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Oct 26, 2017

# CONSOLIDATED RESULTS FOR THE SECOND QUARTER ENDED SEPTEMBER 30, 2017 (IFRS basis)

# **Consolidated Financial Highlights**

## **Quarterly Condensed Consolidated Statement of Comprehensive Income**

	Millions	s of yen		Thousands of U.S. dollars		
	Six mont Septem		Change	Six months ended September 30,		
	2016	2017		2017		
Revenue	487,569	527,327	8.2%	4,682,772		
Business profit (Note)	25,729	28,142	9.4%	249,916		
Profit from operating activities	27,773	23,689	(14.7%)	210,363		
Profit before tax	27,073	23,011	(15.0%)	204,342		
Profit for the period	18,605	15,157	(18.5%)	134,597		
Profit for the period attributable to owners of the parent company	18,445	14,987	(18.7%)	133,088		
Total comprehensive income for the period	(15,992)	27,264	ı	242,109		
Basic earnings per share (in ¥1, \$1 unit)	52.09	42.55		0.38		
Diluted earnings per share (in ¥1, \$1 unit)	52.09	42.54		0.38		

<sup>(</sup>Note) Business profit is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

## **Quarterly Condensed Consolidated Statement of Financial Position**

	Million	Thousands of U.S. dollars	
	March 31, 2017	September 30, 2017	September 30, 2017
Total assets	974,387	1,039,545	9,231,373
Total equity	494,722	511,330	4,540,715
Equity attributable to owners of the parent company	492,196	508,676	4,517,147
Equity attributable to owners of the parent company ratio (%)	50.5%	48.9%	48.9%

#### **Ouarterly Condensed Consolidated Statement of Cash Flows**

	Million	s of yen		Thousands of U.S. dollars	
		ths ended ober 30,	Change	Six months ended September 30,	
	2016	2017		2017	
Net cash provided by (used in) operating activities	33,207	26,664	(19.7%)	236,781	
Net cash provided by (used in) investing activities	(37,123)	(41,731)	-	(370,579)	
Net cash provided by (used in) financing activities	(15,654)	(15,654) 22,861		203,010	
Cash and cash equivalents at end of period	201,196	231,438	15.0%	2,055,217	

#### Notes

- I. Figures in "Change" column are comparisons with the same period of the previous year.
- II. Equity attributable to owners of the parent company is equity excluding non-controlling interest in subsidiaries.
- III. U.S. dollar amounts are included solely for the convenience of readers. These translations should not be construed as representations that the yen amounts actually represent, or have been or could be converted into U.S. dollars at that or any other rate. The rate of \(\xi\$112.61 = U.S.\xi\$1 as of September 30, 2017 has been used for the purpose of presentation.

## Operating Performance Highlights and Financial Condition

#### Fiscal 2017 First-Half (April 1 to September 30, 2017) Overview

The global economy basically continued to gradually head toward recovery in the first half of the year under review. Regionally, the U.S. economy continued to steadily recover, fueled by an increase in consumer spending and improvement in the employment situation. The Latin American and European economies gradually recovered, and the Chinese economy showed signs of picking up. The Japanese economy continued to register signs of a gradual economic recovery, as consumer spending remained stable in response to a firm employment and income situation.

The situation in the main markets of the Epson Group ("Epson") was as follows.

Inkjet printer demand was firm in the Americas, but the consumer inkjet printer market in Japan continued to shrink. Demand for high-capacity ink tank printers expanded steadily. Large-format inkjet printer demand stayed firm. Serial-impact dot-matrix (SIDM) printer demand contracted in China after spiking last year with the enactment of the "Business Tax to VAT reforms". Demand also shrank in the Americas and Europe.

Projector demand contracted after spiking last year ahead of major sporting events in Europe. Ongoing slackness in the North American retail market contributed to the contraction.

Demand for smart phones, one of the main markets for Epson's electronic devices, was soft amid ongoing channel inventory adjustments. Demand for watches slowly recovered in Japan. Demand for watch movements was firm. Demand for industrial robots steadily expanded, particularly in China.

Against this backdrop, Epson formulated the Epson 25 Phase 1 Mid-Range Business Plan (FY2016-18), in March 2016. The Phase 1 Plan delineates the first phase of work toward achieving the Epson 25 Corporate Vision, which sets forth a goal of creating a new connected age of people, things and information with efficient, compact and precision technologies. During the three years of the Phase 1 Plan Epson will sustain the momentum it gained by strategically adopting new business models and developing new market segments under the previous corporate vision. At the same time, it will move forward on product development while aggressively investing as needed to provide a solid business foundation.

The average exchange rates of the yen against the U.S. dollar and of the yen against the euro in the first half of the fiscal year were \forall 111.04 and \forall 126.24, respectively. This represents 5% depreciation in the value of the yen against the dollar and 7% depreciation in the value of the yen against the euro, year on year.

The foregoing factors are reflected in our first half financial results. Revenue was ¥527.3 billion, up 8.2% year on year. Business profit was ¥28.1 billion, up 9.4% year on year. Profit from operating activities was ¥23.6 billion, down 14.7% year on year. Profit before tax was ¥23.0 billion, down 15.0% year on year. Profit for the period was ¥15.1 billion, down 18.5% year on year.

A breakdown of the financial results in each reporting segment is provided below.

## **Printing Solutions Segment**

Printer business revenue increased.

Inkjet printer revenue continued to expand, as high-capacity ink tank printer unit shipments jumped in emerging economies and as increased market recognition sparked unit shipment growth in developed countries, as well. Foreign exchange effects also boosted inkjet revenue. Consumables revenue was flat year on year.

Page printer sales decreased due to a slump in consumables sales in addition to a decline in unit shipments, the result of Epson's focus on selling high added value models.

SIDM printer revenue declined compared to the same period last year, when there was special demand in the Chinese tax collection system market.

Revenue in the professional printing business increased.

Total revenue from large-format inkjet printers increased because, in addition to sales growth in the existing photo and graphics markets, we saw solid demand in the growing signage, textile, and label printer markets. Foreign exchange effects also had a positive effect on revenue. Consumables revenue also increased owing to an increase in unit shipments and to foreign exchange effects.

POS system product revenue increased along with an increase in unit shipments of low-end models to meet firm demand in North America. Revenue also benefited from foreign exchange effects.

Although somewhat hurt by a decline in sales of page printers and SIDM printers, printing solutions segment profit rose due to a combination of growth in sales of high-capacity ink tank inkjet printers and large-format inkjet printers, and foreign exchange effects.

As a result of the foregoing factors, revenue in the printing solutions segment was ¥342.0 billion, up 7.4% year on year. Segment profit was ¥35.9 billion, up 5.9% year on year.

#### **Visual Communications Segment**

Visual communications revenue increased.

Total 3LCD projector revenue increased chiefly because firm demand for Epson's laser projectors in the high-brightness segment caused an upsurge in unit shipments of high added value products. Foreign exchange effects also positively affected revenue.

Segment profit in the visual communications segment increased due to unit shipment growth of high-brightness projectors and foreign exchange effects.

As a result of the foregoing factors, revenue in the visual communications segment was ¥99.1 billion, up 13.1% year on year. Segment profit was ¥12.7 billion, up 77.5% year on year.

#### **Wearable and Industrial Products Segment**

Revenue in the wearable products business got a boost from currency effects but decreased due to a decline in watch sales volume.

Revenue in the robotics solutions business increased. Revenue increased primarily due to industrial robot unit shipment growth in China and because of a rise in IC handler revenue as a result of firm demand for Chinese manufactured smart phones. Foreign exchange also positively affected total revenue.

Revenue in the microdevices business increased. Although positively affected by foreign exchange, crystal device revenue decreased due to a decline in unit shipments to manufacturers of cell phones and other personal electronics. Semiconductor revenue increased despite a decline in volume to a major automotive account. The increase was due to currency effects and a rise in sales volume linked to growth in silicon foundry demand.

Segment profit in the wearable and industrial products segment increased despite lower sales in the wearable products business. The increase was due to sales growth in the robotics solutions business and foreign exchange effects.

As a result of the foregoing factors, revenue in the wearable and industrial products segment was ¥86.3 billion, up 6.5% year on year. Segment profit was ¥4.7 billion, up 20.1% year on year.

#### **Other**

Other revenue amounted to ¥0.4 billion, down 29.5% year on year. Segment loss was ¥0.2 billion, compared to a segment loss of ¥0.2 billion in the same period last year.

#### **Adjustments**

Adjustments to the total profit of reporting segments amounted to negative ¥25.0 billion. (Adjustments in the same period last year were negative ¥19.0 billion.) The main components of the adjustment were basic technology research and development expenses that do not correspond to the reporting segments and expenses associated with things such as new businesses and corporate functions.

#### **Liquidity and Financial Position**

Total assets at the end of the second quarter were \(\frac{\pma}{1}\),039.5 billion, an increase of \(\frac{\pma}{6}\)5.1 billion from the previous fiscal year end. This increase was mainly due to a \(\frac{\pma}{2}\)5.4 billion increase in inventories, an \(\frac{\pma}{1}\)1.8 billion increase in property, plant and equipment and intangible assets, a \(\frac{\pma}{1}\)10.9 billion increase in trade and other receivables, a \(\frac{\pma}{9}\).6 billion increase in cash and cash equivalents, and a \(\frac{\pma}{4}\)4.5 billion increase in deferred tax assets.

