-Consolidated Financial Statements that were subject to audit by the Accounting Auditor for the purpose of the Independent Auditors' Report, as well as audit by the Corporate Auditors for the purpose of the Audit Report, respectively.

If the Reference Documents for the General Meeting of Shareholders, Business Report, Consolidated Financial Statements, and Non-Consolidated Financial Statements are amended, the amended items will be announced on the Company's website on the Internet (http://www.smfg.co.jp).

# [Guidance on the Exercise of Voting Rights]

## If you are able to attend the Ordinary General Meeting of Shareholders

Date and Time of the Ordinary10:00 a.m. on Thursday, June 29, 2017 (Admission begins at 8:30General Meeting of Shareholders:a.m.)(Japan time)

Those attending in person are requested to present the enclosed **Attendance Sheet** at the reception desk without detaching the Voting Rights Exercise Form on arrival at the meeting.

## If you are unable to attend the Ordinary General Meeting of Shareholders

Exercise of Voting Rights by Post Voting Deadline: Voting Rights Exercise Form must reach our share register agent no later than 5:10 p.m. on Wednesday, June 28, 2017 (Japan time). Please indicate your approval or disapproval of each proposal on the enclosed Voting Rights Exercise Form and return it by post to reach our share register agent no later than the above voting deadline. Please use the enclosed personal information security sticker.

Exercise of Voting Rights via the Internet

Voting Deadline: No later than 5:10 p.m. on Wednesday, June 28, 2017 (Japan time) Please access the voting website (http://www.web54.net) managed by our share register agent by means of personal computers or portable terminals, etc., using the login ID and password printed on the enclosed Voting Rights Exercise Form. Please indicate your approval or disapproval for each proposal no later than the above voting deadline, following the instructions on the screen.

Please be advised that there are system constraints for security purposes. For further information, please contact Web Support at the telephone number below.

## Inquiries regarding Exercise of Voting Rights via the Internet:

Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Web Support

Phone: 0120-652-031 (toll free within Japan)

Hours: 9:00 a.m. to 9:00 p.m. (Japan time)

## Warnings

- If you vote more than once via the Internet, your last vote will be treated as effective.
- If you vote both by post and via the Internet, your vote via the Internet will be treated as effective.
- Any access fees to internet service providers, communications fees to communications carriers and other fees for use of the website for voting shall be borne by shareholders.

## **NOTE:** The above voting website is available in Japanese only.

## [The Electronic Voting Platform for Institutional Investors]

The Electronic Voting Platform, operated by ICJ, Inc., is available for institutional investors that have applied in advance to use the platform.

# **Reference Documents for the General Meeting of Shareholders**

## **Proposals, Reasons and References**

#### Proposal No. 1: Appropriation of Surplus

As it is necessary to continuously consider the accumulation of internal reserves by the Group based on the economic and financial climates forecasted for the future, we propose the dividend of surplus at the end of the fiscal year as described below.

It should be noted that we do not propose any other appropriation of surplus.

(1) Dividend type

Cash

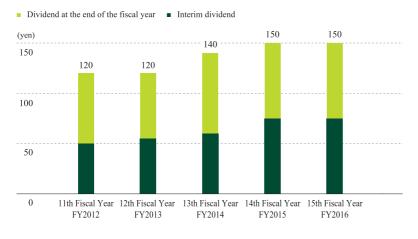
(2) Allocation of dividend and its aggregate amount Common stock ¥75 per share Total ¥105,752,005,650

As we have already paid an interim dividend of ¥75 per share of Common Stock, the annualized dividend will be ¥150 per share, the same amount as in the preceding fiscal year.

## (3) Effective date of dividend of surplus

June 30, 2017

#### (Reference) Dividend per share of Common Stock



# Proposal No. 2: Partial Amendments to the Articles of Incorporation

The Company intends to transform into a Company with Three Committees, in order to strengthen the supervisory functions of the board of directors with regard to the business execution and facilitate the swifter execution of operations by adopting a corporate governance framework that is globally recognized. Pursuant to this transition, it is proposed that the Articles of Incorporation be amended, including the new establishment of provisions concerning nominating committee, etc. and executive officers, revision of the provisions concerning directors and the board of directors, revisions of the related provision to clarify that the Company may not conclude an agreement to limit the liability with directors concurrently serving as executive officers, and deletion of provisions and new establishment of transitional measures concerning corporate auditors and the board of corporate auditors, etc. The details of the proposed amendments are as shown in the comparison table below.

The approval of each and every corporate auditor has been obtained with respect to the submission of the proposal to amend Article 36 of the Articles of Incorporation at the meeting. If this proposal is approved, the proposed amendments shall be effective from the close of this Ordinary General Meeting of Shareholders.

|   | (Underlined parts are amended.)                       |
|---|---|
| Existing Articles of Incorporation                        | Proposed Amendments                                   |
| (Governing Bodies)  | (Governing Bodies)                                    |
| Article 4. The Corporation shall have the following       | Article 4. The Corporation shall have the following   |
| governing bodies in addition to meetings of               | governing bodies in addition to meetings of           |
| shareholders and directors:                               | shareholders and directors:                           |
| (1) board of directors;                                   | (1) board of directors;                               |
| (2) <u>corporate auditors;</u>                            | (2) <u>nominating committee, audit committee and</u>  |
| (3) <u>board of corporate auditors;</u> and               | compensation committee;                               |
| (4) accounting auditor                                    | (3) <u>executive officers;</u> and                    |
|   | (4) accounting auditor                                |
| (Acquisition of Corporation's Own Shares)                 | (Acquisition of Corporation's Own Shares)             |
| Article 8. The Corporation may, by resolution of the      | Article 8. Except as otherwise provided by applicable |
| board of directors, acquire its own shares <u>through</u> | law, the Corporation may, by resolution of the board  |
| market transactions as well as by other means             | of directors, acquire for value its own shares with   |
| pursuant to Paragraph 2 of Article 165 of the             | agreement of shareholders pursuant to Item 1,         |
| Companies Act.  | Paragraph 1 of Article 459 of the Companies Act.      |
|   |   |
| (Share Register Agent)                                    | (Share Register Agent)                                |
| Article 13.   | Article 13.   |
| 1. The Corporation shall have a share register            | 1. The Corporation shall have a share register        |
| agent.  | agent.  |
| 2. The share register agent and its place of              | 2. The share register agent and its place of          |
| business shall be decided by resolution of the            | business shall be decided by determination by         |
| board of directors and a public notice thereof            | executive officer(s) under the authority              |
| shall be given.   | delegated by the board of directors and a             |
|   | public notice thereof shall be given.                 |

# Comparison Table of Existing Articles of Incorporation and Proposed Amendments

| Existing Articles of Incorporation  | Proposed Amendments   |
|---|---|
| 3. Preparation, keeping and other administrative matters of, or relating to, the register of shareholders and the register of share purchase warrants of the Corporation shall be entrusted to the share register agent, and the Corporation shall not handle any such matters.   | 3. Preparation, keeping and other administrative matters of, or relating to, the register of shareholders and the register of share purchase warrants of the Corporation shall be entrusted to the share register agent, and the Corporation shall not handle any such matters.   |
| (Share-Handling Rules)<br>Article 14. The entry and recording on the register of<br>shareholders and all other matters pertaining to the<br>handling of shares of the Corporation and the fees<br>therefor shall be governed by the Share-Handling<br>Rules to be enacted by the board of directors.  | (Share-Handling Rules)<br>Article 14. The entry and recording on the register of<br>shareholders and all other matters pertaining to the<br>handling of shares of the Corporation and the fees<br>therefor shall be governed by the Share-Handling<br>Rules to be enacted by <u>executive officer(s) under</u><br><u>the authority delegated by</u> the board of directors.   |
| <ul> <li>(Preferred Dividends)</li> <li>Article 15.</li> <li>1. In the event that the Corporation distributes dividends of surplus pursuant to <u>Article 44</u> hereof, the Corporation shall distribute to the holders of preferred stocks (hereinafter referred to as the "Preferred Shareholders") or the registered pledgees of preferred stocks (hereinafter referred Stock Pledgees"), in preference to the holders of common stocks (hereinafter referred to as the "Common Shareholders") or the registered pledgees of common stocks (hereinafter referred to as the "Common Shareholders") or the registered pledgees of common stocks (hereinafter referred to as the "Registered Common Stock Pledgees"), cash dividends of</li> </ul> | <ul> <li>(Preferred Dividends)</li> <li>Article 15.</li> <li>1. In the event that the Corporation distributes dividends of surplus pursuant to <u>Article 43</u> hereof, the Corporation shall distribute to the holders of preferred stocks (hereinafter referred to as the "Preferred Shareholders") or the registered pledgees of preferred stocks (hereinafter referred Stock Pledgees"), in preference to the holders of common stocks (hereinafter referred to as the "Common Shareholders") or the registered pledgees of common stocks (hereinafter referred to as the "Common Shareholders") or the registered pledgees of common stocks (hereinafter referred to as the "Registered Common Stock Pledgees"), cash dividends of</li> </ul> |
| surplus in the amounts set forth below (such<br>cash dividends being hereinafter referred to as<br>the "Preferred Dividends"), respectively;<br>provided, however, that if Preferred Interim<br>Dividends stipulated in Article 16 hereof were<br>paid during the relevant fiscal year, the amount<br>of such Preferred Interim Dividends shall be<br>subtracted from the amount of Preferred<br>Dividends.<br>The type 5 preferred stocks:<br>amount not exceeding 200,000 yen per   | surplus in the amounts set forth below (such<br>cash dividends being hereinafter referred to as<br>the "Preferred Dividends"), respectively;<br>provided, however, that if Preferred Interim<br>Dividends stipulated in Article 16 hereof were<br>paid during the relevant fiscal year, the amount<br>of such Preferred Interim Dividends shall be<br>subtracted from the amount of Preferred<br>Dividends.<br>The type 5 preferred stocks:<br>amount not exceeding 200,000 yeap per  |

amount not exceeding 200,000 yen per share and determined by resolution of the board of directors relating to the issuance of the shares The type 5 preferred stocks: amount not exceeding 200,000 yen per share and determined by resolution of the board of directors <u>or determination by</u> <u>executive officer(s) under the authority</u> <u>delegated by the board of directors</u> relating to the issuance of the shares

