

July 28, 2017

Consolidated Financial Results

For the Three Months from April 1 to June 30, 2017 <under Japanese GAAP>

Note: The accompanying consolidated financial statements were not audited since they have been prepared only for reference purpose. All statements were based on Tanshin report prepared in accordance with the provisions set forth in accounting regulations and principals generally accepted in Japan.

Name of company listed: Nomura Real Estate Holdings, Inc.

Shares traded: TSE (First section)

Code number: 3231

URL: http://www.nomura-re-hd.co.jp/english/

Representative: Eiji Kutsukake, President

Inquiries: Naoko Usami,

General Manager, Corporate Communications Dept.

Email: info@nomura-re-hd.com

Scheduled submitting date of quarterly securities report: August 9, 2017

Scheduled starting date for dividend payments:

Preparation of explanatory materials for financial results: Yes

Information meetings arranged related to financial results: Yes (for institutional investors and analysts, in Japanese)

(Values of less than one million yen rounded down)

I. Consolidated operating results for the Three Months from April 1 to June 30, 2017

(1) Consolidated business results

(% indicates the rate of changes from previous fiscal year)

| | Operating revenue | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|--------------------------|-------------------|--------|------------------|--------|-----------------|--------|---|------|
| First three months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Jun. 30, 2017 | 132,149 | 68.4 | 16,440 | 86.1 | 14,524 | 113.5 | 9,603 | 99.0 |
| Jun. 30, 2016 | 78,475 | (23.0) | 8,835 | (19.2) | 6,802 | (19.4) | 4,824 | 8.0 |

(Note) Comprehensive income: From April 1 to June 30, 2017 \$\frac{\pmathbf{Y}}{7},120\$ million yen (up 62.6%)
From April 1 to June 30, 2016 \$\frac{\pmathbf{Y}}{4},380\$ million yen (down 23.3%)

| | Basic earnings per share | Diluted earnings per share |
|--------------------------|--------------------------|-------------------------------|
| First three months ended | Yen | Yen |
| Jun. 30, 2017 | 50.05 | 49.82 |
| Jun. 30, 2016 | 25.16 | 25.08 |

(2) Consolidated financial position

| | Total assets | Net assets | Shareholders' equity ratio |
|---------------|-----------------|-----------------|----------------------------|
| As of | Millions of yen | Millions of yen | % |
| Jun. 30, 2017 | 1,629,361 | 494,258 | 29.6 |
| Mar. 31, 2017 | 1,593,093 | 493,813 | 30.2 |

(Reference) Shareholders' equity: As of June 30, 2017 481,718 million yen As of March 31, 2017 481,364 million yen

II. Dividends

| | | Dividend per share | | | | | | |
|---|-----------------|--------------------|-----------------|-----------------|-------|--|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | | |
| | Yen | Yen | Yen | Yen | Yen | | | |
| Fiscal year ended Mar. 31, 2017 | - | 30.00 | - | 35.00 | 65.00 | | | |
| Fiscal year ending Mar. 31, 2018 | - | | | | | | | |
| Fiscal year ending Mar. 31, 2018 (Forecast) | | 35.00 | - | 35.00 | 70.00 | | | |

(Note) Revision of dividend forecasts during this quarter: None

III. Forecasts of consolidated operating results for the fiscal year from April 1, 2017 to March 31, 2018

(% indicates the rate of changes from previous fiscal year or term)

| | Operating r | evenue | Operating | g profit | Ordinary profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|--|-----------------|--------|-----------------|----------|-----------------|-------|-----------------|-------|---|--|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen | | |
| Fiscal year ending Mar. 31, 2018 | 646,000 | 13.4 | 76,000 | (1.6) | 67,000 | (2.8) | 44,000 | (6.4) | 229.27 | | |

(Note) Revision of operating result forecasts during this quarter: None

* Notes

(1) Significant changes to subsidiaries during the period (Changes in scope of consolidation of specified subsidiaries): None

Adoption of specific accounting policies for quarterly consolidated financial statements : None

(3) Changes in accounting policies, changes in accounting estimates and restatements

Changes in accounting policies due to revision of accounting standards, etc. 1) : None 2) Changes in accounting policies other than the above : None 3) Changes in accounting estimates : None 4) Restatements : None

