# Summary of Business Results for the Second Quarter Ended September 30, 2017 [Japan GAAP] (Consolidated)

November 1, 2017

Company **JP-HOLDINGS, INC.** Listed on the TSE 1

Stock Code 2749 URL: http://www.jp-holdings.co.jp

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Expected date of filing of quarterly securities report: November 14, 2017 Expected starting date of dividend payment: —

Preparation of quarterly supplementary financial document: Yes

Quarterly results briefing: Yes (for institutional investors and analysts and for individual investors)

(Rounded down to million yen)

# 1. Consolidated business results for the six months ended September 2017

(April 1, 2017 through September 30, 2017)

### (1) Consolidated results of operations

(% change from the previous corresponding period)

	Net sale	es	Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended Sept. 2017	12,748	16.2	449	50.3	593	54.1	347	41.5
Six months ended Sept. 2016	10,973	10.4	299	-43.5	384	-33.4	245	-38.3

(Note) Comprehensive income

Six months ended September 2017: 322 million yen (32.2%)

Six months ended September 2016: 243 million yen (-33.8%)

	Net income	Diluted net income per
	per share	share
	Yen	Yen
Six months ended Sept. 2017	4.09	-
Six months ended Sept. 2016	2.93	-

### (2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Million yen	Million yen	%
As of Sept. 30, 2017	23,569	7,075	30.0
As of Mar. 31, 2017	24,002	6,854	28.5

(Reference) Shareholders' equity:

As of September 30, 2017: 7,071 million yen As of March 31, 2017: 6,850 million yen

### 2. Dividends

	Annual dividend				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended Mar. 31, 2017	_	0.00	_	2.50	2.50
Year ending Mar. 31, 2018	_	0.00			
Year ending Mar. 31, 2018 (forecast)			_	3.00	3.00

(Notes) Revisions to dividend forecast for the current quarter: None

### 3. Forecast of consolidated business results for the fiscal year ending March 2018

# (April 1, 2017 through March 31, 2018)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%		Yen
Year ending Mar. 31, 2018	26,125	14.6	1,157	-1.0	1,400	3.7	777	17.6	9.25	

(Notes) Revisions to business forecast for the current quarter: None

### **%**Notes

- (1) Changes in significant subsidiaries during the period: None
- (2) Application of accounting procedures specific to preparation of the consolidated quarterly financial statements:

  None
- (3) Changes in accounting policies, accounting estimates and restatement

①Changes in accounting policies associated with revision of accounting standards: : None

②Changes in accounting policies other than ① : None

3 Changes in accounting estimatesNoneNone

(4)Restatement

(4) Shares outstanding (common stock)

(I)Number of shares outstanding at the end of period (treasury stock included)

As of September 30, 2017 87,849,400 shares As of March 31, 2017 87,849,400 shares

②Treasury stock at the end of period

As of September 30, 2017 2,733,106 shares As of March 31, 2017 3,164,106 shares

(3) Average number of stock during period (quarterly cumulative period)

Six months ended September 2017 84,915,637 shares Six months ended September 2016 83,785,665 shares

(Note) The number of treasury stock deducted for the calculation of the number of treasury stock at the end of period and the average number of stock during period includes the company's shares held by Trust & Custody Services Bank, Ltd. as trust property of "Stock Benefit Trust (Employee Stock Ownership Plan)".

### \*Quarterly financial summary is not subject to the quarterly review procedures

### \*Appropriate use of financial forecasts and other important matters

- Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.
- The Company plans to hold results briefing for institutional investors and analysts on November 1, 2017 (Wednesday), and to hold the results briefing for individual investors on December 6, 2017 (Wednesday). After the breifing, the Company will promptly post presentation materials distributed at the briefing on the Company website. Please confirm the results briefing schedule and other information on the Company website.

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### 1. Qualitative Information on Quarterly Financial Results

### (1) Results of Operations

In the second quarter of the current consolidated fiscal year, the Japanese economy continued to mark out a moderate recovery trend due to improvements in corporate earnings, employment and personal income environment. However, the outlook for Japan remains unclear because of overseas political events, economic uncertainty and other reasons.