|    | Existing Articles of Incorporation                |    | Proposed Amendments                               |
|----|---|----|---|
|    | The type 7 preferred stocks:                      |    | The type 7 preferred stocks:                      |
|    | amount not exceeding 200,000 yen per              |    | amount not exceeding 200,000 yen per              |
|    | share and determined by resolution of the         |    | share and determined by resolution of the         |
|    | board of directors relating to the issuance       |    | board of directors or determination by            |
|    | of the shares                                     |    | executive officer(s) under the authority          |
|    |   |    | delegated by the board of directors relating      |
|    |   |    | to the issuance of the shares                     |
|    | The type 8 preferred stocks:                      |    | The type 8 preferred stocks:                      |
|    | amount not exceeding 300,000 yen per              |    | amount not exceeding 300,000 yen per              |
|    | share and determined by resolution of the         |    | share and determined by resolution of the         |
|    | board of directors relating to the issuance       |    | board of directors or determination by            |
|    | of the shares                                     |    | executive officer(s) under the authority          |
|    |   |    | delegated by the board of directors relating      |
|    |   |    | to the issuance of the shares                     |
|    | The type 9 preferred stocks:                      |    | The type 9 preferred stocks:                      |
|    | amount not exceeding 300,000 yen per              |    | amount not exceeding 300,000 yen per              |
|    | share and determined by resolution of the         |    | share and determined by resolution of the         |
|    | board of directors relating to the issuance       |    | board of directors or determination by            |
|    | of the shares                                     |    | executive officer(s) under the authority          |
|    |   |    | delegated by the board of directors relating      |
|    |   |    | to the issuance of the shares                     |
| 2. | If the amount of cash dividends of surplus paid   | 2. | If the amount of cash dividends of surplus paid   |
|    | to the Preferred Shareholders or the Registered   |    | to the Preferred Shareholders or the Registered   |
|    | Preferred Stock Pledgees is less than the         |    | Preferred Stock Pledgees is less than the         |
|    | amount of the Preferred Dividends in any          |    | amount of the Preferred Dividends in any          |
|    | fiscal year, such deficiency shall not be carried |    | fiscal year, such deficiency shall not be carried |
|    | over for accumulation to the subsequent fiscal    |    | over for accumulation to the subsequent fiscal    |
|    | years.  |    | years.  |
| 3. | The Corporation shall not pay dividends in        | 3. | The Corporation shall not pay dividends in        |
|    | excess of the amount of the Preferred             |    | excess of the amount of the Preferred             |
|    | Dividends to the Preferred Shareholders or the    |    | Dividends to the Preferred Shareholders or the    |
|    | Registered Preferred Stock Pledgees.              |    | Registered Preferred Stock Pledgees.              |

| Existing Articles of Incorporation                          | Proposed Amendments                                   |
|---|---|
| (Preferred Interim Dividends)                               | (Preferred Interim Dividends)                         |
| Article 16. In the event that the Corporation pays          | Article 16. In the event that the Corporation pays    |
| Interim Dividends pursuant to <u>Article 45</u> hereof, the | Interim Dividends pursuant to Article 44 hereof, the  |
| Corporation shall pay to the Preferred Shareholders         | Corporation shall pay to the Preferred Shareholders   |
| or the Registered Preferred Stock Pledgees, in              | or the Registered Preferred Stock Pledgees, in        |
| preference to the Common Shareholders or the                | preference to the Common Shareholders or the          |
| Registered Common Stock Pledgees, Interim                   | Registered Common Stock Pledgees, Interim             |
| Dividends (hereinafter referred to as the "Preferred        | Dividends (hereinafter referred to as the "Preferred  |
| Interim Dividends") in the amount not exceeding             | Interim Dividends") in the amount not exceeding       |
| one-half of the amount of the Preferred Dividends           | one-half of the amount of the Preferred Dividends     |
| per preferred stock and determined by resolution of         | per preferred stock and determined by resolution of   |
| the board of directors relating to the issuance of the      | the board of directors or determination by executive  |
| shares.   | officer(s) under the authority delegated by the board |
|   | of directors relating to the issuance of the shares.  |
|   |   |
| (Provisions for Acquisition)                                | (Provisions for Acquisition)                          |
| Article 18.   | Article 18.   |
| 1. The Corporation may acquire a part or the                | 1. The Corporation may acquire a part or the          |
| whole of the type 5 preferred stocks, the type 8            | whole of the type 5 preferred stocks, the type 8      |
| preferred stocks or the type 9 preferred stocks             | preferred stocks or the type 9 preferred stocks       |
| (i) on a day as shall be determined by                      | (i) on a day as shall be determined by                |
| resolution of the board of directors, (ii) in               | resolution of the board of directors or by            |
| exchange for cash payment in the amount                     | executive officer(s) under the authority              |
| regarded to be appropriate in light of market               | delegated by the board of directors, (ii) in          |
| price, the amount of liquidation distributions              | exchange for cash payment in the amount               |
| of residual assets relating to such preferred               | regarded to be appropriate in light of market         |
| stocks, etc. as shall be determined by                      | price, the amount of liquidation distributions        |
| resolution of the board of directors by the time            | of residual assets relating to such preferred         |
| such preferred stocks are first issued. In the              | stocks, etc. as shall be determined by                |
| event that a part of such preferred stocks are              | resolution of the board of directors or               |
| acquired, the preferred stocks to be acquired               | determination by executive officer(s) under the       |
| shall be decided by lottery or by proportional              | authority delegated by the board of directors         |
| allotment.  | by the time such preferred stocks are first           |
|   | issued. In the event that a part of such              |
|   | preferred stocks are acquired, the preferred          |
|   | stocks to be acquired shall be decided by             |
|   |   |

lottery or by proportional allotment.

| Existing Articles of Incorporation  | Proposed Amendments   |
|---|---|
| 2. The Corporation shall acquire the whole of the type 5 preferred stocks, the type 7 preferred stocks, the type 8 preferred stocks and the type 9 preferred stocks without consideration or in exchange for common stocks (i) on the day (hereinafter referred to as the "Acquisition Event Occurrence Date") on which the events relating to a state of non-viability under the capital adequacy requirements applicable to the Corporation (hereinafter referred to as the "State of Non-Viability"), as shall be determined by resolution of the board of directors by the time such preferred stocks are first issued, have occurred or (ii) on a day prior to the Acquisition Event Occurrence Date, as shall be determined by resolution of the board of directors after the occurrence of the State of Non-Viability. The calculation method for the number of common stocks in cases where common stocks are to be delivered in exchange for acquisition of the relevant preferred stocks and other terms of acquisition shall be reasonably determined by a resolution of the board of directors by the time such | 2. The Corporation shall acquire the whole of the type 5 preferred stocks, the type 7 preferred stocks, the type 8 preferred stocks and the type 9 preferred stocks without consideration or in exchange for common stocks (i) on the day (hereinafter referred to as the "Acquisition Event Occurrence Date") on which the events relating to a state of non-viability under the capital adequacy requirements applicable to the Corporation (hereinafter referred to as the "State of Non-Viability"), as shall be determined by resolution of the board of directors or determination by executive officer(s) under the authority delegated by the board of directors by the time such preferred stocks are first issued, have occurred or (ii) on a day prior to the Acquisition Event Occurrence Date, as shall be determined by resolution of directors or determined by resolution Event Occurrence Date, as shall be determined by resolution functions after the occurrence of the State of Non-Viability. The calculation method for the number of common stocks in cases where |
| directors by the time such preferred stocks are<br>first issued, have occurred or (ii) on a day prior<br>to the Acquisition Event Occurrence Date, as<br>shall be determined by resolution of the board<br>of directors after the occurrence of the State of<br>Non-Viability. The calculation method for the<br>number of common stocks in cases where<br>common stocks are to be delivered in<br>exchange for acquisition of the relevant<br>preferred stocks and other terms of acquisition<br>shall be reasonably determined by a resolution  | directors <u>or determination by executive</u><br><u>officer(s) under the authority delegated by the</u><br><u>board of directors</u> by the time such preferred<br>stocks are first issued, have occurred or (ii) on<br>a day prior to the Acquisition Event<br>Occurrence Date, as shall be determined by<br>resolution of the board of directors <u>or</u><br><u>determination by executive officer(s) under the</u><br><u>authority delegated by the board of directors</u><br>after the occurrence of the State of<br>Non-Viability. The calculation method for the  |

| Existing Articles of Incorporation                     | Proposed Amendments  |
|--|--|
| (Request for Acquisition of Shares)                    | (Request for Acquisition of Shares)                          |
| Article 21. A Preferred Shareholder of the type 5      | Article 21. A Preferred Shareholder of the type 5            |
| preferred stocks or the type 7 preferred stocks may    | preferred stocks or the type 7 preferred stocks may          |
| request the Corporation to acquire his or her          | request the Corporation to acquire his or her                |
| preferred stocks in exchange for common stocks.        | preferred stocks in exchange for common stocks.              |
| The period during which the acquisition may be         | The period during which the acquisition may be               |
| requested (hereinafter referred to as the              | requested (hereinafter referred to as the                    |
| "Acquisition Request Period") in such case shall be    | "Acquisition Request Period") in such case shall be          |
| reasonably determined by a resolution of the board     | reasonably determined by a resolution of the board           |
| of directors by the time of the first issuance of the  | of directors or determination by executive officer(s)        |
| relevant preferred stocks, provided that the last day  | under the authority delegated by the board of                |
| of such Acquisition Request Period shall fall within   | directors by the time of the first issuance of the           |
| twenty five (25) years after the date of issuance of   | relevant preferred stocks, provided that the last day        |
| the relevant preferred stocks. The number of           | of such Acquisition Request Period shall fall within         |
| common stocks to be delivered in exchange for          | twenty five (25) years after the date of issuance of         |
| acquisition of the relevant preferred stocks shall be  | the relevant preferred stocks. The number of                 |
| obtained by dividing the amount of the subscription    | common stocks to be delivered in exchange for                |
| price of the relevant preferred stocks by the amount   | acquisition of the relevant preferred stocks shall be        |
| fixed in a manner as reasonably determined by a        | obtained by dividing the amount of the subscription          |
| resolution of the board of directors by the time of    | price of the relevant preferred stocks by the amount         |
| the first issuance of the relevant preferred stocks    | fixed in a manner as reasonably determined by a              |
| (hereinafter referred to as the "Acquisition Rights    | resolution of the board of directors or determination        |
| Exercise Price"). Provided, however, that the initial  | by executive officer(s) under the authority delegated        |
| Acquisition Rights Exercise Price shall be             | by the board of directors by the time of the first           |
| determined by reference to the amount regarded to      | issuance of the relevant preferred stocks                    |
| be appropriate in light of market price, etc., and     | (hereinafter referred to as the "Acquisition Rights          |
| provided further that any fraction of less than one    | Exercise Price"). Provided, however, that the initial        |
| share arising as a result of calculation of the number | Acquisition Rights Exercise Price shall be                   |
| of common stocks to be delivered pursuant to the       | determined by reference to the amount regarded to            |
| foregoing shall be treated in accordance with the      | be appropriate in light of market price, etc., and           |
| provisions of Article 167 of the Companies Act.        | provided further that any fraction of less than one          |
| Other terms and conditions of acquisition shall be     | share arising as a result of calculation of the number       |
| reasonably determined by a resolution of the board     | of common stocks to be delivered pursuant to the             |
| of directors by the time of the first issuance of the  | foregoing shall be treated in accordance with the            |
| relevant preferred stocks.                             | provisions of Article 167 of the Companies Act.              |
|  | Other terms and conditions of acquisition shall be           |
|  | reasonably determined by a resolution of the board           |
|  | of directors <u>or determination by executive officer(s)</u> |
|  | under the authority delegated by the board of                |
|  | directors by the time of the first issuance of the           |
|  | relevant preferred stocks.                                   |

