Oct 26, 2017

## CONSOLIDATED RESULTS FOR <br> THE SECOND QUARTER ENDED SEPTEMBER 30, 2017 (IFRS basis)

## Consolidated Financial Highlights

## Quarterly Condensed Consolidated Statement of Comprehensive Income

|  | Millions of yenSix months endedSeptember 30, |  | Change | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Six months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Revenue | 487,569 | 527,327 | 8.2\% | 4,682,772 |
| Business profit (Note) | 25,729 | 28,142 | 9.4\% | 249,916 |
| Profit from operating activities | 27,773 | 23,689 | (14.7\%) | 210,363 |
| Profit before tax | 27,073 | 23,011 | (15.0\%) | 204,342 |
| Profit for the period | 18,605 | 15,157 | (18.5\%) | 134,597 |
| Profit for the period attributable to owners of the parent company | 18,445 | 14,987 | (18.7\%) | 133,088 |
| Total comprehensive income for the period | $(15,992)$ | 27,264 | - | 242,109 |
| Basic earnings per share (in $¥ 1, \$ 1$ unit) | 52.09 | 42.55 |  | 0.38 |
| Diluted earnings per share (in $¥ 1, \$ 1$ unit) | 52.09 | 42.54 |  | 0.38 |

(Note) Business profit is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.

## Quarterly Condensed Consolidated Statement of Financial Position

|  | Millions of yen |  | Thousands of U.S. <br> dollars |
| :--- | ---: | ---: | ---: |
|  | March 31, 2017 | September 30,2017 | September 30, 2017 |
| Total assets | 974,387 | $1,039,545$ | $9,231,373$ |
| Total equity | 494,722 | 511,330 | $4,540,715$ |
| Equity attributable to owners of the <br> parent company | 492,196 | 508,676 | $4,517,147$ |
| Equity attributable to owners of the <br> parent company ratio (\%) | $50.5 \%$ | $48.9 \%$ | $48.9 \%$ |

## Quarterly Condensed Consolidated Statement of Cash Flows

|  | Million | of yen | Change | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: |
|  | Six months ended September 30, |  |  | Six months ended September 30, 2017 |
|  | 2016 | 2017 |  |  |
| Net cash provided by (used in) operating activities | 33,207 | 26,664 | (19.7\%) | 236,781 |
| Net cash provided by (used in) investing activities | $(37,123)$ | $(41,731)$ | - | $(370,579)$ |
| Net cash provided by (used in) financing activities | $(15,654)$ | 22,861 | - | 203,010 |
| Cash and cash equivalents at end of period | 201,196 | 231,438 | 15.0\% | 2,055,217 |

## Notes

I. Figures in "Change" column are comparisons with the same period of the previous year.
II. Equity attributable to owners of the parent company is equity excluding non-controlling interest in subsidiaries.
III. U.S. dollar amounts are included solely for the convenience of readers. These translations should not be construed as representations that the yen amounts actually represent, or have been or could be converted into U.S. dollars at that or any other rate. The rate of $¥ 112.61=$ U.S. $\$ 1$ as of September 30, 2017 has been used for the purpose of presentation.

## Operating Performance Highlights and Financial Condition

## Fiscal 2017 First-Half (April 1 to September 30, 2017) Overview

The global economy basically continued to gradually head toward recovery in the first half of the year under review. Regionally, the U.S. economy continued to steadily recover, fueled by an increase in consumer spending and improvement in the employment situation. The Latin American and European economies gradually recovered, and the Chinese economy showed signs of picking up. The Japanese economy continued to register signs of a gradual economic recovery, as consumer spending remained stable in response to a firm employment and income situation.

The situation in the main markets of the Epson Group ("Epson") was as follows.
Inkjet printer demand was firm in the Americas, but the consumer inkjet printer market in Japan continued to shrink. Demand for high-capacity ink tank printers expanded steadily. Large-format inkjet printer demand stayed firm. Serial-impact dot-matrix (SIDM) printer demand contracted in China after spiking last year with the enactment of the "Business Tax to VAT reforms". Demand also shrank in the Americas and Europe.
Projector demand contracted after spiking last year ahead of major sporting events in Europe. Ongoing slackness in the North American retail market contributed to the contraction.
Demand for smart phones, one of the main markets for Epson's electronic devices, was soft amid ongoing channel inventory adjustments. Demand for watches slowly recovered in Japan. Demand for watch movements was firm. Demand for industrial robots steadily expanded, particularly in China.

Against this backdrop, Epson formulated the Epson 25 Phase 1 Mid-Range Business Plan (FY2016-18), in March 2016. The Phase 1 Plan delineates the first phase of work toward achieving the Epson 25 Corporate Vision, which sets forth a goal of creating a new connected age of people, things and information with efficient, compact and precision technologies. During the three years of the Phase 1 Plan Epson will sustain the momentum it gained by strategically adopting new business models and developing new market segments under the previous corporate vision. At the same time, it will move forward on product development while aggressively investing as needed to provide a solid business foundation.

The average exchange rates of the yen against the U.S. dollar and of the yen against the euro in the first half of the fiscal year were $¥ 111.04$ and $¥ 126.24$, respectively. This represents $5 \%$ depreciation in the value of the yen against the dollar and $7 \%$ depreciation in the value of the yen against the euro, year on year.

The foregoing factors are reflected in our first half financial results. Revenue was $¥ 527.3$ billion, up $8.2 \%$ year on year. Business profit was $¥ 28.1$ billion, up $9.4 \%$ year on year. Profit from operating activities was $¥ 23.6$ billion, down $14.7 \%$ year on year. Profit before tax was $¥ 23.0$ billion, down $15.0 \%$ year on year. Profit for the period was $¥ 15.1$ billion, down $18.5 \%$ year on year.

A breakdown of the financial results in each reporting segment is provided below.

## Printing Solutions Segment

Printer business revenue increased.
Inkjet printer revenue continued to expand, as high-capacity ink tank printer unit shipments jumped in emerging economies and as increased market recognition sparked unit shipment growth in developed countries, as well. Foreign exchange effects also boosted inkjet revenue. Consumables revenue was flat year on year.

Page printer sales decreased due to a slump in consumables sales in addition to a decline in unit shipments, the result of Epson's focus on selling high added value models.

SIDM printer revenue declined compared to the same period last year, when there was special demand in the Chinese tax collection system market.

Revenue in the professional printing business increased.
Total revenue from large-format inkjet printers increased because, in addition to sales growth in the existing photo and graphics markets, we saw solid demand in the growing signage, textile, and label printer markets. Foreign exchange effects also had a positive effect on revenue. Consumables revenue also increased owing to an increase in unit shipments and to foreign exchange effects.

POS system product revenue increased along with an increase in unit shipments of low-end models to meet firm demand in North America. Revenue also benefited from foreign exchange effects.

Although somewhat hurt by a decline in sales of page printers and SIDM printers, printing solutions segment profit rose due to a combination of growth in sales of high-capacity ink tank inkjet printers and large-format inkjet printers, and foreign exchange effects.

As a result of the foregoing factors, revenue in the printing solutions segment was $¥ 342.0$ billion, up $7.4 \%$ year on year. Segment profit was $¥ 35.9$ billion, up $5.9 \%$ year on year.

## Visual Communications Segment

Visual communications revenue increased.
Total 3LCD projector revenue increased chiefly because firm demand for Epson's laser projectors in the high-brightness segment caused an upsurge in unit shipments of high added value products. Foreign exchange effects also positively affected revenue.

Segment profit in the visual communications segment increased due to unit shipment growth of highbrightness projectors and foreign exchange effects.

As a result of the foregoing factors, revenue in the visual communications segment was $¥ 99.1$ billion, up $13.1 \%$ year on year. Segment profit was $¥ 12.7$ billion, up $77.5 \%$ year on year.

## Wearable and Industrial Products Segment

Revenue in the wearable products business got a boost from currency effects but decreased due to a decline in watch sales volume.
Revenue in the robotics solutions business increased. Revenue increased primarily due to industrial robot unit shipment growth in China and because of a rise in IC handler revenue as a result of firm demand for Chinese manufactured smart phones. Foreign exchange also positively affected total revenue.

Revenue in the microdevices business increased. Although positively affected by foreign exchange, crystal device revenue decreased due to a decline in unit shipments to manufacturers of cell phones and other personal electronics. Semiconductor revenue increased despite a decline in volume to a major automotive account. The increase was due to currency effects and a rise in sales volume linked to growth in silicon foundry demand.

Segment profit in the wearable and industrial products segment increased despite lower sales in the wearable products business. The increase was due to sales growth in the robotics solutions business and foreign exchange effects.

