## <Performance in January 2018 s

1. Sal es Performance in January 2018.

|  | Act ual <br> (AI I Shops) | VS Previ ous Year <br> (AI I Shops) | VS Previ ous Year <br> (Exi sti ing Shops) |
| :--- | :---: | :---: | :---: |
| Bow i ng busi ness | 2,371 | $+3.9 \%$ | $+3.2 \%$ |
| Anusenent busi ness | 3,734 | $+3.6 \%$ | $+3.0 \%$ |
| Karaoke busi ness | 747 | $+0.6 \%$ | $+0.1 \%$ |
| Spo-cha busi ness | 1,333 | $+21 \%$ | $+2.1 \%$ |
| O her busi ness | 261 | $(20) \%$ | $(27) \%$ |
| Tot al sal es | 8,447 | $+3.0 \%$ | $+25 \%$ |

2. Sal es Performance in April 2017 ~ January 2018. (Accumal ate)
( $¥$ nillion / round down)

|  | Act ual <br> (A I Shops) | VS Previ ous Year <br> (A I Shops) | VS Pr evi ous Year <br> (Exi st i ng Shops) |
| :--- | :---: | :---: | :---: |
| Bow i ng busi ness | 18,217 | $+4.6 \%$ | $+6.7 \%$ |
| Anusenent busi ness | 31,701 | $+5.4 \%$ | $+5.6 \%$ |
| Kar aoke busi ness | 6,359 | $(1.1) \%$ | $+1.6 \%$ |
| Spo-cha busi ness | 10,546 | $+8.9 \%$ | $+8.6 \%$ |
| a her busi ness | 2,413 | $(0.4) \%$ | $+1.7 \%$ |
| Tot al sal es | 69,239 | $+4.9 \%$ | $+5.8 \%$ |

3. Sal es Performænce about "Exi sting Shops"

|  | Apr. | Nay. | Jun. | 1Q | Jul | Aug. | Sep. | 2Q | 1Q 2Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bow ing | +4. $2 \%$ | +25\% | +8.9\% | +5. $0 \%$ | +7. 5\% | +13.3\% | +7. $7 \%$ | +9.8\% | +7.4\% |
| Amusenent | +6. $2 \%$ | (3.7) \% | +0.5\% | +0.6\% | +0. 1\% | +12.7\% | +8.5\% | +7.4\% | +4.2\% |
| Kar aoke | (2.7) \% | (2 2) \% | ( 1. 0) \% | (20) \% | +0.7\% | +7.0\% | +4.8\% | +4.3\% | +1. 3\% |
| Spo-cha | +8.4\% | +7.7\% | +13. $2 \%$ | +9.4\% | +11. 5\% | +12.9\% | +2 5\% | +9.5\% | +9.4\% |
| Ohers | +1. 3\% | (20) \% | +2 7\% | +0.6\% | +4. 4\% | +4.3\% | +4.1\% | +4. 3\% | +2 4\% |
| Total sal es | +4. 9\% | (0.1) \% | +4. 3\% | +2 8\% | +3. 6\% | +12 1\% | +6. $9 \%$ | +7. 9\% | +5.5\% |
| Exi sting shops | 105 | 106 | 106 | ※ | 106 | 106 | 106 | ※ | ※ |
| VS Pre Year (Sat/Sun/Hol) | $\pm 0$ | ( 1) | $\pm 0$ | ( 1) | $\pm 0$ | $\pm 0$ | $\pm 0$ | $\pm 0$ | ( 1) |


|  | Oct. | Nov. | Dec. | 3Q | J an. | Feb. | Nar. | 4 Q | 3Q 4Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bow ing | +8.7\% | +4. 8\% | +6.5\% | +6.7\% | +3. $2 \%$ |  |  |  |  |
| Anusenent | +9.2\% | +12.3\% | +8.2\% | +9.7\% | +3.0\% |  |  |  |  |
| Kar aoke | +3.1\% | +4. 8\% | +1. $0 \%$ | +2.7\% | +0.1\% |  |  |  |  |
| Spo-cha | +129\% | +8.5\% | +8.7\% | +10.0\% | +2 1\% |  |  |  |  |
| O hers | +1. 8\% | +1. $6 \%$ | +1.7\% | +1.7\% | (27)\% |  |  |  |  |
| Total sal es | +8.7\% | +8.7\% | +6.8\% | +8.0\% | 25\% |  |  |  |  |
| Exi sting shops | 106 | 107 | 107 | ※ | 107 | 107 | 107 | ※ | ※ |
| VS Pre Year (Sat/Sun/Hol) | (1) | $\pm 0$ | $\pm 0$ | (1) | (1) | +1 | +1 | +1 | $\pm 0$ |

\# The nunber of total 108 shops in January 2018. (Wthout 20 shops in USA) Above sal es data before audit by CPA