| Existing Articles of Incorporation                  | Proposed Amendments                               |
|---|---|
| (Mandatory Acquisition)                             | (Mandatory Acquisition)                           |
| Article 22.   | Article 22.                                       |
| 1. Any type 5 preferred stock or type 7 preferred   | 1. Any type 5 preferred stock or type 7 preferred |
| stock with respect to which acquisition has not     | stock with respect to which acquisition has no    |
| been requested during the Acquisition Request       | been requested during the Acquisition Reques      |
| Period shall be mandatorily acquired by the         | Period shall be mandatorily acquired by the       |
| Corporation, as of the date immediately             | Corporation, as of the date immediately           |
| following the last day of the Acquisition           | following the last day of the Acquisition         |
| Request Period (hereinafter referred to as the      | Request Period (hereinafter referred to as the    |
| "Mandatory Acquisition Date"), in exchange          | "Mandatory Acquisition Date"), in exchange        |
| for such number of common stocks as is              | for such number of common stocks as is            |
| obtained by dividing the amount of                  | obtained by dividing the amount of                |
| subscription price per share paid for the           | subscription price per share paid for the         |
| preferred stock by the average of the daily         | preferred stock by the average of the daily       |
| closing prices (including quoted prices (kehai      | closing prices (including quoted prices (kehai    |
| hyoji) if no closing prices are reported) per       | hyoji) if no closing prices are reported) per     |
| share of the Corporation's common stocks by         | share of the Corporation's common stocks by       |
| regular transactions at the Tokyo Stock             | regular transactions at the Tokyo Stock           |
| Exchange for the thirty (30) trading days           | Exchange for the thirty (30) trading days         |
| (disregarding trading days on which no such         | (disregarding trading days on which no such       |
| closing prices are available) commencing on         | closing prices are available) commencing on       |
| the day forty-five (45) trading days prior to the   | the day forty-five (45) trading days prior to the |
| Mandatory Acquisition Date. The average             | Mandatory Acquisition Date. The average           |
| price shall be calculated in yen and rounded        | price shall be calculated in yen and rounded      |
| down to one decimal place and thereafter            | down to one decimal place and thereafter          |
| rounded to the nearest yen (0.5 being rounded       | rounded to the nearest yen (0.5 being rounded     |
| upwards). Provided, however, that if such           | upwards). Provided, however, that if such         |
| average price is less than the amount not less      | average price is less than the amount not less    |
| than five thousand yen (¥5,000) determined by       | than five thousand yen (¥5,000) determined b      |
| resolution of the board of directors relating to    | resolution of the board of directors or           |
| the issuance of the relevant preferred stocks,      | determination by executive officer(s) under the   |
| then a preferred stock shall be acquired by the     | authority delegated by the board of directors     |
| Corporation in exchange for such number of          | relating to the issuance of the relevant          |
| common stocks as is obtained by dividing the        | preferred stocks, then a preferred stock shall b  |
| amount of subscription price per share paid for     | acquired by the Corporation in exchange for       |
| the preferred stock by such amount determined       | such number of common stocks as is obtained       |
| by such resolution.                                 | by dividing the amount of subscription price      |
|   | per share paid for the preferred stock by such    |
|   | amount determined by such resolution.             |
| 2. Any fraction of less than one share arising as a | 2. Any fraction of less than one share arising as |
| result of calculation of the number of common       | result of calculation of the number of common     |

stocks pursuant to the foregoing Paragraph shall be treated in accordance with the provisions of Article 234 of the Companies Act.

Act.

stocks pursuant to the foregoing Paragraph

shall be treated in accordance with the provisions of Article 234 of the Companies

| Existing Articles of Incorporation  | Proposed Amendments   |
|---|---|
| <ul> <li>(Convocation)<br/>Article 24.</li> <li>1. An ordinary general meeting of shareholders<br/>shall be convened within three months after<br/>the close of each fiscal year and an<br/>extraordinary general meeting of shareholders<br/>may be convened whenever necessary.</li> <li>2. Except as otherwise provided by applicable<br/>law, a general meeting of shareholders shall be<br/>convened by the <u>director-president</u> pursuant to<br/>a resolution of the board of directors. Should<br/>the office of the <u>director-president</u> be vacant,<br/>or should the <u>director-president</u> fail or be<br/>unable to act, another of the directors shall act<br/>in his or her place in accordance with the<br/>seniority established in advance by the board<br/>of directors.</li> </ul> | <ul> <li>(Convocation)<br/>Article 24.</li> <li>1. An ordinary general meeting of shareholders<br/>shall be convened within three months after<br/>the close of each fiscal year and an<br/>extraordinary general meeting of shareholders<br/>may be convened whenever necessary.</li> <li>2. Except as otherwise provided by applicable<br/>law, a general meeting of shareholders shall be<br/>convened by the <u>director concurrently serving</u><br/>as president and group chief executive officer<br/>pursuant to a resolution of the board of<br/>directors. Should the office of the <u>director<br/>concurrently serving as president and group</u><br/><u>chief executive officer</u> be vacant, or should the<br/><u>director concurrently serving as president and</u><br/><u>group chief executive officer</u> fail or be unable<br/>to act, another of the directors shall act in his<br/>or her place in accordance with the seniority<br/>established in advance by the board of<br/>directors.</li> </ul> |
| (Chairman)<br>Article 26. The director-chairman or the<br><u>director-president</u> shall act as chairman at all<br>general meetings of shareholders. Should both the<br>director-chairman and the <u>director-president</u> fail or<br>be unable to act, another of the directors shall act in<br>their place in accordance with the seniority<br>established in advance by the board of directors.  | (Chairman)<br>Article 26. The director-chairman or the <u>director</u><br><u>concurrently serving as president and group chief</u><br><u>executive officer</u> shall act as chairman at all general<br>meetings of shareholders. Should both the<br>director-chairman and the <u>director concurrently</u><br><u>serving as president and group chief executive</u><br><u>officer</u> fail or be unable to act, another of the<br>directors shall act in their place in accordance with<br>the seniority established in advance by the board of<br>directors.   |
| (Term of Office)<br>Article 32. The term of office of a director shall<br>expire upon conclusion of the ordinary general<br>meeting of shareholders to be held for the last fiscal<br>year ending within <u>two years</u> after the election of<br>the director.  | (Term of Office)<br>Article 32. The term of office of a director shall<br>expire upon conclusion of the ordinary general<br>meeting of shareholders to be held for the last fiscal<br>year ending within <u>one year</u> after the election of the<br>director.   |
| <ul><li>(Board of Directors)</li><li>Article 33.</li><li>1. The board of directors shall consist of all the directors of the Corporation currently in office.</li></ul>   | <ul><li>(Board of Directors)</li><li>Article 33.</li><li>1. The board of directors shall consist of all the directors of the Corporation currently in office.</li></ul>   |

| Existing Articles of Incorporation   | Proposed Amendments  |
|--|--|
| (Newly established)<br>(Newly established)   | <ol> <li><u>The board of directors shall decide the</u><br/><u>business execution of the Corporation and</u><br/><u>supervise the execution of duties by executive</u><br/><u>officers and directors.</u></li> <li><u>Except as otherwise provided by applicable</u><br/><u>law, the board of directors may delegate</u><br/><u>decisions on the business execution to</u><br/><u>executive officers.</u></li> </ol>               |
| 2. Except as otherwise provided by applicable<br>law, the director-chairman shall convene, and<br>act as chairman at, all meetings of the board of<br>directors. Should the office of the<br>director-chairman be vacant, or should the<br>director-chairman fail or be unable to act, <u>the</u><br><u>director-president shall act in his or her place.</u><br><u>Should the office of the director-president be</u><br><u>vacant, or should the director-president also</u><br><u>fail or be unable to act</u> , another of the directors<br>shall act as chairman in accordance with the<br>seniority established in advance by the board<br>of directors. | <ul> <li><u>4</u>. Except as otherwise provided by applicable law, the director-chairman shall convene, and act as chairman at, all meetings of the board o directors. Should the office of the director-chairman be vacant, or should the director-chairman fail or be unable to act, another of the directors shall act as chairman i accordance with the seniority established in advance by the board of directors.</li> </ul> |
| 3. Notice of a meeting of the board of directors<br>shall be given to each director <u>and each</u><br><u>corporate auditor</u> at least three days prior to the<br>day set for such meeting; provided, however,<br>that in case of emergency, such period of<br>notice may be shortened.  | <ul> <li>5. Notice of a meeting of the board of directors<br/>shall be given to each director at least three<br/>days prior to the day set for such meeting;<br/>provided, however, that in case of emergency,<br/>such period of notice may be shortened.</li> </ul>  |
| 4. Except as otherwise provided by applicable<br>law, all resolutions of the board of directors<br>shall be adopted at a meeting of the board of<br>directors at which a majority of all of the<br>directors entitled to vote at the meeting are<br>present, by a majority of such directors present<br>at such meeting.   | <u>6</u> . Except as otherwise provided by applicable<br>law, all resolutions of the board of directors<br>shall be adopted at a meeting of the board of<br>directors at which a majority of all of the<br>directors entitled to vote at the meeting are<br>present, by a majority of such directors presen<br>at such meeting.  |
| <ul> <li>5. In the event that a director made a proposal with respect to a matter to be resolved at a meeting of the board of directors and all directors who are entitled to vote on such matter agree affirmatively in writing or by electronic means, it shall be deemed that a resolution of a meeting of the board of directors has been made to approve such proposal <u>unless any corporate auditor objects to the resolution</u>.</li> </ul>  | <ul> <li><u>7</u>. In the event that a director made a proposal with respect to a matter to be resolved at a meeting of the board of directors and all directors who are entitled to vote on such matter agree affirmatively in writing or by electronic means, it shall be deemed that a resolution of a meeting of the board of directors has been made to approve such proposal.</li> </ul>                                     |

