Third Quarter of Fiscal Year 2018
Summary Result Presentation

Komori Corporation

P/L

（100 million ¥）

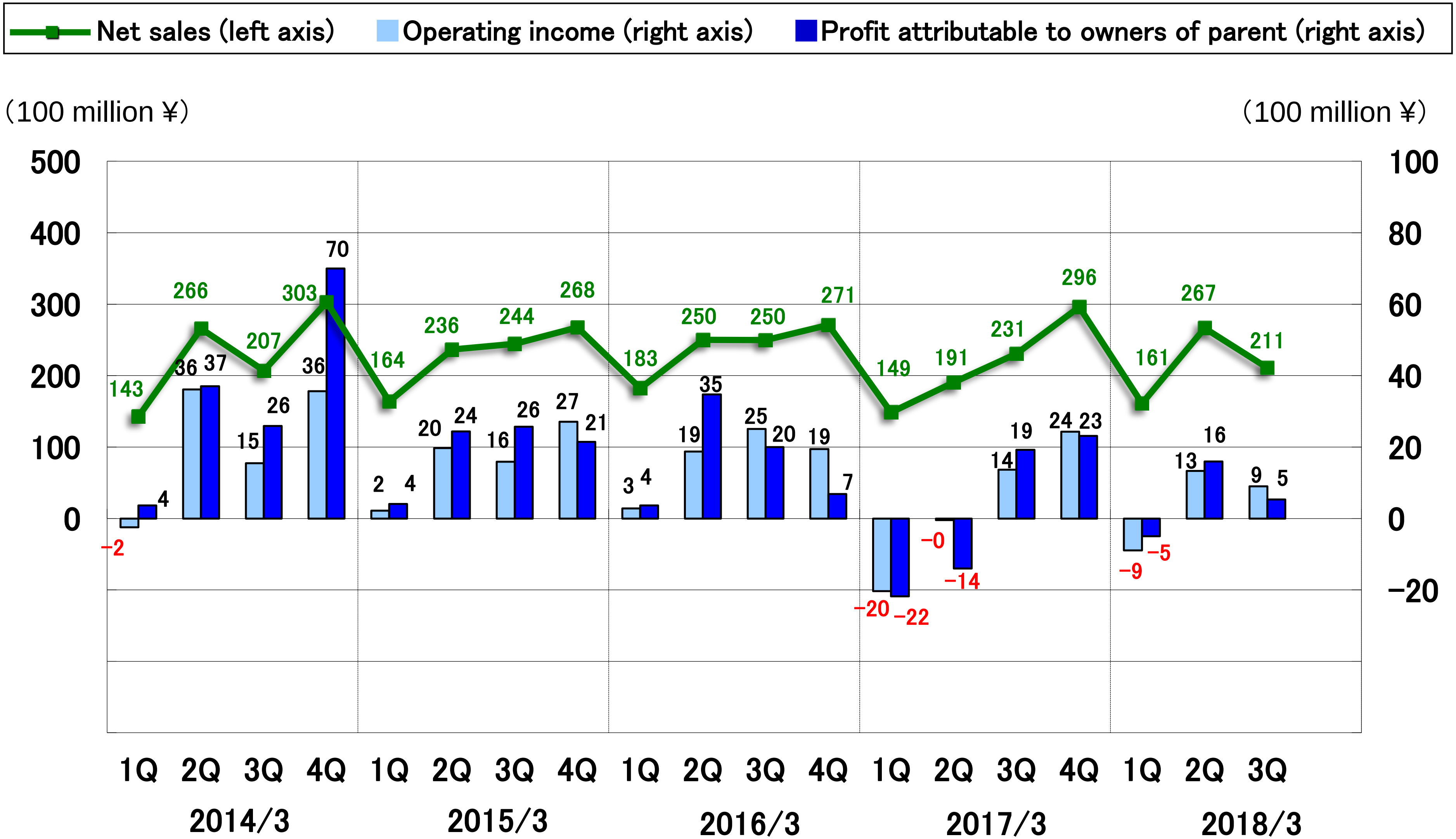
Nine Month Results		FY2018 3Q	FY2017 3Q	Change	vs. FY2017 3Q
Order intake		640	711	−70	90%
Net sales		639	570	69	112%
Operating income		13	−7	21	−
Ordinary income		24	−7	31	−
Profit attributable to owners of parent		16	−17	33	−
FOREX : Average (Yen)	US$	111.82	108.08		
	EUR	128.59	119.36		
FOREX : End of term (Yen)	US$	113.00	116.49		
	EUR	134.94	122.70		

Major Assets and Liabilities

(100 million ¥)

	Dec. 31, 2017	Mar. 31, 2017	Change
Cash and deposits	363	407	−44
Notes and account receivable－trade	227	221	6
Short-term investment securities	224	187	37
Inventories	342	316	26
Breakdown: Merchandise and finished goods	182	156	26
Property, plant and equipment	334	338	−4
Intangible assets	22	25	−3
Notes and account payable－trade	185	176	8
Short-term loans payable	4	0	4
Bonds payable	100	100	0
Long-term loans payable	0	0	0
Shareholders' equity	1,287	1,294	−7
Total assets	1,824	1,801	23

Net Sales, Operating Income and Profit attributable to owners of parent

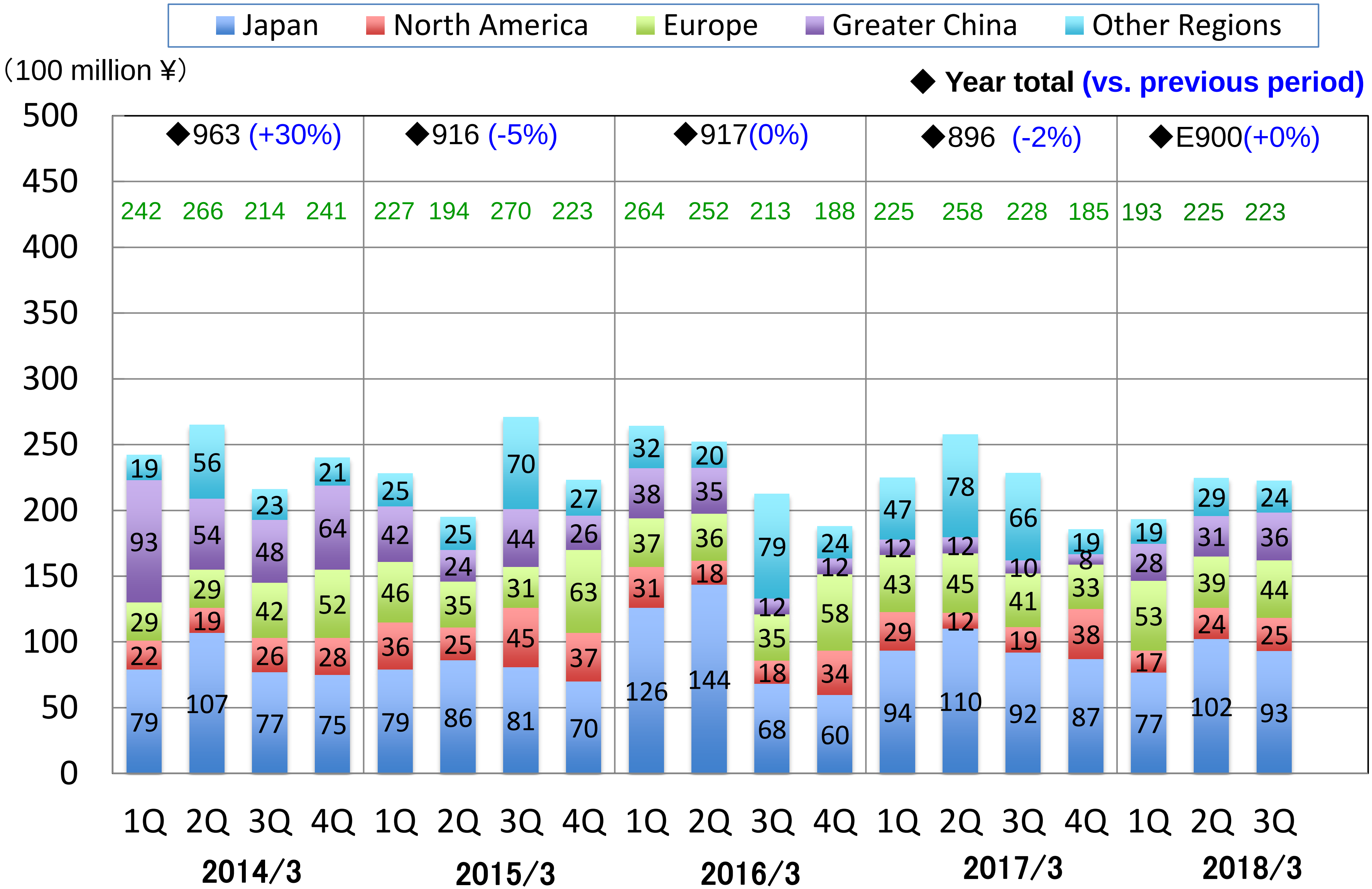


Order Intake by Region

（100 million ¥）

Nine Month Results		FY2018 3Q	FY2017 3Q	vs. FY2017 3Q
Japan		272	296	92%
North-America		65	60	108%
	(million USD)	(58)	(56)	(105%)
Europe		136	130	105%
	(million EUR)	(106)	(109)	(97%)
Greater China		95	34	281%
Other Regions		71	191	37%
Total		640	711	90%

