

3rd Quarter Consolidated Financial Summary For the Nine Months Ended December 31, 2017

1. Orders, Sales and Operating Income by Business Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1st Half Result	3Q YTD	Full Year Projection	1st Half Result	3Q YTD	Full Year Result	1st Half	3Q YTD	Full Year
Orders	125.3	187.9	248.0	112.5	162.1	218.7	+11.4%	+15.9%	+13.4%
Water treatment chemicals	44.6	66.5	90.8	42.0	61.2	82.1	+6.1%	+8.6%	+10.6%
Water treatment facilities	80.7	121.4	157.2	70.5	100.9	136.6	+14.5%	+20.4%	+15.1%
Electronics industry	45.0	73.2	97.6	34.6	51.9	72.5	+30.0%	+40.9%	+34.7%
General industries	35.7	48.2	59.6	35.8	48.9	64.2	-0.5%	-1.4%	-7.1%
Sales	108.1	163.5	235.0	103.8	152.1	214.2	+4.1%	+7.5%	+9.7%
Water treatment chemicals	44.1	66.5	90.7	41.5	61.3	81.9	+6.3%	+8.5%	+10.8%
Water treatment facilities	64.0	97.0	144.3	62.4	90.8	132.3	+2.7%	+6.8%	+9.1%
Electronics industry	37.1	55.7	84.6	36.0	52.4	74.4	+3.0%	+6.3%	+13.8%
General industries	26.9	41.3	59.7	26.4	38.4	57.9	+2.2%	+7.6%	+3.0%
Operating Income	10.2	14.9	21.7	9.6	13.6	19.5	+5.3%	+8.9%	+11.6%
Water treatment chemicals	3.9	5.6	7.4	4.1	5.9	7.2	-5.7%	-4.6%	+2.3%
Water treatment facilities	6.3	9.3	14.3	5.6	7.8	12.2	+13.3%	+18.9%	+17.0%
Electronics industry	5.4	8.0	11.8	5.5	7.7	10.8	-3.0%	+3.9%	+9.6%
General industries	0.9	1.3	2.5	0.0	0.1	1.5	-	-	+71.8%

2. Orders from and Sales to the Electronics Industry by Products/Service Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1st Half Result	3Q YTD	Full Year Projection	1st Half Result	3Q YTD	Full Year Result	1st Half	3Q YTD	Full Year
Domestic	27.6	39.6	51.0	24.3	37.7	51.3	+13.6%	+4.9%	-0.6%
Facilities	4.7	6.2	6.5	1.2	3.7	4.3	+307.6%	+66.7%	+52.6%
UPWS Business	12.3	18.4	24.2	14.5	20.9	27.4	-15.1%	-12.3%	-11.7%
Maintenance	7.1	9.8	13.7	5.5	8.3	13.1	+28.1%	+18.2%	+4.2%
Tool Cleaning	3.4	5.2	6.6	3.1	4.8	6.5	+12.2%	+9.0%	+2.0%
Overseas	17.5	33.6	46.6	10.4	14.2	21.2	+68.5%	+136.8%	+120.2%
Facilities	12.4	26.1	36.4	7.0	8.8	13.8	+76.8%	+194.7%	+164.6%
UPWS Business	1.2	2.0	2.8	0.7	1.0	1.4	+82.5%	+102.8%	+103.9%
Maintenance	3.9	5.6	7.5	2.7	4.4	6.1	+43.5%	+27.4%	+23.1%
Total Orders from Electronics Ind.	45.0	73.2	97.6	34.6	51.9	72.5	+30.0%	+40.9%	+34.7%
Domestic	25.0	37.0	52.8	24.7	35.3	49.3	+1.2%	+4.7%	+7.1%
Facilities	2.8	4.4	7.7	1.4	1.7	2.6	+94.1%	+162.2%	+192.3%
UPWS Business	12.3	18.4	24.2	14.5	20.9	27.4	-15.1%	-12.3%	-11.7%
Maintenance	6.5	8.9	14.3	5.7	7.9	12.8	+14.0%	+13.1%	+11.9%
Tool Cleaning	3.4	5.2	6.6	3.1	4.8	6.4	+10.8%	+9.6%	+2.5%
Overseas	12.0	18.8	31.8	11.3	17.2	25.1	+6.9%	+9.5%	+26.9%
Facilities	8.2	12.5	22.4	8.3	12.1	17.6	-0.8%	+3.6%	+27.3%
UPWS Business	1.2	2.0	2.8	0.7	1.0	1.4	+82.5%	+102.8%	+103.9%
Maintenance	2.7	4.4	6.6	2.4	4.1	6.1	+13.2%	+5.1%	+8.6%
Total Sales to Electronics Ind.	37.1	55.7	84.6	36.0	52.4	74.4	+3.0%	+6.3%	+13.8%

UPWS Business stands for Ultrapure Water Supply Business.

3. Capital Expenditures, Depreciation and R&D Expenses

(Billions of yen)

	Year ending March 2018			Year ended March 2017		
	1st Half Result	3Q YTD	Full Year Projection	1st Half Result	3Q YTD	Full Year Result
Capital Expenditures (Tangibles)	8.8	15.0	24.0	3.8	6.2	9.3
Depreciation	6.6	9.9	13.0	6.7	10.0	13.2
R&D Expenses	2.6	3.8	5.3	2.4	3.7	5.0

