## Business Results for the

## Second Quarter of the Fiscal Year Ending December 31, 2017 (Unaudited)

## Consolidated Earnings Report for the Second Quarter of the Fiscal Year Ending December 31, 2017

Name of listed company:
Stock code:
Stock exchange listing:
URL:

Representative:
Title:
Name:

Contact:
Title:

Name
Tel:

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Preparation of supplementary documentation for the quarterly earnings report: Yes
Holding of quarterly earnings results briefing: Yes (for securities analysts and institutional investors)

## (Millions of yen rounded down unless otherwise stated)

## 1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending December 31, 2017 (January 1, 2017 to June 30, 2017)

(1) Consolidated Operating Results
(Percentages displayed for net sales, operating income, ordinary income and net income attributable to owners of the parent are comparisons with the corresponding period of the previous fiscal year.)


|  | Net Income per Share <br> (Yen) | Fully Diluted Net Income per <br> Share (Yen) |
| :--- | :--- | :--- |
| Fiscal 2017 2Q | 68.21 | 68.02 |
| Fiscal 2016 2Q | 63.70 | 63.57 |

## (2) Consolidated Financial Position

|  | (Millions of yen) |  |  |
| :--- | ---: | ---: | ---: |
| As of June 30, 2017 | Total Assets | Net Assets | Equity Ratio (\%) |
| As of December 31, 2016 | 737,876 | 536,453 | 71.6 |

[Reference] Equity attributable to owners of the parent: As of June 30, 2017: $¥ 528,361$ million
As of December 31, 2016: $¥ 512,959$ million

## 2. Dividends

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Cash Dividends per Share |  |  |  |  |
| Record Date | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Annual |
| Fiscal 2016 | - | 20.00 | - | 21.00 | 41.00 |
| Fiscal 2017 | - | 20.00 |  |  |  |
| Fiscal 2017 |  |  |  |  |  |
| (Forecast) |  |  | - | 22.00 | 42.00 |

Note: Revisions to cash dividend forecast during this period: No

## 3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending December 31, 2017 (January 1, 2017 to December 31, 2017)

(Percentages displayed for net sales, operating income, ordinary income and net income attributable to owners of the parent are comparisons with the previous fiscal year)


Note: Revisions to forecasts of consolidated financial results during this period: Yes

## [Reference]

(1) Changes in Important Subsidiaries during the Period (Changes in Special Subsidiaries Involving Changes in the Scope of Consolidation)
Added: No companies Excluded: No companies
(2) Adoption of Special Accounting Practices in the Preparation of Quarterly Consolidated Financial Statements
No
(3) Changes in Accounting Principles, Procedures and Presentation Methods in Connection with the Preparation of Quarterly Consolidated Financial Statements

1. Changes following revision of accounting standards: No
2. Changes besides 1. above: No
3. Changes in accounting estimates: No
4. Restatement: No
(4) Number of Shares Issued and Outstanding (Common Shares)
5. Number of shares issued and outstanding (including treasury stock) as of the period-end:
As of June 30, 2017
354,863,603 shares
As of December 31, 2016
354,863,603 shares
6. Number of treasury stock as of the period-end:

$$
\begin{array}{ll}
\text { As of June 30, } 2017 & 2,931,596 \text { shares } \\
\text { As of December 31, } 2016 & 3,363,405 \text { shares }
\end{array}
$$

3. Average number of shares for the period (cumulative):

As of June 30, 2017 351,699,062 shares
As of March 31, 2016 351,303,259 shares
Indication of quarterly review procedure implementation status
This quarterly earnings report is exempt from the quarterly review procedure based upon the Financial Instruments and Exchange Act.

The results forecasts presented in this document are based upon currently available information and assumptions deemed rational. A variety of factors could cause actual results to differ materially from forecasts. Please refer to "Basis for the Revision in Forecasts, Including Consolidated Operating Results Forecasts" on page 4 of the Attachment for the assumptions used.