Total liabilities were ¥528.2 billion, up ¥48.5 billion compared to the end of the last fiscal year. Although net defined benefit liabilities decreased by ¥5.6 billion and other current liabilities decreased by ¥5.0 billion, total liabilities increased primarily because of a ¥34.1 billion increase in bonds issued, borrowings and lease liabilities under current liabilities and non-current liabilities, an ¥11.8 billion increase in trade and other payables, a ¥7.8 billion increase in other non-current liabilities, and a ¥2.8 billion increase in provisions for current liabilities.

The equity attributable to owners of the parent company totaled ¥508.6 billion, a ¥16.4 billion increase compared to the previous fiscal year end. While we paid ¥10.5 billion in dividends, equity attributable to owners of the parent company increased mainly because retained earnings increased due to the recording of a ¥14.9 billion profit for the period and because of a ¥7.1 billion remeasurement of the defined benefit plan.

#### **Qualitative Information Regarding the Consolidated Financial Outlook**

The consolidated financial outlook for the full year has not changed since it was announced on July 27, 2017.

The figures in the outlook are based on assumed exchange rates of 108.00 yen to the U.S. dollar and 123.00 yen to the euro in the third and fourth quarters.

#### Consolidated Full-Year Financial Outlook

	FY2016	Previous Outlook	Current Outlook	Change (B - A)
		(A)	(B)	
Revenue	¥1,024.8 billion	¥1,070.0 billion	¥1,070.0 billion	-
Business profit	¥65.8 billion	¥79.0 billion	¥79.0 billion	-
Profit from operating	¥67.8 billion	¥76.0 billion	¥76.0 billion	-
activities				
Profit before tax	¥67.4 billion	¥76.0 billion	¥76.0 billion	-
Profit for the period	¥48.4 billion	¥58.0 billion	¥58.0 billion	-
Profit for the year attributable to owners of the parent company	¥48.3 billion	¥58.0 billion	¥58.0 billion	-
	\$1USD = ¥108.38	\$1USD = ¥109.00	\$1USD = ¥110.00	
Foreign exchange rates	1 EUR = ¥118.79	1 EUR = ¥123.00	1 EUR = ¥125.00	

# **Quarterly Condensed Consolidated Statement of Financial Position**

Assets         March 31, 2017         September 30, 2017         September 30, 2017           Current assets         221,782         231,438         2,055,217           Trade and other receivables         155,704         166,656         1,479,939           Inventories         208,512         233,925         2,077,302           Income tax receivables         2,476         2,635         23,399           Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,91           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         602,446         650,680         5,778,172           Non-current assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets			Millions	s of yen	Thousands of U.S. dollars	
Current assets         221,782         231,438         2,055,217           Trade and other receivables         155,704         166,656         1,479,939           Inventories         208,512         233,925         2,077,302           Income tax receivables         2,476         2,635         23,399           Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,791           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         602,446         650,680         5,778,172           Non-current assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets </td <td></td> <td>Notes</td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td>•</td>		Notes	· · · · · · · · · · · · · · · · · · ·		•	
Cash and cash equivalents         221,782         231,438         2,055,217           Trade and other receivables         155,704         166,656         1,479,939           Inventories         208,512         233,925         2,077,302           Income tax receivables         2,476         2,635         23,399           Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,791           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         602,446         650,680         5,778,172           Non-current assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-curre	<u>Assets</u>	_				
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Inventories         208,512         233,925         2,077,302           Income tax receivables         2,476         2,635         23,399           Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,791           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         20,446         650,680         5,778,172           Non-current assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets	Cash and cash equivalents		221,782	231,438	2,055,217	
Income tax receivables         2,476         2,635         23,399           Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,791           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         275,195         287,058         2,549,134           Intangible assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Trade and other receivables		155,704	166,656	1,479,939	
Other financial assets         10         754         490         4,351           Other current assets         13,176         15,490         137,583           Subtotal         602,406         650,636         5,777,791           Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         275,195         287,058         2,549,134           Intangible assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Inventories		208,512	233,925	2,077,302	
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Non-current assets held for sale         39         43         381           Total current assets         602,446         650,680         5,778,172           Non-current assets         275,195         287,058         2,549,134           Intangible assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Other current assets		13,176	15,490	137,583	
Total current assets         602,446         650,680         5,778,172           Non-current assets         275,195         287,058         2,549,134           Intangible assets         21,553         21,540         191,279           Investment property         1,288         1,281         11,375           Investments accounted for using the equity method         1,438         1,499         13,311           Net defined benefit assets         0         -         -           Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Subtotal		602,406	650,636	5,777,791	
Non-current assets         Property, plant and equipment       275,195       287,058       2,549,134         Intangible assets       21,553       21,540       191,279         Investment property       1,288       1,281       11,375         Investments accounted for using the equity method       1,438       1,499       13,311         Net defined benefit assets       0       -       -         Other financial assets       10       20,544       20,658       183,447         Other non-current assets       5,486       5,887       52,307         Deferred tax assets       46,433       50,939       452,348         Total non-current assets       371,940       388,865       3,453,201	Non-current assets held for sale		39	43	381	
Property, plant and equipment       275,195       287,058       2,549,134         Intangible assets       21,553       21,540       191,279         Investment property       1,288       1,281       11,375         Investments accounted for using the equity method       1,438       1,499       13,311         Net defined benefit assets       0       -       -         Other financial assets       10       20,544       20,658       183,447         Other non-current assets       5,486       5,887       52,307         Deferred tax assets       46,433       50,939       452,348         Total non-current assets       371,940       388,865       3,453,201	Total current assets		602,446	650,680	5,778,172	
Intangible assets       21,553       21,540       191,279         Investment property       1,288       1,281       11,375         Investments accounted for using the equity method       1,438       1,499       13,311         Net defined benefit assets       0       -       -         Other financial assets       10       20,544       20,658       183,447         Other non-current assets       5,486       5,887       52,307         Deferred tax assets       46,433       50,939       452,348         Total non-current assets       371,940       388,865       3,453,201	Non-current assets					
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method       1,438       1,499       13,311         Net defined benefit assets       0       -       -         Other financial assets       10       20,544       20,658       183,447         Other non-current assets       5,486       5,887       52,307         Deferred tax assets       46,433       50,939       452,348         Total non-current assets       371,940       388,865       3,453,201	Investment property		1,288	1,281	11,375	
Other financial assets         10         20,544         20,658         183,447           Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201			1,438	1,499	13,311	
Other non-current assets         5,486         5,887         52,307           Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Net defined benefit assets		0	-	-	
Deferred tax assets         46,433         50,939         452,348           Total non-current assets         371,940         388,865         3,453,201	Other financial assets	10	20,544	20,658	183,447	
Total non-current assets         371,940         388,865         3,453,201	Other non-current assets		5,486	5,887	52,307	
	Deferred tax assets		46,433	50,939	452,348	
Total assets 974,387 1,039,545 9,231,373	Total non-current assets		371,940	388,865	3,453,201	
	Total assets		974,387	1,039,545	9,231,373	

		Millions	s of yen	Thousands of U.S. dollars
	Notes	March 31,	September 30,	September 30,
Liabilities and equity	_	2017	2017	2017
Liabilities  Liabilities				
Current liabilities				
Trade and other payables		141,633	152 495	1,362,978
Income tax payables		7,263	153,485 8,073	71,689
Bonds issued, borrowings and lease liabilities	6,10	7,203	100,399	891,563
Other financial liabilities	10	1,318	3,639	32,315
Provisions	10	21,981	24,786	220,104
Other current liabilities		102,992	24,780 97,988	870,174
Total current liabilities		351,389	388,372	3,448,823
Non-current liabilities		331,369	300,372	3,440,623
Bonds issued, borrowings and lease liabilities	6,10	70,371	80,309	713,160
Other financial liabilities	10	1,586	1,680	14,918
Net defined benefit liabilities	10	45,281	39,632	351,940
Provisions		6,209		
Other non-current liabilities		3,521	5,658 11,358	50,244 100,891
Deferred tax liabilities		1,304	1,203	100,891
Total non-current liabilities		1,304	139,842	
Total liabilities				1,241,835
Equity		479,664	528,215	4,690,658
Share capital		53,204	52 204	472 462
Capital surplus			53,204	472,462
Treasury shares	7	84,321	84,337	748,929
Other components of equity	/	(30,812) 53,176	(30,802) 58,028	(273,528)
Retained earnings		ŕ	ŕ	515,311
		332,306	343,908	3,053,973
Equity attributable to owners of the parent company		492,196	508,676	4,517,147
Non-controlling interests		2,526	2,654	23,568
Total equity		494,722	511,330	4,540,715
Total liabilities and equity		974,387	1,039,545	9,231,373

