Note: This English translation is solely for reference purposes and not a legally definitive translation of the original Japanese text. In the event a difference arises regarding the meaning herein, the original Japanese version will prevail as the official authoritative version.

## Summary Report on the Consolidated Results for the Nine Months Ended December 31, 2017

## AMADA HOLDINGS CO., LTD.

Stock Code: 6113
(URL http://www.amadaholdings.co.jp)
Representative: Tsutomu Isobe, President
Contact: Hidekazu Kudo, Director and Senior Executive General Manager of Financial HQ. TEL: +81-463-96-1111
Planned filing of the quarterly financial statements: February 14, 2018
Date of scheduled payment of dividends: -
Quarterly earnings supplementary explanatory documents: Yes
Quarterly earnings presentation: Yes (for investment analysts and institutional investors)
(Amounts less than one million yen are truncated.)

1. Consolidated Business Performance for the Nine Months Ended December 31, 2017 (from April 1, 2017 to December 31, 2017)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Nine months ended December 31, 2017 | 204,723 | 5.5 | 22,519 | 6.1 | 25,578 | 17.0 | 18,006 | 19.6 |
| Nine months ended December 31, 2016 | 194,128 | (10.1) | 21,234 | (29.8) | 21,868 | (31.3) | 15,056 | (28.9) |

> Note: Comprehensive income:

Nine months ended December 31, 2017. $\quad ¥ 27,050$ million
Nine months ended December 31, 2016: $¥ 6,627$ million (56.3 \%)

|  | Basic earnings per <br> share | Diluted earnings <br> per share |  |
| :--- | ---: | ---: | :---: |
|  | Yen | Yen |  |
| Nine months ended December 31, 2017 | $\mathbf{4 9 . 2 3}$ | $\mathbf{4 9 . 2 2}$ |  |
| Nine months ended December 31, 2016 | 41.20 | 41.18 |  |

(2) Financial Position

|  | Total assets | Net assets | Equity ratio |
| :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | \% |
| As of December 31, 2017 | 549,237 | 432,943 | 78.2 |
| As of March 31, 2017 | 533,433 | 419,970 | 78.1 |
| Reference: Total shareholders' equity: | December 31, 2017: <br> March 31, 2017: | 723 million 796 million |  |


|  | Dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First quarter | Second quarter | Third quarter | Fiscal year end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2017 | - | 24.00 | - | 18.00 | 42.00 |
| Fiscal year ending March 31, 2018 | - | 20.00 | - |  |  |
| Fiscal year ending March 31, 2018 <br> (Forecast) |  |  |  | 22.00 | 42.00 |

Note: Revision to dividend forecasts most recently announced: None
3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

Percentages indicate year-on-year increase (decrease).

|  | Net sales |  | Operating income |  | Ordinary income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Fiscal year ending March 31, 2018 | 295,000 | 5.8 | 37,000 | 12.0 | 40,000 | 16.6 |


|  | Profit attributable to owners of <br> parent | Basic earnings per share |
| :--- | :---: | :---: |
|  | Millions of yen |  |
|  | 29,000 | 12.0 |

Notes: Revision to consolidated forecasts most recently announced: None
Basic earnings per share is calculated based on the average number of outstanding shares as of December 31, 2017 (excluding treasury stock).

## 4. Other Items

(1) Changes in the scope of consolidation for significant subsidiaries during the nine months: None
(2) Application of special accounting practices in the preparation of the consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatements:

1) Changes in accounting policies in accordance with revision of accounting standards: None
2) Changes in accounting policies other than 1) above: Yes
3) Changes in accounting estimates: Yes
4) Retrospective restatements: None
(4) Number of shares issued and outstanding (common stock)
5) Number of shares of common stock outstanding at end of period, including treasury shares
As of December 31, 2017
$378,115,217$ shares
As of March 31, $2017 \quad 378,115,217$ shares
6) Number of shares of treasury shares at end of period
As of December 31, 2017
12,304,627 shares
As of March 31, 2017
$12,461,845$ shares
7) Average number of shares outstanding for each period

Nine months ended December 31, 2017 365,772,584 shares
Nine months ended December 31, $2016 \quad 365,408,288$ shares

## This quarterly summary report of consolidated financial results are outside the scope of quarterly review.

## Explanation regarding the appropriate use of forecasts of business results

The above forecasts of future performance are based on information available to the Company at the present time and are subject to potential risks and uncertainty. Accordingly, actual results may differ significantly from any expressed future performance herein due to various factors.

