

## Summary of the Consolidated Financial Results for the First Quarter Ended June 30, 2017

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Stock exchange listing: Tokyo Stock Exchange 1st Section(Code 6140)

1 Financial statements

1) Consolidated Balance Sheets

Millions of yen

|  | FISCAL YEAR |         |  |  |  |
|--|-------------|---------|--|--|--|
|  | 2017/3      | 2017/6  |  |  |  |
| Cash and deposits                      | 14, 916     | 16, 821 |  |  |  |
| Notes and accounts receivable-trade    | 10, 846     | 10, 909 |  |  |  |
| Securities                             | 360         | 295     |  |  |  |
| Merchandise and finished goods         | 2, 313      | 2, 343  |  |  |  |
| Work in process                        | 1, 480      | 1, 545  |  |  |  |
| Raw materials and supplies             | 2, 440      | 2, 390  |  |  |  |
| Other                                  | 1, 011      | 1, 171  |  |  |  |
| Allowance for doubtful accounts        | △ 208       | △ 206   |  |  |  |
| Current assets                         | 33, 160     | 35, 271 |  |  |  |
| Buildings and structures, net          | 9, 465      | 9, 282  |  |  |  |
| Machinery, equipment and vehicles, net | 7, 070      | 7, 100  |  |  |  |
| Land                                   | 5, 045      | 5, 050  |  |  |  |
| Other, net                             | 1, 551      | 1, 397  |  |  |  |
| Property, plant and equipment          | 23, 133     | 22, 830 |  |  |  |
| Intangible assets                      | 123         | 116     |  |  |  |
| Investment securities                  | 12, 569     | 12, 797 |  |  |  |
| Other                                  | 2, 752      | 2, 202  |  |  |  |
| Allowance for doubtful accounts        | △ 1,057     | △ 662   |  |  |  |
| Investments and other assets           | 14, 265     | 14, 337 |  |  |  |
| Non-current assets                     | 37, 521     | 37, 285 |  |  |  |
| Assets                                 | 70, 682     | 72, 556 |  |  |  |

#### ※Note

- This report contains estimates and forecasts pertaining to the future plans and business results. Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.
- Numbers with " $\Delta$ " indicate negative numbers.

|   | FISCAL YEAR |               |  |  |  |
|---|-------------|---------------|--|--|--|
|   | 2017/3      | 2017/6        |  |  |  |
| Notes and accounts payable - trade                    | 1,632       | 2, 081        |  |  |  |
| Short-term loans payable                              | 461         | 461           |  |  |  |
| Income taxes payable                                  | 208         | 327           |  |  |  |
| Provision for bonuses                                 | 659         | 1, 098        |  |  |  |
| Provision for business structure improvement          | 15          | 14            |  |  |  |
| Other   | 1, 986      | 2, 325        |  |  |  |
| Current liabilities                                   | 4, 964      | 6, 309        |  |  |  |
| Net defined benefit liability                         | 7, 672      | 7, 689        |  |  |  |
| Provision for business structure improvement          | 24          | 23            |  |  |  |
| Other   | 733         | 730           |  |  |  |
| Non-current liabilities                               | 8, 429      | 8, 443        |  |  |  |
| Liabilities   | 13, 394     | 14, 753       |  |  |  |
| Capital stock   | 4, 102      | 4, 102        |  |  |  |
| Capital surplus                                       | 7, 129      | 7, 129        |  |  |  |
| Retained earnings                                     | 41, 836     | 42, 191       |  |  |  |
| Treasury shares                                       | △ 2         | $\triangle 2$ |  |  |  |
| Shareholders' equity                                  | 53, 065     | 53, 420       |  |  |  |
| Valuation difference on available-for-sale securities | 2, 958      | 3, 024        |  |  |  |
| Revaluation reserve for land                          | 162         | 162           |  |  |  |
| Foreign currency translation adjustment               | △ 53        | 45            |  |  |  |
| Remeasurements of defined benefit plans               | △ 23        | △ 17          |  |  |  |
| Total accumulated other comprehensive income          | 3, 044      | 3, 215        |  |  |  |
| Non-controlling interests                             | 1, 178      | 1, 167        |  |  |  |
| Net assets  | 57, 288     | 57, 802       |  |  |  |
| Liabilities and net assets                            | 70, 682     | 72, 556       |  |  |  |

