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(Stock Exchange Code 2170) March 5, 2018

**To Shareholders with Voting Rights:** 

Yoshihisa Ozasa Chairman and Representative Director Link and Motivation Inc. GINZA SIX, 6-10-1 Ginza, Chuo-ku, Tokyo, Japan

### **NOTICE OF**

### THE 18TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 18th Ordinary General Meeting of Shareholders of Link and Motivation Inc. (the "Company") to be held as described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing by submitting the Voting Rights Exercise Form. If exercising your voting rights in writing, please review the attached Reference Documents for the Ordinary General Meeting of Shareholders, indicate your vote for or against the proposals on the enclosed Voting Rights Exercise Form and return it so that it is received by 6:00 p.m. on Monday, March 26, 2018, Japan time.

1. Date and Time: Tuesday, March 27, 2018 at 10:30 a.m. Japan time

X The reception desk will open at 10:00 a.m.

**2. Place:** 8F, Tokyo Shoken Kaikan located at

1-5-8 Nihonbashi Kayabacho, Chuo-ku, Tokyo, Japan

(Please refer to the "Access Map for the Place of the Ordinary General Meeting of Shareholders" at the end of this document.)

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the

Company's 18th Fiscal Year (January 1, 2017 - December 31, 2017) and results of audits by the Accounting Auditor and the Board of Auditors of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 18th

Fiscal Year (January 1, 2017 - December 31, 2017)

Proposal to be resolved:

**Proposal 1:** Election of Nine (9) Directors

- When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.
- Among the documents to be provided with this Notice of Ordinary General Meeting of Shareholders, "Notes to Consolidated Financial Statements" within the Consolidated Financial Statements and "Notes to Non-consolidated Financial Statements" within the Non-consolidated Financial Statements are not listed in this Notice of Ordinary General Meeting of Shareholders as they will be posted on the Company's website (http://www.lmi.ne.jp) in accordance with laws and regulations as well as Article 12 of the Company's Articles of Association. Accordingly, attached documents of the Notice of Ordinary General Meeting of Shareholders are part of the Consolidated Financial Statements and the Non-consolidated Financial Statements audited by the Accounting Auditor in the preparation of the financial audit report.
- Should the Reference Documents for the Ordinary General Meeting of Shareholders, the Business Report, the Non-consolidated Financial Statements or the Consolidated Financial Statements require revisions, the revised versions will be posted on the Company's website (http://www.lmi.ne.jp).
- We ask for your understanding in advance that no eating or drinking is allowed in the place of the meeting.

# Reference Documents for the Ordinary General Meeting of Shareholders

## **Proposals and References**

## **Proposal 1: Election of Nine (9) Directors**

The terms of office of all seven (7) Directors will expire at the conclusion of this Ordinary General Meeting of Shareholders. Accordingly, to enhance its management system, the Company proposes the election of nine (9) Directors.

The candidates are as follows:

3. T	Name		Past experience, positions, responsibility	Number of
No.	(Date of birth)	and significant concurrent positions		shares of the
	(=			Company held
		April 1986	Joined Recruit Co., Ltd.	
		March 2000	Established the Company and assumed the position of President and	
			Representative Director	
		February 2009	Established Link Investor Relations Inc. (currently, Link Corporate	
			Communications Inc.) and assumed the position of Chairman of the	
			Board of Directors (to present)	
		October 2009	Chairman of the Board of Directors, Link Tourist Inc. (currently,	
			Link Event Produce Inc.) (to present)	
		June 2011	Chairman of the Board of Directors, Aviva Co., Ltd. (currently, Link	
			Academy Inc.) (to present)	
		November 2011	President and Representative Director, Phoenix Inc. (to present)	
		January 2012	Chairman of the Board of Directors, Raise-i Inc. (currently, Link-i	
			Inc.) (to present)	
	Yoshihisa Ozasa (May 18, 1961)	January 2012	Chairman of the Board, INTEC Japan Inc. (currently, Link Global	3 203 200
	(May 18, 1961)		Solution Inc.) (to present)	3,203,200
		February 2012	Chairman of the Board of Directors, Sales Marketing co., Ltd.	
1			(currently, Link Staffing Inc.) (to present)	3,203,200
		January 2013	Chairman and Representative Director, the Company (to present)	
			Chairman of the Board of Directors, Motivation Academia Inc. (to	
			present)	
			Chairman of the Board of Directors, Link Dining Inc. (to present)	
		June 2014	Board Chairman, Interac Co., Ltd. (currently, Link Interac Inc.) (to	
			present)	
		April 2015	Chairman of the Board of Directors, Link Relation Engineering Inc.	
			(to present)	
		October 2016	Chairman and Director, Link Japan Careers Inc. (to present)	
		July 2017	Chairman and Director, Dean Morgan K.K. (to present)	
			Chairman and Director, a2media Corp. (to present)	