As a result of the foregoing factors, revenue in the wearable and industrial products segment was $¥ 86.3$ billion, up $6.5 \%$ year on year. Segment profit was $¥ 4.7$ billion, up $20.1 \%$ year on year.

## Other

Other revenue amounted to $¥ 0.4$ billion, down $29.5 \%$ year on year. Segment loss was $¥ 0.2$ billion, compared to a segment loss of $¥ 0.2$ billion in the same period last year.

## Adjustments

Adjustments to the total profit of reporting segments amounted to negative $¥ 25.0$ billion. (Adjustments in the same period last year were negative $¥ 19.0$ billion.) The main components of the adjustment were basic technology research and development expenses that do not correspond to the reporting segments and expenses associated with things such as new businesses and corporate functions.

## Liquidity and Financial Position

Total assets at the end of the second quarter were $¥ 1,039.5$ billion, an increase of $¥ 65.1$ billion from the previous fiscal year end. This increase was mainly due to a $¥ 25.4$ billion increase in inventories, an $¥ 11.8$ billion increase in property, plant and equipment and intangible assets, a $¥ 10.9$ billion increase in trade and other receivables, a $¥ 9.6$ billion increase in cash and cash equivalents, and a $¥ 4.5$ billion increase in deferred tax assets.

Total liabilities were $¥ 528.2$ billion, up $¥ 48.5$ billion compared to the end of the last fiscal year. Although net defined benefit liabilities decreased by $¥ 5.6$ billion and other current liabilities decreased by $¥ 5.0$ billion, total liabilities increased primarily because of a $¥ 34.1$ billion increase in bonds issued, borrowings and lease liabilities under current liabilities and non-current liabilities, an $¥ 11.8$ billion increase in trade and other payables, a $¥ 7.8$ billion increase in other non-current liabilities, and a $¥ 2.8$ billion increase in provisions for current liabilities.
The equity attributable to owners of the parent company totaled $¥ 508.6$ billion, a $¥ 16.4$ billion increase compared to the previous fiscal year end. While we paid $¥ 10.5$ billion in dividends, equity attributable to owners of the parent company increased mainly because retained earnings increased due to the recording of $a ¥ 14.9$ billion profit for the period and because of $a ¥ 7.1$ billion remeasurement of the defined benefit plan.

## Qualitative Information Regarding the Consolidated Financial Outlook

The consolidated financial outlook for the full year has not changed since it was announced on July 27, 2017.

The figures in the outlook are based on assumed exchange rates of 108.00 yen to the U.S. dollar and 123.00 yen to the euro in the third and fourth quarters.

## Consolidated Full-Year Financial Outlook

|  | FY2016 | Previous Outlook <br> (A) | Current Outlook <br> (B) | Change (B-A) |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | $¥ 1,024.8$ billion | $¥ 1,070.0$ billion | $¥ 1,070.0$ billion | - |
| Business profit | $¥ 65.8$ billion | $¥ 79.0$ billion | $¥ 79.0$ billion | - |
| Profit from operating activities | $¥ 67.8$ billion | $¥ 76.0$ billion | $¥ 76.0$ billion | - |
| Profit before tax | $¥ 67.4$ billion | $¥ 76.0$ billion | $¥ 76.0$ billion | - |
| Profit for the period | $¥ 48.4$ billion | $¥ 58.0$ billion | $¥ 58.0$ billion | - |
| Profit for the year attributable to owners of the parent company | $¥ 48.3$ billion | $¥ 58.0$ billion | $¥ 58.0$ billion | - |
| Foreign exchange rates | \$1USD $=¥ 108.38$ | \$1USD $=¥ 109.00$ | \$1USD $=¥ 110.00$ |  |
|  | 1 EUR $=¥ 118.79$ | 1 EUR $=¥ 123.00$ | 1 EUR $=¥ 125.00$ |  |

## Quarterly Condensed Consolidated Statement of Financial Position

|  | Notes | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2017 \end{gathered}$ | September 30, 2017 |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents |  |  | 221,782 | 231,438 | 2,055,217 |
| Trade and other receivables |  | 155,704 | 166,656 | 1,479,939 |
| Inventories |  | 208,512 | 233,925 | 2,077,302 |
| Income tax receivables |  | 2,476 | 2,635 | 23,399 |
| Other financial assets | 10 | 754 | 490 | 4,351 |
| Other current assets |  | 13,176 | 15,490 | 137,583 |
| Subtotal |  | 602,406 | 650,636 | 5,777,791 |
| Non-current assets held for sale |  | 39 | 43 | 381 |
| Total current assets |  | 602,446 | 650,680 | 5,778,172 |
| Non-current assets |  |  |  |  |
| Property, plant and equipment |  | 275,195 | 287,058 | 2,549,134 |
| Intangible assets |  | 21,553 | 21,540 | 191,279 |
| Investment property |  | 1,288 | 1,281 | 11,375 |
| Investments accounted for using the equity method |  | 1,438 | 1,499 | 13,311 |
| Net defined benefit assets |  | 0 | - | - |
| Other financial assets | 10 | 20,544 | 20,658 | 183,447 |
| Other non-current assets |  | 5,486 | 5,887 | 52,307 |
| Deferred tax assets |  | 46,433 | 50,939 | 452,348 |
| Total non-current assets |  | 371,940 | 388,865 | 3,453,201 |
| Total assets |  | 974,387 | 1,039,545 | 9,231,373 |


|  | Notes | Millions of yen |  | Thousands of <br> U.S. dollars <br> September 30, <br> 2017 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2017 \\ \hline \end{gathered}$ |  |
| Liabilities and equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Current liabilities |  |  |  |  |
| Trade and other payables |  |  | 141,633 | 153,485 | 1,362,978 |
| Income tax payables |  | 7,263 | 8,073 | 71,689 |
| Bonds issued, borrowings and lease liabilities | 6,10 | 76,200 | 100,399 | 891,563 |
| Other financial liabilities | 10 | 1,318 | 3,639 | 32,315 |
| Provisions |  | 21,981 | 24,786 | 220,104 |
| Other current liabilities |  | 102,992 | 97,988 | 870,174 |
| Total current liabilities |  | 351,389 | 388,372 | 3,448,823 |
| Non-current liabilities |  |  |  |  |
| Bonds issued, borrowings and lease liabilities | 6,10 | 70,371 | 80,309 | 713,160 |
| Other financial liabilities | 10 | 1,586 | 1,680 | 14,918 |
| Net defined benefit liabilities |  | 45,281 | 39,632 | 351,940 |
| Provisions |  | 6,209 | 5,658 | 50,244 |
| Other non-current liabilities |  | 3,521 | 11,358 | 100,891 |
| Deferred tax liabilities |  | 1,304 | 1,203 | 10,682 |
| Total non-current liabilities |  | 128,275 | 139,842 | 1,241,835 |
| Total liabilities |  | 479,664 | 528,215 | 4,690,658 |
| Equity |  |  |  |  |
| Share capital |  | 53,204 | 53,204 | 472,462 |
| Capital surplus |  | 84,321 | 84,337 | 748,929 |
| Treasury shares | 7 | $(30,812)$ | $(30,802)$ | $(273,528)$ |
| Other components of equity |  | 53,176 | 58,028 | 515,311 |
| Retained earnings |  | 332,306 | 343,908 | 3,053,973 |
| Equity attributable to owners of the parent company |  | 492,196 | 508,676 | 4,517,147 |
| Non-controlling interests |  | 2,526 | 2,654 | 23,568 |
| Total equity |  | 494,722 | 511,330 | 4,540,715 |
| Total liabilities and equity |  | 974,387 | 1,039,545 | 9,231,373 |