(4) Number of shares issued (common stock)

| | | As of June 30 | As of March 31 |
|----|--|-------------------------|-------------------------|
| | | 2017 | 2017 |
| 1) | Number of shares issued at end of period (including treasury shares) | 191,919,901 | 191,877,801 |
| 2) | Treasury shares at end of period | 1,917 | 1,709 |
| | | From April 1 to June 30 | From April 1 to June 30 |
| | | 2017 | 2016 |
| 3) | Average number of shares outstanding during the period | 191,893,316 | 191,692,306 |

* Quarterly consolidated financial results are not required to be audited.

* Proper use of forecasts of financial results, and other special matters

Forward-looking statements in this document, including the forecasts of financial results, etc., are based on the information currently available to the Company and certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially from these forecasts due to various factors.

(How to obtain fact sheets)

The fact sheets will be disclosed on TDnet on July 28, 2017 and will be uploaded on the Company's website.

Attachments- Contents

| 1. Qualitative Information | 2 |
|---|----|
| (1) Business Results | 2 |
| (2) Financial Position | 5 |
| (3) Consolidated Operating Result Forecasts | 6 |
| 2. Quarterly Consolidated Financial Statements and Notes | 7 |
| (1) Quarterly Consolidated Balance Sheets | 7 |
| (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income | 9 |
| Quarterly Consolidated Statements of Income | |
| Three Months from April 1 to June 30, 2017 | 9 |
| Quarterly Consolidated Statements of Comprehensive Income | |
| Three Months from April 1 to June 30, 2017 | 10 |
| (3) Quarterly Consolidated Statement of Cash Flows | 11 |
| (4) Notes to Quarterly Consolidated Financial Statements | 13 |
| (Notes to Going Concern Assumptions) | 13 |
| (Notes to Significant Changes in Shareholder's Equity) | 13 |
| (Segment Information) | 13 |

1. Qualitative Information

(1) Business Results

The Nomura Real Estate Group (the "Group") posted the following consolidated performance for the current first quarter: Operating revenue of 132,149 million yen, which represents an increase of 53,674 million yen, or 68.4% year on year; operating profit of 16,440 million yen, an increase of 7,604 million yen, or 86.1%; ordinary profit of 14,524 million yen, an increase of 7,721 million yen, or 113.5%; and profit attributable to owners of parent of 9,603 million yen, an increase of 4,778 million yen, or 99.0%.

An overview of unit achievements is given below:

Operating revenue for each unit includes internal sales and transfer amount among units. Due to the rounding of fractions, total figures may not match.

<Residential Development Unit>

Operating revenue in this unit totaled 73,519 million yen, which represents an increase of 43,927 million yen, or 148.4% year on year, and operating profit totaled 4,275 million yen (the previous first quarter was operating loss of 725 million yen), resulting in increases in both operating revenue and operating profit compared with the previous first quarter.

This was mainly due to an increase in the number of housing unit sales recorded in the housing sales business.

In regard to housing sales, we posted the sale of 1,089 units (an increase of 638 units year on year), including PROUD TOWER Musashiurawa residence (Minami-ku, Saitama-shi, Saitama), PROUD Sakurashinmachi (Setagaya-ku, Tokyo), OHANA Kitanarashino (Funabashi-shi, Chiba), PROUD Kyoto Higashinotouin (Nakagyo-ku, Kyoto-shi, Kyoto) for condominiums, and PROUD SEASON Soshigaya Shiki no Machi (Setagaya-ku, Tokyo) for detached housing. The contract progress rate for the planned 6,000 units of this consolidated fiscal year was 57.6% as of the end of the current first quarter.

The number of contracted but not recorded housing units totaled 2,806 units as of the end of the current first quarter (a decrease of 1,229 units compared with the end of the previous first quarter).

Number of units, sales, and outstanding contract amount as sold for the joint-venture projects are calculated based on the Group's share. From the previous third quarter, the classification of the "period-end completed housing inventories" has changed. In accordance with this change, the figures as of the end of the previous first quarter have been calculated under the new classification.