[Reasons for nominating Mr. Ozasa as a candidate for a Director]

Since the establishment of the Company in 2000, Mr. Ozasa has assumed the position of Representative Director of the Company and its subsidiaries and served as top management of the Company and its subsidiaries. He has accumulated abundant experience and knowhow regarding the management of the Company. For the above reasons, we have nominated Mr. Ozasa as a candidate for another term as a Director.

No.	Name (Date of birth)		Past experience, positions, responsibility and significant concurrent positions	Number of shares of the Company held		
2	Hideki Sakashita (August 30, 1967)	April 1991 March 2000 January 2013 January 2017 January 2017 January 2017 January 2017	Joined Recruit Co., Ltd.  Established the Company and assumed the position of Director President and Representative Director, the Company (to present) Director, Link Global Solution Inc. (to present) Director, Link Relation Engineering Inc. (to present) Director, Link Corporate Communications Inc. (to present) Director, Link Event Produce Inc. (to present)	3,680,000		
	Since the establishme Management Business Director, and thus has	[Reasons for nominating Mr. Sakashita as a candidate for a Director]  Since the establishment of the Company in 2000, Mr. Sakashita has assumed the position responsible for Motivation Management Business and Entry Management Business and currently assumes the position of President and Representative Director, and thus has accumulated abundant experience and knowhow regarding the management of the Company. For the above reasons, we have nominated Mr. Sakashita as a candidate for another term as a Director.				
3	Shunichi Ono (May 23, 1967)	October 1992 July 1998 July 2002 March 2008  November 2010  January 2011 March 2011  June 2011  January 2013 January 2013 January 2013  January 2013  April 2014 April 2015 October 2016 July 2017 December 2017	Joined Aoyama Audit Company (PriceWaterhouse) Joined PwC Consulting Co., Ltd. (currently, IBM Japan, Ltd.) Joined the Company Director in charge of Group Design Headquarters, the Company (to present) Established Motivation Academia Inc. and assumed the position of Director (to present) Director, Link Dining Inc. (to present) Director, Link Investor Relations Inc. (currently, Link Corporate Communications Inc.) (to present) Director, Aviva Co., Ltd. (currently, Link Academy Inc.) (to present) Director, Link Event Produce Inc. (to present) Director, Raise-i Inc. (currently, Link-i Inc.) (to present) Director, INTEC Japan Inc. (currently, Link Global Solution Inc.) (to present) Director, Sales Marketing co., Ltd. (currently, Link Staffing Inc.) (to present) Director, Interac Co., Ltd. (currently, Link Interac Inc.) (to present) Director, Link Relation Engineering Inc. (to present) Director, Link Japan Careers Inc. (to present) Director, Dean Morgan K.K. (to present) Director, a2media Corp. (to present)	460,000		

[Reasons for nominating Mr. Ono as a candidate for a Director]

Since joining the Company in 2002, Mr. One has acquired abundant experience and knowhow regarding the overall management and administrative affairs of the Company and the Group from his services as a person responsible for corporate affairs and a Director in charge of the Company's Group Design Headquarters. For the above reasons, we have nominated Mr. One as a candidate for another term as a Director.