Order Intake by Region

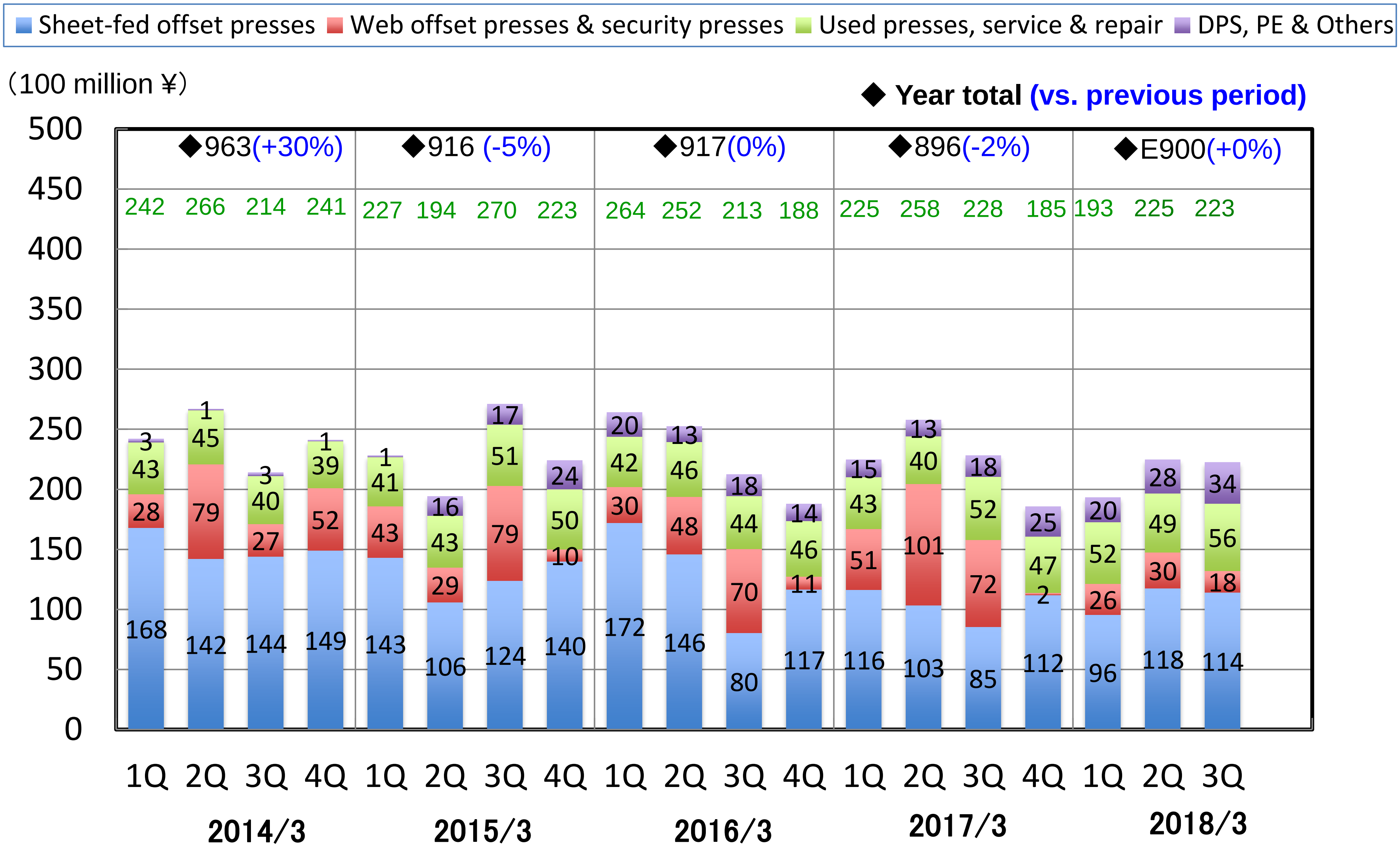


Order Intake by Model

(100 million ¥)

Nine Month Results	FY2018 3Q	FY2017 3Q	vs. FY2017 3Q
Sheet-fed offset presses	327	305	107%
Web offset presses & Security presses	74	224	33%
Used presses, service & repair	157	135	116%
DPS, PE & Others	83	46	180%
Total	640	711	90%

Order Intake by Model

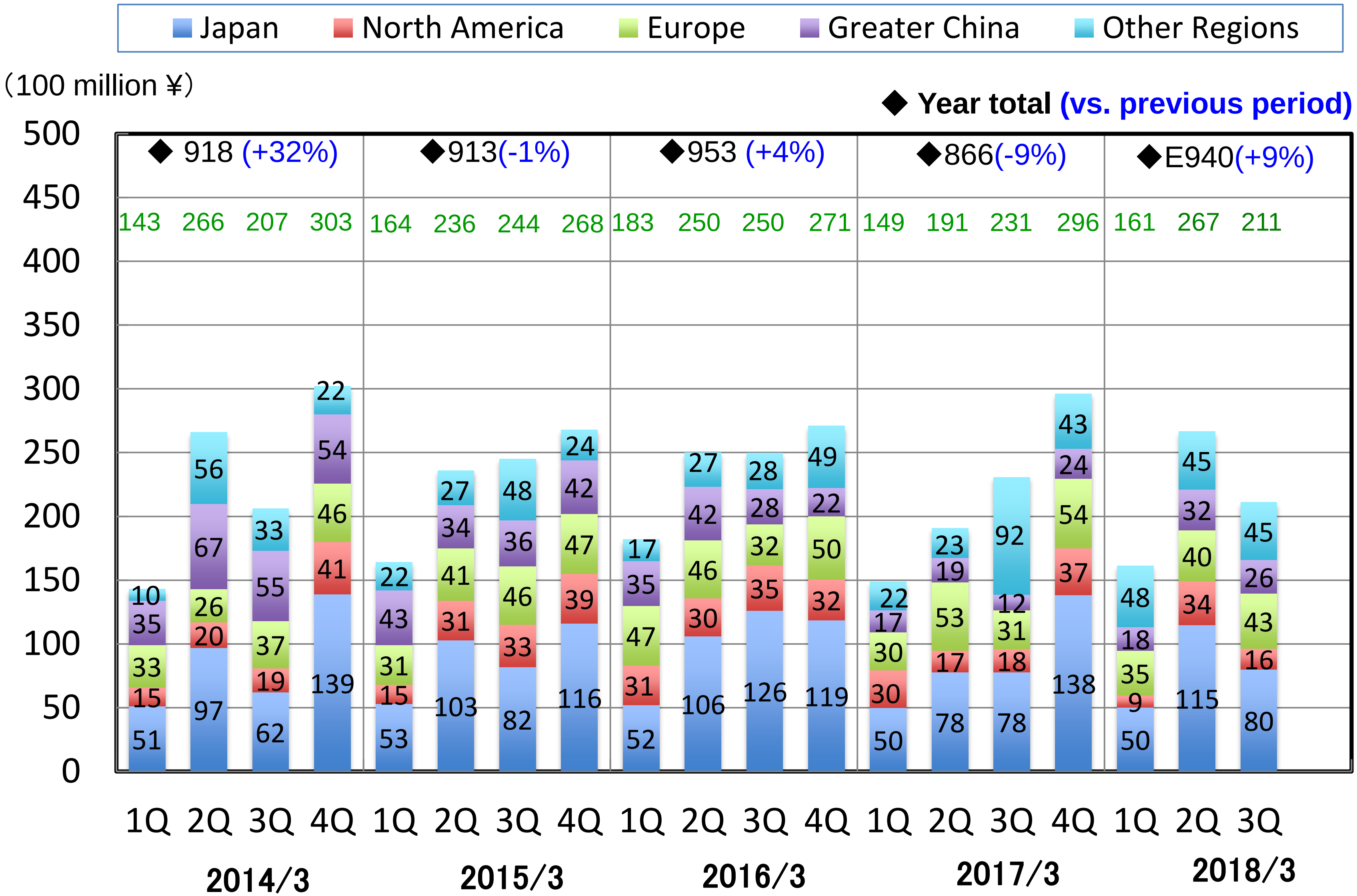


Net Sales by Region

(100 million ¥)

Nine Month Results		FY2018 3Q	FY2017 3Q	vs. FY2017 3Q
Japan		245	205	119%
North-America		60	65	92%
	(million USD)	(53)	(60)	(89%)
Europe		119	114	104%
	(million EUR)	(92)	(95)	(97%)
Greater China		77	49	158%
Other Regions		138	138	101%
Total		639	570	112%

