## Supplemental Data of

## Business Results for FY ending March 2018

( April 1, 2017 to December 31, 2017 )

## JSR JSR Corporation

NB: The forecasts, future plans and strategies made in this document contain a variety of uncertain factors since it has been prepared based on judgments from information that is currently available. Actual business results may differ from those projected, depending on factors such as the economic status of the market surrounding the company.
From this FY, IFRS (International Accounting Standard) has been applied. The comparative year figures are also replaced by IFRS from JGAPP (Japanese standard).

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## Summary of the Consolidated Financial Results

|  | FY ended March 2017 Apr-Dec | FY ending March 2018 Apr-Jun | $\begin{array}{\|c\|} \hline \text { FY ending } \\ \text { March } 2018 \\ \text { Jul-Sep } \\ \hline \end{array}$ | FY ending March 2018 Oct-Dec | FY ending March 2018 Apr-Dec |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 281,123 | 101,128 | 102,410 | 109,985 | 313,524 |
| Elastomers | 131,290 | 47,853 | 46,766 | 50,848 | 145,467 |
| Plastics | 33,439 | 12,409 | 12,735 | 13,609 | 38,754 |
| Fine Chemicals and Other Products | 116,393 | 40,866 | 42,909 | 45,528 | 129,303 |
| Operating profit <br> (OP margin) $\qquad$ | $\begin{gathered} 25,709 \\ (9 \%) \end{gathered}$ | $\begin{gathered} 12,706 \\ (13 \%) \end{gathered}$ | $\begin{gathered} 10,658 \\ (10 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 13,787 \\ (13 \%) \end{gathered}$ | $\begin{gathered} 37,152 \\ (12 \%) \\ \hline \end{gathered}$ |
| Elastomers (OP margin) | $\begin{gathered} 5,460 \\ (4 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,765 \\ (12 \%) \end{gathered}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 4,582 \\ (9 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 13,159 \\ (9 \%) \end{gathered}$ |
| Plastics (OP margin) | $\begin{gathered} 2,770 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,418 \\ (11 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,752 \\ (14 \%) \end{gathered}$ | $\begin{gathered} 1,786 \\ (13 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 4,956 \\ (13 \%) \\ \hline \end{gathered}$ |
| Fine Chemicals and Other Products (OP margin) | $\begin{gathered} 17,479 \\ (15 \%) \end{gathered}$ | $\begin{gathered} 5,523 \\ (14 \%) \end{gathered}$ | $\begin{gathered} 6,095 \\ (14 \%) \end{gathered}$ | $\begin{gathered} 7,419 \\ (16 \%) \end{gathered}$ | $\begin{gathered} 19,037 \\ (15 \%) \end{gathered}$ |
| Profit attributable to owners of parent | 22,300 | 9,449 | 8,521 | 9,690 | 27,660 |


| Unit: Million yen |  |
| :---: | :---: |
| YoY | Q0Q |
| $112 \%$ | $107 \%$ |
| $111 \%$ | $109 \%$ |
| $116 \%$ | $107 \%$ |
| $111 \%$ | $106 \%$ |
| $145 \%$ | $129 \%$ |
| $241 \%$ | $163 \%$ |
| $179 \%$ | $102 \%$ |
| $109 \%$ | $122 \%$ |
| $124 \%$ | $114 \%$ |


| Exchange rate (JPY/US\$) | 107 | 111 | 111 | 113 | 112 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 32,333 | 39,100 | 36,100 | 44,200 | 39,800 |
| butadiene Price (US\$/Ton) | 1,192 | 1,072 | 1,198 | 1,054 | 1,109 |
| MOPJ (US\$/Ton) | 417 | 446 | 468 | 570 | 495 |
| Spread (a-b) | 775 | 626 | 730 | 484 | 614 |

*Butadiene Price : Platts S.E Asia (MEAN)

## Business Overview

> The third quarter of FY ending March 2018's business results:
Both sales and operating profit (OP) increased sharply QoQ. That was because of the improvement of the profits in Elastomer business and the expansion of the Life Sciences business. In this FY total, we made high progress toward our annual earnings guidance announced last October.
> Petrochemical Products Business: Both sales and OP increased QoQ.
Both sales and OP of the Elastomer business increased sharply. That was attributed to the steady growth of sales volume and the improvement of profit such as sales price revision.
Both sales and OP of the Plastic business increased continuously from the first quarter mainly because of the export sales increase.
> Fine Chemicals and Other Products Business: Both sales and OP increased QoQ. The sales of the Semiconductor materials business recorded the highest sales on a Quarter basis. That was attributed to the sales growth of the materials for cutting-edge and peripheral processes products in the strong market environment.
The sales of the Display materials business was steady thanks to sales increases in the growing Chinese market.
Both sales and OP of the Life Sciences business increased significantly in the fields related to antibody drugs.
In growth investment we decided M\&A in the field of drug discovery support last December.
$>$ We did not revise our annual earnings guidance in this quarter.