No.	Name		Past experience, positions, responsibility	Number of shares of the		
140.	(Date of birth)	and significant concurrent positions		Company held		
		April 1988	Joined Recruit Co., Ltd.	Company neid		
	Hiroyuki Kitsu	April 2006	Operating Officer, Recruit Agent Co., Ltd. (currently, Recruit Career Co., Ltd.)			
		July 2013	Joined SQUARE ENIX CO., LTD. and assumed the position of Corporate Executive			
	(August 19, 1964)	July 2015	Joined the Company and assumed the position of Operating Officer	30,000		
	( "8"" - 7	July 2015	Director, Interac Co., Ltd. (currently, Link Interac Inc.) (to present)			
		March 2016	Director, the Company (to present)			
4		October 2016	President and Representative Director, Link Japan Careers Inc. (to			
			present)			
	[Reasons for nominati	ng Mr. Kitsu as a	a candidate for a Director]	l .		
		Since joining the Company in 2015, Mr. Kitsu has assumed the posts of Director at Interac Co., Ltd. (currently, Link)				
			as well as President and Representative Director at Link Japan Careers	-		
	has accumulated know	has accumulated knowhow and experience mainly regarding the field of global personnel development. We expect him to				
	use his knowhow and	experience in the	ne management of the Company and the Group, and have therefore n	ominated Mr.		
	Kitsu as a candidate for another term as a Director.					
		April 2002	Joined the Company			
		January 2010	Operating Officer, the Company			
		July 2011	Unit Manager in charge of Business Management, Finance &			
			Accounting and Public Relations, Corporate Design Headquarters			
	Takashi Oguri (December 20, 1978)	I	(currently, Group Design Headquarters), the Company			
		July 2014	President and Representative Director, Link Academy Inc. (to	123,800		
		I	present)	,		
		January 2017	Director, Link Marketing Inc. (currently, Link Staffing Inc.) (to			
_		March 2017	present)			
5		July 2017	Director, the Company (to present)			
		January 2018	Director, Dean Morgan K.K. (to present)			
			Director, Motivation Academia Inc. (to present)			
	[Reasons for nominating Mr. Oguri as a candidate for a Director]					
	Since joining the Company in 2002, Mr. Oguri was engaged in Entry Management Business and corporate affairs and then					
	assumed the posts of President and Representative Director at Link Academy Inc. and Director at Link Marketing Inc.					
	(currently, Link Staffing Inc.), and thus has accumulated knowhow and experience regarding the overall operations of the					
	Company as well as in the field of personnel development in Japan. We expect him to use his knowhow and experience in					

the management of the Company and the Group, and have therefore nominated Mr. Oguri as a candidate for another term

as a Director.

No.	Name (Date of birth)		Past experience, positions, responsibility and significant concurrent positions	Number of shares of the Company held	
		April 2003	Joined the Company		
6		July 2010	Operating Officer, the Company, General Manager, Business		
			Development Division, Motivation Management Company		
		July 2010	Operating Officer, Richmedia Co., Ltd.		
	Koji Asano	January 2013	Executive Officer, Company President, Employee Relationship	4,300	
	(November 3, 1979)		Management Company of the Company	4,300	
		November 2013	Outside Director, Richmedia Co., Ltd. (to present)		
		May 2015	Outside Director, from scratch Co., Ltd. (to present)		
		January 2018	Operating Officer, the Company, Chief General Manager,		
			Organizational Development Headquarters V (to present)		
	[Reasons for nominating Mr. Asano as a candidate for a Director]				
	Since joining the Company in 2003, Mr. Asano was engaged in Entry Management Business and corporate affairs and then				

Since joining the Company in 2003, Mr. Asano was engaged in Entry Management Business and corporate affairs and then assumed the post of Operating Officer of the Company, and thus has accumulated knowhow and experience regarding the overall operations of the Company as well as in the field of personnel development in Japan. We expect him to use his knowhow and experience in the management of the Company and the Group, and have therefore newly nominated Mr. Asano as a candidate for a Director.

	isano as a candidate for a Director.				
		April 2003	Joined the Company		
		July 2010	Operating Officer, the Company, General Manager, Kansai Company		
			EM Business Division		
	Masanao Kawauchi	January 2013	ary 2013 Executive Officer, Company President, Entry Management West		
	(August 18, 1979) Janua		Company of the Company	20,000	
		January 2014	Executive Officer, Company President, Motivation Management		
			Company of the Company		
7		January 2018	Operating Officer, the Company, Chief General Manager,		
			Organizational Development Headquarters L (to present)		

[Reasons for nominating Mr. Kawauchi as a candidate for a Director]

Since joining the Company in 2003, Mr. Kawauchi was engaged in Entry Management Business and Motivation Management Business and then assumed the post of Operating Officer of the Company, and thus has accumulated knowhow and experience regarding the overall operations of the Company as well as in the field of personnel development in Japan. We expect him to use his knowhow and experience in the management of the Company and the Group, and have therefore newly nominated Mr. Kawauchi as a candidate for a Director.