## Consolidated Financial Statements

## Consolidated Balance Sheets


(Millions of yen; amounts less than one million yen are truncated.)

| Item | As of March 31, 2017 | As of December 31, 2017 |
| :---: | :---: | :---: |
|  | Amount | Amount |
| (Liabilities) |  |  |
| Current liabilities: |  |  |
| Notes and accounts payable - trade | 16,722 | 17,223 |
| Electronically recorded obligations - operating | 19,232 | 22,843 |
| Short-term loans payable | 13,705 | 10,953 |
| Income taxes payable | 3,620 | 3,426 |
| Provision for bonuses | 3,503 | 1,879 |
| Provision for directors' bonuses | 275 | 258 |
| Deferred profit on installment sales | 13,731 | 12,519 |
| Other | 25,949 | 31,366 |
| Total current liabilities | 96,743 | 100,468 |
| Non-current liabilities: |  |  |
| Long-term loans payable | 3,366 | 4,481 |
| Provision for directors' retirement benefits | 78 | 91 |
| Net defined benefit liability | 5,274 | 4,065 |
| Other | 8,001 | 7,186 |
| Total non-current liabilities | 16,719 | 15,825 |
| Total liabilities | 113,462 | 116,293 |
| (Net assets) |  |  |
| Shareholders' equity: |  |  |
| Capital stock | 54,768 | 54,768 |
| Capital surplus | 163,199 | 163,199 |
| Retained earnings | 226,500 | 230,571 |
| Treasury shares | $(11,841)$ | $(11,693)$ |
| Total shareholders' equity | 432,626 | 436,845 |
| Accumulated other comprehensive income: |  |  |
| Valuation difference on available-for-sale securities | (552) | (184) |
| Deferred gains or losses on hedges | (114) | (50) |
| Revaluation reserve for land | $(9,221)$ | $(9,221)$ |
| Foreign currency translation adjustment | $(4,847)$ | 2,973 |
| Remeasurements of defined benefit plans | $(1,093)$ | (637) |
| Total accumulated other comprehensive income | $(15,829)$ | $(7,121)$ |
| Subscription rights to shares | 36 | 2 |
| Non-controlling interests | 3,137 | 3,217 |
| Total net assets | 419,970 | 432,943 |
| Total liabilities and net assets | 533,433 | 549,237 |

## Consolidated Statements of Income

(Millions of yen; amounts less than one million yen are truncated.)

|  |  |  |
| :---: | :---: | :---: |
| Item Period | Nine months ended December 31, 2016 | Nine months ended December 31, 2017 |
|  | Amount | Amount |
| Net sales | 194,128 | 204,723 |
| Cost of sales | 107,554 | 115,144 |
| Gross profit | 86,574 | 89,579 |
| Selling, general and administrative expenses: |  |  |
| Sales commission | 4,616 | 4,962 |
| Packing and transportation expenses | 5,873 | 6,239 |
| Salaries and allowances | 21,184 | 21,260 |
| Other | 34,680 | 35,953 |
| Total selling, general and administrative expenses | 66,354 | 68,416 |
| Reversal of unrealized profit on installment sales | 4,026 | 3,825 |
| Deferred unrealized profit on installment sales and finance lease sales | 3,012 | 2,469 |
| Operating income | 21,234 | 22,519 |
| Non-operating income: |  |  |
| Interest income | 1,194 | 1,200 |
| Dividend income | 506 | 431 |
| Foreign exchange gains | - | 937 |
| Other | 1,116 | 1,175 |
| Total non-operating income | 2,817 | 3,745 |
| Non-operating expenses: |  |  |
| Interest expenses | 130 | 79 |
| Foreign exchange losses | 1,524 | - |
| Loss on valuation of derivatives | - | 292 |
| Other | 528 | 314 |
| Total non-operating expenses | 2,183 | 686 |
| Ordinary income | 21,868 | 25,578 |
| Extraordinary income: |  |  |
| Gain on sales of non-current assets | 117 | 722 |
| Gain on sales of investment securities | 4 | 789 |
| Other | - | 15 |
| Total extraordinary income | 121 | 1,527 |
| Extraordinary losses: |  |  |
| Loss on sales of non-current assets | 26 | 29 |
| Loss on retirement of non-current assets | 303 | 347 |
| Impairment loss | 51 | - |
| Other | - | 0 |
| Total extraordinary losses | 380 | 377 |
| Income before income taxes | 21,609 | 26,728 |
| Income taxes - current | 6,267 | 8,060 |
| Income taxes - deferred | 114 | 454 |
| Total income taxes | 6,382 | 8,515 |
| Profit | 15,226 | 18,212 |
| Profit attributable to non-controlling interests | 170 | 206 |
| Profit attributable to owners of parent | 15,056 | 18,006 |