In Japan's nursery service business, there are still many problems, particularly the difficulty of recruiting nursery school teachers. The Japanese government is taking actions to deal with the growing number of children on waiting lists for day care facilities. For example, there are new or upgraded measures to raise salaries for nursery school teachers and increase the number of nursery facilities.

Under these circumstances, the need for nursery schools in the nursery service business is still at a high level, and the Group established the following new facilities.

### (Nursery school)

Asc Tokiwadai Nursery School	(Apr. 1, 2017)
Adachi Municipal Gotanno Nursery School	(Apr. 1, 2017)
Asc Nagasaki 1-chome Nursery School	(Apr. 1, 2017)
Asc Kamimeguro Nursery School	(Apr. 1, 2017)
Asc Iwado Kita Nursery School	(Apr. 1, 2017)
Asc Imaiminami Nursery School	(Apr. 1, 2017)
Asc Chogo Nursery School	(Apr. 1, 2017)
Asc Rifu Nursery School	(Apr. 1, 2017)
Asc Takeshita Nursery School	(Apr. 1, 2017)
Asc Chatan Nursery School	(Apr. 1, 2017)
Asc Maezato Nursery School	(Jul. 1, 2017)
(School club)	
Acty Yanagicho	(Apr. 1, 2017)
Shitaya Kids' Club A,B	(Apr. 1, 2017)
Matsuba Kids' Club A,B	(Apr. 1, 2017)
Shibasaki Koen Kita No.1, No. 2 School Club	(Apr. 1, 2017)
Hanabatake No.2 School Club	(Apr. 1, 2017)
(Private school club)	
AEL Yokohama Business Park	(Apr. 1, 2017)

As a result, the Group came to have 183 nursery schools, 71 school clubs, 12 children's houses, and 5 private school clubs, making a total of 271 facilities for supporting child-raising at the end of the second quarter of the current fiscal year.

In addition, Asc Kagurazaka Nursery School, which had been running since November 2006, and Asc Hibarigaoka Nursery School, which had been running since August 2002, have been changed from Tokyo Licensed Nursery School to the Licensed Nursery School, and reopened in April 2017.

For the above reasons, for the second quarter of the current fiscal year, net sales were 12,748 million yen (up 16.2% year on year), operating income was 449 million yen (up 50.3% year on year), ordinary income was 593 million yen (up 54.1% year on year), and net income attributable to owners of parent was 347 million yen (up 41.5% year on year).

### (2) Financial Position

As for the financial position at the end of the second quarter of the current fiscal year, the total assets amounted to 23,569 million yen (down 432 million yen from the end of the previous fiscal year).

Current assets totaled 7,624 million yen (up 563 million yen from the end of the previous fiscal year), mainly because cash and deposits increased by 495 million yen, others increased by 78 million yen, deferred tax assets increased by 31 million yen, and accounts receivable - other increased by 27 million yen, while inventories decreased by 75 million yen.

Fixed assets totaled 15,945 million yen (down 995 million yen from the end of the previous fiscal year), mainly because buildings and structures increased by 692 million yen, while construction in progress decreased by 1,597 million yen, investments and other assets decreased by 56 million yen, and long-term loans receivable decreased by 33 million yen.

Total liabilities amounted to 16,494 million yen (down 653 million yen from the end of the previous fiscal year).

Current liabilities totaled 7,299 million yen (up 761 million yen from the end of the previous fiscal year), mainly because short-term loans payable increased by 600 million yen, and accounts payable – other increased by 389 million yen, while current portion of long-term loans payable decreased by 226 million yen.

Fixed liabilities totaled 9,194 million yen (down 1,414 million yen from the end of the previous fiscal year), mainly because net defined benefit liability increased by 16 million yen, and others increased by 16 million yen, while long-term loans payable decreased by 1,449 million yen.

Total net assets as of the end of the second quarter of the current fiscal year totaled 7,075 million yen (up 221 million yen from the end of the previous fiscal year), mainly because retained earnings increased by 127 million yen, while treasury stock decreased by 118 million yen.

### (3) Consolidated Earnings Forecasts

The full-year consolidated earnings forecasts have not been revised from the announcement on May 9, 2017, but actual results may be different from the forecast according to the changes in business situations, etc.