Net Sales by Region

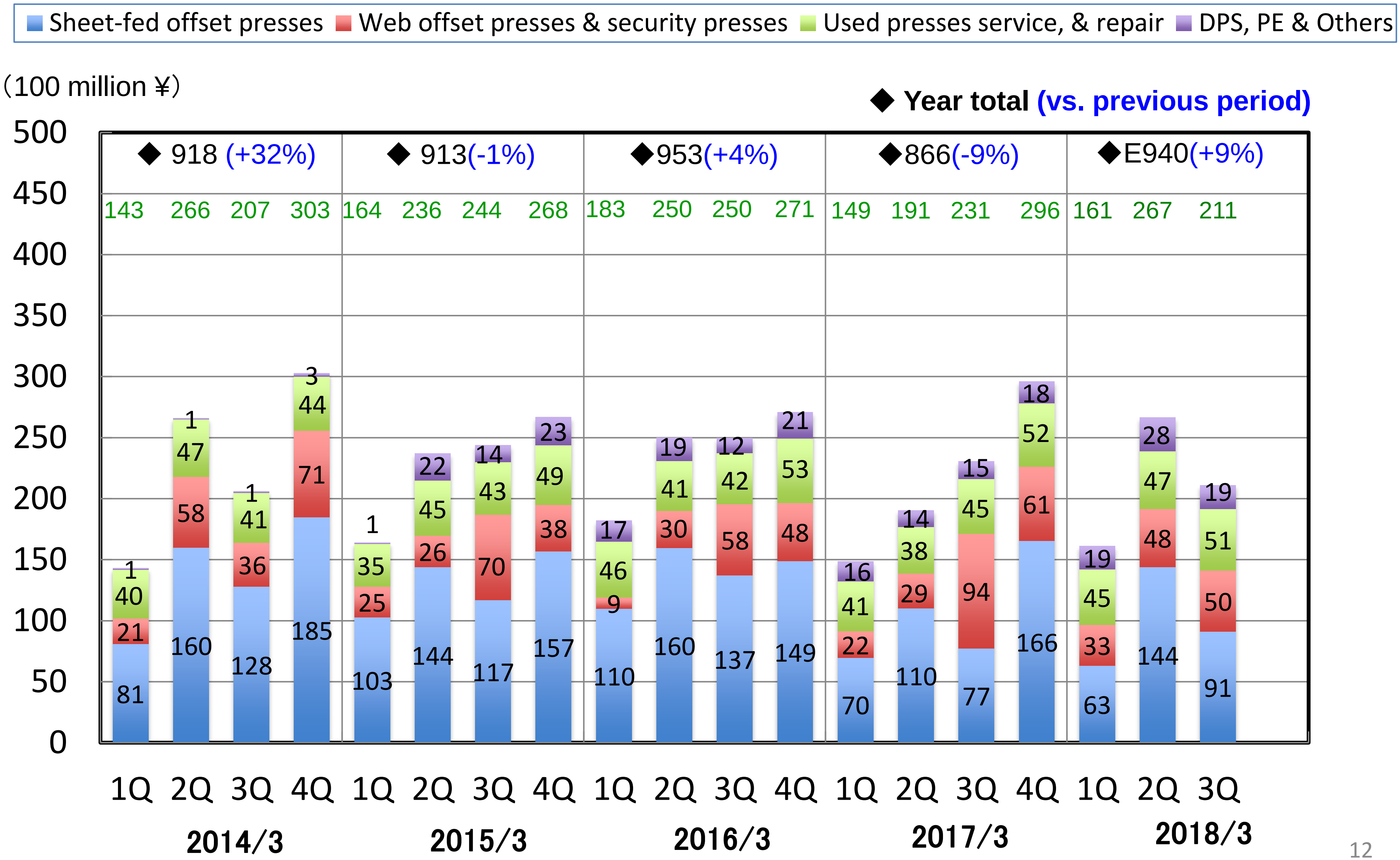


Net Sales by Model

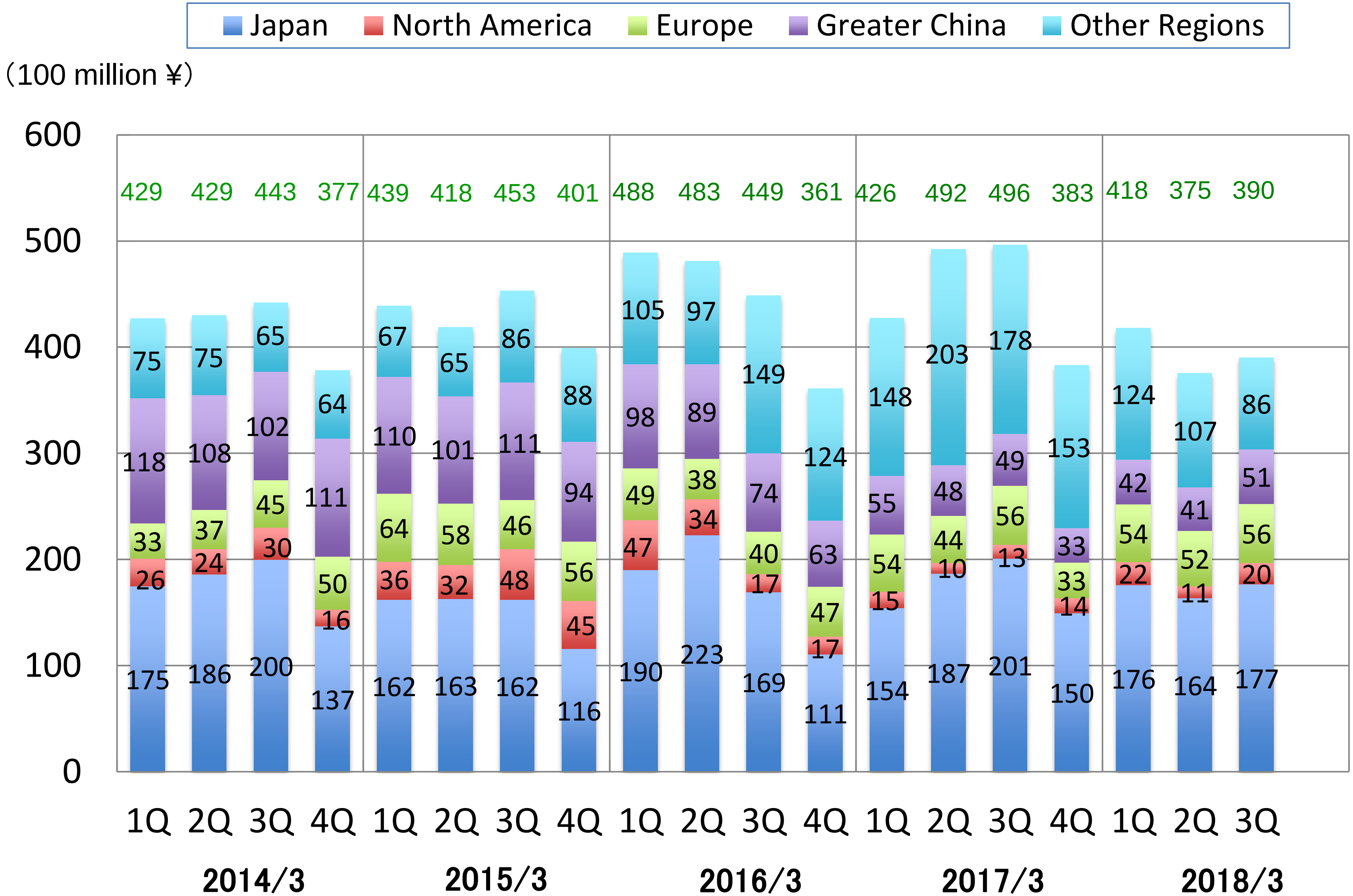
（100 million ¥）

Nine Month Results	FY2018 3Q	FY2017 3Q	vs. FY2017 3Q
Sheet-fed offset presses	299	257	116%
Web offset presses & Security presses	131	144	91%
Used presses, service & repair	143	124	116%
DPS, PE & Others	66	45	148%
Total	639	570	112%

