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Real Estate Investment Trust Securities Issuer

Star Asia Investment Corporation

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(Code: 3468)

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Supplementary Material Concerning the Acquisition of mezzanine loan debt

-Star Asia Mezzanine Loan Debt Investment Series1 (subordinate bonds)-

Why Invest in Mezzanine Loan Debt?

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■ SAR will invest in mezzanine loan debt as a measure to pursue maximization of unitholder value based on the following ideas:

Attractive investment alternative when real estate equity prices are expensive

- 2 Increased revenue due to higher after-amortization yields of real estate portfolios
- Serves as an effective investment using current cash on hand (cash and deposits) for accretion

Are judged most likely to assure repayment of principal and interest so typically considered lower risk than investment in real estate

Pursue maximization of unitholder value

SAR Investment in Mezzanine Loan Debt Series1 Structure of Investment in Mezzanine Loan Debt and Effect of Investing in Mezzanine



SAR is expecting the following points upon deciding the acquisition of the Subordinate Bonds

SAR continuously considers the implementation of measures

Haneda Hotel Development GK <Senior Loan> <The Underlying</p> Asset > 1.840 million ven **RELIEF Premium** Haneda **Appraisal Value Third Party** SAR 4,080 Mezzanine Mezzanine million yen Subordinate Subordinate Bonds Bonds **Appraisal NOI** 301million 181 400million yen yen million yen <Equity> Silent partnership investment, etc.

differentiating investment scheme from real estate players, as a supplemental investment to direct investment, under competitive market circumstance

Effective use of cash on hand (cash and deposits)

Effect of increase in DPU (forecast)

Expected return:

3M TIBOR +5.0%

400million yen use cash on hand

Approximately+24

Effect of investing in Mezzanine

■ LTV: 62.3%

400 million yen : SAR Mezzanine Subordinate Bonds

301 million yen : Third Party Mezzanine Subordinate Bonds

1,840 million yen : Senior Loan

Total 2,541 million yen

The percentage of Appraisal value of 4,080million yen is 63%

- → The risk of principal loss is estimated to be low
- The Underlying Asset is Business Hotel at Ota-ku, Tokyo
 - → Meeting the investment criteria of SAR
- Final redemption date : Oct 31st, 2023

Effectiveness of Investments in Mezzanine Loan Debt



Creation of new investment opportunities corresponding to the real estate market states

■ Investments in mezzanine loan debt that can diversify revenue-generating opportunities by avoiding competition are considered to be an effective method to pursue maximization of unitholder value under competitive real estate market circumstance

High

Competitive real estate market

Due to intensification of competitive environment

- Decrease in acquisition cap rate
- Expansion of needs for mezzanine loans

Securement of profitability through direct investments in actual real estate

Acquisition cap rate increased due to the decrease in real estate price and acquisition of higher profitability became possible due to direct investments in actual real estate

Diversification of revenue-generating opportunities through investment in mezzanine loan debt

- Secured revenue surpassing the afteramortization yield of the real estate portfolio under competitive real estate market circumstance
- Depreciation expenses were not deducted from the interest income and the amount of distributable profits increased
- Effective use of cash on hand

ess competitive real estate market

Due to the relaxation of competitive environment

- Increase in acquisition cap rate
- Expansion of acquisition opportunity of real estate

Effectiveness of investments in mezzanine loan debt

- Supplemental investment to direct investment
- When the competitive environment is severe, it may be difficult to acquire properties that satisfy SAR's investment criteria and which SAR wants to acquire at the preferred price.
- Yield
- Secured revenue surpassing the afteramortization yield of the real estate portfolio under an environment where competition for acquisition is intensifying
- The yield based on mezzanine loan debts with LTV of 85% is 4.1% when setting the appraised value as 100 and the NOI yield as 3.5%
- · Having a lower risk than equity
- •Repayment of principal and interest is subordinated to senior loan and superior to equity
- •Even if collateral assets' value is lost, especially in case of repayment of principal, equity is lost initially, and then principal of mezzanine loan debt begins to be lost