## Quarterly Condensed Consolidated Statement of Comprehensive Income

Six months ended September 30, 2016 and 2017:

|  | Notes | Millions of yen |  | Thousands of U.S. <br> dollars <br> Six months ended <br> September 30, <br> 2017 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Six months ended September 30, |  |  |
|  |  | 2016 | 2017 |  |
| Revenue | 5 | 487,569 | 527,327 | 4,682,772 |
| Cost of sales |  | $(319,752)$ | $(343,508)$ | (3,050,422) |
| Gross profit |  | 167,817 | 183,819 | 1,632,350 |
| Selling, general and administrative expenses |  | $(142,088)$ | $(155,676)$ | $(1,382,434)$ |
| Other operating income |  | 3,018 | 1,266 | 11,242 |
| Other operating expense |  | (974) | $(5,719)$ | $(50,795)$ |
| Profit from operating activities |  | 27,773 | 23,689 | 210,363 |
| Finance income |  | 709 | 607 | 5,390 |
| Finance costs |  | $(1,426)$ | $(1,312)$ | $(11,641)$ |
| Share of profit of investments accounted for using the equity method |  | 17 | 26 | 230 |
| Profit before tax |  | 27,073 | 23,011 | 204,342 |
| Income taxes |  | $(8,462)$ | $(7,853)$ | $(69,745)$ |
| Profit from continuing operations |  | 18,611 | 15,157 | 134,597 |
| Loss from discontinued operations |  | (5) | - | - |
| Profit for the period |  | 18,605 | 15,157 | 134,597 |
| Profit for the period attributable to: |  |  |  |  |
| Owners of the parent company |  | 18,445 | 14,987 | 133,088 |
| Non-controlling interests |  | 160 | 170 | 1,509 |
| Profit for the period |  | 18,605 | 15,157 | 134,597 |


|  |  |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  |  |  | Six months ended September 30, |
| Notes | 2016 | 2017 | 2017 |

Other comprehensive income
Items that will not be reclassified subsequently to profit or loss, net of tax

| Remeasurement of net defined benefit liabilities (assets) | $(5,655)$ | 7,184 | 63,795 |
| :---: | :---: | :---: | :---: |
| Net gain (loss) on revaluation of financial assets measured at FVTOCI (Note) | (84) | 66 | 595 |
| Subtotal | $(5,740)$ | 7,251 | 64,390 |
| Items that may be reclassified subsequently to profit or loss, net of tax |  |  |  |
| Exchange differences on translation of foreign operations | $(29,618)$ | 5,907 | 52,464 |
| Net changes in fair value of cash flow hedges | 806 | $(1,065)$ | $(9,457)$ |
| Share of other comprehensive income of investments accounted for using the equity method | (45) | 13 | 115 |
| Subtotal | $(28,857)$ | 4,855 | 43,122 |
| Total other comprehensive income, net of tax | $(34,598)$ | 12,106 | 107,512 |
| Total comprehensive income for the period | $(15,992)$ | 27,264 | 242,109 |

Total comprehensive income for the period
attributable to:

|  | $(15,800)$ | 27,019 |
| :--- | ---: | ---: |
| Owners of the parent company | $(192)$ | 244 |
| Non-controlling interests | $(15,992)$ |  |
| Total comprehensive income for the period | 27,264 |  |

(Note) FVTOCI: Fair Value Through Other Comprehensive Income


## Quarterly Condensed Consolidated Statement of Comprehensive Income

Three months ended September 30, 2016 and 2017:

|  | Notes | Millions of yen |  | Thousands of U.S. <br> dollars <br> Three months ended <br> September 30, <br> 2017 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Three months ended <br> September 30, |  |  |
|  |  | 2016 | 2017 |  |
| Revenue Cost of sales | 5 | $\begin{gathered} 248,470 \\ (157,308) \\ \hline \end{gathered}$ | $\begin{gathered} 272,521 \\ (179,988) \\ \hline \end{gathered}$ | $\begin{gathered} 2,420,042 \\ (1,598,330) \\ \hline \end{gathered}$ |
| Gross profit |  | 91,161 | 92,533 | 821,712 |
| Selling, general and administrative expenses |  | $(71,900)$ | $(81,148)$ | $(720,610)$ |
| Other operating income |  | 1,972 | 673 | 5,976 |
| Other operating expense |  | (438) | $(3,057)$ | $(27,157)$ |
| Profit fromoperating activities |  | 20,795 | 9,000 | 79,921 |
| Finance income |  | 224 | 215 | 1,909 |
| Finance costs |  | (317) | (672) | $(5,966)$ |
| Share of profit of investments accounted for using the equity method |  | 0 | 12 | 106 |
| Profit before tax |  | 20,703 | 8,555 | 75,970 |
| Income taxes |  | $(6,297)$ | (3,702) | $(32,884)$ |
| Profit from continuing operations |  | 14,405 | 4,852 | 43,086 |
| Loss from discontinued operations |  | (2) | - | - |
| Profit for the period |  | 14,402 | 4,852 | 43,086 |
| Profit for the period attributable to: |  |  |  |  |
| Owners of the parent company |  | 14,325 | 4,782 | 42,474 |
| Non-controlling interests |  | 77 | 69 | 612 |
| Profit for the period |  | 14,402 | 4,852 | 43,086 |


| Millions of yen |  |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  | Three months ended September 30, |
| Notes | 2016 | 2017 | 2017 |

Other comprehensive income
Items that will not be reclassified subsequently to profit or loss, net of tax

| Remeasurement of net defined benefit liabilities (assets) <br> Net gain (loss) on revaluation of financial assets <br> measured at FVTOCI (Note) | $(1,584)$ | 3,935 |  |
| :--- | :---: | :---: | :---: |
| Subtotal <br> Items that may be reclassified subsequently to profit <br> or loss, net of tax <br> Exchange differences on translation of foreign <br> operations <br> Net changes in fair value of cash flow hedges <br> Share of other comprehensive income of investments <br> accounted for using the equity method | 569 | $(1,015)$ | 3,759 |
| Subtotal | $(4,404)$ | 34,943 |  |
| Total other comprehensive income, net of tax | $(1,696)$ | 3,364 |  |
| Total comprehensive income for the period | $(4,563)$ | 809 |  |

Total comprehensive income for the period
attributable to:

| attributable to: <br> Owners of the parent company <br> Non-controlling interests | 7,255 | 12,673 |
| :--- | ---: | ---: |
| Total comprehensive income for the period | 27 | 7,282 |

(Note) FVTOCI: Fair Value Through Other Comprehensive Income


## Quarterly Condensed Consolidated Statement of Changes in Equity

Six months ended September 30, 2016 and 2017:

|  |  |  |  |  |  |  | Million | of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | quity atributable to own | ners of the parent comp |  |  |  |  |  |  |
|  |  |  |  |  |  |  | ther components of equit |  |  |  |  |  |  |
|  | Notes | Share capital | Capital surplus | Treasury shares | Remeasurement of net <br> defined benefit <br> liabilities (assets) | Net gain (loss) on revaluation of financial assets measured at FVTOCI (Note) | Exchange differences on translation of foreign operations | Net changes in fair value of cash flow hedges | Total other components of equity | Retained earnings | Total equity attributable to owners of the parent company | $\underset{\substack{\text { Non-controlling } \\ \text { interests }}}{ }$ | Total equity |
| As of April 1, 2016 |  | 53,204 | 84,321 | (20,471) |  | 4,533 | 53,616 | (160) | 57,989 | 292,775 | 467,818 | 2,858 | 470,676 |
| Profit for the period |  | - | - |  | - | - |  |  |  | 18,445 | 18,445 | 160 | 18,605 |
| Other comprehensive income |  | - | - |  | $(5,653)$ | (82) | (29,314) | 806 | $(34,245)$ | - | $(34,245)$ | (352) | $(34,598)$ |
| Total comprehensive income for the period |  | - | - |  | $(5,653)$ | (82) | (29,314) | 806 | $(34,245)$ | 18,445 | $(15,800)$ | (192) | $(15,992)$ |
| Acquisition of treasury shares | 7 | - | - | $(10,338)$ | - | - | - |  | - - |  | $(10,338)$ | - | $(10,338)$ |
| Dividends | 8 | - |  |  |  |  |  |  | - | (10,733) | $(10,733)$ | (237) | (10,970) |
| Share-based payment transactions |  | - | - | - | - | - | - |  | - |  | - - | - | - |
| Transfer from other components of equity to retained earnings |  | - | - | - | 5,653 | (16) |  |  | 5,637 | $(5,637)$ | - | - | - |
| Total transactions with the owners |  | - | - | (10,338) | 5,653 | (16) |  |  | 5,637 | (16,370) | (21,071) | (237) | (21,309) |
| As of September 30, 2016 |  | 53,204 | 84,321 | (30,810) |  | 4,433 | 24,301 | 64. | 29,381 | 294,850 | 430,946 | 2,428 | 433,374 |