Net Sales by Model

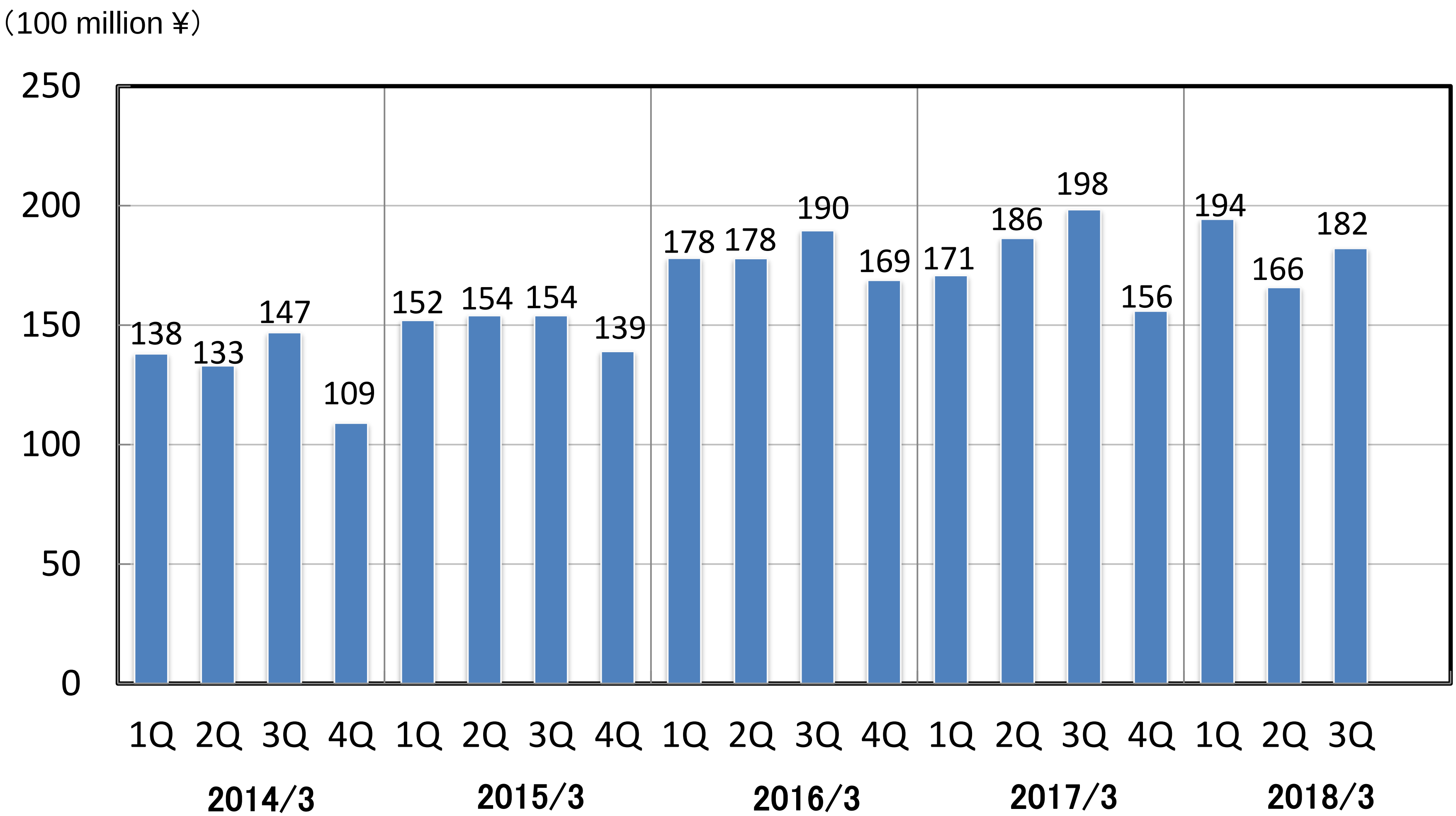


Order Backlog

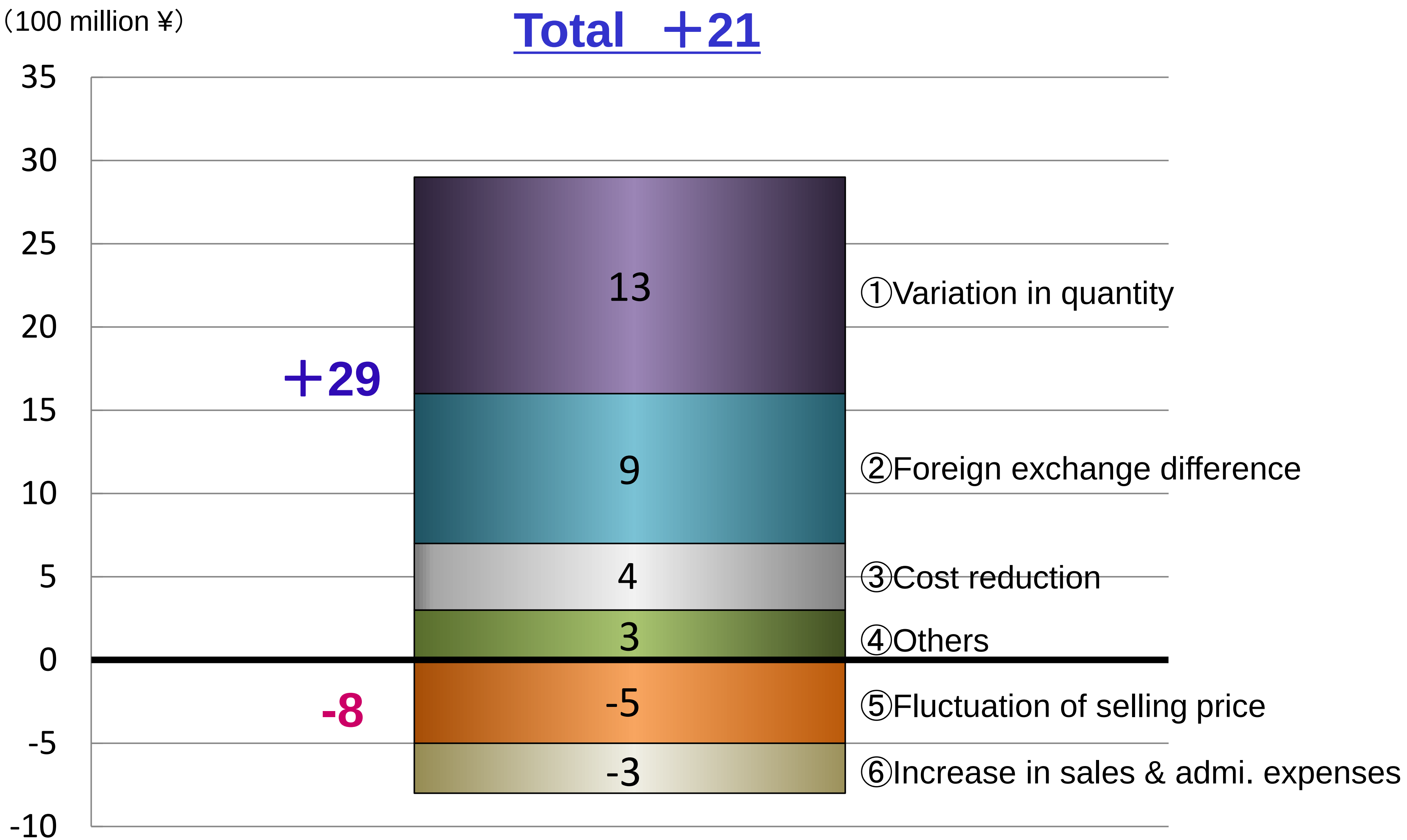


KOMORI

Inventories (Finished Goods, Cost of Sales)



Analysis of Operating Income for 3Q FY2018 (vs. 3Q FY2017)



Forecast

Forecast of result of operations for FY2018

(100 million ¥)

		FY2018 3Q	FY2017 3Q	Change	vs. FY2017 3Q	*Forecast FY2018 year total	FY2017 year total	Change	vs. FY2017 year total
Order intake		640	711	−70	90%	900	896	4	100%
Net sales		639	570	69	112%	940	866	74	109%
Operating income		13	−7	21	−	19	17	2	111%
Ordinary income		24	−7	31	−	23	14	9	161%
Profit attributable to owners of parent		16	−17	33	−	19	7	12	289%
FOREX : Average (Yen)	US$	111.82	108.08			110.24	109.18		
	EUR	128.59	119.36			127.76	119.54		
FOREX : End of term (Yen)	US$	113.00	116.49			105.00	112.19		
	EUR	134.94	122.70			125.00	119.79		

*Order intake amount in "Forecast FY2018 year total" was revised to 90 billion yen from 94 billion yen which was stated in the previous forecast.

Forecast of Order Intake by Region

(100 million ¥)

	FY2018 3Q	*Forecast FY2018 year total	FY2017 year total	Change	vs. FY2017 year total
Japan	272	378	383	−4	99%
North−America	65	95	99	−4	96%
(million USD)	(58)	(86)	(90)	(−4)	(95%)
Europe	136	175	163	12	107%
(million EUR)	(106)	(137)	(136)	(1)	(100%)
Greater China	95	124	42	82	295%
Other Regions	71	128	210	−82	61%
Total	640	900	896	4	100%

*Order intake amount in "Forecast FY2018 year total“ was revised to 90 billion yen from 94 billion yen which was stated in the previous forecast.

Forecast of Order Intake by Model

(100 million ¥)

	FY2018 3Q	*Forecast FY2018 year total	FY2017 year total	Change	vs. FY2017 year total
Sheet-fed offset presses	327	447	417	30	107%
Web offset presses & Security presses	74	121	226	−106	53%
Used presses, service & repair	157	207	182	25	113%
DPS, PE & Others	83	126	71	55	178%
Total	640	900	896	4	100%

*Order intake amount in "Forecast FY2018 year total“ was revised to 90 billion yen from 94 billion yen which was stated in the previous forecast.

Forecast of Net Sales by Region

(100 million ¥)

		FY2018 3Q	Forecast FY2018 year total	FY2017 year total	Change	vs. FY2017 year total
Japan		245	406	344	62	118%
North-America		60	89	101	-12	88%
	(million USD)	(53)	(82)	(93)	(-11)	(88%)
Europe		119	156	168	-12	93%
	(million EUR)	(92)	(124)	(141)	(-17)	(88%)
Greater China		77	104	72	32	144%
Other Regions		138	185	181	4	102%
Total		639	940	866	74	109%

Forecast of Net Sales by Model

（100 million ¥）

	FY2018 3Q	Forecast FY2018 year total	FY2017 year total	Change	vs. FY2017 year total
Sheet–fed offset presses	299	455	423	33	108%
Web offset presses & Security presses	131	179	205	−26	88%
Used presses, service & repair	143	199	176	24	113%
DPS, PE & Others	66	106	62	43	169%
Total	639	940	866	74	109%