## Statements of Comprehensive Income

| Item Period | Nine months ended December 31, 2016 | Nine months ended December 31, 2017 |
| :---: | :---: | :---: |
|  | Amount | Amount |
| Profit | 15,226 | 18,212 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 592 | 369 |
| Deferred gains or losses on hedges | $(1,070)$ | 63 |
| Foreign currency translation adjustment | $(8,505)$ | 7,819 |
| Remeasurements of defined benefit plans, net of tax | 557 | 450 |
| Share of other comprehensive income of entities accounted for using equity method | (173) | 133 |
| Total other comprehensive income | $(8,599)$ | 8,837 |
| Comprehensive income | 6,627 | 27,050 |
| Comprehensive income attributable to: |  |  |
| Comprehensive income attributable to owners of parent | 6,595 | 26,714 |
| Comprehensive income attributable to non-controlling interests | 31 | 335 |

## Notes Regarding Assumption of Going Concern

No events to be noted for this purpose.

## Notes Regarding Significant Change in Shareholders' Equity

No events to be noted for this purpose.

## Segment Information

I. Nine months ended December 31, 2016 (from April 1, 2016 to December 31, 2016)

Sales and income or loss by reportable segment

|  | Reportable segment |  |  | Other(Note 1) | Total | Reconciliations | Consolidated <br> (Note 2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Metalworking Machinery | Metal Machine Tools | Total |  |  |  |  |
| Sales |  |  |  |  |  |  |  |
| (1) External customers | 158,456 | 34,706 | 193,162 | 966 | 194,128 | - | 194,128 |
| (2) Intersegment sales or transfers | 5 | 22 | 27 | - | 27 | (27) | - |
| Total | 158,461 | 34,728 | 193,190 | 966 | 194,156 | (27) | 194,128 |
| Segment profit | 15,577 | 5,362 | 20,940 | 293 | 21,234 | - | 21,234 |

Notes:

1. The "Other" classification refers to businesses not included within reportable segments. It principally comprises real estate leasing and automobile leasing.
2. Segment profit is adjusted to the operating income presented in the Consolidated Statement of Income for the quarter under review.
II. Nine months ended December 31, 2017 (from April 1, 2017 to December 31, 2017)
3. Sales and income or loss by reportable segment

|  | Reportable segment |  |  | Other(Note 1) | Total | Reconciliations | Consolidated <br> (Note 2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Metalworking Machinery | Metal <br> Machine Tools | Total |  |  |  |  |
| Sales |  |  |  |  |  |  |  |
| (1) External customers | 168,379 | 35,328 | 203,708 | 1,015 | 204,723 | - | 204,723 |
| (2) Intersegment sales or transfers | 4 | 18 | 23 | - | 23 | (23) | - |
| Total | 168,384 | 35,347 | 203,731 | 1,015 | 204,747 | (23) | 204,723 |
| Segment profit | 16,544 | 5,646 | 22,190 | 328 | 22,519 | - | 22,519 |

Notes:

1. The "Other" classification refers to businesses not included within reportable segments. It principally comprises real estate leasing and automobile leasing.
2. Segment profit is adjusted to the operating income presented in the Consolidated Statement of Income for the quarter under review.
3. Matters regarding changes to reportable segments
(Change in inventory valuation method)
Domestic consolidated subsidiaries of the Company, which had mainly adopted the last purchase price method as the inventory valuation method for raw materials of machinery, changed the valuation method mainly to the first-in first-out method effective from the three months ended June 30, 2017.

This change is aimed at calculating periodic profit and loss more quickly and appropriately, taking advantage of the reconstruction of the accounting system.

Since the impact of this change is immaterial, the change has not been applied retroactively.