# **Quarterly Condensed Consolidated Statement of Comprehensive Income** Six months ended September 30, 2016 and 2017:

		Millions of y	Thousands of U.S. dollars		
		Six months en	ded	Six months ended	
		September 3	30,	September 30,	
	Notes	2016	2017	2017	
Revenue	5	487,569	527,327	4,682,772	
Cost of sales		(319,752)	(343,508)	(3,050,422)	
Gross profit	-	167,817	183,819	1,632,350	
Selling, general and administrative expenses		(142,088)	(155,676)	(1,382,434)	
Other operating income		3,018	1,266	11,242	
Other operating expense		(974)	(5,719)	(50,795)	
Profit from operating activities	-	27,773	23,689	210,363	
Finance income		709	607	5,390	
Finance costs		(1,426)	(1,312)	(11,641)	
Share of profit of investments accounted for using the equity method		17	26	230	
Profit before tax		27,073	23,011	204,342	
Income taxes		(8,462)	(7,853)	(69,745)	
Profit from continuing operations		18,611	15,157	134,597	
Loss from discontinued operations		(5)	-	_	
Profit for the period		18,605	15,157	134,597	
Profit for the period attributable to:					
Owners of the parent company		18,445	14,987	133,088	
Non-controlling interests		160	170	1,509	
Profit for the period		18,605	15,157	134,597	

		Millions of	yen	Thousands of U.S. dollars
		Six months en		Six months ended September 30,
	Notes	2016	2017	2017
Other comprehensive income  Items that will not be reclassified subsequently to pro	fit			
or loss, net of tax  Remeasurement of net defined benefit liabilities (as	sets)	(5,655)	7,184	63,795
Net gain (loss) on revaluation of financial assets	,	(84)	66	595
measured at FVTOCI (Note)				
Subtotal		(5,740)	7,251	64,390
Items that may be reclassified subsequently to profit or loss, net of tax				
Exchange differences on translation of foreign		(20, (10)	5.007	50.464
operations		(29,618)	5,907	52,464
Net changes in fair value of cash flow hedges		806	(1,065)	(9,457
Share of other comprehensive income of investmen	nts	(45)	13	115
accounted for using the equity method Subtotal		(28,857)	4,855	43,122
Total other comprehensive income, net of tax		(34,598)	12,106	107,512
Total comprehensive income for the period	<del></del>	(15,992)	27,264	242,109
Total comprehensive income for the period attributable to:  Owners of the parent company Non-controlling interests		(15,800) (192)	27,019 244	,
Owners of the parent company	sive Income			2,166
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period	vive Income	(192) (15,992) Yen	244 27,264	239,943 2,166 242,109 U.S. dollars
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period	sive Income	(192) (15,992) Yen Six months en	244 27,264	2,166 242,109  U.S. dollars  Six months ended
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period	vive Income  Notes	(192) (15,992) Yen	244 27,264	2,166 242,109 U.S. dollars
attributable to: Owners of the parent company Non-controlling interests  Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens		(192) (15,992)  Yen Six months er September	244 27,264 27,264 anded 30,	2,166 242,109  U.S. dollars  Six months ended September 30,
attributable to: Owners of the parent company Non-controlling interests  Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period:	Notes	Yen Six months er September 2016	244 27,264 anded 30, 2017	2,166 242,109  U.S. dollars  Six months ended September 30, 2017
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period: Basic earnings per share for the period	Notes	(192) (15,992) Yen Six months er September 2016	244 27,264 anded 30, 2017	2,166 242,109  U.S. dollars  Six months ended September 30, 2017
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period: Basic earnings per share for the period  Diluted earnings per share for the period	Notes9	Yen Six months er September 2016	244 27,264 anded 30, 2017	2,166 242,109  U.S. dollars  Six months ended September 30, 2017
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period: Basic earnings per share for the period  Diluted earnings per share for the period	Notes9	(192) (15,992) Yen Six months er September 2016	244 27,264 anded 30, 2017	2,166 242,109  U.S. dollars  Six months ended September 30, 2017
attributable to: Owners of the parent company Non-controlling interests Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period  Earnings per share from continuing operations for the period: Basic earnings per share for the period	Notes9	(192) (15,992) Yen Six months er September 2016	244 27,264 anded 30, 2017	2,166 242,109  U.S. dollars  Six months ended September 30, 2017  0.38 0.38
attributable to:    Owners of the parent company    Non-controlling interests    Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period:    Basic earnings per share for the period    Diluted earnings per share for the period  Earnings per share from continuing operations for the period:	Notes9	(192) (15,992) Yen Six months er September 2016	244 27,264 anded 30, 2017 42.55 42.54	2,166 242,109  U.S. dollars  Six months ended September 30, 2017  0.38  0.38
attributable to:    Owners of the parent company    Non-controlling interests    Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period:    Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the period:    Basic earnings per share for the period	Notes9 9 9	Yen Six months er September 2016  52.09 52.11	244 27,264 anded 30, 2017 42.55 42.54	2,166 242,109  U.S. dollars  Six months ended September 30, 2017  0.38  0.38
attributable to:    Owners of the parent company    Non-controlling interests    Total comprehensive income for the period  Note) FVTOCI: Fair Value Through Other Comprehens  Earnings per share for the period:    Basic earnings per share for the period    Diluted earnings per share for the period  Earnings per share from continuing operations for the period:    Basic earnings per share for the period    Diluted earnings per share for the period  Earnings per share for the period  Earnings per share for the period	Notes9 9 9	Yen Six months er September 2016  52.09 52.11	244 27,264 anded 30, 2017 42.55 42.54	2,166 242,109  U.S. dollars  Six months ended September 30,

# **Quarterly Condensed Consolidated Statement of Comprehensive Income Three months ended September 30, 2016 and 2017:**

		Millions of y	/en	Thousands of U.S. dollars
		Three months of September 3	Three months ended September 30,	
	Notes	2016	2017	2017
Revenue	5	248,470	272,521	2,420,042
Cost of sales		(157,308)	(179,988)	(1,598,330)
Gross profit		91,161	92,533	821,712
Selling, general and administrative expenses		(71,900)	(81,148)	(720,610)
Other operating income		1,972	673	5,976
Other operating expense		(438)	(3,057)	(27,157)
Profit from operating activities		20,795	9,000	79,921
Finance income		224	215	1,909
Finance costs		(317)	(672)	(5,966)
Share of profit of investments accounted for using the equity method		0	12	106
Profit before tax		20,703	8,555	75,970
Income taxes		(6,297)	(3,702)	(32,884)
Profit from continuing operations	-	14,405	4,852	43,086
Loss from discontinued operations		(2)	-	-
Profit for the period		14,402	4,852	43,086
Profit for the period attributable to:				
Owners of the parent company		14,325	4,782	42,474
Non-controlling interests		77	69	612
Profit for the period		14,402	4,852	43,086

		Millions of	yen	Thousands of U.S. dollars
		Three months September		Three months ended September 30,
	Notes	2016	2017	2017
Other comprehensive income				
Items that will not be reclassified subsequently to pro	fit			
or loss, net of tax				
Remeasurement of net defined benefit liabilities (as	sets)	(1,584)	3,935	34,943
Net gain (loss) on revaluation of financial assets measured at FVTOCI (Note)		569	(175)	(1,563
Subtotal		(1,015)	3,759	33,380
Items that may be reclassified subsequently to profit		(1,013)	3,737	33,300
or loss, net of tax				
Exchange differences on translation of foreign		(4.404)	2 264	20.001
operations		(4,404)	3,364	29,901
Net changes in fair value of cash flow hedges		(1,696)	809	7,184
Share of other comprehensive income of investmer	nts	(4)	8	71
accounted for using the equity method				27.156
Subtotal  Total other comprehensive income, net of tax	<del></del> ,	(6,105)	4,182 7,942	37,156 70,536
Total comprehensive income for the period	<del></del>	(7,120) 7,282	12,795	113,622
Non-controlling interests  Total comprehensive income for the period		7,282	121 12,795	1,074 113,622
Note) FVTOCI: Fair Value Through Other Comprehens	sive Income			
Note) FVTOCI: Fair Value Through Other Comprehens	sive Income	Yen		U.S. dollars
Note) FVTOCI: Fair Value Through Other Comprehen:	ive Income	Yen Three months September		U.S. dollars  Three months ended September 30,
Note) FVTOCI: Fair Value Through Other Comprehen:	Notes	Three months		Three months ended
(Note) FVTOCI: Fair Value Through Other Comprehens  Farnings per share for the period:		Three months September	30,	Three months ended September 30,
Earnings per share for the period:	Notes	Three months September 2016	30, 2017	Three months ended September 30, 2017
Earnings per share for the period: Basic earnings per share for the period	Notes	Three months September 2016 40.66	30, 2017 13.58	Three months ended September 30, 2017
Earnings per share for the period:	Notes	Three months September 2016	30, 2017	Three months ended September 30, 2017
Earnings per share for the period:  Basic earnings per share for the period	Notes9	Three months September 2016 40.66	30, 2017 13.58	Three months ended September 30,
Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period Earnings per share from continuing operations for the	Notes9	Three months September 2016 40.66	30, 2017 13.58	Three months ended September 30, 2017
Earnings per share for the period:  Basic earnings per share for the period  Diluted earnings per share for the period  Earnings per share from continuing operations for the period:	Notes9	Three months	30, 2017 13.58 13.58	Three months ended September 30, 2017 0.12 0.12
Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period Earnings per share from continuing operations for the period: Basic earnings per share for the period Diluted earnings per share for the period Earnings per share for the period	Notes9 9 9	Three months September 2016  40.66 40.66  40.67	30, 2017 13.58 13.58	Three months ended September 30, 2017 0.12 0.12
Earnings per share for the period: Basic earnings per share for the period Diluted earnings per share for the period Earnings per share from continuing operations for the period: Basic earnings per share for the period	Notes9 9 9	Three months September 2016  40.66 40.66  40.67	30, 2017 13.58 13.58	Three months ended September 30, 2017 0.12

