



NISSAN TOKYO SALES HOLDINGS CO.,LTD

**UNOFFICIAL TRANSLATION**

This document is an unofficial English translation of the Japanese original.

## Document and entity information

|  | Mar 2018   | Jun 2017  |
|--|------------|---|
| Company information                          |            |   |
| Company information                          |            |   |
| FASF member mark                             |            | true  |
| Document name                                |            | 第1四半期決算短信<br>〔日本基準〕(連結)   |
| Filing date                                  |            | 2017-08-04  |
| Company name                                 |            | NISSAN TOKYO<br>SALES HOLDINGS<br>CO.,LTD.  |
| Stock exchange listings                      |            |   |
| Tokyo  |            | true  |
| Tokyo 1st section                            |            | true  |
| Tokyo 2nd section                            |            | -   |
| Tokyo Mothers                                |            | -   |
| Tokyo JASDAQ                                 |            | -   |
| Tokyo PRO Market                             |            | -   |
| Tokyo Others                                 |            | -   |
| Nagoya                                       |            | -   |
| Nagoya 1st section                           |            | -   |
| Nagoya 2nd section                           |            | -   |
| Nagoya Centrex                               |            | -   |
| Nagoya Others                                |            | -   |
| Sapporo                                      |            | -   |
| Sapporo                                      |            | -   |
| Sapporo Ambitious                            |            | -   |
| Sapporo Others                               |            | -   |
| Fukuoka                                      |            | -   |
| Fukuoka                                      |            | -   |
| Fukuoka Q-Board                              |            | -   |
| Fukuoka Others                               |            | -   |
| Green Sheet                                  |            | -   |
| Japan Securities Dealers Association         |            | -   |
| Securities code                              |            | 82910   |
| URL  |            | <a href="http://www.nissan-tokyo-hd.co.jp/">http://www.nissan-tokyo-hd.co.jp/</a> |
| Business category                            |            |   |
| General Business                             | true       |   |
| Specific Business                            | -          |   |
| Fiscal Year End                              | 2018-03-31 |   |
| Quarterly period                             |            | 1   |
| Representative                               |            |   |
| Title  |            | 代表取締役社長   |
| Name   |            | 酒井 信也   |
| Inquiries                                    |            |   |
| Title  |            | 取締役経理部長   |
| Name   |            | 米澤 領一   |
| Tel  |            | 03-5496-5203  |
| Other  |            |   |
| Quarterly statement filing date (as planned) |            | 2017-08-10  |
| Dividend payable date (as planned)           |            | -   |
| Supplemental material of quarterly results   |            | -   |
| Way of getting                               |            | -   |
| Convening briefing of quarterly results      |            | -   |
| Target for briefing of quarterly results     |            | -   |
| Note to fraction processing method           |            | (百万円未満切捨て)  |

## Business Results-Quarterly operating results

(in millions of yens)

|  | Jun 2017 | Jun 2016 |
|--|----------|----------|
| Quarterly operating results                        |          |          |
| Quarterly operating results                        |          |          |
| Consolidated operating results                     |          |          |
| Consolidated income statements information         |          |          |
| Net sales  |          |          |
| Net sales  | 34,323   | 30,244   |
| % change   | 13.5     | -3.2     |
| Operating income                                   |          |          |
| Operating income                                   | 302      | 374      |
| % change   | -19.0    | -28.8    |
| Ordinary income                                    |          |          |
| Ordinary income                                    | 170      | 256      |
| % change   | -33.7    | -30.4    |
| Profit attributable to owners of parent            |          |          |
| Profit attributable to owners of parent            | -12      | 153      |
| % change   | -        | 21.1     |
| Note to consolidated income statements information |          |          |
| Comprehensive income                               |          |          |
| Comprehensive income                               | 368      | 27       |
| Change in comprehensive income                     | -        | -84.5    |
| Other consolidated operating results               |          |          |
| Basic earnings per share (Yen)                     | -0.19    | 2.32     |
| Diluted earnings per share (Yen)                   | -        | -        |
| Note to consolidated operating results             |          |          |
| Note to operating results                          | -        |          |

## Business Results-Quarterly financial positions

(in millions of yens)

|  | Jun 2017 | Mar 2017 |
|--|----------|----------|
| Quarterly financial positions            |          |          |
| Quarterly financial positions            |          |          |
| Consolidated financial positions         |          |          |
| Total assets                             | 77,680   | 84,293   |
| Net assets                               | 37,449   | 37,648   |
| Capital adequacy ratio (%)               | 46.7     | 43.3     |
| Note to consolidated financial positions |          |          |
| Owner's equity                           | 36,314   | 36,512   |
| Note to financial positions              | -        |          |

## Business Results-Note to quarterly business results

|  | Jun 2017 |
|--|----------|
| Quarterly note to business results     |          |
| Quarterly note to business results     |          |
| Note to consolidated financial results |          |
| Note to consolidated financial results | -        |