## (Consolidated) Overall Statement of Profit or Loss

|  | FY ended March 2017 <br> Apr-Dec | FY ending March 2018 <br> Apr-Dec |
| :---: | :---: | :---: |
| Revenue | 281,123 | 313,524 |
| Cost of sales | 197,865 | 213,944 |
| Gross profit (Sales ratio) | $\begin{gathered} 83,257 \\ (30 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 99,580 \\ (32 \%) \\ \hline \end{gathered}$ |
| Selling, general and administrative expenses (Sales ratio) | $\begin{gathered} 60,818 \\ (22 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 64,119 \\ (20 \%) \\ \hline \end{gathered}$ |
| Other operating income \& expenses | 2,428 | 920 |
| Share of profit of investments accounted for using equity method | 842 | 771 |
| Operating profit (Sales ratio) | $25,709$ | $\begin{gathered} 37,152 \\ (12 \%) \\ \hline \end{gathered}$ |
| Finance income | 2,491 | 2,281 |
| Of the above, Foreign exchange gains | 1,582 | 1,323 |
| Finance costs | 465 | 743 |
| Of the above, Foreign exchange losses | - | - |
| Income taxes | 5,674 | 9,698 |
| Profit (Sales ratio) | $\begin{gathered} 22,061 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 28,992 \\ (9 \%) \\ \hline \end{gathered}$ |
| Profit, attributable to owners of parent (Sales ratio) | $\begin{gathered} 22,300 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 27,660 \\ (9 \%) \\ \hline \end{gathered}$ |
| Profit, attributable to non-controlling interests | $\triangle 238$ | 1,333 |


| Unit: Million yen |  |
| :---: | :---: |
| YoY  <br> $+32,401$ $112 \%$ <br> $+16,078$ $108 \%$ <br> $+16,323$ $120 \%$ <br> $+3,301$ $105 \%$ <br> $\Delta 1,508$ $38 \%$ <br> $\Delta 71$ $92 \%$ <br> $+11,443$ $145 \%$ <br> $\Delta 210$ $92 \%$ <br> $\Delta 259$ $84 \%$ <br> +278 $160 \%$ <br> - - <br> $+4,024$ $171 \%$ <br> $+6,931$ $131 \%$ <br> $+5,360$ $124 \%$ <br> $+1,571$ - |  |


| Exchange rate (JPY/US\$) | 107 | 112 |
| :---: | :---: | :---: |
| a | Daphtha price (JPY/KL) | 32,333 |
| Butadiene Price (US\$/Ton) | 1,192 | 39,800 |
| MOPJ (US\$/Ton) | 417 | 4,109 |
| Spread (a-b) | 775 | 614 |

## (Consolidated) Overall Statement of Financial position JSR Corporation

|  |  |  | Unit: Million yen |
| :---: | :---: | :---: | :---: |
|  | 2017/3E | 2017/12E | comparison |
| (Assets) |  |  |  |
| Current assets | 344,128 | 351,153 | +7,024 |
| Cash and cash equivalents | 97,416 | 113,115 | +15,698 |
| Trade and other receivables | 111,130 | 123,656 | +12,526 |
| Inventories | 81,918 | 90,016 | +8,099 |
| Others | 53,665 | 24,366 | $\triangle 29,299$ |
| Non-current assets | 234,355 | 289,358 | +55,002 |
| Property, plant and equipment | 131,748 | 154,864 | +23,117 |
| Goodwill | 9,331 | 19,931 | +10,600 |
| Other intangible assets | 9,190 | 10,157 | +967 |
| Others | 84,087 | 104,405 | +20,318 |
| Total Assets | 578,484 | 640,510 | +62,026 |
| (Liabilities) |  |  |  |
| Current liabilities | 139,120 | 144,337 | +5,216 |
| Trade and other payables | 95,037 | 107,732 | +12,695 |
| Borrowings | 23,740 | 22,681 | $\Delta 1,060$ |
| Others | 20,342 | 13,924 | $\Delta 6,419$ |
| Non-current liabilities | 63,000 | 85,975 | +22,975 |
| Borrowings | 38,381 | 56,382 | +18,001 |
| Others | 24,619 | 29,594 | +4,975 |
| Total Liabilities | 202,120 | 230,312 | +28,192 |
| (Equity) |  |  |  |
| Equity attributable to owners of parent | 361,889 | 392,280 | +30,391 |
| Non-controlling interests | 14,475 | 17,918 | +3,443 |
| Equity | 376,364 | 410,198 | +33,835 |
| Total Liabilities \& Equity | 578,484 | 640,510 | +62,026 |

