## Supplemental Data of

## Business Results for FY ending March 2018 ( April 1, 2017 to September 30, 2017 )

## JSR JSR Corporation

NB: The forecasts, future plans and strategies made in this document contain a variety of uncertain factors since it has been prepared based on judgments from information that is currently available. Actual business results may differ from those projected, depending on factors such as the economic status of the market surrounding the company.
From this FY, IFRS (International Accounting Standard) has been applied. The comparative year figures are also replaced by IFRS from JGAPP (Japanese standard).

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## Summary of the Consolidated Financial Results

|  | FY ended <br> March 2017 <br> 1 H | FY ending March 2018 10 | $\begin{array}{\|c\|} \hline \text { FY ending } \\ \text { March } 2018 \\ 20 \\ \hline \end{array}$ | FY ending <br> March 2018 <br> $1 H$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | 182,229 | 101,128 | 102,410 | 203,538 |
| Elastomers | 83,282 | 47,853 | 46,766 | 94,619 |
| Plastics | 22,111 | 12,409 | 12,735 | 25,144 |
| Fine Chemicals and Other Products | 76,836 | 40,866 | 42,909 | 83,775 |
| Operating profit <br> (OP margin) $\qquad$ | $\begin{gathered} 14,953 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 12,706 \\ (13 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 10,658 \\ (10 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 23,365 \\ (12 \%) \\ \hline \end{gathered}$ |
| Elastomers (OP margin) | $\begin{gathered} 2,300 \\ (3 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,765 \\ (12 \%) \end{gathered}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline-\quad . \end{gathered}$ | $\begin{gathered} 8,577 \\ (9 \%) \\ \hline \end{gathered}$ |
| Plastics (OP margin) | $\begin{gathered} 1,485 \\ (7 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,418 \\ (111 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,752 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 3,170 \\ (13 \%) \\ \hline \end{gathered}$ |
| Fine Chemicals and Other Products (OP margin) | $\begin{gathered} 11,169 \\ (15 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,523 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 6,095 \\ (14 \%) \end{gathered}$ | $\begin{gathered} 11,618 \\ (14 \%) \\ \hline \end{gathered}$ |
| Profit attributable to owners of parent | 11,696 | 9,449 | 8,521 | 17,970 |


| Unit: Million yen |  |
| :---: | :---: |
| YoY | QoQ |
| $112 \%$ | $101 \%$ |
| $114 \%$ | $98 \%$ |
| $114 \%$ | $103 \%$ |
| $109 \%$ | $105 \%$ |
| $156 \%$ | $84 \%$ |
| $373 \%$ | $49 \%$ |
| $214 \%$ | $124 \%$ |
| $104 \%$ | $110 \%$ |
| $154 \%$ | $90 \%$ |


| Exchange rate (JPY/US\$) | 105 | 111 | 111 | 111 |
| :---: | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 31,450 | 39,100 | 36,200 | 37,650 |
| Butadiene Price (US\$/Ton) | 1,037 | 1,072 | 1,198 | 1,135 |
| MOPJ (US\$/Ton) | 400 | 446 | 468 | 457 |
| Spread (a-b) | 637 | 626 | 730 | 678 |

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## Business Overview

> The 1st half of FY ending March 2018's results Both sales and operating profit (OP) increased sharply YoY.
> Petrochemical Products Business: Both sales and OP increased YoY.
Both sales and OP of the Elastomer business increased sharply YoY. That was because the improvement of the spread between sales price and raw material price and the expansion of the profits in our subsidiary in Thailand. In QoQ, sales volume grew steadily but the profits decreased because the spread shrunk caused by worsening market condition.
Both sales and OP of the Plastic business also increased YoY mainly because of export sales increase and the spread improvement.
> Fine Chemicals and Other Products Business: Both sales and OP increased YoY. The sales of the Semiconductor materials business grew significantly YoY. That was attributed to the sales growth of the materials for cutting-edge processes in our major customers and strong demand in the semiconductor industry.
In the Display materials business, the profits were steady thanks to sales increases in the growing Chinese market.
In the Life Sciences business we made progress in launching the business related to antibody drugs especially in the 2nd quarter.

