



November 16, 2017

Company Anicom Holdings, Inc.
 President Nobuaki Komori
 (Securities Code : 8715 TSE 1st section)
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Monthly Sales Report, October 2017

The following is the October 2017 monthly sales report of Anicom Insurance, Inc., which is one of the consolidated subsidiaries of Anicom Holdings, Inc..

Monthly Sales Reports FY2017 (From April 1, 2017 to March 31, 2018)

	April	May	June	July	August	September
No. of new policies (previous year)	11,350 (9,840)	12,083 (10,456)	11,234 (9,885)	11,432 (9,890)	11,979 (10,782)	12,336 (9,857)
No. of policies in force (previous year)	640,647 (589,553)	645,791 (593,560)	650,550 (597,243)	655,712 (601,540)	660,258 (606,374)	666,917 (610,350)
Renewal rate (previous year)	88.2 % (87.7%)	87.9 % (88.0%)	88.3 % (87.8%)	88.4 % (88.4%)	87.6 % (88.2%)	88.1 % (88.1%)
Net premiums written (previous year)	2,428 JPYmn (2,198JPYmn)	2,606 JPYmn (2,377JPYmn)	2,507 JPYmn (2,271JPYmn)	2,503 JPYmn (2,235JPYmn)	2,554 JPYmn (2,285JPYmn)	2,557 JPYmn (2,272JPYmn)
No. of payout cases (previous year)	216,779 (200,873)	247,999 (225,531)	258,624 (253,779)	249,930 (225,402)	269,553 (254,202)	263,978 (247,594)
Amount of net claims paid* (previous year)	1,187 JPYmn (1,059JPYmn)	1,356 JPYmn (1,176JPYmn)	1,406 JPYmn (1,318JPYmn)	1,355 JPYmn (1,151JPYmn)	1,436 JPYmn (1,292JPYmn)	1,383 JPYmn (1,257JPYmn)
No. of hospitals accepting Anicom (previous year)	6,104 (5,980)	6,111 (5,992)	6,116 (6,001)	6,126 (6,004)	6,136 (6,010)	6,147 (6,011)

*Shows "net claims paid" for the month. It is not equal to "claims incurred", which E/I loss ratio calculations are based on in our financial reports.

	October	November	December	January	February	March
No. of new policies (previous year)	12, 353 (10, 400)	(9, 924)	(11, 123)	(11, 198)	(9, 867)	(10, 627)
No. of policies in force (previous year)	672, 512 (614, 856)	(618, 789)	(622, 900)	(627, 697)	(631, 789)	(635, 670)
Renewal rate (previous year)	88. 5 % (88. 6%)	% (88. 2%)	% (88. 5%)	% (88. 4%)	% (88. 1%)	% (88. 7%)
Net premiums written (previous year)	2, 643 JPYmn (2, 347JPYmn)	JPYmn (2, 313JPYmn)	JPYmn (2, 407JPYmn)	JPYmn (2, 473JPYmn)	JPYmn (2, 363JPYmn)	JPYmn (2, 521JPYmn)
No. of payout cases (previous year)	266, 319 (243, 472)	(256, 221)	(240, 245)	(236, 480)	(219, 580)	(220, 569)
Amount of net claims paid* (previous year)	1, 420 JPYmn (1, 245JPYmn)	JPYmn (1, 325JPYmn)	JPYmn (1, 282JPYmn)	JPYmn (1, 254JPYmn)	JPYmn (1, 197JPYmn)	JPYmn (1, 250JPYmn)
No. of hospitals accepting Anicom (previous year)	6, 155 (6, 014)	(6, 018)	(6, 030)	(6, 043)	(6, 062)	(6, 083)