## Segment Data: Petrochemical Products

|  | FY ended March 2017 Apr-Dec | FY ending March 2018 Apr-Jun | FY ending March 2018 Jul-Sep | FY ending March 2018 Oct-Dec | FY ending March 2018 Apr-Dec |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales volume of Elastomers (Ton) (non-consolidated \& JSR BST Elastomer) | 516,554 | 156,913 | 166,036 | 179,942 | 502,891 |
| Revenue of Petrochemicals | 164,729 | 60,262 | 59,501 | 64,457 | 184,221 |
| Elastomers | 131,290 | 47,853 | 46,766 | 50,848 | 145,467 |
| Plastics | 33,439 | 12,409 | 12,735 | 13,609 | 38,754 |
| Operating profit of Petrochemicals (OP margin) $\qquad$ | $\begin{gathered} 8,230 \\ (5 \%) \end{gathered}$ | $\begin{gathered} 7.183 \\ (12 \%) \end{gathered}$ | $\begin{gathered} 4.564 \\ (8 \%) \end{gathered}$ | $\begin{gathered} 6,368 \\ (10 \%) \end{gathered}$ | $\begin{gathered} 18,115 \\ (10 \%) \\ \hline \end{gathered}$ |
| Elastomers (OP margin) | $\begin{gathered} 5,460 \\ (4 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,765 \\ (12 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 4,582 \\ (9 \%) \\ \hline \end{gathered}$ | $13,159$ |
| Plastics (OP margin) | $\begin{gathered} 2,770 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,418 \\ (11 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,752 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,786 \\ (13 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 4,956 \\ (13 \%) \\ \hline \end{gathered}$ |


| YoY |  |
| :---: | :---: |
| $\Delta 13,663$ | $97 \%$ |
| $+19,492$ | $112 \%$ |
| $+14,178$ | $111 \%$ |
| $+5,314$ | $116 \%$ |
| $+9,885$ | $220 \%$ |
| $+7,699$ | $241 \%$ |
| $+2,186$ | $179 \%$ |


| Unit: Million yen |  |
| :---: | :---: |
| Q0Q |  |
| $+13,906$ | $108 \%$ |
| $+4,956$ | $108 \%$ |
| $+4,082$ | $109 \%$ |
| +874 | $107 \%$ |
| $+1,805$ | $140 \%$ |
| $+1,771$ | $163 \%$ |
| +34 | $102 \%$ |

YoY OP Analysis (Billion yen)

| Elastomers | Volume | $\Delta 1.0$ |
| :---: | :---: | :---: |
|  | Price | +7.7 |
|  | Others | +1.0 |
| Plastics | Volume | +0.7 |
|  | Price | +1.3 |
|  | Others | +0.2 |

Q0Q OP Analysis (Billion yen)

| Elastomers | Volume | +1.0 |
| :---: | :---: | :---: |
|  | Price | +1.6 |
|  | Others | $\Delta 0.8$ |
| Plastics | Volume | +0.2 |
|  | Price | +0.0 |
|  | Others | $\Delta 0.2$ |

## Segment Data: Fine Chemicals and Other Products

|  | FY ended March 2017 Apr-Dec | FY ending March 2018 Apr-Jun | FY ending March 2018 Jul-Sep | FY ending March 2018 Oct-Dec | FY ending March 2018 Apr-Dec |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue of Fine Chemicals and Other Products | 116,393 | 40,866 | 42,909 | 45,528 | 129,303 |
| Semiconductor materials | 45,905 | 17,617 | 19,268 | 19,960 | 56,845 |
| Display materials | 42,697 | 13,669 | 13,854 | 13,638 | 41,162 |
| Others | 27,791 | 9,580 | 9,786 | 11,930 | 31,296 |
| Operating profit of Fine Chemicals and Other Products <br> (OP margin) | $\begin{gathered} 17,479 \\ (15 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,523 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 6,095 \\ (14 \%) \end{gathered}$ | $\begin{gathered} 7,419 \\ (16 \%) \end{gathered}$ | $\begin{gathered} 19,037 \\ (15 \%) \\ \hline \end{gathered}$ |
| Exchange rate (JPY/US\$) | 107 | 111 | 111 | 113 | 112 |