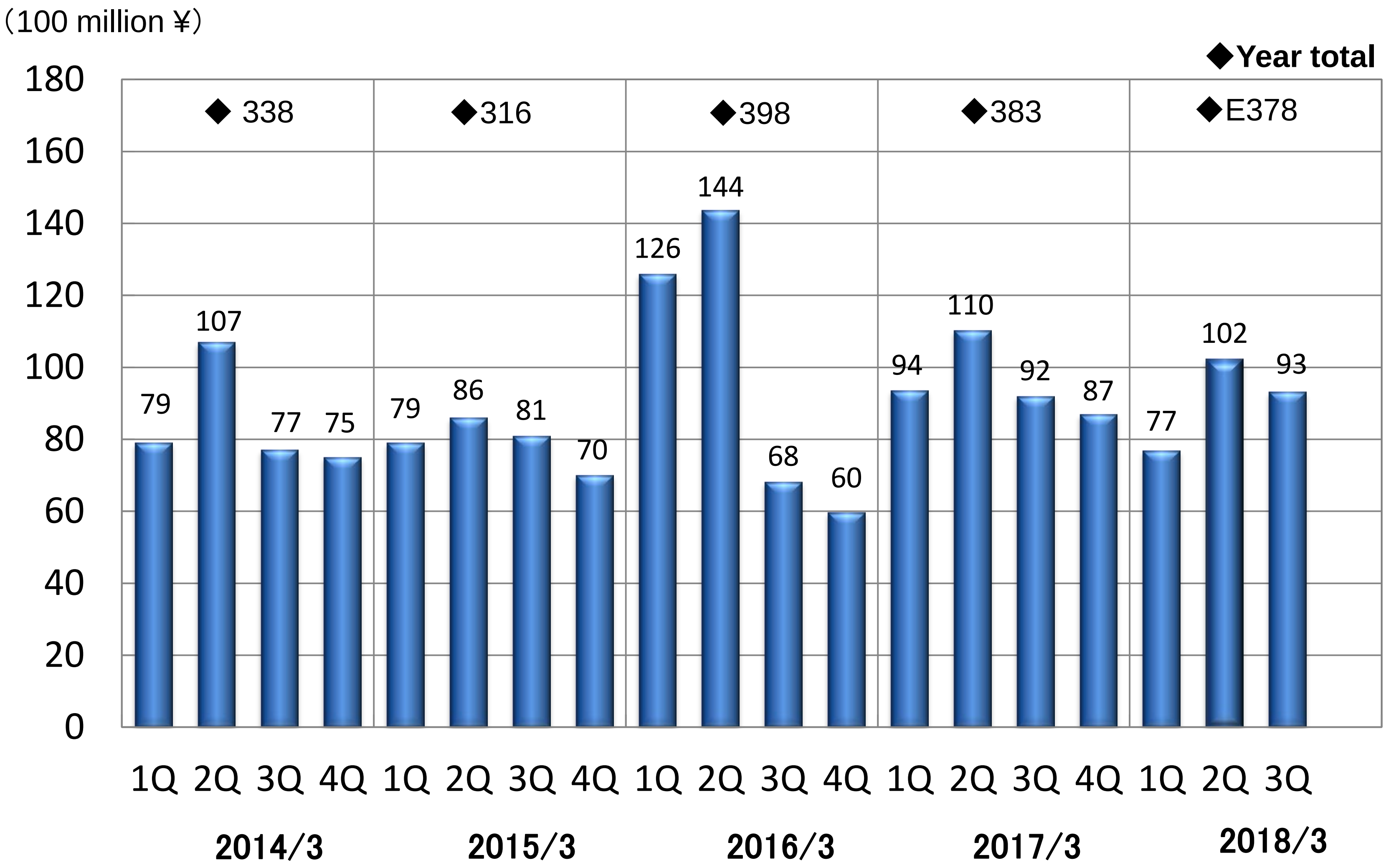
CAPEX, Depreciation and Amortization, R&D etc.

(million ¥)

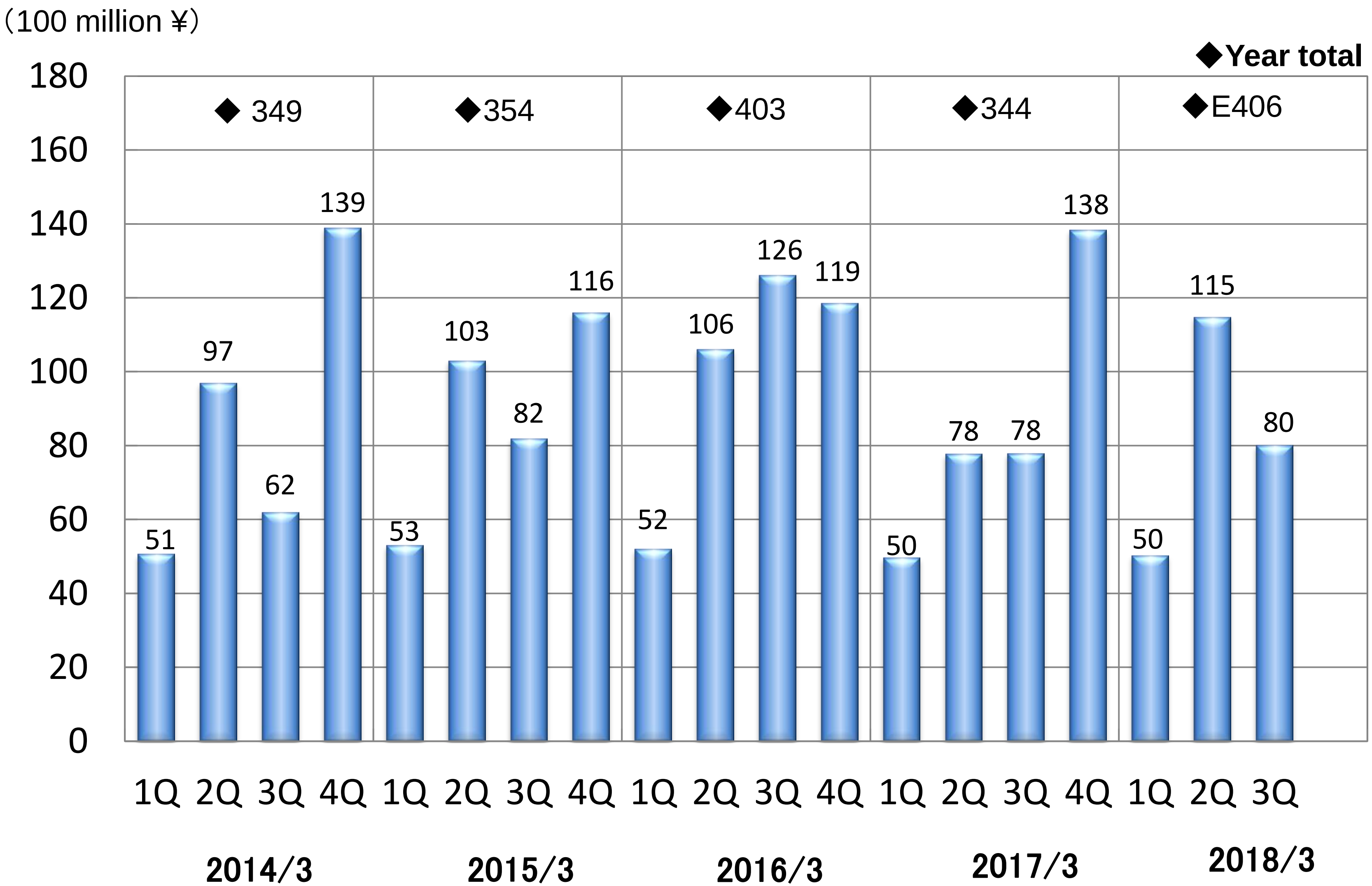
		FY2013	FY2014	FY2015	FY2016	FY2017	FY2018 3Q	FY2018 Forecast
Number of employees		1,814	1,784	2,106	2,189	2,195	2,237	2,250
Personnel expenses		14,892	16,972	19,796	20,495	20,261	15,166	20,300
Capital expenditures		1,881	1,367	2,116	3,126	1455	841	1,860
Depreciation and amortization		2,251	2,172	1,860	2,027	2,133	1,441	1,950
R&D expenses		3,806	4,184	5,123	4,975	4,885	3,435	4,900
	(% to net sales)	(5.5%)	(4.6%)	(5.6%)	(5.2%)	(5.6%)	(5.4%)	(5.2%)