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

Millions of yen

(Note) FVTOCI: Fair Value Through Other Comprehensive Income
Thousands of U.S. dollars

|  | Notes | Thousands of U.S. dollars |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Equity atrributable to owners of the parent company |  |  |  |  |  |  |  |  |  | Non-controlling interests | Total equity |
|  |  | Other components of equity |  |  |  |  |  |  |  | $\begin{aligned} & \text { Retained } \\ & \text { earnings } \end{aligned}$ | Total equity attributable to owners of the parent company |  |  |
|  |  | Share capital | Capital surplus | Treasury shares | Remeasurement of net defined benefit liabilities (assets) | Net gain (loss) on revaluation of financia assets measured at FVTOCI (Note) | Exchange differences on translation of foreign operations | Net changes in fair value of cash flow hedges | Total other components of equity |  |  |  |  |
| As of April 1, 2017 |  | 472,462 | 748,787 | (273,616) |  | 44,622 | 428,596 | $(1,003)$ | 472,215 | 2,950,954 | 4,370,802 | 22,432 | 4,393,234 |
| Profit for the period |  | - |  |  | - |  |  |  |  | 133,088 | 133,088 | 1,509 | 134,597 |
| Other comprehensive income |  | - | - | - | 63,795 | 586 | 51,931 | $(9,457)$ | 106,855 | - | 106,855 | 657 | 107,512 |
| Total comprehensive income for the period |  | - | - |  | 63,795 | 586 | 51,931 | $(9,457)$ | 106,855 | 133,088 | 239,943 | 2,166 | 242,109 |
| Acquisition of treasury shares | 7 | - | - | (8) | - | - | - - | - | - - | - | (8) | - | (8) |
| Dividends | 8 | - | - |  | - | - | - - | - | - | (93,828) | (93,828) | $(1,030)$ | $(94,858)$ |
| Share-based payment transactions |  | - | 142 | 96 | - | - - | - - | - | - - | - | 238 | - | 238 |
| Transfer from other components of equity to retained earnings |  | - | - | - | $(63,795)$ | 36 | - | - | $(63,759)$ | 63,759 | - | - | - |
| Total transactions with the owners |  | - | 142 | 88 | (63,795) | 36 | - | - | (63,759) | $(30,069)$ | (93,598) | (1,030) | (94,628) |
| As of September 30, 2017 |  | 472,462 | 748,929 | (273,528) | - | 45,244 | 480,527 | (10,460) | 515,311 | 3,053,973 | 4,517,147 | 23,568 | 4,540,715 |

(Note) FVTOCI: Fair Value Through Other Comprehensive Income

## Quarterly Condensed Consolidated Statement of Cash Flows

## Six months ended September 30, 2016 and 2017:

|  | Notes | Millions |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Six month Septem | nded | Six months ended September 30, |
|  |  | 2016 | 2017 | 2017 |
| Cash flows from operating activities |  |  |  |  |
| Profit for the period |  | 18,605 | 15,157 | 134,597 |
| Depreciation and amortisation |  | 21,091 | 24,367 | 216,383 |
| Impairment loss and reversal of impairment loss |  | 106 | 878 | 7,796 |
| Finance (income) costs, net |  | 717 | 704 | 6,251 |
| Share of (profit) loss of investments accounted for using the equity method |  | (17) | (26) | (230) |
| Loss (gain) on sales and disposal of property, plant and equipment, intangible assets and investment property, net |  | 118 | 386 | 3,427 |
| Income taxes |  | 8,462 | 7,853 | 69,745 |
| Decrease (increase) in trade receivables |  | $(3,717)$ | $(8,623)$ | $(76,574)$ |
| Decrease (increase) in inventories |  | $(15,604)$ | $(19,646)$ | $(174,460)$ |
| Increase (decrease) in trade payables |  | 17,662 | 17,021 | 151,149 |
| Increase (decrease) in net defined benefit liabilities |  | 848 | 917 | 8,143 |
| Other, net |  | $(5,115)$ | (490) | $(4,331)$ |
| Subtotal |  | 43,157 | 38,501 | 341,896 |
| Interest and dividend income received |  | 745 | 629 | 5,585 |
| Interest expenses paid |  | (541) | (448) | $(3,978)$ |
| Payments for loss on litigation |  | - | (564) | $(5,008)$ |
| Income taxes paid |  | $(10,154)$ | $(11,452)$ | $(101,714)$ |
| Net cash provided by (used in) operating activities |  | 33,207 | 26,664 | 236,781 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sales of investment securities |  | 46 | - | - |
| Purchase of property, plant and equipment |  | $(31,074)$ | $(38,432)$ | $(341,284)$ |
| Proceeds from sales of property, plant and equipment |  | 597 | 305 | 2,708 |
| Purchase of intangible assets |  | $(3,883)$ | $(2,443)$ | $(21,694)$ |
| Proceeds from sales of intangible assets |  | 0 | 0 | 0 |
| Proceeds from sales of investment property |  | 13 | 9 | 79 |
| Purchase of investments in subsidiaries |  | $(2,743)$ | - | - |
| Other, net |  | (79) | $(1,171)$ | $(10,388)$ |
| Net cash provided by (used in) investing activities |  | $(37,123)$ | $(41,731)$ | $(370,579)$ |
| Cash flows from financing activities |  |  |  |  |
| Net increase (decrease) in current borrowings |  | $(14,057)$ | 23,695 | 210,406 |
| Proceeds from issuance of bonds issued |  | 49,759 | 19,896 | 176,680 |
| Redemption of bonds issued |  | $(30,000)$ | $(10,000)$ | $(88,802)$ |
| Payments of lease obligations |  | (47) | (46) | (408) |
| Dividends paid | 8 | $(10,733)$ | $(10,566)$ | $(93,828)$ |
| Dividends paid to non-controlling interests |  | (236) | (116) | $(1,030)$ |
| Purchase of treasury shares |  | $(10,338)$ | (1) | (8) |
| Net cash provided by (used in) financing activities |  | $(15,654)$ | 22,861 | 203,010 |
| Effect of exchange rate changes on cash and cash equivalents |  | $(9,731)$ | 1,861 | 16,536 |
| Net increase (decrease) in cash and cash equivalents |  | $(29,302)$ | 9,655 | 85,748 |
| Cash and cash equivalents at beginning of period |  | 230,498 | 221,782 | 1,969,469 |
| Cash and cash equivalents at end of period |  | 201,196 | 231,438 | 2,055,217 |

## Notes to Consolidated Financial Statements

## 1. Reporting Entity

Seiko Epson Corporation (the "Company") is a stock corporation domiciled in Japan. The addresses of the Company's registered head office and principal business offices are available on the Company's website (http://global.epson.com/). The details of businesses and principal business activities of the Company and its affiliates ("Epson") are stated in " 5 . Segment Information".

## 2. Basis of Preparation

Epson's quarterly condensed consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting", under the provision of Article 93 of Ordinance on Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements, as the Company meets the criteria of a "Specified Company applying Designated International Accounting Standards" defined under Article 1-2 of the Ordinance.
Epson's quarterly condensed consolidated financial statements do not contain all the information required in annual consolidated financial statements, therefore they should be used in combination with the consolidated financial statements for the fiscal year ended March 31, 2017.

## 3. Significant Accounting Policies

The significant accounting policies adopted for Epson's quarterly condensed consolidated financial statements are the same as those for Epson's consolidated financial statements for the fiscal year ended March 31, 2017. Epson calculated income taxes for the six-month period ended September 30, 2017 based on an estimated average annual effective income tax rate.

## 4. Significant Accounting Estimates and Judgments

The preparation of Epson's quarterly condensed consolidated financial statements includes management estimates and assumptions in order to measure income, expenses, assets and liabilities, and disclosed contingencies as of September 30, 2017. These estimates and assumptions are based on the best judgment of management in light of historical experience and various factors deemed to be reasonable as of September 30, 2017. Given their nature, actual results may differ from the outcome of those estimates and assumptions.
The estimates and assumptions are continuously reviewed by management. The effects of a change in estimates and assumptions are recognised in the period of the change and its subsequent periods. Estimates and assumptions having a significant effects on the amounts recognised in Epson's quarterly condensed consolidated financial statements are consistent in principle with those for the fiscal year ended March 31, 2017.

## 5. Segment Information

## (1) Outline of Reportable Segments

The reportable segments of Epson are determined based on the operating segments that are components of Epson about which separate financial information is available and are evaluated regularly by the Board of Directors in deciding how to allocate resources and in assessing performance.
The reportable segments of Epson are composed of three segments: "Printing Solutions", "Visual Communications" and "Wearable \& Industrial Products". They are determined by types of products, nature of products, and markets. Epson conducts development, manufacturing and sales within its reportable segments as follows:

| Reportable segments | Main products |
| :--- | :--- |
| Printing Solutions | Inkjet printers, serial impact dot matrix printers, page printers, color image scanners, <br> large-format inkjet printers, industrial inkjet printing systems, printers for use in POS <br> systems, label printers and related consumables, office papermaking systems, personal <br> computers and others. |
| Visual Communications | 3LCD projectors, HTPS-TFT panels for 3LCD projectors, smart eyewear and others. |
| Wearable \& Industrial <br> Products | Watches, watch movements, sensing equipment, industrial robots, IC handlers, crystal <br> units, crystal oscillators, quartz sensors, CMOS LSIs, metal powders, surface finishing <br> and others. |

## (2) Revenues and Performances for Reportable Segments

Revenues and performances for reportable segments were as follows. Transactions between the segments were mainly based on prevailing market prices.

