

Summary of the Consolidated Financial Results for the third Quarter Ended December 31,2017

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Stock exchange listing: Tokyo Stock Exchange 1st Section(Code 6140)

1 Financial statements

1) Consolidated Balance Sheets

Millions of yen

	FISCAL YEAR	THIRD QUARTER
	2017/3	2017/12
Cash and deposits	14, 916	17, 261
Notes and accounts receivable-trade	10, 846	12, 480
Securities	360	185
Merchandise and finished goods	2, 313	2, 199
Work in process	1, 480	1,898
Raw materials and supplies	2, 440	2, 385
Other	1, 011	869
Allowance for doubtful accounts	△ 208	△ 225
Current assets	33, 160	37, 054
Buildings and structures, net	9, 465	8, 959
Machinery, equipment and vehicles, net	7, 070	7, 083
Land	5, 045	5, 052
Other, net	1, 551	1, 458
Property, plant and equipment	23, 133	22, 554
Intangible assets	123	109
Investment securities	12, 569	14, 449
Other	2, 752	1,790
Allowance for doubtful accounts	△ 1,057	△ 673
Investments and other assets	14, 265	15, 567
Non-current assets	37, 521	38, 230
Assets	70, 682	75, 284

※Note

- This report contains estimates and forecasts pertaining to the future plans and business results. Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.
- Numbers with " Δ " indicate negative numbers.

	FISCAL YEAR	THIRD QUARTER
	2017/3	2017/12
Notes and accounts payable - trade	1,632	2, 283
Short-term loans payable	461	454
Income taxes payable	208	446
Provision for bonuses	659	348
Provision for business structure improvement	15	14
Other	1, 986	2, 515
Current liabilities	4, 964	6, 063
Net defined benefit liability	7, 672	7, 713
Provision for business structure improvement	24	24
Other	733	715
Non-current liabilities	8, 429	8, 452
Liabilities	13, 394	14, 516
Capital stock	4, 102	4, 102
Capital surplus	7, 129	7, 129
Retained earnings	41, 836	43, 748
Treasury shares	△ 2	△ 4
Shareholders' equity	53, 065	54, 976
Valuation difference on available-for-sale securities	2, 958	4, 185
Revaluation reserve for land	162	162
Foreign currency translation adjustment	△ 53	208
Remeasurements of defined benefit plans	△ 23	△ 5
Total accumulated other comprehensive income	3,044	4, 550
Non-controlling interests	1, 178	1, 242
Net assets	57, 288	60, 768
Liabilities and net assets	70, 682	75, 284

2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

	THIRD QUARTER	
	2016/4-12	2017/4-12
Net sales	31, 976	33, 732
Cost of sales	23, 801	23, 883
Gross profit	8, 175	9, 849
Selling expenses	3,854	3, 881
General and administrative expenses	2, 358	2, 576
Selling, general and administrative expenses	6, 213	6, 458
Operating profit	1,961	3, 391
Interest income	43	37
Dividend income	109	119
Foreign exchange gains	_	108
Share of profit of entities accounted for using equity method	53	47
Miscellaneous income	62	46
Non-operating income	269	359
Interest expenses	7	5
Foreign exchange losses	124	_
Miscellaneous loss	5	1
Non-operating expenses	137	6
Ordinary profit	2, 092	3, 744
Gain on sales of investment securities	38	26
Reversal of provision for business structure improvement	85	_
Extraordinary income	123	26
Loss on valuation of investment securities	0	_
Loss on sales of investment securities	1	_
Extraordinary losses	1	_
Profit before income taxes	2, 214	3, 770
Income taxes - current	341	706
Income taxes - deferred	190	305
Income taxes	531	1, 012
Profit	1, 683	2, 758
Profit attributable to non-controlling interests	25	66
Profit attributable to owners of parent	1,657	2, 691

Consolidated Statements of Comprehensive Income

	THIRD QUARTER			
	2016/4-12	2017/4-12		
Profit	1, 683	2, 758		
Other comprehensive income				
Valuation difference on available-for-sale securities	733	1, 226		
Foreign currency translation adjustment	△1, 200	200		
Remeasurements of defined benefit plans	65	24		
Share of other comprehensive income of entities accounted for using equity method	△506	95		
Other comprehensive income	△907	1, 546		
Comprehensive income	776	4, 305		
(Comprehensive income attributable to)				
Comprehensive income attributable to owners of parent	943	4, 331		
Comprehensive income attributable to non-controlling interests	△167	△ 25		

② Financial data

1) Forecast (2017/4-2018/3)

Net sales (Millions of yen)	Operating profit (Millions of yen)	Ordinary profit (Millions of yen)	Profit attributable to owners of parent (Millions of yen)	Earnings per share (EPS) (Yen)
45, 600	4, 300	4, 740	3, 170	56. 92

2) Consolidated financial indicator

	THIRD Q	UARTER	FISCAL YEAR	FORECAST		
		2016/4-12	2017/4-12	2016/4-2017/3	2017/4-2018/3	
		Amount	Amount	Amount	Amount	
Operating profit ratio	(%)	6. 1	10. 1	6. 3	9. 4	
Ordinary profit ratio	(%)	6. 5	11. 1	7.0	10. 4	
Return on assets [ROA]	(%)	2. 4	3. 7	3. 5	_	
Return on equity [ROE]	(%)	3. 0	4.7	4. 4	_	
Capital expenditures	Millions of yen	1,697	1,630	2, 300	2, 500	
Depreciation [Property, plant and equipment]	Millions of yen	2, 448	2, 292	3, 300	3, 000	
Research and development expenses	Millions of yen	1, 283	1, 341	1,741	1, 750	
Number of employees	Number	2, 120	2, 151	2, 146	_	

3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry

Millions of yen

	THIRD QUARTER				FISCAL YEAR		FORECAST	
	2016/4-12		2017/4-12		2016/4-2017/3		2017/4-2018/3	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Electronics and Semiconductor	14, 322	44.8	14, 115	41. 9	18, 323	43.6	19, 320	42.4
Transportation	6, 299	19.7	6, 849	20.3	8, 481	20. 2	9, 300	20.4
Machinery	6, 560	20. 5	7, 357	21.8	8, 805	21.0	9, 900	21.7
Stone and Construction	3, 532	11. 1	4, 017	11. 9	4, 818	11. 4	5, 380	11.8
Other	1, 261	3. 9	1, 393	4. 1	1, 595	3.8	1,700	3. 7
Net sales	31, 976	100.0	33, 732	100.0	42, 024	100.0	45, 600	100.0

Consolidated Net Sales Breakdown by Geographical Region

	THIRD QUARTER				FISCAL Y	EAR	FORECAST	
	2016/4-12		2017/4-12		2016/4-2017/3		2017/4-2018/3	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Japan	14, 147	44. 2	15, 370	45. 6	18, 919	45. 0	20, 770	45. 6
Taiwan	3, 092	9. 7	3, 387	10.0	4, 043	9. 6	4, 490	9.8
China	5, 272	16. 5	5, 496	16. 3	6, 605	15. 7	7, 740	17.0
Other Asia and Oceania	4, 439	13.9	4, 468	13. 2	5, 858	14. 0	5, 980	13. 1
Europe	3, 362	10.5	2, 994	8. 9	4, 280	10. 2	3, 970	8.7
Other	1, 662	5. 2	2, 015	6.0	2, 316	5. 5	2,650	5.8
Net sales	31, 976	100.0	33, 732	100.0	42, 024	100.0	45, 600	100.0