Appendix:
Detailed Order Intake and Net Sales by Region

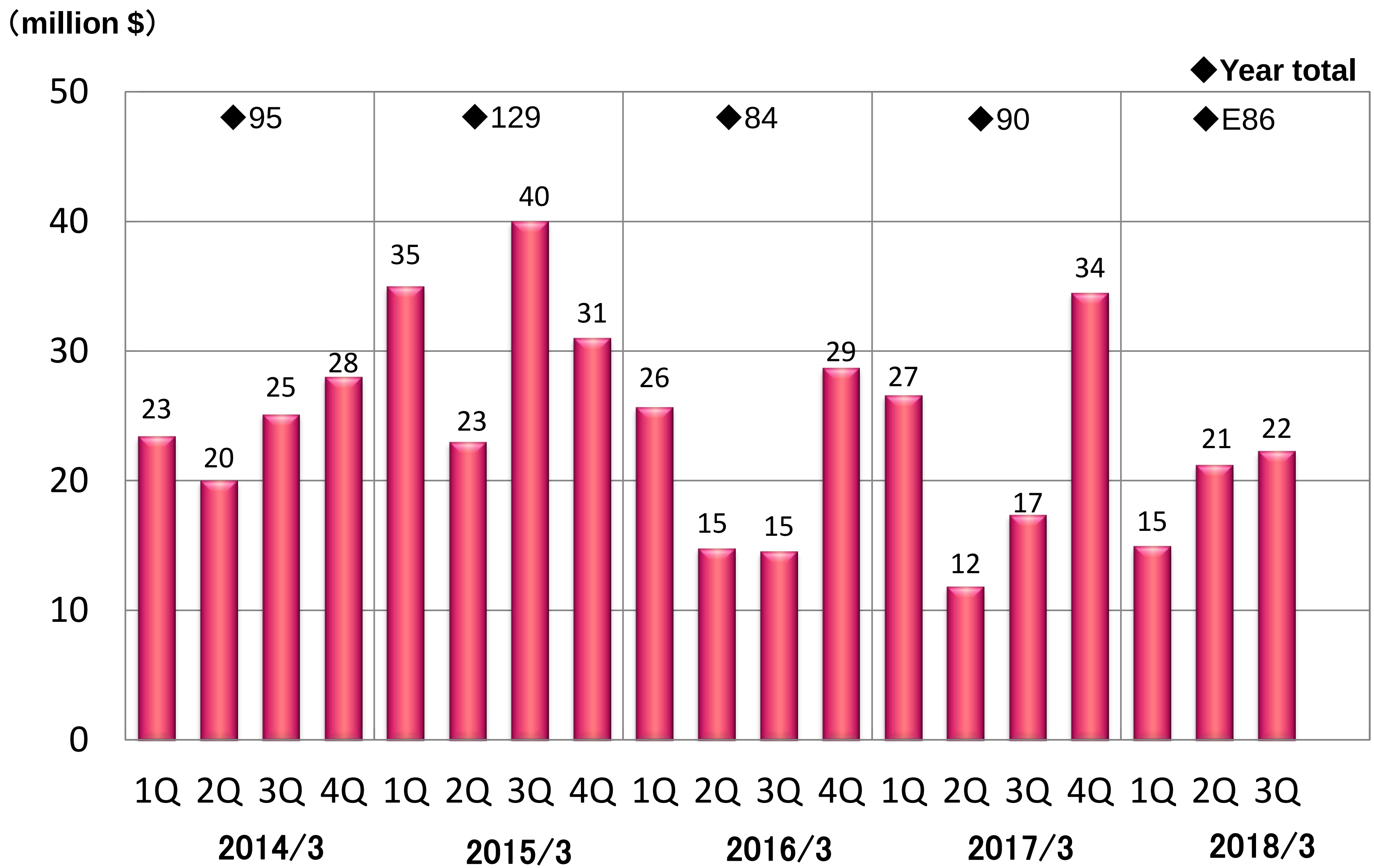
Order Intake in Japanese Market



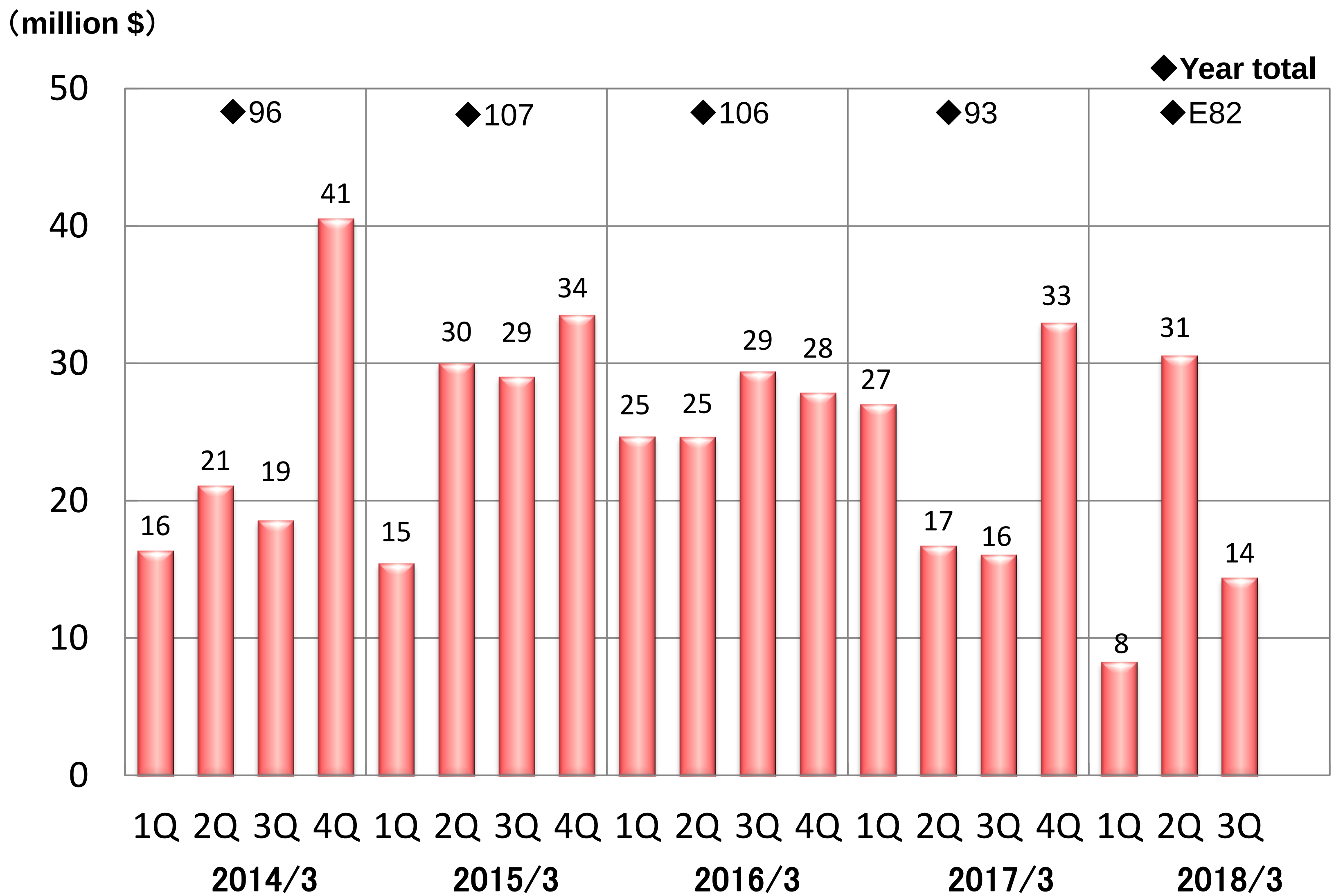
Net Sales in Japanese Market



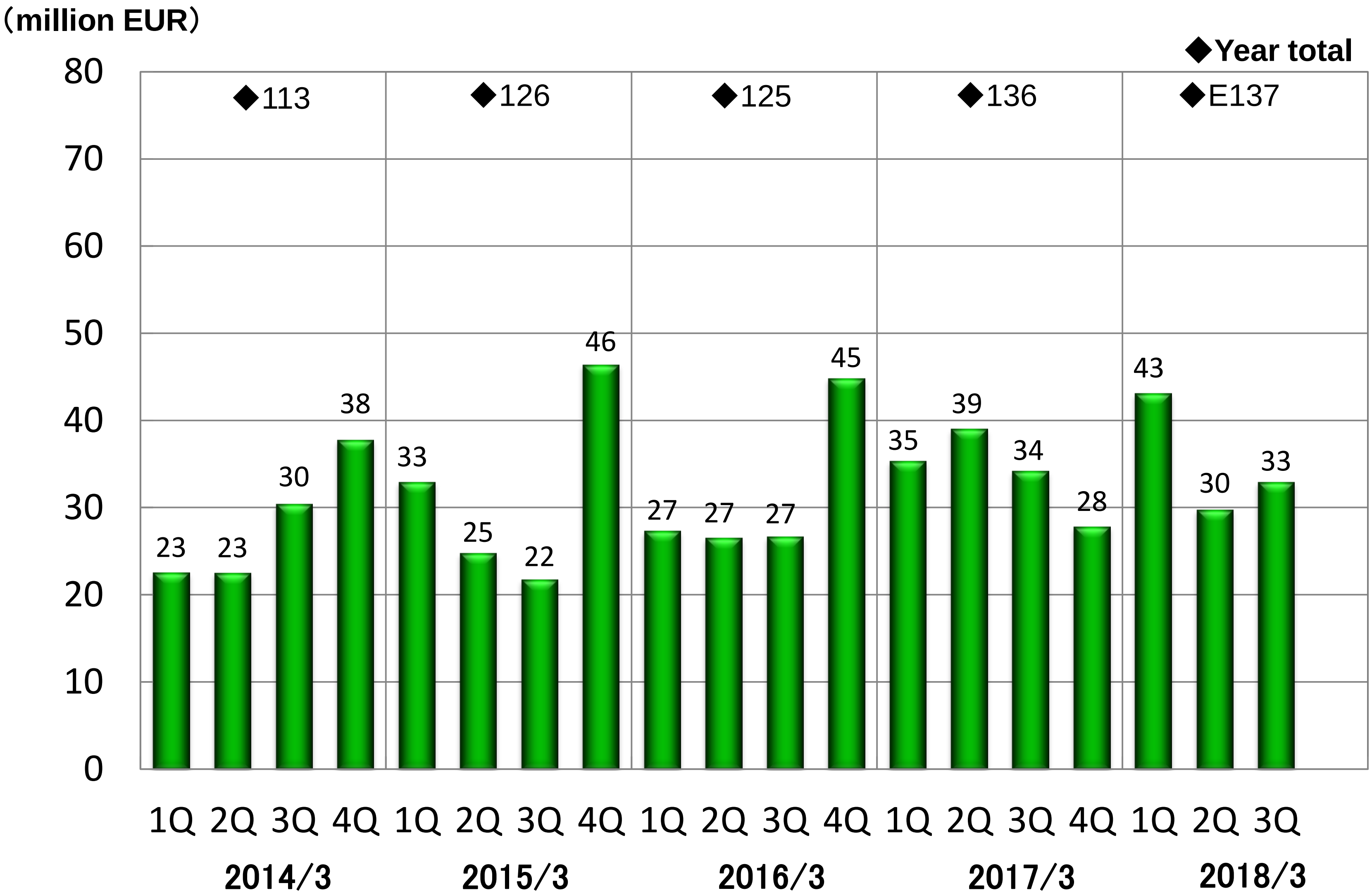