|            | Existing Articles of Incorporation                 | Proposed Amendments                                  |
|------------|--|--|
| (Rep       | resentative Directors, Titled Directors and        | (Titled Directors)                                   |
| Pre        | sident and Executive Officer)                      |  |
| Artic      | ele 34.  | Article 34.  |
| <u>1.</u>  | The board of directors shall by its resolution     | (Deleted)  |
|            | elect one or more representative directors.        |  |
| <u>2</u> . | The board of directors may by its resolution       | The board of directors may by its resolution appoint |
|            | appoint from among its members, one                | from among its members, one director-chairman        |
|            | director-chairman, one director-president and      | and one or more director-deputy chairmen.            |
|            | one or more director-deputy chairmen,              |  |
|            | director-deputy presidents, senior managing        |  |
|            | directors and managing directors.                  |  |
| <u>3.</u>  | Should the office of the director-president be     | (Deleted)  |
|            | vacant, the board of directors may by its          |  |
|            | resolution appoint one president and executive     |  |
|            | officer.   |  |
|            |  |  |
| (Pow       | vers and Duties of Directors and President and     | (Powers and Duties of Directors)                     |
|            | ecutive Officer)                                   |  |
| Artic      | ele 35.  | Article 35.  |
| 1.         | The director-chairman shall preside over the       | 1. The director-chairman shall preside over the      |
|            | board of directors.                                | board of directors.                                  |
| 2.         | The director-deputy chairmen shall assist the      | 2. The director-deputy chairmen shall assist the     |
|            | director-chairman.                                 | director-chairman.                                   |
| <u>3.</u>  | The director-president or the president and        | (Deleted)  |
|            | executive officer shall carry out and implement    |  |
|            | resolutions of the board of directors and shall    |  |
|            | generally supervise the entire operation of the    |  |
|            | Corporation. Should the director-president or      |  |
|            | the president and executive officer fail or be     |  |
|            | unable to act, a director-deputy president, a      |  |
|            | senior managing director or a managing             |  |
|            | director shall, in such order of seniority, act in |  |
|            | his or her place.                                  |  |
| <u>4.</u>  | The director-deputy presidents, the senior         | (Deleted)  |
|            | managing directors and the managing directors      |  |
|            | shall assist the director-president or the         |  |
|            | president and executive officer and shall carry    |  |
|            | on the day-to-day businesses of the                |  |
|            | Corporation.                                       |  |
|            |  |  |

| Existing Articles of Incorporation  | Proposed Amendments  |
|---|--|
| (Limitation of Liability Agreement with                                   | (Limitation of Liability Agreement with                        |
| Non-executive Directors)  | Non-executive Directors, etc.)                                 |
| Article 36. Pursuant to Paragraph 1 of Article 427 of                     | Article 36. Pursuant to Paragraph 1 of Article 427 of          |
| the Companies Act, the Corporation may conclude                           | the Companies Act, the Corporation may conclude                |
| with a non-executive director an agreement to limit                       | with a non-executive director, etc. an agreement to            |
| the liability of the <u>non-executive director</u> under                  | limit the liability of the <u>non-executive director, etc.</u> |
| Paragraph 1 of Article 423 of the Companies Act,                          | under Paragraph 1 of Article 423 of the Companies              |
| provided, however, that the limit of liability under                      | Act, provided, however, that the limit of liability            |
| such agreement shall be the higher of (i) the amount                      | under such agreement shall be the higher of (i) the            |
| specified in advance which is not less than                               | amount specified in advance which is not less than             |
| 10,000,000 yen or (ii) the amount specified by law.                       | 10,000,000 yen or (ii) the amount specified by law.            |
| Chapter VI. Corporate Auditors and Board of                               | (Deleted)  |
| Corporate Auditors  | (1)010100)   |
| <u>Corporate Frantions</u>  |  |
| (Number of Corporate Auditors)  |  |
| Article 37. The Corporation shall have three or more                      | (Deleted)  |
| corporate auditors.   |  |
|   |  |
| (Election)  |  |
| Article 38. A resolution for the election of corporate                    | (Deleted)  |
| auditors shall be adopted at a general meeting of                         |  |
| shareholders by a majority of the voting rights held                      |  |
| by the shareholders who are present at the general                        |  |
| meeting and who hold not less than one third of                           |  |
| voting rights of all the shareholders who are entitled                    |  |
| to exercise the voting rights.  |  |
| (Effectiveness of Resolution on Election of                               |  |
| Substitute Corporate Auditor)   |  |
| Article 38-2. A resolution for the election of a                          | (Deleted)  |
| substitute corporate auditor shall be effective until                     |  |
| the commencement of the ordinary general meeting                          |  |
| of shareholders to be held for the last fiscal year                       |  |
| ending within four years after the election of the                        |  |
| substitute corporate auditor, unless otherwise                            |  |
| stipulated in the relevant resolution.                                    |  |
|   |  |
| (Term of Office)<br>Article 20. The term of office of a comparate auditor | (Dalatad)  |
| <u>Article 39.</u> The term of office of a corporate auditor              | (Deleted)  |
| shall expire upon conclusion of the ordinary general                      |  |
| meeting of shareholders to be held for the last fiscal                    |  |
| year ending within four years after the election of                       |  |
| the corporate auditor.  |  |
|   |  |

| Existing Articles of Incorporation                          | Proposed Amendments                              |
|---|--|
| (Board of Corporate Auditors)                               | -  |
| Article 40.   |  |
| 1. The board of corporate auditors shall consist of         | (Deleted)  |
| all the corporate auditors of the Corporation               |  |
| currently in office.  |  |
| 2. Notice of a meeting of the board of corporate            | (Deleted)  |
| auditors shall be given to each corporate                   | (=)  |
| auditor at least three days prior to the day set            |  |
| for such meeting; provided, however, that in                |  |
| case of emergency, such period of notice may                |  |
| be shortened.   |  |
| 3. Except as otherwise provided by applicable               | (Deleted)  |
| law, all resolutions of the board of corporate              |  |
| auditors shall be adopted at a meeting of the               |  |
| board of corporate auditors, by a majority of               |  |
| the corporate auditors.                                     |  |
| the corporate authors.                                      |  |
| (Standing Corporate Auditors)                               |  |
| Article 41. The board of corporate auditors shall elect     | (Deleted)  |
| by its resolution one or more standing corporate            | (Deteted)  |
| auditors. The standing corporate auditor(s) shall           |  |
| serve on a full-time basis.                                 |  |
| <u>serve on a run-time basis.</u>                           |  |
| (Limitation of Liability Agreement with Corporate           |  |
| Auditors)   |  |
| Article 42. Pursuant to Paragraph 1 of Article 427 of       | (Deleted)  |
| the Companies Act, the Corporation may conclude             | (Deteted)  |
| with a corporate auditor an agreement to limit the          |  |
| liability of the corporate auditor an agreement to mint the |  |
| of Article 423 of the Companies Act, provided,              |  |
| however, that the limit of liability under such             |  |
| agreement shall be the higher of (i) the amount             |  |
| specified in advance which is not less than                 |  |
| <u>10,000,000 yen or (ii) the amount specified by law.</u>  |  |
| 10,000,000 yen of (if) the amount specified by faw.         |  |
| (Newly established)   | Chapter VI. Nominating Committee, Audit          |
| (nowny established)   | Committee and Compensation Committee             |
|   | commuted and compensation commuted               |
|   | (Method of Appointment of Committee Members)     |
| (Newly established)   | Article 37. The board of directors shall by its  |
|   | resolution appoint among its menmbers, members   |
|   | of the nominating committee, audit committee and |
|   | compensation committee.                          |
|   |  |
|   |  |

| Existing Articles of Incorporation | Proposed Amendments   |
|------------------------------------|---|
| (Newly established)                | (Authority, etc. of Each Committee)<br>Article 38. Authorities and other matters pertaining<br>to the nominating committee, audit committee and<br>compensation committee shall be governed by<br>applicable law, these Articles of Incorporation and<br>rules for each committee to be enacted by the board<br>of directors.                           |
| (Newly established)                | Chapter VII. Executive Officers   |
| (Newly established)                | (Method of Election)<br>Article 39. The board of directors shall by its<br>resolution elect executive officers.   |
| (Newly established)                | (Term of Office)<br>Article 40. The term of office of an executive officer<br>shall expire upon conclusion of the first meeting of<br>the board of directors convened after conclusion of<br>the ordinary general meeting of shareholders to be<br>held for the last fiscal year ending within one year<br>after the election of the executive officer. |
|                                    | (Representative Executive Officers and Titled<br>Executive Officers)<br>Article 41.   |
| (Newly established)                | <u>1.</u> <u>The board of directors shall by its resolution</u><br><u>appoint one or more representative executive</u><br><u>officers.</u>  |
| (Newly established)                | 2. The board of directors may by its resolution<br>appoint from among executive officers, one<br>president and group chief executive officer and<br>one or more deputy president and executive<br>officer, senior managing executive officers and<br>managing executive officers.   |