Breakdown of operating revenue

| | | First three months ended | | First three months ended | | Fiscal year ended | |
|---------------|-----------------------------------|--------------------------|-------------------|---------------------------|-------------------|----------------------------|---------------------|
| | | Jun. 30, 2016 | | Jun. 30, 2017 | | Mar. 31, 2017 | |
| | | Housing units sold | Operating revenue | Housing units sold | Operating revenue | Housing units sold | Operating revenue |
| | | Housing units sold | (Millions of yen) | Housing units sold | (Millions of yen) | Housing units sold | (Millions of yen) |
| Housing sales | Tokyo metropolitan area | 298 units | 18,187 | 931 units | 56,425 | 4,291 units | 250,475 |
| | Kansai area | 26 units | 1,623 | 112 units | 8,319 | 807 units | 35,890 |
| | Other | 125 units | 5,594 | 45 units | 1,823 | 468 units | 22,594 |
| | Subtotal (Detached housing) | 451 units (69 units) | 25,405 (4,302) | 1,089 units (82 units) | 66,568 (5,040) | 5,567 units (682 units) | 308,960 (38,735) |
| Other | | | 4,187 | | 6,951 | | 20,827 |
| Т | 'otal | | 29,592 | | 73,519 | | 329,787 |

Housing sales Period-end completed housing inventories (released for sale)

| | As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|-------------------------|---------------------|---------------------|----------------------|
| Tokyo metropolitan area | 95 units | 238 units | 187 units |
| Kansai area | 44 units | 28 units | 38 units |
| Other | 21 units | 24 units | 25 units |
| Total | 160 units | 292 units | 252 units |
| (Detached housing) | (70 units) | (17 units) | (13 units) |

Housing sales Period-end completed housing inventories (unreleased)

| | As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|--------------------|---------------------|---------------------|----------------------|
| | | | |
| Total | 182 units | 409 units | 402 units |
| (Detached housing) | (50 units) | (16 units) | (33 units) |
| | | | |

Housing sales Sold but not recorded housing units

| | As of June | 30, 2016 | As of June 30, 2017 | | As of March 31, 2017 | |
|-------------------------|---------------|-------------------|---------------------|-------------------|----------------------|-------------------|
| | | Outstanding | | Outstanding | | Outstanding |
| | Housing units | contract amount | Housing units | contract amount | Housing units | contract amount |
| | | (Millions of yen) | | (Millions of yen) | | (Millions of yen) |
| Tokyo metropolitan area | 3,056 units | 194,870 | 2,131 units | 137,044 | 2,140 units | 140,183 |
| Kansai area | 614 units | 30,088 | 221 units | 11,144 | 219 units | 13,859 |
| Other | 364 units | 20,071 | 453 units | 23,460 | 420 units | 21,851 |
| Total | 4,035 units | 245,030 | 2,806 units | 171,649 | 2,779 units | 175,895 |
| (Detached housing) | (117 units) | (7,291) | (111 units) | (6,789) | (111 units) | (6,489) |

<Leasing Unit >

Operating revenue in this unit totaled 28,368 million yen, which represents an increase of 8,361 million yen, or 1.8% year on year, and operating profit totaled 7,258 million yen, an increase of 1,088 million yen, or 17.6%, resulting in increases in both operating revenue and operating profit compared with the previous first quarter.

This was mainly due to an increase in leasing revenue from newly-built properties such as Yokohama Nomura Building (Nishi-ku, Yokohama-shi, Kanagawa) in the leasing business, as well as an increase in revenues from the sale of properties in the property development business.

Breakdown of operating revenue

| | First three months ended | First three months ended | Fiscal year ended |
|--------------------------------|--------------------------|--------------------------|-------------------|
| | Jun. 30, 2016 | Jun. 30, 2017 | Mar. 31, 2017 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Leasing (offices) | 12,597 | 13,095 | 51,981 |
| Leasing (retail facilities) | 2,898 | 2,841 | 11,649 |
| Leasing (other) | 1,468 | 1,654 | 5,954 |
| Property development (sale) | 840 | 8,313 | 35,350 |
| Property development (leasing) | 847 | 1,051 | 4,054 |
| Other | 1,355 | 1,413 | 6,018 |
| Total | 20,007 | 28,368 | 115,009 |