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## 1. Qualitative Information and Financial Statements

## (1)Qualitative Information and Overview of Consolidated Business Results

In the second quarter of fiscal 2017 (January 1, 2017-June 30, 2017), exchange rates and the price of crude oil held relatively steady despite lingering political instability, and the world economy remained favorable overall. The Japanese economy gradually trended upward as corporate profits expanded and signs of recovery in personal consumption appeared due to improving employment and income levels. The U.S. economy remained healthy as personal consumption grew amid strong employment figures. In Europe, the economy remained favorable for now despite a high number of worrying factors since the United Kingdom decided to leave the European Union. In China, the economy continued to gradually strengthen as various government-led measures showed results and personal consumption began to improve. Economies in emerging countries are recovering due to the effects of the favorable world economy.

Under these circumstances, the Kuraray Group has been successively implementing the business strategies outlined in GS-STEP, its medium-term management plan that started in fiscal 2015, to realize "a high-profit specialty chemical company with a global presence."

Consequently, cumulative consolidated operating results for the second quarter of fiscal 2017 are as follows: net sales rose $¥ 7,240$ million, or $3.0 \%$, compared with the corresponding period of the previous fiscal year to $¥ 251,340$ million; operating income grew $¥ 2,863$ million, or $8.3 \%$, to $¥ 37,505$ million; ordinary income increased $¥ 2,582$ million, or $7.7 \%$, to $¥ 36,264$ million; and net income attributable to owners of the parent rose $¥ 1,611$ million, or $7.2 \%$, to $¥ 23,988$ million.

In the previous fiscal year, the activated carbon business and energy materials business were included in the Other Business segment. However, due to the absorption-type merger of Kuraray Chemical Co., Ltd. on January 1, 2017, the Company decided to merge these businesses into the carbon materials business and move said business to the Functional Materials segment in fiscal 2017. Comparisons and analyses for the second quarter of fiscal 2017 are based on the segmentation following this change.

## Results by Business Segment Vinyl Acetate

Sales in this segment edged down $0.1 \%$ year on year to $¥ 128,519$ million, and segment income grew $6.6 \%$ year on year to $¥ 31,346$ million. The decline in net sales is due to the decision to reduce external sales of vinyl acetate monomer (VAM), which has a low profit margin, and begin using it in raw materials consumed internally.
(1) Sales of PVA resin were favorable, increasing mainly in the U.S. market. Sales of optical-use poval film rose. In addition, newly installed equipment at the Saijo Plant commenced operations from the second quarter. Sales of water-soluble PVA film were healthy due mainly to continued robust demand for unit dose detergent applications. In PVB film, sales of high added-value products expanded.
(2) The sales volume of EV AL ethylene vinyl alcohol copolymer (EVOH resin) grew for both automotive gas tank and food packaging applications.

## Isoprene

Sales in this segment increased $7.9 \%$ year on year to $¥ 28,009$ million, and segment income rose $2.3 \%$ year on year to $¥ 4,080$ million.
(1) In isoprene chemicals, sales of fine chemicals, SEPTON thermoplastic elastomer and liquid rubber remained stable despite the effects of fluctuations in raw material and fuel costs.
(2) The sales volume of GENESTAR heat-resistant polyamide resin for automotive, connector and LED reflector applications expanded and was favorable.

## Functional Materials

Sales in this segment climbed $2.1 \%$ year on year to $¥ 34,606$ million, and segment income jumped $70.4 \%$ year on year to $¥ 3,399$ million.
(1) Sales of methacrylic were healthy mainly due to growth in the sales volume of resin as well as improvement in earnings backed by healthy market conditions.
(2) In the medical business, sales remained favorable with contributions from the sales volume of new zirconia-based dental materials.
(3) For CLARINO man-made leather, sales of products made with both the conventional and the new production process remained favorable.
(4) In the carbon materials business, sales were favorable with an increase in exports of value-added activated carbon products. products increased.