## (Change in depreciation method for property, plant and equipment)

The Company, its domestic consolidated subsidiaries and some overseas consolidated subsidiaries changed the method of depreciation for property, plant and equipment (excluding leased assets) to the straight line method from the three months ended June 30, 2017, although the declining balance method had been previously used (however, the straight line method had been used for buildings (excluding facilities attached to buildings) acquired on or after April 1, 1998 and facilities attached to buildings and structures acquired on or after April 1, 2016 by the Company and its domestic consolidated subsidiaries).

This change was made after the depreciation method for property, plant and equipment had been reviewed again, with the investment plan under the Medium Term Management Plan as an opportunity. As a result of the review, stable operation over a long period is expected mainly based on the actual conditions of demand for products of the Company. Accordingly, the Company judged that adoption of the straight line method as the depreciation method for property, plant and equipment is reasonable from the viewpoint of cost allocation and better reflects the actual economic conditions, and thus it made the change.
As a result of this change, segment profit of the nine months ended December 31, 2017 increased by $¥ 658$ million in "Metalworking Machinery" and $¥ 87$ million in "Metal Machine Tools" compared with figures calculated based on the previous method.

## Supplementary Information

## Status of Orders Received and Sales (Consolidated)

1. Orders Received
(Millions of yen; amounts less than one million yen are truncated.)

| Divisions | Nine months ended December 31, 2016 |  |  |  | Nine months ended December 31, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Orders received |  | Balance of outstanding orders |  | Orders received |  | Balance of outstanding orders |  |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
|  |  | \% |  | \% |  | \% |  | \% |
| Sheet-Metal Processing Machines Division | 147,632 | 73.0 | 44,061 | 78.7 | 168,078 | 72.6 | 55,398 | 77.2 |
| Welding Division | 18,194 | 9.0 | 5,113 | 9.1 | 21,879 | 9.5 | 6,646 | 9.2 |
| Bandsaws Division | 23,361 | 11.6 | 2,881 | 5.2 | 25,939 | 11.2 | 4,054 | 5.7 |
| Presses Division | 6,820 | 3.4 | 2,152 | 3.8 | 7,820 | 3.4 | 2,822 | 3.9 |
| Machine Tools Division | 5,123 | 2.5 | 1,801 | 3.2 | 6,691 | 2.9 | 2,865 | 4.0 |
| Others | 961 | 0.5 | 1 | 0.0 | 1,015 | 0.4 | 4 | 0.0 |
| Total | 202,092 | 100.0 | 56,012 | 100.0 | 231,425 | 100.0 | 71,792 | 100.0 |

## 2. Sales Results

(Millions of yen; amounts less than one million yen are truncated.)

| Divisions | Nine months ended December 31, 2016 |  | Nine months ended December 31, 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |
|  |  | \% |  | \% |
| Sheet-Metal Processing Machines Division | 141,558 | 72.9 | 148,870 | 72.7 |
| Welding Division | 16,897 | 8.7 | 19,509 | 9.5 |
| Bandsaws Division | 23,271 | 12.0 | 24,157 | 11.8 |
| Presses Division | 6,536 | 3.4 | 6,372 | 3.1 |
| Machine Tools Division | 4,898 | 2.5 | 4,798 | 2.4 |
| Others | 966 | 0.5 | 1,015 | 0.5 |
| Total | 194,128 | 100.0 | 204,723 | 100.0 |

Note: For "Status of Orders Received and Sales," amounts exclude consumption tax.

## (Status of Sales to Customers by Geographic Region)

| Regions $\quad$ Period | Nine months ended December 31, 2016 |  | Nine months ended December$\mathbf{3 1 , 2 0 1 7}$ |  | Percentage change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |
| Japan | 87,889 | $\begin{array}{r} \% \\ 45.3 \end{array}$ | 83,629 | $\%$ 40.9 | $\begin{array}{r} \% \\ (4.8) \end{array}$ |
| Overseas | 106,239 | 54.7 | 121,093 | 59.1 | 14.0 |
| [North America] | [37,734] | [19.4] | [39,638] | [19.4] | [5.0] |
| [Europe] | [34,877] | [18.0] | [41,434] | [20.2] | [18.8] |
| [Asia and other regions] | [33,627] | [17.3] | [40,020] | [19.5] | [19.0] |
| Total | 194,128 | 100.0 | 204,723 | 100.0 | 5.5 |

Note: This table presents sales to customers by geographic region.