- We have announced the upward revision of the annual earnings guidance.

Sales:410 billion yen, OP:43 billion yen. Basically we have not changed the assumption for the 2 nd half business environment from the original guidance. We will make continuing progress in all businesses.

## (Consolidated) Overall Statement of Profit or Loss

|  |  |  | Unit: Million yen |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { FY ended } \\ & \text { March } 2017 \\ & 1 \mathrm{H} \end{aligned}$ | $\begin{aligned} & \text { FY ending } \\ & \text { March } 2018 \\ & 1 \mathrm{H} \end{aligned}$ | YoY |  |
| Revenue | 182,229 | 203,538 | +21,310 | 112\% |
| Cost of sales | 128,904 | 139,940 | +11,036 | 109\% |
| Gross profit (Sales ratio) | $\begin{gathered} 53,324 \\ (29 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 63,598 \\ (31 \%) \\ \hline \end{gathered}$ | +10,274 | 119\% |
| Selling, general and administrative expenses (Sales ratio) | $\begin{gathered} 40,173 \\ (22 \%) \end{gathered}$ | $\begin{gathered} \hline 41,659 \\ (21 \%) \\ \hline \end{gathered}$ | +1,487 | 104\% |
| Other operating income \& expenses | 1,266 | 954 | $\Delta 312$ | 75\% |
| Share of profit of investments accounted for using equity method | 535 | 472 | $\Delta 63$ | 88\% |
| Operating profit (Sales ratio) | $\begin{gathered} 14,953 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 23,365 \\ \left(12^{2} \%\right) \\ \hline \end{gathered}$ | +8,412 | 156\% |
| Finance income | 680 | 1,894 | +1,214 | 279\% |
| Of the above, Foreign exchange gains | - | 1,198 | +1,198 | - |
| Finance costs | 1,086 | 429 | $\triangle 658$ | 39\% |
| Of the above, Foreign exchange losses | 833 | - | $\triangle 833$ | - |
| Income taxes | 2,669 | 5,646 | +2,977 | 212\% |
| $\begin{gathered} \text { Profit } \\ \text { (Sales ratio) } \end{gathered}$ | $\underset{(7 \%)}{11,877}$ | $\begin{gathered} 19,183 \\ \hline(9 \%) \\ \hline \end{gathered}$ | +7,306 | 162\% |
| Profit, attributable to owners of parent (Sales ratio) | $11,696$ $(68)$ | $17,970$ | +6,274 | 154\% |
| Profit, attributable to non-controlling | 181 | 1,214 | +1,033 | 670\% |


| Exchange rate (JPY/US\$) | 105 | 111 |
| :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 31,450 | 37,650 |
| b | 1,037 | 1,135 |
| Butadiene Price (US\$/Ton) | 400 | 457 |
| MOPJ (US\$/Ton) | 637 | 678 |
| Spread (a-b) |  |  |

*Butadiene Price : Platts S.E Asia (MEAN)