Rentable area

| | As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|-------------------|---------------------|---------------------|----------------------|
| Offices | 832,492 m² | 862,523 m² | 831,177 m² |
| Retail facilities | 144,797 m² | 135,330 m² | 144,797 m² |
| Total | 977,289 m² | 997,853 m² | 975,974 m² |

Vacancy rate (offices and retail facilities)

| As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|---------------------|---------------------|----------------------|
| 1.4% | 0.6% | 0.8% |

<Investment Management Unit>

Operating revenue in this unit totaled 2,578 million yen, which represents an increase of 375 million yen, or 17.1% year on year, and operating profit totaled 1,750 million yen, an increase of 437 million yen, or 33.3%, resulting in increases in both operating revenue and operating profit compared with the previous first quarter.

This was mainly due to an increase in dividends.

Assets under management increased compared with the previous first quarter due to the merger between Nomura Real Estate Master Fund, Inc. and TOP REIT, Inc. in September 2016.

| | First three months ended | First three months ended | Fiscal year ended |
|-------------------|--------------------------|--------------------------|-------------------|
| | Jun. 30, 2016 | Jun. 30, 2017 | Mar. 31, 2017 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Operating revenue | 2,203 | 2,578 | 9,662 |

Assets under management

| | As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|---------------------|---------------------|---------------------|----------------------|
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| REITs | 1,010,487 | 1,184,172 | 1,210,535 |
| Private funds, etc. | 61,868 | 49,733 | 49,529 |
| Total | 1,072,356 | 1,233,905 | 1,260,064 |

<Property Brokerage & CRE Unit>

Operating revenue in this unit totaled 8,930 million yen, which represents an increase of 1,088 million yen, or 13.9% year on year, operating profit totaled 2,327 million yen, an increase of 476 million yen, or 25.8%, resulting in increases in both operating revenue and operating profit compared with the previous first quarter.

This was mainly due to an increase in the number of transactions and total transaction value in property brokerage.

In the retail business, we opened the following new property brokers branches: Omiya Center (Omiya-ku, Saitama-shi, Saitama) and Tachikawa Center (Tachikawa-shi, Tokyo) in April 2017.

Breakdown of operating revenue

| | First three months ended | First three months ended | Fiscal year ended |
|--------------------|--------------------------|--------------------------|-------------------|
| | Jun. 30, 2016 | Jun. 30, 2017 | Mar. 31, 2017 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Property brokerage | 7,207 | 7,945 | 30,283 |
| Other | 634 | 984 | 4,536 |
| Total | 7,841 | 8,930 | 34,820 |

Number of transactions and total transaction value of property brokerage

| | First three months ended Jun. 30, 2016 | First three months ended Jun. 30, 2017 | Fiscal year ended Mar. 31, 2017 |
|---|--|--|------------------------------------|
| Number of transactions | 2,034 | 2,129 | 8,272 |
| Total transaction value (Millions of yen) | 186,111 | 202,616 | 745,147 |

<Property & Facility Management Unit>

Operating revenue in this unit totaled 21,804 million yen, which represents an increase of 639 million yen, or 3.0% year on year, and operating profit totaled 1,014 million yen, an increase of 91 million yen, or 9.9%, resulting in increases in both operating revenue and operating profit compared with the previous first quarter.

In fitness club business, we opened MEGALOS_24 Nishiarai (Adachi-ku, Tokyo) in May 2017, MEGALOS_24 Tokiwadai (Itabashi-ku, Tokyo) and MEGALOS_Reflect Minatomirai (Nishi-ku, Yokohama-shi, Kanagawa) in June 2017.