If there are any changes, the company will disclose them properly.

		(Thousand yen)
	Previous Fiscal Year (March 31, 2017)	Current Second Quarter (September 30, 2017)
Assets		
Current assets		
Cash and deposits	4,017,591	4,513,390
Notes and accounts receivable-trade	50,552	55,864
Inventories	108,701	33,449
Deferred tax assets	421,877	453,619
Accounts receivable - other	1,698,958	1,726,510
Other	763,876	841,967
Allowance for doubtful accounts	-766	-784
Total current assets	7,060,792	7,624,018
Fixed assets		· · ·
Tangible fixed assets		
Buildings and structures	10,296,859	11,267,112
Accumulated depreciation and impairment loss	-3,434,689	-3,712,454
Buildings and structures, net	6,862,169	7,554,657
Machinery, equipment and vehicles	5,665	5,665
Accumulated depreciation	-1,370	-1,882
Machinery, equipment and vehicles, net	4,294	3,782
Tools, furniture and fixtures	614,965	692,505
Accumulated depreciation and impairment loss	-381,567	-426,010
Tools, furniture and fixtures, net	233,398	266,495
Land	980,894	980,894
Construction in progress	1,694,631	96,913
Total tangible fixed assets	9,775,387	8,902,744
Intangible fixed assets	200.555	252 452
Goodwill	288,666	273,473
Other	234,792	219,936
Total intangible fixed assets	523,458	493,410
Investments and other assets		
Investment securities	629,836	616,719
Long-term loans receivable	3,176,073	3,142,798
Guarantee deposits	1,701,345	1,703,631
Deferred tax assets	328,764	335,894
Other	824,994	768,770
Allowance for doubtful accounts	-18,574	-18,274
Total investments and other assets	6,642,439	6,549,541
Total fixed assets	16,941,286	15,945,695
Total assets	24,002,078	23,569,713

		(Thousand yen)
	Previous Fiscal Year (March 31, 2017)	Current Second Quarter (September 30, 2017)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	214,960	151,822
Short-term loans payable	· -	600,000
Current portion of long-term loans payable	3,250,349	3,024,066
Accounts payable – other	841,422	1,231,002
Income taxes payable	157,883	233,627
Accrued consumption taxes	165,273	58,051
Reserve for bonuses	398,839	473,314
Asset retirement obligation	10,726	-
Deferred tax liabilities	577	0
Other	1,498,695	1,527,985
Total current liabilities	6,538,727	7,299,870
Fixed liabilities		
Long-term loans payable	9,855,493	8,405,786
Deferred tax liabilities	1,668	1,877
Net defined benefit liability	471,565	488,370
Long-term accounts payable - other	3,700	3,700
Asset retirement obligation	235,619	237,122
Other	40,923	57,587
Total fixed liabilities	10,608,970	9,194,443
Total liabilities	17,147,697	16,494,314
Net assets		
Shareholders' equity		
Capital	1,603,955	1,603,955
Capital surplus	1,449,544	1,449,544
Retained earnings	4,730,138	4,857,565
Treasury stock	-869,918	-751,393
Total shareholders' equity	6,913,719	7,159,672
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	-34,596	-66,361
Deferred gains or losses on hedges	852	349
Remeasurements of defined benefit plans	-29,580	-22,219
Total accumulated other comprehensive income	-63,324	-88,231
Non-controlling interests	3,985	3,959
Total net assets	6,854,381	7,075,399
Total liabilities and net assets	24,002,078	23,569,713