# **Quarterly Condensed Consolidated Statement of Changes in Equity Six months ended September 30, 2016 and 2017:**

	_		Millions of yen										
		Equity attributable to owners of the parent company											
						(	Other components of eq	quity					
	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of n defined benefit liabilities (assets)	Net gain (loss) on revaluation of financia assets measured at FVTOCI (Note)	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
As of April 1, 2016		53,204	84,321	(20,471	)	- 4,533	53,616	5 (16	0) 57,989	292,77	5 467,818	2,858	470,676
Profit for the period		-			, =		=	=		18,44		160	18,605
Other comprehensive income		-	-		(5,65)	(82	2) (29,314	80	6 (34,245)		- (34,245)	(352)	(34,598)
Total comprehensive income for the period		-	-		(5,65	3) (82	2) (29,314	1) 80	6 (34,245)	18,44	5 (15,800)	(192)	(15,992)
Acquisition of treasury shares	7	-	-	(10,338	)	-	=	=			- (10,338)	=	(10,338)
Dividends	8	-	-		=	=	=	=		(10,73	3) (10,733)	(237)	(10,970)
Share-based payment transactions		-	-			-	-	-	-		-	-	-
Transfer from other components of equity to retained earnings		-	-		5,65	3 (16	5)	-	- 5,637	(5,63	7) -	-	-
Total transactions with the owners		-	-	(10,338	5,65	3 (16	j)	=	- 5,637	(16,37	0) (21,071)	(237)	(21,309)
As of September 30, 2016		53,204	84,321	(30,810	)	- 4,433	3 24,301	. 6	45 29,381	294,85	0 430,946	2,428	433,374

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

# Millions of yen Equity attributable to owners of the parent company

		Other components of equity											
	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of ne defined benefit liabilities (assets)	Net gain (loss) on revaluation of financia assets measured at FVTOCI (Note)	Exchange differences on translation of foreign operations	s Net changes in fair value of cash flow hedges	Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
As of April 1, 2017		53,204	84,321	(30,812	)	- 5,024	48,265	5 (11	2) 53,176	332,30	6 492,196	2,526	494,722
Profit for the period		-	-		-	-	-	-	-	14,98	7 14,987	170	15,157
Other comprehensive income		-	-		- 7,184	66	5,846	5 (1,06	5) 12,031		- 12,031	74	12,106
Total comprehensive income for the period		-	-		- 7,184	66	5,846	5 (1,06	5) 12,031	14,98	7 27,019	244	27,264
Acquisition of treasury shares	7	-	-	(1	)	-	-	-	-		- (1)	=	(1)
Dividends	8	-	-		-	-	-	-	-	(10,56	6) (10,566)	(116)	(10,683)
Share-based payment transactions		-	16	1	1	-	-	-	-		- 28	=	28
Transfer from other components of equity to retained earnings		=	=		- (7,184	) 4		=	- (7,180)	7,18	-	=	=
Total transactions with the owners		-	16	1	0 (7,184	) 4		-	- (7,180)	(3,38	6) (10,539)	(116)	(10,656)
As of September 30, 2017		53,204	84,337	(30,802	)	- 5,095	54,111	1 (1,17	8) 58,028	343,90	8 508,676	2,654	511,330

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

#### Thousands of U.S. dollars

Equity attributable to owners of the parent company

		Other components of equity											
	Notes	Share capital	Capital surplus	Treasury shares	Remeasurement of ne defined benefit liabilities (assets)	Net gain (loss) on revaluation of financia assets measured at FVTOCI (Note)	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Total other components of equity	Retained earnings	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
As of April 1, 2017		472,462	748,787	(273,616	i)	- 44,622	428,596	5 (1,003	3) 472,215	2,950,954	4,370,802	22,432	4,393,234
Profit for the period		-	=		- -	-	-	-	-	133,088	3 133,088	1,509	134,597
Other comprehensive income		-	-		- 63,795	586	51,931	(9,457	7) 106,855		- 106,855	657	107,512
Total comprehensive income for the period		-	-		- 63,795	586	51,931	(9,457	7) 106,855	133,088	3 239,943	2,166	242,109
Acquisition of treasury shares	7	-	-	(8	3)	-	-	-	-		- (8)	-	(8)
Dividends	8	-	-		-	-	-	-	-	(93,828	3) (93,828)	(1,030)	(94,858)
Share-based payment transactions		-	142	96	;	-	-	-	-		- 238	-	238
Transfer from other components of equity to retained earnings		-	-		- (63,795	36		-	- (63,759)	63,759	-	-	-
Total transactions with the owners		-	142	88	(63,795	) 36		-	- (63,759)	(30,069	9) (93,598)	(1,030)	(94,628)
As of September 30, 2017		472,462	748,929	(273,528	3)	- 45,244	480,527	7 (10,460	)) 515,311	3,053,973	3 4,517,147	23,568	4,540,715

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

# **Quarterly Condensed Consolidated Statement of Cash Flows Six months ended September 30, 2016 and 2017:**

		Millions o	f yen	Thousands of U.S. dollars	
		Six months	ended	Six months ended	
		Septemb	er 30,	September 30,	
	Notes	2016	2017	2017	
Cash flows from operating activities	_				
Profit for the period		18,605	15,157	134,597	
Depreciation and amortisation		21,091	24,367	216,383	
Impairment loss and reversal of impairment loss		106	878	7,796	
Finance (income) costs, net		717	704	6,251	
Share of (profit) loss of investments accounted for using the equity				(220)	
method		(17)	(26)	(230)	
Loss (gain) on sales and disposal of property, plant and equipment,		440		2.42=	
intangible assets and investment property, net		118	386	3,427	
Income taxes		8,462	7,853	69,745	
Decrease (increase) in trade receivables		(3,717)	(8,623)	(76,574)	
Decrease (increase) in inventories		(15,604)	(19,646)	(174,460)	
Increase (decrease) in trade payables		17,662	17,021	151,149	
Increase (decrease) in net defined benefit liabilities		848	917	8,143	
Other, net		(5,115)	(490)	(4,331)	
Subtotal		43.157	38,501	341,896	
Interest and dividend income received		745	629	5,585	
Interest expenses paid		(541)	(448)	(3,978)	
Payments for loss on litigation		(= 1-) -	(564)	(5,008)	
Income taxes paid		(10,154)	(11,452)	(101,714)	
Net cash provided by (used in) operating activities		33,207	26,664	236,781	
Cash flows from investing activities			- ,		
Proceeds from sales of investment securities		46	_	-	
Purchase of property, plant and equipment		(31,074)	(38,432)	(341,284)	
Proceeds from sales of property, plant and equipment		597	305	2,708	
Purchase of intangible assets		(3,883)	(2,443)	(21,694)	
Proceeds from sales of intangible assets		0	0	0	
Proceeds from sales of investment property		13	9	79	
Purchase of investments in subsidiaries		(2,743)	_	-	
Other, net		(79)	(1,171)	(10,388)	
Net cash provided by (used in) investing activities		(37,123)	(41,731)	(370,579)	
Cash flows from financing activities		( / - / - / - / - / - / - / - / - /	( ):- /	(= )-	
Net increase (decrease) in current borrowings		(14,057)	23,695	210,406	
Proceeds from issuance of bonds issued		49,759	19,896	176,680	
Redemption of bonds issued		(30,000)	(10,000)	(88,802)	
Payments of lease obligations		(47)	(46)	(408)	
Dividends paid	8	(10,733)	(10,566)	(93,828)	
Dividends paid to non-controlling interests		(236)	(116)	(1,030)	
Purchase of treasury shares		(10,338)	(1)	(8)	
Net cash provided by (used in) financing activities		(15,654)	22,861	203,010	
Effect of exchange rate changes on cash and cash equivalents		(9,731)	1,861	16,536	
Net increase (decrease) in cash and cash equivalents		(29,302)	9,655	85,748	
Cash and cash equivalents at beginning of period	<del></del>	230,498	221,782	1,969,469	
Cash and cash equivalents at end of period		201,196	231,438	2,055,217	
	<del></del>	,		2,000,217	

# **Notes to Consolidated Financial Statements**

## 1. Reporting Entity

Seiko Epson Corporation (the "Company") is a stock corporation domiciled in Japan. The addresses of the Company's registered head office and principal business offices are available on the Company's website (http://global.epson.com/). The details of businesses and principal business activities of the Company and its affiliates ("Epson") are stated in "5. Segment Information".