| Existing Articles of Incorporation   | Proposed Amendments   |
|--|---|
| Chapter VII. Accounts  | Chapter VIII. Accounts  |
| <ul> <li>(Fiscal Year)</li> <li><u>Article 43.</u> The fiscal year of the Corporation shall commence on April 1 of each year and shall end on March 31 of the following year.</li> </ul>   | (Fiscal Year)<br><u>Article 42.</u> The fiscal year of the Corporation shall<br>commence on April 1 of each year and shall end on<br>March 31 of the following year.  |
| (Dividends of Surplus)<br><u>Article 44.</u> Cash dividends of surplus shall be made<br>by the Corporation pursuant to a resolution of a<br>general meeting of shareholders to the shareholders<br>or the registered share pledgees appearing or<br>recorded on the final register of shareholders as of<br>the last day of a fiscal year. | (Dividends of Surplus)<br><u>Article 43.</u> Cash dividends of surplus shall be made<br>by the Corporation pursuant to a resolution of a<br>general meeting of shareholders to the shareholders<br>or the registered share pledgees appearing or<br>recorded on the final register of shareholders as of<br>the last day of a fiscal year.  |
| (Interim Dividends)<br><u>Article 45.</u> The Corporation may, by resolution of a<br>meeting of the board of directors, distribute interim<br>dividends to the shareholders or the registered share<br>pledgees appearing or recorded on the final register<br>of shareholders at the close of September 30 of each<br>year.               | (Interim Dividends)<br><u>Article 44.</u> The Corporation may, by resolution of a<br>meeting of the board of directors, distribute interim<br>dividends to the shareholders or the registered share<br>pledgees appearing or recorded on the final register<br>of shareholders at the close of September 30 of each<br>year.  |
| (Period of Limitations for Dividends)<br><u>Article 46.</u> If any cash dividends shall remain<br>unreceived after expiration of five years from the<br>day on which such dividends shall have become due<br>and payable, the Corporation shall be relieved of its<br>obligation to pay such dividends.                                    | (Period of Limitations for Dividends)<br><u>Article 45.</u> If any cash dividends shall remain<br>unreceived after expiration of five years from the<br>day on which such dividends shall have become due<br>and payable, the Corporation shall be relieved of its<br>obligation to pay such dividends.   |
| (Newly established)  | Supplementary Provision   |
| (Newly established)  | (Transitional Measures Concerning Limitation of<br>Liability Agreement with Corporate Auditors)<br>Article 1. The agreement to limit the liability of<br>corporate auditors under Paragraph 1 of Article 423<br>of the Companies Act concluded with corporate<br>auditors prior to the effective date of amendments to<br>the Articles of Incorporation, to the effect that three<br>committees shall be established, which have been<br>resolved at the 15 <sup>th</sup> ordinary general meeting of<br>shareholders, shall be unchanged and as provided<br>under Article 42 of the Articles of Incorporation<br>prior to the amendments resolved at that ordinary<br>general meeting of shareholders. |

# Proposal No. 3: Election of Seventeen Directors

The Company will transform into a Company with Three Committees from a Company with a Board of Corporate Auditors, pending approval and passage of Proposal No. 2: Partial Amendments to the Articles of Incorporation. Pursuant to this transition, the terms of office of all twelve Directors and six Corporate Auditors will expire at the conclusion of the meeting. Accordingly, on this occasion, the election of the following seventeen Directors (seven of whom will be Outside Directors) is proposed.

The candidates to serve as Directors are as follows.

| Candidate<br>No. | Name                                | Position   | Responsibility  | Attendance of the<br>Board of<br>Directors meeting<br>held in the fiscal<br>year<br>(attendance rate) |
|------------------|-------------------------------------|--|---|---|
| 1                | Koichi Miyata<br>(Reelection)       | Director and<br>Chairman of the Board                | -   | Attended 13<br>out of 14<br>meetings<br>(92%)   |
| 2                | Takeshi Kunibe<br>(Reelection)      | Director and<br>President                            | Group CEO   | Attended all 14<br>meetings<br>(100%)   |
| 3                | Makoto Takashima<br>(New Candidate) | -  | -   | -   |
| 4                | Kozo Ogino<br>(Reelection)          | Director and Deputy<br>President                     | Group CRO<br>Officer in charge of Corporate<br>Risk Management Department,<br>Credit & Investment Planning<br>Department  | Attended all 14<br>meetings<br>(100%)   |
| 5                | Jun Ohta<br>(Reelection)            | Director and Deputy<br>President                     | Group CFO and Group CSO and<br>Group CDIO<br>Officer in charge of Public<br>Relations Department, Corporate<br>Planning Department, Financial<br>Accounting Department,<br>Subsidiaries & Affiliates<br>Department, IT Innovation<br>Department<br>In charge of Transaction<br>Business Planning Department | Attended all 14<br>meetings<br>(100%)   |
| 6                | Katsunori Tanizaki<br>(Reelection)  | Director and Senior<br>Managing Executive<br>Officer | Group CIO<br>Officer in charge of IT Planning<br>Department, Data Management<br>Department, Operations<br>Planning Department   | Attended all 14<br>meetings<br>(100%)   |
| 7                | Toshikazu Yaku<br>(New Candidate)   | Senior Managing<br>Executive Officer                 | Group CCO and Group CHRO<br>Officer in charge of Human<br>Resources Department, Quality<br>Management Department,<br>General Affairs Department,<br>Administrative Services<br>Department   | -   |

Note: CEO: Chief Executive OfficerCRO: Chief Risk OfficerCFO: Chief Financial OfficerCSO: Chief Strategy OfficerCDIO: Chief Digital Innovation OfficerCIO: Chief Information OfficerCCO: Chief Compliance OfficerCHRO: Chief Human Resources Officer

|                  |  |                               |                | A 1 C.1   |
|------------------|--|-------------------------------|----------------|---|
| Candidate<br>No. | Name   | Position                      | Responsibility | Attendance of the<br>Board of<br>Directors meeting<br>held in the fiscal<br>year<br>(attendance rate) |
| 8                | Toshiyuki Teramoto<br>(New Candidate)                    | Standing Corporate<br>Auditor | -              | Attended all 14<br>meetings as<br>Director or<br>Corporate Auditor<br>(100%)                          |
| 9                | Toru Mikami<br>(New Candidate)                           | Standing Corporate<br>Auditor | -              | Attended all 14<br>meetings as<br>Corporate Auditor<br>(100%)   |
| 10               | Tetsuya Kubo<br>(Reelection)                             | Director                      | -              | Attended all 12<br>meetings held<br>after election<br>as Director<br>(100%)                           |
| 11               | Masayuki<br>Matsumoto<br>(New Candidate)<br>(Outside and | -                             | -              | -   |
|                  | Independent)   |                               |                |   |
| 12               | Arthur M. Mitchell<br>(Reelection)                       | Director                      | -              | Attended all 14<br>meetings   |
|                  | (Outside and<br>Independent)                             |                               |                | (100%)  |
| 13               | Shozo Yamazaki<br>(New Candidate)                        |                               |                |   |
| 15               | (Outside and<br>Independent)                             | -                             | -              | -   |
| 14               | Masaharu Kohno<br>(Reelection)                           | Director                      | _              | Attended all 14<br>meetings   |
|                  | (Outside and<br>Independent)                             |                               |                | (100%)  |
| 15               | Yoshinobu Tsutsui<br>(New Candidate)                     |                               |                |   |
| 15               | (Outside and<br>Independent)                             |                               | -              | -   |
| 16               | Katsuyoshi Shinbo<br>(New Candidate)                     | _                             |                |   |
|                  | (Outside and<br>Independent)                             |                               |                | _   |
| 17               | Eriko Sakurai<br>(Reelection)                            | Director                      | _              | Attended 13 out<br>of 14 meetings   |
|                  | (Outside and<br>Independent)                             | Director                      |                | (92%)   |

| Candidate<br>No. | Name<br>(Date of birth)                               |   | er summary, position, responsibility, icant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|--|--|
| 1                | Koichi Miyata<br>(November 16,<br>1953)<br>Reelection | Attendance of t<br>fiscal year (atte<br>Reasons for non<br>Mr. Koich<br>ability and<br>markets, p<br>accounting<br>has also le<br>April 2011<br>Company<br>thus we be<br>Group's fu<br>judged tha | Joined Mitsui Bank<br>Executive Officer of Sumitomo Mitsui<br>Banking Corporation ("SMBC")<br>Managing Executive Officer of SMBC<br>Director and Senior Managing Executive<br>Officer of SMBC<br>Senior Managing Executive Officer of the<br>Company<br>Director of the Company<br>Director and President of the Company<br>Director of SMBC<br>Chairman of the Board of the Company (to<br>present)<br>Chairman of the Board of SMBC (to<br>present)<br>current positions:<br>Chairman of the Board of SMBC<br>Director of SONY CORPORATION<br>Corporate Auditor of Isetan Mitsukoshi<br>Holdings Ltd.<br>he Board of Directors meeting held in the<br>ndance rate):<br>Attended 13 out of 14 meetings (92%)<br>mination as a candidate for Director:<br>i Miyata has extensive business experience,<br>i insight through his involvement in treasury<br>ublic relations, corporate planning, financial<br>g, risk management, etc. over a long time. He<br>d the Company as Director and President since<br>and has ruled the Board of Directors of the<br>as Chairman of the Board since April 2017,<br>elieve that he will continue to contribute to the<br>urther growth. Based on the above, we have<br>t he will be appropriate as a Director of the<br>and propose that he be elected. | 16,400<br>(Common<br>stock)                            |

| Candidate<br>No. | Name<br>(Date of birth)                         |   | Career summary, position, responsibility, significant concurrent positions and others   |                             |
|------------------|---|---|---|-----------------------------|
| 2                | Takeshi Kunibe<br>(March 8, 1954)<br>Reelection | Significant cond<br>Attendance of t<br>fiscal year (atte<br>Reasons for non<br>Mr. Takesh<br>ability and<br>planning, f<br>administra<br>He has als<br>2011 and 1<br>since Aprii<br>contribute<br>above, we | Joined Sumitomo Bank<br>Executive Officer of SMBC<br>Managing Executive Officer of SMBC<br>Managing Executive Officer of the<br>Company<br>Director of the Company<br>Director and Senior Managing Executive<br>Officer of SMBC<br>President and Chief Executive Officer of<br>SMBC<br>President of the Company (to present)<br>Resigned as Director of SMBC<br>at the Company:<br>Group CEO<br>current positions:<br>Director of NEC Corporation<br>he Board of Directors meeting held in the<br>ndance rate):<br>Attended all 14 meetings (100%)<br>mination as a candidate for Director:<br>ni Kunibe has extensive business experience,<br>insight through his involvement in corporate<br>financial accounting, public relations,<br>tion of group companies, etc. over a long time.<br>o led SMBC as President of SMBC since April<br>ed the Company as President of the Company<br>1 2017, thus we believe that he will continue to<br>to the Group's further growth. Based on the<br>have judged that he will be appropriate as a<br>f the Company, and propose that he be elected. | 35,988<br>(Common<br>stock) |