| YoY |  |
| :---: | :---: |
| $+12,910$ | $111 \%$ |
| $+10,940$ | $124 \%$ |
| $\Delta 1,536$ | $96 \%$ |
| $+3,505$ | $113 \%$ |
| $+1,557$ | $109 \%$ |


| Unit: Million yen |  |
| :---: | :---: |
| QoQ |  |
| $+2,620$ | $106 \%$ |
| +691 | $104 \%$ |
| $\Delta 216$ | $98 \%$ |
| $+2,144$ | $122 \%$ |
| $+1,324$ | $122 \%$ |

Others

| Apr-Dec YoY |
| :---: |
| Slight increase |
| Approx. 85\% |
| Slightly under105\% |



| Fine Chemicals <br> and Other <br> Products | Volume +2.0 <br> Price +0.5 <br> Others $\Delta 1.2$${ }^{2}$ |
| :---: | :---: | :---: |

> Flat
> Slightly over $115 \%$
> Slightly under $120 \%$

## Projections for FY ending March 2018 <Not Changed >

|  | FY ended March 2017 (IFRS) | Projectio | $\begin{aligned} & \text { FY endin } \\ & \text { (IFRS) } \end{aligned}$ | ch 2018 |
| :---: | :---: | :---: | :---: | :---: |
|  | Full year | 1st half | 2nd half | Full year |
| Revenue | 388.5 | 203.5 | 206.5 | 410.0 |
| Elastomers | 185.3 | 94.6 | 95.4 | 190.0 |
| Plastics | 46.0 | 25.1 | 24.9 | 50.0 |
| Fine Chemicals and Other Products | 157.1 | 83.8 | 86.2 | 170.0 |
| Operating profit (OP margin) | $\begin{gathered} 35.9 \\ (9 \%) \end{gathered}$ | $\begin{aligned} & 23.4 \\ & (12 \%) \\ & \hline \end{aligned}$ | $\begin{gathered} 19.6 \\ (9 \%) \end{gathered}$ | $\begin{aligned} & 43.0 \\ & (11 \%) \\ & \hline \end{aligned}$ |
| Profit attributable to owners of parent <br> (Profit margin) | $\begin{gathered} 30.2 \\ (8 \%) \end{gathered}$ | $\begin{gathered} 18.0 \\ (9 \%) \end{gathered}$ | $\begin{aligned} & 13.5 \\ & (7 \%) \end{aligned}$ | $\begin{aligned} & 31.5 \\ & (8 \%) \end{aligned}$ |


| Depreciation <br> expenses | 14.7 | 8.0 | 9.0 | 17.0 |
| :--- | :---: | :---: | :---: | :---: |
| Capital expenditures | 31.8 | 20.9 | 26.1 | 47.0 |
| R\&D expenses | 19.7 | 9.8 | 11.2 | 21.0 |


| Exchange rate (JPY/US\$) | 108 | 111 | 110 | 111 |
| :--- | :---: | :---: | :---: | :---: |
| Naphtha price (JPY/KL) | 34,725 | 37,600 | 40,000 | 38,800 |
| Butadiene price (US\$/Ton) | 1,551 | 1,135 | 1,200 | 1,168 |

[^0]
## Cf: Quarterly Revenue \& Operating Profit Trends by Segments JSR Corporation