Breakdown of operating revenue

| | First three months ended | First three months ended | Fiscal year ended |
|--------------------------------|--------------------------|--------------------------|-------------------|
| | Jun. 30, 2016 | Jun. 30, 2017 | Mar. 31, 2017 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Property & facility management | 11,791 | 12,188 | 48,301 |
| Construction ordered | 4,520 | 4,266 | 26,857 |
| Fitness club & elderly care | 3,811 | 3,923 | 15,523 |
| Other | 1,040 | 1,425 | 5,081 |
| Total | 21,165 | 21,804 | 95,764 |

Number of properties under management

| | As of June 30, 2016 | As of June 30, 2017 | As of March 31, 2017 |
|----------------------------|---------------------|---------------------|----------------------|
| Buildings under management | 710 | 720 | 702 |
| Condominiums under | 163.224 | 170.337 | 168,999 |
| management (unit) | 105,224 | 170,557 | 100,227 |

<Other Unit>

Operating revenue in this unit totaled 23 million yen, which represents a decrease of 1 million yen, or 4.6% year on year, and operating profit totaled 3 million yen(the previous first quarter was operating loss of 11 million yen).

(2) Financial Position

| | As of March 31, 2017 | As of June 30, 2017 | Changes | Changes |
|----------------------------|----------------------|---------------------|-------------------|---------|
| | (Millions of yen) | (Millions of yen) | (Millions of yen) | (%) |
| Total assets | 1,593,093 | 1,629,361 | 36,268 | 2.3 |
| Total liabilities | 1,099,280 | 1,135,103 | 35,823 | 3.3 |
| Net assets | 493,813 | 494,258 | 445 | 0.1 |
| Shareholders' equity ratio | 30.2% | 29.6% | - | - |

Total assets were 1,629,361 million yen, which represents an increase of 36,268 million yen compared to the end of the previous fiscal year. This was mainly due to an increase in inventories (an increase of 40,318 million yen).

Total liabilities totaled 1,135,103 million yen, an increase of 35,823 million yen from the end of the previous fiscal year. This was mainly due to an increase in commercial papers (increased by 34,000 million yen) and short-term loans payable (increased by 40,500 million yen), while income taxes payable (decreased by 12,584 million yen) and deposits received (decreased by 12,079 million yen) decreased.

Net assets totaled 494,258 million yen, an increase of 445 million yen compared to the end of the previous fiscal year. This was mainly due to an increase in retained earnings (increased by 2,887 million yen), while valuation difference on available-for-sale securities (decreased by 2,553 million yen) decreased.

The shareholders' equity ratio was 29.6%, a decrease of 0.6 percentage points from the end of the previous fiscal year.

(Cash Flows)

Cash and cash equivalents as of the end of the current first quarter totaled 46,737 million yen, which represents a decrease of 961 million yen compared to the end of the previous fiscal year.

Net cash provided by (used in) operating activities decreased by 62,298 million yen (a year-on-year increase of 15,295 million yen). This was mainly due to outflows resulted by the purchase of inventories and the payment of income taxes.

Net cash provided by (used in) investment activities decreased by 4,906 million yen (a year-on-year increase of 14,141 million yen) This mainly reflected the purchase of tangible and intangible assets.

Net cash provided by (used in) financing activities increased by 66,260 million yen (a year-on-year decrease of 18,806 million yen). The reason for this was fundraising by short-term loans payable and issuance of commercial papers.

(3) Consolidated Operating Result Forecasts

No change in the consolidated operating result forecast which was announced on April 27, 2017.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheets

| | As of March 31, 2017 | As of June 30, 2017 |
|---------------------------------------|----------------------|---------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 47,701 | 46,739 |
| Notes and accounts receivable - trade | 16,535 | 13,306 |
| Real estate for sale | 120,385 | 143,791 |
| Real estate for sale in process | 249,663 | 238,562 |
| Land held for development | 199,812 | 227,607 |
| Equity investments | 2,567 | 2,422 |
| Deferred tax assets | 5,555 | 3,803 |
| Other | 42,123 | 39,884 |
| Allowance for doubtful accounts | (37) | (37) |
| Total current assets | 684,306 | 716,081 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 241,888 | 253,096 |
| Land | 549,671 | 549,517 |
| Other, net | 17,265 | 13,561 |
| Total property, plant and equipment | 808,825 | 816,176 |
| Intangible assets | 10,985 | 10,844 |
| Investments and other assets | | |
| Investment securities | 46,252 | 42,437 |
| Lease and guarantee deposits | 21,738 | 21,966 |
| Deferred tax assets | 14,992 | 14,996 |
| Other | 5,992 | 6,859 |
| Allowance for doubtful accounts | (0) | (0) |
| Total investments and other assets | 88,975 | 86,259 |
| Total non-current assets | 908,786 | 913,280 |
| Total assets | 1,593,093 | 1,629,361 |

