## **Document and entity information**

	Mar 2018
mpany information	
Company information  FASF member mark	Amon
Document name	true 決算短信〔日本基準』
Filing date	(連結) 2018-05-11
Company name	Hearts United Grou
	Co.,Ltd.
Stock exchange listings	truo
Tokyo	true
Tokyo 1st section	true
Tokyo 2nd section	<del>-</del>
Tokyo Mothers	-
Tokyo JASDAQ	<del>-</del>
Tokyo PRO Market Tokyo Others	-
Nagoya	-
	-
Nagoya 1st section Nagoya 2nd section	-
Nagoya Zhu section Nagoya Centrex	-
Nagoya Centrex Nagoya Others	-
Sapporo	-
Sapporo	-
Sapporo Ambitious	-
Sapporo Others	-
Fukuoka	-
Fukuoka	
Fukuoka Q-Board	_
Fukuoka Others	
Green Sheet	_
Japan Securities Dealers Association	_
Securities code	367
URL	http://www.heartsu edgroup.co.jp/
Business category	оч <del>д. очр. сос.,,р</del> .
General Business	true
Specific Business	-
Fiscal Year End	2018-03-31
Representative	
Title	代表取締役社長 CE
Name	玉塚 元一
Inquiries	
Title	執行役員 CFO
Name	筑紫 敏矢
Tel	03-3373-0081
Other	
Date of general shareholders' meeting (as planned)	2018-06-26
Dividend payable date (as planned)	2018-06-27
Annual securities report filing date (as planned)	2018-06-26
Supplemental material of annual results	true
Way of getting	<u>-</u>
Convening briefing of annual results	true
Target audience	(機関投資家、アナリスト向け)
Note to fraction processing method	(百万円未満切捨て

## **Business Results-Operating results**

(in millions of yens)

Operating results		
Consolidated operating results		
Consolidated income statements information		
Net sales		
Net sales	17,353	15,444
% change	12.4	2.9
Operating profit		
Operating profit	1,735	1,906
% change	-9.0	-2.9
Ordinary profit		
Ordinary profit	1,782	1,997
% change	-10.7	2.0
Profit attributable to owners of parent		
Profit attributable to owners of parent	1,200	795
% change	51.0	119.7
Note to consolidated income statements information		
Comprehensive income		
Comprehensive income	1,112	802
Change in comprehensive income	38.7	109.7
Other consolidated operating results		
Basic earnings per share (Yen)	55.14	35.58
Diluted earnings per share (Yen)	53.12	34.55
Rate of return on equity (%)	40.0	29.2
Ordinary profit to total assets ratio (%)	22.0	28.2
Operating profit to net sales ratio (%)	10.0	12.3
Note to consolidated operating results		
Investment profit (loss) on equity method	8	-2
Note to operating results	(注) 平成28年10月1 日付けで普通株式1株 につき2株の割合で株 式分割を行っております。これに伴い、前連 結会計年度の期が行われたと仮定して、1株 当たとり当期純利益金 額及び潜在株式調製 後1株当たり当期純利 益金額を算定しております。	

# **Business Results-Financial positions**

(in millions of yens)

(III Tillinois of yells)		
	Mar 2018	Mar 2017
Financial positions		
Financial positions		
Consolidated financial positions		
Total assets	8,575	7,651
Net assets	3,570	2,858
Capital adequacy ratio (%)	39.3	34.4
Net assets per share (Yen)	154.61	119.96
Note to consolidated financial positions		
Owner's equity	3,369	2,632
Note to financial positions	-	

#### **Business Results-Cash flows**

(in millions of yens)

(III TIIIIIOTIS OF YEL	15)	
	Mar 2018	Mar 2017
Cash flows		
Cash flows		
Consolidated cash flows		
Cash flows from operating activities	1,436	1,825
Cash flows from investing activities	-618	-610
Cash flows from financing activities	-250	-69
Cash and equivalents, end of period	3,894	3,344
Note to consolidated cash flows		

Annual

#### **Business Results-Note to business results**

	Mar 2018
Note to business results	
Note to business results	
Note to consolidated financial results	
Note to consolidated financial results	-