### 2. Basis of Preparation

Epson's quarterly condensed consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting", under the provision of Article 93 of Ordinance on Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements, as the Company meets the criteria of a "Specified Company applying Designated International Accounting Standards" defined under Article 1-2 of the Ordinance

Epson's quarterly condensed consolidated financial statements do not contain all the information required in annual consolidated financial statements, therefore they should be used in combination with the consolidated financial statements for the fiscal year ended March 31, 2017.

## 3. Significant Accounting Policies

The significant accounting policies adopted for Epson's quarterly condensed consolidated financial statements are the same as those for Epson's consolidated financial statements for the fiscal year ended March 31, 2017. Epson calculated income taxes for the six-month period ended September 30, 2017 based on an estimated average annual effective income tax rate.

# 4. Significant Accounting Estimates and Judgments

The preparation of Epson's quarterly condensed consolidated financial statements includes management estimates and assumptions in order to measure income, expenses, assets and liabilities, and disclosed contingencies as of September 30, 2017. These estimates and assumptions are based on the best judgment of management in light of historical experience and various factors deemed to be reasonable as of September 30, 2017. Given their nature, actual results may differ from the outcome of those estimates and assumptions.

The estimates and assumptions are continuously reviewed by management. The effects of a change in estimates and assumptions are recognised in the period of the change and its subsequent periods. Estimates and assumptions having a significant effects on the amounts recognised in Epson's quarterly condensed consolidated financial statements are consistent in principle with those for the fiscal year ended March 31, 2017.

## 5. Segment Information

#### (1) Outline of Reportable Segments

The reportable segments of Epson are determined based on the operating segments that are components of Epson about which separate financial information is available and are evaluated regularly by the Board of Directors in deciding how to allocate resources and in assessing performance.

The reportable segments of Epson are composed of three segments: "Printing Solutions", "Visual Communications" and "Wearable & Industrial Products". They are determined by types of products, nature of products, and markets. Epson conducts development, manufacturing and sales within its reportable segments as follows:

Reportable segments	Main products
Printing Solutions	Inkjet printers, serial impact dot matrix printers, page printers, color image scanners, large-format inkjet printers, industrial inkjet printing systems, printers for use in POS systems, label printers and related consumables, office papermaking systems, personal computers and others.
Visual Communications	3LCD projectors, HTPS-TFT panels for 3LCD projectors, smart eyewear and others.
Wearable & Industrial Products	Watches, watch movements, sensing equipment, industrial robots, IC handlers, crystal units, crystal oscillators, quartz sensors, CMOS LSIs, metal powders, surface finishing and others.

#### (2) Revenues and Performances for Reportable Segments

Revenues and performances for reportable segments were as follows. Transactions between the segments were mainly based on prevailing market prices.

FY2016: Six months ended September 30, 2016

#### Millions of yen

	Reportabl	le segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
318,507	87,692	77,235	483,435	314	3,820	487,569
123	12	3,777	3,912	341	(4,254)	-
318,630	87,704	81,012	487,347	656	(434)	487,569
33,944	7,186	3,990	45,121	(294)	(19,097)	25,729
				Other operat	ing income	2,043
				Profit from operating activities		27,773
				Finance inco	ome (costs), net	(717)
				Share of profit of investments accounted for using the equity method		17
				Profit before ta	X	27,073
	318,507 123 318,630	Printing Solutions         Visual Communications           318,507         87,692           123         12           318,630         87,704	Printing Solutions         Communications         Industrial Products           318,507         87,692         77,235           123         12         3,777           318,630         87,704         81,012	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           318,507         87,692         77,235         483,435           123         12         3,777         3,912           318,630         87,704         81,012         487,347	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           318,507         87,692         77,235         483,435         314           123         12         3,777         3,912         341           318,630         87,704         81,012         487,347         656           33,944         7,186         3,990         45,121         (294)           Other operation of expense (expense)           Profit from operation of investments using the equation of the expense of	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal Subtotal         Other (Note 2)         Adjustments (Note 3)           318,507         87,692         77,235         483,435         314         3,820           123         12         3,777         3,912         341         (4,254)           318,630         87,704         81,012         487,347         656         (434)           33,944         7,186         3,990         45,121         (294)         (19,097)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (¥19,097) million comprised "Eliminations" of ¥235 million and "Corporate expenses" of (¥19,332) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Six months ended September 30, 2017

Millions of yen

			-			
	Reportabl	le segments				Consolidated
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	
341,960	99,169	81,991	523,121	87	4,118	527,327
135	1	4,324	4,460	374	(4,835)	-
342,095	99,170	86,316	527,582	462	(717)	527,327
35,947	12,754	4,791	53,493	(275)	(25,075)	28,142
				Other operat	ting income	(4,453)
				Profit from ope	erating activities	23,689
				Finance income (costs), net		(704)
				Share of profit of investments accounted for using the equity method		26
				Profit before ta	X	23,011
	341,960 135 342,095	Printing Solutions         Visual Communications           341,960         99,169           135         1           342,095         99,170	Printing Solutions         Communications         Industrial Products           341,960         99,169         81,991           135         1         4,324           342,095         99,170         86,316	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           341,960         99,169         81,991         523,121           135         1         4,324         4,460           342,095         99,170         86,316         527,582	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           341,960         99,169         81,991         523,121         87           135         1         4,324         4,460         374           342,095         99,170         86,316         527,582         462           35,947         12,754         4,791         53,493         (275)           Other operatic (expense)           Profit from operatic (expense)         Finance inconsiderations of investments using the equation of the properation of	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal Subtotal         Other (Note 2)         Adjustments (Note 3)           341,960         99,169         81,991         523,121         87         4,118           135         1         4,324         4,460         374         (4,835)           342,095         99,170         86,316         527,582         462         (717)           35,947         12,754         4,791         53,493         (275)         (25,075)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of investments accounted for

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\(\xi\)25,075) million comprised "Eliminations" of \(\xi\)242 million and "Corporate expenses" of (\(\xi\)25,317) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Six months ended September 30, 2017

#### Thousands of U.S. dollars

		Reportabl	le segments				
	Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
Revenue							
External revenue	3,036,694	880,641	728,096	4,645,431	772	36,569	4,682,772
Inter-segment revenue	1,189	9	38,407	39,605	3,330	(42,935)	-
Total revenue	3,037,883	880,650	766,503	4,685,036	4,102	(6,366)	4,682,772
Segment profit (loss) (Business profit) (Note 1)	319,225	113,258	42,545	475,028	(2,441)	(222,671)	249,916
(Note 1)					Other operat (expense)	ing income	(39,553)
					Profit from ope	erating activities	210,363
					Finance income (costs), net Share of profit of investments accounted for using the equity method		(6,251)
							230
					Profit before ta	X	204,342

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\$222,671) thousand comprised "Eliminations" of \$2,149 thousand and "Corporate expenses" of (\$224,820) thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2016: Three months ended September 30, 2016

#### Millions of yen

•		Reportabl	le segments				
_	Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
Revenue							
External revenue	161,253	46,081	38,399	245,734	177	2,558	248,470
Inter-segment revenue	54	12	2,134	2,200	174	(2,374)	-
Total revenue	161,307	46,093	40,534	247,935	351	183	248,470
Segment profit (loss) (Business profit) (Note 1)	21,081	5,023	2,340	28,445	(85)	(9,098)	19,261
(11000-1)					Other operation (expense)	ing income	1,534
					Profit from ope	erating activities	20,795
					Finance inco	ome (costs), net	(93)
					Share of profit of investments accounted for using the equity method		0
					Profit before ta	X	20,703

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (¥9,098) million comprised "Eliminations" of ¥120 million and "Corporate expenses" of (¥9,219) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended September 30, 2017

Millions of yen

			•			
	Reportabl	le segments			Adjustments (Note 3)	
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)		Consolidated
176,038	52,812	41,076	269,928	44	2,549	272,521
66	0	2,215	2,283	177	(2,460)	-
176,105	52,813	43,292	272,211	221	89	272,521
13,838	7,490	2,400	23,728	(105)	(12,238)	11,384
				Other operation (expense)	ting income	(2,384)
				Profit from ope	erating activities	9,000
				Finance inco	ome (costs), net	(457)
				Share of profit of investments accounted for using the equity method		12
				Profit before ta	X	8,555
	Solutions  176,038  66  176,105	Printing Solutions         Visual Communications           176,038         52,812           66         0           176,105         52,813	Printing Solutions         Communications         Industrial Products           176,038         52,812         41,076           66         0         2,215           176,105         52,813         43,292	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           176,038         52,812         41,076         269,928           66         0         2,215         2,283           176,105         52,813         43,292         272,211	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           176,038         52,812         41,076         269,928         44           66         0         2,215         2,283         177           176,105         52,813         43,292         272,211         221           13,838         7,490         2,400         23,728         (105)           Other operations of investments using the equation of the contraction of the c	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal Subtotal         Other (Note 2)         Adjustments (Note 3)           176,038         52,812         41,076         269,928         44         2,549           66         0         2,215         2,283         177         (2,460)           176,105         52,813         43,292         272,211         221         89           13,838         7,490         2,400         23,728         (105)         (12,238)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (¥12,238) million comprised "Eliminations" of ¥121 million and "Corporate expenses" of (¥12,359) million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended September 30, 2017