| | As of March 31, 2017 | As of June 30, 2017 |
|---|----------------------|---------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 35,612 | 27,92 |
| Short-term loans payable | 106,300 | 146,80 |
| Commercial papers | _ | 34,00 |
| Current portion of bonds | 10,000 | 10,00 |
| Income taxes payable | 16,052 | 3,46 |
| Deposits received | 29,459 | 17,37 |
| Deferred tax liabilities | 20 | 2 |
| Provision for bonuses | 7,516 | 3,87 |
| Provision for directors' bonuses | 639 | 16 |
| Provision for loss on business liquidation | 47 | 4 |
| Other | 50,149 | 50,26 |
| Total current liabilities | 255,799 | 293,95 |
| Non-current liabilities | | <u> </u> |
| Bonds payable | 70,000 | 70,00 |
| Long-term loans payable | 623,800 | 622,30 |
| Lease and guarantee deposits received | 57,597 | 58,17 |
| Deferred tax liabilities | 63,592 | 62,18 |
| Deferred tax liabilities for land revaluation | 3,900 | 3,90 |
| Provision for loss on subleasing business | 257 | 23 |
| Net defined benefit liability | 18,931 | 18,86 |
| Other: | 5,402 | 5,48 |
| Total non-current liabilities | 843,481 | 841,15 |
| Total liabilities | 1,099,280 | 1,135,10 |
| Net assets | 1,000,000 | 1,100,10 |
| Shareholders' equity | | |
| Capital stock | 116,779 | 116.82 |
| Capital surplus | 110,023 | 110,06 |
| Retained earnings | 242,704 | 245,59 |
| Treasury shares | (3) | 243,35 |
| Total shareholders' equity | 469,503 | 472,47 |
| Accumulated other comprehensive income | 402,503 | 772,77 |
| Valuation difference on available-for-sale securities | 7,947 | 5,39 |
| Deferred gains or losses on hedges | 119 | 2,25 |
| Revaluation reserve for land | 7,860 | 7,86 |
| Foreign currency translation adjustment | 62 | (3) |
| | | |
| Remeasurements of defined benefit plans | (4,129) | (4,02) |
| Total accumulated other comprehensive income | 11,860 | 9,24 |
| Subscription rights to shares | 1,986 | 1,97 |
| Non-controlling interests | 10,462 | 10,56 |
| Total net assets | 493,813 | 494,25 |
| Total liabilities and net assets | 1,593,093 | 1,629,36 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income for the First Three Months from April 1 to June 30)

| | First three months ended Jun. 30, 2016 | First three months ended Jun. 30, 2017 |
|---|--|--|
| Operating revenue | 78,475 | 132,149 |
| Operating cost | 49,335 | 90,583 |
| Operating gross profit | 29,139 | 41,566 |
| Selling, general and administrative expenses | 20,304 | 25,126 |
| Operating profit | 8,835 | 16,440 |
| Non-operating income | | |
| Interest income | 12 | 10 |
| Dividend income | 69 | 37 |
| Share of profit of entities accounted for using equity method | 83 | 41 |
| Gain on transfer of right to request purchase of shares | - | 113 |
| Other | 67 | 66 |
| Total non-operating income | 232 | 269 |
| Non-operating expenses | | |
| Interest expenses | 1,924 | 1,826 |
| Other | 339 | 358 |
| Total non-operating expenses | 2,264 | 2,184 |
| Ordinary profit | 6,802 | 14,524 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 653 | _ |
| Total extraordinary income | 653 | _ |
| Extraordinary losses | | |
| Impairment loss | _ | 67 |
| Loss on building reconstruction | _ | 182 |
| Total extraordinary losses | _ | 250 |
| Profit before income taxes | 7,456 | 14,274 |
| Income taxes - current | 1,496 | 3,051 |
| Income taxes - deferred | 1,002 | 1,486 |
| Total income taxes | 2,499 | 4,538 |
| Profit | 4,957 | 9,735 |
| Profit attributable to non-controlling interests | 132 | 132 |
| Profit attributable to owners of parent | 4,824 | 9,603 |