FY2016: Six months ended September 30, 2016
Millions of yen

| Reportable segments |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing | Visual <br> Communi- <br> cations |  <br> Industrial <br> Products | Subtotal | Other <br> (Note 2) | Adjustments <br> (Note 3) |


| Revenue |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| External revenue | 318,507 | 87,692 | 77,235 | 483,435 | 314 3,820 | 487,569 |
| Inter-segment revenue | 123 | 12 | 3,777 | 3,912 | $341 \quad(4,254)$ | - |
| Total revenue | 318,630 | 87,704 | 81,012 | 487,347 | 656 (434) | 487,569 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 33,944 | 7,186 | 3,990 | 45,121 | $(294)(19,097)$ | 25,729 |
|  |  |  |  |  | Other operating income (expense) | 2,043 |
|  |  |  |  |  | Profit from operating activities | 27,773 |
|  |  |  |  |  | Finance income (costs), net | (717) |
|  |  |  |  |  | Share of profit of investments accounted for using the equity method | 17 |
|  |  |  |  |  | Profit before tax | 27,073 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of ( $¥ 19,097$ ) million comprised "Eliminations" of $¥ 235$ million and "Corporate expenses" of $(¥ 19,332)$ million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Six months ended September 30, 2017
Millions of yen

|  | Millions of yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  | Other (Note 2) | Adjustments (Note 3) | Consolidated |
|  | Printing <br> Solutions | $\begin{aligned} & \text { Visual } \\ & \text { Communi- } \\ & \text { cations } \end{aligned}$ | Wearable \& Industrial Products | Subtotal |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External revenue | 341,960 | 99,169 | 81,991 | 523,121 | 87 | 4,118 | 527,327 |
| Inter-segment revenue | 135 | 1 | 4,324 | 4,460 | 374 | $(4,835)$ | - |
| Total revenue | 342,095 | 99,170 | 86,316 | 527,582 | 462 | (717) | 527,327 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 35,947 | 12,754 | 4,791 | 53,493 | (275) | $(25,075)$ | 28,142 |
|  |  |  |  |  | Other opera (expense) | ing income | $(4,453)$ |
|  |  |  |  |  | Profit from ope | rating activities | 23,689 |
|  |  |  |  |  | Finance inco | me (costs), net | (704) |
|  |  |  |  |  | Share of pro investments using the eq | it of accounted for ity method | 26 |
|  |  |  |  |  | Profit before ta |  | 23,011 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of $(\not ¥ 25,075)$ million comprised "Eliminations" of $¥ 242$ million and "Corporate expenses" of $(\not ¥ 25,317)$ million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Six months ended September 30, 2017
Thousands of U.S. dollars

|  | Reportable segments |  |  |  | Other(Note 2) | Adjustments(Note 3) | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Printing Solutions | $\begin{aligned} & \text { Visual } \\ & \text { Communi- } \\ & \text { cations } \end{aligned}$ | Wearable \& Industrial Products | Subtotal |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External revenue | 3,036,694 | 880,641 | 728,096 | 4,645,431 | 772 | 36,569 | 4,682,772 |
| Inter-segment revenue | 1,189 | 9 | 38,407 | 39,605 | 3,330 | $(42,935)$ | - |
| Total revenue | 3,037,883 | 880,650 | 766,503 | 4,685,036 | 4,102 | $(6,366)$ | 4,682,772 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 319,225 | 113,258 | 42,545 | 475,028 | $(2,441)$ | $(222,671)$ | 249,916 |
|  |  |  |  |  | Other opera (expense) | ing income | $(39,553)$ |
|  |  |  |  |  | Profit from ope | rating activities | 210,363 |
|  |  |  |  |  | Finance inco | me (costs), net | $(6,251)$ |
|  |  |  |  |  | Share of pro investments using the eq | it of accounted for ity method | 230 |
|  |  |  |  |  | Profit before ta |  | 204,342 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of $(\$ 222,671)$ thousand comprised "Eliminations" of $\$ 2,149$ thousand and "Corporate expenses" of $(\$ 224,820)$ thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2016: Three months ended September 30, 2016
Millions of yen

| Reportable segments |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing | Visual <br> Communi- <br> cations |  <br> Industrial <br> Products | Subtotal |  | Other <br> (Note 2) | | Adjustments |
| :---: |
| (Note 3) |$\quad$ Consolidated


| Revenue |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| External revenue | 161,253 | 46,081 | 38,399 | 245,734 | 177 | 2,558 | 248,470 |
| Inter-segment revenue | 54 | 12 | 2,134 | 2,200 | 174 | $(2,374)$ | - |
| Total revenue | 161,307 | 46,093 | 40,534 | 247,935 | 351 | 183 | 248,470 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 21,081 | 5,023 | 2,340 | 28,445 | $(85)$ | $(9,098)$ | 19,261 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of ( $¥ 9,098$ ) million comprised "Eliminations" of $¥ 120$ million and "Corporate expenses" of $(¥ 9,219)$ million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended September 30, 2017
Millions of yen

|  | Millions of yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  | Other (Note 2) | Adjustments(Note 3) | Consolidated |
|  | Printing <br> Solutions | $\begin{aligned} & \text { Visual } \\ & \text { Communi- } \\ & \text { cations } \end{aligned}$ | Wearable \& Industrial Products | Subtotal |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External revenue | 176,038 | 52,812 | 41,076 | 269,928 | 44 | 2,549 | 272,521 |
| Inter-segment revenue | 66 | 0 | 2,215 | 2,283 | 177 | $(2,460)$ | - |
| Total revenue | 176,105 | 52,813 | 43,292 | 272,211 | 221 | 89 | 272,521 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 13,838 | 7,490 | 2,400 | 23,728 | (105) | $(12,238)$ | 11,384 |
|  |  |  |  |  | Other oper (expense) | ing income | $(2,384)$ |
|  |  |  |  |  | Profit from op | rating activities | 9,000 |
|  |  |  |  |  | Finance inc | me (costs), net | (457) |
|  |  |  |  |  | Share of prof investments using the eq | it of accounted for ity method | 12 |
|  |  |  |  |  | Profit before t |  | 8,555 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of ( $¥ 12,238$ ) million comprised "Eliminations" of $¥ 121$ million and "Corporate expenses" of $(¥ 12,359)$ million. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

FY2017: Three months ended September 30, 2017
Thousands of U.S. dollars

|  | Reportable segments |  |  |  | Other <br> (Note 2) | Adjustments (Note 3) | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Printing <br> Solutions | $\begin{aligned} & \text { Visual } \\ & \text { Communi- } \\ & \text { cations } \end{aligned}$ | Wearable \& Industrial Products | Subtotal |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| External revenue | 1,563,263 | 468,990 | 364,763 | 2,397,016 | 390 | 22,636 | 2,420,042 |
| Inter-segment revenue | 595 | 0 | 19,678 | 20,273 | 1,572 | $(21,845)$ | - |
| Total revenue | 1,563,858 | 468,990 | 384,441 | 2,417,289 | 1,962 | 791 | 2,420,042 |
| Segment profit (loss) <br> (Business profit) <br> (Note 1) | 122,885 | 66,512 | 21,312 | 210,709 | (932) | $(108,675)$ | 101,102 |
|  |  |  |  |  | Other opera (expense) | ng income | $(21,181)$ |
|  |  |  |  |  | Profit from ope | rating activities | 79,921 |
|  |  |  |  |  | Finance inco | me (costs), net | $(4,057)$ |
|  |  |  |  |  | Share of pro investments using the eq | of acounted for ity method | 106 |
|  |  |  |  |  | Profit before ta |  | 75,970 |

(Note 1) Segment profit (loss) (Business profit) is calculated by subtracting Cost of sales and Selling, general and administrative expenses from Revenue.
(Note 2) "Other" consists of the intra-group services.
(Note 3) "Adjustments" to Segment profit (loss) (Business profit) of $(\$ 108,675)$ thousand comprised "Eliminations" of $\$ 1,075$ thousand and "Corporate expenses" of $(\$ 109,750)$ thousand. "Corporate expenses" included expenses relating to research and development for basic technology, new businesses and general corporate expenses which are not attributed to reportable segments.