| Candidate<br>No. | Name<br>(Date of birth)                               | Career summary, position, responsibility, significant concurrent positions and others   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|--|
| 3                | Makoto Takashima<br>(March 31, 1958)<br>New Candidate | April 1982Joined Sumitomo BankApril 2009Executive Officer of SMBCApril 2012Managing Executive Officer of SMBCApril 2014Senior Managing Executive Officer of SMBCDecember 2016Director and Senior Managing Executive Officer of SMBCApril 2017President of SMBC (to present)Significant concurrent positions:<br>President of SMBCReasons for nomination as a candidate for Director:<br>Mr. Makoto Takashima has extensive business experier<br>ability and insight through his involvement in<br>international banking, corporate planning, etc. over a<br>long time. He has also led SMBC as President of SMBC<br>since April 2017, thus we believe that he will contribut<br>to the Group's further growth. Based on the above, we<br>have judged that he will be appropriate as a Director of<br>the Company, and propose that he be elected. | 3C<br>te   |

| Candidate<br>No. | Name<br>(Date of birth)                   | Career summary, position, responsibility, significant concurrent positions and others   |   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|---|--|
| 4                | Kozo Ogino<br>(May 9, 1958)<br>Reelection | Significant co<br>Attendance of<br>fiscal year (att<br>Reasons for n<br>Mr. Kozo<br>ability ar<br>banking,<br>time. In a<br>adequate<br>continue<br>Based on<br>appropria | Joined Mitsui Bank<br>Executive Officer of SMBC<br>Managing Executive Officer of SMBC<br>Managing Executive Officer of the<br>Company<br>Director of the Company<br>Director and Senior Managing Executive<br>Officer of SMBC<br>Director and Deputy President of the<br>Company (to present)<br>Director and Deputy President of SMBC (to<br>present)<br>v at the Company:<br>Group CRO<br>Officer in charge of Corporate Risk<br>Management Department and Credit &<br>Investment Planning Department<br>ncurrent positions:<br>Director and Deputy President of SMBC<br>The Board of Directors meeting held in the<br>tendance rate):<br>Attended all 14 meetings (100%)<br>omination as a candidate for Director:<br>D Ogino has extensive business experience,<br>and insight through his involvement in corporate<br>risk management, internal audit, etc. over a long<br>addition, he has performed his duties as Director<br>ly since June 2013, thus we believe that he will<br>to contribute to the Group's further growth.<br>a the above, we have judged that he will be<br>ate as a Director of the Company, and propose<br>e elected. | 9,100<br>(Common<br>stock)                             |

| Candidate<br>No. | Name<br>(Date of birth)                       |   | eer summary, position, responsibility, ficant concurrent positions and others   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|---|--|
| 5                | Jun Ohta<br>(February 12, 1958)<br>Reelection | Attendance of<br>fiscal year (att<br>Reasons for no<br>Mr. Jun C<br>and insign<br>of group of<br>banking,<br>transaction<br>addition,<br>adequated<br>continue<br>Bas | Attended all 14 meetings (100%)<br>omination as a candidate for Director:<br>Ohta has extensive business experience, ability<br>ht through his involvement in the administration<br>companies, corporate planning, investment<br>public relations, financial accounting,<br>on business planning, etc. over a long time. In<br>he has performed his duties as Director<br>y since June 2014, thus we believe that he will<br>to contribute to the Group's further growth.<br>sed on the above, we have judged that he will be<br>te as a Director of the Company, and propose | 10,500<br>(Common<br>stock)                            |

| Candidate<br>No. | Name<br>(Date of birth)                              | Career summary, position, responsibility, significant concurrent positions and others   |   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|---|---|--|
| 6                | Katsunori Tanizaki<br>(April 12, 1957)<br>Reelection | Significant con<br>Attendance of<br>fiscal year (att<br>Reasons for no<br>Mr. Katsu<br>experience<br>in system<br>has perfo<br>June 201<br>contribut<br>above, we | Joined Sumitomo Bank<br>Executive Officer of SMBC<br>General Manager of IT Planning Department<br>of the Company<br>Managing Executive Officer of SMBC<br>Senior Managing Executive Officer of the<br>Company<br>Director and Senior Managing Executive<br>Officer of SMBC (to present)<br>Director of the Company<br>Director and Senior Managing Executive<br>Officer of the Company (to present)<br>v at the Company:<br>Group CIO<br>Officer in charge of IT Planning<br>Department, Data Management Department<br>and Operations Planning Department<br>ncurrent positions:<br>Director and Senior Managing Executive<br>Officer of SMBC<br>Director of The Japan Research Institute,<br>Limited<br>The Board of Directors meeting held in the<br>tendance rate):<br>Attended all 14 meetings (100%)<br>omination as a candidate for Director:<br>unori Tanizaki has extensive business<br>ce, ability and insight through his involvement<br>n planning, etc. over a long time. In addition, he<br>rrmed his duties as Director adequately since<br>5, thus we believe that he will continue to<br>e to the Group's further growth. Based on the<br>e have judged that he will be appropriate as a<br>of the Company, and propose that he be elected. | 7,900<br>(Common<br>stock)                             |

| Candidate<br>No. | Name<br>(Date of birth)                            |   | er summary, position, responsibility, ficant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|---|---|--|
| 7                | Toshikazu Yaku<br>(March 3, 1962)<br>New Candidate | Significant cor<br>Reasons for no<br>Mr. Toshi<br>ability and<br>resources<br>affairs, ac<br>Accordin<br>Group's f<br>judged th | Joined Sumitomo Bank<br>General Manager of Human Resources<br>Department of the Company<br>Executive Officer of SMBC<br>Managing Executive Officer of SMBC<br>Managing Executive Officer of the<br>Company<br>Director and Managing Executive Officer of<br>the SMBC<br>Senior Managing Executive Officer of the<br>Company (to present)<br>Director and Senior Managing Executive<br>Officer of SMBC (to present)<br>at the Company:<br>Group CCO and Group CHRO<br>Officer in charge of Human Resources<br>Department, Quality Management<br>Department, General Affairs Department,<br>Administrative Services Department<br>neurrent positions:<br>Director and Senior Managing Executive<br>Officer of SMBC<br>omination as a candidate for Director:<br>kazu Yaku has extensive business experience,<br>d insight through his involvement in human<br>, quality management, general affairs, legal<br>Iministrative services, etc. over a long time.<br>gly, we believe that he will contribute to the<br>urther growth. Based on the above, we have<br>at he will be appropriate as a Director of the<br>, and propose that he be elected. | 4,700<br>(Common<br>stock)                             |

| Candidate<br>No. | Name<br>(Date of birth)  | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|--|--|
| 8                | Toshiyuki Teramoto<br>(September 15,<br>1958)<br>New Candidate | April 1981Joined Mitsui BankApril 2008Executive Officer of SMBCApril 2011Managing Executive Officer of SMBCApril 2014Director and Senior Managing Executive<br>Officer of SMBCApril 2015Senior Managing Executive Officer of the<br>CompanyJune 2015Director of the CompanyApril 2016Director of SMBCJune 2016Standing Corporate Auditor of the Company<br>(to present)<br>Corporate Auditor of SMBC (to present)Significant concurrent positions:<br>Corporate Auditor of SMBCAttendance of the Board of Directors meeting held in the<br>fiscal year (attendance rate):<br>Attended all 14 meetings as Director or<br>Corporate Auditor (100%)Reasons for nomination as a candidate for Director:<br>Mr. Toshiyuki Teramoto has extensive business<br>experience, ability and insight through his involvement<br>in credit administration, corporate Auditor since June<br>2015 and as Standing Corporate Auditor since June<br>2015 and as Standing Corporate Auditor since June 2016<br>adequately, thus we believe that he will continue to<br>contribute to the Group's further growth. Based on the<br>above, we have judged that he will be appropriate as a<br>Director of the Company, and propose that he be elected. | 8,400<br>(Common<br>stock)                             |
| 9                | Toru Mikami<br>(August 27, 1960)<br>New Candidate              | April 1984Joined Sumitomo BankApril 2006General Manager of Legal Department of<br>SMBCApril 2013Co-General Manager of General Affairs<br>Department of the CompanyApril 2015Senior Manager of Head Office of SMBCJune 2015Senior Manager of Head Office of SMBCJune 2015Standing Corporate Auditor of the Company<br>(to present)Attendance of the Board of Directors meeting held in the<br>fiscal year (attendance rate):<br>Attended all 14 meetings as Corporate<br>Auditor (100%)Reasons for nomination as a candidate for Director:<br>Mr. Toru Mikami has extensive business experience,<br>ability and insight through his involvement in legal<br>affairs and general affairs over a long time. In addition,<br>he has performed his duties as Standing Corporate<br>Auditor adequately since June 2015, thus we believe that<br>he will continue to contribute to the Group's further<br>  | 1,000<br>(Common<br>stock)                             |

| Candidate<br>No. | Name<br>(Date of birth)                               |   | eer summary, position, responsibility, ficant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|--|--|
| 10               | Tetsuya Kubo<br>(September 24,<br>1953)<br>Reelection | Attendance of<br>fiscal year (att<br>Reasons for no<br>Mr. Tetsu<br>ability an<br>internatio<br>relations,<br>administr<br>In additio<br>Nikko, th<br>to the Gro<br>have judg | Joined Sumitomo Bank<br>Executive Officer of SMBC<br>Managing Executive Officer of SMBC<br>Managing Executive Officer of the<br>Company<br>Senior Managing Executive Officer of the<br>Company<br>Director and Senior Managing Executive<br>Officer of SMBC<br>Deputy President and Executive Officer of<br>the Company<br>Director and Deputy President of SMBC<br>Executive Director of SMBC Nikko<br>Securities Inc. ("SMBC Nikko")<br>Director of the Company<br>Resigned as Director of the Company<br>Resigned as Director of SMBC<br>Representative Director, President & CEO<br>of SMBC Nikko<br>Representative Director-Chairman of SMBC<br>Nikko (to present)<br>Director of the Company (to present)<br>neurrent positions:<br>Representative Director and Chairman of the<br>Board of SMBC Nikko<br>the Board of Directors meeting held in the<br>endance rate):<br>Attended all 12 meetings held after election<br>as Director (100%)<br>omination as a candidate for Director:<br>ya Kubo has extensive business experience,<br>d insight through his involvement in<br>onal banking, investment banking, public<br>corporate planning, financial accounting,<br>ation of group companies, etc. over a long time.<br>on, he has a management experience at SMBC<br>us we believe that he will continue to contribute<br>oup's further growth.Based on the above, we<br>ged that he will be appropriate as a Director of<br>pany, and propose that he be elected. | 7,731<br>(Common<br>stock)                             |