| . | _ | (ivinions of yen) | |
|---|--|--|--|
| | First three months ended Jun. 30, 2016 | First three months ended Jun. 30, 2017 | |
| Profit | 4,957 | 9,735 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | (843) | (2,553) | |
| Deferred gains or losses on hedges | 171 | (65) | |
| Revaluation reserve for land | (0) | (0) | |
| Foreign currency translation adjustment | 7 | (25) | |
| Remeasurements of defined benefit plans, net of tax | 86 | 102 | |
| Share of other comprehensive income of entities accounted for using equity method | _ | (73) | |
| Total other comprehensive income | (576) | (2,614) | |
| Comprehensive income | 4,380 | 7,120 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of parent | 4,248 | 6,988 | |
| Comprehensive income attributable to non-controlling interests | 132 | 132 | |

| | First three months ended Jun. 30, 2016 | First three months ended Jun. 30, 2017 | |
|--|--|---|--|
| Cash flows from operating activities | | | |
| Profit before income taxes | 7,456 | 14,274 | |
| Depreciation | 4,133 | 4,601 | |
| Share of (profit) loss of entities accounted for using equity method | (83) | (41) | |
| Increase (decrease) in allowance for doubtful accounts | 0 | 0 | |
| Increase (decrease) in provision for loss on business liquidation | (3) | (2) | |
| Increase (decrease) in provision for loss on subleasing business | (12) | (20) | |
| Increase (decrease) in net defined benefit liability | 15 | (62) | |
| Interest and dividend income | (81) | (47) | |
| Interest expenses | 1,924 | 1,826 | |
| Decrease (increase) in notes and accounts receivable - trade | 5,095 | 3,225 | |
| Decrease (increase) in inventories | (30,298) | (40,221) | |
| Decrease (increase) in equity investments | (1,047) | 145 | |
| Increase (decrease) in notes and accounts payable - trade | (23,610) | (7,686) | |
| Increase (decrease) in deposits received | (17,707) | (12,079) | |
| Other, net | (8,612) | (6,651) | |
| Subtotal | (62,830) | (42,739) | |
| Interest and dividend income received | 86 | 49 | |
| Interest expenses paid | (1,612) | (1,407) | |
| Income taxes paid | (13,237) | (18,200) | |
| Net cash provided by (used in) operating activities | (77,593) | (62,298) | |
| Cash flows from investing activities | | | |
| Purchase of investment securities | (405) | (64) | |
| Proceeds from sales and liquidation of investment securities | 1,324 | 31 | |
| Purchase of property, plant and equipment and intangible assets | (25,149) | (4,657) | |
| Proceeds from sales of property, plant and equipment and intangible assets | 3,500 | 41 | |
| Payments for lease and guarantee deposits | (96) | (278) | |
| Proceeds from collection of lease and guarantee deposits | 226 | 357 | |
| Repayments of lease and guarantee deposits received | (862) | (418) | |
| Proceeds from lease and guarantee deposits received | 1,528 | 693 | |
| Other, net | 886 | (611) | |
| Net cash provided by (used in) investing activities | (19,048) | (4,906) | |

| | | ` , |
|--|--|--|
| | First three months ended Jun. 30, 2016 | First three months ended Jun. 30, 2017 |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term loans payable | 13,000 | 32,000 |
| Increase (decrease) in commercial papers | 44,000 | 34,000 |
| Repayments of finance lease obligations | (40) | (35) |
| Proceeds from long-term loans payable | 22,000 | 17,500 |
| Repayments of long-term loans payable | (8,000) | (10,500) |
| Proceeds from issuance of bonds | 19,869 | _ |
| Proceeds from issuance of common shares | 14 | 44 |
| Purchase of treasury shares | (0) | (0) |
| Cash dividends paid | (5,750) | (6,715) |
| Dividends paid to non-controlling interests | (26) | (31) |
| Net cash provided by (used in) financing activities | 85,066 | 66,260 |
| Effect of exchange rate change on cash and cash equivalents | (11) | (17) |
| Net increase (decrease) in cash and cash equivalents | (11,586) | (961) |
| Cash and cash equivalents at beginning of period | 57,591 | 47,699 |
| Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation | 4 | _ |
| Cash and cash equivalents at end of period | 46,010 | 46,737 |

(4) Notes to Quarterly Consolidated Financial Statements

(Notes to Going Concern Assumptions)

Not applicable.