## Fibers and Textiles

Although sales of KURALON continued to expand, the effects of higher raw material and fuel costs were felt. Sales of consumer goods and materials were firm. As a result, sales in this segment rose $10.7 \%$ year on year to $¥ 26,424$ million while segment income fell $3.1 \%$ year on year to $¥ 2,903$ million.

## Trading

Domestic clothing sales were firm for uniforms, but those of sportswear and formalwear struggled. Sales in China were favorable, especially for sewn Japanese sports apparel products, and the sewn products business expanded in Vietnam due to the effects of increased investment in the previous year. In addition, sales of materials were steady overall, and sales of resins and chemicals were favorable, particularly for exports. As a result, segment sales increased $6.0 \%$ year on year to $¥ 62,661$ million, and segment income climbed $2.1 \%$ to $¥ 1,935$ million.

## Others

In other businesses, overall performance remained healthy. As a result, segment sales grew $6.8 \%$ year on year to $¥ 23,698$ million, and segment income rose $139.2 \%$ to $¥ 1,438$ million.

## (2)Basis for the Revision in Forecasts, Including Consolidated Operating Results Forecasts

Kuraray has revised its consolidated operating results forecasts for the full fiscal year ending December 31, 2017 as shown below in the table to reflect the continued favorable performance of many businesses despite an expected rise in costs owing to raw material and fuel costs remaining higher than original projections.

The revised cumulative consolidated operating results forecasts for the full fiscal year ending December 31, 2017 (January 1, 2017 to December 31, 2017) are as follows.
(Millions of yen)

|  | Net Sales | Operating <br> Income | Ordinary <br> Income | Net Income Attributable <br> to Owners of the Parent | Net Income <br> Per Share |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Original Forecast (A) <br> (Announced February 8, 2017) | 530,000 | 70,000 | 68,000 | 42,000 | 119.49 |
| Revised Forecast (B) | 530,000 | 75,000 | 73,000 | 46,000 |  |
| Amount Adjusted (B - A) | - | 5,000 | 5,000 | 4,000 | 130.71 |
| Percent Adjusted | - | 7.1 | 7.4 | 9.5 |  |

For the third quarter of fiscal 2017 onward, we assume average exchange rates of $¥ 110$ to the U.S. dollar and
$¥ 120$ to the euro, as well as a domestic naphtha price of $¥ 43,000$ per kiloliter.
[Reference] Results Forecasts by Segment for the Fiscal Year Ending December 31, 2017
(Billions of yen, rounded to the nearest hundred million)

|  | Net Sales |  | Operating Income |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Fiscal 2017 2Q <br> Results | Fiscal 2017 | Fiscal 2017 2Q <br> Results |  |
| Vinyl Acetate | 1,285 | 2,720 | 313 | Fiscal 2017 |
| Isoprene | 280 | 570 | 41 | 635 |
| Functional Materials | 346 | 730 | 34 | 65 |
| Fibers and Textiles | 264 | 520 | 29 |  |
| Trading | 627 | 1,280 | 59 | 55 |
| Other Business | 237 | 540 | 19 | 40 |
| Elimination \& Corporate | $(526)$ | $(1,060)$ | 14 | 25 |
| Total | 2,513 | 5,300 | $(76)$ | $(155)$ |

Note: The above forecasts are based on the best information currently available. Actual operating results may vary significantly due to various factors.