## 6. Bonds issued, Borrowings and Lease liabilities

The breakdown of "Bonds issued, borrowings and lease liabilities" was as follows:

|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | March 31, 2017 | September 30, 2017 | September 30, 2017 |
| Current borrowings | 16,118 | 40,312 | 357,978 |
| Current portion of non-current borrowings | 50,000 | 50,000 | 444,010 |
| Current portion of bonds issued (Note) | 9,995 | 9,991 | 88,722 |
| Non-current borrowings | 499 | 499 | 4,431 |
| Bonds issued (Note) | 69,742 | 79,677 | 707,567 |
| Lease liabilities | 216 | 227 | 2,015 |
| Total | 146,572 | 180,708 | 1,604,723 |
| Current liabilities | 76,200 | 100,399 | 891,563 |
| Non-current liabilities | 70,371 | 80,309 | 713,160 |
| Total | 146,572 | 180,708 | 1,604,723 |

(Note) Issuance of "Bonds issued"
The issued "Bonds issued" for the six months ended September 30, 2016 were as follows:

FY2016: Six months ended September 30, 2016

| Company | Bonds name | Issue date | \% | Maturity date | Millions of yen |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interest rate |  | Total amount of issuance |
| The Company | The 13th Series unsecured straight bonds (with inter-bond pari passu clause) | September 21, 2016 | 0.10 | September 21, 2021 | 20,000 |
| The Company | The 14th Series unsecured straight bonds (with inter-bond pari passu clause) | September 21, 2016 | 0.27 | September 21, 2023 | 20,000 |
| The Company | The 15th Series unsecured straight bonds (with inter-bond pari passu clause) | September 21, 2016 | 0.34 | September 18, 2026 | 10,000 |

The issued "Bonds issued" for the six months ended September 30, 2017 were as follows:

FY2017: Six months ended September 30, 2017

| Company | Bonds name | Issue date | \% | Maturity date | $\begin{gathered} \text { Millions of yen } \\ \hline \text { Total amount of } \\ \text { issuance } \end{gathered}$ | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interest rate |  |  | Total amount of issuance |
| The Company | The 16th Series unsecured straight bonds (with inter-bond pari passu clause) | September 6, 2017 | 0.26 | September 6, 2024 | 10,000 | 88,802 |
| The Company | The 17th Series unsecured straight bonds (with inter-bond pari passu clause) | September 6, 2017 | 0.36 | September 6, 2027 | 10,000 | 88,802 |

(Note) Redemption of "Bonds issued"
The redeemed "Bonds issued" for the six months ended September 30, 2016 were as follows:

FY2016: Six months ended September 30, 2016

| Company | Bonds name | Issue date |  | \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Maturity date | Millions of yen <br> Total amount of <br> issuance |  |  |
| The Company | The 7th Series unsecured straight bonds <br> (with inter-bond pari passu clause) | June 14, 2011 | 0.72 | June 14, 2016 | 20,000 |
| The Company | The 10th Series unsecured straight bonds <br> (with inter-bond pari passu clause) | September 11, 2013 | 0.33 | September 9, 2016 | 10,000 |

The redeemed "Bonds issued" for the six months ended September 30, 2017 were as follows:

FY2017: Six months ended September 30, 2017

| Company | Bonds name | Issue date | \% | Maturity date | Millions of yen | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interest rate |  | Total amount of issuance | Total amount of issuance |
| The Company | The 9th Series unsecured straight bonds (with inter-bond pari passu clause) | September 12, 2012 | 0.67 | September 12, 2017 | 10,000 | 88,802 |

Bonds issued, borrowings and lease liabilities are classified as financial liabilities measured at amortised cost. There are no financial covenants on bonds issued and borrowings that have a significant impact on Epson's financing activities.

## 7. Equity and Other Equity Items

In the six months ended September 30, 2016, the Company repurchased its own shares based on the resolution at the meeting of its Board of Directors held on April 28, 2016.

Details of the repurchase
(1) Class of shares repurchased
Ordinary shares
(2) Total number of shares repurchased
(3) Total repurchase amount
5,370,000 shares
(4) Repurchase period
$9,987,101,600$ yen
(5) Repurchase method

May 2, 2016 - June 30, 2016 (on an agreement base)
Through securities company using discretionary transactions method

## 8. Dividends

Dividends paid were as follows:

FY2016: Six months ended September 30, 2016

| (Resolution) | Class of shares | Millions of yen | Yen | Basis date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total dividends | Dividends per share |  |  |
| Annual Shareholders Meeting (June 28, 2016) | Ordinary shares | 10,733 | 30 | March 31, 2016 | June 29, 2016 |

FY2017: Six months ended September 30, 2017

| (Resolution) | Class of shares | Millions of yen | Yen | Basis date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total dividends | Dividends per share |  |  |
| Annual Shareholders Meeting (June 28, 2017) | Ordinary shares | 10,572 | 30 | March 31, 2017 | June 29, 2017 |

FY2017: Six months ended September 30, 2017

| (Resolution) | Class of shares | Thousands of U.S. dollars | U.S. dollars | Basis date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total dividends | Dividends per share |  |  |
| Annual Shareholders Meeting (June 28, 2017) | Ordinary shares | 93,881 | 0.26 | March 31, 2017 | June 29, 2017 |

Dividends whose basis dates were during the six months ended September 30, 2016 and 2017, but whose effective dates were subsequent to September 30, 2016 and 2017 were as follows:

FY2016: Six months ended September 30, 2016

| (Resolution) | Class of shares | Millions of yen |  | Yen | Basis date | Effective date |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Total dividends | Dividends <br> per share |  |  |  |
| Board of Directors <br> (October 27, 2016) | Ordinary shares | 10,572 | 30 | September 30, <br> 2016 | November 30, <br> 2016 |  |

FY2017: Six months ended September 30, 2017

| (Resolution) | Class of shares | Millions of yen | Yen | Basis date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total dividends | Dividends per share |  |  |
| Board of Directors (October 26, 2017) | Ordinary shares | 10,572 | 30 | September 30, 2017 | November 30, 2017 |

FY2017: Six months ended September 30, 2017

| (Resolution) | Class of shares | Thousands of U.S. dollars | U.S. dollars | Basis date | Effective date |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total dividends | Dividends per share |  |  |
| Board of Directors (October 26, 2017) | Ordinary shares | 93,881 | 0.26 | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { November 30, } \\ 2017 \end{gathered}$ |

## 9. Earnings per Share

## (1) Basis of calculating basic earnings per share

(A) Profit attributable to ordinary shareholders of the parent company

|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Six months ended September 30, |  | Six months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Profit from continuing operations attributable to owners of the parent company | 18,450 | 14,987 | 133,088 |
| Loss from discontinued operations attributable to owners of the parent company | (5) | - | - |
| Profit used for calculation of basic earnings per share | 18,445 | 14,987 | 133,088 |


|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  | Three months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Profit from continuing operations attributable to owners of the parent company | 14,327 | 4,782 | 42,474 |
| Loss from discontinued operations attributable to owners of the parent company | (2) | - | - |
| Profit used for calculation of basic earnings per share | 14,325 | 4,782 | 42,474 |

(B) Weighted-average number of ordinary shares outstanding during the period

| Thousands of shares |  |
| :---: | :---: |
| Six months ended <br> September 30, 2016 | Six months ended <br> September 30, 2017 |
| 354,092 | 352,226 |

Thousands of shares

Three months ended
September 30, 2016

Three months ended
September 30, 2017

| Weighted-average number of <br> ordinary shares | 352,300 | 352,228 |
| :--- | :--- | ---: |

## (2) Basis of calculating diluted earnings per share

(A) Profit attributable to ordinary shareholders of the parent company

|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Six months ended September 30, |  | Six months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Profit from continuing operations attributable to owners of the parent company | 18,450 | 14,987 | 133,088 |
| Adjustments | - | - | - |
| Profit from continuing operations attributable to owners of the parent company used for calculation of diluted earnings per share | 18,450 | 14,987 | 133,088 |
| Loss from discontinued operations attributable to owners of the parent company | (5) | - | - |
| Adjustments | - | - | - |
| Loss from discontinued operations attributable to owners of the parent company used for calculation of diluted earnings per share | (5) | - | - |
| Profit attributable to owners of the parent company | 18,445 | 14,987 | 133,088 |
| Adjustments | - | - | - |
| Profit used for calculation of diluted earnings per share | 18,445 | 14,987 | 133,088 |


|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Three months ended September 30, |  | Three months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Profit from continuing operations attributable to owners of the parent company | 14,327 | 4,782 | 42,474 |
| Adjustments | - | - | - |
| Profit from continuing operations attributable to owners of the parent company used for calculation of diluted earnings per share | 14,327 | 4,782 | 42,474 |
| Loss from discontinued operations attributable to owners of the parent company | (2) | - | - |
| Adjustments | - | - | - |
| Loss from discontinued operations attributable to owners of the parent company used for calculation of diluted earnings per share | (2) | - | - |
| Profit attributable to owners of the parent company | 14,325 | 4,782 | 42,474 |
| Adjustments | - | - | - |
| Profit used for calculation of diluted earnings per share | 14,325 | 4,782 | 42,474 |