(Notes to Significant Changes in Shareholders' Equity)

Not applicable.

(Segment Information)

[Segment information]

- I FY2016 1Q (Three months from April 1 to June 30, 2016)
 - 1. Information regarding sales, gains or losses, by reportable segment

| | Reportable segments | | | | | | | | | Amount |
|--------------------------|-------------------------|---------|------------------------|--------------------------|--------------------------------|----------|-------------------|--------|-------------------------|--|
| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Subtotal | Other (Note) 1 | Total | Adjustments (Note) 2 | recorded in consolidated financial statements (Note) 3 |
| Operating revenue | | | | | | | | | | |
| External customers | 29,502 | 19,411 | 2,203 | 7,730 | 19,602 | 78,451 | 24 | 78,475 | - | 78,475 |
| Inter-segment | 90 | 595 | - | 110 | 1,562 | 2,359 | 0 | 2,359 | (2,359) | - |
| Subtotal | 29,592 | 20,007 | 2,203 | 7,841 | 21,165 | 80,810 | 24 | 80,834 | (2,359) | 78,475 |
| Segment profit or losses | (725) | 6,169 | 1,312 | 1,851 | 923 | 9,532 | (11) | 9,520 | (685) | 8,835 |

- (Notes) 1. The "Other" category represents operating segments that are not included in reportable segments.
 - 2. The deduction of 685 million yen shown in the adjustments column for segment profit or losses includes an increase in elimination of intersegment transactions of 498 million yen and a deduction of 1,183 million yen for corporate expenses not allocated to each reportable segment. These corporate expenses mainly consist of general and administrative expenses not attributable to reportable segments.
 - 3. The segment profit or losses is reconciled to the operating profit stated in the Quarterly Consolidated Statements of Income.
- Information regarding impairment loss on noncurrent assets or goodwill by reportable segments Not applicable

- II FY2017 1Q (Three months from April 1 to June 30, 2017)
 - 1. Information regarding sales, gains or losses, by reportable segment

(Millions of yen)

| | | | Reportable | e segments | | | | | | Amount |
|--------------------|-------------------------|---------|------------------------|--------------------------|--------------------------------|----------|-------------------|---------|-------------------------|--|
| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Subtotal | Other (Note) 1 | Total | Adjustments (Note) 2 | recorded in consolidated financial statements (Note) 3 |
| Operating revenue | | | | | | | | | | |
| External customers | 73,343 | 27,807 | 2,578 | 8,297 | 20,098 | 132,126 | 23 | 132,149 | - | 132,149 |
| Inter-segment | 176 | 561 | - | 632 | 1,706 | 3,075 | 0 | 3,075 | (3,075) | - |
| Subtotal | 73,519 | 28,368 | 2,578 | 8,930 | 21,804 | 135,202 | 23 | 135,225 | (3,075) | 132,149 |
| Segment profit | 4,275 | 7,258 | 1,750 | 2,327 | 1,014 | 16,627 | 3 | 16,631 | (190) | 16,440 |

- (Notes) 1. The "Other" category represents operating segments that are not included in reportable segments.
 - 2. The deduction of 190 million yen shown in the adjustments column for segment profit includes an increase in elimination of intersegment transactions of 973 million yen and a deduction of 1,163 million yen for corporate expenses not allocated to each reportable segment. These corporate expenses mainly consist of general and administrative expenses not attributable to reportable segments.
 - 3. The segment profit is reconciled to the operating profit stated in the Quarterly Consolidated Statements of Income.
 - 2. Information regarding impairment loss on noncurrent assets or goodwill by reportable segment (Significant impairment loss on noncurrent assets)

| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Total |
|-----------------|--------------------------|---------|--------------------------|--------------------------|--------------------------------------|-------|
| Impairment loss | - | 67 | - | - | - | 67 |