## Quarterly Dividends

(in millions of yens)

|                          | Mar 2018 | Mar 2017 |
|--------------------------|----------|----------|
| Quarterly dividends      |          |          |
| Quarterly dividends      |          |          |
| Dividends                |          |          |
| Dividend per share (Yen) |          |          |
| Dividend per share (Yen) |          |          |
| First quarter            |          |          |
| Result                   | -        | -        |

|  |      |      |
|--|------|------|
| Second quarter   |      |      |
| Result   |      | 0.00 |
| Forecast   | 0.00 |      |
| Upper  | -    |      |
| Lower  | -    |      |
| Third quarter  |      |      |
| Result   |      | -    |
| Forecast   | -    |      |
| Upper  | -    |      |
| Lower  | -    |      |
| Year end   |      |      |
| Result   |      | 8.00 |
| Forecast   | 8.00 |      |
| Upper  | -    |      |
| Lower  | -    |      |
| Annual   |      |      |
| Result   |      | 8.00 |
| Forecast   | 8.00 |      |
| Upper  | -    |      |
| Lower  | -    |      |
| Correction of dividend forecast from the most recent dividend forecast |      |      |
| Correction of dividend forecast from the most recent dividend forecast |      |      |
| Annual   | -    |      |

## Quarterly Forecasts

(in millions of yens)

|                                      |   |          |
|--------------------------------------|---|----------|
|                                      |   | Mar 2018 |
| Quarterly forecasts                  |   |          |
| Quarterly forecasts                  |   |          |
| Title for forecasts                  | 3 . 平成30年 3 月期の連結業績予想（平成29年 4 月 1 日～平成30年 3 月31日） |          |
| Preamble to consolidated forecasts   |   |          |
| Preamble to forecasts                | -   |          |
| Main table of consolidated forecasts |   |          |
| Net sales                            |   |          |
| Net sales                            |   |          |
| Forecast                             | 150,000   |          |
| Upper                                | -   |          |
| Lower                                | -   |          |
| % change                             |   |          |
| Forecast                             | 0.3   |          |
| Upper                                | -   |          |
| Lower                                | -   |          |
| Operating income                     |   |          |
| Operating income                     |   |          |
| Forecast                             | 5,100   |          |
| Upper                                | -   |          |
| Lower                                | -   |          |
| % change                             |   |          |
| Forecast                             | 1.4   |          |
| Upper                                | -   |          |
| Lower                                | -   |          |
| Ordinary income                      |   |          |
| Ordinary income                      |   |          |
| Forecast                             | 4,600   |          |
| Upper                                | -   |          |
| Lower                                | -   |          |
| % change                             |   |          |
| Forecast                             | 2.8   |          |
| Upper                                | -   |          |

|  |       |
|--|-------|
| Lower  | -     |
| Profit attributable to owners of parent                                  |       |
| Profit attributable to owners of parent                                  |       |
| Forecast   | 3,300 |
| Upper  | -     |
| Lower  | -     |
| % change   |       |
| Forecast   | -17.3 |
| Upper  | -     |
| Lower  | -     |
| Basic earnings per share (Yen)   |       |
| Basic earnings per share (Yen)   |       |
| Forecast   | 49.81 |
| Upper  | -     |
| Lower  | -     |
| Note to consolidated forecasts   |       |
| Note to forecasts  | -     |
| Correction of financial forecast from the most recent financial forecast |       |
| Correction of financial forecast from the most recent financial forecast |       |
| Forecast   | -     |

## Notes, Quarterly-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

|  |          |
|--|----------|
|  | Jun 2017 |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change in subsidiaries) |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change in subsidiaries) |          |
| Others   |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change in subsidiaries) |          |
| Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change in subsidiaries) | -        |
| Number of subsidiaries newly consolidated  | -        |
| Name of subsidiaries newly consolidated  | -        |
| Number of subsidiaries excluded from consolidation   | -        |
| Name of subsidiaries excluded from consolidation   | -        |
| Note to material changes in subsidiaries during this period  |          |
| Note to material changes in subsidiaries during this period  | -        |

## Notes, Quarterly-Applying of specific accounting of the consolidated quarterly financial statements

|  |          |
|--|----------|
|  | Jun 2017 |
| Applying of specific accounting of the consolidated quarterly financial statements         |          |
| Applying of specific accounting of the consolidated quarterly financial statements         |          |
| Others   |          |
| Applying of specific accounting of the consolidated quarterly financial statements         |          |
| Applying of specific accounting of the consolidated quarterly financial statements         | -        |
| Note to applying of specific accounting of the consolidated quarterly financial statements |          |
| Note to applying of specific accounting of the consolidated quarterly financial statements |          |

## Notes, Quarterly-Changes in accounting policies and accounting estimates retrospective restatement

|  |   |
|--|---|
| Changes in accounting policies, accounting estimates and retrospective restatement         |   |
| Changes in accounting policies, accounting estimates and retrospective restatement         |   |
| Others   |   |
| Changes in accounting policies, accounting estimates and retrospective restatement         |   |
| Changes in accounting policies based on revisions of accounting standard                   | - |
| Changes in accounting policies other than ones based on revisions of accounting standard   | - |
| Changes in accounting estimates  | - |
| Retrospective restatement  | - |
| Note to changes in accounting policies, accounting estimates and retrospective restatement |   |
| Note to changes in accounting policies, accounting estimates and retrospective restatement | - |

## Notes, Quarterly-Number of issued and outstanding shares common stock

|  | Jun 2017   | Mar 2017   | Jun 2016   |
|--|------------|------------|------------|
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Others   |            |            |            |
| Number of issued and outstanding shares (common stock)                                       |            |            |            |
| Number of issued and outstanding shares at the end of fiscal year (including treasury stock) | 66,635,063 | 66,635,063 |            |
| Number of treasury stock at the end of fiscal year   | 389,469    | 389,399    |            |
| Average number of shares   | 66,245,662 |            | 66,245,685 |
| Note to number of issued and outstanding shares (common stock)                               |            |            |            |
| Note to number of issued and outstanding shares (common stock)                               | -          |            |            |

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.