		(Thousand yen)
	Previous Second Quarter	Current Second Quarter
	(April 1, 2016–	(April 1, 2017–
N	September 30, 2016)	September 30, 2017)
Net sales	10,973,025	12,748,825
Cost of sales	9,445,589	10,979,215
Gross profit	1,527,435	1,769,609
Selling, general and administrative expenses	1,228,384	1,320,144
Operating income	299,051	449,465
Non-operating revenues		
Interest income	32,012	55,079
Subsidy income	43,490	86,007
Guarantee commission received	32,804	32,804
Other	6,508	7,789
Total non-operating revenues	114,816	181,681
Non-operating expenses		
Interest expenses	23,280	25,559
Equity in losses of affiliates	-	7,426
Other	5,618	5,095
Total non-operating expenses	28,898	38,082
Ordinary income	384,969	593,064
Extraordinary loss		
Loss on retirement of non-current assets	310	741
Loss on valuation of investment securities		1,404
Total extraordinary loss	310	2,146
Income before income taxes and others	384,658	590,917
Corporate, inhabitant and enterprise taxes	157,895	272,837
Income taxes-deferred	-18,510	-28,939
Total income taxes	139,384	243,898
Net income	245,273	347,019
Net loss attributable to non-controlling interests	-26	-26
Net income attributable to owners of parent	245,300	347,046

# [Quarterly Consolidated Statement of Comprehensive Income] [Second Quarter of FY3/18]

		(Thousand yen)
	Previous Second Quarter (April 1, 2016–	Current Second Quarter (April 1, 2017–
	September 30, 2016)	September 30, 2017)
Net income	245,273	347,019
Other comprehensive income		
Valuation difference on available-for-sale securities	-6,481	-31,764
Deferred gains or losses on hedges	-	-502
Remeasurements of defined benefit plans	4,772	7,360
Total other comprehensive income	-1,709	-24,907
Comprehensive income	243,564	322,112
(Breakdown)		
Comprehensive income attributable to shareholders of the parent company	243,591	322,139
Comprehensive income attributable to non-controlling interests	-26	-26

(3) Notes on quarterly consolidated financial statements

(Notes on going concern assumption)

Second quarter of FY3/18 (April 1, 2017 – September 30, 2017)

None

(Notes if there is a significant change in the amount of shareholders' equity)

Second quarter of FY3/18 (April 1, 2017 – September 30, 2017)

None

(Additional information)

[Trading regarding the stock distribution trust (employee stock ownership disposal type)]

Second quarter of the current fiscal year (April 1, 2017 – September 30, 2017)

At our company, we have a "stock distribution trust (employee stock ownership disposal type)" (hereinafter referred to as "this system") to improve the welfare of our employees as well as to provide the incentive for the added corporate value.

## (1) Summary of trading

This system is an incentive plan to return the stock appreciation merits of our company to all employees who are members of the "JP Employees Stock Ownership" (hereinafter referred to as "the stock ownership").

In this system, our company is bound by the stock distribution trust contract (employee stock ownership disposal type) (hereinafter referred to as "this trust contract") with our company as the trustor and Mizuho Trust & Banking Co., Ltd. as the trustee. The trust set up in accordance with this trust contract is referred to as "this trust." Additionally, Mizuho Trust & Banking Co., Ltd. is bound by the re-trust contract with Trust & Custody Services Bank, Ltd. (hereinafter referred to as "Trust E Bank") with the said bank as the re-trustee to re-trust the management of the trust assets such as securities.

In the future, Trust E Bank will obtain in bulk the stocks of our company that are to be acquired by the stock ownership in advance, and it will sell the stocks according to the stock purchases by the stock ownership. Should the equivalent amount to the profit from sales of stocks accumulate in this trust's assets through the sale by Trust E Bank to the stock ownership before the termination of the trust, this will be distributed to the members of the stock ownership who fulfill the beneficiary qualifications as the residuary assets. Our company guarantees the trust banks' loans to obtain the treasury shares; therefore, should there be a residuary liability equivalent to the loss on the sales of stocks due to the reasons such as nosedive of our share prices at the completion of the trust, our company will compensate for the said liability according to the guarantee contract.

# (2) Own stocks remaining in the trust

Our company appropriates the own shares remaining in the trust as the treasury shares as part of the net assets through the book value of the trust (except for the incidental expenses). The book value and the number of stocks of the treasury shares are 869,660 thousand yen and 3,162,400 stocks at the end of the previous fiscal year, and 751,135 thousand yen and 2,731,400 stocks at the end of the second quarter of the current fiscal year.

(3) Book value of debts appropriated by the gross price method

End of the previous fiscal year: 915,102 thousand yen

End of the second quarter of the current fiscal year: 781,751 thousand yen