| Candidate<br>No. | Name<br>(Date of birth)  |  | er summary, position, responsibility,<br>icant concurrent positions and others   | Type and<br>number of<br>shares of the |
|------------------|--|--|--|--|
|                  | (  | 515111   | fount concurrent positions and others  |  |
| 11               | Masayuki<br>Matsumoto<br>(April 14, 1944)<br>New Candidate<br>Outside and<br>Independent | April 1967<br>April 1987<br>June 1992<br>June 1996<br>June 1998<br>June 2000<br>June 2004<br>April 2010<br>January 2011<br>January 2011<br>January 2014<br>April 2014<br>June 2015<br>Significant con<br>Reasons for no<br>Mr. Masay<br>of corpora<br>as an exect<br>specialized<br>According<br>adequately<br>as instruct<br>essence of<br>overall ma<br>above, we<br>Outside D<br>elected.<br>Matters concer<br>1. Mr. Masay<br>Standards<br>set forth b<br>designate<br>with the re | Joined the Japanese National Railways<br>Joined the Central Japan Railway Company<br>Director and Manager of the Secretariat of<br>the Central Japan Railway Company<br>Executive Director of the Central Japan<br>Railway Company<br>Senior Executive Director of the Central<br>Japan Railway Company<br>Executive Vice President and Representative<br>Director of the Central Japan Railway<br>Company<br>President and Representative Director of the<br>Central Japan Railway Company<br>Vice Chairman and Representative Director<br>of the Central Japan Railway Company<br>Resigned as Director of the Central Japan<br>Railway Company<br>President of Japan Broadcasting Corporation<br>Retired from Japan Broadcasting Corporation<br>Special Advisor of the Central Japan<br>Railway Company (to present)<br>Director of SMBC (to present)<br>Director of SMBC (to present)<br>current positions:<br>Special Advisor of the Central Japan<br>Railway Company<br>Director of SMBC mination as a candidate for Outside Director:<br>yuki Matsumoto plays a leading role in the field<br>the management, and has extensive experience<br>tutive of corporations with public interests and<br>d knowledge in corporate management.<br>gly, we believe that he will timely and<br>y provide opinions to the management as well<br>and supervise them by comprehending the<br>f the Company's issues from the viewpoint of<br>anagement of the Company. Based upon the<br>have judged that he will be appropriate as an<br>irector of the Company. Based upon the<br>have judged that he will be appropriate as an<br>irector of the Company. And propose that he be<br>ning independence:<br>yuki Matsumoto meets the "Independence<br>for Outside Directors and Corporate Auditors"<br>y the Company. In addition, the Company will<br>him as an Independent Director in accordance<br>equirements of the financial instruments<br>is in Japan, such as Tokyo Stock Exchange, Inc., | 0<br>(Common<br>stock)                 |

| Candidate<br>No. | Name<br>(Date of birth)  | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|--|--|
| 11               | Masayuki<br>Matsumoto<br>(April 14, 1944)<br>New Candidate<br>Outside and<br>Independent | <ol> <li>Mr. Masayuki Matsumoto currently serves as Special<br/>Advisor of the Central Japan Railway Company;<br/>however, the amount of transactions between the<br/>company and the Group for FY2016 was less than 1% of<br/>both the company's consolidated net sales and the<br/>Company's consolidated gross profit. In addition,<br/>outstanding loans from SMBC, the Company's<br/>subsidiary, to the Central Japan Railway Company<br/>accounted for less than 0.1% of consolidated total assets<br/>of the Company. Furthermore, although the Central<br/>Japan Railway Company holds common stock of the<br/>Company, its holdings represent less than 1% of the<br/>Company's total number of shares issued. Thus, we<br/>believe that he fully satisfies the requirements for<br/>independence as an Outside Director.</li> <li>Other:<br/>Mr. Masayuki Matsumoto has served as an Outside<br/>Director of the Company's subsidiary, SMBC, since June<br/>2015 but will resign the position on June 29, 2017.</li> </ol> | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)   | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|--|--|
| 12               | Arthur M. Mitchell<br>(July 23, 1947)<br>Reelection<br>Outside and<br>Independent | July 1976       Registered as an attorney at law, admitted in         New York, the U.S.A. (to present)       January 2003         General Counsel of the Asian Development Bank         September 2007       Joined White & Case LLP         January 2008       Registered as Foreign Attorney in Japan (to present)         Registered Foreign Attorney in Japan at White & Case LLP (to present)       Director of the Company (to present)         June 2015       Director of the Company (to present)         Attendance of the Board of Directors meeting held in the fiscal year (attendance rate):       Attended all 14 meetings (100%)         Reasons for nomination as a candidate for Outside Director:       Mr. Arthur M. Mitchell plays a leading role in the field of international legal affairs, and has extensive experience as an attorney at law, admitted in New York and as a Registered Foreign Attorney in Japan, and specialized knowledge of international legal affairs in general. Accordingly, we believe that he will continue to timely and adequately provide opinions to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. Based upon the above, we have judged that he will be appropriate as an Outside Director, and therefore propose that he be elected.         Matters concerning independence:       Mr. Arthur M. Mitchell meets the "Independence Standards for Outside Directors and Corporate Auditors" set forth by the Company. In addition, the Company has designated him as an Independent Director in accordance with the requirements of the financial instruments exchanges in Japan, such | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)  |  | eer summary, position, responsibility, ficant concurrent positions and others   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|--|---|--|
| 13               | Shozo Yamazaki<br>(September 12,<br>1948)<br>New Candidate<br>Outside and<br>Independent | September 197<br>July 1991<br>June 2010<br>July 2010<br>July 2013<br>April 2014<br>Significant co<br>Reasons for ne<br>Mr. Shoz<br>corporate<br>certified<br>related to<br>accountin<br>and adeq<br>well as in<br>the essen<br>of overal<br>above, w<br>Outside I<br>properly<br>Director,<br>Matters conce<br>Mr. Shoz<br>for Outsi<br>by the Co<br>designate<br>with the p | <ul> <li>Joined Tohmatsu Awoki &amp; Co. (currently Deloitte Touche Tohmatsu LLC)</li> <li>Registered as a certified public accountant (to present)</li> <li>Representative Partner of Tohmatsu &amp; Co. (currently Deloitte Touche Tohmatsu LLC)</li> <li>Retired from Deloitte Touche Tohmatsu LLC)</li> <li>Retired from Deloitte Touche Tohmatsu LLC)</li> <li>Chairman and President of The Japanese Institute of Certified Public Accountants</li> <li>Advisor of The Japanese Institute of Certified Public Accountants (to present)</li> <li>Professor of Tohoku University Accounting School (to present)</li> <li>ncurrent positions:</li> <li>Director of EBARA CORPORATION</li> <li>Dimination as a candidate for Outside Director:</li> <li>o Yamazaki plays a leading role in the field of e accounting in general including corporate ng. Accordingly, we believe that he will timely uately provide opinions to the management as astruct and supervise them by comprehending ce of the Company's issues from the viewpoint I management of the Company. Based upon the e have judged that he will be appropriate as an Director of the Company and is capable of performing the responsibilities of an Outside and therefore propose that he be elected.</li> <li>rning independence:</li> <li>to Yamazaki meets the "Independence Standards de Directors and Corporate Auditors" set forth ompany. In addition, the Company will</li> <li>thim as an Independent Director in accordance requirements of the financial instruments</li> </ul> | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)   | Career summary, position, responsibility, significant concurrent positions and others   | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|---|--|
| 14               | Masaharu Kohno<br>(December 21, 1948)<br>Reelection<br>Outside and<br>Independent | April 1973Joined Ministry of Foreign Affairs of JapanAugust 2005Director-General of Foreign Policy Bureau<br>in Ministry of Foreign Affairs of JapanJanuary 2007Deputy Minister for Foreign Affairs (in<br>charge of economy) of Ministry of Foreign<br>Affairs of JapanFebruary 2009Ambassador of Japan to RussiaMay 2009Ambassador of Japan to Russia, Armenia,<br>Turkmenistan and BelarusMarch 2011Ambassador of Japan to ItalyMay 2011Ambassador of Japan to Italy, Albania, San<br>Marino and MaltaSeptember 2014Retired from officeJune 2015Director of the Company (to present)Significant concurrent positions:<br>Director of DOUTOR • NICHIRES Holdings<br>Co., Ltd.Attendance of the Board of Directors meeting held in the<br>fiscal year (attendance rate):<br>Attended all 14 meetings (100%)Reasons for nomination as a candidate for Outside Director:<br>Mr. Masaharu Kohno plays a leading role in the field of<br>diplomacy, and has extensive experience as a diplomat<br>and agecialized knowledge in international affairs.<br>Accordingly, we believe that he will continue to timely<br>and adequately provide opinions to the management as<br>well as instruct and supervise them by comprehending<br>the essence of the Company and is capable of<br>properly performing the responsibilities of an Outside<br>Director, and therefore propose that he be elected.Matters concerning independence:<br>Mr. Masaharu Kohno meets the "Independence<br>Standards for Outside Directors and Corporate Auditors"<br>set forth by the Company. In addition, the Company has<br>designated him as an Independent Director in accordance<br>with the requirements of the financial instruments<br>exchanges in Japan, such as Tokyo Stock Exchange, Inc.< | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)  | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|--|--|--|
| 15               | Yoshinobu Tsutsui<br>(January 30, 1954)<br>New Candidate<br>Outside and<br>Independent | <ul> <li>April 1977 Joined Nippon Life Insurance Company<br/>July 2004 Director of Nippon Life Insurance Company<br/>Director and Executive Officer of Nippon<br/>Life Insurance Company</li> <li>March 2007 Director and Senior Managing Executive<br/>Officer of Nippon Life Insurance Company</li> <li>March 2009 Director and Senior Managing Executive<br/>Officer of Nippon Life Insurance Company</li> <li>March 2010 Representative Director and Senior<br/>Managing Executive Officer of Nippon Life<br/>Insurance Company</li> <li>April 2011 President of Nippon Life Insurance<br/>Company (to present)</li> <li>Significant concurrent positions:<br/>President of Nippon Life Insurance<br/>Company</li> <li>Director of Imperial Hotel, Ltd.<br/>Director of Imperial Hotel, Ltd.<br/>Director of Imperial Hotel, Ltd.</li> <li>Director of Instrume Corporation<br/>Corporate Auditor of West Japan Railway<br/>Company</li> <li>Reasons for nomination as a candidate for Outside Director:<br/>Mr. Yoshinobu Tsutsui plays a leading role in the field of<br/>corporate management, and has extensive experience as<br/>an executive of financial institution and specialized<br/>knowledge in corporate management. Accordingly, we<br/>believe that he will timely and adequately provide<br/>opinions to the management as well as instruct and<br/>supervise them by comprehending the essence of the<br/>Company's issues from the viewpoint of overall<br/>management of the Company. Based upon the above, we<br/>have judged that he will be appropriate as an Outside<br/>Director of the Company, and propose that he be elected.</li> <li>Mtt. Yoshinobu Tsutsui ureets the "Independence<br/>Standards for Outside Directors and Corporate Auditors''<br/>set forth by the Company. In addition, the Company will<br/>designate him as an Independent Director in accordance<br/>with the requirements of the financial instruments<br/>exchanges in Japan, such as Tokyo Stock Exchange, Inc.<br/>when this proposal is approved and passed.</li> <li>Mr. Yoshinobu Tsutsui currently serves as President of<br/>Nippon Life Insurance Company and the Group for<br/>FY2016 was less th</li></ul> | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)   | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|--|--|
| 16               | Katsuyoshi Shinbo<br>(April 8, 1955)<br>New Candidate<br>Outside and<br>Independent | April 1984Registered as an attorney at law (to present)November 1999Attorney at law at Shinbo Law Office<br>(currently Shinbo & Partners) (to present)June 2015Corporate Auditor of SMBC (to present)Significant concurrent positions:<br>Corporate Auditor of SMBCReasons for nomination as a candidate for Outside Director:<br>Mr. Katsuyoshi Shinbo plays a leading role in the field of<br>corporate legal affairs, and has extensive experience as<br>an attorney at law and specialized knowledge of legal<br>affairs in general. Accordingly, we believe that he will<br>timely and adequately provide opinions to the<br>management as well as instruct and supervise them by<br>comprehending the essence of the Company's issues<br>from the viewpoint of overall management of the<br>Company. Based upon the above, we have judged that he<br>will be appropriate as an Outside Director, and therefore<br>propose that he be elected.Matters concerning independence:<br>Mr. Katsuyoshi Shinbo meets the "Independence<br>Standards for Outside Directors and Corporate Auditors"<br>set forth by the Company. In addition, the Company will<br>designate him as an Independent Director in accordance<br>with the requirements of the financial instruments<br>exchanges in Japan, such as Tokyo Stock Exchange, Inc.,<br>when this proposal is approved and passed.Other:<br>Mr. Katsuyoshi Shinbo has served as an Outside<br>Corporate Auditor of the Company's subsidiary, SMBC,<br>since June 2015 but will resign the position on June 29,<br>2017. | 0<br>(Common<br>stock)                                 |