#### Thousands of U.S. dollars

	Reportabl	le segments				
Printing Solutions	Visual Communi- cations	Wearable & Industrial Products	Subtotal	Other (Note 2)	Adjustments (Note 3)	Consolidated
1,563,263	468,990	364,763	2,397,016	390	22,636	2,420,042
595	0	19,678	20,273	1,572	(21,845)	-
1,563,858	468,990	384,441	2,417,289	1,962	791	2,420,042
122,885	66,512	21,312	210,709	(932)	(108,675)	101,102
				Other operat	ing income	(21,181)
				Profit from operating activities		79,921
				Finance income (costs), net		(4,057)
				Share of profit of investments accounted for using the equity method		106
				Profit before ta	X	75,970
	Solutions  1,563,263 595 1,563,858	Printing Solutions         Visual Communications           1,563,263         468,990           595         0           1,563,858         468,990	Printing Solutions         Communications         Industrial Products           1,563,263         468,990         364,763           595         0         19,678           1,563,858         468,990         384,441	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal           1,563,263         468,990         364,763         2,397,016           595         0         19,678         20,273           1,563,858         468,990         384,441         2,417,289	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)           1,563,263         468,990         364,763         2,397,016         390           595         0         19,678         20,273         1,572           1,563,858         468,990         384,441         2,417,289         1,962           122,885         66,512         21,312         210,709         (932)           Other operatic (expense)           Profit from operatic (expense)         Share of proinvestments using the equation of the control of t	Printing Solutions         Visual Communications         Wearable & Industrial Products         Subtotal         Other (Note 2)         Adjustments (Note 3)           1,563,263         468,990         364,763         2,397,016         390         22,636           595         0         19,678         20,273         1,572         (21,845)           1,563,858         468,990         384,441         2,417,289         1,962         791           122,885         66,512         21,312         210,709         (932)         (108,675)           Other operating income (expense)           Profit from operating activities           Finance income (costs), net Share of profit of

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

(Note 2) "Other" consists of the intra-group services.

(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of (\$108,675) thousand comprised "Eliminations" of \$1,075 thousand and "Corporate expenses" of (\$109,750) thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

# 6. Bonds issued, Borrowings and Lease liabilities

The breakdown of "Bonds issued, borrowings and lease liabilities" was as follows:

Thousands of U.S. dollars Millions of yen March 31, 2017 September 30, 2017 September 30, 2017 Current borrowings 16,118 40,312 357,978 Current portion of non-current 50,000 50,000 444,010 borrowings Current portion of bonds issued 9,995 9,991 88,722 (Note) Non-current borrowings 499 499 4.431 Bonds issued (Note) 69,742 79,677 707,567 Lease liabilities 2,015 216 227 Total 146,572 180,708 1,604,723 Current liabilities 76,200 100,399 891,563 Non-current liabilities 70,371 80,309 713,160 Total 146,572 180,708 1,604,723

(Note) Issuance of "Bonds issued"

The issued "Bonds issued" for the six months ended September 30, 2016 were as follows:

FY2016: Six months ended September 30, 2016

C	D. I	T 1,	%	3.6 . 5 . 1 .	Millions of yen
Company	Bonds name	Issue date	Interest rate	Maturity date	Total amount of issuance
The Company	The 13th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.10	September 21, 2021	20,000
The Company	The 14th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.27	September 21, 2023	20,000
The Company	The 15th Series unsecured straight bonds (with inter-bond pari passu clause)	September 21, 2016	0.34	September 18, 2026	10,000

The issued "Bonds issued" for the six months ended September 30, 2017 were as follows:

FY2017: Six months ended September 30, 2017

Company	Bonds name	Issue date	%	Maturity date	Millions of yen	Thousands of U.S. dollars
Company	Bonds name	issue date	Interest rate	Maturity date	Total amount of	Total amount of
			interest rate		issuance	issuance
The Company	The 16th Series unsecured straight bonds (with inter-bond pari passu clause)	September 6, 2017	0.26	September 6, 2024	10,000	88,802
The Company	The 17th Series unsecured straight bonds (with inter-bond pari passu clause)	September 6, 2017	0.36	September 6, 2027	10,000	88,802

(Note) Redemption of "Bonds issued"

The redeemed "Bonds issued" for the six months ended September 30, 2016 were as follows:

FY2016: Six months ended September 30, 2016

_			%		Millions of yen
Company	Bonds name	Issue date	Interest rate	Maturity date	Total amount of issuance
The Company	The 7th Series unsecured straight bonds (with inter-bond pari passu clause)	June 14, 2011	0.72	June 14, 2016	20,000
The Company	The 10th Series unsecured straight bonds (with inter-bond pari passu clause)	September 11, 2013	0.33	September 9, 2016	10,000

The redeemed "Bonds issued" for the six months ended September 30, 2017 were as follows:

FY2017: Six months ended September 30, 2017

Company	Bonds name	Issue date	% Interest rate	Maturity date	Millions of yen Total amount of issuance	Thousands of U.S. dollars  Total amount of issuance
The Company	The 9th Series unsecured straight bonds (with inter-bond pari passu clause)	September 12, 2012	0.67	September 12, 2017	10,000	88,802

Bonds issued, borrowings and lease liabilities are classified as financial liabilities measured at amortised cost. There are no financial covenants on bonds issued and borrowings that have a significant impact on Epson's financing activities.

## 7. Equity and Other Equity Items

In the six months ended September 30, 2016, the Company repurchased its own shares based on the resolution at the meeting of its Board of Directors held on April 28, 2016.

Details of the repurchase

(1) Class of shares repurchasedOrdinary shares(2) Total number of shares repurchased5,370,000 shares(3) Total repurchase amount9,987,101,600 yen

(4) Repurchase period May 2, 2016 - June 30, 2016 (on an agreement base)

(5) Repurchase method Through securities company using discretionary transactions method

#### 8. Dividends

#### Dividends paid were as follows:

FY2016: Six months en	ided September	30.	2016
-----------------------	----------------	-----	------

(Resolution)	Class of shares	Millions of yen	Yen	Basis date	Effective date	
(resolution)	Cass of shares	Total dividends	Dividends per share	Dasis date		
Annual Shareholders Meeting (June 28, 2016)	Ordinary shares	10,733	30	March 31, 2016	June 29, 2016	
FY2017: Six months ended Septer	mber 30, 2017					
(Resolution)	Class of shares	Millions of yen Total dividends	Yen Dividends per share	Basis date	Effective date	
Annual Shareholders Meeting (June 28, 2017)	Ordinary shares	10,572	30	March 31, 2017	June 29, 2017	
FY2017: Six months ended Septer (Resolution)	mber 30, 2017  Class of shares	Thousands of U.S. dollars  Total dividends	U.S. dollars Dividends per share	Basis date	Effective date	
Annual Shareholders Meeting (June 28, 2017)	Ordinary shares	93,881	0.26	March 31, 2017	June 29, 2017	

Dividends whose basis dates were during the six months ended September 30, 2016 and 2017, but whose effective dates were subsequent to September 30, 2016 and 2017 were as follows:

 $FY2016: Six\ months\ ended\ September\ 30,\ 2016$ 

(Resolution)	Class of shares	Millions of yen Total dividends	Yen Dividends per share	Basis date	Effective date	
Board of Directors (October 27, 2016)	Ordinary shares	10,572	30	September 30, 2016	November 30, 2016	
FY2017: Six months ended Sep	otember 30, 2017					
(Resolution)	Class of shares	Millions of yen	Yen	Basis date	Effective date	
(resolution)	Class of Shares	Total dividends	Dividends per share	Busis duce	Enterine date	
Board of Directors (October 26, 2017)	Ordinary shares	10,572	30	September 30, 2017	November 30, 2017	
FY2017: Six months ended Sep	otember 30, 2017					
		Thousands of U.S. dollars	U.S. dollars			
(Resolution)	Class of shares	Total dividends	Dividends per share	Basis date	Effective date	
Board of Directors (October 26, 2017)	Ordinary shares	93,881	0.26	September 30, 2017	November 30, 2017	

Thousands of

# 9. Earnings per Share

# (1) Basis of calculating basic earnings per share

(A) Profit attributable to ordinary shareholders of the parent company

	Millions of	•	U.S. dollars	
	Six months of September		Six months ended September 30,	
	2016	2017	2017	
Profit from continuing operations				
attributable to owners of the parent company	18,450	14,987	133,088	
Loss from discontinued operations				
attributable to owners of the parent company	(5)	-	-	
Profit used for calculation of basic earnings per share	18,445	14,987	133,088	
			Thousands of	
	Millions of		U.S. dollars	
	Three months September		Three months ended September 30,	
	2016	2017	2017	
Profit from continuing operations attributable to owners of the parent company	14,327	4,782	42,474	
Loss from discontinued operations				
attributable to owners of the parent company	(2)	-	-	
Profit used for calculation of basic earnings per share	14,325	4,782	42,474	
(B) Weighted-average number of ordinary	shares outstanding during the	period		
_	Tho	usands of shares		
	Six months ended September 30, 2016		x months ended stember 30, 2017	
Weighted-average number of				
ordinary shares	354,0	992	352,226	
_	Thousands of shares			
			ee months ended stember 30, 2017	
Weighted-average number of ordinary shares	352,3	800	352,228	