# 2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

|   | FISCAL YEAR |          |  |  |
|---|-------------|----------|--|--|
|   | 2016/4-6    | 2017/4-6 |  |  |
| Net sales   | 10, 974     | 10, 587  |  |  |
| Cost of sales   | 7, 985      | 7, 660   |  |  |
| Gross profit  | 2, 988      | 2, 926   |  |  |
| Selling expenses  | 1, 338      | 1, 316   |  |  |
| General and administrative expenses                           | 823         | 814      |  |  |
| Selling, general and administrative expenses                  | 2, 162      | 2, 131   |  |  |
| Operating profit  | 826         | 795      |  |  |
| Interest income   | 16          | 12       |  |  |
| Dividend income   | 58          | 62       |  |  |
| Foreign exchange gains  | _           | 1        |  |  |
| Share of profit of entities accounted for using equity method | 23          | 7        |  |  |
| Miscellaneous income  | 14          | 12       |  |  |
| Non-operating income  | 112         | 95       |  |  |
| Interest expenses   | 2           | 1        |  |  |
| Foreign exchange losses                                       | 298         | _        |  |  |
| Miscellaneous loss  | 0           | 0        |  |  |
| Non-operating expenses  | 301         | 2        |  |  |
| Ordinary profit   | 637         | 887      |  |  |
| Gain on sales of investment securities                        | _           | 25       |  |  |
| Extraordinary income  | _           | 25       |  |  |
| Loss on valuation of investment securities                    | 0           | _        |  |  |
| Loss on sales of investment securities                        | 0           | _        |  |  |
| Extraordinary losses  | 0           | _        |  |  |
| Profit before income taxes                                    | 637         | 913      |  |  |
| Income taxes - current  | 337         | 245      |  |  |
| Income taxes - deferred                                       | △ 190       | △ 24     |  |  |
| Income taxes  | 147         | 221      |  |  |
| Profit  | 489         | 692      |  |  |
| Profit attributable to non-controlling interests              | 3           | 4        |  |  |
| Profit attributable to owners of parent                       | 486         | 688      |  |  |

## Consolidated Statements of Comprehensive Income

|   | FISCAL YEAR |          |  |  |
|---|-------------|----------|--|--|
|   | 2016/4-6    | 2017/4-6 |  |  |
| Profit  | 489         | 692      |  |  |
| Other comprehensive income  |             |          |  |  |
| Valuation difference on available-for-sale securities                             | △476        | 65       |  |  |
| Foreign currency translation adjustment   | △340        | △37      |  |  |
| Remeasurements of defined benefit plans   | 22          | 7        |  |  |
| Share of other comprehensive income of entities accounted for using equity method | △205        | 162      |  |  |
| Other comprehensive income  | △999        | 199      |  |  |
| Comprehensive income  | △510        | 892      |  |  |
| (Comprehensive income attributable to)  |             |          |  |  |
| Comprehensive income attributable to owners of parent                             | △449        | 867      |  |  |
| Comprehensive income attributable to non-controlling interests                    | △60         | 24       |  |  |

## ② Financial data

#### 1) Forecast (2017/4-2018/3)

| Net sales<br>(Millions of yen) | Operating profit<br>(Millions of yen) | Ordinary profit<br>(Millions of yen) | Profit attributable to<br>owners of parent<br>(Millions of yen) | Earnings per share<br>(EPS)<br>(Yen) |
|--------------------------------|---------------------------------------|--------------------------------------|---|--------------------------------------|
| 42, 000                        | 1,660                                 | 1, 910                               | 1, 360  | 24. 42                               |