| Candidate<br>No. | Name<br>(Date of birth)   |   | r summary, position, responsibility, cant concurrent positions and others   | Type and<br>number of<br>shares of the |
|------------------|---|---|---|--|
| 17               | Eriko Sakurai<br>(November 16,<br>1960)<br>Reelection<br>Outside and<br>Independent | Attendance of th<br>fiscal year (atter<br>Reasons for non<br>Ms. Eriko S<br>corporate n<br>an internati<br>knowledge<br>believe thai<br>provide opi<br>and superv<br>Company's<br>managemen<br>Based upor<br>appropriate<br>propose tha<br>Matters concern<br>1. Ms. Eriko S<br>for Outside<br>by the Com<br>designated<br>with the rea<br>exchanges<br>2. Ms. Eriko S<br>Chief Exec<br>however, th<br>company at<br>both the co<br>Company's<br>outstanding<br>subsidiary,<br>for less tha<br>Company.<br>not a sharel | Attended 13 out of 14 meetings (92%)<br>nination as a candidate for Outside Director:<br>Sakurai plays a leading role in the field of<br>nanagement, and has extensive experience as<br>conal business executive and specialized<br>in corporate management. Accordingly, we<br>t she will continue to timely and adequately<br>inions to the management as well as instruct<br>ise them by comprehending the essence of the<br>5 issues from the viewpoint of overall<br>nt of the Company.<br>• the above, we have judged that she will be<br>e as an Outside Director of the Company, and<br>at she be elected.<br>• ing independence:<br>Sakurai meets the "Independence Standards<br>• Directors and Corporate Auditors" set forth<br>pany. In addition, the Company has<br>her as an Independent Director in accordance<br>quirements of the financial instruments<br>in Japan, such as Tokyo Stock Exchange, Inc.<br>Sakurai currently serves as Chairman and<br>utive Officer of Dow Corning Toray Co., Ltd.;<br>ne amount of transactions between the<br>nd the Group for FY2016 was less than 1% of<br>mpany's consolidated net sales and the<br>s consolidated gross profit. In addition,<br>g loans from SMBC, the Company's<br>to Dow Corning Toray Co., Ltd. accounted<br>n 0.1% of consolidated total assets of the<br>Furthermore, Dow Corning Toray Co., Ltd. is<br>holder of the Company. Thus, we believe that<br>tisfies the requirements for independence as | 0<br>(Common<br>stock)                 |

| Candidate<br>No. | Name<br>(Date of birth)   | Career summary, position, responsibility, significant concurrent positions and others  | Type and<br>number of<br>shares of the<br>Company held |
|------------------|---|--|--|
| 17               | Eriko Sakurai<br>(November 16,<br>1960)<br>Reelection<br>Outside and<br>Independent | <ol> <li>Others:</li> <li>Ms. Eriko Sakurai is recorded as "Eriko Taira" in the family register.</li> <li>Ms. Eriko Sakurai has served as Outside Director of the Company for a period of one year and eleven months since June 2015.</li> </ol> |  |

- Notes: 1. Messrs. and Ms. Masayuki Matsumoto, Arthur M. Mitchell, Shozo Yamazaki, Masaharu Kohno, Yoshinobu Tsutsui, Katsuyoshi Shinbo and Eriko Sakurai are candidates to serve as Outside Directors.
  - 2. The Company entered agreements with Messrs. and Ms. Arthur M. Mitchell, Masaharu Kohno and Eriko Sakurai pursuant to Paragraph 1 of Article 427 of the Companies Act (hereinafter referred to as the "Act") to limit their liability under Paragraph 1 of Article 423 of the Act. The maximum amount of liability for damages under these liability limitation agreements is ¥10 million or the minimum amount of liability for damages stipulated in Paragraph 1 of Article 427 of the Act, whichever is higher. The Company will also enter into agreements to the same effect with Messrs. Masayuki Matsumoto, Shozo Yamazaki, Yoshinobu Tsutsui and Katsuyoshi Shinbo if this proposal is approved and passed.
  - 3. If this proposal is approved and passed, the members and chairman of each committee will be as follows.

Nominating Committee: Yoshinobu Tsutsui (chairman), Koichi Miyata, Masayuki Matsumoto, Arthur M. Mitchell, Masaharu Kohno, Eriko Sakurai

Audit Committee: Masayuki Matsumoto (chairman), Toshiyuki Teramoto, Toru Mikami, Shozo Yamazaki, Katsuyoshi Shinbo

Compensation Committee: Katsuyoshi Shinbo (chairman), Koichi Miyata, Takeshi Kunibe, Arthur M. Mitchell, Yoshinobu Tsutsui, Eriko Sakurai

(Reference) "Independence Standards for Outside Directors and Corporate Auditors" of the Company are stated on the following page.

## (Reference) "Independence Standards for Outside Directors and Corporate Auditors" of the Company

In order for Outside Directors and Outside Corporate Auditors to be judged as independent by the Company, it is necessary that they do not fall under or have not recently <sup>(Note 1)</sup> fallen under any of the following:

# 1. Major Business Partner (Note 2)

- (1) A person who has the Company or the Sumitomo Mitsui Banking Corporation (hereinafter "the Company, etc.") as a major business partner, or a person engaged in the execution of business thereof;
- (2) A person who is a major business partner of the Company, etc., or a person engaged in the execution of business thereof.

# 2. Specialist

- (1) A consultant, accounting expert or legal expert who has received money or other property from the Company, etc. averaging more than ¥10 million per year over the last three years, in addition to any compensation received as a Director or a Corporate Auditor;
- (2) A member of a juridical person or other organizations that provides specialist services, such as a consulting firm, accounting firm or law firm, which has received large amounts of money or other property <sup>(Note 3)</sup> from the Company, etc.

# 3. Donations

A person who has received – or a person engaged in the execution of business thereof – on average over the last three years, donations or other payments from the Company, etc., in excess of the greater of \$10 million per year or 2% of the recipient's annual sales.

4. Major Shareholder

A major shareholder of the Company, or a person engaged in the execution of business thereof (including anyone who has been a major shareholder, or a person engaged in the execution of business thereof within the last three years).

5. Close Relative (Note 4)

A close relative of any person (excluding non-material<sup>(Note 5)</sup> personnel) who falls under any of the following: (1) A person who falls under any of 1 through 4 above; or

(2) A Director, Corporate Auditor, Executive Officer or employee of the Company or a subsidiary thereof.

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- Note 1. "Recently" denotes a time that can be deemed to be substantively the same as the present; for example, a person is not independent if that person was a major business partner at the time when the proposal electing that person as an Outside Director or Outside Corporate Auditor to the General Meeting of Shareholders was decided.
- Note 2. A "Major Business Partner" denotes a person who falls under either or both of the following: • A person who has the Company, etc. as major business partners
  - The ratio of said person's sales from transactions with the Company, etc. exceeds 2% of the person's consolidated net sales; and
  - A major business partner of the Company, etc. Said person receives loans from the Sumitomo Mitsui Banking Corporation in excess of 1% of the Company's consolidated total assets.
- Note 3. "Large amounts of money or other property" denotes money or other property in excess of 0.5% of the Company's consolidated ordinary income.
- Note 4. "Close relative" denotes a spouse or family member within the second degree of kinship.

## Note 5. Examples of "material" personnel

- A director, corporate auditor, or manager-level employee of each company; or
- In the case of an accounting or legal expert: a Certified Public Accountant, attorney at law, or holder of a similar professional qualification.