

# Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2017 (Based on Japanese GAAP)

January 31, 2018

Company name: MARUWA UNYU KIKAN CO.,LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 9090 URL <http://www.momotaro.co.jp/>  
 Representative: President Masaru Wasami  
 Inquiries: Director and Managing Executive Officer Kazumi Kawada TEL 048-991-1000  
 Scheduled date to file Quarterly Securities Report: February 13, 2018  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2017 (from April 1, 2017 to December 31, 2017)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2017	55,611	9.5	3,296	(6.3)	3,482	(5.6)	2,428	(1.4)
Nine months ended December 31, 2016	50,768	12.1	3,516	5.2	3,689	9.5	2,461	5.0

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2017	75.88		75.50	
Nine months ended December 31, 2016	76.83		76.45	

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2017	40,258	20,076	49.9
As of March 31, 2017	36,697	17,935	48.9

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2017	–	31.75	–	31.75	63.50
Year ending March 31, 2018	–	31.75	–		
Year ending March 31, 2018 (Forecast)				15.88	–

### 3. Forecast of consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	72,000	7.2	4,950	12.5	5,000	8.4	3,210	4.2	100.31

#### 4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2017  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2017	32,100,680 shares	As of March 31, 2017	32,085,880 shares
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Number of treasury shares at the end of the period

As of December 31, 2017	90,534 shares	As of March 31, 2017	90,492 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2017	31,999,489 shares	Nine months ended December 31, 2016	32,043,922 shares
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## Quarterly consolidated financial statements

### Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2017	As of December 31, 2017
Assets		
Current assets		
Cash and deposits	7,701,966	5,180,260
Notes and accounts receivable - trade	7,265,807	9,498,171
Supplies	32,058	26,856
Other	831,854	922,534
Allowance for doubtful accounts	(1,310)	(1,874)
Total current assets	15,830,375	15,625,947
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	6,838,096	6,589,997
Machinery, equipment and vehicles, net	944,093	2,787,011
Land	5,509,227	6,540,656
Other, net	2,662,503	2,384,420
Total property, plant and equipment	15,953,922	18,302,086
Intangible assets	653,087	927,406
Investments and other assets		
Other	4,317,817	5,456,909
Allowance for doubtful accounts	(57,868)	(53,503)
Total investments and other assets	4,259,949	5,403,406
Total non-current assets	20,866,958	24,632,898
Total assets	36,697,334	40,258,846
Liabilities		
Current liabilities		
Notes and accounts payable - trade	4,672,603	5,705,511
Short-term loans payable	—	1,650,000
Current portion of long-term loans payable	1,942,683	1,950,585
Income taxes payable	674,648	463,677
Provision for bonuses	360,732	101,739
Provision for loss on litigation	12,362	2,440
Other	4,828,964	3,944,640
Total current liabilities	12,491,994	13,818,593
Non-current liabilities		
Long-term loans payable	3,120,600	3,226,263
Net defined benefit liability	595,958	566,251
Asset retirement obligations	397,362	401,662
Other	2,155,627	2,169,613
Total non-current liabilities	6,269,547	6,363,790
Total liabilities	18,761,542	20,182,384

	(Thousands of yen)	
	As of March 31, 2017	As of December 31, 2017
Net assets		
Shareholders' equity		
Capital stock	2,650,296	2,652,300
Capital surplus	2,164,718	2,166,722
Retained earnings	12,965,368	14,374,559
Treasury shares	(103,383)	(103,478)
Total shareholders' equity	17,677,000	19,090,103
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	331,662	1,044,720
Remeasurements of defined benefit plans	(72,871)	(58,361)
Total accumulated other comprehensive income	258,791	986,358
Total net assets	17,935,792	20,076,462
Total liabilities and net assets	36,697,334	40,258,846

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Thousands of yen)

	Nine months ended December 31, 2016	Nine months ended December 31, 2017
Net sales	50,768,488	55,611,738
Cost of sales	44,847,751	49,934,425
Gross profit	5,920,737	5,677,313
Selling, general and administrative expenses	2,403,892	2,380,768
Operating profit	3,516,844	3,296,544
Non-operating income		
Interest income	1,313	1,714
Dividend income	63,234	42,217
Fiduciary obligation fee	—	59,062
Other	174,930	126,350
Total non-operating income	239,479	229,344
Non-operating expenses		
Interest expenses	41,860	24,230
Other	24,908	19,609
Total non-operating expenses	66,769	43,840
Ordinary profit	3,689,553	3,482,048
Profit before income taxes	3,689,553	3,482,048
Income taxes	1,227,708	1,054,027
Profit	2,461,844	2,428,021
Profit attributable to non-controlling interests	—	—
Profit attributable to owners of parent	2,461,844	2,428,021

**Consolidated statements of comprehensive income (cumulative)**

(Thousands of yen)

	Nine months ended December 31, 2016	Nine months ended December 31, 2017
Profit	2,461,844	2,428,021
Other comprehensive income		
Valuation difference on available-for-sale securities	93,885	713,057
Remeasurements of defined benefit plans, net of tax	19,450	14,509
Total other comprehensive income	113,335	727,566
Comprehensive income	2,575,180	3,155,588
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,575,180	3,155,588
Comprehensive income attributable to non-controlling interests	—	—