## 2. Quarterly Consolidated Financial Statements and Notes

## (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

|  | December 31, 2016 | June 30, 2017 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and cash deposits | 51,437 | 45,424 |
| Notes and accounts receivable-trade | 105,010 | 105,715 |
| Short-term investment securities | 39,064 | 47,546 |
| Merchandise and finished goods | 73,504 | 81,236 |
| Work in process | 12,260 | 12,200 |
| Raw materials and supplies | 25,504 | 26,478 |
| Deferred tax assets | 5,974 | 5,822 |
| Other | 12,669 | 10,186 |
| Allowance for doubtful accounts | (451) | (431) |
| Total current assets | 324,974 | 334,179 |
| Noncurrent Assets |  |  |
| Tangible fixed assets |  |  |
| Buildings and structures, net | 54,343 | 58,912 |
| Machinery, equipment and vehicles, net | 162,963 | 165,649 |
| Land | 19,526 | 19,521 |
| Construction in progress | 29,904 | 28,697 |
| Other, net | 5,090 | 5,200 |
| Total tangible fixed assets | 271,827 | 277,980 |
| Intangible fixed assets |  |  |
| Goodwill | 26,256 | 25,009 |
| Customer-related assets | 28,880 | 26,823 |
| Other | 24,401 | 24,847 |
| Total intangible fixed assets | 79,537 | 76,680 |
| Investments and other assets |  |  |
| Investment securities | 34,023 | 32,569 |
| Long-term loans receivable | 260 | 255 |
| Net defined benefit assets | 827 | 969 |
| Deferred tax assets | 7,097 | 7,789 |
| Others | 6,929 | 7,497 |
| Allowance for doubtful accounts | (43) | (45) |
| Total investments and other assets | 49,093 | 49,035 |
| Total noncurrent assets | 400,458 | 403,697 |
| Total assets | 725,433 | 737,876 |


|  | December 31, 2016 | June 30, 2017 |
| :---: | :---: | :---: |
| LIABILITIES |  |  |
| Current Liabilities |  |  |
| Notes and accounts payable-trade | 36,424 | 36,041 |
| Short-term loans payable | 7,626 | 7,612 |
| Accrued expenses | 10,719 | 9,244 |
| Income taxes payable | 7,635 | 10,474 |
| Provision for bonuses | 5,296 | 4,864 |
| Other provision | 4 | 14 |
| Other | 28,430 | 22,239 |
| Total current liabilities | 96,136 | 90,491 |
| Noncurrent liabilities |  |  |
| Bonds payable | 10,000 | 10,000 |
| Long-term loans payable | 42,172 | 42,134 |
| Deferred tax liabilities | 25,442 | 24,268 |
| Provision for directors' retirement benefits | 209 | 199 |
| Provision for environmental measures | 3,580 | 6,725 |
| Net defined benefit liabilities | 11,542 | 12,398 |
| Asset retirement obligations | 4,192 | 4,310 |
| Other | 11,178 | 10,893 |
| Total noncurrent liabilities | 108,318 | 110,931 |
| Total liabilities | 204,454 | 201,422 |
| NET ASSETS |  |  |
| Shareholders' equity |  |  |
| Capital stock | 88,955 | 88,955 |
| Capital surplus | 87,178 | 87,204 |
| Retained earnings | 304,277 | 321,085 |
| Treasury stock | $(3,972)$ | $(3,463)$ |
| Total shareholders' equity | 476,439 | 493,781 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 10,913 | 11,373 |
| Deferred gain or losses on hedges | (110) | 3 |
| Foreign currency translation adjustments | 30,054 | 27,226 |
| Remeasurements of defined benefit plans | $(4,336)$ | $(4,023)$ |
| Total accumulated other comprehensive income | 36,520 | 34,579 |
| Subscription rights to shares | 719 | 590 |
| Noncontrolling interests | 7,300 | 7,502 |
| Total net assets | 520,978 | 536,453 |
| Total liabilities and net assets | 725,433 | 737,876 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income
Quarterly Consolidated Statements of Income
(Millions of yen)