Competitive environment for acquiring real estate

Low

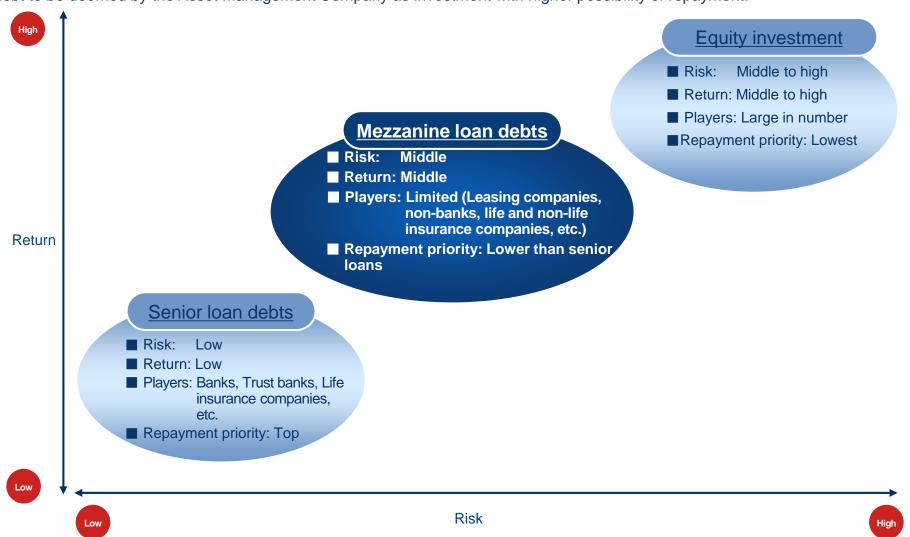
Time

Risk and Return of Investment in Mezzanine Loan Debt



Procured funds and risk/return in properties owned by SPC (Concept)

■ Investment in mezzanine loan debt is considered as an investment with middle risk and middle return. SAR will invest in mezzanine debt to be deemed by the Asset Management Company as investment with higher possibility of repayment.



What is Mezzanine Loan Debt?



General real estate finance structure utilizing mezzanine loans

Property holding by SPC

Collateral assets (Meeting the investment criteria of SAR) Senior loan

Mezzanine loan

Equity

- Mezzanine loans are loans borrowed when the amount of senior loan is less than the preferred borrowing amount and when equity investors (in properties) seek to increase the efficiency of investments
- As for repayment priority, mezzanine loans are lower than senior debt, also called senior loans, but are prioritized over equity
- The interest rate of mezzanine loans is higher than that of senior loans

SAR's ideas on investments in mezzanine loan debt (investment criteria)

Upper limit of LTV: 85%

Calculated by dividing the amount including mezzanine loan and senior debt by the appraisal value to be obtained by SAR

In principle, equity investors should not be parties that share a special interest with SAR

SAR's ideas on investments in mezzanine loan debt

Conditions of investment in mezzanine loan debt

- 1. SAR will invest in mezzanine loan debt which is financed to the SPC holding only real estates, and the repayment resource should be limited to the property and its cash flow
- 2. Regardless of the form, such as loans (including the real estate beneficiary interests in trust) and social bonds, SAR will invest only in mezzanine loan debt which is regarded as a loan with certain interests
- 3. The repayment priority is subordinated to senior loan and prior to equity (silent partnership investment, etc.)

Investment criteria

- Collateral real estate should meet the investment criteria (location, asset type, price, etc.) of SAR
- The balance of investments in debts such as mezzanine loans should be maintained at 5% or less of total assets of SAR at the end of the immediately preceding fiscal period. (However, it will be separate consideration will be given when there is a large fluctuation in total assets such as through acquisition and sale of properties during the period.)
- Upper limit of LTV:85%

LTV= (Amount including mezzanine loans that are the investment target of SAR and senior debts) ÷ (appraised value to be obtained by SAR)

■ Interest rate: 4% or more in principle

Continuing Actions for Maximization of Unitholder Value and Change in Investment Unit Price



Measures conducted since IPO and unitholder return

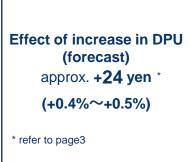
■ SAR has proactively implemented measures aiming to maximize unitholder value and has progressed differentiation from existing J-REITs. SAR considers investments in mezzanine loan debt as a measure contributing to the maximization of unitholder value in the current real estate market and therefore decided to conduct such investments in J-REITs for the first time. SAR will continue to proactively maximize unitholder value and aim to increase the investment unit price.

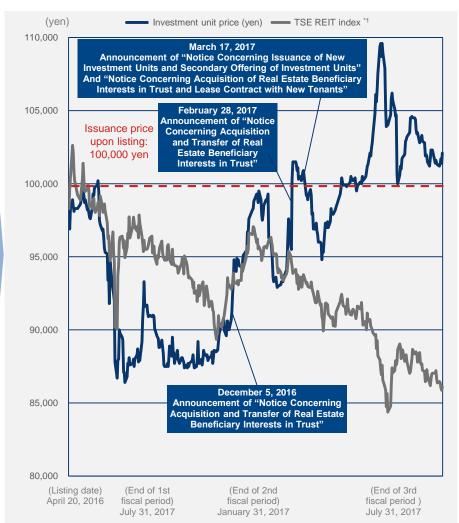






Continue to consider various for maximization of unitholder value







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