## (Consolidated) Overall Statement of Financial position JSR Corporation

|  |  |  | Unit: Million yen |
| :---: | :---: | :---: | :---: |
|  | 2017/3E | 2017/9E | comparison |
| (Assets) |  |  |  |
| Current assets | 344,128 | 335,993 | $\Delta 8,135$ |
| Cash and cash equivalents | 97,416 | 82,441 | $\Delta 14,975$ |
| Trade and other receivables | 111,130 | 117,085 | +5,955 |
| Inventories | 81,918 | 86,353 | +4,435 |
| Others | 53,665 | 50,115 | $\triangle 3,550$ |
| Non-current assets | 234,355 | 273,017 | +38,662 |
| Property, plant and equipment | 131,748 | 144,826 | +13,078 |
| Goodwill | 9,331 | 19,996 | +10,665 |
| Other intangible assets | 9,190 | 10,181 | +991 |
| Others | 84,087 | 98,015 | +13,928 |
| Total Assets | 578,484 | 609,011 | +30,527 |
| (Liabilities) |  |  |  |
| Current liabilities | 139,120 | 140,610 | +1,489 |
| Trade and other payables | 95,037 | 96,845 | +1,808 |
| Borrowings | 23,740 | 26,653 | +2,913 |
| Others | 20,342 | 17,111 | $\triangle 3,231$ |
| Non-current liabilities | 63,000 | 68,988 | +5,988 |
| Borrowings | 38,381 | 41,477 | +3,096 |
| Others | 24,619 | 27,511 | +2,892 |
| Total Liabilities | 202,120 | 209,597 | +7,477 |
| (Equity) |  |  |  |
| Equity attributable to owners of parent | 361,889 | 382,907 | +21,018 |
| Non-controlling interests | 14,475 | 16,506 | +2,031 |
| Equity | 376,364 | 399,413 | +23,049 |
| Total Liabilities \& Equity | 578,484 | 609,011 | +30,527 |

Capital-to-Asset ratio 2017/3E : 62.6\% 2017/9E : 62.9\%

## Segment Data: Petrochemical Products

|  | FY ended March 2017 1 H | FY ending March 2018 10 | FY ending March 2018 $2 Q$ | $\begin{gathered} \hline \text { FY ending } \\ \text { March } 2018 \\ 1 \mathrm{H} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Sales volume of Elastomers (Ton) (non-consolidated \& JSR BST Elastomer) | 327,296 | 156,913 | 166,036 | 322,949 |
| Revenue of Petrochemicals | 105,393 | 60,262 | 59,501 | 119,764 |
| Elastomers | 83,282 | 47,853 | 46,766 | 94,619 |
| Plastics | 22,111 | 12,409 | 12,735 | 25,144 |
| Operating profit of Petrochemicals (OP margin) | $\begin{gathered} 3.784 \\ (4 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 7.183 \\ (12 \%) \end{gathered}$ | $\begin{gathered} \hline 4,564 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 11,747 \\ (10 \%) \end{gathered}$ |
| Elastomers <br> (OP margin) | $\begin{gathered} 2,300 \\ (3 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,765 \\ (12 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 8,577 \\ (9 \%) \\ \hline \end{gathered}$ |
| Plastics <br> (OP margin) | $\begin{gathered} 1,485 \\ (7 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,418 \\ (11 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,752 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 3,170 \\ (13 \%) \\ \hline \end{gathered}$ |


| YoY |  |
| :---: | :---: |
| $\Delta 4,347$ | $99 \%$ |
| $+14,371$ | $114 \%$ |
| $+11,337$ | $114 \%$ |
| $+3,034$ | $114 \%$ |
| $+7,962$ | $310 \%$ |
| $+6,277$ | $373 \%$ |
| $+1,686$ | $214 \%$ |


| Q0Q |  |
| :---: | :---: |
| $+9,122$ | $106 \%$ |
| $\Delta 761$ | $99 \%$ |
| $\Delta 1,086$ | $98 \%$ |
| +326 | $103 \%$ |
| $\Delta 2,619$ | $64 \%$ |
| $\Delta 2,953$ | $49 \%$ |
| +334 | $124 \%$ |


| Exchange rate (JPY/US\$) | 105 | 111 | 111 | 111 |
| :---: | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 31,450 | 39,100 | 36,200 | 37,650 |
| butadiene Price (US\$/Ton) | 1,037 | 1,072 | 1,198 | 1,135 |
| MOPJ (US\$/Ton) | 400 | 446 | 468 | 457 |
| Spread (a-b) | 637 | 626 | 730 | 678 |

YoY OP Analysis (Billion yen)

| Elastomers | Volume $\Delta 0.5$ <br>  Price | +5.5 |
| :---: | :---: | :---: |
|  | +1.3 |  |
| Plastics | Volume <br>  <br>  <br> Price | +0.4 |
|  | +0.5 |  |