# (2) Basis of calculating diluted earnings per share

# (A) Profit attributable to ordinary shareholders of the parent company

_	Millions of Six months September	Thousands of U.S. dollars  Six months ended September 30,	
<del>-</del>	2016	2017	2017
Profit from continuing operations attributable to owners of the parent company	18,450	14,987	133,088
Adjustments	-	-	-
Profit from continuing operations attributable to owners of the parent company used for calculation of diluted earnings per share	18,450	14,987	133,088
Loss from discontinued operations attributable to owners of the parent company	(5)	-	-
Adjustments	-	-	-
Loss from discontinued operations attributable to owners of the parent company used for calculation of diluted earnings per share	(5)	-	-
Profit attributable to owners of the parent company	18,445	14,987	133,088
Adjustments	-	-	-
Profit used for calculation of diluted earnings per share	18,445	14,987	133,088

	Millions of yen  Three months ended September 30,		Thousands of U.S. dollars  Three months ended September 30,	
	2016	2017	2017	
Profit from continuing operations				
attributable to owners of the parent company	14,327	4,782	42,474	
Adjustments	-	-	-	
Profit from continuing operations attributable to owners of the parent company used for calculation of diluted earnings per share	14,327	4,782	42,474	
Loss from discontinued operations attributable to owners of the parent company	(2)	-	-	
Adjustments	-	-	-	
Loss from discontinued operations attributable to owners of the parent company used for calculation of diluted earnings per share	(2)	-	-	
Profit attributable to owners of the parent company	14,325	4,782	42,474	
Adjustments	-	-	-	
Profit used for calculation of diluted earnings per share	14,325	4,782	42,474	

# (B) Weighted-average number of ordinary shares outstanding during the period

	Thousands of shares				
	Six months ended September 30, 2016	Six months ended September 30, 2017			
Weighted-average number of ordinary shares	354,092	352,226			
Effect of dilutive securities					
BIP trust for eligible officers	-	60			
Diluted outstanding shares	354,092	352,286			

	Thousands of shares			
	Three months ended September 30, 2016	Three months ended September 30, 2017		
Weighted-average number of ordinary shares	352,300	352,228		
Effect of dilutive securities				
BIP trust for eligible officers	-	80		
Diluted outstanding shares	352,300	352,308		

(Note) In the calculation of basic earnings per share and diluted earnings per share, because the shares of the Company held by BIP trust are accounted as treasury shares, the number of those shares are deducted from weighted-average number of common shares outstanding during the period.

#### 10. Fair Value of Financial Instruments

#### (1) Fair value measurement

The fair values of financial assets and liabilities are determined as follows:

#### (Derivatives)

The fair values are calculated based on prices obtained from financial institutions.

#### (Equity securities and bonds receivable)

When market values for equity securities and bonds receivable are available, such values are used as the fair values. The fair values of the equity securities and bonds receivable whose market values are unavailable are measured by using the discounted cash flow method, price comparison method based on the prices of similar types of securities and bonds and other valuation methods.

#### (Borrowings)

As current borrowings are settled on a short-term basis, the fair values approximate their carrying amounts. For non-current borrowings with floating rates, it is assumed that the fair value is equal to the carrying amounts, because the rates are affected in the short term by fluctuations in market interest rates, and because Epson's credit status has not greatly changed since they were implemented. The fair values of non-current borrowings with fixed rates are calculated by the total sum of the principal and interest discounted by using the interest rates that would be applied if similar new borrowings were conducted.

#### (Bonds issued)

The fair values are calculated based on prices obtained from financial institutions.

#### (Lease obligations)

The fair values are calculated based on the present value of the total amount discounted by the interest rate corresponding to the period to maturity and the credit risk per each lease obligation classified per certain period.

#### (Other)

Other financial instruments are settled mainly on a short-term basis, and the fair values approximate the carrying amounts.

#### (2) Fair value hierarchy

The fair value hierarchy of financial instruments is categorised from Level 1 to Level 3 as follows:

Level 1: Fair value measured at quoted prices in active markets for identical assets or liabilities

Level 2: Fair value calculated using inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly

Level 3: Fair value calculated using valuation techniques including unobservable inputs for the assets and liabilities Epson does not have any financial instruments for which there is significant measurement uncertainty and subjectivity which needs to subdivide each level stated above for disclosure.

The transfers between levels in the fair value hierarchy are deemed to have occurred at the end of the reporting period.

#### (A) Financial instruments measured at amortised cost

The carrying amounts and the fair value hierarchy of financial instruments measured at amortised cost were as follows. The fair values of financial instruments that are not listed on the table below approximate the carrying amounts.

FY2016: As of March 31, 2017	Millions of yen					
	Carrying _	Fair value				
	amount	Level 1	Level 2	Level 3	Total	
Financial liabilities measured at amortised cost						
Borrowings (Note)	66,618	-	66,674	-	66,674	
Bonds issued (Note)	79,738	-	79,838	=	79,838	
Total	146,356	-	146,512	-	146,512	

FY2017: As of September 30, 2017	Millions of yen				
	Carrying _		Fair va	Fair value	
	amount	Level 1	Level 2	Level 3	Total
Financial liabilities measured at amortised cost					
Borrowings (Note)	90,812	-	90,830	-	90,830
Bonds issued (Note)	89,668	-	89,769	-	89,769
Total	180,481	_	180,599	-	180,599

FY2017: As of September 30, 2017	Thousands of U.S. dollars				
	Carrying Fair value				
	amount	Level 1	Level 2	Level 3	Total
Financial liabilities measured at amortised cost					
Borrowings (Note)	806,419	-	806,589	-	806,589
Bonds issued (Note)	796,289	-	797,167	=	797,167
Total	1,602,708	-	1,603,756	=	1,603,756

(Note) Current portion is included.

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.

#### (B) Financial instruments measured at fair value

Total

The fair value hierarchy of financial instruments measured at fair value was as follows:

FY2016: As of March 31, 2017		Millions of yen		
		Fair value		
•	Level 1	Level 2	Level 3	Total
Financial assets measured at				
fair value				
Derivative financial assets	-	449	-	449
Equity securities	13,310	-	2,498	15,809
Total	13,310	449	2,498	16,258
Financial liabilities measured at fair value				
Derivative financial liabilities	-	1,112	-	1,112
Total	-	1,112	-	1,112
TY2017 A 65 A 1 00 0017				
FY2017: As of September 30, 2017		Millions of yen		
	Level 1	Fair value Level 2	Level 3	Total
Financial assets measured at fair value	Level 1	10.101.2	LEVELS	10141
Derivative financial assets	-	151	-	151
Equity securities	13,101	-	2,726	15,828
Total	13,101	151	2,726	15,980
Financial liabilities measured at fair value				
Derivative financial liabilities	-	3,626	-	3,626
Total	-	3,626		3,626
FY2017: As of September 30, 2017		Thousands of U.S. do	ollars	
		Fair value		
	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value				
Derivative financial assets	-	1,340	-	1,340
Equity securities	116,339	-	24,207	140,546
Total	116,339	1,340	24,207	141,886
Financial liabilities measured at fair value				
Derivative financial liabilities		32,199	-	32,199

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.

32,199

32,199

The movement of financial instruments categorised within Level 3 of the fair value hierarchy was as follows:

	Millions of	yen	Thousands of U.S. dollars
	Six months September		Six months ended September 30,
	2016	2017	2017
Balance as of April 1	2,054	2,498	22,182
Gains and losses			
Other comprehensive income	311	227	2,025
Other	(51)	-	-
Balance as of September 30	2,314	2,726	24,207

## 11. Contingencies

#### Material litigation

In general, litigation has uncertainties and it is difficult to make reliable judgments for the possibility of an outflow of resources embodying economic benefits and to estimate the financial effect.

Provisions are not recognised either if an outflow of resources embodying economic benefits is not probable or to estimate the financial effect is not practicable. Epson was contending the following material actions.

#### (1) The liquid crystal display price-fixing cartel

The Company is currently under investigation by a certain anti-monopoly-related authority, regarding allegations of involvement in a liquid crystal display price-fixing cartel.

#### (2) The civil action on copyright fee of ink-jet printers

In June 2010, Epson Europe B.V. ("EEB"), a consolidated subsidiary of the Company, brought a civil suit against La SCRL Reprobel ("Reprobel"), a Belgium-based group that collects copyright royalties, seeking restitution for copyright royalties for multifunction printers. After that, Reprobel also brought a civil suit against EEB. As a result, these two lawsuits were adjoined. EEB's claims were rejected at the first trial, but EEB, dissatisfied with the decision, intends to appeal.

