January 30, 2018

FANCL Corporation
TSE 1st Section: 4921

Notice regarding revisions to results forecasts

Yokohama, January 30, 2018—In light of recent trends in business performance, FANCL Corporation today announced revisions to the consolidated results forecasts for the fiscal year ending March 31, 2018 (April 1, 2017 – March 31, 2018), announced on April 27, 2017. Details are as follows.

1. Revisions to the full-year consolidated results forecasts for the fiscal year ending March 31, 2018 (April 1, 2017 – March 31, 2018)

(Millions of yen)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent company	Net income per share (¥)
Previously announced forecasts (A)	105,000	6,000	6,100	4,000	¥63.50
Revised forecasts (B)	107,500	7,700	7,850	5,400	¥85.72
Difference in amount (B – A)	2,500	1,700	1,750	1,400	
Percentage difference (%)	2.4	28.3	28.7	35.0	
Reference: Results for the fiscal year ended March 31, 2017	96,305	2,244	2,385	5,146	¥81.92

2. Reasons for change

Net sales are expected to be higher than previously estimated due to factors including strong sales in FANCL Cosmetics and ATTENIR, and higher-than-expected inbound demand.

Despite additional advertising investment anticipated for Q4, operating income, ordinary income and net income figures are expected to exceed previous forecasts due to an increase in revenue.

*****ENDS*****

*The aforementioned forecasts are based on information available as of the date of this announcement.

Actual business performance may differ from the forecasts indicated in this document.

For further information please contact:
Investor Relations Group
Tel. +81 45 226-1470
Email: 4921ir@fancl.co.jp