

April 24, 2018

(Revision and Numerical Data Correction)

Notice Regarding Partial Revision to the Consolidated Financial and Operating Results for the Fiscal Year Ended February 28, 2018 (JGAAP)

Tri-Stage Inc., announces the following notice regarding the necessity of a partial revision to items in the Consolidated Financial and Operating Results for the Fiscal Year Ended February 28, 2018 (JGAAP), announced on March 30, 2018. As numerical data has also been corrected, the revised numerical data is also provided. The revised items are indicated by underlined text.

1. Reason for revisions

After releasing the Consolidated Financial and Operating Results for the Fiscal Year Ended February 28, 2018 (JGAAP), errors in part of the content were identified that necessitated correcting.

2. Revision details

(1) Summary information

(Reference) Summary of Non-Consolidated Financial and Operating Results

- I. Financial and Operating Results for FY 2017 (From March 1, 2017 to February 28, 2018)
 - 2. Financial Position

[Before revision]

	Total assets	Net assets	Equity ratio	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
As of February 28, 2018	<u>15,097</u>	9,203	<u>60.7</u>	314.93
As of February 28, 2017	14,969	9,178	61.1	314.71

[After revision]

	Total assets	Net assets	Equity ratio	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
As of February 28, 2018	<u>15,075</u>	9,203	<u>60.8</u>	314.93
As of February 28, 2017	14,969	9,178	61.1	314.71

(2) Page 6 of the attachment

III. Consolidated Financial Statements and Primary Notes

1. Consolidated Balance Sheets

[Before revision]

			1	C	`	
١	ľľh	ousan	de	\cap t	ven i	

D 11	As of February 28, 2017	(Thousands of yen As of February 28, 2018
Period	Amount	Amount
(Assets)		
Current assets:		
Cash and deposits	6,088,737	6,230,129
Notes and accounts receivable-trade	6,261,680	7,038,191
Securities	100,000	_
Merchandise	377,817	553,914
Work in process	4,079	16,375
Supplies	15,086	14,294
<u>Deferred tax assets</u>	164,461	<u>64,235</u>
Other	204,254	232,226
Allowance for doubtful accounts	(113,189)	(3,239)
Total current assets	13,102,929	14,146,128
Noncurrent assets:		
Property, plant and equipment:		
Buildings, net	405,707	376,740
Tools, furniture and fixtures, net	83,067	50,572
Vehicles, net	8,579	1,149
Leased assets, net	24,507	42,870
Total property, plant and equipment	521,861	471,332
Intangible assets:		
Goodwill	1,215,399	1,496,371
Software	195,650	287,249
Other	_	2,912
Total intangible assets	1,411,049	1,786,534
Investments and other assets:		
Investment securities	1,170,876	1,124,445
Guarantee deposits	329,832	336,525
Claims provable in bankruptcy, claims provable in rehabilitation and other	37,144	34,239
<u>Deferred tax assets</u>	46,980	<u>60,250</u>
Other	33,836	32,781
Allowance for doubtful accounts	(37,144)	(34,239)
Total investments and other assets	1,581,525	<u>1,554,002</u>
Total noncurrent assets	3,514,436	<u>3,811,869</u>

(Thousands of yen)

(Thousands of yer			
Period	As of February 28, 2017	As of February 28, 2018	
Item	Amount	Amount	
(Assets)			
Current assets:			
Cash and deposits	6,088,737	6,230,129	
Notes and accounts receivable-trade	6,261,680	7,038,191	
Securities	100,000	_	
Merchandise	377,817	553,914	
Work in process	4,079	16,375	
Supplies	15,086	14,294	
<u>Deferred tax assets</u>	164,461	<u>55,348</u>	
Other	204,254	232,226	
Allowance for doubtful accounts	(113,189)	(3,239)	
Total current assets	13,102,929	<u>14,137,241</u>	
Noncurrent assets:			
Property, plant and equipment:			
Buildings, net	405,707	376,740	
Tools, furniture and fixtures, net	83,067	50,572	
Vehicles, net	8,579	1,149	
Leased assets, net	24,507	42,870	
Total property, plant and equipment	521,861	471,332	
Intangible assets:			
Goodwill	1,215,399	1,496,371	
Software	195,650	287,249	
Other	_	2,912	
Total intangible assets	1,411,049	1,786,534	
Investments and other assets:			
Investment securities	1,170,876	1,124,445	
Guarantee deposits	329,832	336,525	
Claims provable in bankruptcy, claims provable in rehabilitation and other	37,144	34,239	
<u>Deferred tax assets</u>	46,980	<u>69,137</u>	
Other	33,836	32,781	
Allowance for doubtful accounts	(37,144)	(34,239)	
Total investments and other assets	1,581,525	1,562,889	
Total noncurrent assets	3,514,436	3,820,756	

Overview of Tri-stage Inc.

- Location: 1-2-20 Kaigan, Minato-ku, Tokyo
- Representative: Akio Maruta, Chairperson and Representative Director
- Businesses description: Direct marketing support services including TV shopping and other media
- URL: http://www.tri-stage.jp/
- Stock exchange listings: the TSE Mothers
- Stock Code: 2178

Inquiries:

Accounting & Finance Department, Tri-Stage Inc. Tel: +81 3 5402 4111 / Email: <u>info@tri-stage.jp</u>