No.	Name (Date of birth)	Past experience, positions, responsibility and significant concurrent positions	Number of shares of the Company held
	Etsuko Okajima (May 16, 1966)	Joined Mitsubishi Corporation Joined McKinsey & Company, Inc. Japan Joined Globis Management Bank, Inc. President & CEO, Globis Management Bank, Inc. CEO, ProNova Inc. (to present) Outside Director, Astellas Pharma Inc. (to present) External Director, MARUI GROUP CO., LTD. (to present) External Director, LANCERS, INC. (to present) External Director, SEPTENI HOLDINGS CO., LTD. (to present) Outside Director, the Company (to present)	0

[Special matters relating to a candidate for an Outside Director]

Ms. Okajima is a candidate for an Outside Director.

Ms. Okajima is currently an Outside Director of the Company and will have served as Outside Director for one year at the conclusion of this Ordinary General Meeting of Shareholders.

Ms. Okajima's name recorded on her family register is Etsuko Mino.

[Reasons for nominating Ms. Okajima as a candidate for an Outside Director]

Ms. Okajima is engaged in running ProNova Inc. which has been creating opportunities (grounds) where professionals of management are fostered. Thus, we expect her to use her professional knowledge and deep insight regarding corporate management in supervising the Company's management for the purpose of enhancing our management system and corporate governance. For the above reasons, we have nominated Ms. Okajima as a candidate for an Outside Director.

[Matters relating to Independent Director]

We will designate Ms. Okajima as an Independent Director according to the regulations provided by the Tokyo Stock Exchange and register her with the Tokyo Stock Exchange.

[Summary of a liability limitation agreement]

Ms. Okajima is currently an Outside Director of the Company and we entered into an agreement with Ms. Okajima pursuant to Paragraph 1 of Article 423 of the Companies Act of Japan to limit her liability for damages. According to the agreement, the maximum amount of liability for damages shall be the minimum amount as stipulated in laws and regulations. If the reappointment of Ms. Okajima is approved, the Company will continue the aforementioned liability limitation agreement with her.

No.	Name (Date of birth)		Past experience, positions, responsibility and significant concurrent positions	Number of shares of the Company held
9	Tomoyuki Yuasa (October 10, 1976)	May 2000 October 2005 April 2010 April 2010 March 2011 January 2013 March 2016 April 2016 June 2016 (*1)	Joined Andersen Consulting, Ltd. (currently, Accenture Japan Ltd.) Joined Revamp Corporation Temporarily transferred to LOTTERIA Co., Ltd. and assumed the position of Operating Officer, Product Development Headquarters and Administrative Headquarters Director, Revamp Corporation President and Representative Director, ACT TANK Corporation (*1) Director and Vice President, Revamp Corporation Representative Director, Revamp Business Solutions Corporation (*1) Outside Director, the Company (to present) President, Representative Director and CEO, Revamp Corporation (to present), Representative Director, Revamp Ventures Corporation (*1) Outside Director, K'S HOLDINGS CORPORATION (to present) In October 2017, an absorption-type merger was carried out with Revamp Corporation to become the surviving company and ACT TANK Corporation, Revamp Business Solutions Corporation and Revamp Ventures Corporation to be dissolved.	0

[Special matters relating to a candidate for an Outside Director]

Mr. Yuasa is a candidate for an Outside Director.

Mr. Yuasa is currently an Outside Director of the Company and will have served as Outside Director for one year at the conclusion of this Ordinary General Meeting of Shareholders.

[Reasons for nominating Mr. Yuasa as a candidate for an Outside Director]

Mr. Yuasa is engaged in running Revamp Corporation. We expect him to use his managerial experience at many companies and his deep insight acquired through such experience in supervising the Company's management for the purpose of enhancing our management system and corporate governance. For the above reasons, we have nominated Mr. Yuasa as a candidate for an Outside Director.

[Matters relating to Independent Director]

We will designate Mr. Yuasa as an Independent Director according to the regulations provided by the Tokyo Stock Exchange and register him with the Tokyo Stock Exchange.

[Summary of a liability limitation agreement]

Mr. Yuasa is currently an Outside Director of the Company and we entered into an agreement with Mr. Yuasa pursuant to Paragraph 1 of Article 423 of the Companies Act of Japan to limit his liability for damages. According to the agreement, the maximum amount of liability for damages shall be the minimum amount as stipulated in laws and regulations. If the reappointment of Mr. Yuasa is approved, the Company will continue the aforementioned liability limitation agreement with him.

(Note) There is no special conflict of interest between any of the candidates and the Company.