Order Intake in North American Market



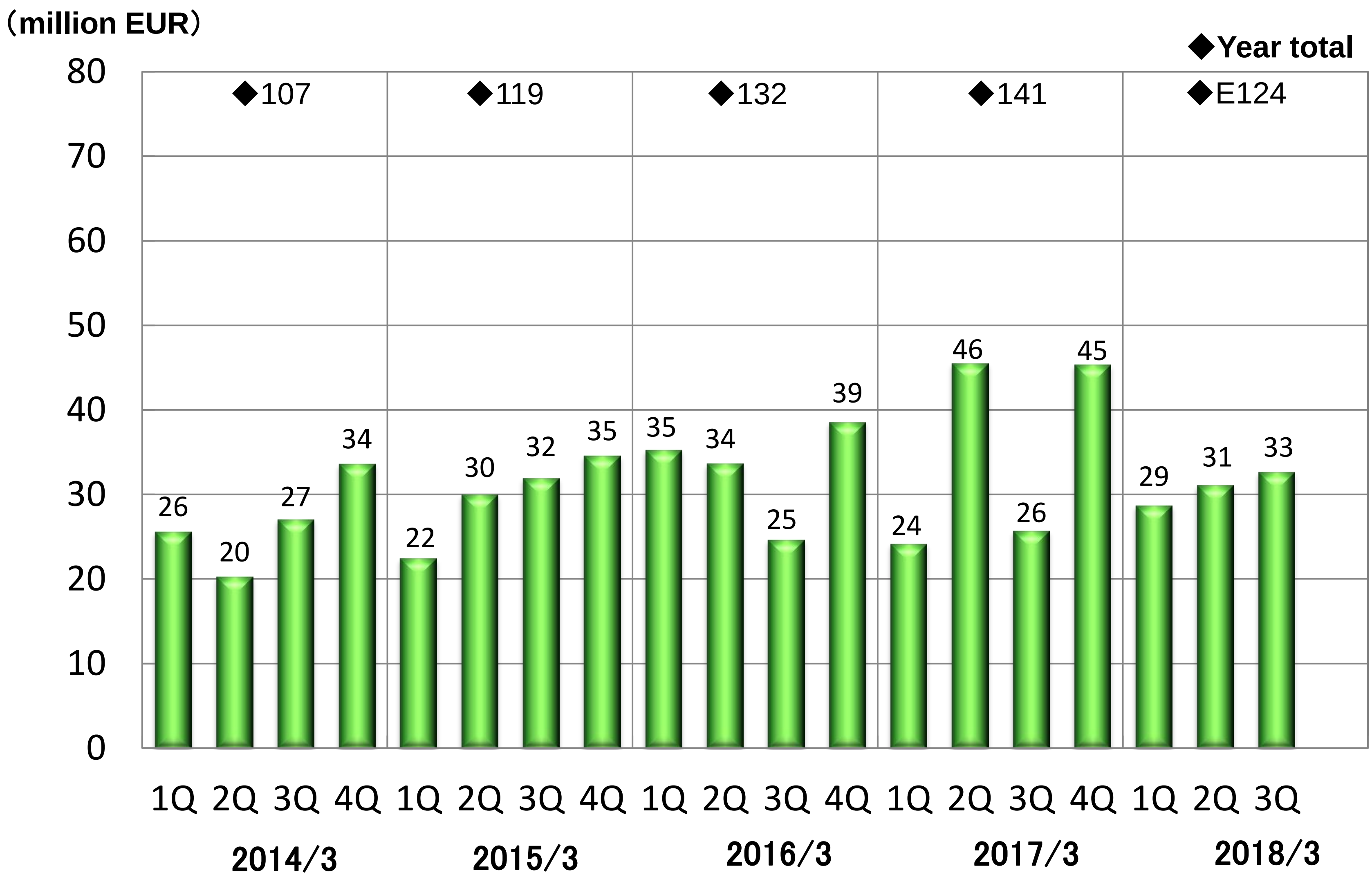
Net Sales in North American Market



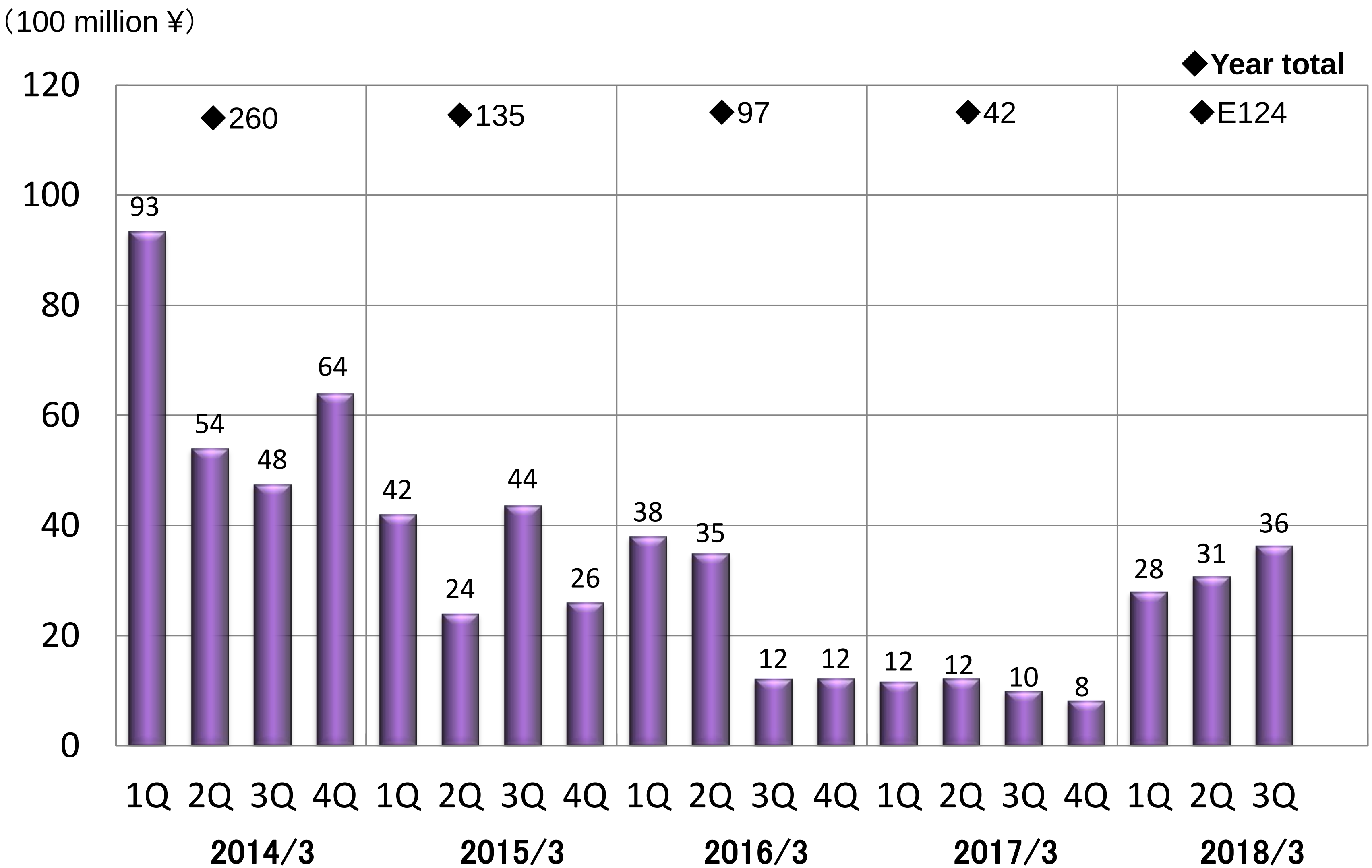
Order Intake in European Market



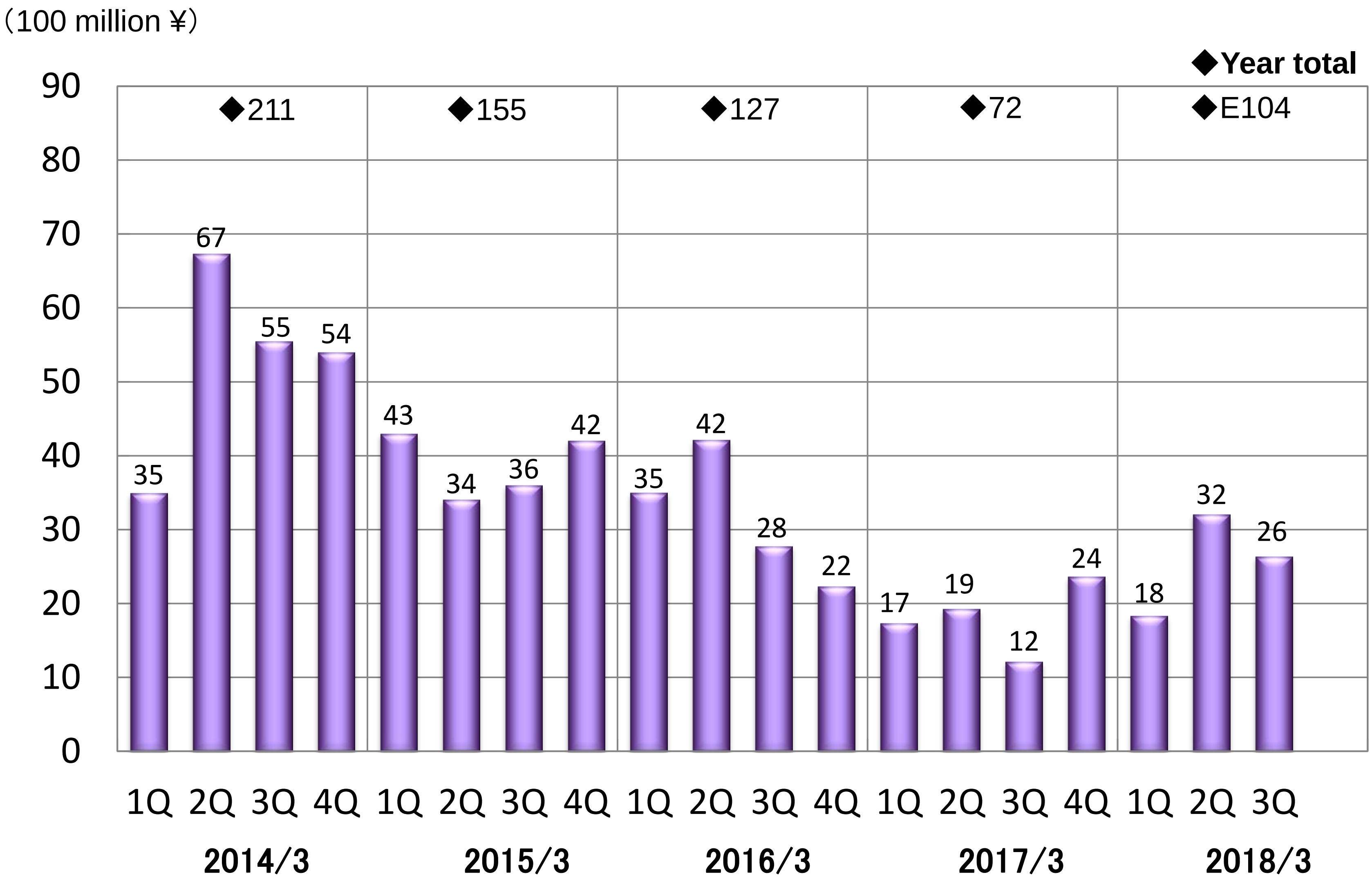