#### 12. Subsequent Events

No material subsequent events were identified.

# Supplementary Information

Consolidated Second Quarter ended September 30, 2017

#### **Cautionary Statement**

This report includes forward-looking statements that are based on management's view from the information available at the time of the announcement. These statements are subject to various risks and uncertainties. Actual results may be materially different from those discussed in the forward-looking statements. The factors that may affect Epson include, but are not limited to, general economic conditions, the ability of Epson to continue to timely introduce new products and services in markets, consumption trends, competition, technology trends, and exchange rate fluctuations.

# 1. Revenue by division

(Unit: billion yen)

	Six mont Septem		Increase %	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017		2018	%
Printing Solutions	318.6	342.0	7.4%	722.0	5.2%
Printers	222.0	235.8	6.2%	519.0	7.8%
Professional Printing	88.9	98.7	11.0%	186.0	(1.4%)
Other	8.3	8.2	(1.4%)	18.0	(2.4%)
Inter-segment revenue	(0.7)	(0.6)	-%	(1.0)	-%
Visual Communications	87.7	99.1	13.1%	191.0	6.3%
Wearable & Industrial Products	81.0	86.3	6.5%	163.0	2.8%
Wearable Products	27.9	26.6	(4.7%)	48.0	(5.5%)
Robotics Solutions	7.8	13.4	71.4%	22.0	30.0%
Microdevices,Other	48.2	49.5	2.7%	98.0	1.5%
Inter-segment revenue	(3.0)	(3.3)	-%	(5.0)	-%
Other	0.6	0.4	(29.5%)	1.0	(33.7%)
Corporate expenses & Eliminations	(0.4)	(0.7)	-%	(7.0)	-%
Consolidated revenue	487.5	527.3	8.2%	1,070.0	4.4%

Note: The intra-group services business was categorized within "Other".

# 2. Business segment information

(Unit: billion yen)

				·	
	Six months ended September 30,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017		2018	%
Printing Solutions					
Revenue:					
External	318.5	341.9	7.4%	722.0	5.2%
Inter-segment	0.1	0.1	9.5%	0.0	-%
Total	318.6	342.0	7.4%	722.0	5.2%
Segment profit (loss)	33.9	35.9	5.9%	101.0	20.1%
Visual Communications					
Revenue:					
External	87.6	99.1	13.1%	191.0	6.3%
Inter-segment	0.0	0.0	(91.9%)	0.0	-%
Total	87.7	99.1	13.1%	191.0	6.3%
Segment profit (loss)	7.1	12.7	77.5%	21.0	30.1%
Wearable & Industrial Products					
Revenue:					
External	77.2	81.9	6.2%	155.0	2.9%
Inter-segment	3.7	4.3	14.5%	8.0	1.6%
Total	81.0	86.3	6.5%	163.0	2.8%
Segment profit (loss)	3.9	4.7	20.1%	10.0	28.0%
Other					
Revenue:					
External	0.3	0.0	(72.2%)	0.0	-%
Inter-segment	0.3	0.3	9.8%	1.0	38.6%
Total	0.6	0.4	(29.5%)	1.0	(33.7%)
Segment profit (loss)	(0.2)	(0.2)	-%	(1.0)	-%
Corporate expenses & Eliminations					
Revenue:					
External	3.8	4.1	7.8%	2.0	(73.0%)
Inter-segment	(4.2)	(4.8)	-%	(9.0)	-%
Total	(0.4)	(0.7)	-%	(7.0)	-%
Segment profit (loss)	(19.0)	(25.0)	-%	(52.0)	-%
Consolidated					
Revenue	487.5	527.3	8.2%	1,070.0	4.4%
Business profit (loss)	25.7	28.1	9.4%	79.0	20.0%

Note: The intra-group services business was categorized within "Other".

#### 3. Revenue to overseas customers

(Unit: billion yen)

	Six months ended September 30,		Increase	Increase
	2016	2017		%
Overseas Revenue				
The Americas	139.6	159.9	20.2	14.5%
Europe	95.9	102.3	6.4	6.7%
Asia/Oceania	138.6	153.0	14.3	10.4%
Total	374.2	415.3	41.0	11.0%
Consolidated revenue	487.5	527.3	39.7	8.2%
Percentage of overseas revenue to consolidated revenue (%)				
The Americas	28.7	30.3		
Europe	19.7	19.4		
Asia/Oceania	28.4	29.0		
Total	76.8	78.8		

Note: 1.Overseas revenue is based on the location of the customers.

Principal countries and jurisdictions in each geographic segment are as follows.

2. Exports transacted through an intermediary such as trading companies are not included in oversea revenue.

Geographic Segment	The name of main countries and jurisdictions
The Americas	The United States, Canada, Brazil, Chile, Argentina, Costa Rica, Colombia, Venezuela, Mexico and Peru etc.
Europe	The United Kingdom, the Netherlands, Germany, France, Italy, Spain, Portugal and Russia etc.
	China, Singapore, Malaysia, Taiwan, Thailand, the Philippines, Australia, New Zealand, Indonesia, Korea and India etc.

# 4. Capital expenditure / Depreciation and amortisation

(Unit: billion yen)

	Six months ended September 30,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	%	2018	%
Capital expenditure	25.8	34.6	34.3%	76.0	0.9%
Printing Solutions	14.6	23.0	56.8%	43.0	(2.1%)
Visual Communications	3.8	4.7	22.1%	13.0	27.4%
Wearable & Industrial Products	3.1	4.1	32.1%	10.0	8.8%
Other / Corporate expenses	4.1	2.7	(32.7%)	10.0	(16.7%)
Depreciation and amortisation	20.8	24.0	15.3%	45.0	4.1%

Note: The intra-group services business was categorized within "Other".

#### 5. Research and development

(Unit: billion yen)

	Six months ended September 30,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	%	2018	%
Research and Development	26.2	24.4	(7.0%)	54.0	2.4%
R&D / revenue ratio	5.4%	4.6%		5.0%	

### 6. Management indices

(Unit: %)

	Six months ended September 30,		Increase	Forecast for the year ended March 31,	Increase compared to year ended March 31, 2017
	2016	2017	Point	2018	Point
ROE	4.1%	3.0%	(1.1)	11.3%	1.2
ROA (Business profit)	2.8%	2.8%	0.0	7.9%	1.0
ROA (Profit from operating activities)	3.0%	2.4%	(0.6)	7.6%	0.5
ROS (Business profit)	5.3%	5.3%	0.0	7.4%	1.0
ROS (Profit from operating activities)	5.7%	4.5%	(1.2)	7.1%	0.5

Note: 1.ROE=Profit for the period attributable to owners of the parent company / Beginning and ending balance average equity attributable to owners of the parent company

- 2.ROA(Business profit)=Business profit / Beginning and ending balance average total assets
- 3.ROA(Profit from operating activities)=Profit from operating activities / Beginning and ending balance average total assets
- 4.ROS(Business profit)= Business profit / Revenue
- 5.ROS(Profit from operating activities)= Profit from operating activities / Revenue

#### 7. Foreign exchange fluctuation effect on revenue and business profit

(Unit: billion yen)

	Six mont Septen	
	2016	2017
Foreign exchange effect on revenue	(65.7)	21.5
U.S. dollars	(24.3)	8.7
Euro	(10.8)	4.9
Other	(30.5)	7.8
Foreign exchange effect on business profit	(15.5)	5.0
U.S. dollars	4.7	(2.4)
Euro	(7.5)	3.0
Other	(12.7)	4.3
Exchange rate		
Yen / U.S. dollars	105.29	111.04
Yen / Euro	118.15	126.24

Note: Foreign exchange effect = (Foreign currency revenue or business profit for the period) x (Average exchange rate for the period – Average exchange rate for the same prior period)

#### 8. Inventory

(Unit: billion yen)

	September 30,	March 31,	September 30,	Increase compared to
	2016	2017	2017	March 31, 2017
Inventory	196.6	208.5	233.9	25.4
Printing Solutions	111.2	114.4	132.2	17.8
Visual Communications	42.0	46.9	52.6	5.7
Wearable & Industrial Products	42.6	46.3	47.6	1.3
Other / Corporate expenses	0.7	0.7	1.3	0.5
				(Unit: day)
Turnover by days	74	74	81	7
Printing Solutions	64	61	71	10
Visual Communications	88	95	97	2
Wearable & Industrial Products	96	107	101	(6)
Other / Corporate expenses	30	31	60	29

 $Note: 1. Turnover\ by\ days = Interim\ (Ending)\ balance\ of\ inventory\ /\ Prior\ 6 months\ (Prior\ 12\ months)\ revenue\ per\ day$ 

# 9. Employees

(Unit: person)

		September 30,	March 31,	September 30,	Increase compared to
		2016	2017	2017	March 31, 2017
Number of employees at period end		73,340	72,420	80,928	8,508
	Domestic	19,221	19,175	19,616	441
	Overseas	54,119	53,245	61,312	8,067

<sup>2.</sup> The intra-group services business was categorized within "Other".