QoQ OP Analysis (Billion yen)

| Elastomers | Volume | +0.4 |
| :---: | :---: | :---: |
|  | Price | $\Delta 3.6$ |
|  | Others | +0.2 |
| Plastics | Volume | +0.2 |
|  | Price | +0.5 |
|  | Others | $\Delta 0.4$ |

## Segment Data: Fine Chemicals and Other Products



Sales growth by product of Fine Chemicals and Other Products:

| Semiconductor Materials |  |
| :--- | :--- |
| ArF Photoresists | 1H YoY |
| Multilayer Materials | Approx. $120 \%$ |
| Other Lithography Materials | Approx. $105 \%$ |
| CMP Materials | Approx. $125 \%$ |
| Packaging Materials $135 \%$ |  |
|  | Approx. $125 \%$ |


| Display Materials |  | Others |  |
| :---: | :---: | :---: | :---: |
|  | 1H YoY |  | 1H YoY |
| Alignment Films | Slight increase | OFC | Flat |
| Color Pigmented Resists | Approx. 90\% | ARTON | Approx. 120\% |
| Other LCD Materials | Slightly under110\% | Life Sciences | Slightly over105\% |


|  | FY ended March 2017 (IFRS) | Projection for FY ending March 2018 (IFRS) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Full year | 1st half | 2nd half | Full year |
| Revenue | 388.5 | 203.5 | 206.5 | 410.0 |
| Elastomers | 185.3 | 94.6 | 95.4 | 190.0 |
| Plastics | 46.0 | 25.1 | 24.9 | 50.0 |
| Fine Chemicals and Other Products | 157.1 | 83.8 | 86.2 | 170.0 |
| Operating profit (OP margin) | $\begin{gathered} 35.9 \\ (9 \%) \\ \hline \end{gathered}$ | $\begin{array}{r} 23.4 \\ (12 \%) \\ \hline \end{array}$ | $\begin{gathered} 19.6 \\ (9 \%) \\ \hline \end{gathered}$ | $\begin{aligned} & 43.0 \\ & (11 \%) \\ & \hline \end{aligned}$ |
| Profit attributable to owners of parent (Profit margin) | $\begin{gathered} 30.2 \\ (8 \%) \end{gathered}$ | $\begin{gathered} 18.0 \\ (9 \%) \end{gathered}$ | $\begin{gathered} 13.5 \\ (7 \%) \\ \hline \end{gathered}$ | $\begin{array}{r} 31.5 \\ (8 \%) \\ \hline \end{array}$ |


| Depreciation <br> expenses | 14.7 | 8.0 | 9.0 | 17.0 |
| :--- | :---: | :---: | :---: | :---: |
| Capital <br> expenditures | 31.8 | 20.9 | 26.1 | 47.0 |
| R\&D expenses | 19.7 | 9.8 | 11.2 | 21.0 |


| Exchange rate (JPY/US\$) | 108 | 111 | 110 | 111 |
| :---: | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 34,725 | 37,650 | 40,000 | 38,825 |
| Butadiene price (US\$/Ton) | 1,551 | 1,135 | 1,200 | 1,168 |

*Butadiene Price : Platts S.E Asia (MEAN)