|  | $\begin{array}{r} \text { Fiscal 2016 2Q } \\ \text { (January 1, } 2016 \text { - } \\ \text { June 30, 2016) } \end{array}$ | Fiscal 2017 2Q <br> (January 1, 2017- <br> June 30, 2017) |
| :---: | :---: | :---: |
| Net sales | 244,099 | 251,340 |
| Cost of sales | 159,919 | 162,880 |
| Gross profit | 84,180 | 88,459 |
| Selling, general and administrative expenses |  |  |
| Selling expenses | 13,342 | 13,843 |
| General and administrative expenses | 36,196 | 37,110 |
| Total selling, general and administrative expenses | 49,538 | 50,953 |
| Operating income | 34,641 | 37,505 |
| Non-operating income |  |  |
| Interest income | 111 | 158 |
| Dividend income | 1,983 | 825 |
| Equity in earnings of affiliates | 0 | 1 |
| Other | 1,026 | 807 |
| Total non-operating income | 3,122 | 1,791 |
| Non-operating expenses |  |  |
| Interest expenses | 358 | 354 |
| Foreign exchange loss | 459 | 880 |
| Other | 3,264 | 1,798 |
| Total non-operating expenses | 4,082 | 3,033 |
| Ordinary income | 33,681 | 36,264 |
| Extraordinary income |  |  |
| Gain on transfer of know-how | - | 2,500 |
| Total extraordinary income | - | 2,500 |
| Extraordinary loss |  |  |
| Loss on provision for environmental measures | - | 3,146 |
| Loss on valuation of investment securities | - | 556 |
| Total extraordinary loss | - | 3,702 |
| Income before income taxes and noncontrolling interests | 33,681 | 35,061 |
| Income taxes-current | 10,035 | 11,853 |
| Income taxes-deferred | 814 | $(1,201)$ |
| Total income taxes | 10,849 | 10,652 |


|  |  | (Millions of yen) <br>  <br> Net incal 2016 2Q <br> (January 1, 2016 - <br> June 30, 2016) |
| :--- | :---: | ---: |
| Net income attributable to noncontrolling interests | (January 1, 2017 - |  |
| Net income attributable to owners of the parent | 22,832 | 24,409 |
|  | 455 | 421 |

Quarterly Consolidated Statements of Comprehensive Income
(Millions of yen)

|  | $\begin{array}{r} \hline \text { Fiscal 2016 2Q } \\ \text { January 1, } 2016- \\ \text { June 30, 2016) } \end{array}$ | $\begin{array}{r} \hline \text { Fiscal 2017 2Q } \\ \text { (January 1, } 2017 \text { - } \\ \text { June 30, 2017) } \end{array}$ |
| :---: | :---: | :---: |
| Net income | 22,832 | 24,409 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(3,617)$ | 460 |
| Deferred gains or losses on hedges | 44 | 122 |
| Foreign currency translation adjustment | $(32,815)$ | $(3,079)$ |
| Remeasurements of defined benefit plans | 473 | 313 |
| Total other comprehensive income | $(35,916)$ | $(2,183)$ |
| Quarterly comprehensive income | $(13,084)$ | 22,225 |
| Comprehensive income attributable to: |  |  |
| Owners of the parent | $(13,538)$ | 21,795 |
| Noncontrolling interests | 454 | 429 |