|  |  | $\begin{gathered} \text { FY ended } \\ \text { Mar. } 2017 \\ \text { Apr-Jun. } 2016 \end{gathered}$ | $\begin{gathered} \text { FY ended } \\ \text { Mar. } 2017 \\ \text { Jul-Sep. } 2016 \end{gathered}$ | $\begin{gathered} \text { FY ended } \\ \text { Mar. } 2017 \\ \text { Oct-Dec. } 2016 \end{gathered}$ | $\begin{gathered} \text { FY ended } \\ \text { Mar. } 2017 \\ \text { Jan-Mar. } 2017 \end{gathered}$ | $\begin{gathered} \text { FY ending } \\ \text { Mar. } 2018 \\ \text { Apr-Jun. } 2017 \end{gathered}$ | $\begin{gathered} \text { FY ending } \\ \text { Mar. } 2018 \\ \text { Jul-Sep. } 2017 \end{gathered}$ | $\begin{gathered} \text { FY ending } \\ \text { Mar. } 2018 \\ \text { Oct-Dec. } 2017 \end{gathered}$ | QoQ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales volume of Elastomers (Ton) (non-consolidated \& JSR BST Elastomer) |  | 155,451 | 171,845 | 189,258 | 179,434 | 156,913 | 166,036 | 179,942 | +13,906 | 108\% |
| Revenue |  | 89,238 | 92,991 | 98,894 | 107,333 | 101,128 | 102,410 | 109,985 | +7,576 | 107\% |
|  | Elastomers | 40,528 | 42,754 | 48,008 | 54,055 | 47,853 | 46,766 | 50,848 | +4,082 | 109\% |
|  | Plastics | 11,251 | 10,860 | 11,329 | 12,594 | 12,409 | 12,735 | 13,609 | +874 | 107\% |
|  | Fine Chemicals and Other Products | 37,459 | 39,377 | 39,557 | 40,684 | 40,866 | 42,909 | 45,528 | +2,620 | 106\% |
|  | Semicoductor materials | 14,697 | 15,545 | 15,663 | 16,246 | 17,617 | 19,268 | 19,960 | +691 | 104\% |
|  | Display materials | 13,960 | 14,413 | 14,325 | 14,104 | 13,669 | 13,854 | 13,638 | $\Delta 216$ | 98\% |
|  | Others | 8,802 | 9,419 | 9,570 | 10,334 | 9,580 | 9,786 | 11,930 | +2,144 | 122\% |
| Operating profit (OP marigin) $\qquad$ |  | $\begin{gathered} 6,873 \\ (8 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 8,080 \\ (9 \%) \\ \hline \end{gathered}$ | $10,756$ $(11 \%)$ | 10,234 <br> (10\%) | $\begin{gathered} 12,706 \\ (13 \%) \\ \hline \end{gathered}$ | 10,658 <br> (10\%) | $13,787$ $(13 \%)$ | +3,129 | 129\% |
|  | Elastomers (OP margin) | $\begin{gathered} 1,246 \\ (3 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,053 \\ (2 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 3,161 \\ (7 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 3,339 \\ (6 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,765 \\ (12 \%) \end{gathered}$ | $\begin{gathered} 2,812 \\ (6 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 4,582 \\ (9 \%) \\ \hline \end{gathered}$ | +1,771 | 163\% |
|  | Plastics (OP margin) | $\begin{aligned} & 488 \\ & (4 \%) \end{aligned}$ | $\begin{aligned} & 996 \\ & (9 \%) \\ & \hline \end{aligned}$ | $\begin{gathered} 1,285 \\ (11 \%) \end{gathered}$ | $\begin{gathered} 1,081 \\ (9 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,418 \\ (11 \%) \end{gathered}$ | $\begin{gathered} 1,752 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 1,786 \\ (13 \%) \\ \hline \end{gathered}$ | +34 | 102\% |
|  | Fine Chemicals and Other Products (OP marigin) | $\begin{gathered} 5,138 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 6,030 \\ (15 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 6.311 \\ (16 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5,814 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 5.523 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 6,095 \\ (14 \%) \\ \hline \end{gathered}$ | $\begin{gathered} 7,419 \\ (16 \%) \\ \hline \end{gathered}$ | +1,324 | 122\% |


| Exchange rate (JPY/US\$) | 108 | 102 | 109 | 114 | 111 | 111 | 113 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a a | (JPhtha price (JPY/KL) | 31,600 | 31,300 | 34,100 | 41,900 | 39,100 | 36,100 |
| butadiene Price (US\$/Ton) | 998 | 1,073 | 1,572 | 2,602 | 1,072 | 1,198 | 1,054 |
| MOPJ (US\$/Ton) | 411 | 389 | 450 | 499 | 446 | 468 | 570 |
| Spread (a-b) | 587 | 684 | 1,122 | 2,103 | 626 | 730 | 484 |

## Cf: Explanation of Differences between JGAAP and IFRS



## IR Calendar

## Announcement of Earnings Results

## FY ending Mar. 2018

## April $25^{\text {th }} 2018$

*Please note that the above is subject to change.


[^0]:    *Butadiene Price : Platts S.E Asia (MEAN)