Cf: Quarterly Revenue \& Operating Profit Trends by Segments JSR Corporation

|  |  | FY ended Mar. 2017 Apr-Jun. 2016 | FY ended Mar. 2017 Jul-Sep. 2016 | FY ended Mar. 2017 Oct-Dec. 2016 | FY ended <br> Mar. 2017 <br> Jan-Mar. 2017 | FY ending Mar. 2018 Apr-Jun. 2017 | $\begin{gathered} \text { FY ending } \\ \text { Mar. } 2018 \\ \text { Jul-Sep. } 2017 \end{gathered}$ | QoQ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales volume of Elastomers (Ton) (non-consolidated \& JSR BST Elastomer) |  | 155,451 | 171,845 | 189,258 | 179,434 | 156,913 | 166,036 | +9,122 | 106\% |
| Revenue |  | 89,238 | 92,991 | 98,894 | 107,333 | 101,128 | 102,410 | +1,282 | 101\% |
|  | Elastomers | 40,528 | 42,754 | 48,008 | 54,055 | 47,853 | 46,766 | $\Delta 1,086$ | 98\% |
|  | Plastics | 11,251 | 10,860 | 11,329 | 12,594 | 12,409 | 12,735 | +326 | 103\% |
|  | Fine Chemicals and Other Products | 37,459 | 39,377 | 39,557 | 40,684 | 40,866 | 42,909 | +2,042 | 105\% |
|  | Semicoductor materials | 14,697 | 15,545 | 15,663 | 16,246 | 17,617 | 19,268 | +1,651 | 109\% |
|  | Display materials | 13,960 | 14,413 | 14,325 | 14,104 | 13,669 | 13,854 | +185 | 101\% |
|  | Others | 8,802 | 9,419 | 9,570 | 10,334 | 9,580 | 9,786 | +206 | 102\% |
| Operating profit <br> (OP marigin) $\qquad$ |  | $\begin{gathered} 6,873 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 8,080 \\ (9 \%) \\ \hline \end{gathered}$ | $10,756$ $(11 \%)$ | $10,234$ <br> (10\%) | $12,706$ <br> (13\%) | $10,658$ <br> (10\%) | $\Delta 2,048$ | 84\% |
|  | Elastomers (OP margin) | 1,246 <br> (3\%) | $\begin{gathered} 1,053 \\ (2 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 3,161 \\ (7 \%) \end{gathered}$ | $\begin{gathered} 3.339 \\ (6 \%) \end{gathered}$ | $\begin{aligned} & 5,765 \\ & (12 \%) \end{aligned}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline \end{gathered}$ | $\Delta 2,953$ | 49\% |
|  | Plastics (OP margin) | $\begin{aligned} & 488 \\ & (4 \%) \\ & \hline \end{aligned}$ | $\begin{aligned} & 996 \\ & (9 \%) \end{aligned}$ | $\begin{aligned} & 1,285 \\ & (11 \%) \end{aligned}$ | $\begin{gathered} 1,081 \\ (9 \%) \end{gathered}$ | $\begin{aligned} & 1,418 \\ & (11 \%) \end{aligned}$ | $\begin{aligned} & 1,752 \\ & (14 \%) \end{aligned}$ | +334 | 124\% |
|  | Fine Chemicals and Other Products (OP marigin) | $\begin{aligned} & 5,138 \\ & (14 \%) \end{aligned}$ | $\begin{aligned} & 6,030 \\ & (15 \%) \end{aligned}$ | $\begin{aligned} & 6,311 \\ & (16 \%) \end{aligned}$ | $\begin{aligned} & 5,814 \\ & (14 \%) \end{aligned}$ | $\begin{aligned} & 5,523 \\ & (14 \%) \end{aligned}$ | $\begin{aligned} & 6,095 \\ & (14 \%) \end{aligned}$ | +571 | 110\% |


| Exchange rate (JPY/US\$) | 108 | 102 | 109 | 114 | 111 | 111 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 31,600 | 31,300 | 34,100 | 41,900 | 39,100 | 36,200 |
| b Butadiene Price (US\$/Ton) | 998 | 1,073 | 1,572 | 2,602 | 1,072 | 1,198 |
| MOPJ (US\$/Ton) | 411 | 389 | 450 | 499 | 446 | 468 |
| Spread (a-b) | 587 | 684 | 1,122 | 2,103 | 626 | 730 |

*Butadiene Price : Platts S.E Asia (MEAN)

## Cf: Explanation of Differences between JGAAP and IFRS



## IR Calendar

## Announcement of Earnings Results

## FY ending Mar. 2018 Q3

## January 29th 2018

FY ending Mar. 2018 Q4

April $25^{\text {th }} 2018$

*Please note that the above is subject to change.


[^0]:    *Butadiene Price : Platts S.E Asia (MEAN)