(B) Weighted-average number of ordinary shares outstanding during the period

Thousands of shares

| Six months ended | Six months ended |
| :---: | :---: |
| September 30, 2016 | September 30, 2017 |


| Weighted-average number of <br> ordinary shares | 354,092 | 352,226 |
| :--- | :---: | ---: |
| Effect of dilutive securities |  |  |
| BIP trust for eligible officers | - | 60 |
| Diluted outstanding shares | 354,092 | 352,286 |

Three months ended
September 30, 2016

Three months ended
September 30, 2017

| Weighted-average number of <br> ordinary shares <br> Effect of dilutive securities | 352,300 | 352,228 |
| :--- | ---: | ---: |
| BIP trust for eligible officers | - | 80 |
| Diluted outstanding shares | 352,300 | 352,308 |

(Note) In the calculation of basic earnings per share and diluted earnings per share, because the shares of the Company held by BIP trust are accounted as treasury shares, the number of those shares are deducted from weighted-average number of common shares outstanding during the period.

## 10. Fair Value of Financial Instruments

## (1) Fair value measurement

The fair values of financial assets and liabilities are determined as follows:
(Derivatives)
The fair values are calculated based on prices obtained from financial institutions.
(Equity securities and bonds receivable)
When market values for equity securities and bonds receivable are available, such values are used as the fair values. The fair values of the equity securities and bonds receivable whose market values are unavailable are measured by using the discounted cash flow method, price comparison method based on the prices of similar types of securities and bonds and other valuation methods.

## (Borrowings)

As current borrowings are settled on a short-term basis, the fair values approximate their carrying amounts. For non-current borrowings with floating rates, it is assumed that the fair value is equal to the carrying amounts, because the rates are affected in the short term by fluctuations in market interest rates, and because Epson's credit status has not greatly changed since they were implemented. The fair values of non-current borrowings with fixed rates are calculated by the total sum of the principal and interest discounted by using the interest rates that would be applied if similar new borrowings were conducted.
(Bonds issued)
The fair values are calculated based on prices obtained from financial institutions.
(Lease obligations)
The fair values are calculated based on the present value of the total amount discounted by the interest rate corresponding to the period to maturity and the credit risk per each lease obligation classified per certain period.
(Other)
Other financial instruments are settled mainly on a short-term basis, and the fair values approximate the carrying amounts.

## (2) Fair value hierarchy

The fair value hierarchy of financial instruments is categorised from Level 1 to Level 3 as follows:
Level 1: Fair value measured at quoted prices in active markets for identical assets or liabilities
Level 2: Fair value calculated using inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly
Level 3: Fair value calculated using valuation techniques including unobservable inputs for the assets and liabilities Epson does not have any financial instruments for which there is significant measurement uncertainty and subjectivity which needs to subdivide each level stated above for disclosure.
The transfers between levels in the fair value hierarchy are deemed to have occurred at the end of the reporting period.
(A) Financial instruments measured at amortised cost

The carrying amounts and the fair value hierarchy of financial instruments measured at amortised cost were as follows. The fair values of financial instruments that are not listed on the table below approximate the carrying amounts.

FY2016: As of March 31, 2017

Financial liabilities measured at amortised cost

| Borrowings (Note) | 66,618 | - | 66,674 | - | 66,674 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Bonds issued (Note) | 79,738 | - | 79,838 | - | 79,838 |
| Total | 146,356 | - | 146,512 | - | 146,512 |

FY2017: As of September 30, 2017

| Millions of yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Carrying <br> amount | Fair value |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |

Financial liabilities measured at
amortised cost

| Borrowings (Note) | 90,812 | - | 90,830 | - | 90,830 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Bonds issued (Note) | 89,668 | - | 89,769 | - | 89,769 |
| Total | 180,481 | - | 180,599 | - | 180,599 |

FY2017: As of September 30, 2017

| Thousands of U.S. dollars |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Carrying <br> amount | Fair value |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |

Financial liabilities measured at
amortised cost

| Borrowings (Note) | 806,419 | - | 806,589 | - | 806,589 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Bonds issued (Note) | 796,289 | - | 797,167 | - | 797,167 |
| Total | $1,602,708$ | - | $1,603,756$ | - | $1,603,756$ |

## (Note) Current portion is included.

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.
(B) Financial instruments measured at fair value

The fair value hierarchy of financial instruments measured at fair value was as follows:

| FY2016: As of March 31, 2017 | Millions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total |
| Financial assets measured at fair value |  |  |  |  |
| Derivative financial assets | - | 449 | - | 449 |
| Equity securities | 13,310 | - | 2,498 | 15,809 |
| Total | 13,310 | 449 | 2,498 | 16,258 |

Financial liabilities measured at
fair value

| Derivative financial liabilities | - | 1,112 | - |
| :---: | :---: | :---: | :---: |
| Total | - | 1,112 | - |


| FY2017: As of September 30, 2017 | Millions of yen |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Fair value |  |  |
|  | Level 1 | Level 2 | Level 3 |


| Financial assets measured at |  |  |  |
| :--- | ---: | ---: | ---: |
| fair value |  |  |  |
| Derivative financial assets | - | 151 | - |
| Equity securities | 13,101 | - | 151 |
| Total | 13,101 | 151 | 2,726 |

Financial liabilities measured at
fair value

| Derivative financial liabilities | - | 3,626 | - |
| :---: | :---: | :---: | :---: |
| Total | - | 3,626 | - |

FY2017: As of September 30, 2017

| Thousands of U.S. dollars |  |  |  |
| :---: | :---: | :---: | :---: |
| Fevel 1 | Fair value |  |  |

Financial assets measured at fair value

| Derivative financial assets | - | 1,340 | - |
| :--- | ---: | ---: | ---: |
| Equity securities | 116,339 | - | 24,207 |
| Total | 116,339 | 1,340 | 24,207 |

Financial liabilities measured at
fair value

| Derivative financial liabilities | - | 32,199 | - |
| :---: | :---: | :---: | :---: |
| Total | - | 32,199 | - |

There were no transfers of financial instruments between Level 1 and Level 2 of the fair value hierarchy during each reporting period.

The movement of financial instruments categorised within Level 3 of the fair value hierarchy was as follows:

|  | Millions of yen |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: |
|  | Six months ended September 30, |  | Six months ended September 30, 2017 |
|  | 2016 | 2017 |  |
| Balance as of April 1 | 2,054 | 2,498 | 22,182 |
| Gains and losses |  |  |  |
| Other comprehensive income | 311 | 227 | 2,025 |
| Other | (51) | - | - |
| Balance as of September 30 | 2,314 | 2,726 | 24,207 |

## 11. Contingencies

## Material litigation

In general, litigation has uncertainties and it is difficult to make reliable judgments for the possibility of an outflow of resources embodying economic benefits and to estimate the financial effect.
Provisions are not recognised either if an outflow of resources embodying economic benefits is not probable or to estimate the financial effect is not practicable. Epson was contending the following material actions.

## (1) The liquid crystal display price-fixing cartel

The Company is currently under investigation by a certain anti-monopoly-related authority, regarding allegations of involvement in a liquid crystal display price-fixing cartel.

## (2) The civil action on copyright fee of ink-jet printers

In June 2010, Epson Europe B.V. ("EEB"), a consolidated subsidiary of the Company, brought a civil suit against La SCRL Reprobel ("Reprobel"), a Belgium-based group that collects copyright royalties, seeking restitution for copyright royalties for multifunction printers. After that, Reprobel also brought a civil suit against EEB. As a result, these two lawsuits were adjoined. EEB's claims were rejected at the first trial, but EEB, dissatisfied with the decision, intends to appeal.

## 12. Subsequent Events

No material subsequent events were identified.