#### 2) Consolidated financial indicator

|  | FIRST Q         | UARTER   | FISCAL YEAR | FORECAST      |               |  |
|--|-----------------|----------|-------------|---------------|---------------|--|
|  |                 | 2016/4-6 | 2017/4-6    | 2016/4-2017/3 | 2017/4-2018/3 |  |
|  |                 | Amount   | Amount      | Amount        | Amount        |  |
| Operating profit ratio                       | (%)             | 7. 5     | 7. 5        | 6. 3          | 4. 0          |  |
| Ordinary profit ratio                        | (%)             | 5. 8     | 8. 4        | 7.0           | 4. 5          |  |
| Return on assets [ROA]                       | (%)             | 0.7      | 1.0         | 3. 5          | _             |  |
| Return on equity (ROE)                       | (%)             | 0.9      | 1. 2        | 4. 4          | _             |  |
| Capital expenditures                         | Millions of yen | 787      | 444         | 2, 300        | 4,000         |  |
| Depreciation [Property, plant and equipment] | Millions of yen | 802      | 733         | 3, 300        | 3, 500        |  |
| Research and development expenses            | Millions of yen | 421      | 438         | 1, 741        | 1,750         |  |
| Number of employees                          | Number          | 2, 140   | 2, 158      | 2, 146        | _             |  |

## 3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry

Millions of yen

|                               | FIRST QUARTER          |       |          |       | FISCAL YEAR   |       | FORECAST      |       |
|-------------------------------|------------------------|-------|----------|-------|---------------|-------|---------------|-------|
|                               | 2016/4-6  Amount Ratio |       | 2017/4-6 |       | 2016/4-2017/3 |       | 2017/4-2018/3 |       |
|                               |                        |       | Amount   | Ratio | Amount        | Ratio | Amount        | Ratio |
| Electronics and Semiconductor | 5, 088                 | 46. 4 | 4, 216   | 39.8  | 18, 323       | 43.6  | 16, 950       | 40. 4 |
| Transportation                | 2, 113                 | 19. 2 | 2, 260   | 21. 4 | 8, 481        | 20. 2 | 8, 960        | 21. 3 |
| Machinery                     | 2, 198                 | 20.0  | 2, 363   | 22. 3 | 8,805         | 21.0  | 9, 250        | 22.0  |
| Stone and Construction        | 1, 214                 | 11. 1 | 1, 337   | 12. 6 | 4,818         | 11.4  | 5, 300        | 12.6  |
| Other                         | 359                    | 3. 3  | 409      | 3. 9  | 1, 595        | 3.8   | 1,540         | 3.7   |
| Net sales                     | 10, 974                | 100.0 | 10, 587  | 100.0 | 42, 024       | 100.0 | 42, 000       | 100.0 |

#### Consolidated Net Sales Breakdown by Geographical Region

|                        | FIRST QUARTER |       |          |       | FISCAL Y      | EAR   | FORECAST      |       |
|------------------------|---------------|-------|----------|-------|---------------|-------|---------------|-------|
|                        | 2016/4-6      |       | 2017/4-6 |       | 2016/4-2017/3 |       | 2017/4-2018/3 |       |
|                        | Amount        | Ratio | Amount   | Ratio | Amount        | Ratio | Amount        | Ratio |
| Japan                  | 4, 618        | 42.1  | 4, 892   | 46. 2 | 18, 919       | 45. 0 | 19, 300       | 46. 0 |
| Taiwan                 | 932           | 8.5   | 1,094    | 10. 4 | 4, 043        | 9.6   | 4, 500        | 10.7  |
| China                  | 1,890         | 17.2  | 1, 388   | 13. 1 | 6, 605        | 15.7  | 5, 700        | 13.6  |
| Other Asia and Oceania | 1,654         | 15. 1 | 1, 462   | 13.8  | 5, 858        | 14.0  | 5, 900        | 14.0  |
| Europe                 | 1, 292        | 11.8  | 1,006    | 9. 5  | 4, 280        | 10.2  | 4,000         | 9. 5  |
| Other                  | 585           | 5. 3  | 743      | 7. 0  | 2, 316        | 5. 5  | 2,600         | 6.2   |
| Net sales              | 10, 974       | 100.0 | 10, 587  | 100.0 | 42, 024       | 100.0 | 42,000        | 100.0 |