#### **Dividends**

(in millions of yens)

(in millions of ye	Mar 2019	Mar 2018	Mar 2017
Dividends	IVIAI ZUIS	IVIAI 2010	IVIAI ZUII
Dividends			
Dividends			
Dividend per share (Yen)			
Dividend per share (Yen)			
First quarter			
Result		_	_
Forecast	_		
Upper	_		
Lower	_		
Second quarter			
Result		5.50	11.00
Forecast	6.50	0.00	11.00
Upper	-		
Lower	-		
Third quarter			
Result		-	-
Forecast	_		
Upper	-		
Lower	_		
Year end			
Result		6.00	6.0
Forecast	6.50	0.00	0.0
Upper	-		
Lower	-		
Annual			
Result		11.50	-
Forecast	13.00		
Upper	-		
Lower	-		
Total dividend paid			
Total dividend paid			
Annual			
Result		250	25
Payout ratio (consolidated)			
Payout ratio (%)			
Annual			
Result		20.9	32.
Forecast	18.5		
Ratio of total amount of dividends to net assets (consolidated)			
Ratio of total amount of dividends to net assets (%)			
Annual			
Result		8.4	9.
Note to dividends			
Note to dividends			

(注) 平成28年10月1 日付けで普通株式1株 につき2株の割合で株 式分割を行っておりま す。そのため、平成29 年3月期第2四半期末 の配当金につきまして

#### **Forecasts**

(in millions of yens)

	Mar 2019
Forecasts	
Forecasts	
Title for forecasts	3. 平成31年 3月期の 連結業績予想(平成 30年 4月 1日~平成 31年 3月31日)
Preamble to consolidated forecasts	
Preamble to forecasts	-
Main table of consolidated forecasts	
Net sales	
Net sales	
Forecast	21,000
Upper	-
Lower	<del>.</del>
% change	
Forecast	21.0
Upper	
Lower	_
Operating profit	
Operating profit	
Forecast	2,200
Upper	-
Lower	- -
% change	-
-	20.7
Forecast	26.7
Upper	-
Lower	-
Ordinary profit	
Ordinary profit	
Forecast	2,224
Upper	-
Lower	•
% change	
Forecast	24.8
Upper	-
Lower	-
Profit attributable to owners of parent	
Profit attributable to owners of parent	
Forecast	1,533
Upper	-
Lower	-
% change	
Forecast	27.7
Upper	-
Lower	-
Basic earnings per share (Yen)	
Basic earnings per share (Yen)	
Forecast	70.34
Upper	-
Lower	-
Note to consolidated forecasts	
Note to forecasts	-

Notes-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		
Others		
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	true	
Number of subsidiaries newly consolidated	-	
Name of subsidiaries newly consolidated	-	
Number of subsidiaries excluded from consolidation		1
Name of subsidiaries excluded from consolidation	DIGITAL Hearts Korea Co.,Ltd.	
Note to material changes in subsidiaries during this period		
Note to material changes in subsidiaries during this period	-	

# Notes-Changes in accounting policies and accounting estimates retrospective restatement

	Mar 2018
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies and accounting estimates, retrospective restatement	
Others	
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies based on revisions of accounting standard	-
Changes in accounting policies other than ones based on revisions of accounting standard	-
Changes in accounting estimates	-
Retrospective restatement	-
Note to changes in accounting policies and accounting estimates, retrospective restatement	
Note to changes in accounting policies and accounting estimates, retrospective restatement	-

### Notes-Number of issued and outstanding shares common stock

	Mar 2018	Mar 2017
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares (common stock)		
Others		
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	23,890,800	23,890,800
Number of treasury stock at the end of fiscal year	2,097,422	1,943,204
Average number of shares	21,766,960	22,344,645
Note to number of issued and outstanding shares (common stock)		
Note to number of issued and outstanding shares (common stock)	(注) 平成28年10月1 日付けで普通株式1株 につき2株の割合で株 式分割を行っておりま す。これに住い、前連 結会計年度の割が行わ れたと仮定して株式数 を算定しております。	

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.