|  | $\begin{array}{r} \hline \text { Fiscal 2016 2Q } \\ \text { (January 1, } 2016- \\ \text { June 30, 2016) } \end{array}$ | Fiscal 2017 2Q <br> (January 1, 2017 - <br> June 30, 2017) |
| :---: | :---: | :---: |
| Net cash provided by (used in) operating activities |  |  |
| Income before income taxes and noncontrolling interests | 33,681 | 35,061 |
| Depreciation and amortization | 20,042 | 20,309 |
| Foreign exchange losses (gains) | 2,654 | 84 |
| Loss (gain) on valuation of investment securities | - | 556 |
| Loss on provision for environmental measures | - | 3,146 |
| Decrease (increase) in notes and accounts receivabletrade | $(2,308)$ | (541) |
| Decrease (increase) in inventories | $(1,992)$ | $(8,183)$ |
| Increase (decrease) in notes and accounts payabletrade | $(5,627)$ | (521) |
| Other, net | 2,649 | $(4,400)$ |
| Subtotal | 49,100 | 45,510 |
| Income taxes (paid) refunded | $(10,991)$ | $(6,427)$ |
| Other | 1,740 | 666 |
| Net cash provided by (used in) operating activities | 39,848 | 39,749 |
| Net cash provided by (used in) investing activities |  |  |
| Net decrease (increase) in time deposits | - | $(3,728)$ |
| Net decrease (increase) in short-term investment securities | - | $(21,499)$ |
| Purchase of tangible fixed assets and intangible fixed assets | $(24,402)$ | $(27,914)$ |
| Purchase of investment securities | (907) | (67) |
| Proceeds from sale and redemption of investment securities | 3 | - |
| Other, net | (81) | $(1,897)$ |
| Net cash provided by (used in) investing activities | $(25,387)$ | $(55,108)$ |
| Net cash provided by (used in) financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 937 | - |
| Repayment of long-term loans payable | (66) | (47) |
| Cash dividends paid | $(7,726)$ | $(7,381)$ |
| Other, net | (297) | (63) |
| Net cash provided by (used in) financing activities | $(7,153)$ | $(7,493)$ |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | $(3,207)$ | (37) |
| Net Increase (decrease) in Cash and Cash Equivalents | 4,100 | $(22,890)$ |
| Cash and Cash Equivalents, Beginning of the Period | 54,750 | 83,389 |



## (3) Notes regarding Quarterly Consolidated Financial Statements

## Notes regarding Going Concern Assumptions <br> None

## Material Changes in Shareholders' Equity <br> None

## Additional Information

## Application of the Guidance on Recoverability of Deferred Tax Assets

The Accounting Standards Board of Japan (ASBJ) issued ASBJ Guidance No. 26 "Guidance on Recoverability of Deferred Tax Assets" on March 28, 2016. This guidance is applied from the first quarter of the fiscal year ending December 31, 2017.

## Provision for Environmental Measures

From the second quarter, Kuraray records within the provision for environmental measures the estimated costs associated with soil protection measure-related construction and the disposal of PCBs and other waste.

Furthermore, in the cumulative consolidated second quarter, Kuraray recorded an estimated $¥ 3,146$ million for relevant construction as a loss on provision for environmental measures within extraordinary loss.

## Segment Information, etc. <br> (Segment Information)

I. Second Quarter of Fiscal 2016 (January 1, 2016 to June 30, 2016)

1. Net sales, income and loss by reporting segment
(Millions of yen)


Notes:

1. The "Other Business" category incorporates operations not included in business segment reporting, including the environmental business and engineering business.
2. Adjustment is as follows: Included within segment loss of $¥ 6,229$ million is the elimination of intersegment transactions of $¥ 707$ million and corporate expenses of $¥ 6,937$ million. Corporate expenses mainly comprise headquarters' general and administrative expenses and the submitting company's basic research expenses.
3. Segment income is adjusted to agree with operating income in the consolidated statements of income.
II. Second Quarter of Fiscal 2017 (January 1, 2017 to June 30, 2017
4. Net sales, income and loss by reporting segment
(Millions of yen)


Notes:

1. The "Other Business" category incorporates operations not included in business segment reporting, including the environmental business and engineering business.
2. Adjustment is as follows: Included within segment loss of $¥ 7,597$ million is the elimination of intersegment transactions of $¥ 764$ million and corporate expenses of $¥ 8,362$ million. Corporate expenses mainly comprise headquarters' general and administrative expenses and the submitting company's basic research expenses.
3. Segment income is adjusted to agree with operating income in the consolidated statements of income.

## 2. Change in Reporting Segments

On January 1, 2017, Kuraray absorbed its consolidated subsidiary Kuraray Chemical Co., Ltd. Following this, the Company revised the organization of its business segments in the first quarter of fiscal 2017. The activated carbon business and energy materials business, which had been included in Other Business, were merged into the Carbon Materials Business. This business is now listed under Functional Materials.

Segment information for the second quarter of fiscal 2017 is based on the segmentation following the revision.