## Supplementary Information

Consolidated Second Quarter ended September 30, 2017

## Cautionary Statement

This report includes forward-looking statements that are based on management's view from the information available at the time of the announcement. These statements are subject to various risks and uncertainties. Actual results may be materially different from those discussed in the forward-looking statements. The factors that may affect Epson include, but are not limited to, general economic conditions, the ability of Epson to continue to timely introduce new products and services in markets, consumption trends, competition, technology trends, and exchange rate fluctuations.

## 1. Revenue by division

(Unit: billion yen)

|  | $\begin{aligned} & \text { Six mont } \\ & \text { Septen } \\ & 2016 \end{aligned}$ | $2017$ | Increase \% | Forecast for the year ended March 31, $2018$ | Increase <br> compared to <br> year ended <br> March 31, <br> 2017 <br> $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing Solutions | 318.6 | 342.0 | 7.4\% | 722.0 | 5.2\% |
| Printers | 222.0 | 235.8 | 6.2\% | 519.0 | 7.8\% |
| Professional Printing | 88.9 | 98.7 | 11.0\% | 186.0 | (1.4\%) |
| Other | 8.3 | 8.2 | (1.4\%) | 18.0 | (2.4\%) |
| Inter-segment revenue | (0.7) | (0.6) | -\% | (1.0) | -\% |
| Visual Communications | 87.7 | 99.1 | 13.1\% | 191.0 | 6.3\% |
| Wearable \& Industrial Products | 81.0 | 86.3 | 6.5\% | 163.0 | 2.8\% |
| Wearable Products | 27.9 | 26.6 | (4.7\%) | 48.0 | (5.5\%) |
| Robotics Solutions | 7.8 | 13.4 | 71.4\% | 22.0 | 30.0\% |
| Microdevices,Other | 48.2 | 49.5 | 2.7\% | 98.0 | 1.5\% |
| Inter-segment revenue | (3.0) | (3.3) | -\% | (5.0) | -\% |
| Other | 0.6 | 0.4 | (29.5\%) | 1.0 | (33.7\%) |
| Corporate expenses \& Eliminations | (0.4) | (0.7) | -\% | (7.0) | -\% |
| Consolidated revenue | 487.5 | 527.3 | 8.2\% | 1,070.0 | 4.4\% |

Note: The intra-group services business was categorized within "Other".

## 2. Business segment information

|  |  |  |  |
| :--- | ---: | ---: | :---: |
|  | Six months ended |  |  |
| September 30, |  |  |  |
| $\%$ |  |  |  |



Note: The intra-group services business was categorized within "Other".
3. Revenue to overseas customers


Note: 1.Overseas revenue is based on the location of the customers.
Principal countries and jurisdictions in each geographic segment are as follows.
2.Exports transacted through an intermediary such as trading companies are not included in oversea revenue.

| Geographic Segment | The name of main countries and jurisdictions |
| :--- | :--- |
| The Americas | The United States, Canada, Brazil, Chile, Argentina, Costa Rica, Colombia, Venezuela, Mexico and Peru <br> etc. |
| Europe | The United Kingdom, the Netherlands, Germany, France, Italy, Spain, Portugal and Russia etc. |
| Asia/Oceania | China, Singapore, Malay sia, Taiwan, Thailand, the Philippines, Australia, New Zealand, Indonesia, Korea <br> and India etc. |

4. Capital expenditure / Depreciation and amortisation
(Unit: billion yen)

|  | Six months ended <br> September 30, |  |  |
| :--- | ---: | ---: | :---: |
| Increase |  |  |  |
| Capital expenditure | 2016 | 2017 | $\%$ |
| Printing Solutions | 25.8 | 34.6 | $34.3 \%$ |
| Visual Communications | 14.6 | 23.0 | $56.8 \%$ |
| Wearable \& Industrial Products | 3.8 | 4.7 | $22.1 \%$ |
| Other / Corporate expenses | 3.1 | 4.1 | $32.1 \%$ |
| Depreciation and amortisation | 4.1 | 2.7 | $(32.7 \%)$ |


| Forecast for the <br> year ended <br> March 31, <br> 2018 | Increase <br> compared to <br> year ended <br> March 31, <br> 2017 <br> $\%$ |
| ---: | ---: |
| 76.0 | $0.9 \%$ |
| 43.0 | $(2.1 \%)$ |
| 13.0 | $27.4 \%$ |
| 10.0 | $8.8 \%$ |
| 10.0 | $(16.7 \%)$ |
| 45.0 | $4.1 \%$ |

Note: The intra-group services business was categorized within "Other".

|  |  |  |  |
| :--- | :--- | :--- | :---: |
| Increase |  |  |  |
| Six months ended |  |  |  |
| September 30, |  |  |  |
| R\&D / revenue ratio | 2016 | 2017 | $(7.0 \%)$ |


| Forecast for the <br> year ended <br> March 31, | Increase <br> compared to <br> year ended <br> March 31, <br> 2017 <br> 2018 |
| :---: | :---: |
| 54.0 | $2.4 \%$ |
| $5.0 \%$ |  |

6. Management indices
(Unit: \%)

|  | Six months ended September 30, |  | Increase <br> Point | Forecast for the year ended March 31, $2018$ | Increase compared to year ended March 31, 2017 <br> Point |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ROE | 4.1\% | 3.0\% | (1.1) | 11.3\% | 1.2 |
| ROA (Business profit) | 2.8\% | 2.8\% | 0.0 | 7.9\% | 1.0 |
| ROA (Profit from operating activities) | 3.0\% | 2.4\% | (0.6) | 7.6\% | 0.5 |
| ROS (Business profit) | 5.3\% | 5.3\% | 0.0 | 7.4\% | 1.0 |
| ROS (Profit from operating activities) | 5.7\% | 4.5\% | (1.2) | 7.1\% | 0.5 |

Note: 1.ROE=Profit for the period attributable to owners of the parent company / Beginning and ending balance average equity attributable to owners of the parent company
2.ROA(Business profit)=Business profit / Beginning and ending balance average total assets
3.ROA(Profit from operating activities)=Profit from operating activities / Beginning and ending balance average total assets
4.ROS(Business profit)= Business profit / Revenue
5.ROS(Profit from operating activities)= Profit from operating activities / Revenue
7. Foreign exchange fluctuation effect on revenue and business profit
(Unit: billion yen)

|  | Six months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2016 | 2017 |
| Foreign exchange effect on revenue | (65.7) | 21.5 |
| U.S. dollars | (24.3) | 8.7 |
| Euro | (10.8) | 4.9 |
| Other | (30.5) | 7.8 |
| Foreign exchange effect on business profit | (15.5) | 5.0 |
| U.S. dollars | 4.7 | (2.4) |
| Euro | (7.5) | 3.0 |
| Other | (12.7) | 4.3 |
| Exchange rate |  |  |
| Yen / U.S. dollars | 105.29 | 111.04 |
| Yen / Euro | 118.15 | 126.24 |

Note: Foreign exchange effect $=($ Foreign currency revenue or business profit for the period $) x($ Average exchange rate for the period - Average exchange rate for the same prior period)
8. Inventory
(Unit: billion yen)

|  | September 30, $2016$ | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ | September 30, 2017 | Increase compared to <br> March 31, 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Inventory | 196.6 | 208.5 | 233.9 | 25.4 |
| Printing Solutions | 111.2 | 114.4 | 132.2 | 17.8 |
| Visual Communications | 42.0 | 46.9 | 52.6 | 5.7 |
| Wearable \& Industrial Products | 42.6 | 46.3 | 47.6 | 1.3 |
| Other / Corporate expenses | 0.7 | 0.7 | 1.3 | 0.5 |
| (Unit: day) |  |  |  |  |
| Turnover by days | 74 | 74 | 81 | 7 |
| Printing Solutions | 64 | 61 | 71 | 10 |
| Visual Communications | 88 | 95 | 97 | 2 |
| Wearable \& Industrial Products | 96 | 107 | 101 | (6) |
| Other / Corporate expenses | 30 | 31 | 60 | 29 |

Note: 1. Turnover by days $=$ Interim (Ending) balance of inventory $/$ Prior 6 months (Prior 12 months) revenue per day 2.The intra-group services business was categorized within "Other".
9. Employees
(Unit: person)

|  | September 30, $2016$ | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ | September 30, 2017 | Increase compared to $\text { March 31, } 2017$ |
| :---: | :---: | :---: | :---: | :---: |
| Number of employees at period end | 73,340 | 72,420 | 80,928 | 8,508 |
| Domestic | 19,221 | 19,175 | 19,616 | 441 |
| Overseas | 54,119 | 53,245 | 61,312 | 8,067 |