Net Sales in European Market



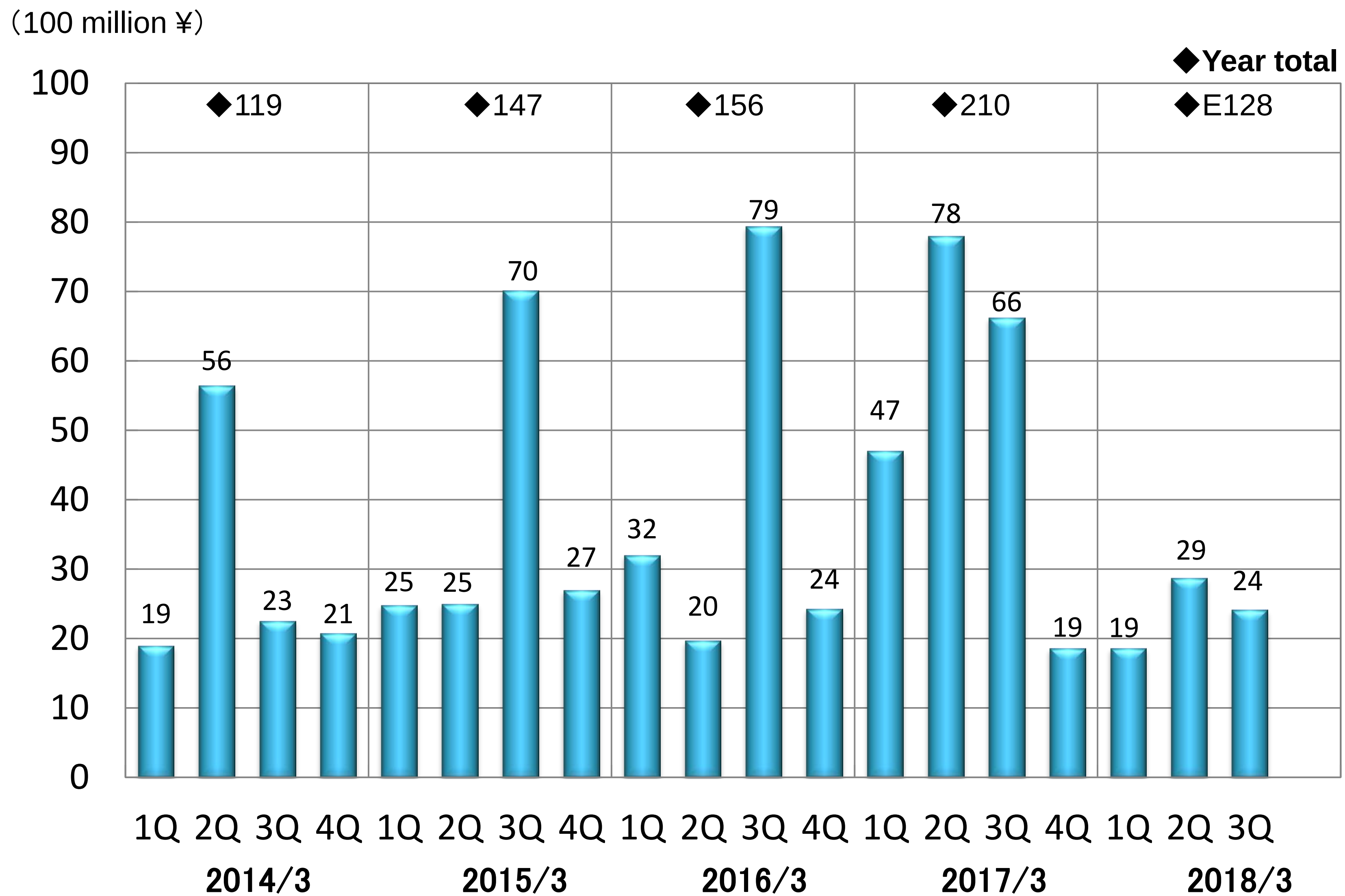
Order Intake in Chinese Market



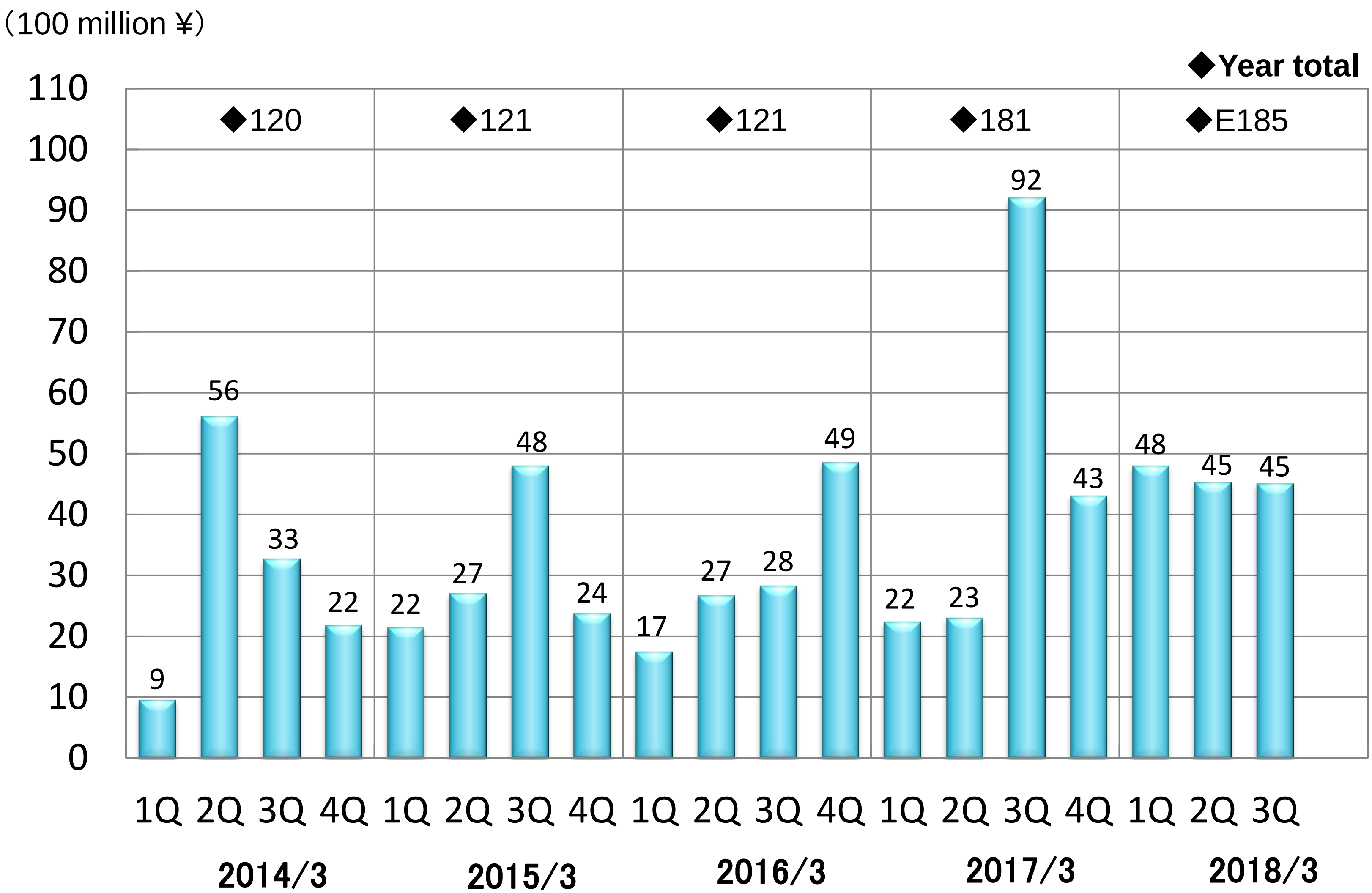
Net Sales in Chinese Market



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.